

# **Movie Industry Analysis**

**Client: Microsoft** 

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# Introduction

In preparation of entering the movie production business, Microsoft has asked me to prepare an analysis of current movie trends and to generate suggestions as to where to invest capital and how they can be sussesful in producing profitable movies. I will be analysing several datasets and making inferences off of financial information, ratings and popularity scores, as well as looking at established industry professionals to make suggestions on what genres and types of films to invest in and who to attach to projects to create buzz and generate an audience.



#### **Business Problem**

Movies are a 'risky business.' As a fledgling production house, Microsoft is unsure as to what kinds of movies to make, and where to invest capital. They lack the experience and industry knowledge that many of the top studios possess. Several factors go into producing a successful movie. There are a few over-arching features that we will focus on: (1) gross revenue of the top rated and top grossing movies of the modern film era, (2) popular and highly rated genres, and (3) industry professionals who were instrumental in creating these movies.

#### The Data

I have pulled in multiple datasets from three industry standard data aggregation sites.

- Internet Movie Database (IMDB) (https://www.imdb.com/).
- The Movie Database (TMDB) (https://www.themoviedb.org/?language=en-US)
- The Numbers (https://www.the-numbers.com/)

My subsequent filtering and analysis of these datasets focused on the following metrics:

- Financials:
  - Budget and Domestic Gross Revenue
- Ratings and Popularity Scores
- Movie Genres
- · Names of directors

# The Method

After merging the datasets of interest I narrowed the scope of my analysis by initially filtering the data to only include movies made from 2010 forward. This constitutes the modern era of moviemaking, and is characterized by new technologies, an explosion of investment and bigger budgets.

I then converted data types as needed to allow me to operate on them. Specifically, converting objects to numbers to allow me to work with them mathematically.

From these merged and cleaned datasets I pulled dataframes based on:

- 1. ratings and popularity scores across all movies and averaged these into specific genres
- 2. domestic gross revenue across all movies, and then honing in on the top thirty (30) grossing movies and their budgets
- 3. directors of the top thirty (30) grossing movies, as well as writers and actors.

```
In [1]: # import the packages that will be used in this project
    import pandas as pd
    from matplotlib import pyplot as plt
    import numpy as np
```

# Import the data

Read in the raw data files, and create the dataframes I will work with

```
In [2]: names_by_id = pd.read_csv('data/zippedData/imdb.name.basics.csv.gz')
       names by id.info()
       <class 'pandas.core.frame.DataFrame'>
       RangeIndex: 606648 entries, 0 to 606647
       Data columns (total 6 columns):
        #
            Column
                              Non-Null Count
                                              Dtype
        --- ----
                               _____
                                              ____
                               606648 non-null object
           nconst
                             606648 non-null object
          primary name
        2 birth year
                              82736 non-null
                                              float64
        3
           death year
                              6783 non-null
                                              float64
            primary_profession 555308 non-null object
            known for titles
                               576444 non-null object
       dtypes: float64(2), object(4)
       memory usage: 27.8+ MB
In [3]: title ratings = pd.read_csv('data/zippedData/imdb.title.ratings.csv.gz')
       title ratings.info()
       <class 'pandas.core.frame.DataFrame'>
       RangeIndex: 73856 entries, 0 to 73855
       Data columns (total 3 columns):
            Column
                   Non-Null Count Dtype
                         -----
       --- ----
        0
           tconst
                         73856 non-null object
            averagerating 73856 non-null float64
        1
        2
            numvotes
                         73856 non-null int64
       dtypes: float64(1), int64(1), object(1)
       memory usage: 1.7+ MB
```

```
In [4]: title_and_genre = pd.read_csv('data/zippedData/imdb.title.basics.csv.gz')
        title and genre.info()
        <class 'pandas.core.frame.DataFrame'>
        RangeIndex: 146144 entries, 0 to 146143
        Data columns (total 6 columns):
                             Non-Null Count
            Column
                                              Dtype
            ----
                             _____
                             146144 non-null object
         0
            tconst
         1
            primary_title
                             146144 non-null object
         2
            original_title
                             146123 non-null object
                             146144 non-null int64
           start year
         3
         4
            runtime minutes 114405 non-null float64
         5
            genres
                             140736 non-null object
        dtypes: float64(1), int64(1), object(4)
        memory usage: 6.7+ MB
In [5]: directors and writers = pd.read csv('data/zippedData/imdb.title.crew.csv.gz
        directors and writers.info()
        <class 'pandas.core.frame.DataFrame'>
        RangeIndex: 146144 entries, 0 to 146143
        Data columns (total 3 columns):
            Column
                       Non-Null Count
                                        Dtype
            ----
        ___
                       -----
                                        ----
         0
            tconst
                       146144 non-null object
            directors 140417 non-null object
         1
         2
            writers
                       110261 non-null object
        dtypes: object(3)
        memory usage: 3.3+ MB
In [6]: talent list = pd.read csv('data/zippedData/imdb.title.principals.csv.gz')
        talent list.info()
        <class 'pandas.core.frame.DataFrame'>
        RangeIndex: 1028186 entries, 0 to 1028185
        Data columns (total 6 columns):
        #
            Column
                        Non-Null Count
                                          Dtype
            -----
                        _____
                        1028186 non-null object
           tconst
         1
            ordering
                        1028186 non-null
                                          int64
         2
            nconst
                        1028186 non-null object
         3
            category
                        1028186 non-null object
         4
             job
                        177684 non-null
                                          object
         5
             characters 393360 non-null
                                          object
        dtypes: int64(1), object(5)
        memory usage: 47.1+ MB
```

```
In [7]: popularity_and_votes = pd.read_csv('data/zippedData/tmdb.movies.csv.gz')
       popularity_and_votes.info()
       <class 'pandas.core.frame.DataFrame'>
       RangeIndex: 26517 entries, 0 to 26516
       Data columns (total 10 columns):
                              Non-Null Count Dtype
            Column
            _____
        0
                              26517 non-null int64
            Unnamed: 0
                              26517 non-null object
        1
            genre ids
        2
            id
                              26517 non-null int64
        3
            original_language 26517 non-null object
            original_title
                              26517 non-null object
           popularity
                              26517 non-null float64
            release_date
                              26517 non-null object
        6
        7
            title
                              26517 non-null object
        8
            vote_average
                              26517 non-null float64
        9
            vote_count
                              26517 non-null int64
       dtypes: float64(2), int64(3), object(5)
       memory usage: 2.0+ MB
In [8]: budget and gross = pd.read csv('data/zippedData/tn.movie budgets.csv.gz')
       budget_and_gross.info()
       <class 'pandas.core.frame.DataFrame'>
       RangeIndex: 5782 entries, 0 to 5781
       Data columns (total 6 columns):
           Column
                              Non-Null Count Dtype
        ___
            _____
                              -----
        0
           id
                              5782 non-null int64
           release_date 5782 non-null
        1
                                             object
        2
           movie
                              5782 non-null object
            production budget 5782 non-null
        3
                                             object
            domestic gross
                              5782 non-null
                                              object
            worldwide_gross
        5
                              5782 non-null
                                              object
       dtypes: int64(1), object(5)
       memory usage: 271.2+ KB
```

