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## Development of the Portfolio Management Game 2.0

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### Master Project

UNIVERSITY OF ZURICH - DEPARTMENT OF BANKING AND FINANCE

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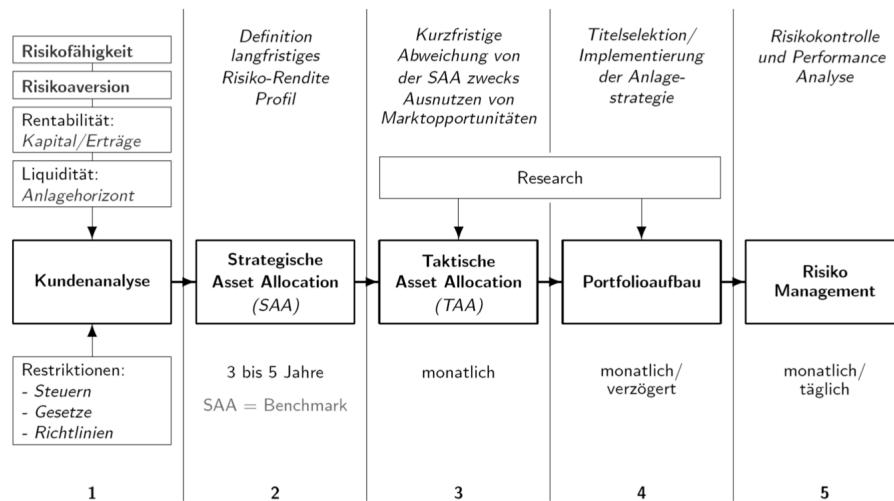
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## 1. Motivation

Students in the field of Banking and Finance at the University of Zurich learn a lot about asset management as well as business management aspects during various courses. In order to give students an opportunity to apply their knowledge and understanding of the portfolio management process, a Portfolio Management Game is used within a seminar for Master students. According to the Department of Banking and Finance, the main targets of this simulation are the following learning outcomes:

- Students learn how money can be systematically invested in financial markets.
- Students learn what factors make financial market forecasts possible and what limitations the models have for forecasting.
- Students learn which factors are relevant for the success (performance) of investments and can distinguish between factors that promise short-term success and aspects that are relevant in the long term.

In the simulation, the students act in groups as heads of a bank's portfolio management and are responsible for both the investment strategy and the business management of investment funds. The game's content focuses on a structured investment process, which covers the steps from getting to know different customer types of the bank, selecting a suitable long-term Strategic Asset Allocation, adjusting it according to the status of the economy for the Tactical Asset Allocation and selecting appropriate titles for the depot realization. Competition for better performance for their clients among the different student teams makes the learning process entertaining.



However, the currently used version of the Portfolio Management Game is technically and didactically outdated. The currently used Portfolio Management Game (Portfoliomangement SIM) was initially developed in 2005 by the Department of Banking and Finance at the University of Zurich in cooperation with the Swiss bank Julius Bär as well as game solution ag. A rapid technological development since that time allows new perspectives and possibilities in the field

## *2. Project Description*

of game-based learning.

This project aims to redesign and reprogram the existing Portfolio Management Game so that it is up to date both from a content, technical and didactic point of view. Therefore, a project team from the Department of Banking and Finance and Department of Informatics have decided to cooperate on a modern version of the Portfolio Management Game. From the content side, a project team around Prof. Dr. Markus Leippold and Dr. Benjamin Wilding have been assembled. From the IT side, Prof. Dr. Chat Wacharamanotham together with two students (also the authors of this work) are in the lead. Both student members of the project team work at the Department of Banking and Finance UZH as web developers parallel to their studies achieving their Master's degree in Informatics. Both interested in developing applications from scratch and analyzing the procedure of financial processes. By re-developing the application the Department of Banking and Finance wants to achieve a sustainable simulation of a typical portfolio management process. The simulation should help the students within their learning process by focussing on practical decision making, building up on their theoretical knowledge.

The present work focuses more on the IT side of the project. Subsequently, a more detailed description of the project scope is provided.

## **2. Project Description**

### **2.1. Improvements intentions of the old simulation**

As mentioned in the previous chapter, the current Portfolio Management needs to be revised. According to the involved members of the Department of Banking and Finance, the development of a new simulation intends to enhance different elements and also introduces new features:

- Currently, specially configured hardware is necessary to play the simulation. The game is based on outdated technologies and after each round, the supervisors had to collect a memory stick where all decisions of the students have been saved onto. The supervisors had to collect this data for each group on a central device with administrative access (on a windows native application) in order to calculate the result of the teams decisions. Especially due to this reason, only a limited amount of teams can play the game simultaneously. Through the transformation into a web-based environment, the simulation can be used independent of time and location, whereby the number of participants can be scaled. It is therefore also conceivable that the simulation can be offered not only to students at the Department of Business, Economics, and Informatics, but also to students of other faculties with appropriate support.
- Due to the use of historical, real financial market data in the previous simulation, students can improve their success in the simulation by researching past share prices. This means that currently, not those students who invest the money in a scientifically meaningful way who score best, but those who carry out the best research. A new simulation shall enable the use of data, which is simulated by mathematical processes before the execution. On

the one hand, this improves fairness in the simulation and on the other hand, it also shows that it is not possible to forecast financial market data precisely. The simulation of the data lies within the task field of the Department of Banking and Finance Team.

- Students should be shown that the forecasting ability of financial markets is limited and that the investment of funds should, therefore, be based on fewer, theoretically sound principles. With the simulation the students that misconduct can lead to short-term profits, but that systematic behaviour is decisive for success in the long term.

The first point of the enumeration above is to be addressed from the IT project team whereas the subsequent two items of the list are the task of the DBF project team.

## 2.2. Project Procedure

The project is first planned by the project management and the specifications for the implementation are defined. In a second step, a student from the DBF receives the task to prepare the economic model for the data simulation.

Thereafter, the IT framework is selected based on the specifications, expert as well as user surveys. In this important phase from an IT view, the simulation is being rebuilt and reprogrammed.

A testing and finalization phase follows after the end of this master project. Thereby, the game will be tested by the project team and additionally needed functionalities incorporated.

