

Sandip K. Ravat

Address: B-203, Ashirvad Residency, Nr. Sarvamangal School, Sama-Savali Road, Vadodara– 390008, India.

Email ID: ravatsandipkumar@gmail.com

Date of Birth: 30th November, 1984.

Contact No: 9427362093.

Career Objective:

To work with a company, which allow me to utilize my gained technical and analytical skill towards growth of the organization and allow me to improve my technical skills up to its acme.

Academic Details:

Degree: Diploma in Mechanical engineering

University: K. J. Polytechnic, Bharuch

Passing Year: May-2008

Aggregate: 54.33%

Work Experience:

- **Bansal Roofing Products Ltd Co. (Since 1st Aug 2022 to 20th March 2023)**
I worked as Marketing Engineer for PEB work and Roofing Materials. I managed queries from clients and inquiries of new customers on daily bases. As per my overall work experience and knowledge, in upcoming years, I want to put myself, one step ahead as “Sr. Marketing Engineer”.
- **Wearresist Technologies Pvt Ltd (Since 3rd Jan 2019 to 25th July 2022)**
I worked here as “Territory Sales Head-Gujarat” for Coating Product Business (CPB). Wearresist offers solutions for both wear and tear problems in the core sector industries using best possible materials and methods. Providing X’tralife edge to the repair or wear protection is the ultimate motto. We worked as “Wear & Tear Doctors” to Core sector Industries.
- **Aimtron Electronics Pvt Ltd (Since 25th Dec 2017 to 27th Dec 2018)**
I worked here as “Business Development Executive” & Handle the Total Companies Collaboration as Marketing & Sales Person in this U.S. Base Company. I worked here it the segment of Direct & Cold Calling Marketing. I got opportunity to handle small & Medium Corporate. It was a nice experience to work here as B2B & Corporate Sales.
- **Edelweiss Tokio Life Insurance Co. (Since 30th Dec 2016 to 30th Sept 2017)**
I worked as “**Development Manager**” & handled my Advisors for given the business to the firm. I was doing Lead generation activities here, through Cold calling & References. After few weeks, I became a part of Direct & Tell calling marketing here. Every day I was going to the field with my advisors for my company’s Business Development. I also worked in B2B Sales.
- **DIAMOND POWER TRANSFORMER Ltd. (Since 4th July 2012 to 28th Dec 2016)**
I worked as “**Marketing Engineer**”. My work was related to explain the details of Different types of transformers (Power & Distribution Types) in the Industrial Market. Under my area of work, I had to manage Execution, Inspection, Dispatch Documentation and Payment Collection. I prepared Dispatch & Inspection Reports as per my company’s terms & Condition. I also got an opportunity to work in the field of Direct Marketing with my Junior Engineers. I also worked in the field of B2B & Corporate Sales here. I managed some Tendering work.
- **CHETAN GEARS (Since 18th June 2011 to 30th June 2012)**
I had joined the company as “**Marketing Executive**” in Chetan Gears and worked here for approximately one year. My work was related to explained the details of different products (Gears) in Industrial Market. We introduce Gearbox (Spur, Bevel, Helical, Worm), Gear Coupling (Flexible, Align, Hydrokinetic Fluid) & Gear Motors (M.C.F, K – Series) to the market. I also worked for Direct & Corporate sales here.

- **APOLLO TYRES LTD. (Since 25th May 2009 to 15th June 2011)**

I had joined the company as a trainee and by my experience and dedication to work I am hired as the "Machine In-charge". Under my area of work, I had to manage product's quality, machine's maintenance. At the end of the day, I had to schedule meeting with my team members and managed to get feedback about the machine and had to prepare daily reports. I forwarded them some higher authority to solved our problems. I was Machine in-charge of "Bead Apexing Machine / Bestry Machine", which is used to make an initial product to make a tire. And this product is the input product for tire building.

- **SHANTI GEAR LTD. (Since 5th July 2008 to 20th May 2009)**

I had Ten Months experience in "Marketing of Gears" in the company. I was going Direct Marketing & did oral Communication with clients in and out of Baroda. I worked in the segment of Direct & Corporate Sales here.

Academic Project:

- **Surface Grinder: (Duration: January to May 2007)**

An online of the surface grinder: The main component in this is platform which combined with two rollers; main roller is operated by the motor. And it is used for making a smooth surface of the small job.

Area of Interest:

- Human Relationship,
- Listening to music,
- Travelling.

Strength:

- Hardworking Person,
- Friendly in nature,
- Workaholic,
- Positive Attitude,
- Strong Team Player,
- Excellent Oral Communication Skills,
- Fully Energetic Person.