

PATRIOT TRANSPORTATION HOLDING, INC.

200 W. Forsyth Street, 7th Floor Jacksonville, FL 32202

December 1, 2023

Dear Shareholder:

You are cordially invited to virtually attend a special meeting of shareholders of Patriot Transportation Holding, Inc., a Florida corporation (the "Company"), to be held virtually via live webcast on December 19, 2023, at 11:00 a.m. Eastern Time at www.virtualshareholdermeeting.com/PATI2023SM (including any adjournments or postponements thereof, the "special meeting"). The purpose of the special meeting is to consider and vote on proposals relating to a proposed merger transaction between the Company, Blue Horizon Partners, Inc., an Oklahoma corporation ("Parent"), and Blue Horizon Partners Merger Sub, Inc., a Florida corporation and a wholly owned subsidiary of Parent ("Merger Sub"). We believe that a virtual meeting provides expanded access, improved communication and cost savings for our shareholders and the Company.

On November 1, 2023, the Company entered into an Agreement and Plan of Merger (as it may be amended, modified or supplemented from time to time, the "merger agreement") with Parent and Merger Sub, providing for, subject to the satisfaction or waiver of specified conditions, the acquisition of the Company by Parent by way of merger at a price of \$16.26 per share, in cash, without interest, subject to any applicable withholding taxes. Upon the terms and subject to the conditions of the merger agreement, Merger Sub will be merged with and into the Company (the "merger"), with the Company surviving the merger as a wholly owned subsidiary of Parent. At the special meeting, the Company will ask you to adopt the merger agreement.

At the effective time of the merger, each share of the Company's common stock that is issued and outstanding immediately prior to the effective time of the merger (other than shares owned by the Company or its subsidiaries, Parent or Merger Sub) will be automatically cancelled and cease to exist and each holder of such shares will be entitled to receive \$16.26 per share, in cash, without interest, subject to any applicable withholding taxes.

The proxy statement accompanying this letter provides you with more specific information concerning the special meeting, the merger agreement, the merger and the other transactions contemplated by the merger agreement. The special meeting will be held in a virtual meeting format only, via live webcast, without a physical meeting location. Please be sure to follow instructions found on your proxy card and/or voting instruction form and subsequent instructions that will be delivered to you via email. You should carefully read the accompanying proxy statement and the copy of the merger agreement attached as Annex A to the accompanying proxy statement.

The board of directors of the Company (the "Board") carefully reviewed and considered the terms and conditions of the merger agreement, the merger and the other transactions contemplated by the merger agreement. By a unanimous vote, the Board (i) approved, adopted and declared advisable the merger agreement and the merger and the consummation by the Company of the transactions contemplated by the merger agreement, including the merger, (ii) authorized and approved the execution, delivery and performance of the merger agreement and the consummation by the Company of the transactions contemplated by the merger agreement, including the merger, (iii) determined that the transactions contemplated by the merger agreement, including the merger, are fair to and in the best interests of the Company and its shareholders, (iv) directed that a proposal to adopt the merger agreement be submitted to a vote at a meeting of the Company's shareholders and (v) recommended that the Company's shareholders vote for the adoption of the merger agreement. Accordingly, the Board unanimously recommends you vote "FOR" the proposal to adopt the merger agreement. John D. Baker II and Thompson S. Baker II, each of whom is a director

of the Company and who collectively beneficially own approximately 25% of the Company's common stock as of November 30, 2023, have entered into an irrevocable proxy and support agreement (which we refer to as the "support agreement"), pursuant to which, among other things, the shareholders have granted an irrevocable proxy in favor of each of the remaining members of the Board, to vote their shares of common stock of the Company owned by such shareholders in favor of each of the proposals at the Special Meeting. Except for the support agreement, none of our directors or executive officers have entered into or are bound by any agreements obligating them to vote in favor of the proposals at the Special Meeting.

Under Section 607.1302 of the Florida Business Corporation Act, appraisal rights will not be available to the Company's shareholders in connection with the merger.

Your vote is important. Whether or not you plan to virtually attend the special meeting and regardless of the number of shares you own, your careful consideration of and vote on, the proposal to adopt the merger agreement is important, and we encourage you to vote promptly. The merger cannot be completed unless the merger agreement is adopted by shareholders holding a majority of the outstanding shares of the Company's common stock entitled to vote on such matter. The failure to vote will have the same effect as a vote "AGAINST" the proposal to adopt the merger agreement.

After reading the accompanying proxy statement, please make sure to vote your shares promptly by completing, signing and dating the accompanying proxy card and returning it in the enclosed prepaid envelope or by voting through the Internet or by phone by following the instructions on the accompanying proxy card. If you hold shares through an account with a bank, broker, trust or other nominee, please follow the instructions you receive from it to vote your shares.

Thank you in advance for your continued support and your consideration of this matter.

Thompson S. Baker II

Chairman of the Board of Directors

JS Belia

The accompanying proxy statement is dated December 1, 2023 and is first being mailed to the Company's shareholders on or about December 1, 2023.



PATRIOT TRANSPORTATION HOLDING, INC.

200 W. Forsyth Street, 7th Floor Jacksonville, FL 32202

NOTICE OF SPECIAL MEETING OF SHAREHOLDERS

To Be Held Virtually via Live Webcast on December 19, 2023

To the Shareholders of Patriot Transportation Holding, Inc.:

A special meeting of shareholders of Patriot Transportation Holding, Inc., a Florida corporation (the "Company"), will be held virtually via live webcast on December 19, 2023, at 11:00 a.m. Eastern Time at www.virtualshareholdermeeting.com/PATI2023SM (including any postponements or adjournments thereof, the "special meeting"), for the following purposes:

- 1. a proposal to adopt the Agreement and Plan of Merger, dated as of November 1, 2023, (as it may be further amended, modified or supplemented from time to time, the "merger agreement"), by and among the Company, Blue Horizon Partners, Inc. ("Parent") and Blue Horizon Partners Merger Sub, Inc., a Florida corporation and wholly owned subsidiary of Parent ("Merger Sub"), pursuant to which Merger Sub will be merged with and into the Company (the "merger"), with the Company surviving as a wholly owned subsidiary of Parent;
- 2. a proposal to approve, by a non-binding advisory vote, the compensation that may be paid or become payable to the Company's named executive officers that is based on or otherwise relates to the merger, as discussed in the section entitled "The Merger-Interests of Directors and Executive Officers in the Merger," beginning on page 43; and
- 3. a proposal to adjourn the special meeting to a later date or time if necessary or appropriate, including to solicit additional proxies in favor of the proposal to adopt the merger agreement if there are insufficient votes at the time of the special meeting to adopt the merger agreement.

Shareholders of record at the close of business on November 30, 2023, are entitled to notice of, and to vote at, the special meeting. The special meeting will be held in a virtual meeting format only, via live webcast, without a physical meeting location. You will be able to listen, vote and submit questions from any remote location that has Internet connectivity. You may participate online by logging in at www.virtualshareholdermeeting.com/PATI2023SM and entering the control number or the instructions that accompanied your proxy materials. Please be sure to follow instructions found on your proxy card and/or voting instruction form and subsequent instructions that will be delivered to you via email.

A list of the Company shareholders entitled to vote at the special meeting will be available for examination by any Company shareholder at the special meeting via the special meeting website www.virtualshareholdermeeting.com/PATI2023SM. At least ten days prior to the date of the special meeting, this shareholder list will be available for inspection by the Company shareholders, subject to compliance with applicable provisions of the Florida Business Corporation Act, during normal business hours at 200 W. Forsyth Street, 7th Floor, Jacksonville, FL 32202.

For more information concerning the special meeting, the merger agreement, the merger and the other transactions contemplated by the merger agreement, please review the accompanying proxy statement and the copy of the merger agreement attached as Annex A to the accompanying proxy statement.

The Board carefully reviewed and considered the terms and conditions of the merger agreement, the merger and the other transactions contemplated by the merger agreement. By a unanimous vote, the Board (i) approved, adopted and declared advisable the merger agreement and the merger and the consummation by the Company of the transactions contemplated by the merger agreement, including the merger, (ii) authorized and approved the execution, delivery and performance of the merger agreement and the consummation by the Company of the transactions contemplated by the merger agreement, including the merger, (iii) determined that the transactions contemplated by the merger agreement, including the merger, are fair to and in the best interests of the Company and its shareholders, (iv) directed that a proposal to adopt the merger agreement be submitted to a vote at a meeting of the Company's shareholders and (v) recommended that the Company's shareholders vote for the adoption of the merger agreement.

The Board unanimously recommends that at the special meeting you vote "FOR" the proposal to adopt the merger agreement, "FOR" the approval, by a non-binding advisory vote, of the compensation that may be paid or become payable to the Company's named executive officers that is based on or otherwise relates to the merger and "FOR" the proposal to adjourn the special meeting if necessary or appropriate, including to solicit additional proxies.

To assure that your shares are represented at the special meeting, regardless of whether you plan to virtually attend the special meeting, we encourage you to fill in your vote, sign and mail the enclosed proxy card as soon as possible. We have enclosed a return envelope, which requires no postage if mailed in the U.S. Alternatively, you may vote through the Internet or by phone. Instructions regarding each of the methods of voting are provided on the enclosed proxy card. If you are voting through the Internet or by phone, then your voting instructions must be received by 11:59 p.m. Eastern Time on the day before the special meeting. Your proxy is being solicited by the Board and the other participants named in the accompanying proxy statement.

Under Section 607.1302 of the Florida Business Corporation Act, appraisal rights will not be available to the Company's shareholders in connection with the merger.

The merger cannot be completed unless the merger agreement is adopted by shareholders holding a majority of the outstanding shares of the Company's common stock entitled to vote on such matter. John D. Baker II and Thompson S. Baker II, each of whom is a director of the Company and who collectively beneficially own approximately 25% of the Company's common stock as of November 30, 2023, have entered into an irrevocable proxy and support agreement (which we refer to as the "support agreement"), pursuant to which, among other things, the shareholders have granted an irrevocable proxy in favor of each of the remaining members of the Board, to vote their shares of common stock of the Company owned by such shareholders in favor of each of the proposals at the special meeting. Except for the support agreement, none of our directors or executive officers have entered into or are bound by any agreements obligating them to vote in favor of the proposals at the special meeting. The failure to vote will have the same effect as a vote "AGAINST" the proposal to adopt the merger agreement.

If you have any questions about the merger or how to submit your proxy or if you need additional copies of this proxy statement or the enclosed proxy card or voting instructions, please contact our proxy solicitor:

Georgeson LLC 1290 Avenue of the Americas, 9th Floor New York, NY 10104 (888) 873-0729

Thank you in advance for your continued support and your consideration of this matter.

By Order of the Board of Directors

JS Belia

Thompson S. Baker II

Chairman of the Board of Directors

Jacksonville, Florida December 1, 2023

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SUMMARY TERM SHEET

This summary highlights certain information contained elsewhere in this proxy statement but may not contain all of the information that may be important to you with respect to the merger. We encourage you to carefully read this entire proxy statement and the attached annexes and the other documents to which this proxy statement refers to you for a more complete understanding of the matters being considered at the special meeting. In addition, this proxy statement incorporates by reference important business and financial information about Patriot Transportation Holding, Inc. You may obtain the information incorporated by reference in this proxy statement without charge by following the instructions in the section entitled "Where You Can Find More Information." Unless the context otherwise indicates, we refer to Patriot Transportation Holding, Inc. as the "Company," "we," "us" or "our." We have included page references in this summary to direct you to a more complete description of the topics presented below.

The Parties (see page 20)

Patriot Transportation Holding, Inc., a Florida corporation (the "Company") conducts business through its wholly owned subsidiary, Florida Rock & Tank Lines, Inc. The Company transports petroleum and other liquids and dry bulk commodities. The Company does not own any of the products it hauls, rather, it acts as a third party carrier to deliver its customers' products from point to point predominately using Company employees driving Company owned tractors and tank trailers. A large portion of the Company's business consists of hauling liquid petroleum products (mostly gas and diesel fuel) from large scale fuel storage facilities to our customers' retail outlets (e.g., convenience stores, truck stops and fuel depots) where it off-loads the product into its customers' fuel storage tanks for ultimate sale to the retail consumer. The Company also hauls dry bulk commodities such as cement, lime and various industrial powder products, water and liquid chemicals. The Company's principal executive offices are located at 200 W. Forsyth St., 7th Floor, Jacksonville, Florida 32202, and its telephone number is 904-396-5733.

Blue Horizon Partners, Inc. is an Oklahoma corporation ("Parent"). Parent is an affiliate of United Petroleum Transports, Inc., a leading regional logistics company based in Oklahoma City, Oklahoma, specializing in the transportation of liquid petroleum products. Upon completion of the merger, Parent will be the immediate parent company of the Company. Parent's principal office is located at 4312 South Georgia Place, Oklahoma City, Oklahoma 73129, and its telephone number is 405-677-6633.

Blue Horizon Partners Merger Sub, Inc., is a Florida corporation and a wholly owned subsidiary of Parent ("Merger Sub"). Merger Sub was formed on October 20, 2023, expressly for the purpose of the merger and the other transactions contemplated by the merger agreement and conducts no other business. Upon completion of the merger, Merger Sub will merge with and into the Company, with the Company surviving, and Merger Sub will cease to exist. Merger Sub's head office is located at 4312 South Georgia Place, Oklahoma City, Oklahoma 73129, and its telephone number is 405-677-6633.

The Merger (see page 28)

The Company, Parent and Merger Sub entered into an Agreement and Plan of Merger, dated as of November 1, 2023, (as it may be further amended, modified or supplemented from time to time, the "merger agreement"). On the terms and subject to the conditions of the merger agreement, Merger Sub will be merged with and into the Company (the "merger"), with the Company surviving the merger (the "surviving corporation") as a wholly owned subsidiary of Parent. A copy of the merger agreement is attached as <u>Annex A</u> to this proxy statement. We encourage you to read the entire merger agreement carefully because it is the principal document governing the merger.

At the effective time of the merger (the "effective time"), each share of the Company's common stock, par value \$0.10 per share ("Company common stock"), that is issued and outstanding immediately prior to the effective time (other than shares owned by the Company or its subsidiaries, Parent or Merger Sub) as of immediately prior to the effective time (collectively, the "excluded shares") will be automatically cancelled and cease to exist and each holder of such shares will be entitled to receive \$16.26 per share, in cash, without interest (the "merger consideration"), subject to any applicable withholding taxes.

Following the completion of the merger, the Company will cease to be a publicly traded company and will become a wholly owned subsidiary of Parent.

The Special Meeting (see page 21)

The special meeting will be held virtually via live webcast on December 19, 2023, at 11:00 a.m. Eastern Time at www.virtualshareholdermeeting.com/PATI2023SM (including any postponements or adjournments thereof, the

"special meeting"). You will be able to listen, vote and submit questions from any remote location that has Internet connectivity. There will be no physical location. You may participate online by logging in at www.virtualshareholdermeeting.com/PATI2023SM and entering the control number included on your proxy card, or the special instructions that accompanied your proxy materials. At the special meeting, you will be asked, among other things, to vote for the proposal to adopt the merger agreement. See the section entitled "The Special Meeting," beginning on page 21, for additional information on the special meeting, including how to vote your shares of Company common stock.

Shareholders Entitled to Vote; Vote Required to Adopt the Merger Agreement (see page 22)

You may vote at the special meeting if you were a holder of record of shares of Company common stock as of the close of business on November 30, 2023, which is the record date for the special meeting (the "record date"). You will be entitled to one vote for each share of Company common stock that you owned on the record date. As of the record date, there were 3,553,571 shares of Company common stock issued and outstanding and entitled to vote at the special meeting. The adoption of the merger agreement requires the affirmative vote of the holders of a majority of the issued and outstanding shares of Company common stock entitled to vote on such matter.

How to Vote (see page 23)

Shareholders of record have a choice of voting (i) by proxy by completing a proxy card and mailing it in the prepaid envelope provided, (ii) by proxy through the Internet or by phone or (iii) by virtually attending the special meeting and voting virtually. Please refer to your proxy card or the information forwarded by your bank, broker, trust or other nominee to see which options are available to you. The Internet and phone voting facilities for shareholders of record will close at 11:59 p.m. Eastern Time on the day before the special meeting.