Finally, the finished product will be used for regular study purposes. This simulation of a portfolio manager was being used from the DBF in a course named "Advanced Portfolio Management Game". For the final seminar of the Finance Executive Education the game was being played for two days on Uetliberg. As soon as the new simulation is ready, it should be possible to play the portfolio game also within larger classes (e.g. assessment level students).

## 2.3. IT Target

The main targets for the IT-team are the following aspects:

- **Usability:** The different game sequences within the market model should be well-designed and comprehensible for the game master and the players.
- **Scalability:** Design a well functioning game that can be played with smaller and larger number of students (assessment: in about 700 students in the course Banking Finance II).
- **Modularity:** Basic and advanced version(s) allows the game to be used on different levels of study.

Important characteristics and components of the game:

- The game should be self-explanatory and intuitive.
- A brief and concise game manual for the students and the instructor is to be created.

### *3. Methodology*

- The game contains at least the useful components of the old game (except using industry-level instead of single firms).
- Informative innovative graphical output (as self-explanatory as possible) for the instructor (based on the current Excel-evaluation and further ideas we provide in advance and students (see "Teilnehmerbericht" of the old game and further a depiction of performance-attribution (we provide the input)).

## **3. Methodology**

Different tools helped us to understand a typical investment process to model the game best for a proper learning of the students. Those tools are described in this section.

### **3.1. Requirements Engineering**

The typical requirements engineering builds the base of our engineering design process. By creating user stories we had a common basis to define the requirements together with our principals from the DBF. As usual when defining user stories we classified those stories into following three categories: Nice-to-have, Should-have, Must-have. Additionally they are structured into different functional or organizational parts. All the stories can be found in the appendix B.

### **3.2. User Interviews**

Interviews with professionals and other people with deep knowledge of the overall process have been held to get an insight into different practices during the investment process in different companies.

- Roger Burger, UBS
- Sandro Braun, Zürcher Kantonalbank

Both interviewers have described their job and their daily tasks, always referring to the game, as both interviewers already had played the old game. Additionally, they showed some screens of their internal applications which helped us to design the deployment part of the students' decisions.

### **3.3. Observation of Game Execution**

Besides the interviews with experts, the project team had the opportunity during summer 2018 to collect feedback within three different game executions.

Firstly, at the beginning of July, the final seminar of the Finance Executive Education took place. At this point of their study, the participants have completed most of their courses and should know the portfolio management process at least theoretically. There are also practitioners who work in the field of asset management respectively private banking. The simulation itself was played during the three days. A group of about 30 participants played in groups

### *3.3. Observation of Game Execution*

of three and four. The authors had the chance to observe the groups at the beginning during their decision-making process and ask them directly for feedback. Additionally, the seminar management collected final feedbacks as well as ideas for further development at the end of the seminar, when they knew the game well.

The second setting was set up especially for observation purposes of this project. Two students on Bachelor's level with only basic knowledge in finance and two students on Master's level with advanced knowledge in finance played two periods of the game in a seminar room under the observation of the authors. The main intention of this run is also to gain understanding, how players with different understanding levels of the portfolio management process would approach a decision and how a new technically implemented game will improve their play procedure. In the end, they also provided detailed feedback.

A third observation chance was the Master seminar "Advanced Portfolio Management Game" of the DBF at the beginning of September. During two seminar days, the simulation was conducted at the Swiss Bank Julius Bär. In combination with practical lectures, the students can deepen their understanding of portfolio management and present their outcomes in front of a critical jury.

A large number of observed students and practitioners help to gain an overview of the game process and especially from the player's point of view obsolete or requested elements regarding the simulation.

A number of relevant observations made by the authors as well as the seminar conductors and feedbacks from the participants during the three sessions is depicted – please note that in order to fully understand some of the following aspects, the reader should have seen the old version of the simulation:

- **General:** Generally, the participants enjoyed playing the game and regard it as helpful to deepen their theoretical knowledge for example from the lecture "Asset Management: Investments" for Bachelor students. However, they regard the system as outdated and provided the authors with various ideas and critics. Decision data for a starting period 0 will be filled out by participants in Excel for starting position before the seminar, afterward they will be saved onto the USB drives for all teams by the seminar conductors. The seminar conductors will let the market model run and save its outcome back on the USB drive. This process is time-consuming and error-prone. In general, the participants think that it is difficult to make a decision in the first round, as too few information is available. More easily accessible comparative figures for the previous year would be helpful. Additionally, the stock selection is based on insufficient knowledge about the different titles.
- **Investment Process:** The given and to be kept bandwidths for the different asset class positions are not optimally placed and have to be looked up frequently. An temporary

### *3. Methodology*

over-investment during the decision process is not possible and is always disturbed by pop-up windows.

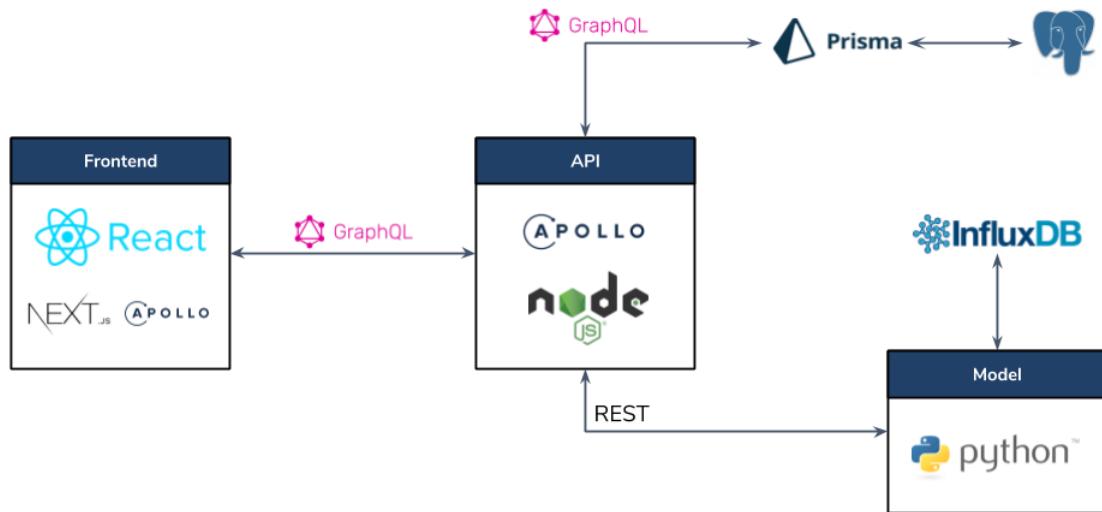
- **Business Administration:** Various decisions regarding marketing, human resources as well as logistics are not very clear as especially in the beginning, the background and previous period information are not completely clear for the participants. The point here is, that a suitable level of abstraction has to be chosen as on the one hand, not every decision that has to be made in reality can be implemented in such a simplified simulation. On the one hand, a suitable number of decisions have to be enabled in order to support an appropriate learning effect.
- **Report:** The reports provided after each round of the game load very slowly and the comparison to other teams is cumbersome. It would be helpful, if not only one group member can have the simulation and the reports on their screen. In general, more graphics are desired for a better visualization of key aspects.
- **Teamwork:** The enabling of a collaboration on several laptops within a team was mentioned many times. With the today's web-based technologies, much more implementation options are available.

