**Akshat khajuria**

**Address :- Hno. 104, Lane no.4,**

**Bhawani Nagar Janipur Jammu**

**Cell No. :- 9858688887, 9796016229**

**E-Mail Id: - khajuria.akshat888@gmail.com**

**Objective:-**

To work in the most challenging position with an organization that

Provide ample opportunities to learn , to contribute and achieve

Organizational goal.

**Educational Qualification:-**

* **B.COM from MANAV BHARTI University SOLAN, H.P with Ist Division**.(passed out in year of 2015).
* HSC from J&K BOSE (passed out in year of 2009).
* SSC from J&K BOSE (passed out in year of 2007).

**Work Experience:-**

**Post : Sales Representative.**

**Year: Apr-2015 to Nov.2016**

**Organization: klosker pumps.**

**Responsibility/Profile**

Direction selling to the customers, inquiry generations,

maintaining long term relation with the customers. Handling financial activity and stock maintaining.

**Post : Business Development Officer**

**Year : jan. - 2017 to dec. – 2019**

**Organization: KANSAI NEROLAC PAINT PVT.**

**Responsibility/Profile**

Handling Distritutors as well as secondary sales in the market, maintaining long term reiation with the customers and solve queries of the client.

**Post :Direct sales representative.**

**Year feb. – 2020 to March – 2021**

**Organization: Asian Paints PVT.**

**Responsibility / Profile**

Handling Distritutors as well as secondary sales in the market,maintaining long term reiation with the customers and solve queries of the client.

**Post:- Territory Sales Manager**

**Organization:- Johnson pedder Bathroom products PVT. LTD.**

**Responsibility:-**

Handling distributors as well as Secondary sales and primary

Sales both and solve queries of the client.

**Year 9August2021to March 2022**

**Post:- Secondary Sales and handling financial activities too**

**Organization:-Kashmir Ispat Shakti TMT**

**Responsibility**

Sales Executive

**Year:- March 2022 to till date**

**Skills sets:-**

* Operating system : MS-Windows 7, Windows 10.

**Extra-Curricular activities:-**

* Listening soft music.
* Reading Books.
* Travelling and Exploring things.

**Personal Profile:-**

* Name:- Akshat khajuria.
* Father’s Name:- Sh Bishan dass khajuria.
* Mother’s Name:- Smt Rajrani khajuria.
* Date of Birth:- 17-07-1991.
* Marital status:- Unmarried.
* Languages Known:- English, Hindi & Dogri.

**Personal Traits:-**

* Confident.
* Time Management skills.
* Excellent written and oral communications.
* Excellent presentation skills.

**Declaration:-**

I hereby declare that above statement furnished by me is true and best of my knowledge and belief.

Akshat khajuria