If you wish to vote by proxy and your shares are held by a bank, broker, trust or other nominee, you must follow the voting instructions provided to you by your bank, broker, trust or other nominee. Unless you give your bank, broker, trust or other nominee instructions on how to vote your shares of Company common stock, your bank, broker, trust or other nominee will not be able to vote your shares on any of the proposals.

If you wish to vote virtually at the special meeting and your shares are held in the name of a bank, broker or other holder of record, you must obtain a legal proxy, executed in your favor, from the bank, broker or other holder of record authorizing you to vote at the special meeting.

YOU SHOULD <u>NOT</u> SEND IN YOUR STOCK CERTIFICATE(S) WITH YOUR PROXY CARD. A letter of transmittal with instructions for the surrender of certificates representing shares of Company common stock will be mailed to shareholders if the merger is completed.

For additional information regarding the procedure for delivering your proxy, see the sections entitled "The Special Meeting-How to Vote," beginning on page 23, and "The Special Meeting-Solicitation of Proxies," beginning on page 25. If you have more questions about the merger or how to submit your proxy, or if you need additional copies of this proxy statement or the enclosed proxy card or voting instructions, please contact our proxy solicitor:

Georgeson LLC 1290 Avenue of the Americas, 9th Floor New York, NY 10104 (888) 873-0729

Recommendation of the Board; Reasons for Recommending the Adoption of the Merger Agreement (see page 33)

After careful consideration of the terms and conditions of the merger agreement, the merger and the other transactions contemplated by the merger agreement, the Company's board of directors (the "Board") unanimously adopted and declared advisable the merger agreement and the merger and the consummation by the Company of the transactions contemplated by the merger agreement, including the merger, and determined that the transactions contemplated by the merger agreement, including the merger, are fair to and in the best interests of the Company and its shareholders.

Accordingly, the Board unanimously recommends that at the special meeting you vote "FOR" the proposal to adopt the merger agreement, "FOR" the approval, by a non-binding advisory vote, of the compensation that may be paid or become payable to the Company's named executive officers that is based on or otherwise relates to the merger and "FOR" the proposal to adjourn the special meeting if necessary or appropriate, including to solicit additional proxies.

For a discussion of the material factors considered by the Board in reaching its conclusions, see the section entitled "The Merger-Reasons for Recommending the Adoption of the Merger Agreement," beginning on page 33. In addition, in considering the recommendation of the Board with respect to the merger agreement, you should be aware that some of our directors and executive officers have interests that may be different from, or in addition to, the interests of the Company shareholders generally. For additional information, see the section entitled "The Merger-Interests of Directors and Executive Officers in the Merger," beginning on page 43.

Opinion of Cassel Salpeter & Co., LLC (see page 38)

In connection with the merger, the Board selected Cassel Salpeter & Co., LLC ("CS") to act as its financial advisor. As part of this engagement, the Board requested that CS render to it an opinion as to the fairness, from a financial point of view, to the holders of Company common stock of the merger consideration to be received by such holders in the merger pursuant to the merger agreement. At a meeting of the Board held on November 1, 2023, CS rendered to the Board its oral opinion, which was subsequently confirmed in writing by delivery of CS's written opinion dated the same date, to the effect that, as of November 1, 2023, and based upon and subject to the assumptions made, procedures followed, conditions described, matters considered and qualifications and limitations on the scope of review undertaken by CS in rendering its opinion and as set forth in the written opinion, the merger consideration to be received by the holders of Company common stock in the merger pursuant to the merger agreement was fair, from a financial point of view, to such holders.

The summary of CS's opinion in this proxy statement is qualified in its entirety by reference to the full text of the written opinion, which is included as Annex B to this proxy statement and sets forth the procedures followed, assumptions made, qualifications and limitations on the review undertaken and other matters considered by CS in preparing its opinion. However, neither CS's written opinion nor the summary of its opinion and the related analyses set forth in this proxy statement is intended to be or constitutes advice or a recommendation to any security holder as to how such security holder should act or vote with respect to any matter relating to the proposed merger or otherwise. The opinion was addressed to the Board for the use and benefit of the members of the Board (in their capacities as such) in connection with the Board's evaluation of the merger. CS's opinion was just one of the several factors the Board took into account in making its determination to approve the merger.

Certain Effects of the Merger (see page 46)

Upon completion of the merger, Merger Sub will be merged with and into the Company upon the terms and subject to the conditions set forth in the merger agreement. The Company will survive the merger as the surviving corporation and become a wholly owned subsidiary of Parent.

Following the completion of the merger, shares of Company common stock will no longer be traded on the NASDAQ Global Select Market (the "NASDAQ") or any other public market. In addition, the registration of shares of Company common stock under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), will be terminated.

Consequences if the Merger is Not Completed (see page 47)

If the proposal to adopt the merger agreement does not receive the required approval from the Company shareholders, or if the merger is not completed for any other reason, you will not receive any consideration from Parent, Merger Sub or the Company for your shares of Company common stock. Instead, the Company will remain a public company and Company common stock will continue to be (i) registered under the Exchange Act and (ii) listed and traded on the NASDAQ.

In addition, upon termination of the merger agreement under certain circumstances, either the Company would be obligated to pay Parent a termination fee of up to \$1.86 million (the "Company termination fee") or the Parent would be obligated to pay the Company a termination fee of \$1.86 million. For additional information, see the section entitled "The Agreement and Plan of Merger – Termination Fees," beginning on page 68.

Treatment of Company Equity Awards (see page 54)

Company Stock Options

The merger agreement provides that, at the effective time:

- each outstanding and unexercised option to purchase shares of Company common stock (whether vested
 or unvested and whether exercisable or unexercisable) (a "Company stock option") will become fully
 vested and be cancelled; and
- each holder of any such Company stock option will be entitled to receive, in consideration of and in full settlement for the cancellation of each such Company stock option, a cash payment, without interest and subject to applicable tax withholding, of an amount equal to the product of (i) the total number of shares of Company common stock underlying each such Company stock option, and (ii) the excess, if any, of the merger consideration over the exercise price per share of each such Company stock option.

Stock Appreciation Rights

The merger agreement provides that, at the effective time:

- each outstanding Company stock appreciation right (whether vested or unvested) (a "SAR") will become fully vested and be cancelled; and
- each holder of any such SARs will be entitled to receive, in consideration of and in full settlement for the cancellation of any SARs, a cash payment, without interest and subject to applicable tax withholding, of an amount equal to the product of (i) the total number of shares of Company common stock underlying each such SARs, and (ii) the excess, if any, of the merger consideration over the SAR price (as defined in the corresponding Notice of Stock Appreciation Right Award Agreement or any Adjustment thereto).

See the section entitled "The Agreement and Plan of Merger-Treatment of Company Equity Awards," beginning on page 54 for details regarding payment timing in respect of the Company's equity awards in the merger.

Interests of Directors and Executive Officers in the Merger (see page 43)

In considering the recommendation of the Board that you vote "FOR" the proposal to adopt the merger agreement, you should be aware that some of our directors and executive officers have interests that may be different from, or in addition to, the interests of the Company shareholders generally. A description of these interests is included in the section entitled "The Merger-Interests of Directors and Executive Officers in the Merger," beginning on page 43. The Board was aware of these interests and considered them at the time it approved the merger agreement and made its recommendation to the Company shareholders. Such interests potentially include entitlement to:

- accelerated vesting and settlement of outstanding Company equity awards at the effective time;
- possible severance payments and/or benefits under preexisting change-in-control/severance agreements; and
- continued indemnification and insurance coverage under the merger agreement.

Conditions to Consummation of the Merger (page 66)

The respective obligations of the Company, Parent and Merger Sub to effect the merger are subject to the satisfaction or, where permitted by law, waiver at or before the closing date of the merger (the "closing date") of the following conditions:

- the approval and adoption of the merger agreement by the vote of shareholders of a majority of shares of the Company common stock issued and outstanding and entitled to vote on the matter; and
- no law or outstanding order enacted, promulgated, issued, entered, amended or enforced by any governmental entity that restrains, enjoins or otherwise prohibits the consummation of the merger.

In addition, the respective obligations of the Company to effect the merger are subject to the satisfaction or waiver at or before the closing date of the following conditions:

• the accuracy of representations and warranties of Parent and Merger Sub in the merger agreement, as of the date of the merger agreement and as of the date of the closing of the merger (except for representations and warranties that relate to a specific date or time (which need only be true and correct as of such date or time)), subject to certain materiality and "material adverse effect" qualifiers with certain exceptions for inaccuracies that do not constitute a Parent Material Adverse Effect (as defined in the merger agreement);

- the performance in all material respects by Parent and Merger Sub of or with their respective covenants and agreements required to be performed by them under the merger agreement at or before the closing date, subject to certain cure rights; and
- the receipt by the Company of a certificate signed on behalf of Parent by certain executive officers of Parent certifying that the conditions described in the two immediately preceding bullets have been satisfied.

In addition, the obligations of Parent and Merger Sub to effect the merger are further subject to the satisfaction or waiver on or before the closing date of the following conditions:

- the accuracy of representations and warranties of the Company in the merger agreement, as of the date of the merger agreement and as of the date of the closing of the merger (except for representations and warranties that relate to a specific date or time (which need only be true and correct as of such date or time)), subject to certain materiality and "material adverse effect" qualifiers and with certain exceptions for inaccuracies that are de minimis or do not constitute a Company Material Adverse Effect (as defined in "The Agreement and Plan of Merger-Representations and Warranties");
- the performance in all material respects by the Company of or with the covenants and agreements required
 to be performed by it under the merger agreement at or before the closing date, subject to certain cure
 rights;
- since November 1, 2023, there not having occurred a Company Material Adverse Effect;
- the receipt by Parent of a certificate signed on behalf of the Company by certain executive officers of the Company stating that the conditions described in the three immediately preceding bullets have been satisfied;
- Parent shall have obtained the debt financing necessary for consummation of the merger; and
- Parent shall have received restrictive covenant agreements, or amendments to existing restrictive covenant
 agreements, executed and delivered by certain officers of the Company.

Finally, no party may rely on the failure of any condition set forth above to be satisfied if such failure was caused by that party's material breach of any provision of the merger agreement.

Financing of the Merger

Pursuant to the merger agreement, Parent and Merger Sub have represented to the Company that the Parent has received an executed debt commitment letter pursuant to which lenders have agreed, subject to the terms and conditions set forth therein, to provide to Parent the amount of debt financing sufficient to satisfy all of its obligations under the merger agreement. In the event the merger agreement is terminated due to the failure of Parent to obtain the debt financing, the Parent would be obligated to pay Company a termination fee of \$1.86 million. For additional information, see the section entitled "The Agreement and Plan of Merger – Termination Fees," beginning on page 68.

Go Shop; Restrictions on Solicitation of Acquisition Proposals (see page 59)

During the period commencing on November 1, 2023 and continuing until 11:59 p.m. (Jacksonville time) on December 1, 2023 (the "No-Shop Period Start Date"), the Company and its representatives have the right to (a) solicit, initiate, induce or encourage any acquisition proposals (as defined in "The Agreement and Plan of Merger -Go Shop; Restrictions on Solicitation of Acquisition Proposals"), or facilitate the making, submission or announcement of one or more acquisition proposals, or encourage, facilitate or assist, any proposal, inquiry or offer that could reasonably be expected to lead to an acquisition proposal, including by furnishing non-public information relating to the Company or by affording access to the Company's business, properties, assets, books, records or other non-public information, or to the personnel, in each case subject to the entry into a confidentiality agreement; (b) enter into, participate in or engage in discussions or negotiations with respect to an acquisition proposal or any proposal that could reasonably be expected to lead to an acquisition proposal; and (c) otherwise cooperate with, assist, participate in or facilitate any acquisition proposal or any proposal that could reasonably be expected to lead to an acquisition proposal.

From and after the No-Shop Period Start Date until the earlier of the closing date and the termination of the merger agreement in accordance with its terms, the Company has agreed not to, and to cause its subsidiaries not to, and its subsidiaries' respective directors, officers, and representatives not to, instruct, authorize or knowingly permit any of their officers and directors or any of their other representatives to, directly or indirectly:

- solicit, initiate, propose or knowingly induce the making, submission or announcement of, or knowingly encourage, facilitate or assist, any inquiry or proposal that constitutes, or would reasonably be expected to lead to, an acquisition proposal;
- furnish to any third party any non-public information relating to the Company or its subsidiaries or afford
 to any third party access to the properties, assets, books, records or other non-public information, or to any
 personnel, of the Company or its subsidiaries, in any such case with the intent to induce the making,
 submission or announcement of, or to knowingly encourage, facilitate or assist an acquisition proposal or
 any inquiries or the making of any proposal or offer that would reasonably be expected to lead to an
 acquisition proposal;
- participate or engage in discussions, communications or negotiations with any third party with respect to an acquisition proposal or inquiry (other than to inform such third party that provisions of the merger agreement prohibit such discussions);
- approve, endorse or recommend any proposal that constitutes or would reasonably be expected to lead to, an acquisition proposal; or
- enter into any letter of intent, agreement in principle, memorandum of understanding, merger agreement, acquisition agreement or other contract with respect to, or that is intended to result in, or would reasonably be expected to lead to an acquisition transaction (as defined in "The Agreement and Plan of Merger -Go Shop; Restrictions on Solicitation of Acquisition Proposals") (an "alternative acquisition agreement").

Notwithstanding the foregoing, if prior to the receipt of the Company shareholder approval (as defined below), (i) the Company has received an acquisition proposal (as defined in "The Agreement and Plan of Merger -Go Shop; Restrictions on Solicitation of Acquisition Proposals") from a third party, (ii) such acquisition proposal was not the result of any material breach of the non-solicitation restrictions set forth in the merger agreement and (iii) the Board (or a committee thereof) determines in good faith (after consultation with its financial advisor and outside legal counsel) that such acquisition proposal either (A) constitutes a superior proposal (as defined in "The Agreement and Plan of Merger -Go Shop; Restrictions on Solicitation of Acquisition Proposals") or would be reasonably likely to lead to a superior proposal and (B) the failure to discuss such acquisition proposal would be reasonably likely to be inconsistent with the Board's fiduciary duties under applicable law, the Company may participate or engage in discussions or negotiations with, furnish non-public information relating to the Company and its subsidiaries, or afford access to non-public information, or to any personnel, of the Company or its subsidiaries pursuant to a confidentiality agreement, the provisions of which are not materially less favorable, in the aggregate, to the Company than its confidentiality agreement with Parent, to any third party or its representatives that has made or delivered to the Company such acquisition proposal. The Company must provide to Parent and its representatives any non-public information that is provided to any third party or its representatives given such access that was not previously made available to Parent prior to or substantially concurrently to the time it is provided to such third party.

Subject to certain limited exceptions, until the receipt of the approval of the proposal to adopt the merger agreement by the vote of shareholders of a majority of shares of the issued and outstanding Company common stock as of the record date and entitled to vote on the matter (the "Company shareholder approval") neither our Board nor any committee thereof will:

- withhold, withdraw, amend, qualify, or modify in any manner adverse to Parent or Merger Sub in any material respect, its recommendation to approve the merger;
- adopt, approve, endorse, recommend or otherwise declare advisable an acquisition proposal;
- fail to include the Board's recommendation to approve the merger in this proxy statement;
- within five business days of Parent's written request, fail to make or reaffirm its recommendation to
 approve the merger following the date any acquisition proposal or any material modification thereto is
 first publicly disclosed or distributed to the Company's shareholders;

- cause or direct the Company or its subsidiaries to enter into any alternative acquisition agreement (as defined in "The Agreement and Plan of Merger -Go Shop; Restrictions on Solicitation of Acquisition Proposals"); or
- publicly propose or agree to any of the foregoing.

