



ANIKETH CHEELA, Branch Sales Manager

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SUMMARY

Dynamic Branch Sales Manager with over a year of experience in financial services. Expertise in credit assessment and loan approval, ensuring compliance with legal and technical standards. Proven ability to lead and mentor teams to achieve ambitious goals while minimising risk through thorough evaluations. Successfully trained teams of Relationship Managers, enhancing overall performance. Ready to leverage unique skills to drive growth and customer satisfaction in a challenging new role (Role Looking for Credit or Operations Department's).

WORK EXPERIENCE

06/2024 – 06/2025	Branch Sales Manager, Piramal Finance	Hyderabad, India
<ul style="list-style-type: none">Evaluated customer profiles to determine creditworthiness, facilitating informed loan approvals through meticulous assessments.Verified that customers complied with all legal and technical requirements prior to loan sanctioning.Collaborated with the Fraud Control Unit to ascertain customer reliability and mitigate risk exposure.Guided and developed a team comprising Relationship Managers, Senior Relationship Managers, and Sales Managers, fostering skills and delegating tasks to align with corporate objectives.Adept in utilising MS Excel and MS Word.		

EDUCATION

06/2022 – 06/2024	Institute of Public Enterprise Post-graduate Diploma, Business Management (Finance & Marketing)	Hyderabad, India
<ul style="list-style-type: none">Cumulative GPA: 7.9Coursework: Financial Modelling, Fundamentals of Accounting, Accounting Standards, Corporate Laws.As a Club Member at Startup-Pedia, contributed to transcribing start-up pitches, ensuring precise documentation for rigorous analysis and evaluation.		
07/2019 – 04/2022	Osmania University Bachelor of Commerce, Avinash College of Commerce	Hyderabad, India
<ul style="list-style-type: none">Cumulative GPA: 7.6Coursework: Financial Accounting, Cost Accounting, Advanced Accounting, Business Statistics, Business Organisation Management, Business Law, Cost Control and Managerial Accounting.		

SKILLS

Financial Modelling	Ratio Analysis
DCF Valuation	MS Excel
MS Word	MS Power-point

LANGUAGES

English (Advanced)	Hindi (Native)
Telugu (Native)	

CERTIFICATES

Investment Banking job simulation
J.P Morgan

Bloomberg market concepts

Microsoft Excel: Advanced
Udemy

Advanced Financial Literacy
NISM