

Homework 1 - On Social Multipliers

A linear-in-sums model

$$V_i(l_i, l_{-i}) = \alpha l_i - \frac{1}{2} l_i^2 + \beta \sum_{j=1}^n g_{ij} l_i l_j \quad i = 1, \dots, n$$

$$\alpha > 0, \beta > 0$$

a) $g_{ij} = 0 \neq i, j$. Then:

$$V_i(l_i, l_{-i}) = \alpha l_i - \frac{1}{2} l_i^2$$

Hence, each individual will maximize his utility function w.r.t. l_i . The F.O.C is:

$$\alpha - \frac{1}{2} \cdot 2 \cdot l_i^* = 0 \quad ; \quad \boxed{l_i^* = \alpha}$$

(note that we can do that because preferences are convex, i.e. the utility function is concave)

Therefore, if $\alpha_1 = \alpha_0 + \Delta$, the new individual effort in equilibrium is: $\boxed{l_i^* = \alpha_0 + \Delta}$. If we define the aggregate effort as $\sum_{j=1}^n l_j^*$, then we have:

$$\boxed{\sum_{i=1}^n l_i^* = \sum_{i=1}^n (\alpha_0 + \Delta) = n(\alpha_0 + \Delta) = \sum_{i=1}^n l_{i0}^* + n\Delta.}$$

where $\sum_{j=1}^n l_{j0}^*$ is the aggregate effort before the change in α .

b) $g_{ij} = 1 \quad \forall i \neq j$. If this is the case, we can express the utility function as:

$$V_i(l_i, l_{-i}) = \alpha l_i - \frac{1}{2} l_i^2 + \beta \sum_{i \neq j} l_i l_j$$

Hence, the F.O.C. can be written as:

$$\alpha - l_i^* + \beta \sum_{i \neq j} l_j^* = 0$$

$$\boxed{l_i^* = \alpha + \beta \sum_{i \neq j} l_j^* \quad i = 1, \dots, n}$$

↑ this is the Nash Equilibrium of this game

~~To find the solution of this game, let's work in vector form.~~

~~$$\vec{l}^* = \alpha + \beta \vec{e}_{-i}^*$$~~

But note that, given that this will be true for all i :

$$l_i^* = \alpha + \beta \sum_{i \neq j} l_j^*, \text{ given that } l_i^* = l_j^* \quad \forall i \neq j.$$

$$e_i^* = \alpha + \beta e_i^* (n-1)$$

$$\Rightarrow \boxed{e_i^* = \frac{\alpha}{1 - \beta(n-1)}}$$

Notice that I am focusing on the symmetric equilibria, given that $\alpha_i = \alpha \forall i$. However, we could need to show whether there are asymmetric equilibria.

First of all note that we need $\beta < \frac{1}{n-1}$, given that otherwise there is a trivial equilibrium where $e_i^* = 0 \forall i$. If α increases by Δ , we have that, individually:

if we denote α_1 as the new value for α and α_0 as the old value, so that $\alpha_1 = \alpha_0 + \Delta$, then:

$$e_i^* = \frac{\alpha_0}{1 - \beta(n-1)} + \frac{\Delta}{1 - \beta(n-1)}$$

$$\Rightarrow \boxed{e_i^* = e_{i0}^* + \frac{\Delta}{1 - \beta(n-1)}}$$

where we denote e_{i0}^* for the value of the effort before the change of α .

Note that now the increase in individual effort is higher than when the network was empty! The reason is the following: before nobody was internalizing others' positive effect of this increase in α , while now, when α increases for others, I internalize this effect through β - my marginal cost of exerting more effort decreases as others exert more effort. Actually, the higher the β the more I internalize this decrease in my marginal cost and the higher ~~can~~ my effort will be.

With regards to the change in the aggregate effort:

$$\sum_{i=1}^n e_i^{\alpha} = \sum_{i=1}^n e_{i0}^{\alpha} + \frac{n}{1 - \beta(n-1)} \cdot \Delta$$

Note that for $\beta = 0$, we are back to the case where the network is empty: even though $q_{ij} = 1$, if I do not internalize others' marginal utility for effort, I will not increase my effort in more than Δ .

c) $g_{ij} = g_{ji} = 1 \quad \forall j = 2, \dots, n$ and $g_{ij} = 0$ for all other pairs. To look for this equilibrium we have to be more careful:

$$V_1(l_1, l_{-1}) = \alpha l_1 - \frac{1}{2} l_1^2 + \beta \sum_{j=1}^n l_1 l_j$$

$$V_i(l_i, l_{-i}) = \alpha l_i - \frac{1}{2} l_i^2 + \beta l_i \cdot l_1 \quad \forall i = 2, \dots, n$$

The hub of the network will face the following maximization problem:

$$\max_{l_1} \alpha l_1 - \frac{1}{2} l_1^2 + \beta \sum_{j=1}^n l_1 l_j$$

whose F.O.C. is:

$$\alpha - l_1 + \beta \sum_{j=1}^n l_j = 0$$

The spokes, on the contrary, will have the following F.O.C.:

$$\alpha - l_i + \beta l_1 = 0 \quad \forall i = 2, \dots, n$$

Here:

$$l_1^* = \alpha + \beta \sum_{i=1}^n l_i^*$$

$$l_0^* = \alpha + \beta l_1^*$$

To solve this, we will make use of two arguments:

(1) the equilibrium will be symmetric among the spokes

(2) the hub will solve his maximization problem assuming that (1) is satisfied.

Then; $l_j^* = l_i^* \quad \forall \quad i \neq j$ and for $i, j = 2, \dots, n$

$$\Rightarrow l_1^* = \alpha + \beta l_1^* + \beta(n-1) \cdot l_i^*$$

$$e_j^0 = \alpha + \beta e_1^0 \quad \forall \quad j = 2, \dots, n. \quad \text{Then:}$$

$$e_1^0 = \alpha + \beta e_1^0 + \beta(n-1)(\alpha + \beta e_1^0)$$

$$\Rightarrow (1 - \beta - \beta^2(n-1))e_1^0 = \alpha + \alpha\beta(n-1)$$

$$e_1^0 = \frac{\alpha(1 + \beta(n-1))}{1 - \beta - \beta^2(n-1)}$$

$$e_j^0 = \alpha + \frac{\alpha\beta(1 + \beta(n-1))}{1 - \beta - \beta^2(n-1)} \quad \text{for } j = 2, \dots, n$$

Here, if now we increase α by Δ , the individual effect changes by:

$$e_i^{\alpha} = e_{i0}^{\alpha} + \frac{\Delta(1 + \beta(n-1))}{1 - \beta - \beta^2(n-1)}$$

$$e_i^{\alpha} = e_{i0}^{\alpha} + \Delta + \Delta \cdot \beta \cdot \frac{(1 + \beta(n-1))}{1 - \beta - \beta^2(n-1)}$$

$$= e_{i0}^{\alpha} + \Delta \left(1 + \beta \cdot \frac{(1 + \beta(n-1))}{(1 - \beta - \beta^2(n-1))} \right)$$

The hub internalizes the first-order effect with all the spokes and the second-order effect of all the spokes through the hub. The spokes