If the Company receives an acquisition proposal from a third party that the Board determines in good faith (after consultation with its financial advisor and outside legal counsel) constitutes a superior proposal and the failure to discuss such acquisition proposal would be reasonably likely to be inconsistent with the Board's fiduciary duties under applicable law, the Board may, provided that the Company has not breached the non-solicitation restrictions in the merger agreement in any material respect with respect to such acquisition proposal, effect a Board recommendation change (as defined in "The Agreement and Plan of Merger -Go Shop; Restrictions on Solicitation of Acquisition Proposals") with respect to such superior proposal or terminate the merger agreement to enter into an alternative acquisition agreement, subject to compliance with certain notice and other requirements set forth in the merger agreement (as described in "The Agreement and Plan of Merger -Go Shop; Restrictions on Solicitation of Acquisition Proposals" on page 59 of this proxy statement). In addition, the Company will not be permitted to terminate the merger agreement to accept a superior proposal in accordance with the terms and conditions of the merger agreement unless the Company pays the Company termination fee described in "The Agreement and Plan of Merger-Termination Fees" on page 68 of this proxy statement.

Notwithstanding the foregoing, the Board may, at any time prior to the receipt of the Company shareholder approval, effect a Board recommendation change in response to an intervening event (as defined in "The Agreement and Plan of Merger -Go Shop; Restrictions on Solicitation of Acquisition Proposals") if the Board determines in good faith (after consultation with its financial advisor and outside legal counsel) that the failure to do so would be reasonably likely to be inconsistent with its fiduciary duties pursuant to applicable law, subject to compliance with certain notice and other requirements set forth in the merger agreement (as described in "The Agreement and Plan of Merger -Go Shop; Restrictions on Solicitation of Acquisition Proposals" on page 59 of this proxy statement).

Termination of the Merger Agreement (see page 66)

The merger agreement may be terminated at any time prior to the effective time only as follows:

- by mutual written consent of the Company and Parent;
- by Parent (on behalf of itself and Merger Sub) or the Company:
 - o if the Company shareholder meeting (as it may be adjourned) has concluded following the taking of a vote to approve the merger and the Company shareholder approval has not been obtained;
 - o if the consummation of the merger has been restrained, enjoined, prohibited or otherwise made illegal by any law or outstanding order (whether temporary, preliminary or permanent) enacted, promulgated, issued, entered, amended or enforced by any governmental entity that is final and non-appealable; provided that the right to terminate the merger agreement as describe in this paragraph will not be available to a party if such party's material failure to comply with its obligations set forth in the merger agreement was the principal cause of the circumstances described in the foregoing clause;

• by the Company:

- o if the transactions contemplated by the merger agreement have not been completed on or before June 1, 2024 (the "outside date"); so long as the Company's breach of the merger agreement was not the principal cause of the failure to close prior to the outside date;
- at any time prior to the receipt of the Company shareholder approval, if the Board authorizes the Company to enter into a definitive agreement with respect to a superior proposal to the extent permitted by and in accordance with the merger agreement (provided that the Company pays the Company termination fee to Parent concurrently with such termination);
- o if Parent or Merger Sub have breached in any material respect any of their representations or warranties or Parent or Merger Sub have failed to perform in any material respect any of their covenants or other agreements contained in the merger agreement which breach or failure to perform would render certain conditions to the consummation of the merger incapable of being satisfied by the outside date, or if capable of being satisfied by the outside date, shall not have been cured by the

earlier of (x) 30 days after the Company has provided written notice of such breach to Parent and (y) the third business day prior to the outside date; provided, however, that the Company may not terminate the merger agreement in this way if the Company is then in material breach of any of its obligations under the merger agreement;

o if (i) all of the conditions to Parent's obligations to complete the merger have been satisfied or waived (other than conditions that by their terms are to be satisfied at the closing of the merger, but subject to such conditions being capable of being satisfied), (ii) the Company has delivered a written notice to Parent at least three business days prior to such termination confirming that, if Parent performed its obligations, the Company is ready, willing and able to consummate the closing and (iii) Parent has failed to close within three business days after the later to occur of (x) delivery of the written notice of such failure and (y) the date when the closing is required to occur under the merger agreement;

by Parent (on behalf of itself and Merger Sub):

- o if the transactions contemplated by the merger agreement have not been completed on or before the outside date; so long as Parent's breach of the merger agreement was not the principal cause of the failure to close prior to the outside date;
- o prior to the time at which the Company shareholder approval has been obtained, if the Company effects a Board recommendation change whether or not in compliance with the merger agreement or the Company enters into a merger agreement, letter of intent or other similar agreement related to an alternative acquisition proposal from a third party; or
- o if the Company has breached in any material respect any of its representations or warranties or the Company has failed to perform in any material respect any of its covenants or other agreements contained in the merger agreement, which breach or failure to perform would render certain conditions incapable of being satisfied by the outside date, or if capable of being satisfied by the outside date, shall not have been cured prior to the earlier of (x) 30 days after Parent provided written notice of such breach to the Company and (y) the third business day prior to the outside date; provided, however, that Parent may not terminate the merger agreement in this way if Parent is then in material breach of any of its obligations under the merger agreement.

In the event that the merger agreement is terminated pursuant to the termination rights above, the merger agreement (other than certain provisions that expressly survive termination of the merger agreement) will become void and of no effect without liability or obligation on the part of any party thereto. However, no termination of the merger agreement shall relieve any party from liabilities or damages incurred or suffered as a result of a willful and material breach of any representations, warranties, covenants or other agreements set forth in the merger agreement or fraud if such willful and material breach or fraud is the principal cause of a condition to the closing of the merger becoming incapable of satisfaction by the outside date (or if capable of being satisfied by the outside date, to not be satisfied by the outside date).

Termination Fees (see page 68)

Under the merger agreement, the Company must pay to Parent the Company termination fee of \$1.86 million if the merger agreement is terminated under the following circumstances:

- prior to the receipt of the Company shareholder approval, if the Company terminates the merger agreement
 to enter into a definitive agreement with respect to a superior proposal in accordance with the terms of the
 merger agreement;
- prior to the receipt of the Company shareholder approval, Parent terminates the merger agreement because the Company has effected a Board recommendation change or the Company has entered into a merger agreement, letter of intent or other similar agreement related to an alternative acquisition proposal from a third party; or
- if the following clauses (a), (b) and (c) are all satisfied: (a) either Parent or the Company terminates the merger agreement because the Company shareholder meeting has concluded following the taking of a vote to approve the merger and the Company shareholder approval has not been obtained, (b) an acquisition proposal made by a third party that is reasonably capable of consummating such acquisition proposal has been publicly disclosed after the date of the merger agreement (except that for purposes of this bullet point, all references to "25%" in the definition of "acquisition proposal" will be deemed to be references to "50%") and (c) within 12 months of such termination the Company and its subsidiaries consummate any alternative acquisition proposal.

Notwithstanding the foregoing, the merger agreement provides that if the merger agreement is terminated prior to the No-Shop Period Start Date pursuant to the first two bullets above, or pursuant to the third bullet above and the acquisition proposal in question was publicly disclosed prior to the No-Shop Period Start Date, the Company termination fee is reduced to \$930,000.

Under the merger agreement, the Parent must pay to the Company a termination fee of \$1.86 million if the merger agreement is terminated under the following circumstances:

- if the Company terminates the merger agreement because Parent or Merger Sub shall have breached in any material respect any of their representations or warranties or failed to perform in any material respect any of their covenants or other agreements contained in the merger agreement, which breach is not capable of being satisfied by the outside date or otherwise cured in 30 days following notice;
- if the Company terminates the merger agreement because Parent fails to close the transactions contemplated by the merger agreement within three (3) business days after receipt of written notice by the Company that the conditions to the merger have been satisfied (or are capable of being satisfied at closing) and the Company is ready, willing and able to close;
- if the Parent or Merger Sub terminates the merger agreement because the closing has not occurred prior to the outside date and the Company would have been able to terminate the merger agreement as a result of either of the two bullets set forth above (without regard to any applicable cure period); and
- if the Company, Parent or Merger Sub terminates the merger agreement because the closing has not occurred prior to the outside date and Parent shall not have obtained the debt financing necessary for the consummation of the merger.

In the event either party fails to promptly pay a termination fee when due and the other party commences a suit in order to obtain such payment and such suit resulting in a judgment against such party for payment of the applicable termination fee, such party will be required to pay, up to \$250,000 of the other party's costs and expenses (including reasonable attorneys' fees) in connection with such suit, together with interest on the amount of any unpaid fee, cost or expense from the date such fee, cost or expense was required to be paid to (but excluding) the payment date.

Appraisal Rights (see page 70)

Under Section 607.1302 of the Florida Business Corporation Act, appraisal rights will not be available to the Company's shareholders in connection with the merger.

Litigation Related to the Merger (see page 51)

Lawsuits may be filed against the Company, the Board or the Company's officers in connection with the merger, which could prevent or delay completion of the merger and result in substantial costs to the Company, including any costs associated with indemnification.

Material U.S. Federal Income Tax Consequences of the Merger (see page 48)

Other than with respect to Company common stock received in compensatory arrangements, the material U.S. federal income tax consequences of the merger are described in "The Merger-Material U.S. Federal Income Tax Consequences of the Merger" beginning on page 48 of this proxy statement. The receipt of cash by a U.S. holder (as defined in "The Merger-Material U.S. Federal Income Tax Consequences of the Merger") in exchange for the U.S. holder's shares of Company common stock in the merger generally will be a taxable transaction for U.S. federal income tax purposes. A U.S. holder generally will recognize taxable gain or loss equal to the difference, if any, between the amount of cash received by the U.S. holder for such shares (determined before the deduction of any applicable withholding taxes) and the U.S. holder's adjusted tax basis in such shares. The amount and character of such gain or loss will be determined separately for each block of shares of Company common stock (that is, shares acquired at the same cost in a single transaction) exchanged for cash in the merger.

The receipt of cash by a non-U.S. holder (as defined in "The Merger-Material U.S. Federal Income Tax Consequences of the Merger") in exchange for the non-U.S. holder's shares of Company common stock in the merger generally will not be subject to U.S. federal income taxation unless (1) the non-U.S. holder has certain connections to the U.S. or (2) the Company is, or was during the relevant period, a U.S. real property holding corporation.

Company shareholders should refer to "The Merger-Material U.S. Federal Income Tax Consequences of the Merger" beginning on page 48 of this proxy statement for a more complete description of the material U.S. federal income tax consequences of the merger and consult their own tax advisors concerning the U.S. federal income tax consequences to them of the merger in light of their particular circumstances, as well as any consequences arising under the U.S. federal tax laws other than those pertaining to income tax, including estate or gift tax laws, the Medicare tax on net investment income or under any state, local or non-U.S. tax law or under any applicable income tax treaty.
Additional Information (see page 73)
You can find more information about the Company in the periodic reports and other information we file with the SEC. The information is available at the website maintained by the SEC at www.sec.gov.

OUESTIONS AND ANSWERS ABOUT THE SPECIAL MEETING AND THE MERGER

The following questions and answers are intended to briefly address some commonly asked questions regarding the special meeting and the merger. These questions and answers may not address all questions that may be important to you as a Company shareholder. Please refer to the more detailed information contained elsewhere in this proxy statement, the Annexes to this proxy statement and the documents referred to in this proxy statement.

Q: Why am I receiving this proxy statement?

A: On November 1, 2023, the Company entered into the merger agreement with Parent and Merger Sub providing for the acquisition of the Company by Parent by way of merger for a price of \$16.26 per share, in cash, without interest and subject to any applicable withholding taxes. You are receiving this proxy statement in connection with the solicitation of proxies by the Board in favor of the proposal to adopt the merger agreement and to approve the other related proposals to be voted on at the special meeting.

Q: As a shareholder of the Company, what will I receive in the merger?

A: If the merger is completed, you will be entitled to receive \$16.26, in cash, without interest and subject to any applicable withholding taxes, for each share of Company common stock you own as of immediately prior to the effective time (other than the excluded shares).

Q: What will happen to my Company stock options in the merger?

A: At the effective time, each then-outstanding and unexercised Company stock option (whether vested or unvested and whether exercisable or unexercisable) will become fully vested and be cancelled, and each holder of any such Company stock option will be entitled to receive a cash payment, without interest and subject to applicable tax withholding, of an amount equal to the product of (i) the total number of shares of Company common stock underlying each such Company stock option and (ii) the excess, if any, of the merger consideration over the exercise price per share of each such cancelled Company stock option.

For additional information regarding the treatment of outstanding Company equity awards, see the section entitled "The Agreement and Plan of Merger-Treatment of Company Equity Awards," beginning on page 54.

Q: What will happen to my SARs in the merger?

A: At the effective time, each then-outstanding SAR (whether vested or unvested) will become fully vested and be cancelled, and each holder of any such SAR will be entitled to receive a cash payment, without interest and subject to applicable tax withholding, of an amount equal to the product of (i) the total number of shares of Company common stock underlying each such SAR and (ii) the excess, if any, of the merger consideration over the SAR price.

For additional information regarding the treatment of outstanding Company equity awards, see the section entitled "The Agreement and Plan of Merger-Treatment of Company Equity Awards," beginning on page 54.

Q: Where and when will the special meeting of shareholders be held?

A: The special meeting is scheduled to be held virtually via live webcast on December 19, 2023, at 11:00 a.m. Eastern Time (unless the special meeting is adjourned or postponed). There will not be a physical meeting location. We believe a virtual-only meeting format facilitates shareholder attendance and participation by enabling all shareholders to participate fully, equally, and without additional cost, using an Internet-connected device from any location around the world. In addition, the virtual-only meeting format increases our inability to engage with all shareholders, regardless of size, resources, or physical location.

Patriot shareholders will be able to virtually attend and vote at the special meeting by visiting www.virtualshareholdermeeting.com/PATI2023SM. On the day of the special meeting, you can log in to the special meeting with the control number included on your proxy card, voting instruction form or Notice of Internet Availability of Proxy Materials, as applicable. We recommend that you log in to our virtual meeting platform at least 15 minutes before the scheduled start time of the special meeting to ensure that you can access the meeting. If you encounter any technical difficulties with the virtual meeting during the log in or meeting time, please call the technical support number that will be posted on the virtual meeting log in page. Rules governing the conduct of the special meeting will be posted on the virtual meeting platform along with an agenda.

Q: Are there any requirements if I plan to virtually attend the special meeting?

A: The special meeting will be held solely via live webcast, and there will not be a physical meeting location. Company shareholders will be able to virtually attend the special meeting by visiting the special meeting website. If you choose to virtually attend the special meeting and vote your shares via the special meeting website, you will need the control number included on your proxy card.

Q: Who is entitled to vote at the special meeting?

A: Only holders of record of Company common stock as of the close of business on November 30, 2023, the record date for the special meeting, are entitled to receive these proxy materials and to vote at the special meeting. You will be entitled to one vote on each of the proposals presented in this proxy statement for each share of Company common stock that you held on the record date.

Q: What proposals will be considered at the special meeting?

A: At the special meeting, you will be asked to consider and vote on:

- a proposal to adopt the merger agreement, pursuant to which, subject to the satisfaction or waiver of certain specified conditions, Merger Sub will merge with and into the Company, with the Company continuing as the surviving corporation and a wholly owned subsidiary of Parent;
- a proposal to approve, by a non-binding advisory vote, the compensation that may be paid or become
 payable to the Company's named executive officers that is based on or otherwise relates to the merger, as
 discussed in the section entitled "The Merger-Interests of Directors and Executive Officers in the Merger,"
 beginning on page 43; and
- a proposal to adjourn the special meeting to a later date or time if necessary, including to solicit additional
 proxies in favor of the proposal to adopt the merger agreement if there are insufficient votes at the time of
 the special meeting to adopt the merger agreement.

Q: What vote is required to approve each of the proposals?

A: The proposal to adopt the merger agreement requires the affirmative vote of the shareholders of a majority of the issued and outstanding shares of Company common stock entitled to vote on such matter. Abstentions and failures to vote (including a failure to instruct your broker, bank or other nominee to vote shares held on your behalf) will have the same effect as a vote "AGAINST" the proposal to adopt the merger agreement.

