***SUSHEEL KUMAR***

**# 2056/1 Sector- 37 C Chandigarh**

**Mobile No. +91 99156 69557**

**e-mail: susheelgullu@gmail.com**

**CAREER OBJECTIVE**

**To Work** in an organization, which nurtures professional growth, reward innovation and creativity, values integrity and business ethics. Looking forward for a long-term relationship with such an esteemed organization offering rise in profile, hierarchy and a challenging assignment.

**CAREER SUMMARY**

**Experience** in the sale of Lifestyle Sanitary products e.g. Bathroom accessories, Kitchen accessories, Rain showers & Faucets & handled the sale & of distributors/dealers/sub dealers & retailers in the assigned area. Create the new sales ideas to promote the sales. Always achieved the sales targets. Good **PC Skills,** Organizational aptitudes.

**Solid credentials**: **Good Market rapport with 16 years experience.**

**WORK EXPERIENCE**

**Varmora Granito Pvt ltd : Jan 2020 to Till date as a Sr Area Sales Manager**

**Varmora is manufacturing company based in Gujrat & Deals in Sanitaryware**

**Faucets,Kitchen Sinks & Accessories .Company has a great network in all**

**Over India & Sub continental with Approx Turnover is 1000 cr**

* **Essel Bath Fitting Pvt Limited:** **Jan 2013 to dec2019 (Area Sales Manager):** Essel is manufacturing company based in Chandigarh & deals in Faucets, Kitchen Sinks & Accessories. Company has a plant in Chandigarh & Dera Bassi (Punjab) with a great network in all over India & Asian sub continental with approx turnover of 100 cr.

**Job Summary**

* Handling the sales of Distributor, Dealers in the state of Himachal Pradesh, Chandigarh & part of Haryana.

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* Organize the Architects Meet, Builder Meets & Plumber get together in the assigned area.
* Handling the Two sales executive & one technician to promote the sale & service.

**Troika Bath Fitting Pvt Limited:** **Feb 2010 to Dec 2012 (Area Sales Executive):** Trioka is basically the taps manufacturing company in Punchkula with a huge plant with a great network in all over 10 states, having presence a 3 in let Diverters, Thermostatic Diverters , SGL lever wall mixers etc with approx turnover 50 cr.

**Job Summary**

* Handling the sales of Distributor, Dealers in the state of Himachal Pradesh & Chandigarh. Develop the complete market in Himachal Pradesh.

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* Organize the Architects Meet, Builder Meets & Plumber get together in the assigned area.
* Handling the one technician to promote the sale & service.

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**Espanol Wall & Floor Tiles:** **Nov 2006 to Dec 2009 (Sales Executive):**  Espanol is the tile manufacturing company in Gujarat with a strong presence in tiles, water jet cutting, mosaic tiles, enhancers etc.

**Job Summary**:

* Building the brand image towards product & services.
* Handling the Construction work of home (Kothi), small projects through Builders, Architects and Interior Designers.

**Hotel Antheia Chandigarh: Nov 2004 to Sep 2006 (Front Office Executive):**

* Deals in front desk As a front office executive PRO with corporate and walk in guests.

**EDUCATION AND CREDENTIALS**

**PROFESSIONAL QUALIFICATION**:

One Year Diploma in Front Office from Food Crafts Institute at Chandigarhin 2002-03.

**ACADEMIC QUALIFICATIONS**:

Bachelor of Arts from Mumbai University in 2012-13.

10+2 from Punjab School Education Board Mohali Punjab. (2001-2002)

10th from Punjab School Education Board Mohali Punjab. (1999-2000).

**SOFTWARE EXPOSURE**

Working knowledge of Power Point, Ms word & Excel.

**PERSONAL PARTICULARS**

Father's Name **:** Late Sh. Jagdish Ram

Date of Birth **:** 03.12.1982.

Permanent Address **:** # B002 9680 ,new swrajnagar, Kharar 140301

## Mobile : 99156-69557

Languages known **:** English, Hindi, Punjabi