RESUME

**SINGAM RAVI**

Cell: 9154071236, 9866751236

Email: singamraviraja@gmail.com

**CAREER OJECTIVE:**

Intend to build a career with leading of hi-tech environment with committed & dedicated people, which will help me to explore myself fully and realize my potential. Willing to work as a key player in challenging & creative environment.

**BRIEF OVERVIEW**

* Successfully lead motivated & controlled team to achieve corporate objectives and assigned targets.
* Ability to manage multiple functions.
* Ability to understand and articulate Customer and Market needs and communicate with Backend Team.
* Proven ability to resolve complex problems and achieve set goals

.

**EXPERIENCE:**

**10+Years** of Experience in Tiles, Sanitary ware, Bath fittings, cpvc fittings , Upvc windows & Doors and Building Materials.

Maintaining the DPR , preparing meets with team's and prosecute , I will preparing the programme before day and I have Reporting with our GM and MD .  
  
I was work with by sliding window & Door, casement Door and window, Fixed window, Top-hung window, Tilt Turn window & Door, By folding sliding door and window, Combination Doors and window.  
  
I was work with Architects, Builders and previous clients References .  
  
**PAST EXPERIENCE: 1**

I have working with **“LUCKY TRADERS .”** from Aug 07th 2019 as a Sales Manager

Daily Responsibilities Includes,

* Quotations preparation, Handling the sub executives team.
* Architects, Builders and previous clients References .
* Costumer issues rectification if any forward With Technical Team.
* Having meeting with the teams as per schedule.
* Taking care of Sites, leads follow-ups and send there sales executives take report from team, After order confirmed take care all issues them and technical, fabrication team.
* After insulation the every site collect the payments.
* Maintaining the Client Data base.
* Preparing the records as per completion References .
* Reporting to M.D. and GM Or TPM.
* **PAST EXPERIENCE: 2**

I have been working with **“Bathroom Boutique.”** from 16thApr 2015 to Agu 07th 2019 as a Sales Manager and show room in charge,

Daily Responsibilities Includes,

* Quotations preparation, Handling the sub executives team.
* Architects, Builders and previous clients References .
* Costumer issues rectification if any forward With Technical Team.
* Having meeting with the teams as per schedule.
* Taking care of Sites, leads follow-ups and send there sales executives take report from team, After order confirmed take care all issues them and technical, fabrication team.
* After insulation the every site collect the payments.
* Maintaining the Client Data base.
* Preparing the records as per completion References .
* Reporting to M.D. and GM Or TPM.

**PAST EXPERIENCE: 3**

I have worked with “**NEST TILES**” Tiles , sanitary ware, bathroom fittings, cpvc fittings, from18th Dec2009 to 8thMar 2015 as a SR. Sales in charge.

Daily Responsibilities Includes,

* Quotations preparation, Handling the sub executives team.
* Architects, Builders and previous clients References .
* Daily planning reaching the targets, Costumer issues rectification if any forward With Technical Team.
* Having meeting with the teams as per schedule.
* Taking care of Sites, leads follow-ups and send there sales executives take report from team, After order confirmed take care all issues them and technical, fabrication team.
* After insulation the every site collect the payments.
* Maintaining the Client Data base.
* Preparing the records as per completion References .
* Reporting to M.D. and GM Or TPM.

**EDUCATION QUALIFICATIONS:**

* S.S.C from Vidyadayani High School 2001
* Intermediate from Vidyadayani Junior College 2003
* B.Com from Citi College 2006

**COMPUTERS :**

* M.S.Office

**LASTSALARY : 38000/- Per month(Allowances Extra),Expected Salaryis20% on My Getting Salary.**

**SUMMARY:**

* Effective planning and Organizational skills.
* Ability to manage multiple priorities and assignment successfully.
* Posses effective presentation, verbal and written communication skills.
* Articulate and creative, Site inspections.
* A good team player bringing enthusiasm and energy into group efforts.

**PERSONAL PROFILE:**

Name **: SINGAM RAVI**

Marital status **:** Married

Date of Birth : 27-01-1985

Languages known **:** Telugu, Hindi & English

Present address  **:** H.No: 12-01-1500,Shanthi nagar, Lallaguda, Sec”Bad- 017

(SINGAM RAVI) Place: HYDERABAD

Date: 01/05/2021