The approval of the non-binding compensation advisory proposal requires the approval by a majority of the votes cast by shareholders present virtually or represented by proxy at the special meeting. Although the Board intends to consider the vote resulting from this proposal, the vote is advisory only and, therefore, is not binding on the Company or Parent or any of their respective subsidiaries, and, if the merger agreement is adopted by the Company shareholders and the merger is completed, the compensation that is based on or otherwise relates to the merger will be payable to our named executive officers in accordance with the terms of their compensation agreements and arrangements even if this proposal is not approved. Abstentions and failures to vote will have no effect on the approval of this proposal.

The approval of the proposal to adjourn the special meeting if necessary or appropriate requires the affirmative vote of a majority of the votes cast by shareholders present virtually or represented by proxy at the special meeting. Abstentions and failures to vote will have no effect on the approval of this proposal. In addition, even if a quorum is not present at the special meeting, the affirmative vote of holders of a majority of the shares of Company common stock present virtually or represented by proxy at the special meeting may adjourn the meeting to another place, date or time. In such case, abstentions will have the same effect as a vote "AGAINST" such adjournment. Failures to vote will have no effect on such adjournment.

The Company may not recess or postpone the special meeting, and may not change the record date, except (a) with Parent's consent, (b) if, as of the time for which the special meeting is originally scheduled, there are insufficient shares of Company common stock represented (either virtually or by proxy) to constitute a quorum necessary to conduct the business of the special meeting, (c) to allow reasonable additional time for the filing and mailing of any supplemental or amended disclosure which the Board has determined in good faith is

necessary or advisable and for such supplemental or amended disclosure to be disseminated and reviewed by the Company's shareholders prior to the special meeting, (d) to allow additional solicitation of votes to the extent necessary in order to obtain the Company shareholder approval at the special meeting or (e) to the extent required by applicable law.

Q: How does the Board recommend that I vote on the proposals?

A: Upon careful consideration, the Board has unanimously determined that the transactions contemplated by the merger agreement, including the merger, are fair to and in the best interests of the Company and its shareholders, and unanimously recommends that you vote "FOR" the proposal to adopt the merger agreement, "FOR" the non-binding compensation advisory proposal and "FOR" the proposal to adjourn the special meeting if necessary or appropriate.

For a discussion of the factors that the Board considered in determining to recommend the adoption of the merger agreement, see the section entitled "The Merger-Reasons for Recommending the Adoption of the Merger Agreement," beginning on page 33. In addition, in considering the recommendation of the Board with respect to the merger agreement, you should be aware that some of our directors and executive officers have interests that may be different from, or in addition to, the interests of the Company shareholders generally. For additional information, see the section entitled "The Merger-Interests of Directors and Executive Officers in the Merger," beginning on page 43.

Q: How will the Company's directors and executive officers vote on the proposal to adopt the merger agreement?

A: John D. Baker II ("J. Baker") and Thompson S. Baker II ("T. Baker"), each of whom is a director, have each entered into the support agreement pursuant to which each of them has granted an irrevocable proxy in favor of the remaining members of the Board (acting by a majority) to, among other things, vote their shares of common stock (i) in favor of the proposal to adopt the merger agreement, the proposal to adopt approve the compensation payable to the Company's executive officers and the proposal to adjourn the meeting to solicit additional proxies and (ii) against, among other things, any proposal, action or agreement that would reasonably be expected to result in a breach by the Company of the merger agreement or that would reasonably be expected to prevent, materially impede or materially delay the consummation of the transactions contemplated by the merger agreement. The shareholders party to the support agreement beneficially owned, as of the record date, and are entitled to vote, in the aggregate, approximately 25% of the total voting power of the Company's common stock. For more information, see the section of this proxy statement titled "The Merger — Support Agreement" as well as the full text of the support agreement, attached as Annex C, which is incorporated by reference in this proxy statement in its entirety.

Other than the support agreement, none of our directors or executive officers have entered into or are bound by any agreements obligating them to vote in favor of the proposals at the Special Meeting.

Q: Do I need to virtually attend the special meeting?

A: No. It is not necessary for you to virtually attend the special meeting via the special meeting website in order to vote your shares. You may vote by mail, through the Internet or by phone, as described in more detail below.

Q: How many shares are needed to constitute a quorum?

A: The presence at the special meeting, virtually or by proxy, of the holders of a majority of the issued and outstanding shares of Company common stock entitled to vote constitutes a quorum for the purpose of considering the proposals. As of the record date, there were 3,553,571 shares of Company common stock issued and outstanding and entitled to vote at the special meeting. If you are a Company shareholder as of the close of business on the record date and you vote by mail, through the Internet, by phone or virtually at the special meeting, you will be considered part of the quorum. If you are a "street name" holder of shares of Company common stock (*i.e.*, you hold your shares in the name of a bank, broker, trust or other nominee), your shares will not be counted in determining the presence of a quorum, unless you provide your bank, broker, trust or other nominee with voting instructions.

All shares of Company common stock held by the Company shareholders that are present virtually, or represented by proxy, and entitled to vote at the special meeting, regardless of how such shares are voted or

whether such shareholders have indicated on their proxy that they are abstaining from voting, will be counted in determining the presence of a quorum. In addition, even if a quorum is not present at the special meeting, the affirmative vote of holders of a majority of the shares of Company common stock present virtually or represented by proxy at the special meeting entitled to vote on such matter may adjourn the meeting to another place, date or time.

Q: Why am I being asked to consider and cast a non-binding advisory vote to approve the compensation that may be paid or become payable to the Company's named executive officers that is based on or otherwise relates to the merger?

A: Section 14A of the Exchange Act requires the Company to conduct a non-binding advisory vote with respect to certain "golden parachute" compensation that may be paid or become payable to the Company's named executive officers in connection with the merger, including the agreements and understandings with the Company pursuant to which such compensation may be paid or become payable. For additional information, see the section entitled "Proposal 2: Non-Binding Compensation Advisory Proposal," beginning on page 26.

Q: What will happen if the Company shareholders do not approve the non-binding compensation advisory proposal?

A: The vote to approve the non-binding compensation advisory proposal is a vote separate and apart from the vote to adopt the merger agreement. Approval of the non-binding compensation advisory proposal is not a condition to completion of the merger and is advisory in nature only, meaning that it will not be binding on the Company or Parent or any of their respective subsidiaries. Accordingly, if the merger agreement is adopted by the Company shareholders and the merger is completed, the compensation that is based on or otherwise relates to the merger will be payable to our named executive officers in accordance with the terms of their compensation agreements and arrangements even if this proposal is not approved.

O: What do I need to do now?

A: After carefully reading and considering the information contained in this proxy statement and the Annexes attached to this proxy statement, please vote your shares of Company common stock in one of the ways described below as soon as possible. You will be entitled to one vote for each share of Company common stock that you owned on the record date.

Q: How do I vote if I am a shareholder of record?

A: You may vote by:

- submitting your proxy by completing, signing and dating each proxy card you receive and returning it by mail in the enclosed prepaid envelope;
- submitting your proxy through the Internet or by phone by following the voting instructions printed on each proxy card you receive; or
- appearing virtually at the special meeting and voting electronically.

If you are submitting your proxy through the Internet or by phone, your voting instructions must be received by 11:59 p.m. Eastern Time on the day before the special meeting.

Submitting your proxy by mail, through the Internet, or by phone will not prevent you from voting virtually at the special meeting. You are encouraged to submit a proxy by mail, through the Internet, or by phone even if you plan to virtually attend the special meeting to ensure that your shares of Company common stock are represented at the special meeting.

If you return your signed and dated proxy card, but do not mark the boxes showing how you wish to vote, your shares will be voted "FOR" the proposal to adopt the merger agreement, "FOR" the approval of the non-binding compensation advisory proposal and "FOR" the approval of the proposal to adjourn the special meeting if necessary or appropriate.

Q: If my shares are held for me by a bank, broker, trust or other nominee, will my bank, broker, trust or other nominee vote those shares for me with respect to the proposals?

A: Your bank, broker, trust or other nominee will **NOT** have the power to vote your shares of Company common stock at the special meeting unless you provide instructions to your bank, broker, trust or other nominee on how

to vote. You should instruct your bank, broker, trust or other nominee on how to vote your shares with respect to the proposals, using the instructions provided by your bank, broker, trust or other nominee. You may be able to vote through the Internet or by phone if your bank, broker, trust or other nominee offers this option.

Q: What if I fail to instruct my bank, broker, trust or other nominee how to vote?

A: Your bank, broker, trust or other nominee will **NOT** be able to vote your shares of Company common stock unless you have properly instructed your bank, broker, trust or other nominee on how to vote. Because the proposal to adopt the merger agreement requires the affirmative vote of a majority of the outstanding shares of Company common stock, the failure to provide your nominee with voting instructions will have the same effect as a vote "AGAINST" the proposal to adopt the merger agreement.

Q: May I change my vote after I have mailed my proxy card or submitted my proxy through the Internet or by phone?

A: Yes. You may revoke your proxy or change your vote at any time before it is voted at the special meeting.

You may revoke your proxy by delivering a signed written notice of revocation stating that the proxy is revoked and bearing a date later than the date of the proxy to the Secretary of the Company at: Matthew C. McNulty, Corporate Secretary, 200 W. Forsyth Street, 7th Floor, Jacksonville, FL 32202. You may also revoke your proxy or change your vote by submitting another proxy through the Internet or by phone in accordance with the instructions on the enclosed proxy card. You may also submit a later-dated proxy card relating to the same shares of Company common stock. If you voted by completing, signing, dating and returning the enclosed proxy card, you should retain a copy of the voter control number found on the proxy card in the event that you later decide to revoke your proxy or change your vote through the Internet or by phone. Alternatively, your proxy may be revoked or changed by virtually attending the special meeting and voting virtually. However, simply virtually attending the special meeting without voting will not revoke or change your proxy. "Street name" holders of shares of Company common stock should contact their bank, broker, trust or other nominee to obtain instructions as to how to revoke or change their proxies.

If you have instructed a bank, broker, trust or other nominee to vote your shares, you must follow the instructions received from your bank, broker, trust or other nominee to change your vote.

All properly submitted proxies received by us before the special meeting that are not revoked or changed prior to being exercised at the special meeting will be voted at the special meeting in accordance with the instructions indicated on the proxies or, if no instructions were provided, "FOR" each of the proposals.

Q: What does it mean if I receive more than one proxy card?

A: If you receive more than one proxy card, it means that you hold shares of Company common stock that are registered in more than one account. For example, if you own your shares in various registered forms, such as jointly with your spouse, as trustee of a trust or as custodian for a minor, you will receive, and you will need to sign and return, a separate proxy card for those shares because they are held in a different form of record ownership. Therefore, to ensure that all of your shares are voted, you will need to submit your proxies by properly completing and mailing each proxy card you receive or through the Internet or by phone by using the different voter control number(s) on each proxy card.

Q: What happens if I transfer my shares of Company common stock before the special meeting?

A: The record date for the special meeting is earlier than the date on which the merger is expected to be completed. If you own shares of Company common stock as of the close of business on the record date but transfer your shares prior to the special meeting, you will retain your right to vote at the special meeting, but the right to receive the merger consideration will pass to the person who holds such shares as of immediately prior to the effective time.

Q: May I exercise dissenters' rights or rights of appraisal in connection with the merger?

A: No. Holders of Company common stock do not have appraisal rights under the Florida Business Corporation Act in connection with the merger.

Q: If I hold my shares in certificated form, should I send in my stock certificates now?

A: No. Shortly after the merger is completed, shareholders holding certificated shares of Company common stock will be sent a letter of transmittal that includes detailed written instructions on how to return such stock certificates. You must return your stock certificates in accordance with such instructions in order to receive the merger consideration. PLEASE DO NOT SEND IN YOUR STOCK CERTIFICATE(S) NOW.

Q: Should I do anything with respect to my Company equity awards now?

A: No. There is no need for you to do anything with respect to your Company equity awards at this time. For additional information, see the section entitled "The Agreement and Plan of Merger-Treatment of Company Equity Awards," beginning on page 54.

Q: When is the merger expected to be completed?

A: We and Parent are working toward completing the merger as quickly as possible. We currently anticipate that the merger will be completed by the end of 2023 or early 2024, but it is not certain when or if the conditions to the merger will be satisfied or, to the extent permitted, waived. The merger cannot be completed until the conditions to closing are satisfied (or, to the extent permitted, waived), including the adoption of the merger agreement by the Company shareholders. For additional information, see the section entitled "The Agreement and Plan of Merger- Conditions to Consummation of the Merger," beginning on page 66.

Q: What happens if the merger is not completed?

A: If the proposal to adopt the merger agreement is not approved by the holders of a majority of the issued and outstanding shares of Company common stock entitled to vote on the matter or if the merger is not completed for any other reason, you will not receive any consideration from Parent, Merger Sub or the Company for your shares of Company common stock. Instead, the Company will remain a public company, and Company common stock will continue to be (i) registered under the Exchange Act and (ii) listed and traded on the NASDAQ. We expect that our management will operate our business in a manner similar to that in which it is being operated today and that holders of shares of Company common stock will continue to be subject to the same risks and opportunities to which they are currently subject with respect to their ownership of Company common stock.

Under specified circumstances, upon termination of the merger agreement, either the Company would be obligated to pay Parent the Company termination fee or the Parent would be obligated to pay the Company a termination fee, as described in "The Agreement and Plan of Merger-Termination Fees" on page 68 of this proxy statement.

Q: Who is soliciting my vote?

A: The Board is soliciting your proxy, and the Company will bear the cost of soliciting proxies. Georgeson LLC ("Georgeson") has been retained to assist with the solicitation of proxies. Georgeson will be paid approximately \$21,000 and will be reimbursed for specified out-of-pocket expenses for these and other advisory services in connection with the special meeting. Solicitation initially will be made by mail. Forms of proxies and proxy materials may also be distributed through brokers, custodians and other like parties to the beneficial owners of shares of Company common stock, in which case these parties will be reimbursed for their reasonable out-of-pocket expenses. Proxies may also be solicited in person or by telephone, facsimile, electronic mail or other electronic medium by Georgeson or, without additional compensation, by the Parent or Merger Sub and certain of the Company's, the Parent's and Merger Sub's directors, officers and employees.

Q: Where can I find more information about the Company?

A: We file annual, quarterly and current reports, proxy statements and other information with the SEC. The SEC maintains a website, www.sec.gov, that contains reports, proxies, prospectuses and other information regarding registrants, such as the Company. You can also find additional information about us at www.patriottrans.com. The information provided on our website is not part of this proxy statement and is not incorporated by reference in this proxy statement by this or any other reference to our website in this proxy statement. For a more detailed description of the information available, see the section entitled "Where You Can Find More Information," beginning on page 73.

Q: Who can help answer my questions?

A: For additional questions about the merger, assistance in submitting proxies or voting shares of Company common stock or additional copies of this proxy statement or the enclosed proxy card(s), please contact our proxy solicitor:

Georgeson LLC 1290 Avenue of the Americas, 9th Floor New York, NY 10104 (888) 873-0729

If your shares are held for you by a bank, broker, trust or other nominee, you should also call your bank, broker, trust or other nominee for additional information.