# Clean & Analyze the data

#### I am looking to draw inferences from

- hype measured by ratings and popularity
- budget and gross (for simplicity's sake I will only focus on domestic gross)
- · talent attached to popular and profitable movies

#### Genre by average rating

I pull out a dataframe that contains information on a movie's genre and its rating

```
In [9]: # Merge the datafiles based on common key 'tconst'
        genre by rating = title and genre.merge(title ratings, on='tconst')
        genre_by_rating.info()
        <class 'pandas.core.frame.DataFrame'>
        Int64Index: 73856 entries, 0 to 73855
        Data columns (total 8 columns):
                             Non-Null Count Dtype
         #
            Column
            _____
                              _____
                             73856 non-null object
         0
            tconst
            primary title
                             73856 non-null object
         1
         2
            original_title
                             73856 non-null object
                             73856 non-null int64
         3
            start_year
         4
            runtime minutes 66236 non-null float64
         5
            genres
                             73052 non-null object
            averagerating
                             73856 non-null float64
         6
                             73856 non-null int64
         7
            numvotes
        dtypes: float64(2), int64(2), object(4)
        memory usage: 5.1+ MB
```

#### As stated above, the focus is on movies produced in the modern era

I need to filter out titles that were made before the year 2010

```
In [10]: # notice from the info that 'start_year' is of dtype: float, which will mak
# filter on movies produced from 2010 forward

genre_by_rating = genre_by_rating[genre_by_rating['start_year'] >= 2010.00]

genre_by_rating['start_year'].min()
```

Out[10]: 2010

```
In [11]: # take the slice we want
         genre by rating = genre by rating.loc[:, ('original title', 'genres', 'aver
         genre_by_rating.info()
         <class 'pandas.core.frame.DataFrame'>
         Int64Index: 73856 entries, 0 to 73855
         Data columns (total 4 columns):
              Column
          #
                               Non-Null Count
                                                Dtype
                               _____
              original_title 73856 non-null
                                                object
                               73052 non-null
                                                object
          1
              genres
              averagerating
                               73856 non-null
                                                float64
              numvotes
          3
                               73856 non-null
                                                int64
         dtypes: float64(1), int64(1), object(2)
         memory usage: 2.8+ MB
In [12]: # drop the null values in 'genres'
         genre_by_rating.dropna(subset=['genres'], axis=0, inplace=True)
         genre by rating.info()
         <class 'pandas.core.frame.DataFrame'>
         Int64Index: 73052 entries, 0 to 73855
         Data columns (total 4 columns):
          #
              Column
                               Non-Null Count Dtype
                               _____
              original title 73052 non-null
                                                object
                               73052 non-null
                                                object
          1
              genres
                               73052 non-null
                                                float64
          2
              averagerating
          3
              numvotes
                               73052 non-null
                                                int.64
         dtypes: float64(1), int64(1), object(2)
         memory usage: 2.8+ MB
In [13]: # drop duplicate titles
         genre by rating.drop duplicates(subset='original title', inplace=True)
         genre by rating.head()
Out[13]:
                      original_title
                                           genres averagerating numvotes
                                                                  77
                       Sunghursh
                                  Action, Crime, Drama
                                                         7.0
          0
                   Ashad Ka Ek Din
                                    Biography, Drama
                                                         7.2
                                                                  43
          2 The Other Side of the Wind
                                            Drama
                                                         6.9
                                                                 4517
```

