**VISHAL JAIN**   
87/A, East Guru Angad Nagar   
Street No:-8 Laxmi Nagar

Mobile : 9654826757

Email:- vishal3078@yahoo.com  
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**PROFESSIONAL EXPERIENCE**

**SRIS MA FILS :-  Sr. Sales Executive ( 2004-2007)**

**Assigned territory: Punjab / H.P / J & K**

Company dealing into Brass door handles

JOB PROFILE:

·         Maintain and Create Distributor & Dealer network in all the mentioned territories.  
·         To achieve sales and collection target.  
·         To monitor and promote secondary sales of Distributor's.  
·         To collect analysis and prepare comprehensive detail of Competitor Activities & submit the same to respective seniors on my regular interval.  
·         To promote of our product range Interior Architect's/Builder's/Interior Designer's and carpenters in mentioned territory.  
·         To develop brand in assigned territory through Exhibitions/Meets.

**B&R HOME SOLUTION:-Marketing Manager ( March 2007 to Dec 08)**

**Assigned territory: Punjab / H.P / J & K**

Company dealing into Brass door handles, C.P fittings and sanitary ware.

**SRIS MA FILS :**. **Marketing Manager** (**January 2009 to march 2012)**

* Reowned company dealing and providing total premium Door Handles & Locks & Kitchen Accessories.
* Being In charge for Punjab / H.P and J & K, my profile includes achieve sales and collection targets. Appointments of channel and to promote product through Architect’s, Builder’s.

**PAJAX UNIVERSAL:-** Manager Marketing (North India) (**June 2012 to Jan 2018)**

* Import base/Modular kitchen H/W company
* Handling channels sales (Distributor network) in North India
* To promote of our product range among Architect's/Builder's/Interior Designer's and carpenters in mentioned territory.

**ARSHIYA STEEL & ALLOYS LTD.** :- Feb 2018 to July 2019

**HOF FURNITURE SYSTEM PVT LTD** :- AUG 2019 TO SEP 2021

**ACHIEVEMENTS:-** ·        Achieved highest sales in Punjab region during financial year 2019-20.  
·         Reached to manager level in very short period.  
·         Reduced debtors of all the three as a given to me during last year up to 30 to 40%.  
·         Developed almost 30 to 35% new vendors in last two years in all the given areas.  
. Handling distribution networks in North India

. 4 sales officer under my team in Jharkhand . Up. &

Bihar region.

**STRENGTH :-**   
Capable of Independent handling any sort of area, strong grip and detailed knowledge of market and channel

**OBJECTIVE:-**   
To become a leader in my field & always try to give maximum return to the employer employees me.  
    
**EDUCATIONAL QUALIFICATION**

Graduate  
  
**PERSONAL DETAILS**  
Date of birth                   :          October 30, 1980

Father’s Name                     :          Late Sh. Nihal Chand Jain  
Language Known                   :          English/Hindi  
Hobbies                           :          Reading/Sports/Traveling/Meeting New People  
   
 

**VISHAL JAIN**