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

Statements included in this proxy statement that are not historical in nature are "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995, including statements relating to the completion of the merger These forward-looking statements are generally denoted by the use of words such as "anticipate," "believe," "expect," "intend," "aim," "target," "plan," "continue," "estimate," "project," "may," "will," "should," and similar expressions. However, the absence of these words or similar expressions does not mean that a statement is not forward-looking. These statements reflect management's current beliefs and are based on information currently available to management. Forward-looking statements are necessarily based upon a number of estimates and assumptions that, while considered reasonable by management, are inherently subject to known and unknown risks and uncertainties and other factors that could cause actual results to differ materially from historical results or those anticipated. Accordingly, no assurances can be given that any of the events anticipated by the forward-looking statements will occur or if any occur, what effect they will have on our results of operations or financial condition. These factors include, but are not limited to:

- the satisfaction of the conditions precedent to the consummation of the merger, including, without limitation, the timely receipt of shareholder approval and the Parent's ability to secure the required debt financing to complete the transactions contemplated by the merger;
- uncertainties as to the timing of the merger and the possibility that the merger may not be completed;
- unanticipated difficulties or expenditures relating to the merger;
- the occurrence of any event, change or other circumstance that could give rise to the termination of the merger agreement, including, in circumstances which would require either party to pay a termination fee;
- legal proceedings, judgments or settlements, including those that may be instituted against the Company, the Board, the Company's executive officers and others following the announcement of the merger;
- disruptions of current plans and operations caused by the announcement and pendency of the merger;
- risks related to disruption of management's attention from the Company's ongoing business operations due to the merger;
- potential difficulties in employee retention due to the announcement and pendency of the merger;
- the response of customers, suppliers, drivers and regulators to the announcement and pendency of the merger;
- disruptions in the execution of plans, strategies, goals and objectives of management for future operations caused by the merger;
- economic, market, business or geopolitical conditions (including resulting from a pandemic such as the COVID-19 pandemic, inflation, the conflict in Ukraine and related sanctions, or the conflict in the Middle East) or competition, or changes in such conditions, negatively affecting the Company's business, operations and financial performance;
- cybersecurity threats negatively affecting the Company's business, operations, and financial performance and that of its customers and vendors:
- the fact that receipt of the all-cash per share price will be taxable to our shareholders that are U.S. taxpayers and may be taxable to our shareholders that are taxpayers in foreign jurisdictions;
- risks that the price of the Company common stock price may decline significantly if the merger is not completed;
- the possibility that the Company could, following the merger, engage in operational or other changes that could result in meaningful appreciation in its value; and
- the possibility that the Company could, at a later date, engage in unspecified transactions, including restructuring efforts, special dividends or the sale of some or all of the Company's assets to one or more as yet unknown purchasers, which could conceivably produce a higher aggregate value than that available to our shareholders in the merger.

All of the forward-looking statements that we make in this proxy statement are qualified by the information contained or incorporated by reference in this proxy statement, including: (1) the information contained under this caption; and (2) information in our most recent filings on Form 10-K and Form 10-Q, including the information contained under the caption "Risk Factors," and information in our consolidated financial statements and notes thereto. The Company can give no assurance that these are all of the factors that could cause actual results to vary materially from the forward-looking statements.

The Company can give no assurance that the expectations expressed or implied in the forward-looking statements contained herein will be attained. The forward-looking statements are made as of the date of this proxy statement and the Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by law. Readers are cautioned not to place undue reliance on these forward-looking statements that speak only as of the date hereof. Readers are advised to consult any future disclosures that we make on related subjects as may be detailed in our other filings made from time to time with the SEC.

For additional information, see the section entitled "The Merger-Forward-Looking Financial Information," beginning on page 37.

PARTIES TO THE MERGER

The Company

Patriot Transportation Holding, Inc., a Florida corporation, conducts business through its wholly owned subsidiary, Florida Rock & Tank Lines, Inc. The Company transports petroleum and other liquids and dry bulk commodities. The Company does not own any of the products it hauls, rather, it acts as a third party carrier to deliver its customers' products from point to point predominately using Company employees driving Company owned tractors and tank trailers. A large portion of the Company's business consists of hauling liquid petroleum products (mostly gas and diesel fuel) from large scale fuel storage facilities to our customers' retail outlets (e.g., convenience stores, truck stops and fuel depots) where it off-loads the product into its customers' fuel storage tanks for ultimate sale to the retail consumer. The Company also hauls dry bulk commodities such as cement, lime and various industrial powder products, water and liquid chemicals. Shares of Company common stock are listed on the NASDAQ and trades under the symbol "PATI".

Our principal executive offices are located at 200 W. Forsyth St., 7th Floor, Jacksonville, Florida 32202, and our telephone number is 904-396-5733. Our website address is www.patriottrans.com. The information provided on our website is not part of this proxy statement and is not incorporated by reference in this proxy statement by this or any other reference to our website in this proxy statement. For additional information, see the section entitled "Where You Can Find More Information," beginning on page 73.

Parent

Blue Horizon Partners, Inc. is an Oklahoma corporation ("Parent"). Parent is an affiliate of United Petroleum Transports, Inc., a leading regional logistics company based in Oklahoma City, Oklahoma, specializing in the transportation of liquid petroleum products. Upon completion of the merger, Parent will be the immediate parent company of the Company. Parent's principal office is located at 4312 South Georgia Place, Oklahoma City, Oklahoma 73129, and its telephone number is 405-677-6633.

Merger Sub

Blue Horizon Partners Merger Sub, Inc., is a Florida corporation and a wholly owned subsidiary of Parent. Merger Sub was formed on October 20, 2023, expressly for the purpose of the merger and the other transactions contemplated by the merger agreement and conducts no other business. Upon completion of the merger, Merger Sub will merge with and into the Company, with the Company surviving, and Merger Sub will cease to exist. Merger Sub's head office is located at 4312 South Georgia Place, Oklahoma City, Oklahoma 73129, and its telephone number is 405-677-6633.

THE SPECIAL MEETING

We are furnishing this proxy statement as part of the solicitation of proxies by the Board for use at the special meeting and at any properly convened meeting following an adjournment or postponement of the special meeting.

Date, Time and Place of the Special Meeting

The special meeting will be held virtually via live webcast on December 19, 2023, at 11:00 a.m. Eastern Time at www.virtualshareholdermeeting.com/PATI2023SM.

The special meeting will be held solely via live webcast, and there will not be a physical meeting location. Company shareholders will be able to virtually attend the special meeting by visiting the special meeting website. If you choose to virtually attend the special meeting and vote your shares via the special meeting website, you will need the control number included on your proxy card.

Purpose of the Special Meeting

At the special meeting, the Company shareholders of record will be asked to consider and vote on:

- a proposal to adopt the merger agreement, pursuant to which, subject to the satisfaction or waiver of certain specified conditions, Merger Sub will merge with and into the Company, with the Company continuing as the surviving corporation and a wholly owned subsidiary of Parent;
- a proposal to approve, by a non-binding advisory vote, the compensation that may be paid or become payable to the Company's named executive officers that is based on or otherwise relates to the merger, as discussed in the section entitled "The Merger-Interests of Directors and Executive Officers in the Merger," beginning on page 43; and
- a proposal to adjourn the special meeting to a later date or time if necessary or appropriate, including to solicit additional proxies in favor of the proposal to adopt the merger agreement if there are insufficient votes at the time of the special meeting to adopt the merger agreement.

Recommendation of the Board

The Board carefully reviewed and considered the terms and conditions of the merger agreement, the merger and the other transactions contemplated by the merger agreement. By a unanimous vote, the Board (i) approved, adopted and declared advisable the merger agreement and the merger and the consummation by the Company of the transactions contemplated by the merger agreement, including the merger, (ii) authorized and approved the execution, delivery and performance of the merger agreement and the consummation by the Company of the transactions contemplated by the merger agreement, including the merger, (iii) determined that the transactions contemplated by the merger agreement, including the merger, are fair to and in the best interests of the Company and its shareholders, (iv) directed that a proposal to adopt the merger agreement be submitted to a vote at a meeting of the Company's shareholders and (v) recommended that the Company's shareholders vote for the adoption of the merger agreement. Accordingly:

- The Board unanimously recommends you vote "FOR" the proposal to adopt the merger agreement.
- The Board unanimously recommends you vote "FOR" the non-binding compensation advisory proposal.
- The Board unanimously recommends you vote "FOR" the approval of the proposal to adjourn the special
 meeting, if necessary or appropriate, to solicit additional proxies in favor of the proposal to adopt the
 merger agreement if there are insufficient votes at the time of the special meeting to adopt the merger
 agreement.

Record Date and Quorum

Each holder of record of shares of Company common stock as of the close of business on November 30, , 2023, which is the record date for the special meeting, is entitled to receive notice of, and to vote at, the special meeting. You will be entitled to one vote for each share of Company common stock that you owned on the record date. As of the record date, there were 3,553,571 shares of Company common stock issued and outstanding and entitled to vote at the special meeting. The presence at the special meeting, virtually or by proxy, of the holders of a majority of the shares of Company common stock issued and outstanding entitled to vote constitutes a quorum for the special meeting.

If you are a Company shareholder of record and you vote by mail, through the Internet, by phone or virtually at the special meeting, then your shares of Company common stock will be counted as part of the quorum. If you are a "street name" holder of shares of Company common stock, your shares will not be counted in determining the presence of a quorum, unless you provide your bank, broker, trust or other nominee with voting instructions.

All shares of Company common stock held by shareholders of record that are present virtually or represented by proxy and entitled to vote at the special meeting, regardless of how such shares are voted or whether such shareholders abstain from voting, will be counted in determining the presence of a quorum. In addition, even if a quorum is not present at the special meeting, the affirmative vote of holders of a majority of the shares of Company common stock present virtually or represented by proxy at the special meeting may adjourn the meeting to another place, date or time.

Vote Required for Approval

Merger Agreement Proposal. The approval of the proposal to adopt the merger agreement requires the affirmative vote of the holders of a majority of the issued and outstanding shares of Company common stock entitled to vote on such matter.

Non-Binding Compensation Advisory Proposal. The approval of the non-binding compensation advisory proposal requires the approval by a majority of the votes cast by shareholders present virtually or represented by proxy at the special meeting. The vote is advisory only and, therefore, is not binding on the Company or Parent or any of their respective subsidiaries, and, if the merger agreement is adopted by the Company shareholders and the merger is completed, the compensation that is based on or otherwise relates to the merger will be payable to our named executive officers in accordance with the terms of their compensation agreements and arrangements even if this proposal is not approved.

Adjournment Proposal. The approval of the proposal to adjourn the special meeting if necessary or appropriate requires the affirmative vote of a majority of the votes cast by shareholders present virtually or represented by proxy at the special meeting. In addition, even if a quorum is not present at the special meeting, the affirmative vote of holders of a majority of the shares of Company common stock present virtually or represented by proxy at the special meeting may adjourn the meeting to another place, date or time.

The Company may not recess or postpone the special meeting, and may not change the record date, except (a) with Parent's consent, (b) if, as of the time for which the special meeting is originally scheduled, there are insufficient shares of Company common stock represented (either virtually or by proxy) to constitute a quorum necessary to conduct the business of the special meeting, (c) to allow reasonable additional time for the filing and mailing of any supplemental or amended disclosure which the Board has determined in good faith is necessary or advisable and for such supplemental or amended disclosure to be disseminated and reviewed by the Company's shareholders prior to the special meeting, (d) to allow additional solicitation of votes to the extent necessary in order to obtain the Company shareholder approval at the special meeting or (e) to the extent required by applicable law.

Effect of Abstentions and Failures to Vote

The approval of the proposal to adopt the merger agreement requires the affirmative vote of the holders of a majority of the issued and outstanding shares of Company common stock entitled to vote on such matter. Therefore, the failure to vote or the abstention from voting will have the same effect as a vote "AGAINST" the proposal to adopt the merger agreement.

The approval of the non-binding compensation advisory proposal requires the approval by a majority of the votes cast by shareholders present virtually or represented by proxy at the special meeting. Abstentions and failures to vote will have no effect on the approval of this proposal.

The approval of the proposal to adjourn the special meeting if necessary or appropriate requires the affirmative vote of a majority of the votes cast by shareholders present virtually or represented by proxy at the special meeting. Abstentions and failures to vote will have no effect on the approval of this proposal. In addition, even if a quorum is not present at the special meeting, the affirmative vote of holders of a majority of the shares of Company common stock present virtually or represented by proxy at the special meeting may adjourn the meeting to another place, date or time. In such case, abstentions will have the same effect as a vote "AGAINST" such adjournment. Failures to vote will have no effect on such adjournment.

The Company may not recess or postpone the special meeting, and may not change the record date, except (a) with Parent's consent, (b) if, as of the time for which the special meeting is originally scheduled, there are insufficient shares of Company common stock represented (either virtually or by proxy) to constitute a quorum necessary to conduct the business of the special meeting, (c) to allow reasonable additional time for the filing and mailing of any supplemental or amended disclosure which the Board has determined in good faith is necessary or advisable and for such supplemental or amended disclosure to be disseminated and reviewed by the Company's shareholders prior to the special meeting, (d) to allow additional solicitation of votes to the extent necessary in order to obtain the Company shareholder approval at the special meeting or (e) to the extent required by applicable law.

Under NASDAQ rules, all of the proposals in this proxy statement are non-routine matters, so there can be no broker non-votes at the special meeting. A broker non-vote occurs when shares held by a bank, broker, trust or other nominee are represented at a meeting, but the bank, broker, trust or other nominee has not received voting instructions from the beneficial owner and does not have the discretion to direct the voting of the shares on a particular proposal but has discretionary voting power on other proposals at such meeting. Accordingly, if your shares are held in "street name," your bank, broker, trust or other nominee will NOT be able to vote your shares of Company common stock on any of the proposals, unless you have properly instructed your bank, broker, trust or other nominee on how to vote. Because the proposal to adopt the merger agreement requires the affirmative vote of a majority of the outstanding shares of Company common stock, the failure to provide your bank, broker, trust or other nominee with voting instructions will have the same effect as a vote "AGAINST" the proposal to adopt the merger agreement. Because the approval of (i) the non-binding compensation advisory proposal and (ii) the proposal to adjourn the special meeting if necessary or appropriate requires the approval by a majority of the votes cast by shareholders present virtually or represented by proxy at the special meeting, and because your bank, broker, trust or other nominee does not have discretionary authority to vote on either proposal, the failure to provide your bank, broker, trust or other nominee with voting instructions will have no effect on approval of those proposals.

How to Vote

You may vote by:

- submitting your proxy by completing, signing and dating each proxy card you receive and returning it by mail in the enclosed prepaid envelope;
- submitting your proxy through the Internet or by phone by following the voting instructions printed on each proxy card you receive; or
- appearing virtually at the special meeting and voting electronically.

Please refer to your proxy card or the information forwarded by your bank, broker, trust or other nominee to see which options are available to you. The Internet and phone voting facilities for shareholders of record will close at 11:59 p.m. Eastern Time on the day before the special meeting.

If you submit your proxy by mail or through the Internet or phone voting procedures, but do not include "FOR," "AGAINST" or "ABSTAIN" on a proposal to be voted, your shares of Company common stock will be voted in favor of that proposal. If you indicate "ABSTAIN" on a proposal to be voted, it will have the same effect as a vote "AGAINST" the proposal to adopt the merger agreement, but will have no effect on approval of the non-binding compensation advisory proposal or the approval of the proposal to adjourn the special meeting if necessary or appropriate. However, in the absence of quorum, an abstention will have the same effect as vote "AGAINST" a proposal to adjourn the special meeting. If you wish to vote by proxy and your shares are held by a bank, broker, trust or other nominee, you must follow the voting instructions provided to you by your bank, broker, trust or other nominee. Unless you give your bank, broker, trust or other nominee instructions on how to vote your shares of Company common stock, your bank, broker, trust or other nominee will not be able to vote your shares on any of the proposals.

If you wish to vote virtually at the special meeting and your shares are held in the name of a bank, broker or other holder of record, you must obtain a legal proxy, executed in your favor, from the bank, broker or other holder of record authorizing you to vote at the special meeting.

If you do not submit a proxy or otherwise vote your shares of Company common stock in any of the ways described above, it will have the same effect as a vote "AGAINST" the proposal to adopt the merger agreement, but will have no effect on approval of the non-binding compensation advisory proposal or the approval of the proposal to adjourn the special meeting if necessary or appropriate.

If you have any questions about how to vote or direct a vote in respect of your shares of Company common stock, please contact our proxy solicitor:

Georgeson LLC 1290 Avenue of the Americas, 9th Floor New York, NY 10104 (888) 873-0729

YOU SHOULD NOT SEND IN YOUR STOCK CERTIFICATE(S) WITH YOUR PROXY CARD. A letter of transmittal with instructions for the surrender of certificates representing shares of Company common stock will be mailed to shareholders if the merger is completed.