The observation of the different players – students and practitioners, investment beginners and experts – allowed the project team to sense, what the strengths and weaknesses of the old game are. Further, it helped to define an impact direction for the new game being developed.

#### **3.4. Design and Iterative Prototyping**

Initially we designed some screens, using a sketching software, for the students process which includes the SAA, TAA, depot realization and business administration. As we realized that the game does not only consist of those screens we decided, due to time constraints, to start implementing screens by iterative prototyping.

## 4. Architecture



### 4.1. Frontend

We use the React Framework which is developed by Facebook. Based on NextJS.

### 4.2. API

Bla

### 4.3. Model

All calculations of the simulation are performed in a python-model which interacts with the time series data stored on an InfluxDB. A Restful service fetches the data from the model.

### 4.4. Continuous development

## 5. Market Model

## 6. Application Overview

For playing the game an administrator of a specified game and an infinite number of teams have to interact together for playing this simulation.

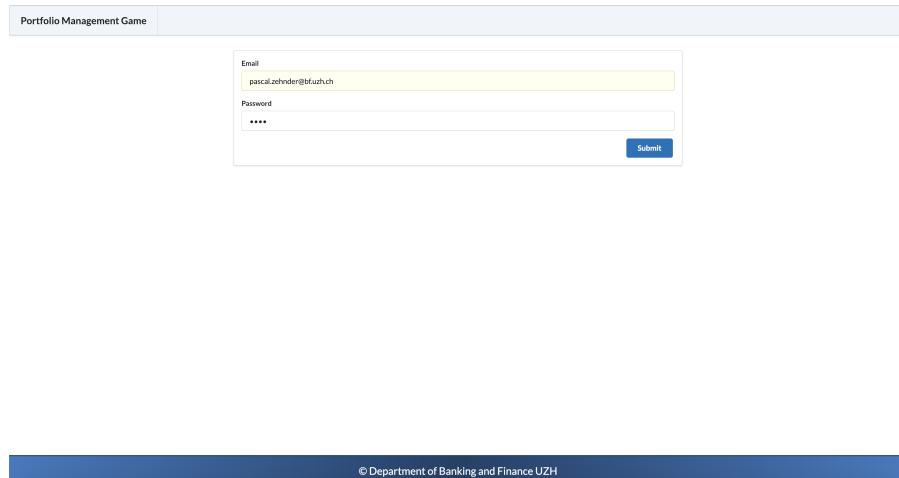
### 6.1. Administration

All administrative tasks will be described in this part.

## 6. Application Overview

### 6.1.1. Administrator login

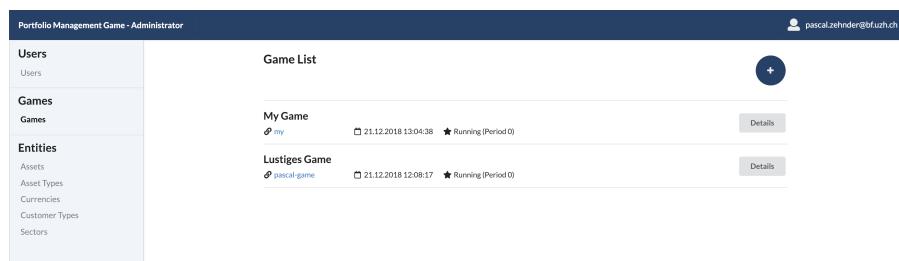
An administrator needs to have a login for having all administrative functionalities. Therefore he has to provide his credentials on the following screen which he reach by following the instructions on the start page.



The screenshot shows a login form titled "Portfolio Management Game". It contains two input fields: "Email" with the value "pascal.zehnder@bfuzh.ch" and "Password" with four asterisks. A blue "Submit" button is located at the bottom right. Below the form, a dark blue footer bar displays the text "© Department of Banking and Finance UZH".

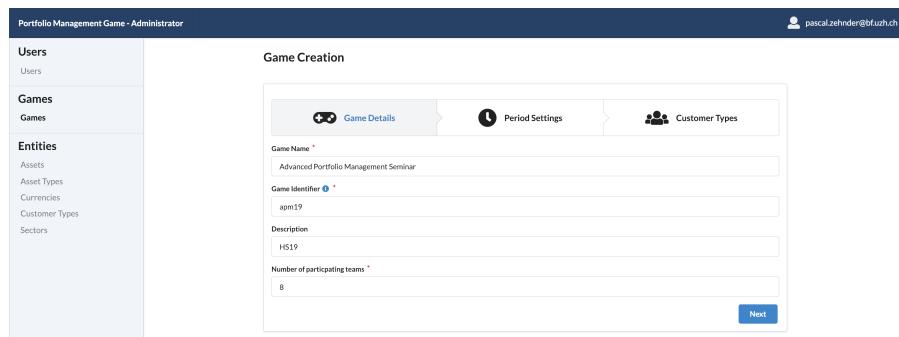
### 6.1.2. Game management

**Game overview** As landing page of the administrator the game overview exists. It serves as the control center of the game administration.



The screenshot shows the "Game List" section of the administrator interface. On the left, a sidebar lists "Users", "Games", and "Entities". Under "Games", "Games" is selected. The main area shows two games: "My Game" (created by "my" on 21.12.2018 13:04:38) and "Lustiges Game" (created by "pascal-game" on 21.12.2018 12:08:17). Both games are marked as "Running (Period 0)". A blue "+" button is located in the top right corner of the list area.

