**CURRICULAM VITAE**

**PARASHURAM KOLHAPUR**

**Mobile:-**9611869676

**Email ID:** [*prashu8275@gmail.com*](mailto:prashu8275@gmail.com)

**CARREER OBJECTIVES:**

To obtain a post in a Corporate or firm where i could use my skills, and prove my worth for the benefits of the organization and to secure a position with responsibility, where my skills will be of value and provides meaningful career growth.

**PERSONAL ATTITUDE**

* Comprehensive problem-solving abilities.
* Making new friends, Willingness to learn.
* Ability to deal with people diplomatically.
* Team facilitator, Good listening strategy and always cool mentality.
* Hard Working, Target oriented person.

**COMPUTER SKILLS:**

* MS OFFICE 2010.

**PROFESSIONAL EXPERIENCE:**

**GRAMEEN FINANCIAL SERVICES PVT LTD (2009 – 2010)**

**Designation: -** Kendra Manager

**Department:** LoanRecovery

**Responsibilities:**

* Coordinate daily borrowings and payments activities between the credit analysts and senior management expeditiously.
* Coordinate with internal customer service group for the completion of plan.
* Created regular training session for employees that were designed to enhance collection skills.

**PLATINUM ONE (ICICI PRUDENTIAL )(2010 to 2011)**

**Designation: -** Customer Service Representative (CSR)

**Department: -** Tele caller.

**Responsibilities:** -

* Answered inbond customer calls for live shows and post-shows orders.
* Provide product information, facilitated customer service and payment issues and made sales.
* Processed up to 200 customer order per day.
* Escalated calls for customer service, show support, and on-air discussion.
* Dealing with calls in a highly professional manner.
* Obtain customer information such as name, address, payment method, and enter order into computer.
* Explain products or services and price, and answer to the questions from customers.

**IDBI BANK (2011 to 2012)**

**Designation:** Senior Business Development Officer.

**Department:** Sales

**Responsibilities:**

* Maintain positive relationships with existing clients by providing quality service in an effective manner.
* Prepared sales forecasts and data analysis report for management review.
* Assisted in conducting market research to determine appropriate targeting and messaging relating to new Scheme launches.
* Planned and implemented various online and offline sales and marketing campaigns to archive company’s target.
* Actively problem solving during the duration of the campaign to ensure results are met by the end of the campaign.
* Overcoming objections and scheduling meetings with field sales and prospects.
* Opening the savings accounts of the customers with relevant documents.

**POSITIVE HOMEOPATHY (2012 – 2018)**

**Designation: -** Branch Manager.

**Responsibilities:**

* Team leading
* Recruiting the employment.
* Handling the customers queries and problems in proficiency manner.
* Budgets are checked as payments are made to ensure budgets are followed & budgets are compared to actual every month.
* Taking the initiatives to engage the staff to their work.
* Handling the staff so that people are not dissatisfied with each other.
* Planning events or activities regularly or on occasions, getting those approved by senior management and implementing those.
* MIS handling,

**POSITIVE HOMEOPATHY (2018 – 2020)**

**Designation: -** Media Manager

**Responsibilities:**

* Develop implement and manage our social strategy.
* Define most important social media.
* Manage and oversee social media content.
* Budgets are checked as payments are made to ensure budgets are followed & budgets are compared to actual every month.
* Measure the success of every social media campaign.
* Hire and train the team.
* Planning events or activities regularly or on occasions, getting those approved by senior management and implementing those.
* Adhere to rules and regulation.

**EDUCATIONAL QUALIFICATION:**

* B. Com III passed with **Ist** class in the year **June 2009** from STC Arts & Commerce college Banahatti. (Karnataka University Board, Dharwad)
* P.U.C.II passed with **Ist** class in the year **May 2006** from Govt P.U. College Banahatti. (Department of Pre-University Education Board, Bangalore)
* SSLC passed with **Ist** class in the year **March 2004** from S.M. High School Terdal, (Karnataka Secondary Education Board, Bangalore)

**PERSONAL INFORMATION:**

**Father Name:** Abhimanyu Baburao Kolhapur

**Mother Name:** Kamala Abhimanyu Kolhapur

**Brothers :**04, **Sister:** 01

**D.O.B:** 28th March, 1987

**Gender:** Male

**Languages Known:** Kannada,English, Hindi, Marathi and Telagu,

**Marital Status:** Married

**Nationality:** India.

**Hobbies:** Playing Chess, Carom, Cricket and Net browsing,

**Current Address: -** #119, Near Police Station,

Devaraj Nagar, Terdal-587315,

Tq-Jamakhandi, Dist-Bagalkot,

Karnataka,587315

**Parashuram Kolhapur**