**Mohammad Sadique**

**E-mail :*kelp.mpcircle@gmail.com*** **Contact No. : 7024444565**

**DOB : September, 2nd 1981**

Aspire for more challenging job in project management, network design, implementation, operation & maintenance of communication network leveraging on my technical expertise, development skills and interpersonal relationship gained from working with reputed organizations.

**Brief Overview**

* **B.Tech & Diploma in ECE with 15+years of experience in Planning, Installation & Commissioning of Backhaul network and Manage to Sales team in MP Circle.**
* Sales Support for Telecommunication,IT hardware,VC equipment and EBX with complete architecture with PC and IP phones for call center
* Firstly in the core team then in the Content team Experience
* 7+ years of experience in managing the branding content of the brand.
* Working as a creative executive/ brand manager/ in a D2C space
* Creative person who can think out of the box and can manage the content creation
* team.
* Strategy development, graphic design concept and branding conceptualisation is the
* key role.
* I am working with the marketing team, and with creative mindset would be
* the right fit.
* Responsibilities and scope of work:
* Managing brand image over the web, by uniformity in brand content, customer’s
* taste, creative content, etc.
* I am working as a Regional project manager for the content team and will manage each
* and every content point.
* Think out of the box for the designing concepts and understand the image of the
* brand.
* Managing the creative content of listing, website, marketplace listings, social media
* posts, product development, etc.
* delivering the brand’s message to the customer with the creative content
* and helps in improving the customers trust and experience with the brand.
* Working with influence marketers and create content.

Have done Backhaul planning, Implementation & testing of around 1500wireless BS

* Responsible for Publishing of Weekly progress trackers related to Implementation and Augmentation.
* Develop options to resolve capacity constraint situations as per requirements and release the Augmentation Plan.
* Regular tracking and reporting to all stake holders of project progress (actual and reforecast) against project plans and Execute with compliance
* Proficient in leading telecom projects & managing installation, configuration & commissioning of Transmission systems.
* Planning and Implementation of RADWIN 2K LINK (Integrated & External) using ISM Bands
* Project Coordinator for Tata Teleservices Limited project in Delhi.
* Working on Alcatel, FIBCOM and TEJUS MUX STM 1, STM 4 and STM 16,STM 64 including commissioning, integration, Installation, E1 testing &traffic shifting from PDH to SDH.
* Team Coordination, Training and Testing of new products.
* Well verse with Router & Switches, sub netting, IP allocation, VLAN configuration etc.
* **Application expertise on OOS tools including CRAMMER,SAP, RAMP, BPM, Viznet, M6 etc.**