Revocation of Proxies

Any proxy given by a Company shareholder may be revoked at any time before it is voted at the special meeting by doing any of the following:

- by submitting another proxy through the Internet or by phone, in accordance with the instructions on the accompanying proxy card;
- by delivering a signed written notice of revocation bearing a date later than the date of the proxy to the Company's Secretary at 200 W. Forsyth Street, 7th Floor, Jacksonville, FL 32202, stating that the proxy is revoked;
- by submitting a later-dated proxy card relating to the same shares of Company common stock; or
- by virtually attending the special meeting and voting virtually (your virtual attendance at the special meeting will not, by itself, revoke your proxy; you must vote virtually at the special meeting).

"Street name" holders of shares of Company common stock should contact their bank, broker, trust or other nominee to obtain instructions as to how to revoke or change their proxies.

Adjournments and Postponements

Although it is not currently expected, the special meeting may be adjourned or postponed one or more times to a later day or time if necessary or appropriate, including to solicit additional proxies in favor of the proposal to adopt the merger agreement. Your shares will be voted on any adjournment proposal in accordance with the instructions indicated in your proxy or, if you return a properly executed proxy card but do not indicate instructions on your proxy card, "FOR" the proposal.

The approval of the proposal to adjourn the special meeting if necessary or appropriate requires the affirmative vote of a majority of the votes cast by shareholders present virtually or represented by proxy at the special meeting. In addition, even if a quorum is not present at the special meeting, the affirmative vote of holders of a majority of the shares of Company common stock present virtually or represented by proxy at the special meeting may adjourn the meeting to another place, date or time. The adjourned meeting may take place without further notice other than by an announcement made at the special meeting unless the adjournment is for more than 30 days or, if, after the adjournment, a new record date is fixed for the adjourned meeting, in which case a notice of the adjourned meeting shall be given to each shareholder of record entitled to vote at the special meeting.

The Company may not recess or postpone the special meeting, and may not change the record date, except (a) with Parent's consent, (b) if, as of the time for which the special meeting is originally scheduled, there are insufficient shares of Company common stock represented (either virtually or by proxy) to constitute a quorum necessary to conduct the business of the special meeting, (c) to allow reasonable additional time for the filing and mailing of any supplemental or amended disclosure which the Board has determined in good faith is necessary or advisable and for such supplemental or amended disclosure to be disseminated and reviewed by the Company's shareholders prior to the special meeting, (d) to allow additional solicitation of votes to the extent necessary in order to obtain the Company shareholder approval at the special meeting or (e) to the extent required by applicable law.

Solicitation of Proxies

The Company is soliciting the enclosed proxy card on behalf of the Board, and the Company will bear the expenses in connection with the solicitation of proxies. In addition to solicitation by mail, the Company and its directors, officers and employees may solicit proxies in person, by telephone or by electronic means. These persons will not be specifically compensated for doing this.

The Company has retained Georgeson to assist in the solicitation process. The Company will pay Georgeson a fee of approximately \$21,000 plus reimbursement of certain specified out-of-pocket expenses. The Company also has agreed to indemnify Georgeson against various liabilities and expenses that relate to or arise out of its solicitation of proxies (subject to certain exceptions).

The Company will ask banks, brokers, trusts and other nominees to forward the Company's proxy solicitation materials to the beneficial owners of shares of Company common stock held of record by such banks, brokers, trusts or other nominees. The Company will reimburse these banks, brokers, trusts or other nominees for their customary clerical and mailing expenses incurred in forwarding the proxy solicitation materials to the beneficial owners.

Shareholder List

A list of the Company shareholders entitled to vote at the special meeting will be available for examination by any shareholder the the Company at special meeting via special meeting website www.virtualshareholdermeeting.com/PATI2023SM. At least ten days prior to the date of the special meeting, this shareholder list will be available for inspection by the Company shareholders, subject to compliance with applicable provisions of the Florida Business Corporation Act, during normal business hours at 200 W. Forsyth Street, 7th Floor, Jacksonville, FL 32202.

Questions and Additional Information

If you have more questions about the merger or how to submit your proxy, or if you need additional copies of this proxy statement or the enclosed proxy card or voting instructions, please contact our proxy solicitor:

Georgeson LLC 1290 Avenue of the Americas, 9th Floor New York, NY 10104 (888) 873-0729

PROPOSAL 1: ADOPTION OF THE MERGER AGREEMENT

As discussed elsewhere in this proxy statement, the Company shareholders will consider and vote on a proposal to adopt the merger agreement. You should carefully read this proxy statement in its entirety for more detailed information concerning the merger agreement and the merger, including the information set forth in the sections entitled "The Merger," beginning on page 28, and "The Agreement and Plan of Merger," beginning on page 52. In particular, you should read in its entirety the merger agreement, which is attached as Annex A to this proxy statement.

The Board unanimously recommends that the Company shareholders vote "FOR" the proposal to adopt the merger agreement.

If you return a properly executed proxy card, but do not indicate instructions on your proxy card, your shares of Company common stock represented by such proxy card will be voted "FOR" the proposal to adopt the merger agreement.

The approval of the proposal to adopt the merger agreement requires the affirmative vote of the holders of a majority of the outstanding shares of Company common stock entitled to vote on such proposal.

PROPOSAL 2: NON-BINDING COMPENSATION ADVISORY PROPOSAL

Under Section 14A of the Exchange Act, we are required to provide shareholders with the opportunity to vote to approve, on a non-binding, advisory basis, the compensation that may be paid or become payable to the Company's named executive officers that is based on or otherwise relates to the merger, as disclosed in the section entitled "The Merger-Interests of Directors and Executive Officers in the Merger-Golden Parachute Compensation," beginning on page 45, including the tables, accompanying footnotes, and additional disclosures referenced therein. Accordingly, the Company shareholders are being provided with the opportunity to cast an advisory vote on such payments, and the Company is requesting that its shareholders adopt the following resolution, on a non-binding advisory basis:

"RESOLVED, that the shareholders of Patriot Transportation Holding, Inc. approve, on a non-binding advisory basis, the compensation that may be paid or become payable to the named executive officers of Patriot Transportation Holding, Inc. that is based on or otherwise relates to the merger, as disclosed pursuant to Item 402(t) of Regulation S-K in the section entitled "The Merger-Interests of Directors and Executive Officers in the Merger-Golden Parachute Compensation," beginning on page 45 (which disclosure includes the Golden Parachute Compensation Table required pursuant to Item 402(t) of Regulation S-K)."

The Board unanimously recommends that the Company shareholders vote "FOR" the non-binding compensation advisory proposal.

If you return a properly executed proxy card, but do not indicate instructions on your proxy card, your shares of Company common stock represented by such proxy card will be voted "FOR" the non-binding compensation advisory proposal.

The approval of the non-binding compensation advisory proposal requires the approval by a majority of the votes cast by shareholders present virtually or represented by proxy at the special meeting. As an advisory vote, this proposal is not binding upon the Company, the Board, the Executive Compensation Committee or Parent, or any of the Company's or Parent's subsidiaries, and approval of this proposal is not a condition to completion of the merger. Because the merger-related executive compensation to be paid in connection with the merger is based on the terms of the merger agreement as well as the contractual arrangements with the named executive officers, such compensation will be payable, regardless of the outcome of this advisory vote, if the merger agreement is adopted and the merger is completed (subject only to the contractual conditions applicable thereto).

PROPOSAL 3: AUTHORITY TO ADJOURN THE SPECIAL MEETING

Company shareholders may be asked to adjourn the special meeting to a later date or time if necessary or appropriate, including to solicit additional proxies in favor of the proposal to adopt the merger agreement if there are insufficient votes at the time of the special meeting to adopt the merger agreement.

The Board unanimously recommends that shareholders vote "FOR" the proposal to adjourn the special meeting to a later date or time if necessary or appropriate, including to solicit additional proxies in favor of the proposal to adopt the merger agreement if there are insufficient votes at the time of the special meeting to adopt the merger agreement.

If you return a properly executed proxy card, but do not indicate instructions on your proxy card, your shares of Company common stock represented by such proxy card will be voted "FOR" the proposal to adjourn the special meeting to a later date or time if necessary or appropriate.

The approval of the proposal to adjourn the special meeting if necessary or appropriate requires the affirmative vote of a majority of the votes cast by shareholders present virtually or represented by proxy at the special meeting. In addition, even if a quorum is not present at the special meeting, the affirmative vote of holders of a majority of the shares of Company common stock present virtually or represented by proxy at the special meeting may adjourn the meeting to another place, date or time.

The Company may not recess or postpone the special meeting, and may not change the record date, except (a) with Parent's consent, (b) if, as of the time for which the special meeting is originally scheduled, there are insufficient shares of Company common stock represented (either virtually or by proxy) to constitute a quorum necessary to conduct the business of the special meeting, (c) to allow reasonable additional time for the filing and mailing of any supplemental or amended disclosure which the Board has determined in good faith is necessary or advisable and for such supplemental or amended disclosure to be disseminated and reviewed by the Company's shareholders prior to the special meeting, (d) to allow additional solicitation of votes to the extent necessary in order to obtain the Company shareholder approval at the special meeting or (e) to the extent required by applicable law.

THE MERGER

Overview

The Company is seeking the adoption by the Company shareholders of the merger agreement the Company entered into on November 1, 2023 with Parent and Merger Sub. Under the terms of the merger agreement, subject to the satisfaction or waiver of specified conditions, Merger Sub will merge with and into the Company. The Company will survive the merger as a wholly owned subsidiary of Parent. The Board has unanimously approved the merger agreement and unanimously recommends that the Company shareholders vote "FOR" the proposal to adopt the merger agreement.

At the effective time, each share of the Company common stock that is issued and outstanding immediately prior to the effective time (other than the excluded shares) will be automatically cancelled and cease to exist and each holder of such shares will be entitled to receive \$16.26 per share, in cash, without interest, subject to any applicable withholding taxes.

Following the completion of the merger, the Company will cease to be a publicly traded company and will become a wholly owned subsidiary of Parent.

Background of the Merger

The Board, together with members of the senior management team of the Company, periodically and in the ordinary course evaluate and consider strategic opportunities and alternatives with a view to enhancing shareholder value. Such opportunities and alternatives include, among other things, the acquisition of the Company, on-going operation of the Company as a stand-alone entity, acquisitions of trucking and logistics companies, dispositions of one or more of the Company's businesses and other transactions.

On June 2, 2022, Robert Sandlin, the Company's Chief Executive Officer, was contacted by a representative of UPT, an affiliate of Parent, regarding the interest of UPT in a potential acquisition of the Company.

On July 21, 2022, the Company and UPT executed a confidentiality agreement. The confidentiality agreement included a prohibition on UPT contacting financing sources without the Company's prior approval, as well as a standstill provision, which included a "don't ask, don't waive" provision, prohibiting UPT from making acquisition proposals to the Company without first obtaining the Company's written consent.

On August 3, 2022, the Company issued its earnings release for its third fiscal quarter of 2022.

On August 25, 2022, Mr. Sandlin and Matt McNulty, the Company's Chief Financial Officer, Chief Operating Officer, Vice President and Secretary, met with representatives of UPT to discuss the due diligence process related to a proposed business transaction. Thereafter, the Company made available to UPT and its advisors documents and information in response to requests in order for UPT and its advisors to perform due diligence on the Company. During August and September 2022, UPT commenced a due diligence review of the Company through document requests, in-person meetings and virtual meetings, and Messrs. Sandlin and McNulty met with representatives of UPT on September 8, 2022, to discuss the proposed business transaction. The Company also established a virtual data room for diligence purposes.

On September 19, 2022, Mr. Sandlin and J. Baker, a director of the Company, met with Greg Price of UPT to discuss UPT's interest in a possible transaction with the Company. J. Baker stressed that the Company was not for sale, but that the Company would consider a transaction at an attractive valuation for shareholders, if and when presented with any such offer.

On October 5, 2022, UPT sent Mr. Sandlin and T. Baker, the Company's Chairman of the Board of Directors, a written non-binding proposal for UPT to acquire all of the Company's outstanding shares of common stock for \$10.20 - \$10.60 per share, to be paid in cash (representing a 26.6% - 29.0% premium to the \$8.06 price per share of the Company common stock as of the close of trading on October 4, 2022).

On October 7, 2022, after meeting with J. Baker and T. Baker to review the October Proposal, Messrs. Sandlin and McNulty met with representatives of UPT and Stephens Inc., UPT's financial advisor ("Stephens"), to discuss such proposal. Mr. Sandlin communicated that the Company had no interest in a transaction at such price. Thereafter, the Company informed UPT that it would not provide additional diligence information and it was placing any further discussions on hold.

On December 6, 2022, the Company issued it earnings release for its fourth fiscal quarter of 2022 and fiscal year 2022. The Company also held its quarterly Board meeting where Mr. Sandlin updated the Board on the discussions with UPT.

On February 2, 2023, the Company issued its earnings release for its first fiscal quarter of 2023.

During April 2023, Mr. Sandlin was contacted by Matt Herndon, President and Chief Executive Officer of UPT, regarding re-initiating the discussions regarding a potential transaction. On April 26, 2023, Messrs. Sandlin and McNulty met with representatives of UPT to again discuss a potential transaction. During the meeting, the Company provided UPT with detailed trailing twelve months of financial statements and EBITDA projections.

On May 4, 2023, Messrs. Sandlin, McNulty, J. Baker and T. Baker met with representatives of UPT during which UPT outlined interest in the Company and orally communicated a price in the range of approximately \$55 to \$60 million, which Mr. J. Baker informed UPT was too low.

On May 9, 2023, the Company issued its earnings release for its second fiscal quarter of 2023. The Company also held its quarterly Board meeting where Mr. Sandlin updated the Board on the discussion with UPT.

On May 18, 2023, UPT sent Messrs. Sandlin and T. Baker a written non-binding proposal for UPT to acquire all of the Company's outstanding shares of common stock for \$14.25 per share, to be paid in cash (representing a 47.8% premium to the \$9.64 price per share of the Company common stock as of the close of trading on May 17, 2023) (the "May Proposal").

On May 19 and 23, 2023, Messrs. Sandlin and McNulty met with representatives of UPT to discuss the May Proposal and clarify certain transaction assumptions.

On May 25, 2023, Messrs. Sandlin, McNulty, T. Baker and J. Baker met with representatives of UPT. The Company explained why the May Proposal was not in the acceptable valuation range and explained the reasoning therefore.

Thereafter, on June 5, 2023, UPT sent Messrs. Sandlin and T. Baker an updated written non-binding proposal for UPT to acquire all of the Company's outstanding shares of common stock for \$15.60 per share, to be paid in cash, representing a 76.3% premium to the \$8.85 price per share of the Company common stock as of the close of trading on June 2, 2023.(the "June 5th Proposal")

Following receipt of the June 5th Proposal, Mr. Sandlin instructed UPT that it needed to bring another \$3 million in value to the proposal in order for it to be considered by the Board. Thereafter, on June 15, 2023, UPT sent Messrs. Sandlin and T. Baker an updated written non-binding proposal for UPT to acquire all of the Company's outstanding shares of common stock for \$16.26 per share, to be paid in cash, representing a 84% premium to the \$8.86 price per share of the Company common stock as of the close of trading on June 14, 2023 (the "June 15th Proposal").

On June 19, 2023, the Board met to consider the June 15th Proposal from UPT. At the meeting, the Board interviewed and engaged Foley & Lardner LLP ("Foley") as the Board's special counsel in connection with the evaluation of UPT 's proposal and, if appropriate, the potential sale of the Company. Foley counseled the Board regarding the directors' duties in connection with the potential sale of the Company, including their fiduciary duties to the Company's shareholders. Foley explained that the Board had authority to "just say no" and remain a stand-alone company, even if the offer is at a substantial premium to the Company's current trading price. Among other things, the Board discussed the various approaches to conducting a sale process, including auctions and "market checks," where the Board gauges other potential buyers' interests without conducting a formal bidding process. The Board concluded that the preferable strategy would be to conduct an active market check after entering into a binding merger agreement, as opposed to putting the Company up for auction or canvassing the market in advance of signing a merger agreement. The Board made this determination based on a number of factors, including, but not limited to, a reduced likelihood of leaks, a shortened and less disruptive process, and relative certainty of a successful outcome. The Board discussed the advantages and disadvantages of the June 15th Proposal. After review and discussion, the Board unanimously concluded that it likely represented the best value reasonably available to shareholders and that one-on-one negotiations with UPT with a post-signing market check was the best strategy to secure the most favorable transaction for the Company and its shareholders with the least uncertainty, risk and expense. The Board recognized the need to receive and evaluate the advice of an experienced investment banker before making any final decisions about the June 15th Proposal. After consideration and discussion with Foley, the Board decided a special transaction committee was not desirable because of the relatively small size of the Board, the lack of any Company officer roles by the Board members, the directors' lack of material conflicts of interest, and the alignment of the Board in maximizing stockholder value, particularly given the stock holdings of T. Baker and J. Baker. After discussion, the Board unanimously appointed T. Baker and J. Baker as the Board's lead negotiators relating to the June 15th Proposal and other communications with UPT.

