

PASHA GHODS

Encino, United States 91316 | (310) 903-9882 | pashag123@gmail.com

Websites, Portfolios, Profiles

- Portfolio: <https://legendary-cranachan-7b1238.netlify.app/>
- LinkedIn: <https://www.linkedin.com/in/pasha-ghods-9b31b3250>
- GitHub: <https://github.com/pashag123>

Professional Summary

As an emerging professional transitioning from a successful career in commercial real estate to web development, I offer a unique blend of strategic thinking, clear communication, and a keen understanding of user needs and market trends. My experience in real estate has honed my abilities in negotiation and client-focused service, skills I now apply to create engaging, user-centric web solutions. With a passion for innovation and collaboration, I thrive in environments where I can contribute to dynamic projects and continuously expand my expertise. My journey is driven by a commitment to efficiency, accessibility, and the pursuit of excellence in responsive design, ensuring a seamless user experience across all platforms.

Skills

- **Front-End Development:** Proficient in HTML, CSS, JavaScript, and React
- **Back-End Expertise:** Skilled in server-side languages like Node.js
- **Database Management:** Experienced in SQL, NoSQL, and database optimization.
- **Bootstrap Mastery:** Expert in using Bootstrap for responsive and mobile-first web design.
- **Other CSS Frameworks:** MUI, Bulma, Materialize, and Tailwind
- **Effective Communication:** Skilled in clear, concise verbal and written communication.
- **Team Collaboration:** Proven ability to work effectively in team settings.
- **Problem-Solving:** Adept at identifying issues and implementing practical solutions.
- **Time Management:** Efficient in managing time and prioritizing tasks to meet deadlines
- **Adaptability:** Flexible and able to adjust quickly to new challenges and environments
- **Attention to Detail:** Committed to precision and accuracy in all aspects of work
- **Quick Learner:** Rapidly acquires and applies new skills and concepts

Work History

Commercial Real Estate Agent

12/2022 to Current

Keller Williams Commercial – Beverly Hills, CA

- Developed and maintained list of available properties suited to different needs and budgets for

both commercial and industrial use.

- Generated leads for sales and rental properties through cold calls and referrals.
- Reviewed property listings, interviewed potential clients, accompanied clients to properties and effectively communicated condition of sales.
- Established positive flow of communication with agents, clients, attorneys and personnel involved in closing transactions
- Developed and implemented marketing strategies to maximize sales and attract new clients
- Appraised commercial properties, maintaining accuracy and employing knowledge of area markets for accuracy.

Office Manager/Executive Assistant

01/2015 to Current

Plus Architects – Los Angeles, CA

- Coordinated special projects and managed schedules.
- Used QuickBooks to produce monthly invoices, reports, and other deliverables
- Greeted arriving visitors, determined nature and purpose of visit and directed individuals to appropriate destinations.
- Managed executive calendars, scheduling meetings and appointments and coordinating travel arrangements to optimize time
- Answered high volume of phone calls and email inquiries
- Upheld strict timetables by maintaining accurate, balanced calendars.

Education

Full Stack Web Development: Software Engineering/Web Development

02/2024

UCLA - Los Angeles, CA

DRE License #02110054: Real Estate

05/2021

CA Realty Training - Los Angeles

Languages

Persian



Native or Bilingual