

# Aden Mina

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## EDUCATION

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<b>Loyola Marymount University</b>	<b>Los Angeles, CA</b>
<i>B.S. Finance, Minor in Accounting:</i>	May 2024
<i>M.S. Science in Taxation:</i>	May 2025

## EXPERIENCE

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<b>Morgan Stanley Wolfslau Group</b>	<b>Los Angeles, CA</b>
<i>Wealth and Asset Management Intern</i>	June 2022-Present

- Acquiring a comprehensive understanding of financial markets, equities, fixed income, and alternative investments through market research and analysis
- Created a calling system to increase total number of calls that ultimately lead to a higher client acquisition
- Contributing to the development of investment strategies, asset allocation, and risk management, actively participating in the management of client portfolios
- Strengthening my ability to establish and nurture client relationships

<b>Loyola Marymount University Div. I Water Polo</b>	<b>Los Angeles, CA</b>
<i>Student-Athlete</i>	August 2020-November 2022

- Practicing mental and physical discipline while working within a team
- Embracing time-management organization and discipline through full-time hours of intense training each week on top of a major, minor, and work
- Communicating within a team to find a role and cohesively work together

<b>Cutco Cutlery</b>	<b>Newport Beach, CA</b>
<i>Sales Representative and Advisor</i>	October 2019-December 2020

- Promoted to Sales Advisor from Sales Representative after hitting target revenue
- Developed a more efficient marketing strategy then presented, earning me 25% more sales than my coworkers
- Implemented external market research on competitors to leverage my sales ability
- Worked with Microsoft tools such as powerpoint and excel to organize presentations

<b>Mina's Swim &amp; Splash</b>	<b>Los Angeles, CA</b>
<i>CEO and Entrepreneur</i>	June 2022-December 2022

- Transformed a job from the Summer as a camp counselor into a service based business
- Developed and trained an employee list of three of my teammates
- By my second month of business, I profited 15% more than the first thanks to client acquisition strategies

## ACCOMPLISHMENTS

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- 2X All-Academic Team for WCC Conference
- Dean's List for GPA and am nominee for the Service and Leadership Award
- Securities Industry Essentials (SIE) certified and currently studying for the Series 7
- Bloomberg Certified

## SKILLS

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|-------------------------------------|-------------------------------|
| • Microsoft Excel Certified         | • Bloomberg Certified         |
| • Time-Management Skills            | • Strong Communication Skills |
| • Proficient in Financial Reporting | • Business Development        |