RESUME

**KASARLA ANVESH E-mail:**[**anvesh033@gmail.com**](mailto:anvesh033@gmail.com) **Mobile: 9963203073**

**JOB OBJECTIVE :**

Dedicated Management Professional eager to contribute exceptional **Sales, Marketing** and clients Relations talents toward an employer in driving revenue growth and profitability.

**PROFILE SUMMARY :**

* Endowed with passion for winning evinced through 4.4 years of experience in Marketing.
* Completed **PGDM in Marketing**.
* Decisive problem solver able to execute innovative solutions and process improvements to meet defined business goals.
* Possesses strong interpersonal,coordination & analytical skill.

**TECHINAL SKILLS :**

* MS Office (Word,PowerPoint,Excel,Out Look)
* Windows 7 & Windows10

**WORK EXPERIENCE :**

Working in **Airolam Laminates Ltd**,Hyderabad as a Sr.Sales Executive from April 2020 to still working.

**Responsibilities:**

* Handling Dealers and explain the product & solving the problems of dealers as they requires
* Explaning the company schemes to dealers for sales increments.
* To drive sales as the plan in my areas to achieve targets set by the company & also to drive collections of payments from dealers.

Worked in **Virgo Laminates Ltd**,Hyderabad as a Sales Executive from October 2018 to March 2020

**Responsibilities:**

* Handling Dealers and explain the product & solving the problems of dealers as they requires
* Explaning the company schemes to dealers for sales increments.
* To drive sales as the plan in my areas to achieve targets set by the company & also to drive collections of payments from dealers.

Worked in **Shriram Transport Finance Co Ltd**, Warangal II Branch as a Product Executive during Feb2017-Sept2018.

**Responsibilities:**

* Identifying new business prospects.
* Demonstrating and presenting products.
* Explain the vehicle finance to the customers.
* Maintaining daily records.
* Achieving monthly and annual targets.

Worked in **Fino Payments Bank**,Hyderabad as Field Executive Officer during June2016-Jan2017.

**Responsibilities:**

* Organizing sales visits.
* Demonstrating and presenting products.
* Establishing new Business.
* Maintaining accurate records.
* Attending trade exhibitions,conferences and meetings.
* Reviewing sales performance
* Achieving monthly and annual targets.

**ACHIEVEMENTS AND EXTRA CURRICULARACTIVITIES :**

* Got Certificate from National Institute of Banking and Finance.
* Participated and Won the Chaitanya Cricket Trophy in 2012.
* Participated in social welfare program SANNIHITH conducted by Badruka college

**EDUCATIONAL DETAILS :**

* Post Graduate Diploma in Management(PGDM) in Marketing from Badruka Institute of Management Studies in 2015.
* Bachelor of Science and Computers from Chaitanya Degree College Autonomous 2013.

**STRENTHS & WEEKNESS**

* Keep Learning new concepts and adapting to new environments.
* Capable of working in a team and would like to take up most challenging task.
* My weekness is that I don’t like getting interrupted when I am seriously into something.

**PERSONAL DETAILS:**

Date of Birth : 17thJune 1990

Present Address : UPPAL,Hyderabad

Nationality : Indian

Passport Number : K5542130

Languages : English,Hindi,Telugu