CURRICULUM VITAE

**ASHVIN KUMAR CHAUHAN** H. No. 11-9-63,

Mobile: 9533354196 Laxminagar colony, road no 1

Email : akvc\_5869@rediffmail.com opp community hall, Kothapet

HYDERABAD – 500035

**Career Objective:**

* To seek challenging positions in the field of Sales.
* Willing to work as a key player in challenging environment and dynamically work towards success and growth of the Organization.
* To serve the profession of marketing holding responsible position with an unrestrained vertical growth, ensuring incredible performance, this leads the reputation on to a high pedestal.

**Strengths:**

* Ability to lead a Team
* Good communication skills
* Hard working and Task accomplishing
* Strong determination and will power
* Honesty & Believes in Hard work

**Academic Profile:**

* B.Sc discontinued from L V D College, Raichur.
* Knowledge of Computers in Ms-Excel, Ms-Word.

**Work Experience:**

* Working as Area Sales Manager at R K STEEL UDYOG PVT LTD from 10th March, 2016 to till date.

**Job profile:** Appointing New Dealers, Covering Retail Outlets, Handling Sales Team, Meeting Engineers, Conducting Meet, Scheme Plans & Promotion activities Plan

**Area Worked:** Telangana

* Worked as an Area Manager at M S AGARWAL FOUNDRIES PVT LTD from 5th AUG, 2013 to 25sth FEB 2016.

**Job profile:** Appointing New Dealers, Covering Retail Outlets, Handling Sales Team, Meeting Engineers, Meet Plans, Scheme Plans & Promotion activities Plan

**Area Worked:** Telangana & Andhra Pradesh

* Worked as an Area Sales Manager at **GURUJI PRODUCT PVT. LTD, Hyderabad** from 3rd Nov,2011 to 31st JULY 2013

**Job profile:** Covering Modern Trade Outlets, Hypermarket & Supermarket outlets .Kirana outlets. Promotion Activity & Handling Sales Team. D2D Sales reporting to HO.

**Area Worked:** Telangana & Andhra Pradesh

* Worked as an Area Sales Manager at APEX PAINTS from 3rd JAN, 2008 to 31st OCT 2011.

**Job profile:** Appointing New Dealers, Covering Retail Outlets, Handling Sales Team, Meeting Engineers, Meet Plans, Scheme Plans, Promotion Plan

**Area Worked:** Karnataka & Part Andhra Pradesh

* Worked as an Area Manager at **Bharti Airtel Bangalore** from 1st Feb, 2003 to 25th DEC 2007.

**Job Profile:** Covering Institutional sales, Promotion Activity & Handling Sales Team.

* Worked as a Territory Sales Manager at **RASNA** **PVT. LTD, Gulbarga** from 21st Nov 1997 to 24th Jan 2003.

**Job Profile:** Covering Kirana shops route wise & handling 4 sales reps and 2 Cycle sales man reporting to me.

**Role & Responsibilities**

**Sales & Collection Planning**

* Depot Sales planning, Dispatches plan Territory Wise
* SR wise & Town Wise sales planning (Target v/s Achievement)
* Order plan Dealer wise & Outstanding follow-up

**Working with SR & Monitoring SR**

* Appointing New Distributors.
* Handling Distributors, Ensure proper Beat Route and Coverage planning.
* Resolving the problems of retailers
* **Competitor’s Feedback**
* Observing the competitor activities like Rates, Schemes, Display scheme, Promotion activities & Product Evaluation

**Personal Profile**

Name : Ashvin Kumar Chauhan

Father’s Name : Late V S Chauhan

Date of Birth : 5th August, 1969

Sex : Male

Marital Status : Married

Languages Known : English, Hindi, Telugu, Kannada, & Gujarati

Present Address : **ASHVIN KUMAR CHAUHAN**

H. No. 11-9-63, Laxminagar colony, road no 1

Opp community hall, Kothapet, HYDERABAD – 500035

Mobile: 9533354196

Email : akvc\_5869@rediffmail.com

Hobbies : Playing Cricket, Foot ball, Chess, Athletic

Declaration: I do hereby declare that the particulars of information and facts stated herein above are true, correct and complete to the best of my knowledge and belief

**ASHVIN KUMAR CHAUHAN**