Comedy, Drama

6.1

6.5

13

119

3

Sabse Bada Sukh

La Telenovela Errante Comedy, Drama, Fantasy

#### Out[14]: 300

```
In [15]: # filter out low ratings to focus on high rated movies, we will set the thr
# filter out the low ratings
low_ratings = genre_by_rating[genre_by_rating['averagerating'] < 8.5].index
genre_by_rating.drop(low_ratings, inplace=True)
genre_by_rating['averagerating'].min()</pre>
```

#### Out[15]: 8.5

#### In [16]: genre\_by\_rating.head()

#### Out[16]:

	original_title	genres	averagerating	numvotes
216	Samsara	Documentary, Music	8.5	29725
280	Interstellar	Adventure, Drama, Sci-Fi	8.6	1299334
616	Chandigarh amritsar chandigarh	Comedy, Drama, Romance	9.4	952
840	Tylko nie mów nikomu	Documentary	8.9	2111
879	Adutha Chodyam	Drama	9.3	587

```
In [17]: # notice that there are 'genres' values that have multiple genres listed se
# I will focus on movies with only one genre
# drop values with multiple genres

genre_by_rating_multigenre = genre_by_rating[genre_by_rating['genres'].str.
genre_by_rating.drop(genre_by_rating_multigenre, inplace=True)

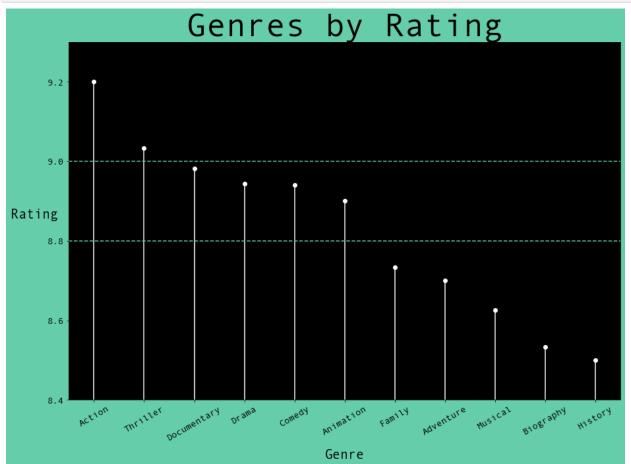
genre_by_rating['genres'].unique()
```

In [18]: # then we group our dataframe by 'genres' and show the mean of average rati
genre\_by\_rating\_means = genre\_by\_rating.groupby('genres').mean().sort\_value
genre\_by\_rating\_means

#### Out[18]:

	averagerating	numvotes
genres		
Action	9.200000	560.500000
Thriller	9.033333	645.000000
Documentary	8.982143	924.607143
Drama	8.943243	2429.162162
Comedy	8.940000	634.000000
Animation	8.900000	580.500000
Family	8.733333	390.333333
Adventure	8.700000	382.000000
Musical	8.625000	1417.000000
Biography	8.533333	1523.333333
History	8.500000	355.000000

```
In [23]: # create the plot
         fig, ax = plt.subplots()
         fig.set_size_inches(15, 10)
         fig.set_facecolor('mediumaquamarine')
         ax.set_facecolor('black')
         ax.stem(genre by rating means.index, genre by rating means['averagerating']
         ax.set(ylim=(8.4, 9.3),)
         ax.set_xlabel('Genre', font='Andale Mono', fontsize=20, labelpad=10)
         ax.set_ylabel('Rating', rotation=0, font='Andale Mono', fontsize=20, labelp
         ax.set_title('Genres by Rating', font='Andale Mono', fontsize=50, loc="cent
         plt.xticks(font='Andale Mono', fontsize=14)
         plt.yticks(font='Andale Mono', fontsize=14)
         plt.axhline(y=9.0, ls='--', c='mediumaquamarine')
         plt.axhline(y=8.8, ls='--', c='mediumaquamarine')
         ax.tick_params(axis='x', labelrotation = 30)
         # plt.savefig('./images/genres by rating.png')
```



# **Gross Profit**

I pull out a dataframe that contains information on a movie's popularity and financials

```
In [20]: # I will have to merge The Numbers dataset but there is no common key
# notice the 'movie' key is the same as the 'original_title' key
# rename the 'movie' key to 'original_title' to merge it
budget_and_gross.rename({'movie':'original_title'}, axis=1, inplace=True)
budget_and_gross.head(1)
```

