***bambvadekar suresh mahadeo* Mob.8830389370**

**Objective**

To secure appropriate position, this will provide growth opportunities, with subject knowledge and work experience.

**Career Summary**

* In Sales marketing and customer service professional with 9 year 3 months work experience in sales and business development, increasing customer base.

Possessing good presentation and soft skill.

* Creating and nurturing fruitful relation with customers.

**Work Experience:**

1 Year experience as Sales at shivshakti bio plant Kolhapur

2 Year experience as customer service Ghatage Patil Transport Kolhapur ( 2009 to 2011 )

2 Year experience as Sales at success life insurance Kolhapur ( 2011 to 2013 )

2 Year experience as Sales at ultratech cement ( dealer shiddhivinayak sales ) ( Kolhapur District ) ( Apr 2013 to Nov 2015 )

2 year experience as Sales at ACC cement Kolhapur ( Kolhapur District ) ( Dec 2015 to Dec 2016 )

2 year experience as LASF at Dalmia Cement Bharat Ltd. For Kolhapur region. ( Jan 2017 to Dec 2018 )

Presently Working as SALES OFFICER at Sahyadri Industries(Swastik cement sheet) Kolhapur sangali Zone ( Jan 2019 )

**Job responsibilities**

* Meeting with customers, presenting about the product and knowing their requirements.
* Acting as a contact between company and its existing and new customers.
* Gathering market and customer information and develop rapport with them.
* Creating detailed proposal document.
* Entering discussion with the customer in the computer system.
* Negotiating the terms of agreement, price, cost and closing sales.
* Responsible for generating sales and achieving target.
* 200 to 250 customers have good rapport with me.

**Education**

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| --- | --- | --- | --- |
| **Degree** | **University** | **Year** | **Percentage** |
| B.A. | Mahaveer college | 2004 | 50.00% |
| H.S.C. | Maharashtra Board | 1999 | 55.00% |
| S.S.C. | Maharashtra Board | 1997 | 50.00% |

**Extra-Curricular Activities**

MS office. DTP

**Personal Details**

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| Name | **Suresh mahadeo bambvadekar** |
| Permanent Address | **AT/Post,Waghave. Tal,Panhala. Dist. Kolhapur**  **Pin. 416230** |
| Cell. No.  Email : s | **+91-9766416785 /8830389370**  [**sureshbambvadekar9663@gmail.com**](mailto:sureshbambvadekar9663@gmail.com) |
| Languages Known | **English, Hindi, Marathi** |
| Interest | **Playing cricket, trekking, travelling** |

**Date. Signature**