# Tereena & Tabryan

Note Worthy

March 2013 - April 2014

# Sales Associate

Winston Salem. North Carolina

- Greet customers and ascertain what each customer wants or needs.
- Recommend, select, and help locate merchandise based on customer needs and desires.
- Maintain knowledge of current sales and promotions, policies regarding payment and exchanges, and security practices.

March of Dimes Foundation August 2013 - December 2013

Intern

Winston Salem, North Carolina

- Assisted the March of Dimes Staff with recruiting, orienting, training, and monitoring the performance of March of Dimes Volunteers.
- Developed and grew prospects for potential revenue streams, event sponsorships, volunteer opportunities, and to increase March of Dimes brand awareness.
- Maintained accurate records to evaluate cost-effectiveness, profitability and public awareness for events and/or mission/program activities.

The Winston Salem Journal

May 2013 - August 2013

Intern

Winston Salem. North Carolina

- · Assisted in the execution of media sponsorship contracts including scheduling and management of sponsorship ad campaigns.
- Assisted with the Marketing Department for promotional off-site and special events.
- Contributed to the Social Media pages and creative campaigns to drive new viewers and potential subscribers to the Social Media page.

Salem College Public Relations — August 2011 - May 2012 Work Study Student — Winston Salem, North Carolina

Work Study Student

Winston Salem, North Carolina

- Evaluated advertising and promotion programs for compatibility with public relations efforts.
- Produced weekly films and other video projects.
- Helped manage special events such as sponsorship of races and parties to gain public relations through the media.

Salem College

Winston Salem, North Carolina

B.A. Communication, Minor: Business Administration

# Tereena A. Bryan

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#### ACADEMIC BACKGROUND

Bachelor of Arts, Communication, May 2014

Salem College, Winston-Salem, NC Minor: Business Administration Study Abroad: Seville, Spain, January 2013

#### RELATED COURSES

Community Communication, Gender and Communication, Advanced Journalism, Intercultural Communication, Global Marketing, Guerrilla Film Making

#### **SKILLS PROFILE**

**Communication Skills** - Interacts well with all levels of management – communicate by phone, email and in-person. Experience presenting complex information to large groups.

**Computer Skills** - Proficient with PC and MAC and the full Microsoft Office Suite. Have created software programs for the manipulation of databases, produced many Excel spreadsheets, and have exposure to several online programs such as QuickBooks and Optimal Resume.

**Coding Skills** - Intermediate proficiency with coding languages such as HTML/CSS, Javascript, iQuery, Python, Ruby, PHP, and APIs

**Social Media Skills** - Proficient with several social media outlets such as Facebook, Twitter, Pinterest, YouTube, LinkedIn, Instagram, Tumblr, Wildfire, and Flickr.

#### RELATED EXPERIENCE

<u>Assistant Fundraiser/Event Coordinator Intern</u>, **March of Dimes Foundation**, Winston-Salem, NC, August 2013-December 2013

- Assisting the March of Dimes Staff with recruiting, orienting, training and monitoring the performance of March of Dimes Volunteers
- Develop and grow prospects for potential revenue streams, event sponsorships, volunteer opportunities and to increase March of Dimes visibility and brand awareness
- Maintain accurate records to evaluate cost-effectiveness, profitability and public awareness for events and/or mission/program activities.

Event/Marketing Intern. Winston-Salem Journal. Winston-Salem. NC. May 2013 - August 2013

- Assist in the execution of media sponsorship contracts including scheduling and management of sponsorship ad campaigns
- Assist with the Marketing Department for promotional off-site and special events
- Contribute to the Social Media pages and become knowledgeable on creative campaigns to drive new viewers and potential subscribers to the Social Media page

Work Study Student, Salem College Public Relations Department, Winston-Salem, NC, 2011-2012

- Evaluate advertising and promotion programs for compatibility with public relations efforts
- Produce weekly films and other video projects
- Help manage special events such as sponsorship of races and parties to gain public relations through the media

## ADDITIONAL WORK EXPERIENCE/VOLUNTEER ACTIVITIES

## Sales Associate, Note Worthy, Winston-Salem, NC, March 2013 - April 2014

- Greet customers and ascertain what each customer wants or needs
- Recommend, select, and help locate or obtain merchandise based on customer needs and desires
- Maintain knowledge of current sales and promotions, policies regarding payment and exchanges, and security practices

# Cashier, Yoforia Frozen Yogurt, Winston-Salem, NC, April 2011 - August 2013

- Greet customers entering establishment
- Receive payment by cash, check, credit cards, gift vouchers, or automatic debits
- Maintain clean and orderly checkout areas
- Resolve customer complaints

## COLLEGE ASSOCIATIONS

- Salem College Student Government Association, Secretary, 2011 2012
- Class of 2014 Class Officer, President, 2012 2013
- Class of 2014 Class Officer, Treasurer 2013-2014
- Fremdendienerin, a Salem College Admissions Assistant, 2011 2014
- Examination Co-Chair, 2013
- Honor Guide, a Salem College Tour Guide, 2012 2014
- Orientation Leader, 2011 2013
- Salem College Admissions Senior Fellow, 2013-2014