#### Out[20]:

	id	release_date	original_title	production_budget	domestic_gross	worldwide_gross
0	1	Dec 18, 2009	Avatar	\$425,000,000	\$760,507,625	\$2,776,345,279

```
In [21]: # merge the required datasets
         popularity_financials = title_and_genre.merge(
             popularity_and_votes, on='original_title', how='right').merge(
             budget_and_gross, on='original_title', how='right')
         popularity_financials.info()
         <class 'pandas.core.frame.DataFrame'>
         Int64Index: 7903 entries, 0 to 7902
         Data columns (total 20 columns):
              Column
                                 Non-Null Count
                                                 Dtype
         ____
          0
              tconst
                                 3922 non-null
                                                 object
              primary title
                                                 object
          1
                                 3922 non-null
              original_title
          2
                                 7903 non-null
                                                 object
          3
                                 3922 non-null
                                                 float64
              start year
                                 3521 non-null
                                                 float64
          4
              runtime_minutes
          5
              genres
                                 3863 non-null
                                                 object
                                 4080 non-null
                                                 float64
              Unnamed: 0
          7
                                 4080 non-null
              genre ids
                                                 object
              id x
                                 4080 non-null
                                                 float64
          8
          9
              original language
                                 4080 non-null
                                                 object
          10 popularity
                                 4080 non-null
                                                 float64
          11 release date x
                                 4080 non-null
                                                 object
          12 title
                                 4080 non-null
                                                 object
                                 4080 non-null
                                                 float64
          13 vote average
          14 vote count
                                 4080 non-null
                                                 float64
          15 id y
                                 7903 non-null
                                                 int64
          16 release date y
                                 7903 non-null
                                                 object
          17 production budget 7903 non-null
                                                 object
          18 domestic gross
                                 7903 non-null
                                                 object
          19
             worldwide gross
                                 7903 non-null
                                                 object
         dtypes: float64(7), int64(1), object(12)
         memory usage: 1.3+ MB
In [22]: # filter on movies produced from 2010 forward
         popularity financials = popularity financials[popularity financials['start
         popularity financials['start year'].min()
```

```
localhost:8888/notebooks/microsoft_movie_analysis.ipynb
```

Out[22]: 2010.0

```
In [24]: # take the slice we want
         popularity financials = popularity financials.loc[:, ('original title', 'po
         popularity_financials.info()
         <class 'pandas.core.frame.DataFrame'>
         Int64Index: 3922 entries, 1 to 7893
         Data columns (total 4 columns):
          #
              Column
                                 Non-Null Count
                                                 Dtype
          0
             original_title
                                 3922 non-null
                                                 object
          1
              popularity
                                 3922 non-null
                                                 float64
          2
              production budget 3922 non-null
                                                 object
              domestic_gross
                                 3922 non-null
                                                 object
         dtypes: float64(1), object(3)
         memory usage: 153.2+ KB
In [25]: # drop duplicate titles
         popularity financials.drop_duplicates(subset='original_title', inplace=True
         popularity_financials.info()
         <class 'pandas.core.frame.DataFrame'>
         Int64Index: 1760 entries, 1 to 7893
         Data columns (total 4 columns):
                                 Non-Null Count Dtype
              Column
             original title
                                 1760 non-null
                                                 object
          1
              popularity
                                 1760 non-null
                                                 float64
          2
              production budget 1760 non-null
                                                 object
              domestic gross
                                 1760 non-null
                                                 object
         dtypes: float64(1), object(3)
         memory usage: 68.8+ KB
```

#### Unfortunately, the values in the financial columns are of dtype: object

I need to convert these values to a number dtype to work with them mathematically

```
In [26]: # create a function that will take an object and transform it into a number
         def drop dollar sign and commas(value):
             this will split the object into a list of characters using the list() f
             then iterate over the list and drop the $ sign, and remove commas from
             use the .remove() method to drop the $
             use a for loop to remove the commas, as .remove() will only remove the
             then use the .join() method to reconnect the list into a single string
             finally turn that string into a float, and return it
             value list = list(value)
             value list.remove('$')
             for char in value list:
                 if ',' == char:
                     value list.remove(char)
             value float = float(''.join(value list))
             return value float
```

In [27]: | # create new columns for the float values using .map() and our function abo popularity financials['Budget'] = popularity financials['production budget'] popularity financials['Domestic Gross'] = popularity financials['domestic q popularity financials.info()

```
<class 'pandas.core.frame.DataFrame'>
Int64Index: 1760 entries, 1 to 7893
Data columns (total 6 columns):
#
    Column
                       Non-Null Count Dtype
                       _____
    original title
                       1760 non-null
                                      object
0
    popularity
                       1760 non-null
                                      float64
1
```

production\_budget 1760 non-null 2 object domestic gross 1760 non-null object float64 4 Budget 1760 non-null 1760 non-null float64

dtypes: float64(3), object(3)

memory usage: 96.2+ KB

Domestic Gross

5

```
Int64Index: 1760 entries, 1 to 7893
Data columns (total 4 columns):
#
    Column
                    Non-Null Count
                                    Dtype
                    -----
    original_title 1760 non-null
                                    object
 1
    popularity
                    1760 non-null
                                    float64
    Budget
                    1760 non-null
                                    float64
    Domestic Gross 1760 non-null
                                    float64
 3
dtypes: float64(3), object(1)
memory usage: 68.8+ KB
```

#### I need to find the gross profit of these movies

The gross profit will be the domestic gross minus the budget

```
In [29]: # create a column for gross profit
    popularity_financials['Profit'] = popularity_financials['Domestic Gross'] -
    popularity_financials.head()
```

#### Out[29]:

	original_title	popularity	Budget	<b>Domestic Gross</b>	Profit
1	Pirates of the Caribbean: On Stranger Tides	30.579	410600000.0	241063875.0	-169536125.0
3	Avengers: Age of Ultron	44.383	330600000.0	459005868.0	128405868.0
6	Avengers: Infinity War	80.773	30000000.0	678815482.0	378815482.0
8	Justice League	34.953	30000000.0	229024295.0	-70975705.0
10	Spectre	30.318	300000000.0	200074175.0	-99925825.0