**Game creation** For creating a game the administrator needs to define some parameters for playing a game which are structured into three tabs. By pressing on the "next"-button the administrator will be leaded through the form. Some tooltips help users to understand the purpose of the provided input. After submitting the creation of the game, the user will be redirected to the game overview.



The screenshot shows the "Game Creation" form. The sidebar on the left shows "Games" is selected under "Games". The main area has three tabs: "Game Details", "Period Settings", and "Customer Types". The "Game Details" tab is active, showing fields for "Game Name" (Advanced Portfolio Management Seminar), "Game Identifier" (apm19), "Description" (HS19), and "Number of participating teams" (8). A blue "Next" button is at the bottom right of the form.

## 6.1. Administration

**Game detail** The game detail for each game may be accessed over the game overview list. In this page a user can initialize period, start periods, having an overview about the teams submission and many other features, which will be described in this part:

**Game initialization** As the game creation may be done in advance we have splitted the game creation from the game initialization, such that last adjustments of the game may be done just before the start of the game.

The screenshot shows the 'Game Details' section of the administrator interface. It includes fields for 'Initial Customer Types' (set to 'Fixed Income') and 'Initial Customer Count' (set to '10000'). A prominent green 'Initialize Game' button is at the bottom right. The top right corner shows the email 'pascal.zehnder@bfuz.ch'.

**Game start** By starting the game the students or teams are finally able to start with their period 0 decisions. Administrators are able to give them some help over messages which will be visible for the teams in their report section.

The screenshot shows the 'Report' section of the administrator interface. It displays game details: 'Game Identifier: gpm19', 'Initial Customers: 10000', 'Simulation Type: Historical', 'Period Length: 30 days', and 'Start Date of Period 0: 2000-01-01'. Below this, there's an 'Economic Outlook' section with a 'Report' link and a 'Messages' section with a 'Start Period' button at the bottom right.

**Team overview** For providing access for all teams an administrator has an overview about the team logins, which are generated automatically when initializing the game.

The screenshot shows the 'Team Overview' section of the administrator interface. It lists 8 teams with their corresponding logins and passwords:

Team Name	Login	Password
Team 1	team1	Snd3l3qW
Team 2	team2	u2NNvD0X
Team 3	team3	9fFWnA74
Team 4	team4	hBPqpxMO
Team 5	team5	dsuWAmuD
Team 6	team6	YALRyRWE
Team 7	team7	hdTWxQJl
Team 8	team8	8DlvP1r4

**Running game** Overview about the submission state of all teams. The administrator is able to get an insight about the decisions of all submitted teams. The period can only be finished if all teams submitted and therefore the state of the teams has been green.

## 6. Application Overview

The screenshot shows the 'Portfolio Management Game - Administrator' interface. On the left, a sidebar lists 'Users', 'Games', and 'Entities'. Under 'Entities', 'Assets', 'Asset Types', 'Currencies', 'Customer Types', and 'Sectors' are listed. The main content area is titled 'Game: "Advanced Portfolio Management Seminar"'. It shows game details: Game Identifier: apm19, Initial Customers: 10000, Simulation Type: Historical, Period Length: 30 days, and Start Date of Period 0: 2000-01-01. Below this is a timeline with three periods: 'Period 0 (SAA)', 'Period 1', and 'Period 2'. A 'Teams' section lists eight teams: Julius Bull, Team 2, Team 3, Team 4, Students Kantonalbank, Team 6, Team 7, and Team 8. Each team entry includes a link and a timestamp. At the bottom right is a red 'Finish period' button.

**Initializing period** After completion of period zero the administrator has to initialize a period in which the team decisions will be compared to the other teams decisions and evaluated. Additionally new customer types for the next period and other settings could be defined in this phase of the game.

The screenshot shows the same interface as above, but the 'Period 1' bar is now green, indicating it is the active period. A green 'Initialize period' button is visible at the bottom right of the timeline.

**Period start** By completing the simulation, respectively evaluation of the previous period, a next period may be started. If the game is still paused the teams cannot access the decisions site. The administrator can define some optional messages which will be displayed in the teams report page. Some adjustments to the simulation results will be edited in this phase of the game.

The screenshot shows the interface after initializing Period 1. The 'Period 1' bar is green. The main content area includes an 'Economic Outlook' section with a 'Report' button and a note about viewing the economic outlook for the upcoming period. Below this is a 'Messages' section. It contains a table with columns for 'Author' (CIO) and 'Content'. The content is placeholder Latin text. Buttons for 'Delete current message' and '+ Add new message' are at the bottom. A 'Start Period' button is located at the bottom right.

## 6.2. Team View

### 6.2.1. Login

The screenshot shows the initial login screen for the Portfolio Management Game. At the top, it says "Portfolio Management Game". In the center, there's a circular graphic with a pie chart divided into four quadrants, each containing a different financial symbol like a banknote or a graph. Below this graphic are two separate sections. The left section is for "Student" logins, showing a graduation cap icon, the name "apm19", and a "Continue" button. The right section is for "Teacher" logins, showing a user plus icon and a "Login" button. Both sections have a small "OR" text between them.

This screenshot shows a "Team Login" form within the game interface. The form has fields for "Team Login" (containing "team1") and "Password" (containing five asterisks). There is also a "Submit" button. Below the form is a note: "There could be some inconsistencies if your team makes their decisions on multiple devices. Ensure that only one logged in user finally decides about the teams choices. Reports may be viewed on multiple devices without any problems."

## 6.3. Period 0 decisions

In period 0 which represents phase 1 of the game, the teams define their SAA for all customer types which are enabled by the administrator of the specific game. The teams need to fulfill the ranges for all dimensions to submit their decisions. Supportive graphs in form of pie charts help the teams to decide about the share of the two dimensions. Additionally the players can name their team on the top left corner of the screen.

