**Manish jayantilal Patel**

**C/36 yogi Society opposite Mahesh complex**

**Waghodia Road**

**Vadodara: -390025**

**Phone: -09879565338**

**Email: -maxmark1978@yahoo.com**

**Challenging the assignment in the market Business Development and Client serving preferably in the FMCG, BANKING, FINANCEINSURANCE SECTORS& INTERIOR PRODUCTS**

**SKILL PROFILE: - More than 15 years of experience in the Marketing, Sales & Man Office Management to train and Maintain Productive work and team. An entrepreneur bent of mind with a habit of analyzing the different situation and problems solving skills & Good customer relation background.**

**SKILL’S: -**

**Convincing**

**Motivational skill**

**Leadership**

**Decision Making**

**Smart working**

**To develop & maintain relationship with customers.**

**Ability in solving the problems**

**CAREER HIGHILITES: -**

**From: -01st January 2019**

**At present working as a RSM (WEST)**

**Delight Interiors India Pvt. Ltd.**

**LG Hausys Authorized Distributor.**

**08TH May to 30th November 2018**

**K-LINE SOLUTIONS (KUBIK DISCOVERLUXURY) working as a BDM (Gujarat)** Taking care for Vadodara, Ahmadabad.

We are in the field of OFFICE PARTITION SYSTEM

**Indiana International Corporation flooring pvt. Ltd**

**15th MAY 2017 TO 31st MARCH 2018 as Regional Manager -Gujarat**

Taking care for Vadodara, Ahmedabad, Surat, Rajkot, Anand, Bharuch…. our products: -Gerflor, My floor, Alpthals sportsflorring, and others….taking care for direct sales and channel sales

**1st September 2015 to 1st May 2017 as a Marketing Manager At Walls & Floors (EVERSHINE ENTERPRISE)**

To manage the Purchase & Sales particular in new upcoming products

Our products: -

Modular kitchen, Appliances, Solid surface, wooden Flooring.

My profile is to maintain the Architects, Builders, Interiors Designers and NRI Clients

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**9 July 2012 to 9 August 2015 working as a SR.BUSINESS DEVELOPMENT EXECUTIVE in jay sales corporation (HOMEPLUS)**

**Looking for develop the business and product like Hunter Douglas,**

**Aran kitchen, Siemens Appliances, Neonex Korean top, Palladio& piccolo Mosaics, Pavit and Wooden flooring (EGO) etc………….**

**Also maintain the Architects, Builders& Interiors Designers for their clients and there ongoing projects……..**

**01 September 2011 to 07 July 2012 Working as a Sales Executive in CLEAN CARE INDIA (FMCG).**

**Headquarter is a Vadodara and looking for good sales in vadodara and Bharuch ,Dakor,Surat for business development and product launching & other part is market promotional activity for product launching & making new distributors for expanding the business.**

**19 March 2010 to 31 August 2011 Working as a Sales Executive in KAHAN ENTERPRISE (FMCG)**

**Headquarter is a Vadodara and looking for good sales in vadodara and Bharuch ,Dakor,Surat for business development and product launching & other part is market promotional activity for product launching & making new distributors for expanding the business.**

**20 October 2009 to 18 March 2010 Working with DLF PRAMERICA LIFE INSURANCE CO.LTD.**

**Designation as a ASM**

**My Job profile was to Recruiting, Training, Mentoring and Source the Business of the Insurance/Investment and Man Power**

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**01 June 2005 to 31 September 2009 with K.Parikh & CO (DSA OF ICICI BANK)**

**Designation as a Sales Executive**

**Playing a Key role in handling the Sales, Business Development, Marketing and Loan distributions.**

**Good portfolio and business generationthorough Apollo, FagIndia, VMSS & Pvt Companies**

**Over seeing activities like leaflet distribution, Loan Meal and tent Activities.**

**While I was in the collage I was working in my family business we have our own shop of the cosmetic.**

**It has a very good experience for the sales for handling the customer**

**ACADEMICE CREDENTIALS:-**

**B.Com from M.S.Uinversity of Baroda in 16/06/2004. With (MARKETING)**