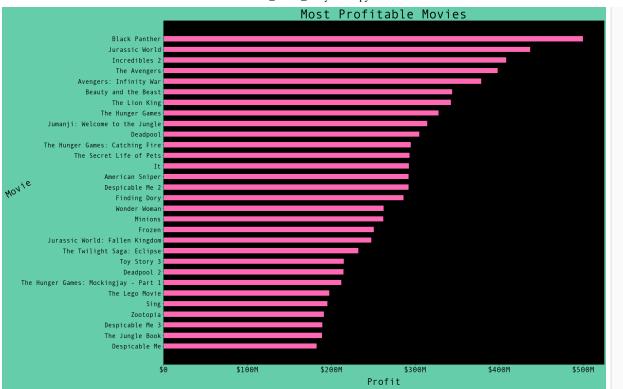
```
In [30]: # pull the 30 most profitable movies
    most_profitable = popularity_financials.sort_values(by='Profit', ascending=
    most_profitable.head()
```

#### Out[30]:

	original_title	popularity	Budget	<b>Domestic Gross</b>	Profit
65	Black Panther	2.058	200000000.0	700059566.0	500059566.0
36	Jurassic World	20.709	215000000.0	652270625.0	437270625.0
68	Incredibles 2	36.286	200000000.0	608581744.0	408581744.0
28	The Avengers	50.289	225000000.0	623279547.0	398279547.0
6	Avengers: Infinity War	80.773	300000000.0	678815482.0	378815482.0

Currency function below borrowed from <u>datavizpyr (https://datavizpyr.com/adddollar-sign-on-axis-ticks-in-matplotlib/)</u>

```
In [31]: # plot the 30 most profitable movies
         # we want to avoid scientific notation and put the tick numbers into short-
         # use [currency] function cited above
         def currency(x, pos):
             0.00
             This function will format a tick of float type to currency
             The two args are the value and tick position
             if x >= 1e6:
                 s = '$\{:1.0f\}M'.format(x*1e-6)
                 s = '\$\{:1.0f\}'.format(x*1e-3)
             return s
         # create the plot
         fig, ax = plt.subplots()
         fig.set_size_inches(25, 20)
         fig.set_facecolor('mediumaquamarine')
         ax.set facecolor('black')
         ax.barh(most_profitable['original_title'], width=most_profitable['Profit'],
         ax.set_xlabel('Profit', font='Andale Mono', fontsize=30, labelpad=15)
         ax.set ylabel('Movie', rotation=30, font='Andale Mono', fontsize=30, labelp
         ax.set title('Most Profitable Movies', font='Andale Mono', fontsize=40, wei
         plt.xticks(font='Andale Mono', fontsize=24, weight='bold')
         plt.yticks(font='Andale Mono', fontsize=20, weight='bold')
         ax.invert yaxis()
         plt.ticklabel format(axis='x', style='plain')
         ax.xaxis.set major formatter(currency)
         # plt.savefig('./images/profit.png', dpi=200, bbox inches='tight')
```



# **Most Popular**

I pull out a dataframe that contains information on a movie's popularity

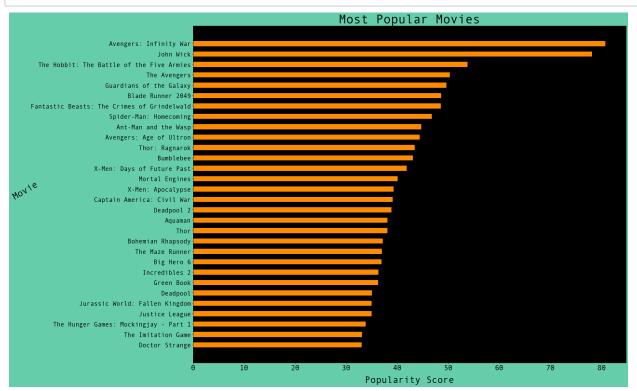
# In [32]: # pull the 30 most popular movies most\_popular = popularity\_financials.sort\_values(by='popularity', ascending most\_popular.head()

#### Out[32]:

	original_title	popularity	Budget	<b>Domestic Gross</b>	Profit
6	Avengers: Infinity War	80.773	30000000.0	678815482.0	378815482.0
2798	John Wick	78.123	30000000.0	43037835.0	13037835.0
23	The Hobbit: The Battle of the Five Armies	53.783	250000000.0	255119788.0	5119788.0
28	The Avengers	50.289	225000000.0	623279547.0	398279547.0
180	Guardians of the Galaxy	49.606	170000000.0	333172112.0	163172112.0

```
In [33]: # create the plot

fig, ax = plt.subplots()
fig.set_size_inches(25, 20)
fig.set_facecolor('mediumaquamarine')
ax.set_facecolor('black')
ax.barh(most_popular['original_title'], width=most_popular['popularity'], h
ax.set_xlabel('Popularity Score', font='Andale Mono', fontsize=30, labelpad
ax.set_ylabel('Movie', rotation=30, font='Andale Mono', fontsize=30, labelp
ax.set_title('Most Popular Movies', font='Andale Mono', fontsize=40, weight
plt.xticks(font='Andale Mono', fontsize=24, weight='bold')
plt.yticks(font='Andale Mono', fontsize=20, weight='bold')
ax.invert_yaxis()
# plt.savefig('./images/popularity_score.png', dpi=200, bbox_inches='tight')
```