This screenshot shows the "Strategic Asset Allocation" (SAA) section of the game. At the top, there are tabs for "Period 0", "Team de Gagner", "Reports", "Customer Types" (set to "Fixed Income"), and "Save decisions". Below these are buttons for "SAA", "TAA", "Depot Realization", "Business Administration", and "Save decisions". The main area is titled "Strategic Asset Allocation" with a sub-note: "The strategic asset allocation is a portfolio strategy that involves setting a long-term target allocation for various asset classes, whereby the risk/return profile of the customer is taken into account. If the portfolio deviates significantly from the initial setting due to differing asset returns, the portfolio is rebalanced to the original allocation." There is a table for asset allocation:

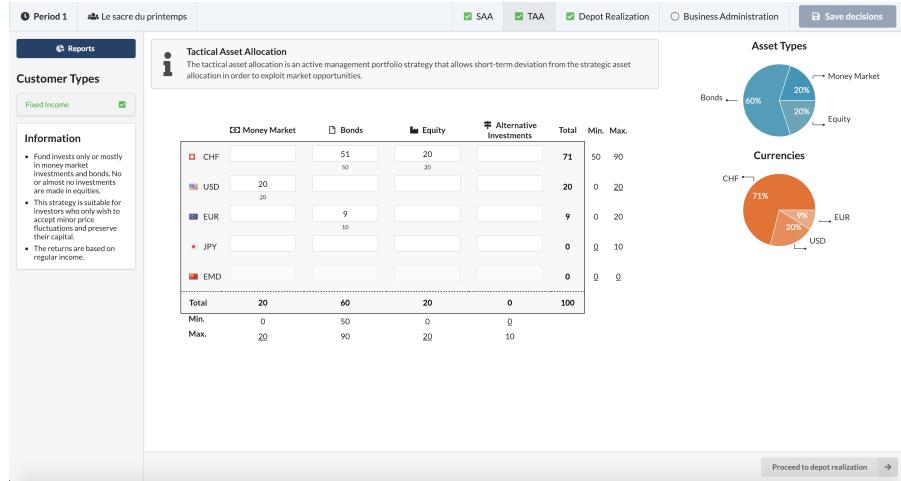
	CHF	USD	EUR	JPY	EMD	Total	Min.	Max.
Money Market	10	30	20	0	0	60	50	90
Bonds	0	20	0	0	0	20	0	20
Equity	0	0	10	0	0	10	0	20
Alternative Investments	0	0	0	0	0	0	0	10
Total	20	60	20	0	0	100		
Min.	0	50	0	0	0			
Max.	20	90	20	10	10			

Below the table are two pie charts: "Asset Types" (Bonds 60%, Money Market 20%, Equity 20%) and "Currencies" (CHF 60%, USD 20%, EUR 20%).

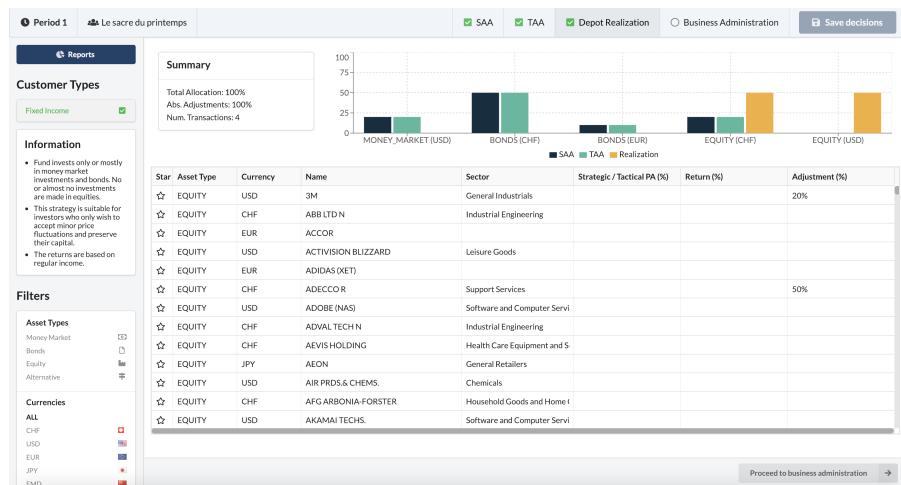
## 6. Application Overview

### 6.4. Other periods decisions

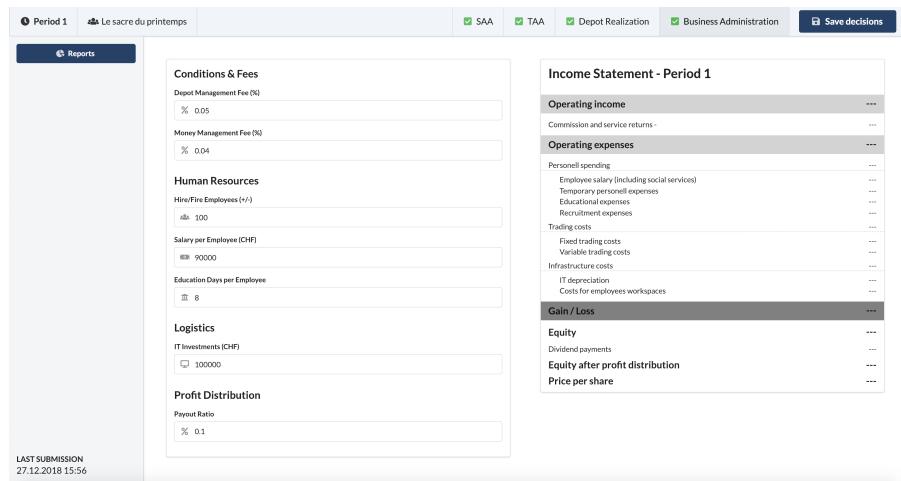
#### 6.4.1. TAA



#### 6.4.2. Depot Realization



#### 6.4.3. Business Administration



## **7. Future Development**

In the range of the master project we have set up an initial game which is executable and testable for a various setting including multiple teams and one administrator account. We worked with a planning tool called "Trello" where we have set up all tasks and prioritized in which all todos are listed

As we didn't got enough data to provide a bootstrapped game we focused on historical data. The game is easily extendable..

