

To whom it may concern,

I am very pleased to recommend Gabriela for the position of Allocation in Region Europe. Gabriela has worked with our Tender department over the past year. While I have communicated with Gabriela remotely via telephone, chat and email, I have got to know her as a reliable employee with strong analytical skills. I have no doubt that she will continue to create outstanding work as Allocation Coordination.

Gabriela began working with the Tender Team right after the fusion of CCNI and Hamburg Süd brands. She successfully completed the COQU process in CCNI and also kept the tenders quoted under CCNI working simultaneously with the Regional Tender desk in Miami and the rest of the Areas.

In addition to working on Tenders, Gabriela also worked in Globe, managing contracts and quotes, analyzing price strategy; creating Contracts and Amendments, working closely to SAM, Customer desk and PM.

Between her strong sense of aesthetics and attention to detail, Gabriela was able to learn and quote different types of platforms, recognize issues with products from other Regions and assess future issues with the contracts.

While Gabriela has been a great talent on our team, she seeks to work for a cause about which she is passionate such as shipping. She is excited about the Allocation Coordination job and starting a new path in Hamburg, where her family background belongs.

Gabriela is a creative, detail-oriented, and savvy at excel and Globe. She is great at working independently and can produce high-level work with little supervision. I have no doubt that she will make an excellent addition to Hamburg Süd REU Region team.

Please feel free to contact me with any questions. Thanks for your time.

Sincerely,



Karola Vargas
Manager, Bids & Tender and Publishing
Region Caribbean and Latin America West Coast



Nicolás Campino
Product & Yield Management Manager
Region Caribbean and Latin America West Coast