**SYED MEERAN**

Email.id : [syedmeeran786@gmail.com](mailto:syedmeeran786@gmail.com)

Mob : 8861510637

**Seeking assignments in Retail, Sales & Marketing with leading organisations.**

A dynamic professional with 16 year’s experience in Retail, Sales and Marketing.A keen performer with proven abilities in implementing strategies to augment business and promote products for business excellence such as (**smart mobile phones,Digital Camera, SDA, MDA,AV, IT and Tablets, )**

Sound conceptual knowledge base of marketing sector with strong grip over analysis and problem solving techniques in the same.

Recognized proficiency in carrying out Marketing Operations with focus on accomplishment of the company’s mission & profitability targets.

The stints in diverse sectors have sharpened abilities in identifying potential, conceiving and implementing streamlined solutions that have led to increased revenues, profitability and overall success.

# Areas of Exposure

**Team Management**

* Leading, mentoring & monitoring the performance of the team to ensure efficiency in business operations, meeting of individual & group targets.
* Creating an environment that sustains and encourages high performance; motivate teams in optimizing their contribution levels.
* Coordinating activities for the identification of training needs of employees for upgrading their technical skills.

**Client Relationship Management**

* Managed client’s perception of service quality in addition to obtaining superior technical results.
* Manipulate new pitches, marketing strategies, anything that is of value that will help move the client’s business.
* Capability to add value to relationship skills in client’s eyes.

# Experience

* + - **working As a supervisor for HUAWEI mobile phones through ultimate human resource solutions llc – 17th March 2020 to 24th May 2022**

Electronics LLC(12-2008 till 11-2015)

* Worked As a Sales Executive for OPPO mobile phones through Ams international 9th June 2019

Till feb 2020

* Worked As a sales representative for Lava Mobile phones through Jumbo Force 9th March 2016 to 15th May 2019
* Worked As a Sales Representative For Samsung Mobile phones at Samsung Brand store through Jacky’s
* Worked as a sales representative For Mobile Phones Through Pantaloon Retail INDIA LTD June 1st 2005 to 30th Nov 2008

**Significant Highlights:**

* Executing the inspection of product & study of quality problem.
* Managing stocks in the location and minimizing loss of inventory.
* Smooth handling customer complaints & maintaining an effective customer- client relationship.
* Providing excellent customer service
* Processing transactions quickly and accurately
* Advising customers
* Winning sales to meet targets
* Maintaining eye-catching effective displays within the store
* Taking pride in your store and maintaining it to a high standard
* Following operating procedures
* Providing customers with an enjoyable shopping experience  Work with a team of associates to fulfill Customer requirement.
* Up Selling / Cross selling where necessary
* Execute the Customer to get the complete knowledge of product.
* Coordinating with customer care centre for after sales service .
* Altering exhibit of showroom consistent with the market scenario.
* Work in close co-ordination with the staff to ensure transparency with utmost confidentiality.
* Reporting to the Store Manager for work related issues.

**EDUCATIOANAL QUALIFICATION**

**High school** From New Horizon Public School in 2004

**IT SKILL**

Proficient in MS Word, Excel, Power point.

**PERSONAL DETAIL**

**FULL NAME : SYED MEERAN**

**Father’s name : Syed Imtiyaz**

**Date of Birth : 20 September 1987**

**Languages Known : English, Hindi, Kannada Tamil Malayalam & Arabic**

**Address : No.1452, 10th cross, gangondahalli,**

**Nayandahalli post , Bangalore – 560039**

**Marital Status : Married**

**(Syed Meeran)**