*B. User Stories*

**A. Exemplary scenario**

Followoing scenario should generalize an exemplary playing of the portflio management game:

**B. User Stories**

## General

<b>ID:</b> GE01	<b>Date:</b> 17.07.2018
<b>Name:</b> One login per team	
<b>Story:</b> As a game master, I want to be able to create one single login per participating team such that the participants are supported in their group work.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li>✓ Game masters can create team logins by creating a game</li> <li>✓ Teams can login with the credentials they received from the game master</li> </ul>	
<b>Priority:</b> Must have	

<b>ID:</b> GE02	<b>Date:</b> 13.08.2018
<b>Name:</b> Maintaining multiple logins with a single account	
<b>Story:</b> As a team of students, we would like to be able to sign in on multiple devices such that we can perform research and preparations independently.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li>✓ Multiple login sessions can be maintained with a single team account</li> <li>✓ Teams need to be appropriately informed about the possibility of inconsistencies due to multiple actions taken from different devices</li> </ul>	
<b>Priority:</b> Must have	

<b>ID:</b> GE03	<b>Date:</b> 13.08.2018
<b>Name:</b> Game master account creation	
<b>Story:</b> As the responsible person for the seminar I need to create different game master accounts such that multiple persons could overtake the lead of the game.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li>✓ A game master account can create new game master accounts</li> <li>✓ Multiple game master accounts may be created</li> </ul>	
<b>Priority:</b> Must have	

<b>ID:</b> GE04	<b>Date:</b> 16.10.2018
<b>Name:</b> Provisional hand-in of allocations	
<b>Story:</b> As a team of students, we would like to be able to save our current state	

provisionally, such that other members of the team can also see the current state on their device.

**Acceptance Criteria:**

- SAA, TAA, and Allocations can be imperatively saved to the database without needing to end the period
- After saving the state, other members of the team with the same active login can reload their application and see the new state

**Priority:** Must have

## Game Sessions

<b>ID:</b> SE01	<b>Date:</b> 13.08.2018
<b>Name:</b> Session creation	
<b>Story:</b> As a game master, I want to be able to create game sessions (multiple games) such that I can set up an execution of the game in advance.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li>✓ Game masters can initialize new game sessions</li> <li>✓ Teams can be created based on number of teams and assigned to any initialized game session</li> </ul>	
<b>Priority:</b> Must have	

<b>ID:</b> SE02	<b>Date:</b> 13.08.2018
<b>Name:</b> Customer profiles	
<b>Story:</b> As a game master, I would like to define and parametrize different customer profiles that students have to work with.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li>✓ The game master can define any number of customer profiles that students will need to account for</li> <li>✓ There are existing some predefined customer types</li> <li>✓ Each customer profile can be parameterized with regards to their acceptance ranges (upper and lower limits per customer profile)</li> <li>✓ Customer profiles can be enabled only after a certain number of rounds such that it is possible to start games with only one single type of customer (may be parametrized in advance)</li> </ul>	
<b>Priority:</b> Must have	

<b>ID:</b> SE03	<b>Date:</b> 13.08.2018
<b>Name:</b> Game execution	
<b>Story:</b> As a game master, I need to be able to explicitly start and continue sessions such that access is controlled and only available during the execution of the game.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li>✓ Initialized games can be started by the game master that created them (and only by them)</li> </ul>	
<b>Priority:</b> Must have	

<b>ID:</b> SE04	<b>Date:</b> 13.08.2018
<b>Name:</b> Session parametrization	
<b>Story:</b> As a game master, I want to be able to parametrize games such that I can introduce reasonable variance between different games and showcase different economic environments.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Sessions can be parameterized with respect to the execution of the game</li> <li><input type="checkbox"/> Sessions can be parameterized with respect to the simulation of stock market data (e.g., length and number of periods to simulate)</li> <li><input type="checkbox"/> Sessions can be parameterized with respect to the internal market model (i.e., its effective curves and indices)</li> <li><input type="checkbox"/> Sessions can be set to alternatively use periods of historical data instead of using the stock market simulation</li> </ul>	
<b>Priority:</b> Must have	

<b>ID:</b> SE05	<b>Date:</b> 13.08.2018
<b>Name:</b> Pausing and continuing sessions	
<b>Story:</b> As a game master, I would like to be able to pause and continue sessions in-between rounds, such that I can account for any unexpected events in a fair manner.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li>✓ Running sessions can be paused by the game master after a round is completed if all teams have submitted their decisions such that the students have some time pressure in the game</li> <li>✓ Paused sessions can be continued by the game master</li> <li>✓ After continuing a paused session, the next round can be started immediately</li> </ul>	
<b>Priority:</b> Must have	

<b>ID:</b> SE06	<b>Date:</b> 07.11.2018
<b>Name:</b> Parametrized Sessions - Scenarios	
<b>Story:</b> As a game master, I would like to choose from different predefined templates that represent different critical points in financial history	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Choose from multiple scenario templates within creation of the game</li> </ul>	
<b>Priority:</b> Nice to have	

<b>ID:</b> SE07	<b>Date:</b> 07.11.2018
<b>Name:</b> Add new customers	
<b>Story:</b> As a game master, I would like to have the possibility to add new customers for each Team after a period. This should be voluntary for each period.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"><li>✓ Game master can add a different number of new customers for each team</li><li>❑ Game master can add a total summation of customers for every team</li></ul>	
<b>Priority:</b> Should have	

## Asset Allocation

<b>ID:</b> AP01	<b>Date:</b> 13.08.2018
<b>Name:</b> Defining a Strategic Asset Allocation (SAA)	
<b>Story:</b> As a team of participants, we need to be able to define an initial strategic asset allocation for the game based on the different types of customers that are available to us.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> An SAA can be defined before any of the game rounds are played (period 0)</li> <li><input type="checkbox"/> Once defined, the SAA provides a fixed point of reference for further rounds</li> <li><input type="checkbox"/> The SAA can be extended to new customer profiles if any are added later on</li> </ul>	
<b>Priority:</b> Must have	

<b>ID:</b> AP02	<b>Date:</b> 13.08.2018
<b>Name:</b> Defining a Tactical Asset Allocation (TAA)	
<b>Story:</b> As a team of participants, we need to be able to define our tactical asset allocation at the beginning of each round, so that we can adjust our long-term strategic plans.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> A new TAA can be specified for each round of the game and if the SAA is defined within boundaries for all categories</li> <li><input type="checkbox"/> While deciding on a TAA, the team is kept informed about their SAA and any ranges or game constraints they might not fulfill with their current allocation (e.g. max. 10% deviation from SAA)</li> <li><input type="checkbox"/> Deviation for TAA from SAA may be defined for each game with default of 10%</li> </ul>	
<b>Priority:</b> Must have	

