



# **Konstantinos Passadis**

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#### **ABOUT ME**

Experienced IT Professional with a proven track record in designing and implementing multicloud and modern workspace solutions. Expertise in Azure, AWS, GCP, and Microsoft 365 architecture. Passionate about digital transformation, cybersecurity, and continuous learning. A calm personality, always looking to learn new things and challenge limits. Strong believer in honesty, sincerity, and mutual trust.

## WORK EXPERIENCE

01/09/2022 - CURRENT Athens, Greece

# **ENTERPRISE SOLUTIONS ARCHITECT UNISYSTEMS S.M.S.A**

- Design of multicloud and modern workspace solutions for the enterprise business unit.
- Solutions architect for enterprise Azure, AWS, GCP, and Microsoft 365 solutions.
- Cybersecurity consultant, Information Protection specialist.

07/01/2020 - 31/08/2022 Athens, Greece

### **SENIOR ENGINEER - CLOUD & SYSTEMS EXPERT INTTRUST S.A**

- · Senior systems engineer
- Enterprise cloud & security engineer
- Presales & technical specialist

06/07/2018 - 31/12/2019 Athens, Greece

## **SENIOR NETWORK & CLOUD SPECIALIST OFFICE LINE SA**

- Senior network & systems engineer.
- Senior Azure, Microsoft 365 & security engineer.
- Presales engineer for Microsoft Azure & 365 solutions.

10/01/2015 - 30/06/2018 Athens, Greece

# IT CONSULTANT- NETWORKING & VOICE LEAD SPECIALIST TELELOGIC UNIFIED COMMUNICATIONS

- Technical director for design and deployment of Voice and Data Networks, in Hospitality and Integrated IT Solutions.
- Principal infrastructure engineer.
- · Presales Manager.

### EDUCATION AND TRAINING

20/09/1995 - 30/07/1997 Athens, Greece

#### **INFORMATION TECHNOLOGY SPECIALIST** IEK DELTA

- Programming languages
- Operating Systems
- Databases

- Data Transmission Networks, Telecommunications, Internet
- Multimedia Languages and Applications

#### Level in EQF EQF level 5

01/09/2004 - 30/03/2005 Athens, Greece

# **BUSINESS ADMINISTRATION AND INTERNET TECHNOLOGIES** Kapodistrian University of Athens - E Learning

- Business Administration
- Internet Technologies
- Digital Ethics
- Systems Administration

Level in EQF EQF level 6

### LANGUAGE SKILLS

Mother tongue(s): **GREEK** 

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C2	C2	C2	C2	C2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

#### ADDITIONAL INFORMATION

# **ORGANISATIONAL SKILLS**

**Organisational skills** 

- **Team Management and Development:** Expertise in orchestrating and uplifting project teams, cultivated as a Technical Manager.
- **Strategic Global Perspective:** Progressively honed a broad viewpoint and self-control throughout my engineering career.
- **Collaborative Leadership:** Championed collaboration by acknowledging competencies and positively reinforcing team members while managing projects.
- **Pressure Management:** Demonstrated ability to maintain focus and drive results under pressure during high-demand critical projects.

#### COMMUNICATION AND INTERPERSONAL SKILLS

**Communication and interpersonal skills** 

- **Negotiation and Solution Planning:** Displayed adept negotiation and adaptive planning abilities in a Presales Engineer role.
- **Inspirational Confidence:** Established myself as persuasive and confidence-inspiring through demanding security projects as an Engineer.
- **Empathetic Interaction:** Engaged with stakeholders empathetically, understanding their needs and concerns.
- **Customer Relations:** Maintained a pleasant demeanor and constructive relationships in a Customer Support Engineer capacity.

### **JOB-RELATED SKILLS**

### Job-related skills

- **Digital Strategy and Transformation:** Design and architect digital strategies, guiding both SMBs and Enterprise organizations through their digital transformation journeys.
- **Modern Workplace Solutions:** Engineer modern workplace solutions that align with contemporary organizational needs.

