

CURRICULUM VITAE

PERSONAL INFORMATION

Name	Nimesh V. Nalavade
Address	1, Kishan Tenaments, Nr. Sai Chokdi, Manjalpur, Vadodara
Date of Birth	08 th March, 1972
Linguistic Abilities	Marathi, Hindi, Gujarati & English
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ACADEMIA

Sr.No.	Qualification	Board / Univ	Year of Passing	Class
1	Electrician (short term)	M.S. Uni (Community Development through Polytechnic)	1 st April 2013 to 30 th sept 2013	
2	B. Sc	M.S. Uni	Oct 1996	Second
3	N.C.V.T (Electronic & Comm)	Employment & Training Examination Board, Delhi	Aug 1992	Distinction – Topped in Gujarat
4	H. S.C (Science)	G.S.E. B	Oct 1991	Pass
5	S.S.C	G.S.E. B	March 1997	Second
6	Computer Skills	Word, Complex Excel formulas, managing Database, Power Point, Outlook.		

PERSONAL STATEMENT

- **Result oriented professional with nearly 20+ years of rich experience in Techno-Commercial Administrator.**
- High level of interpersonal skills to work with others.
- High level of analytical ability where problems are complex.
- Good oral and written communication skills Planning and organizational ability.
- Knowledge of basic Electronics concepts.
- High level of creativity and innovation in problem solving ability.

WORK EXPERIENCE

**1. KEDAR TECH, Business Owner (Oct 2018 to March 2021)
(GST: 24AGGPN1684D1ZK)**

- Purchasing copper rod as a raw material
- Supplying copper as a raw material to **ECO TECHNOLOGY & PROJECTS**
- Purchasing finished goods – Earthing Electrode of various size and dimension.
- Supplying Earthing Electrodes to Electrical Contractors and Shops.

2. WINTech ELEVATORS TANZANIA LTD. (19TH JAN 2015 TO TILL JAN 2017) AS “TECHNICAL MANAGER”

Wintech Elevators & Weighing Scale Tanzania Ltd. is esteemed organization registered in DAR ES SALAAM, TANZANIA (EAST AFRICA)

Initially company started its **weighing business in year 2000** and slowly and gradually added Elevators and Ceramic Tiles business. Company sales weighing products with its own WINTECH brand name offering complete solution for various weighing application.

RESPONSIBILITIES:

Complete business activities.

3. WEIGH-TECH INDUSTRIES LTD., (FEB 2007 TO MARCH 2013) AS “TECHNICAL MANAGER”

Weigh-Tech Industries Ltd. esteemed organization Registered in Lagos, Nigeria.

The company Represents 1) Swiss American company named “**Mettler Toledo**” in **Nigeria**, 2) United Kingdom company named “**Adam Equipment’s**”. It has associated companies’ operation in various other Asian and African countries. Offer a complete solution for various weighing application. The company supply and undertake services of all types of mechanical & electronic Weighing scales & System. Products range starts from Analytical/Laboratory Scales to System like Road Weigh Bridge, Rail Weighbridge, Axle weighing, Tank Weighing, Silo Weighing, ~~Jute Weigher~~, Conveyor/Feeder Weighing, Automatic Normal or Bulk Bagging Off., Metal Detector, on line Check Weigher.

WEIGH-TECH INDUSTRIES LTD, is currently dealing with, Petroleum industries like Kaduna Refinery, Mobil, Steel industries like MINL, First Aluminum, Aluminum Rolling Mills, Breweries industries like Sona Breweries, Guinness, Euro Global, Commodities industries like Olam, E D & F Man Nig Ltd, Dangote, Food industries like Life Flour Mills, RIVOC, Nestle, Pepsi, CHI, Vital Products, 7 up bottling plant, Cement industries like Obajana Cement, Pharmaceutical industries like Ranbaxy, etc

Roles & Responsibility

“Technical Manager”

Responsible for complete business and its activity such as:

- Day to day Administration
- Imports and clearing
- To achieve Targets and to maintain Profit margin
- To develop new customers and maintain existing customers.
- Back-office support to field engineers.
- To impart training to the engineers.
- To deal with Weights & Measures issues.
- To keep track on monthly Expenses, Collection, Net sale, control outstanding & to maintain inventory.
- To generate & report to “Managing Director” on Fund Flow, Collection, Net Sale, Outstanding, Business projection, Inventory projection & Inventory On weekly basis.

4. Mettler Toledo (India) Pvt. Ltd. (Gujarat & M.P Region) JAN. 2000 TO 31 JAN 2007

- **REGIONAL SERVICE HEAD (LEADER)** since Jan 2005
- **Sr. Customer Support Engg.** Since April 20
- **Customer Support Engg.** Since Jan 2000

METTLER TOLEDO is a leading global manufacturer of precision instruments The company is world’s largest manufacturer and marketer of weighing instruments for use in laboratory, industrial and food retailing applications. The company also holds top-three market positions in several related analytical instruments and is a leading provider of automated chemistry

systems used in drug and chemical compound discovery and development. In addition, the company is the world's largest manufacturer and marketer of metal detection systems used in production and packaging.

Headquartered in Greifensee, Switzerland, METTLER TOLEDO has manufacturing operations in Europe, Americas and Asia, and sales and service operations in 37 countries. Approximately 8,500 people worldwide work for METTLER TOLEDO.

METTLER TOLEDO is currently dealing with , Petroleum industries like Reliance IPCL, Steel industries like Esser steel, Cable industries like Bharat Cable, Food industries like Nestle, Pepsi, Coca Cola, Haldiram namkin, Cosmetics industries like Hindustan Lever Ltd., Pharmaceutical industries like Cadila, Aventice vaccine, Dairy like Amul dairy, Sugam dairy, Mother dairy, etc.

Roles & Responsibility

- Leading Regional Service Team of Eight (08) Engineers.
- To keep track of service engineer.
- To provide Back Office support to Engineer.
- To impart Training Regional Service Team on regular basis.
- To satisfy the customer with a prompt and efficient service.
- To generate and achieve Regional Service targets by AMC and Spare sale.
- To address and handle all Regional Service Activity.
- To handle activity related to Weights & Measure Metrology Dept.
- To present a demonstration of METTLER TOLEDO products.
- To install and commissioning of METTLER TOLEDO HI-End products.
- To give a product training to customer at all level from officer to operator.
- To review the service contract schedule and provide service to customers within scheduled time frame.
- To provide service as per the service calls from customers and to maintain UP TIME and DOWN TIME.
- To service and provide proper maintenance to the METTLER TOLEDO products according to their applications.
- To entertain all problems of customer related to METTLER TOLEDO products like operation, maintenance type technical problem, purchase related, etc.
- To provide technical support to the sales department
- To follow up for outstanding payments.
- To prepare ISO documents like pre call and post call checklist.

4 WELDEAL CORPORATION

DEC '97 TO DEC '99

As a Service Engineer

Responsible for servicing of INDUSTRIAL WEIGHING MACHINES AND SYSTEMS of LIBRA.

5 TRIO ELEVATORS

JAN '97 TO NOV '97

As a Service Engineer

Responsible for Servicing, Cleaning and Maintain Elevators installed at various site.