<b>ID:</b> AP03	<b>Date:</b> 13.08.2018
<b>Name:</b> Portfolio realization	
<b>Story:</b> As a team of participants, we need to be able to allocate our funds to specific assets and markets, as we want to achieve the portfolio state we defined in our SAA and TAA.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Teams are able to distribute their funds on different asset categories based on their TAA decisions</li> <li><input type="checkbox"/> Teams can choose from different markets and currencies</li> <li><input type="checkbox"/> When investing in equity, teams can choose from different sectors of markets</li> <li><input type="checkbox"/> Teams are being appropriately informed about any constraints and ranges that</li> </ul>	

<p>need to be followed, as well as their self-defined SAA and TAA constraints</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Maximum deviation of a share should be defined when creating the game by the game master (e.g. max. 10% deviation per share in next round)</li> </ul>
<p><b>Priority:</b> Must have</p>

<b>ID:</b> AP04	<b>Date:</b> 13.08.2018
<b>Name:</b> Hedging foreign currencies	
<b>Story:</b> As a team of participants, we would like to be able to hedge our investments into foreign currencies such that we are not exposed to currency risks.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Investments in other currencies can be optionally hedged when realizing a depot</li> <li><input type="checkbox"/> Hedging incurs a reasonable cost</li> </ul>	
<b>Priority:</b> Should have	

<b>ID:</b> AP05	<b>Date:</b> 07.11.2018
<b>Name:</b> Define two phases for the game	
<b>Story:</b> As UI designer of the game we would like to define two phases of the game, whereas the first phase defines the initial SAA. In the second phase the teams can decide on their TAA, their depot realization and other business administration decisions.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Phase 1 enables the opportunity to define the initial SAA for each customer type</li> <li><input type="checkbox"/> In phase 2 the teams can decide on TAA, depot realization or other business administrative decisions</li> </ul>	
<b>Priority:</b> Must have	

## Business Administration

<b>ID:</b> BP01	<b>Date:</b> 13.08.2018
<b>Name:</b> Forecasting	
<b>Story:</b> As a team of participants, we would like to be able to generate forecasting reports based on our own estimates, such that we can evaluate our planned decisions without using additional tools (i.e., Excel).	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Teams can provide estimates for future parameters (e.g., customer counts)</li> <li><input type="checkbox"/> Based on their estimates and their input numbers, teams can generate a forecasting report that will show them some metrics about their decisions</li> </ul>	
<b>Priority:</b> Should have	

<b>ID:</b> BP02	<b>Date:</b> 13.08.2018
<b>Name:</b> Account balance	
<b>Story:</b> As a team of participants, we need to be able to see the balance of our accounts (i.e., assets under management), such that we can decide on how much money to spend in different expense categories.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> The necessary account balances are transparently visible to teams</li> <li><input type="checkbox"/> Expected investments for the current period are simulated in the account balance</li> </ul>	
<b>Priority:</b> Must have	

<b>ID:</b> BP03	<b>Date:</b> 13.08.2018
<b>Name:</b> Defining fees and conditions	
<b>Story:</b> As a team of participants, we need to be able to define the fees and conditions we offer to our customers, such that we can optimize our profits.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Fees and conditions can be defined for each customer type</li> <li><input type="checkbox"/> All-in pricing model can be chosen with a provided percentage</li> </ul>	
<b>Priority:</b> Must have	

<b>ID:</b> BP04	<b>Date:</b> 13.08.2018
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<b>Name:</b> Marketing, HR, and Logistics
<b>Story:</b> As developers of the simulation, we need to ensure that teams can distribute their money to different expense categories, such that we can appropriately simulate business-related expenses (like marketing, HR, and logistic).
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Teams can define their spend on marketing-related categories: <ul style="list-style-type: none"> <li>- Marketing expenses for all different customer types</li> </ul> </li> <li><input type="checkbox"/> Teams can define their spend on HR-related categories: <ul style="list-style-type: none"> <li>- Employments and suspensions of personal</li> <li>- Salary of employees (for each employee)</li> <li>- Bonus</li> <li>- Education days for an employees per year</li> </ul> </li> <li><input type="checkbox"/> Teams can define their spend on logistics-related categories: <ul style="list-style-type: none"> <li>- Investments in IT</li> </ul> </li> </ul>
<b>Priority:</b> Must have

<b>ID:</b> BP05	<b>Date:</b> 13.08.2018
<b>Name:</b> Fluctuation	
<b>Story:</b> As a developer, we need to ensure that teams must account for fluctuation in their HR expenses, as we want to model a realistic business environment.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> The market model includes fluctuation coefficients</li> <li><input type="checkbox"/> Fluctuation is based on several factors: <ul style="list-style-type: none"> <li>- Satisfaction of the employees</li> <li>- Workload of the employees</li> <li>- Salary / Bonus</li> </ul> </li> </ul>	
<b>Priority:</b> Must have	

## Evaluation / Simulation

<b>ID:</b> EV01	<b>Date:</b> 13.08.2018
<b>Name:</b> Team performance metrics	
<b>Story:</b> As a game master, I need to be able assess the performance of teams on several levels, including separate metrics and aggregate measures.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> After a completed round of play, different metrics are calculated for each team</li> <li><input type="checkbox"/> Some metrics build on a predefined effective curve and result in an “index”</li> <li><input type="checkbox"/> Other metrics assess the performance of teams with regards to their portfolios</li> <li><input type="checkbox"/> An overall measure aggregates the different metrics and allows a ranking of teams</li> </ul>	
<b>Priority:</b> Must have	

<b>ID:</b> EV02	<b>Date:</b> 13.08.2018
<b>Name:</b> Customer satisfaction index	
<b>Story:</b> As developers of the game, we want to build a customer satisfaction index that, based on several key input numbers, calculates the satisfaction of all different customer types for each team.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> The customer satisfaction index is specific to each type of customer</li> <li><input type="checkbox"/> The customer satisfaction index is calculated based on multiple factors: <ul style="list-style-type: none"> <li>- Performance of the portfolios of the respective customer type</li> <li>- Track record</li> <li>- Risk-adjusted Performance (Sharpe-Ratio, Information-Ratio, ...)</li> <li>- Management fees</li> <li>- Availability of bank employees for consulting (HR)</li> <li>- Matching SAA to customer profile</li> <li>- Matching actual allocation to SAA</li> </ul> </li> </ul>	
<b>Priority:</b> Must have	

