Summary of the case study

Background:

Lending club is the largest peer-to-peer marketplace connecting borrowers with lenders, Borrowers apply through online platform where they are assigned an internal score lenders decide

- 1) Whether to lend and
- 2) Terms of loans such as credit card loans, debt consolidation loans, house loans, car loans, etc.

Business Objective:

To identify variables which are strong indicators of default and potentially, use the insights in approval/rejection decision making.

Data Understanding:

Types of variables

- 1. Customer (applicant) demographic
- 2. Loan related information and characteristics
- 3. Customer behavior (if the loan is granted)

<u>Data Understanding</u>: Overall Default Rate is 14%

Time Frame of the data (2007-2011)

- 1) 78% increment applicants in 2011 compared to 2010
- 2) 145% increment in applicants in 2010 compared to 2009