

CHEELA ANIKETH

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Career Objective: To pursue a responsible position and work in a challenging work environment that uses my skills, smart working ability and helps widen my spectrum of knowledge and gain practical insights applying the theoretical knowledge gained so far while enhancing the organization's development and reputation.

EXPERIENCE

PIRAMAL ENTERPRICES

2024-JUNE – 2025-JUNE

JOB TITLE, BRANCH SALES MANAGER

Reviewed customer profiles to assess creditworthiness and approved loans based on detailed evaluations. Ensured customers met all legal and technical (civil work process) requirements before sanctioning loans. Worked closely with the Fraud Control Unit to verify customer credibility and minimize risk. Led and mentored a team of Relationship Managers, Senior Relationship Managers, and Sales Managers training them and assigning tasks to drive company goals. Proficient in MS Excel and MS Word.

EDUCATION

MAY 2024

POST-GRADUATION DIPLOMA IN BUSIESS MANAGEMENT, (IPE) INSTITUTE OF PUBLIC ENTERPRISE (AUTONOMOUS)

Coursework: Financial Modelling, Fundamentals of Accounting, Accounting Standards, Corporate Laws, Club Member at Startup-Pedia Assisted in transcribing start-up pitches, ensuring accurate documentation for analysis and review.

Cumulative GPA: 7.9

APRIL 2022

BACHELOR OF COMMERCE, AVINASH COLLEGE OF COMMERCE (CORRELATED TO OSMANIA UNIVERSITY)

Coursework: Financial Accounting, Cost accounting, Advanced Accounting, Business Statistics, Business organization management, Business Law, Cost control and Managerial Accounting

Cumulative GPA: 7.6

SKILLS

- Good knowledge: Investment Banking, Financial Modelling
- Technical Skills: Financial Modelling, Ratio Analysis, DCF Valuation, MS Excel, MS Word, MS Power-point
- Advanced Financial Literacy NISM
- Bloomberg market concepts
- Investment Banking job simulation J.P Morgan

INTERNSHIP

1. **Indian Institute of Technology**, Kharagpur (Management Trainee) Assisted in a research project on Start-up Investment Decisions under the guidance of a professor's. Collected and analyzed data to support the research study.

Research study & learnings: **Generative AI (Transformation of Artificial intelligence)**, through this study, I was able to understand how AI has evolved, where it currently stands, and what the future looks like for AI, machine learning, and the Internet of Things. Coming from a management and commerce background, this internship has been a valuable learning experience that has significantly broadened my perspective.

2. **lappsys Technologies Pvt.Ltd** (Management Trainee) Assisted **Gen-pact backhand works** like Processed employee payroll, calculating pay slips in compliance with company policies and government regulations.
Software used: Microsoft Excel, Tally ERP (Enterprise resource planning) & SAP (software access provided by the company)