- Data, AI, and Infrastructure Solutions: Architect, design, and deploy robust Data, AI, and Infrastructure solutions across Cloud, Multi-cloud, and Hybrid Organizations focusing on identity, security, cost optimizations, migrations, and disaster recovery.
- **Cloud and Multicloud Frameworks:** Deliver solutions and designs adhering to Cloud and Multicloud Adoption Frameworks, and implemented Landing Zones and Tools.
- **Data Centers Management:** Designed, built, and manage data centers ensuring data redundancy and high availability.
- Cybersecurity and Data Protection: Establish and manage cybersecurity and data protection strategies.
- Azure DevOps: Designed and built Azure DevOps organizations and tools, streamlining development and deployment processes.
- **End-to-End Solution Engineering:** Engineer comprehensive solutions from conception through to delivery, including POCs and technical quotations.
- **Software Development Team Collaboration:** Provided architectural and design expertise to software development teams.
- Technical Writing: Pre-sales technical writing.
- **Training:** Certified Trainer specializing in Azure and Microsoft 365 services, as well as Google Cloud Authorized Trainer.

**Vendors and Services:** Microsoft Azure & Microsoft 365, AWS, Google Cloud and Oracle Cloud, On Premises infrastructure.

**Areas of Expertise:** Cloud & Hybrid Solutions, Identity & Access, Modern Workplace, Data Center, Containers, Networking, Information Protection, Data & AI, Pipelines & Automation, and Infrastructure as Code.

#### **CERTIFICATIONS**

## Available upon request

## **Amazon Web Services (AWS)**

- 1. AWS Certified Cloud Practitioner
- 2. Accreditations: AWS Data Migration | AWS Well Architected Proficient | AWS Object Storage

### **Microsoft Corporation**

- 1. Microsoft Certified: Azure Fundamentals AZ 900
- 2. Microsoft Certified: Power Platform Fundamentals PL 900
- 3. Microsoft Certified: Security Fundamentals SC 900
- 4. Microsoft Certified: Azure Data Fundamentals DP 900
- 5. Microsoft Certified: Azure Al Fundamentals Al 900
- 6. Microsoft Certified: Dynamics 365 Fundamentals MB 901
- 7. Microsoft 365 Certified: Security Administrator Associate MS 500
- 8. Microsoft Certified: Azure Security Engineer AZ 500
- 9. Microsoft Certified: Identity and Access Administrator Associate SC 300
- 10. Microsoft Certified: Azure Al Engineer Associate Al 100
- 11. Microsoft Certified: Azure Administrator Associate AZ 104
- 12. Microsoft 365 Certified: Enterprise Administrator Expert
- 13. Microsoft Certified: DevOps Engineer Expert AZ 400
- 14. Microsoft Certified: Azure Solutions Architect Expert AZ 305
- 15. Microsoft Certified: Azure Virtual Desktop Specialty AZ 140
- 16. Microsoft Certified: Cybersecurity Architect Expert SC 100
- 17. Microsoft Certified: Microsoft Power Bi Data Analyst
- 18. Microsoft Certified Trainer

## **Google Cloud**

1. Google Cloud Certified: Professional Cloud Architect

#### IBM

- 1. Containers, K8s, Istio on IBM Cloud
- 2. Istio and IBM Cloud Kubernetes Service

#### <u>Oracle</u>

- 1. Oracle Cloud Infrastructure Foundations Certified Associate
- 2. Oracle Cloud Data Infrastructure Foundations Certified Associate
- 3. Oracle Cloud Infrastructure Certified Architect Associate
- 4. Oracle Cloud Infrastructure Cloud Operations Associate
- 5. Oracle Cloud Infrastructure Professional Architect

### **Hashicorp**

1. Terraform Certified Cloud Engineer

#### **Yealink**

1. Microsoft Solution Certified Technical Professional

# **INTERESTS**

# **Interests**

Sports, Basketball and Tennis Music, Amateur Composition , Guitar & Strings Multimedia and Artificial Intelligence