**Vendor Management**

**E-commerce activity flipkart,Amazon & indiamart for electronics gods**

**Well verse with Cisco2950,3750,7202,7606,Avaya,coral etc.**

**Since Feb’ 2009 to 2016 with Tata Communications**

**Title**: Sr.Engineer -Wireless Engineering (Opration)

**Scope**: Designing, Implementation, Augmentation & Optimization of BH network

**Responsibility**:

* Backhaul solution designing & Implementation for new network roll out in the region.
* Planning and Implementation of RADWIN 2000 LINK(Integrated & External) using [unlicensed](http://encyclopedia2.thefreedictionary.com/Unlicensed+band) Frequency band of 5.83-5.87 GHz.
* Design, analyze, plan and modify network components supporting both Network &customer requirement for Backhaul Network (Microwave, SDH, IP networks)roll out in the country
* Regular tracking and reporting to all stake holders of project progress (actual and reforecast) against project plans and Execute with compliance
* Coordinating with various Vendors, System Integrators and Internal Departments for completing Projects within committed timelines
* Conducts network architecture design, feasibility and cost Estimationfor Category A/B/C cities.
* Optimize the existing and proposed network build plans with associated budget requirements
* Develop options to resolve capacity constraint situations as per requirements and release the Augmentation Plan.
* Convert traffic demand to capacity requirements as an ongoing process
* Design &Plan the Micro wave connectivitynetwork in the region using Path Loss & MAP Infotools including Metro like Delhi NCR
* Responsible for Publishing of Weekly progress trackers related toImplementation and Augmentation.
* Issue and manage equipment deployment orders based on capacity requirements, project schedules and standards
* Responsible for preparing MIS Reports, Vendor payment records etc.
* Well verse with Router & Switches, sub netting, IP allocation, VLAN configuration etc.
* Configuration of IP base network for E2E connectivity for video conferencing device like Avaya,Argus,atarna,Cisco,juniper.
* Responsible to provide the ISP connectivity for corporate confrence on lease line,PRI,IP network.
* Responsible to provide the E2E back end connectivity for call centers like,video conferencing,iP base calling on IP phone like Cisco, Argus,Avaya,juniper,coral,simence,NEC ETC.
* **Portels used by me SAP,Viznet,Cramer,BPM,Pathloss,Map my info etc**

**Since Aug 2016 – till now with MJ Telecom services pvt ltd**

**Title**: Regional Manager (**Operation and sales Support**) for Telecommunication,IT hardware,VC equipment and EBX with complete architecture with PC and IP phones for call center.

**Responsibility**:

* Meting with project managers to promoting company brands and taking commitments for writing
* ours brands.
* Meeting stockiest, retailers checking product availability for our brands
* Achieving revenue budget, Maximize sales for territory in line with company’s
* strategic goals.
* Getting commitments from the clients leading to business for the company
* product.
* Identifying new customer, markets in the territory.
* Visiting retailers, institute, distributors and other customer in territory
* 2 Sales executive Got promotion Under My Leadership, last year
* Double digit growth regular from last 6 years
* Successful Launch of Jabalpur HQ Current productivity 5.5 lac
* Successful Launch of Ujjain HQ Current productivity 3.8 lac
* Started Hoshangabad hq from 1.5 lac sales now 12 lac base.

Almost zero attrition under my leadership from last 8 years.

Logistic management, inventory management, transportation as per requirement for project.

**E commerce management as per requirements.**

**Time to time promoting our product on Amazon,Flipkart and Indiamart.**

Responsible for Publishing of Weekly progress trackers related to E commerce poducts.

**Technical Support after sales:-**

* Installation of Wire line connections and quality auditing of in building work
* Providing the feasibility report on daily basis
* Installation of BRI, PRI & Lease line with testing & commissioning
* Fault rectification of normal Dels& data lines with Argus sun set BRI/PRI meter within SLA.
* Installation of UT Starcom DLC hardware with power on and E1 connectivity for DLC
* E1 testing with BER Meter, provide the IP base network design for video conferencing on Avaya,Cisco,juniper,coral etc
* Vendor management with auditing of material and monthly bill verification
* Maintaining the data of all documents.
* Preparing "As Built Drawings" of work done & maintaining the record for complete CSA.
* Technical supervision of site work i.e. copper laying to building termination.
* Febrication activity as per project requirement.
* **Logistic management, inventory management, transportation as per requirement for project.**
* **E commerce management as per requirements.**
* **Time to time promoting our product on flipkart and indiamart.**
* **Responsible for Publishing of Weekly progress trackers related to E commerce poducts.**

**Technical Qualifications:**

* B,Tech in Electronics & communication from UNS institute engineering & Technology 2009.
* Diploma in Electronics from “Doon international university, Pass out in June/July 2004.

**Academic Qualifications:**

* Higher Secondary (science) from Maa Bagwati sr.sec school in 2000 from Board of higher **secondary Education Delhi.**
* High school from F M convent school, Bhopal (MP board).

**Personal Details**

**Father’s Name :** Sh. Faqir Baksh

**Date of Birth :** SEPTEMBER 2, 1981

**Marital Status :** Married

**Languages :** English, Hindi& Urdu

**Nationality :** Indian

**(Mohammad Sadique)**