

PATNAM BALA ADHITHYA

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SUMMARY

Experienced and insightful business executive, with a background as Chief Partnership Officer of Learning Destiny Pvt. Construction Pvt Ltd., and Head of Operations & Strategies at BLAKSPIRE Pvt. Ltd.)16 A proven track record of forming impactful partnerships, operational excellence and implementing growth strategies. Experienced at managing partner relationships, process improvement and cross functional leadership. Skilled at mapping business objectives to company initiatives, enabling growth and penetration in the market. Recognised decision for data driving and sustainable business growth.

EXPERIENCE

Learning Destiny Pvt. Ltd., Chief Partnership Officer. (Part-Time) May 2024 – August 2025

- Own the strategy and implementation of a network of institution, corporate and ecosystem partnerships.
- Identify, assess and onboard strategic partnerships to grow business and expand market.
- Own and develop key partner relationships to ensure fit with company goals and long-term value creation.
- Discuss partnership agreements, collaborations and revenue-sharing formats.
- Collaborate closely with cross-functional internal teams to launch profitable co-marketing initiatives and scalable partner programs.

BLAKSPIRE Pvt. Ltd., Head of Operations & Strategies. (Part-Time) September 2025- December 2025

- Manage the business end to end for scale, efficiency and process optimization.
- Formulate and implement strategic plans that work with the organization's goals and growth targets.
- Lead multi-departmental teams through increased performance, productivity, and operations efficiency.
- Use business data and KPIs to inform decisions and identify continuous improvement.
- Build infrastructure to help the business scale sustainably with systems, frameworks and best practices.

ACHIEVEMENTS

- Best Designing Award – AUTODESK (2025)
- Fusion Software Design – IDW Best Designing Award (2025)

SKILLS

- Strategic Partnership Development
- MoU Execution & Negotiation
- Public Relations & Communication
- Digital Marketing
- Team Leadership
- Stakeholder Engagement
- Human Resource Collaboration
- Event Planning & Brand Outreach

EDUCATION

Bachelor of Technology (B.Tech)

GATES Institute of Technology

2023 – 2027

Intermediate (12th Grade)

Narayana Junior College

2020 – 2022