



Caseworkers want to feel seen and heard, *so do their clients.*

## THE PROBLEM

NYC's 8,000 caseworkers are overworked and can't spend meaningful time with the people they are helping.

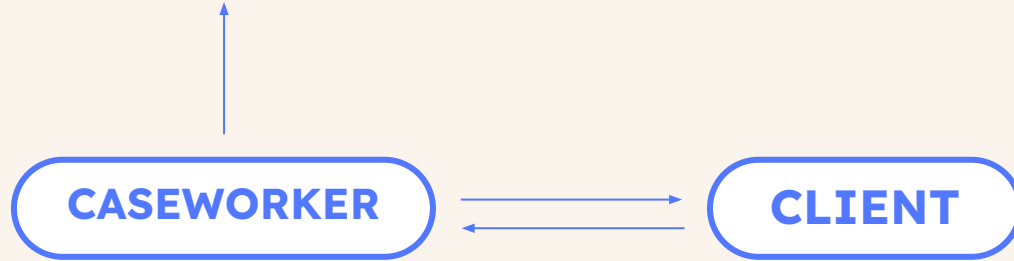
**70%**

of caseworkers' time  
is spent on  
paperwork.

**8–12 mo.**

Average time to  
complete the  
Supportive Housing  
Application. It should  
only take less than six.

# What is the 2010e Supportive Housing Application?



## WHY IS THIS A PROBLEM?

“Filling out the 2010e application is the **most long and arduous process** any caseworker in NYC has to go through”

— Jackie Soriano,  
Caseworker Coordinator  
@The Bowery Mission

- 1 The number of unhoused single adults went **up by 112%** in the last decade.
- 2 Applicants give up in the middle of the procedure since they **lose hope** of completing it.
- 3 Caseworkers experience **burnout** and don't have relevant tools to support them, there is a **high turnover rate (1-2 years)**.

# OUR VISION

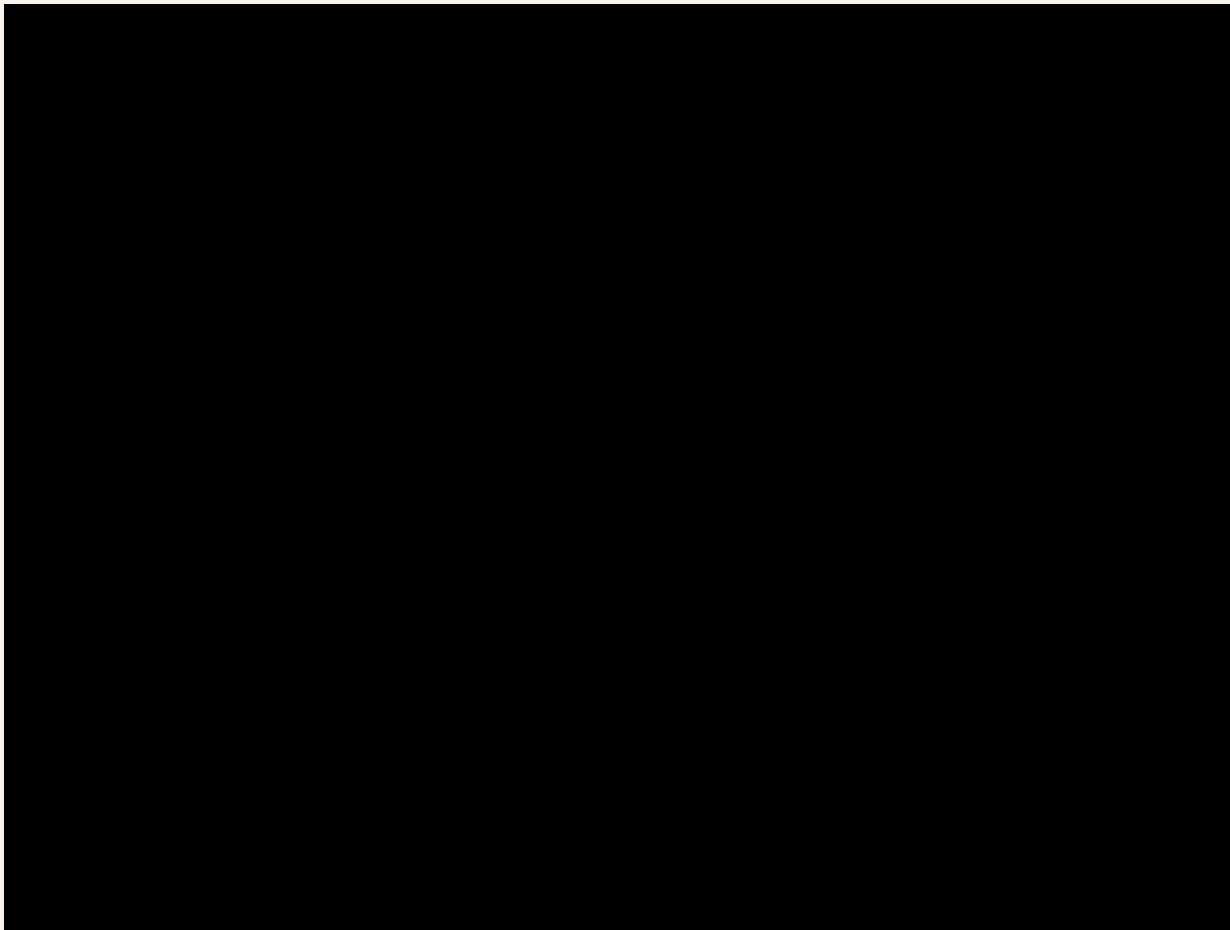
Less time filling out forms,  
more human interactions.

