**RAHUL BHASIN**

**M: +91-9906125555 | E:** [**bhasin2009@gmail.com**](mailto:bhasin2009@gmail.com)

Experience Summary

Over 12+ years experienced professionals across various domains: Focus on achieving Goals and managing multiple priorities.

**KEY AREAS**:Ware House Management|Inventory|Sales and Marketing|Supply Chain|Banking|Operations.

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**KEY SKILLS:**SAP|Office Suite|Supplier Management|Vendor management|B to B Sale|B to C Sale|Complaints|Retail Banking product sales and operations|Solar and Led products sales|Dealer management etc.

**PROFESSIONAL EXPERIENCE**

**RENEWSYS INDIA PVT LTD (Hyderabad) J**uly 2018 – Till Date

**Senior Executive**, Raw Materials (Inventory)

* Renewsys India is a Multi National and has a strong network along with the globe mainly in the middle east and African nations.
* Hand-on experience of warehouse management etc.
* knowledge of supply chain management activities.
* Sales and promotion of the solar products by going regular interaction with parties and closing deals with in time frame.
* Complete knowledge of ERP, SAP Hana suite platforms.
* Regular interaction with Supplier regarding complaints and appropriate corrective actions.
* Ensuring that the proper raw material is available by coordinating within the stores' team.
* Responsible for handling the team of staff for the work done under the appropriate tat.
* Responsible for report updating and informing the concerned department regularly.

**WAVES INDIA** Feb 2014 – March 2018

**Manager**, Sales & Marketing(Noida)

* Waves India is an EMS, Manufacturing of LED Indoor and Outdoor Lighting, LED Lamps, Tube Lights, Down Lights, and Housing of LED Products.
* To ensure that proper relationships are maintained with big corporations like Crompton Greaves, Surya Roshni, Godrej, Videocon, Havells, Bajaj, Orient electrical, and many others.
* Regular visits are planned to visit corporations for product descriptions, product samples, product testing pricing, and approvals, etc.
* Regular interactions take place with the Architects, Builders for the product description, approvals, and direct negotiations with the clients.
* Regular meetings are held with all the positive clients till the maturity of the deal.
* Responsible for the handling of the Dealers, Retailers and taking the order and payments from them in the defined periods.
* Educating the production staff about the client's demands so that the proper product is delivered as per his requirements.
* Maintaining strong relationships with the clients by doing regular meetings, visiting their offices and homes for smooth business functioning and awareness.
* If some quality-related issues have been raised from the corporate then frequently visit the client.

**HDFC BANK Ltd.** Feb 2011- Jan 2014

## Assistant Manager, Retail Branch Banking(Jammu)

* To meet & exceed all service & process-related parameters as laid down by the Bank.
* To diligently ensure the following of all banking guidelines related to Teller Functions & branch operations as well as Teller Authorizer Functions and BOM functions.
* To ensure that proper KYC guidelines are followed while openings of new Accounts.
* Responsible for branch inward and outward clearing operations.
* Responsible for Rtgs, Neft, Remittance, and other Fund Transfer activities.
* To meet & attempt to exceed the branch’s business targets with relation to X-Sell of various Bank& 3rd party products.
* Responsible for processes like account opening, account maintenance & account closure related Formalities.
* Responsible for helping to bring in new customers, build long-term working relationships with the existing customers and communicate effectively with all customers.
* As process orientation is concerned, ensuring proper processes are followed and making sure that everything is done as per the process and according to the process, thus helping in achieving a good audit score.

**IDEA Cellular Ltd**. AUG 2008–FEB 2011

**Executive Corporate Sales,** Enterprise Business Unit(Jammu)

* Grow and sustain revenue by focusing on quality acquisitions of SME & corporate clients.
* Responsible for Resolving and escalation of customer complaints.
* Providing end-to-end services to the existing and the new customers.
* Responsible for generating revenue collections from the corporate accounts.
* Coordinate with the existing clients regarding the latest product offerings.
* Retaining of existing corporate accounts.

**PROFESSIONAL ACHIEVEMENTS**

* Winning the Fabulous FEB -2012 Contest for Hdfc Bank Ltd in February 2012 for the branch by achieving the targets for the month in a single day.
* Winning the Coffee with Circle Head contest for Hdfc Bank Ltd in November 2012 by achieving the assigned targets for the month.

**EDUCATION**

* Masters in Computer Application (MCA) Computer Science. 1st DIV 2008

( RIMT Institute of Engg & Technology)

* Bachelors in Computer Application ( BCA) Computer Science. 2nd DIV 2005

(MCRP UNIVERSITY BHOPAL)

**PERSONAL DETAILS**

NAME RAHUL BHASIN.

ADDRESS 684-A GANDHI NAGAR JAMMU-180004.

Date of Birth 21-11-1981

Language Known Hindi, English.

I hereby declare that the above particulars are true to the best of my knowledge and belief.

Place Signature