RESUME

NAME : **RANJIT RAJAN NAIR**

ADDRESS : B 1 104 Olive Grace opp Gangotri Icon Near Gokul Party Plot Behind Shantam SquareVasna- Gotri Road,

Vadodara-390 021

(M) 09558939218/9726456894

Email ID : [valima@rediffmail.com](mailto:valima@rediffmail.com)

DATE OF BIRTH : 13th September, 1982

RELIGION : HINDU

LANGUAGE KNOW : ENGLISH,HINDI,GUJARATI,

MALAYALAM

EDUCATIONAL : SSC & HSC English Medium Gujarat

Higher Secondary School, Vadodara. B.Com from M.S.University, Baroda In 2003.

Diploma awarded in Export/Import Management from Indian Institute of Export-Import Management- Baroda In 2014

ADDITIONAL SKILLS : Knowledge of Computer & Internet &

Financial Accounting System & Tally

EXPERIENCE : 1. **Sharekhan** -

May,2004 to March,2008 as a Senior Executive

# JOB SKILLS

Convi ncing clients and getting Revenue business from clients and achieving targets.

# Religare Securities Limited

1st April’08 to 31st May’09 as

a Relationship Manager, Baroda.

# JOB SKILLS

Convincing clients and getting Revenue business from clients and achieving targets.

1. **Kotak Mahindra Old Mutal Life Insurance Ltd.** as a **“Assistant Manager”** –Vad odara from 1st June’09 to 16th August’10. Within a 4 months I have targeted more than Rs. 8 Lacs Premium with Kotak Life Insurance. Every month am getting Congratulations Achieving PIT STOP career **“ACHIEVER”.**

From July’09 onwards I was promoted “Assistant Manager” and also achieved every time compensation package.

Now, am with Kotak Life Insurance as a Life Advisor and done Rs.5 Lacs Premium within a Month.

I have achieved Certificates and Recognition, Glory like Launchpad Status, Congratulations of Jaldi Five & Blast Off Status received from Kotak Life Insurance recently.

And also received recently achieved The Blue Club & Power Club Certificates on the basis of Unbeatable and Exemplary Performance for the year 1st January 2011 to 30th June,2011.

Worked for Dhanalaksmi Bank, Vadodara since Oct 2011.-March 2014- as a Sr.Executive

# Profile includes:

* + Marketing & Distribution of following Banking Products.

1. Wealth Products
2. CASA Products
3. Life Insurance Products
4. Fixed Deposits

Worked As a Junior Officer at UAE EXCHANGE Financial Services at Baroda for retail segment since July 2015 to September, 2015

Worked as Senior

Relationship manager/Officer for Mutual Fund AMC company Prudent Corporate Services (Mutual Fund) since Sep 2016 to Sep 2017.

Presently worked as a Marketing Coordinator at a reputed Engg.Company., Nr.Vadodara from May,2019 onwards. My assignments to co-ordinate with Departments related to Marketing move from each & every concerned Departments.

If any other clarifications & Information, freely contact me. Thanking you,

Yours faithfully,

**(RANJIT RAJAN NAIR) M:9558939218/9726456894**