

ANIL SEN

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CAREER OBJECTIVE

- Seeking a position to utilize my skills and abilities that offers professional growth in innovative, flexible & challenging work environment.

EDUCATION QUALIFICATION

- Gujarat Refinery Gujarati Medium School (GRGMS), Vadodara, S.S.C-2000
- Gujarat Refinery Gujarati Medium School (GRGMS), Vadodara, H.S.C -2003
- Maharaja SayajiRao University of Vadodara, Vadodara, B.A with Sociology -2007

PROFESSIONAL EXPERIENCE

Turtlemint (Insurance Broker Company)

Senior Business Manager

Oct 2022 to Present

- Recruiting DP (Digital Partner) for company and create Code for DP.
- Once the DP is verified and Code is ready guide them through Mintpro app.
- Guide DP about how to sell policy for customer in Mintpro.
- Worked on achievement of DP target and premium target.

Etech

**EGS Global Contact Center Vadodara Gujarat
2022**

April 2022 to September

QA Quality Analyst

- Currently working as QA quality analyst
- Auditing the Email and Voice calls for Quality purposes on certain pre set parameters.
- Analyzing how the agent has performed in email and Voice call during interaction with customers.
- We provide feedback and markdowns to agents for improving the quality interaction with customers.

(Kleagle International Pvt Ltd.)

American Hydrostatics (AH Group).(Vadodara, Gujarat)

Inventory Analyst

October 2020- March 2022.

- Worked on PO (Purchase order) processing in Im3 and Quickbooks.
- Worked on SO (Sales order) processing in Im3 and Quickbooks.
- Worked as Inventory Analyst for US based company AH Group.
- Worked on Night shift India time.
- Worked on Sap Software tool Im3 for Industrial Parts.
- Worked on Parts Login in Im3 system for Inventory Records.

Delta system and software Pvt Ltd.(Vadodara, Gujarat)

Technical Recruiter

April 2019 -July2019.

- Worked as Technical Recruiter for Indian recruitment.
- Worked on Day shift India time.
- Worked on end to end recruitment process.
- Worked on end to end selecting candidates for SAP projects
- Selecting appropriate candidates for particular requirements.

Gold Point Jewellers (Vadodara,Gujarat)

10 Nov 2014-22 Dec2017

Administrative and sales assistance

- Worked as sales assistance with direct interaction with customers.
- Data collection ,analysing and documentation work.

Tata Consultancy Services (Vadodara, Gujarat)

9 May 2013 -14 Aug 2014

Business Analyst

Worked in Project Transition of SEE (South Eastern Europe) for Retail Measurement Service in South Eastern Europe Market Research Process, where my roles & responsibilities were:

- Co-ordination with Nielsen Client
- Project to project basis communication with Clients as per requirements through Mails, Communicator (chat) or Telecom
- To analyze Client Instruction setup, Market Segmentation and Price Segment for various categories
- To analyze Client specific change request for particular category as per requirement
- To maintain the trend according to the period, and generate the database report for Retail and FMCG Market
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Aargee Staffing Solutions(Vadodara, Gujarat)

1 Dec 2010-30Dec2011

Process Associate

- Worked in Project Transition of SEE (South Eastern Europe)for Retail Measurement Services in South Eastern Europe Market Research Process for TATA CONSULTANCY SERVICES, where my roles and responsibilities were to analyze Client Instruction setup, Market Segmentation and Price Segmentation for various categories through CIMS (Client Instruction Management System) module by analyzing new products, description, weight and its variants with respect to the incidents pertaining to sales volume, trend with various market break down.

PERSONAL DETAILS

- **Date of Birth:**2nd November 1982
- **Gender:** Male
- **Nationality:** Indian
- **E-Mail ID:**anilkumar.sen98@gmail.com
- **Contact No.:** (91) 7874126262
- **Marital Status:** Married
- **Languages known:**English, Hindi & Gujarati