On June 25, 2023, representatives from the Scudder Law Firm, P.C. L.L.O. ("Scudder"), on behalf of UPT, spoke with representatives from Foley regarding the process and structure, including UPT's need to obtain financing for the transaction and the Board's desire for an affirmative post-signing go-shop market period and modest termination fee in the event a superior offer arises.

On July 3, 2023, T. Baker and J. Baker, as the Board's lead negotiators, met with representatives from Foley to review three proposals from investment banking firms being considered to serve as the Board's financial advisor in connection with a potential transaction.

On July 5, 2023, the Board met to review the three investment banker proposals and selected CS to serve as the Board's financial advisor and, if appropriate, to render to the Board a fairness opinion and to assist the Company in conducting a post-signing "go-shop" market check. As part of the engagement decision, the Board considered CS's qualifications, experience, size, reputation, cost and other factors, including that it did not have any prior business dealings with the Company, the Board or UPT that would preclude it from providing objective financial advice to the Board.

On July 14, 2023, representatives of Scudder, on behalf of UPT, sent a draft of the merger agreement to Foley, which, among other things, (1) did not include a "go-shop" period following the execution of the merger agreement and (2) did not include a Parent termination fee in the event that the merger agreement was terminated due to UPT's inability to close (including their ability to secure the financing necessary to complete the transactions contemplated by the merger agreement).

On July 19, 2023 Messrs. Sandlin and McNulty met with representatives of Foley to review the draft merger agreement and discuss the process for responding to UPT's draft merger agreement and some additional matters including, among other things, the need to include (1) a robust go-shop period in order to conduct a market check of the transaction and (2) a Parent termination fee in the event Parent was unable to close (including if it was unable to close due to the inability to obtain financing) in order to provide certainty of closing.

On July 24, 2023, Foley provided to J. Baker and T. Baker, as the Board's lead negotiators, a preliminary revised draft of the merger agreement for their review and comment.

On July 27, 2023, Messrs. Sandlin and McNulty met with representatives of Foley to convey the comments and suggestions from J. Baker and T. Baker.

On July 28, 2023, Foley, on behalf of the Company, provided Scudder with a revised draft of the merger agreement, which, among other things, (1) added an affirmative "go-shop" period of 45 days, (2) proposed a Company termination fee in the amount of \$1.0 million (unless terminated in response to a superior proposal received during the 45-day go-shop period, in which case the fee would be reduced to \$500,000), and (3) added a Parent termination fee in the amount of \$2.6 million (including a termination in the event Parent was unable to secure financing to close the transaction).

On August 1, 2023, Foley provided the Board with the Company's revised draft of the merger agreement, which was marked to show changes from UPT's initial draft, and a memorandum providing an overview of the directors' fiduciary duties in connection with a sale of the Company, including the need to identify and explore potential alternatives and the directors' right to rely on information, opinions and reports provided by management, legal counsel and financial advisors so long as the directors reasonably believe them to be reliable and important. Foley's memorandum also addressed several revisions to UPT's initial draft of the merger agreement made at the direction of J. Baker and T. Baker as the Board's lead negotiators.

On August 3, 2023, the Company issued its earnings release for its second fiscal quarter of 2023. Also on August 3, 2023 the Board met with representatives of Foley and CS in attendance to receive an update regarding the negotiations with UPT and a briefing from CS, as the Board's financial advisor, regarding its preliminary financial analysis of the Company and the merger consideration proposed by UPT. A representative of Foley briefed the Board regarding the directors' fiduciary duties and special issues arising from a potential sale or change in control transaction. As part of the discussion, the Board reaffirmed its previous decision that the best strategy would be to

enter into a merger agreement after arm's length negotiations with UPT with a post-signing "go-shop" market check, as opposed to putting the Company up for auction or canvassing the market in advance. The Board expressed concern that there might not be an acceptable buyer at the end of an auction process and that a pre-signing auction or market check would likely result in rumors in the marketplace that could substantially damage the Company's relationship with its customers and employees and negatively affect shareholder return in the event a transaction was unable to be consummated. The Foley representatives reviewed the terms of the merger agreement with the Board and explained the revisions made to UPT's initial draft made at the direction of J. Baker and T. Baker as the Board's lead negotiators. A representative of CS addressed the Board regarding CS's preliminary financial analyses with respect to the Company and the merger consideration proposed by UPT.

The Board discussed the challenges facing the petroleum transportation industry overall, including the impact of an increase in electric cars on overall gasoline demand. The Board also discussed the general belief that additional competitors would likely attempt to move into the Company's market. The Board's general, preliminary conclusion was that the proposed transaction with UPT would be advantageous to the shareholders.

On August 25, 2023, Scudder, on behalf of UPT, provided Foley with a revised draft of the merger agreement, which, among other things, (1) removed the affirmative "go-shop" period, (2) deleted and left blank the Parent and Company termination fee amounts; and (3) removed the Parent termination fee in the event Parent was unable to secure financing to close the transaction.

On August 29, 2023, Foley provided T. Baker and J. Baker, as the Board's lead negotiators, with a suggested revised draft of the merger agreement and a written analysis of the issues presented by UPT's revised draft.

On August 30, 2023, J. Baker and T. Baker, the Board's lead negotiators, met with representatives of Foley to formulate the Board's response to UPT's most recent draft of the merger agreement.

On August 31, 2023, Foley, on behalf of the Company, provided Scudder with a revised draft of the merger agreement, which, among other things, (1) re-inserted an affirmative "go-shop" period of 45 days, (2) re-inserted a Parent termination fee in the event Parent was unable to secure financing to close the transaction, and (3) proposed a Company termination fee in the amount of \$1.0 million and a Parent termination fee in the amount of \$2.6 million.

On September 10, 2023, Scudder, on behalf of UPT, provided Foley with a revised draft of the merger agreement, which, among other things, (1) reduced the affirmative "go-shop" period from 45 days to 25 days; (2) proposed a Company termination fee in the amount of \$2.0 million (unless terminated in response to a superior proposal which arises during the go-shop period, in which case the fee would be reduced to \$1.0 million), and (3) proposed a Parent termination fee in the amount of \$2.0 million (including a termination in the event Parent was unable to secure financing to close the transaction).

On September 14, 2023, the Board met with representatives of Foley to discuss UPT's most recent revisions to the merger agreement. J. Baker and T. Baker updated the Board with respect to the progress of negotiations, including the issues related to the go-shop provision and the amount of the termination fee paid to Parent if Company desired to terminate the transaction upon a superior offer if another buyer emerged. A Foley representative discussed with the Board its fiduciary duties and the options available to the Board, including conducting an auction versus a pre-signing or post-signing market check. The Board discussed and expressed concern that at the end of a pre-signing market check, there may not be an acceptable buyer. Therefore, the Board wanted the certainty of a binding contractual agreement with a buyer before conducting a market check.

The Board discussed the reduced go-shop period reflected in the revised draft merger agreement from UPT and publicly available data regarding the length of go-shop periods in other transactions. The Board unanimously agreed to respond to UPT with a 35-day go-shop period, but authorized J. Baker and T. Baker, as lead negotiators, to compromise at a period of 30 days. The Board also discussed the changes to the termination fees reflected in the revised draft merger agreement from UPT, as well as publicly available data for termination fees in other transactions, provided by Foley. The Board determined that the Company should respond with a termination fee of approximately 3% of equity value, which would be approximately \$1.86 million, for both the Company and Parent termination fee. The Board discussed that the Company termination fee does not include a separate expense reimbursement, which the Board considered favorable to the Company.

On September 16, 2023, Foley, on behalf of the Company, provided Scudder with a draft of the merger agreement, which, among other things, (1) increased the affirmative "go-shop" period from 25 days to 35 days; (2) proposed a Company termination fee in the amount of \$1.86 million (unless terminated in response to a superior proposal which arises during the go-shop period, in which case the fee would be reduced to \$930,000), and (3) proposed a Parent termination fee in the amount of \$1.86 million.

On September 16, 2023, Scudder, on behalf of UPT, provided Foley with a draft of the irrevocable proxy and support agreement, which the parties expected to be signed by certain Company shareholders concurrently with the merger agreement.

On October 6, Foley provided Scudder with a revised draft of the irrevocable proxy and support agreement.

On October 9, 2023, representatives of Scudder and Foley discussed various aspects of the merger agreement and the process timeline generally.

On October 13, 2023, Scudder provided Foley with a revised draft of the merger agreement which, among other things, reduced the go-shop period to 30 days from 35 days.

On October 16, 2023, Foley provided Scudder with a list of issues related to the revised merger agreement and later that day representatives of Scudder and Foley discussed the issues. After the call, Scudder provided Foley with a revised draft of the merger agreement.

On October 17, 2023, Foley provided Scudder a revised draft of the merger agreement. Also on October 17, Scudder provided Foley a revised draft of irrevocable proxy and support agreement.

On October 18, 2023, a representative from Scudder sent Foley an email advising that Foley's draft of the merger agreement was acceptable.

On October 20, 2023, the Board met with members of the senior management team, representatives from Foley, and representatives from CS in attendance, at the request of the Board to review and consider tentative approval of the merger agreement subject to the receipt of, among other things, Parent's financing commitment and a final Board vote to approve the merger. At the Board's request, Foley reviewed the Board's fiduciary duties in connection with the potential sale of the Company. Among other things, Foley explained that the Board should consider all reasonable alternatives for maximizing shareholder value, including the option of rejecting the merger and remaining an independent, stand-alone company. Foley updated the Board regarding negotiations of the merger agreement, including the final go-shop period and amount of the break-up fee. At the request of the Board, representatives from CS reviewed its updated preliminary financial analyses with respect to the Company and the proposed merger consideration of \$16.26 per share of Company common stock. The representatives from CS then left the meeting. A representative from Foley then reviewed the material terms of the merger agreement and again reviewed the Board's fiduciary duties when considering the sale of the Company. The Board deliberated on the following factors: (1) the financial terms of the \$16.26 per share merger price, including the premium to the Company's recent and historical stock prices; (2) the potential value of strategic alternatives reasonably available to the Company, including the future challenges facing the Company as a stand-alone business; (3) the terms and conditions of the merger agreement; (4) the updated preliminary financial analyses of CS; and (5) the timing and likelihood of the consummation of the merger;. The Board also weighed the foregoing advantages and benefits against potentially negative factors, including the potential negative impact of interim restrictions on the Company's conduct between signing and closing, and the risk of the merger not being consummated due to the inability of Parent to obtain financing and potential negative effects to the Company of failure to consummate the merger. Following such deliberations, the Board unanimously approved the merger agreement on a preliminary basis, subject to final Board approval.

On October 25, 2023, Foley provided Scudder with a final draft of the irrevocable proxy and support agreement, including a schedule of the beneficial ownership of Company common stock of the expected signatories to the agreement.

On October 31, 2023, Parent provided the Company with a commitment letter from BMO Bank N.A. to provide financing for Parent's consummation of the merger.

On November 1, 2023, the Board met with representatives of CS and Foley and senior management in attendance at the request of the Board to consider final approval of the merger agreement. Foley reviewed the Board's fiduciary duties, the terms of the merger agreement and the specific Board resolutions under consideration to approve the proposed transaction. At the request of the Board, a representative of CS reviewed with the Board its financial analyses with respect to the Company and the proposed merger consideration. Thereafter, at the request of the Board, CS rendered to the Board its oral opinion, which was subsequently confirmed in writing by delivery of CS's written

opinion dated the same date, to the effect that, as of November 1, 2023, and based upon and subject to the assumptions made, procedures followed, conditions described, matters considered and qualifications and limitations on the scope of review undertaken by CS in rendering its opinion and as set forth in the written opinion, the merger consideration to be received by the holders of Company common stock in the merger pursuant to the merger agreement was fair, from a financial point of view, to such holders. After discussion of the value the proposed merger would bring to the Company shareholders compared to other strategic alternatives available to the Company, the Board unanimously approved the merger agreement.

On November 1, 2023, the Company and Parent executed and delivered the merger agreement and, prior to the open of trading in the Company's stock on November 1, 2023, the Company issued a press release announcing the execution of the merger agreement, with the merger price representing a 111.7% premium to the \$7.68 price per share of the Company common stock as of the close of trading on October 31, 2023. At no time prior to the execution of the merger agreement were there any discussions between Parent and its representatives, on the one hand, and the Company's directors or officers, on the other hand, regarding individual post-transaction employment or retention arrangements or directorships, and none of Parent's proposals made proposals with respect to management employment or retention following the merger or the purchase of or participation in the equity of the surviving corporation or its affiliates following the merger.

Following the execution and delivery of the merger agreement, representatives of CS contacted a group of fourteen potential buyers and advised them of the Company's entry into the merger agreement, go-shop provision, and the opportunity to receive further information upon execution of an acceptable confidentiality agreement. To date, eleven parties passed on the opportunity, including three parties that passed after executing a confidentiality agreement and receiving access to a virtual data room. The remaining three parties have been informed after multiple outreaches that December 1, 2023, is the final day of the go-shop period. To date, no other potential buyers have contacted CS or the Company to indicate interest in discussions toward a transaction or to request the opportunity to receive further information about the Company. To date, no potential buyer has made an offer to acquire the Company. The go-shop expires at midnight today.

Recommendation of the Board

At the special meeting of the Board held on November 1, 2023, after careful consideration, including detailed discussions with the Company's management and its legal and financial advisors, the Board unanimously:

- approved, adopted and declared advisable the merger agreement and the merger and the consummation by the Company of the transactions contemplated by the merger agreement, including the merger;
- authorized and approved the execution, delivery and performance of the merger agreement and the
 consummation by the Company of the transactions contemplated by the merger agreement, including the
 merger;
- determined that the transactions contemplated by the merger agreement, including the merger, are fair to and in the best interests of the Company and its shareholders;
- directed that a proposal to adopt the merger agreement be submitted to a vote at a meeting of the Company shareholders; and
- recommended that the Company shareholders vote for the adoption of the merger agreement.

Reasons for Recommending the Adoption of the Merger Agreement

In evaluating the transaction, the Board consulted with the Company's management, as well as legal and financial advisors to the Company.

The Board considered various factors, discussed in more detail below, in making its determination and recommendation (which are not listed in any relative order of importance).

- Financial Terms; Certainty of Value
 - o recent and historical market prices, volatility and trading information with respect to the Company common stock, including that the merger consideration of \$16.26 per share of Company common stock as of November 1, 2023, represented a substantial premium to the Company's recent closing and historical stock prices of:
 - approximately 111.7% over the Company's closing share price on October 31, 2023, the last trading day before public announcement of the merger;

- approximately 103.5% over the Company's average closing share price for the 30 trading days ending October 31, 2023, the last trading day before the public announcement of the merger;
- the fact that the merger consideration is all cash, which provides immediate liquidity to the Company shareholders while avoiding potential long-term business risk;
- the belief of the Board that, at this time, the base merger consideration of \$16.26 per share is more favorable to the Company shareholders than the potential value that might result from the alternatives reasonably available to the Company (including the alternative of remaining a stand-alone public company and other strategic alternatives that might be pursued as a stand-alone public company, including potential acquisitions), given the potential rewards, risks and uncertainties associated with pursuing those alternatives;
- o the view of the Board that the transaction provides a reasonable degree of deal certainty, taking into account, among other things, the limited number of conditions to closing in the merger agreement, the fact that no Parent shareholder vote is required to approve the transaction, and Parent's receipt of a commitment letter from BMO Bank N.A.;

• Prospects of the Company

- o the Company's current, historical and projected business, financial condition, results of operations, competitive position, strategic options and prospects, the risks and challenges associated with remaining a stand-alone public company, the risks and uncertainties associated with the execution of the stand-alone strategic plan, and the potential impact of those factors on the future trading price of Company common stock, including risks related to:
 - the general business environment for, and impact of general economic conditions on, the trucking
 industry, including the tight driver market, increasing fuel and insurance costs, and the
 availability and prices of revenue equipment, which could negatively affect the Company's
 results of operations;
 - the challenges facing the petroleum transportation industry overall, including the impact of an increase in electric cars on overall gasoline demand;
 - the general belief that additional competitors will attempt to move into the Company's markets; and
 - the additional costs and burdens involved with being a public company.