Reduce onboarding friction.

Clear understanding of your clients' progress at  
all times.

All presented in a clean and streamlined user  
interface.

[Figma](#)



# TECHNICAL FEASIBILITY

## FEASIBLE

### Progress Tracking

We have a precise understanding of each entry field and required document steps in 2010e.

### Data Insights

Proof of concept through other companies like the software Apricot.

## TO EXPLORE

### Mapping Data

Can we directly map the entered data to forms from our platform?

### Compliance

Regulatory issues surrounding the usage of applicant data.

# INTENDED SOCIAL IMPACT

## BENEFITS

### Efficiency

Reduce administrative stress and support caseworker's mental health.

### Fulfillment

Reduce time spent on paperwork and free up time for human interactions.

## RISKS

### Data Control

Mismanagement of sensitive applicant data can invite identity theft or other abuse.

### User Trust

Consent and transparency is necessary when working with this population.



# BUSINESS MODEL

## PUBLIC BENEFIT CORPORATION:

Potential clients: **450 shelters** in NYC

Accountability and transparency

### Main costs:

- Development of the platform
- Maintenance & hosting
- After-sale service

## POTENTIAL REVENUE MODEL:

Revenues: **monthly subscription** fees

### Main sell arguments:

- Improved caseworkers' efficiency & mental health
- Less turn over friction
- Housing PEHs faster and saving city \$

## WHAT'S NEXT?

### Meet

Interface with data and caseworker team from Lenox Hill Womens and BM shelter. Scheduled!

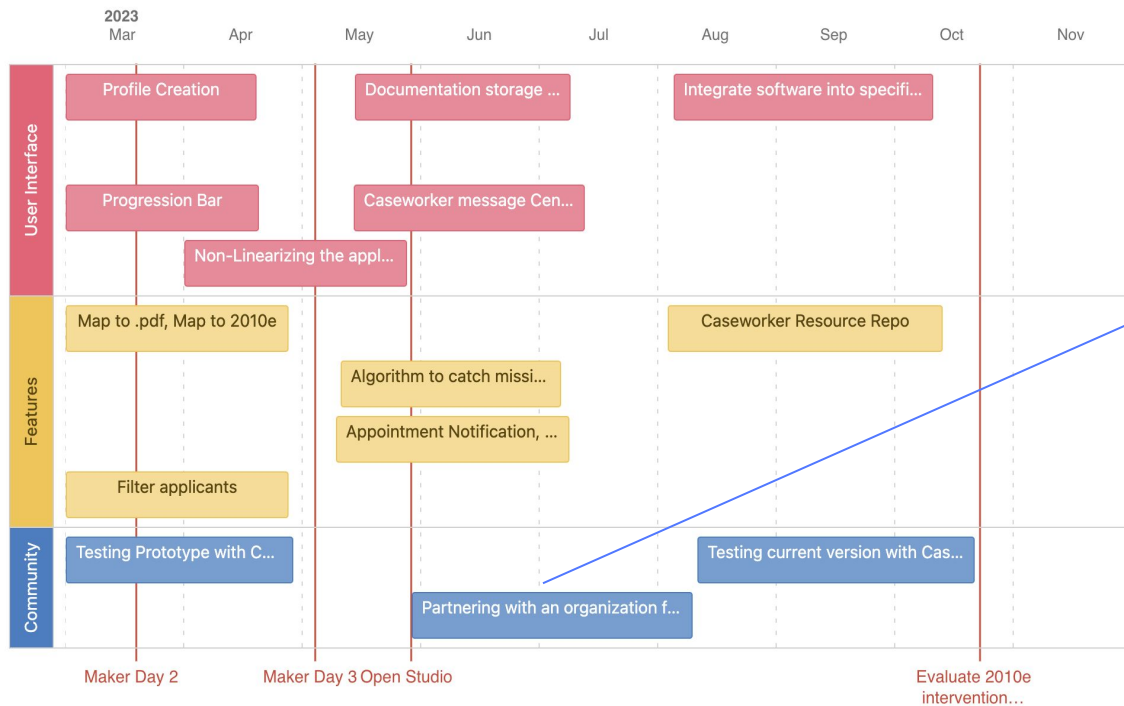
### Observe

& speak with caseworkers' while they interact with our tool.

### Test Assumptions

Duplicative data entry and client profiles management consumes most of caseworkers' time.

Caseworkers will be able/want to import info from legacy/existing systems



# Run pilot

With a partner organization.



# THANK YOU!



# Appendix A: 2010e Process Map