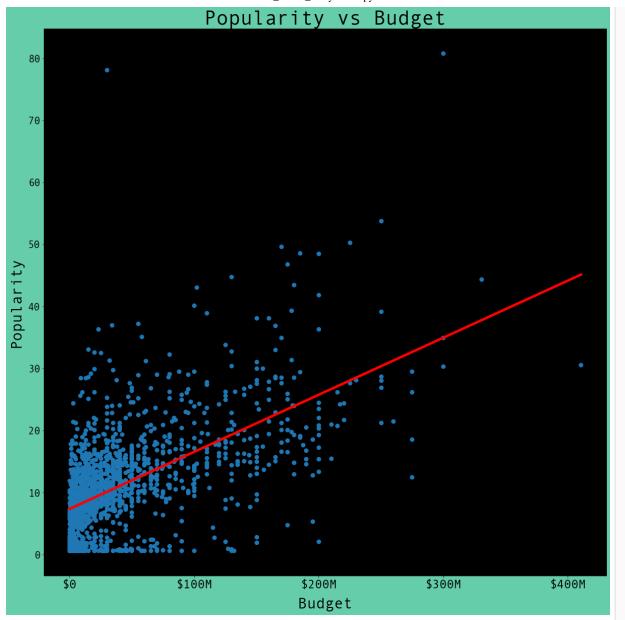


# Popularity vs. Budget

I want to see if there is a correlation between popularity and budget

```
In [34]: # create a scatter plot with a regression line for popularity vs. budget
         # create the the plot
         fig, ax = plt.subplots()
         fig.set size inches(20, 20)
         fig.set_facecolor('mediumaquamarine')
         ax.set facecolor('black')
         ax.scatter(popularity_financials['Budget'], popularity_financials['populari
         ax.set_xlabel('Budget', font='Andale Mono', fontsize=30, labelpad=15)
         ax.set_ylabel('Popularity', rotation=90, font='Andale Mono', fontsize=30, 1
         ax.set_title('Popularity vs Budget', font='Andale Mono', fontsize=40, weigh
         plt.xticks(font='Andale Mono', fontsize=24, weight='bold')
         plt.yticks(font='Andale Mono', fontsize=20, weight='bold')
         ax.xaxis.set_major_formatter(currency)
         #add the regression line to scatterplot
         m, b = np.polyfit(popularity financials['Budget'], popularity financials['p
         plt.plot(popularity_financials['Budget'], m*popularity_financials['Budget']
         # plt.savefig('./images/popularity vs budget.png')
```

Out[34]: [<matplotlib.lines.Line2D at 0x7fc6d4ad69a0>]



# **Most Profitable Directors**

I want to see who directed the most profitable movies

\_\_\_\_ 0 tconst 146144 non-null object 1 primary\_title 146144 non-null object original\_title 146123 non-null object 3 start\_year 146144 non-null int64 runtime\_minutes 114405 non-null float64 5 140736 non-null object genres directors 140417 non-null object 6 110261 non-null object writers

dtypes: float64(1), int64(1), object(6)
memory usage: 10.0+ MB

1 3

# In [36]: # we want to merge this with the 'names\_by\_id', but there is no common key # change the name of the 'directors' column to a common key directors\_merged.rename({'directors':'nconst'}, axis=1, inplace=True) directors\_merged.head()

#### Out[36]:

	tconst	primary_title	original_title	start_year	runtime_minutes	genres	
0	tt0063540	Sunghursh	Sunghursh	2013	175.0	Action,Crime,Drama	
1	tt0066787	One Day Before the Rainy Season	Ashad Ka Ek Din	2019	114.0	Biography,Drama	
2	tt0069049	The Other Side of the Wind	The Other Side of the Wind	2018	122.0	Drama	
3	tt0069204	Sabse Bada Sukh	Sabse Bada Sukh	2018	NaN	Comedy, Drama	
4	tt0100275	The Wandering Soap Opera	La Telenovela Errante	2017	80.0	Comedy, Drama, Fantasy	nm0765

<class 'pandas.core.frame.DataFrame'>
Int64Index: 124689 entries, 0 to 124688
Data columns (total 13 columns):

#	Column	Non-Null Count	Dtype
0	tconst	124689 non-null	object
1	<pre>primary_title</pre>	124689 non-null	object
2	original_title	124688 non-null	object
3	start_year	124689 non-null	int64
4	runtime_minutes	98967 non-null	float64
5	genres	121802 non-null	object
6	nconst	124689 non-null	object
7	writers	97304 non-null	object
8	primary_name	124689 non-null	object
9	birth_year	28223 non-null	float64
10	death_year	777 non-null	float64
11	primary_profession	124215 non-null	object
12	known for titles	121203 non-null	object
dt vn	es: float64(3), int6	4(1), object(9)	

