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***E- MAIL ID –*** [***adeshmohan@gmail.com***](mailto:adeshmohan@gmail.com)***TELEPHONE –9726762502/7990194985***

Career Objectives

To be in a challenging and responsible position where I can contribute to the best of my skills and constantly benefit from new knowledge, and use it for the organizations’ as well as my personal development.

Educational & Professional Qualifications

**Bachelor of commerce from Deen Dayal Upadhaya University, Gorakhpur. 10+2 in commerce from U.P. Board..

*10th from CBSE board.

*Post Graduate in commerce. With seplization in sales and marketing.

Strength

*Smart Working, Leadership, self Judgment, Punctuality

**Self-confident and Self-motivated. Ability to absorb information quickly.

*Enthusiastic handling of assigned responsibilities and lead a group involving teamwork and independent in depth work.

Professional Experience

***Present Status:***

***Presently working with utility hygeninci products pvt ltd as general manazer since jan 2018.***

***Job profile to manage day tio day production Sales labour and accounts.***

*Worked with kaspers build mate pvt ltd manufacturers off premix plasters and tiles adhesive from 1apr 2014 to Dec 2017*

***Worked with premier floor to roof materials pvt ltd****. Manufacturers of premix plasters and other bulding materials As Sr. Sales executive. Looking after the territory Thana Bhiwandi & Alibag.*

**Job Profile:**

1. **Business planning and analysis for assessment of revenue potential in business opportunities.**

# Appointing the distributors looking after the projects and dear network.

**Worked with Velocity Lubricants as Asst. Manager Sales Looking after the territory Mumbai, Nasik Nagar Pune. june2010**

***Job profile:***

# Strategic Planning & Management

1. **Establishing short / long term budgets & corporate strategies for achievement of topline & bottomline targets across the assigned region.**

# Worked with Raghav cement industries from March 2007 as Asst.sales Manager April 2010

**looking after the territory of Mumbai**

# (Manufacturer of 43grade OPC cement and PPC cement

## **Citi Bank** Shelters from July 2001 to November 2002 New Delhi

* + Helious credits (p)ltd **HSBC** December 2002 to April 2004 New Delhi.
  + KMPAES **ABNAMRO** May 2004 to Aug 2005
  + **UTI BANK DST** September 2005 to February 2007

***#Designations***

## Sales Officer Team leader, Sales Manager

*REPORTING:*

## Team leader ,Relationship Manager

Personnel details Father’ name : - Mr. K.M.Shrivastava

Date of Birth : - 10th July 1978

Gender : - Male

Marital Status : - married Language Known : - English, Hindi, Nationality : - Indian

Declaration

I hereby declare that the above details furnished by me are true and correct to the best of my knowledge and belief.

Adeshh M Srivastav