# Reporting

<b>ID:</b> RE01	<b>Date:</b> 13.08.2018
<b>Name:</b> Reports for presentation	
<b>Story:</b> As a game master, I want to be able to present an automatically generated comparison (graphs and reports) of individual team performances, such that I can explain some of the typical mistakes and decisions that could have been made throughout the seminar or the lecture.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> After completion of any round, game masters can display a comparison report</li> <li><input type="checkbox"/> The comparison report includes sensible means of visualization: <ul style="list-style-type: none"> <li>- Graphs with ranking of all teams regarding different measures <ul style="list-style-type: none"> <li>- Netto-performance per customer type</li> <li>- Netto-performance cumulative per customer type over all periods</li> <li>- Tracking error per customer type</li> <li>- Customer satisfaction index per customer type</li> <li>- Customer count per customer type</li> <li>- Assets under management</li> <li>- Net-new money</li> <li>- Total earnings</li> <li>- Total expenses</li> <li>- Gain / Loss</li> <li>- Cost / Income ratio</li> <li>- All in conditions</li> <li>- Depotgebührensatz</li> <li>- Marketing-expenses</li> <li>- Infrastructure (IT-index)</li> <li>- Education-index</li> <li>- Human Resources - current count of employees</li> <li>- Temporary employees</li> <li>- Customer advisory services</li> <li>- Employee Satisfaction</li> <li>- Service quality index</li> <li>- Total index</li> <li>- Total index cumulative</li> </ul> </li> <li>- Benchmark using ideal SAA predefined by game master</li> </ul> </li> </ul>	
<b>Priority:</b> Must have	

<b>ID:</b> RE02	<b>Date:</b> 13.08.2018
<b>Name:</b> After-period reports for individual teams	
<b>Story:</b> As a team of participants, we want to be able to access our past benchmarks and	

performance reports, such that we can decide about future actions in an informed way.

**Acceptance Criteria:**

- Teams can display their past reports at any time during the game
- No information is leaked about any of the other teams or the future of the game

**Priority:** Must have

**ID:** RE03

**Date:** 13.08.2018

**Name:** Economic outlook

**Story:** As a game master, I want to provide the participating teams with an automatically generated economic outlook (including forecasts) that I can customize with some sensible parameters, such that the students can take more informed decisions for the next period.

**Acceptance Criteria:**

- The system generates an economic outlook according to a predefined template
- Key numbers are taken from the parameters that have been defined for the simulation of the next period as well as from some randomization parameter
- The numbers in the economic outlook can be overridden manually before providing it to the participants

**Priority:** Must have

**ID:** RE04

**Date:** 13.08.2018

**Name:** View of the CIO

**Story:** As a game master, I would like to have the opportunity to provide a custom assessment and directions in my own wording that is provided to the students as the view of their bank's CIO (based on the economic outlook).

**Acceptance Criteria:**

- Game masters can provide custom plain text that is shown to the students under the premise of being from their own CIO
- The CIO assessment can include directions and guidelines as well as interpretations of the economic outlook

**Priority:** Should have

**ID:** RE05

**Date:** 13.08.2018

**Name:** Visualization of historical stock prices

**Story:** As a team of participants, we would like to get a historical overview of the stocks in our portfolio, such that we can make reasonable decisions about future investments.

**Acceptance Criteria:**

- Teams can access reports regarding the historical development of their stocks
- Teams can view all stocks, not just those they've chosen for their portfolio

**Priority:** Should have

**ID:** RE06

**Date:** 13.07.2018

**Name:** Performance attribution

**Story:** As a team of participants, we need to have a comprehensive report about the performance attribution of our assets, such that we can decide about further investments.

**Acceptance Criteria:**

- After each period, teams can access reports with their full performance attribution over past periods

**Priority:** Must have

# Development

<b>ID:</b> DE01	<b>Date:</b> 12.07.2018
<b>Name:</b> Infrastructure	
<b>Story:</b> As a developer, I need to build my application on an extendable and scalable infrastructure, such that it will be easily maintainable in the future.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li>✓ The infrastructure is easily extendable by additional services (Docker)</li> <li>✓ Multiple services can be included into the system</li> </ul>	
<b>Priority:</b> Must have	

<b>ID:</b> DE02	<b>Date:</b> 13.08.2018
<b>Name:</b> Continuous integration and deployment	
<b>Story:</b> As a developer, I want to have an environment that is continuously integrated and deployed, such that I can always rely on having current feedback and fast failures.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li>✓ On merges into the master branch, the application is continuously deployed to a staging environment, where it can be tested</li> <li><input type="checkbox"/> On tagging of releases, the application is deployed to the production environment</li> <li>✓ The CI pipeline includes a full test suite for the API of the application</li> </ul>	
<b>Priority:</b> Must have	

<b>ID:</b> DE03	<b>Date:</b> 13.08.2018
<b>Name:</b> Code versioning and maintenance	
<b>Story:</b> As a developer, I need to have access to reliable repositories for the application code, such that I can easily collaborate with others on the project and new developers could understand the code.	
<b>Acceptance Criteria:</b> <ul style="list-style-type: none"> <li>✓ The application services are stored in separate, modular repositories</li> <li>✓ The repositories are managed by submitting merge requests that contain at least a short (but complete) description of the changes</li> <li>✓ The application backend contains a full integration test suite as well as independent unit tests for each service</li> <li><input type="checkbox"/> New developers understand the architecture of modular repositories by creating understandable readme files</li> </ul>	

**Priority:** Must have

**ID:** DE04

**Date:** 13.08.2018

**Name:** Local game execution

**Story:** As a game master, I need to be able to easily run the application on my local device, such that it can still be used even in case of network and/or other failures.

**Acceptance Criteria:**

- Application can be started on any local device with sufficient performance
- Backup datasets can be previously downloaded such that it is not necessary to load the entire stock market database onto the local device
- The application can be started by using simple scripts without extensive IT affinity

**Priority:** Should have