Curculam vitae



**NAME : ABHISHEK .N**[DIPLOMA IN CIVIL ENGINEERING]

#### E-MAIL [:abhishek595595@gmail.com](mailto:abhisek595595@gmail.com) Mobile :8073765961 & 7996057234

**OBJECTIVE**

I professionally dedicated **Civil Engineer** To Achieve high career growth through continuous process of learning for achieving goal & keeping myself dynamic in the changing scenario to become a successful professional and leading to best opportunity

#### Educational Qualifications

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| ACCADEMIC COARSE | SCHOOL/COLLEGE/ UNIVERCITY | SPECILIZATION | YEAR OF PASSING | PERCENTAGE OF MARKS  OBTAINED | REMARKS |
| S.S.L.C | SJC HIGH SCHOOL | General | 2013 | 77.26% | 1st class |
| DIPLOMA 1ST YR | GOVT POLY TECHNIC  RAMANAGARA | Civil engineering | 2014 | 62% | 1st class |
| DIPLOMA 2nd YR | GOVT POLY TECHNIC  RAMANAGARA | Civil engineering | 2015 | 68% | 1st class |
| DIPLOMA 3rd YR | GOVT POLY TECHNIC  RAMANAGARA | Civil engineering | 2016 | 70% | 1st class |

**SOFTWARE SKILLS**

1) AUTO CAD,

1. MS-EXCEL,
2. BBS (Bar bending schedule),
3. MS-WORD,

#### Language Power

* + VOCAL :English, Kannada, Telugu, Hindi

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* + WRITTEN : English, & Kannada, Hindi

# STRENGTHS

* + Excellent Leadership and Entrepreneurial Skills.
  + Ability to work hard and handle crisis situation & face challenges.
  + Capable of working independently and in a team.
  + Self – motivated.
  + Ability to relate with people through effective communication skills.

# EXPERIENCE

## Company : Mallikarjuna associates Structural steel works company

### Address : Alsa Glendridge, Langford road ,Near Richmound circule Bangalore

Designation : Site incharge [site engineer]

Exp : I joned at jun 2016 11 mounth experience in structural steel [MILED STEEL] works different types of roofing and canophy works and building to building connecting bridge etc

## Company: The Ramco Cements Ltd

Location :Mandya

Designation: Technicale support engineer

Exp : : October 2017 to March 2021 ,3 years 5 months

## Company: Dalmia cement Barath Ltd

Location : Bangalore(Bangalore North)

Designation: Executive (Technical services and techno marketing)

Exp : April 2021 to till present

Responsibility: :

**A. Demand Creation**

1. Ensuring conversion of sales wrt Technical support employee

2. Conduct Architecture, Engineers & Mason meets as per the plan

3. Effective implementation of Mason Loyalty Program & Architect Loyalty Program

4. Generating leads through IHB visits, Site visit, Mason meet, contractor meets etc

5. Ideate new initiatives to enhance service levels

**B. Customer Complaint Redressel**

1. Customer Complaint redressel & Service

2. Product Quality monitoring & feedback to plant

3. Development of product literature

4. Periodical inspection of Godowns

5. Technical training

6. Data Bank generation

Reporting: 1. Daily Call Reporting

2. Weekly Conversion

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**PROFILE**

### Full Name : ABHISHEK .N

* + - Date of Birth : 21-9-1996
    - Father Name : NARASIMHA
    - Marital Status : Single

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* + - Gender : Male
    - Nationality : Indian
    - Religion : Hindu
    - Languages known : Kannada, Hindi and Telugu,English.
    - Permanent Address : #49,Valethopu(village), Channapatna(tq),Ramanagara(dist),Karnataka(state)

**Reference** : References will be furnished on Request.

#### Declaration

I hereby declare that all the information furnished above is true to the best of my knowledge and belief.

**Place:**Bangalore ABHISHEK. N