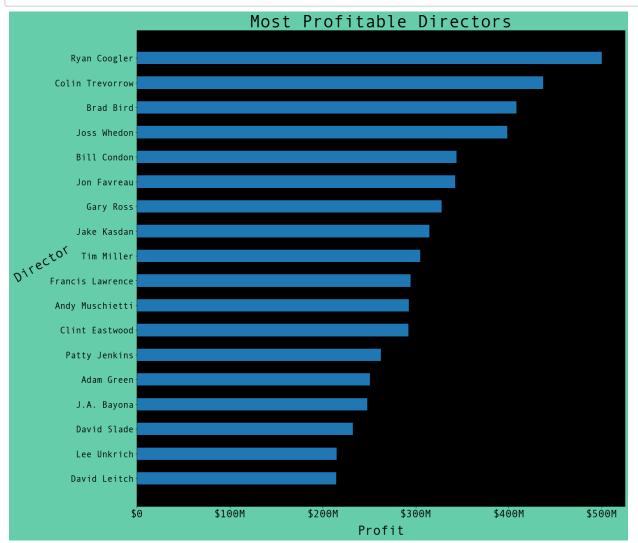
memory usage: 13.3+ MB

```
In [38]: # merge this with the dataset containing the most profitable movies on comm
         top profit directors = most profitable.merge(director names merged, on='ori
         top_profit_directors.info()
         <class 'pandas.core.frame.DataFrame'>
         Int64Index: 20 entries, 0 to 19
         Data columns (total 17 columns):
          #
              Column
                                   Non-Null Count
                                                   Dtype
              _____
                                   _____
                                                   ____
          0
              original_title
                                   20 non-null
                                                   object
          1
              popularity
                                   20 non-null
                                                   float64
          2
              Budget
                                   20 non-null
                                                   float64
          3
              Domestic Gross
                                   20 non-null
                                                   float64
          4
              Profit
                                   20 non-null
                                                   float64
          5
              tconst
                                   20 non-null
                                                   object
          6
              primary_title
                                   20 non-null
                                                   object
          7
              start year
                                   20 non-null
                                                   int64
                                                   float64
              runtime minutes
                                   19 non-null
          9
              genres
                                   20 non-null
                                                   object
          10 nconst
                                   20 non-null
                                                   object
          11 writers
                                   20 non-null
                                                   object
          12 primary name
                                   20 non-null
                                                   object
          13 birth year
                                   17 non-null
                                                   float64
          14 death year
                                                   float64
                                   0 non-null
          15 primary profession 20 non-null
                                                   object
              known for titles
                                   20 non-null
                                                   object
         dtypes: float64(7), int64(1), object(9)
         memory usage: 2.8+ KB
In [39]: top profit directors['primary name'].sort values()
Out[39]: 13
                     Adam Green
         10
                Andy Muschietti
         4
                    Bill Condon
         2
                      Brad Bird
         11
                 Clint Eastwood
                Colin Trevorrow
         1
         17
                   David Leitch
         15
                    David Slade
         9
               Francis Lawrence
         18
               Francis Lawrence
         6
                      Gary Ross
         14
                    J.A. Bayona
         7
                    Jake Kasdan
         19
                    Jon Favreau
         5
                    Jon Favreau
         3
                    Joss Whedon
         16
                    Lee Unkrich
                  Patty Jenkins
         12
```

0

Ryan Coogler Tim Miller Name: primary name, dtype: object

```
In [40]: # notice only 20 of the top movies have directors listed, 2 are repeated
         # so we will only have 18 names on the plot, their most profitable movie wi
         # the dataframe is already sorted by most profitable movies and only
         # create the plot
         fig, ax = plt.subplots()
         fig.set size inches(20, 20)
         fig.set_facecolor('mediumaquamarine')
         ax.set_facecolor('black')
         ax.barh(top profit directors['primary name'], width=top profit directors['P
         ax.set_xlabel('Profit', font='Andale Mono', fontsize=30, labelpad=15)
         ax.set_ylabel('Director', rotation=30, font='Andale Mono', fontsize=30, lab
         ax.set_title('Most Profitable Directors', font='Andale Mono', fontsize=40,
         plt.xticks(font='Andale Mono', fontsize=24, weight='bold')
         plt.yticks(font='Andale Mono', fontsize=20, weight='bold')
         ax.invert yaxis()
         plt.ticklabel format(axis='x', style='plain')
         ax.xaxis.set_major_formatter(currency)
         # plt.savefig('./images/top profit directors.png', dpi=200, bbox inches='ti
```



# **Most Popular Directors**

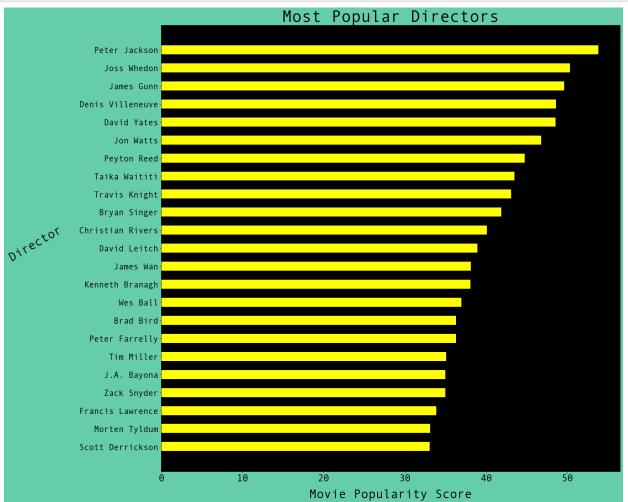
I want to see who directed the most popular movies

```
In [41]: # merge this with the dataset containing the most popular movies on common
top_pop_directors = most_popular.merge(director_names_merged, on='original_
# top_pop_directors.drop(['Budget','Domestic Gross','tconst','primary_title
top_pop_directors.info()
```

