**TAPAN A RAVAL**

5, Chitrakut twins, B/h Management Enclave,

Vastrapur, **Mobile no:** 9913819902

Ahmedabad – 380015. **E-mail:** traval365@gmail.com

**CARRER OBJECTIVE:**

To work in a challenging environment wherein I can utilize both my managerial as well as creative skills. I would like to prove my capabilities and would like to excel and improvise with each new experience I get.

**ACADEMIC INFORMATION**

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| **QUALIFICATION** | **INSTITUTE** | **BOARD/ UNIVERSITY** | **YEAR OF PASSING** | **MARKS** |
| MBA | United world School of Business | Degree | 2011 | 58% |
| PGPM | United world School of Business | Diploma | 2010 | 7.5(CGPA) |
| B.com | New L.J. Commerce College | Gujarat University | 2007 | 55% |
| HSC | St Ann’s High School | G.S.E.B | 2004 | 46% |
| SSC | New Samarth school | G.S.E.B | 2002 | 44% |

PROJECTS/ASSIGNMENTS UNDERTAKEN

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| **ACADEMIC ASSIGNMENTS** |
| **TITLE** | **ORGANISATON** |
| INTERNSHIP:- EUREKA FORBES PVT LTD.:-Worked as sales person for 2 month explain customers the difference between normal & RO water | U.W.S.B |
| Basic Knowledge of Computer & Ms office. | Bascom Brigde |
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**WORK EXPERIENCE**

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| --- | --- | --- |
| **COMPANY** | **DURATION** | **PROFILE** |
| MAHINDRA& MAHINDRA (Dealership Shital Motors Pvt. Ltd.) | 17-1-2012 | Sales Executive (Product XUV5OO) |

Handling customer who are interested in 4 wheelers & also looking for the best features which come in their budget .

* Explaining features to the customer practically while taking to the test drive & try to solved there queries for buying the car.
* Also explain them what is there in the car that other brands don’t have & give complete demonstration of car while customer buying the car.
* Also handling after sale services and issues which the clients face while using the car.

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| **COMPANY** | **DURATION** | **PROFILE** |
| THE THAR DRY PORT (ICD-SANAND IMPORT-EXPORT UNIT) | 8-1-11 to 1-7-11 | Management Trainee |

Was there in operation Department looking for the clients like Arvind Mills & Claris Pharma.

* Was in Operation Department in exporting department for exporting their products & informing the company for the tracking device of their product Pre- shipment & Post -Shipment
* As looking for the products from dry port to the shipment device till the processing is done in the warehouse.

EXTRA CURRICULAR ACTIVITIES

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| DETAILS |
| * Leading player of my College Cricket team, and also played college level tournaments. |

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| HOBBIES & INTERESTS |

Cricket

Listening Music

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| PERSONAL PROFILE |

**Sex:** Male.

**Age:** 26 years.

**Date of Birth:** October 22 1987.

**Nationality:** Indian.

**Marital status:** Unmarried.

**Languages known:** English, Hindi & Gujarati,

**Strengths:** Team player, Positive attitude, Hard working, Determination towards work.