

Kodaparthi Rakeshkumar
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SUMMARY

To be a part of a professionally managed company with scope for a challenging career, an opportunity for learning excellence and continuous improvement with growth and individual development.

CAREER OBJECTIVE

Utilize my knowledge and skills for achieving the ultimate goals of an organization by working in a team or an individual and grow professional while being innovative and flexible

SKILLS

Ms office Ms excel

EXPERIENCE

Jan-2017 - Sep-2020	Samsung India Electronics Pvt Ltd
Samsung experience consultant (SEC)	Senior Sales Executive
	1. expert knowledge in sales and highly connecting with customers for sales. 2. collaboration with team and coordination . 3. achieving monthly targets. 4. Good experience in sales and having great knowledge about products. 5. sound knowledge on excel and creating reports for daily ,weekly and monthly..
Oct-2020 - Till Today	JSW STEEL LTD
Area sales officer	JSW NEOSTEEL
	1. Responsible for business development in old Karimnagar and surrounding areas appointing new Retailers in the unrepresented areas. 2. captured the share from competitors 3. collecting payments from retailers in time 4. Conducting demand generation activities 5. Mason & Engineers meeting on monthly basis with company employee 6. sound knowledge on excel and creating reports for daily ,weekly and monthly...

EDUCATION

Degree/Course	Institute/College	University/Board	Percentage/CGPA	Year of Passing
Bsc (comp) (m st.cs)	ABV Govt degree & pg college jangaon	Kakatiya University warangal	64 %	2015
MPC	ABV JUNIOR COLLEGE JANGAON	Higher secondary	64 %	2012
SSC	ZP HIGH SCHOOL KANNARAM	Secondary	74% %	2010

STRENGTHS

Smart working
Quick learner
Self motivation
Good communication skills
Energetic and sense of responsibility

AREAS OF INTERESTS

Old Karimnagar, Jagtial

HOBBIES


Playing cricket
Like to learn new things
Like to improve my skills.

PERSONAL DETAILS

Address	Hno :2-10-777 Jyothi nagar karimnagar Karimnagar, Telangana, 505001
Date of Birth	25-06-1994
Gender	Male
Nationality	Indian
Marital Status	Married
Languages Known	Telugu, hindi & English

DECLARATION

I hereby declare that the above furnished information is true the best of my knowledge and beliefs.


Kodaparthi Rakeshkumar