<class 'pandas.core.frame.DataFrame'> Int64Index: 26 entries, 0 to 25 Data columns (total 17 columns): # Column Non-Null Count Dtype \_\_\_\_\_ \_\_\_\_\_ \_\_\_\_ original\_title 26 non-null object float64 popularity 26 non-null 1 2 Budget 26 non-null float64 3 Domestic Gross 26 non-null float64 Profit 26 non-null float64 5 tconst 26 non-null object object primary\_title 26 non-null 7 start year 26 non-null int64 runtime minutes 26 non-null float64 8 9 genres 26 non-null object 10 nconst 26 non-null object 11 writers 26 non-null object 12 primary name 26 non-null object 13 birth year 22 non-null float64 14 death year 0 non-null float64 15 primary profession 26 non-null object 16 known for titles 26 non-null object dtypes: float64(7), int64(1), object(9) memory usage: 3.7+ KB

```
In [42]: top pop directors['primary name'].sort_values()
Out[42]: 18
                       Brad Bird
          10
                    Bryan Singer
          16
                    Bryan Singer
          12
                    Bryan Singer
          11
                Christian Rivers
          13
                    David Leitch
          4
                     David Yates
          3
                Denis Villeneuve
          23
                Francis Lawrence
          21
                     J.A. Bayona
          2
                      James Gunn
          14
                       James Wan
          5
                       Jon Watts
          7
                     Joss Whedon
          1
                     Joss Whedon
          15
                 Kenneth Branagh
          24
                   Morten Tyldum
          19
                  Peter Farrelly
          0
                   Peter Jackson
          6
                     Peyton Reed
          25
                Scott Derrickson
          8
                   Taika Waititi
          20
                      Tim Miller
          9
                   Travis Knight
         17
                        Wes Ball
          22
                     Zack Snyder
         Name: primary name, dtype: object
```

```
In [43]: # notice only 26 of the top movies have directors listed, and there are 3 r
         # so we will only have 23 names on the plot, their most popular movie will
         # the dataframe is already sorted by most popular movies
         # create the plot
         fig, ax = plt.subplots()
         fig.set size inches(20, 20)
         fig.set_facecolor('mediumaquamarine')
         ax.set_facecolor('black')
         ax.barh(top pop directors['primary name'], width=top pop directors['popular
         ax.set_xlabel('Movie Popularity Score', font='Andale Mono', fontsize=30, la
         ax.set_ylabel('Director', rotation=30, font='Andale Mono', fontsize=30, lab
         ax.set_title('Most Popular Directors', font='Andale Mono', fontsize=40, wei
         plt.xticks(font='Andale Mono', fontsize=24, weight='bold')
         plt.yticks(font='Andale Mono', fontsize=20, weight='bold')
         ax.invert yaxis()
         plt.ticklabel format(axis='x', style='plain')
         # plt.savefig('./images/most popular directors.png', dpi=200, bbox inches='
```



# **Results**

Filtering the data on a minimum number of votes and a minimum rating threshold, my analysis shows the highest rated genres by average movie rating are:

- Action is the top genre by a large margin
- Other genres with high ratings are:
  - Thriller
  - Documentary
  - Comedy
  - Drama
  - Animation

Looking at the gross profit of the top 30 movies of the modern era, my analysis shows the following:

• 15 were in the animation or computer-generated graphic genre, with many being franchises as well

- 13 were in the action genre:
  - All but 1 of those was part of a franchise, or c onnected series of movies
  - 6 were super-hero / comic book movies, and all1
    part of a franchise

# Further, looking at the popularity scores of the top 30 most popular movies of the modern era, my analysis shows the following:

- 22 were in the action genre, 19 were part of a franchise
  - 16 of these were super-hero / comic book franchi ses
- 3 were animation
- 3 were drama
- 2 were fantasy/adventure franchises

We also looked at who the directors were on the most profitable and the most popular movies, with some directors appearing multiple times in these lists.

# In Conclusion

Based on these observations, there are three reccomendations that I will put forth

- 1. Microsoft should acquire the rights to a super-hero / comic book franchise, or possibly another type of action franchise
  - The most popular and profitable genre overall is action.
  - The most successful movies by both profitability and popularity were in the superhero / comic book sub-genre.
  - All were franchises
- 2. Microsoft should produce animated movies
  - 15 of the top 30 most profitable were animation

#### 3. Microsoft should attach top grossing and popular directors

- Directors are the leaders on set and they can make or break a project. You want a proven and experienced director at the helm.
- They bring buzz and notoriety, as well as attract top talent and collaborative investment to their projects

# **Further Considerations**

I would consider looking at the budgets of popular movies. We saw a slight positive correlation between budget and popularity. This could be a function of an increase in marketing budget, pay scales of top talent, or something else. This could prove to be a worthwhile analysis of where to allocate capital in a budget, and whether certain escalations could pay dividends for the bottmline.

#### Thank You!

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