Abhinav Kantroo

| abhinavkantroo@outlook.com| +91-90706-33322 |  71, Housing Colony Janipur Laker Mandi, Jammu. |
| --- |

# profile

| Organized, dedicated and ambitious budding professional with excellent attention to detail, and thirst for learning with a strong leadership skill Offering a degree in arts and over 5 years of work experience in sales, team building, relationship building and recovery. Consistently exceeded profitability, productivity and sales objectives |
| --- |

# Experience

| Sep 2021-  Till Date  Dec 2019 –  June 2020    April 2018- Feb 2019      April 2015-Nov2017 | Presently Working In Cars24 Private Ltd – Retail Manager -PLL  Handling Team NUK & NJK Region  Relationship Manager - Credit Life, PNB MetLife India Insurance Co Ltd  Handled 75+ branches of Punjab National Bank to generate business. Maintaining business relationship with circle head, partner BMs of assigned branches. Provided support to branches in service and sales of insurance.  Assistant Acquisition Manager- Sales, Kotak Mahindra Bank Ltd  Revenue generation and acquisition of new to bank customers through individual efforts and existing references. Assisted customers with needs such as opening accounts, depositing or transferring funds, updating account details and signing up or all other banking service.  Team Leader- Sales & Recovery, Shriram City Union finance Ltd  Expanded customer base and cemented local market presence by implementing strategic sales plan. Build strong sales and recovery team by recruiting and developing top sales talent. Managed 4-member sales team to consistently meet sales targets. |
| --- | --- |
|  |  |

# education

| Bachelor of Arts - Lovely Professional University, Phagwara, Punjab. |
| --- |
|  |

# key skills and characteristics

| * Team Handling * Leadership | * Relationship Building * Adaptability |
| --- | --- |

# activities and interests

| Environmental conservation, Art, Travel, Investing |
| --- |