The Board considered the following additional factors as generally supporting its determination and recommendation, (which are not listed in any relative order of importance):

- that the terms of the merger agreement, including the merger consideration, reflected extensive negotiations
 between the parties and their respective advisors and was the highest price per share of Company common
 stock reasonably available for the Company and to which the Board believed Parent was willing to agree;
- the oral opinion of CS, rendered on November 1, 2023 and subsequently confirmed in writing, to the Board to the effect that, as of November 1, 2023, and based upon and subject to the assumptions made, procedures followed, conditions described, matters considered and qualifications and limitations on the scope of review undertaken by CS in rendering its opinion and as set forth in CS's written opinion, the merger consideration to be received by the holders of Company common stock in the merger pursuant to the merger agreement was fair, from a financial point of view, to such holders;
- the timing and likelihood of the consummation of the transaction;
- certain other terms of the merger agreement, including, among others, the following:
 - the customary nature of the representations, warranties and covenants of the Company in the merger agreement;
 - the ability of the Board, during the period commencing on November 1, 2023 and continuing until 11:59 p.m. (Jacksonville time) on December 1, 2023 (the "No-Shop Period Start Date" and such period the Go-Shop Period") to encourage, facilitate or assist a third-party in the making of an acquisition proposal (as defined below);

- o the ability of the Board, after the expiration of the Go-Shop Period and subject to certain limitations, to respond to an unsolicited acquisition proposal received from a third party prior to obtaining the Company shareholder approval if the Board determines in good faith, after consultation with its financial advisors and outside legal counsel, that the acquisition proposal constitutes or would be reasonably likely to lead to a superior proposal;
- the ability of the Board, subject to certain limitations, to withdraw or modify its recommendation that shareholders vote in favor of adoption of the merger agreement in response to the occurrence of an intervening event that the Board has determined in good faith (after consultation with its financial advisor and outside legal counsel) and that the failure to do so would be reasonably likely to be inconsistent with its fiduciary duties:
- the ability of the Board, subject to certain limitations, to withdraw or modify its recommendation that shareholders vote in favor of adoption of the merger agreement or to terminate the merger agreement in order to accept an alternative acquisition proposal and enter into a definitive agreement with respect to such proposal, subject to payment to Parent of the Company termination fee, provided the Board shall have concluded in good faith (after consultation with its financial advisor and outside legal counsel) that such alternative acquisition proposal constitutes a superior proposal;
- o the conclusion of the Board that the Company termination fee and the circumstances in which such Company termination fee may be payable are reasonable in light of the benefit of the merger and would not be a significant impediment to third parties interested in making an acquisition proposal;
- the fact that Parent and Merger Sub agreed to use their reasonable best efforts to obtain any required regulatory approval for the merger under applicable competition laws, if any;
- the fact that, pursuant to the merger agreement and subject to certain limitations, the Company is entitled to specific performance and other equitable remedies to prevent breaches of the merger agreement; and
- the fact that the outside date (as it may be extended) under the merger agreement is intended to allow for sufficient time to complete the merger.

The Board weighed the foregoing advantages and benefits against the following potentially negative factors (which are not listed in any relative order of importance):

- the restrictions in the merger agreement on our soliciting competing proposals to acquire the Company after the expiration of the Go-Shop Period;
- the restrictions in the merger agreement on the Company's ability to terminate the merger agreement in connection with the receipt of a superior proposal after the expiration of the Go-Shop Period, including the fact that the Board must (i) provide five (5) business days' written notice to Parent of its intention to effect a Board recommendation change or terminate the merger agreement in order to provide Parent with an opportunity to match a superior proposal (and a further five (5) business days' written notice with respect to any subsequent material modifications to any such superior proposal) and (ii) negotiate in good faith with Parent during such period, and the discouraging effect such restrictions may have on other potential bidders;
- the fact that, under certain circumstances, including the termination of the merger agreement by the Company to accept a superior proposal, the termination of the merger agreement by Parent following a change in recommendation by the Board, and other customary circumstances, the Company would be required to pay Parent the Company termination fee of up to \$1.86 million, and the potential effect of such Company termination fee to deter other potential bidders from making an acquisition proposal for the Company;
- the fact that the Company's shareholders will not participate in any potential future earnings or growth of the Company and will not benefit from any appreciation in its value as a private company;
- the risk that the conditions to the consummation of the merger may not be satisfied and, as a result, the possibility that the merger may not be completed in a timely manner or at all, even if the merger agreement is adopted by the Company's shareholders;

- the fact that there are no appraisal rights;
- the fact that the receipt of cash in exchange for shares of U.S. Company stock in the merger will generally be a taxable transaction for U.S. federal income tax purposes for many of our shareholders.
- the potential negative effects if the merger is not consummated, including:
 - o the trading price of the Company common stock could be adversely affected;
 - we will have incurred significant transaction and opportunity costs attempting to complete the merger;
 - o we could lose customers, suppliers, business partners and employees, including drivers, key executives, sales and other personnel;
 - our business may be subject to significant disruption and decline;
 - o any potential future business combinations may be less likely to arise;
 - o the market's perceptions of our prospects could be adversely affected; and
 - our directors, officers and other employees will have expended considerable time and efforts to consummate the merger;
- the fact that, notwithstanding our specific performance remedy under the merger agreement, our remedy in
 the event of a breach of the merger agreement by Parent or Merger Sub is limited to the ability to seek
 recovery for damages suffered or incurred as a result of Parent's willful and material breach or fraud with
 respect to Parent's representations, warranties, covenants or other agreements in the merger agreement in
 certain circumstances, and that under certain circumstances we may not be entitled to recovery for damages
 at all;
- the fact that any gain realized by the Company's shareholders as a result of the merger generally will be taxable for U.S. federal income tax purposes to those shareholders that are subject to taxation in the U.S.;
- the restrictions in the merger agreement on the conduct of our business prior to the consummation of the
 merger, which may delay or prevent us from undertaking business or other opportunities that may arise
 prior to the consummation of the merger, or from taking certain actions aimed at incentivizing and retaining
 our employees;
- the potential distraction to our business from shareholder suits in connection with the merger; and
- the fact that certain of the Company's directors and executive officers may receive certain change in control benefits that are different from, and in addition to, those received by the Company's other shareholders (see the section entitled "The Merger-Interests of the Company's Directors and Executive Officers in the Merger" beginning on page 43).

The Board believed that, overall, the potential benefits of the proposed transaction to the Company and the Company shareholders outweighed the risks, many of which are mentioned above. The Board realized, however, that there can be no assurance about future results, including results considered or expected as described in the factors listed above. The factors considered by the Board and all other information in this section are forward-looking in nature and, therefore, should be read in light of the factors discussed in the section entitled "Cautionary Note Regarding Forward-Looking Statements" beginning on page 18.

This discussion of the factors considered by the Board in approving the merger agreement and the merger and recommending that the Company shareholders approve the proposals at the special meeting described in this proxy statement includes the material factors considered by the Board, but it is not intended to be exhaustive and does not include all of the factors considered. In view of the variety of factors described above and the quality and amount of information considered, the Board did not find it practicable to quantify or otherwise assign relative weight to, and did not make any specific assessments of, the specific factors considered in reaching its determination. Individual members of the Board may have given different weights to different factors. The Board based its recommendation on the totality of the information presented, including its discussions with, and questioning of, the Company's executive management and its financial advisors and outside legal counsel.

Forward-Looking Financial Information

Given the subjective judgements and assumptions, which are subject to change, as well as the risks and uncertainties inherent in preparing financial projections, the Company does not as a matter of general practice publicly disclose detailed projections as to its anticipated financial position or results of operations, particularly over extended future periods. From time to time the Company may provide revenue, earnings per share or other projected financial information in its earnings press releases and other investor materials. These financial projections were made available to the Board and CS, who was authorized and directed to use and rely upon these financial projections for purposes of its financial analyses and opinion provided to the Board on November 1, 2023. In connection with Parent's due diligence investigation, the Company made available to Parent portions of the financial projections. None of the financial projections were intended for public disclosure. A summary of the financial projections is included in this proxy statement only because the financial projections were made available to the Board and CS and because portions of the financial projections were also made available to Parent. The financial projections are not included in this proxy statement to influence any shareholder to make any investment decision with respect to the merger, including whether or not to seek appraisal rights with respect to the shares of Company common stock.

The financial projections are forward-looking statements. Important factors that may affect actual results and cause the financial projections not to be achieved include, but are not limited to, the risks and uncertainties described below and those described in the section entitled "Cautionary Statement Regarding Forward-Looking Information" beginning on page 18. Although the financial projections are presented with numerical specificity, they reflect numerous estimates and assumptions made by the Company with respect to industry performance, general business, economic, regulatory, market and financial conditions and other future events, as well as matters specific to the Company's business, all of which are difficult or impossible to predict accurately and many of which are beyond the Company's control. The financial projections reflect assumptions as to certain potential business decisions that are subject to change. Without limiting the generality of the foregoing, the financial projections include assumptions relating to the level of and changes in the freight market as a result of, among other things, freight demand and rates, wage and other inflation, driver availability for the Company and industry-wide, availability of third-party capacity, fuel costs, usage and surcharge revenue, insurance and claims frequency and costs and revenue equipment availability and cost. The financial projections cover several years and such information by its nature becomes less reliable with each successive year. The financial projections were prepared on a standalone basis without giving effect to the merger. Furthermore, the financial projections do not take into account the effect of any failure of the merger to be completed and should not be viewed as accurate or continuing in that context.

In the view of the Company's management, the information in the financial projections was prepared on a reasonable basis and reflected the reasonable estimates and judgments available to the Company's management at the time. However, this information is not fact and should not be relied upon as being necessarily indicative of future results. The financial projections reflect subjective judgments and assumptions in many respects and thus are susceptible to multiple interpretations and periodic revisions based on actual experience and business developments. As such, the financial projections constitute forward-looking information and are subject to many risks and uncertainties that could cause actual results to differ materially from the results forecasted in the financial projections, including, but not limited to, the Company's performance, industry performance, general business and economic conditions, pandemics, the impact of an increase in electric cars on overall gasoline demand, changes in freight demand and rates, changes in driver availability and compensation, changes in fuel prices, the availability and prices of revenue equipment, the failure to achieve the Company's cost containment goals, the impact of the announcement of the merger on the Company's business and operating results, the occurrence of any circumstance or any other events that could give rise to the termination of the merger, or the failure to obtain Company shareholder approval or failure to satisfy any other conditions precedent to consummate the proposed transaction, risks that the pendency of the merger disrupts current ongoing business operations, risks of litigation and/or regulatory actions related to the merger, and other risks set forth in the Company's reports filed with the SEC. There can be no assurance that the financial projections will be realized or that actual results will not be significantly higher or lower than forecasted. In addition, the financial projections will be affected by our ability to achieve strategic goals, objectives and targets over the applicable periods. The financial projections cannot, therefore, be considered a guarantee of future operating results, and this information should not be relied on as such.

The inclusion of the financial projections should not be regarded as an indication that the Company, CS, any of their respective affiliates, officers, directors, advisors or other representatives or anyone who received this information then considered, or now considers, them a reliable prediction of future events, and this information should not be relied upon as such. The inclusion of the financial projections herein should not be deemed an admission or

representation by the Company that it views such financial projections as material information. No representation is made by the Company or any other person regarding the financial projections or the Company's ultimate performance compared to such information. The financial projections should be evaluated, if at all, in conjunction with the historical financial statements and other information about the Company contained in its public filings with the SEC. For additional information, see the section entitled "Where You Can Find More Information" beginning on page 73. In light of the foregoing factors, and the uncertainties inherent in the financial projections, the Company's shareholders are cautioned not to place undue reliance on the financial projections.

The financial projections included in this document have been prepared by, and are solely the responsibility of, the Company's management. Neither the Company's independent auditor nor any other independent accountant has compiled, examined or performed any procedures with respect to the financial projections, nor have they or CS expressed any opinion or any other form of assurance on the financial projections, the assumptions on which they were based or their achievability.

Some of the financial projections are "non-GAAP financial measures," which are financial performance measures that are not calculated in accordance with the published guidelines of the SEC regarding projections or accounting principles generally accepted in the U.S. ("GAAP"). These non-GAAP financial measures should not be viewed as a substitute for GAAP financial measures and may be different from non-GAAP financial measures used by other companies. Furthermore, there are limitations inherent in non-GAAP financial measures because they exclude charges and credits that are required to be included in a GAAP presentation. Accordingly, these non-GAAP financial measures should be considered together with, and not as an alternative to, financial measures prepared in accordance with GAAP.

Financial Projections

(in thousands)	2023 E	2024 P	2025 P	2026 P	2027 P	2028 P
Revenue	\$94,785	\$99,616	\$103,103	\$106,196	\$109,382	\$112,663
EBITDA	\$ 9,311	\$12,460	\$ 12,921	\$ 13,359	\$ 13,764	\$ 14,170
Operating Income	\$ 3,281	\$ 6,164	\$ 6,541	\$ 6,802	\$ 7,022	\$ 7,240
Capital Expenditures (CAPEX)	\$12,088	\$ 7,060	\$ 7,272	\$ 8,275	\$ 8,523	\$ 8,779

The financial projections have not been updated or revised to reflect information or results after the date they were prepared or as of the date of this proxy statement, and except as required by applicable securities laws.

WE DO NOT INTEND TO UPDATE OR OTHERWISE REVISE THE FINANCIAL PROJECTIONS OR THE SPECIFIC PORTIONS PRESENTED TO REFLECT CIRCUMSTANCES EXISTING AFTER THE DATE WHEN MADE OR TO REFLECT THE OCCURRENCE OF FUTURE EVENTS, EVEN IN THE EVENT THAT ANY OR ALL OF THE UNDERLYING ASSUMPTIONS ARE SHOWN TO BE IN ERROR.

Opinion of Cassel Salpeter & Co., LLC

In connection with the merger, the Board selected Cassel Salpeter & Co., LLC ("CS") to act as its financial advisor. As part of this engagement, the Board requested that CS render to it an opinion as to the fairness, from a financial point of view, to the holders of Company common stock of the merger consideration to be received by such holders stock in the merger pursuant to the merger agreement. At a meeting of the Board held on November 1, 2023, CS rendered to the Board its oral opinion, which was subsequently confirmed in writing by delivery of CS's written opinion dated the same date, to the effect that, as of November 1, 2023, and based upon and subject to the assumptions made, procedures followed, conditions described, matters considered and qualifications and limitations on the scope of review undertaken by CS in rendering its opinion and as set forth in the written opinion, the merger consideration to be received by the holders of Company common stock in the merger pursuant to the merger agreement was fair, from a financial point of view, to such holders.

The summary of CS's opinion in this proxy statement is qualified in its entirety by reference to the full text of the written opinion, which is included as Annex B to this proxy statement sets forth the procedures followed, assumptions made, qualifications and limitations on the review undertaken and other matters considered by CS in preparing its opinion. However, neither CS's written opinion nor the summary of its opinion and the related analyses set forth in this proxy statement is intended to be or constitutes advice or a recommendation to any security holder as to how such security holder should act or vote with respect to any matter relating to

the proposed merger or otherwise. The opinion was addressed to the Board for the use and benefit of the members of the Board (in their capacities as such) in connection with the Board's evaluation of the merger. CS's opinion was just one of the several factors the Board took into account in making its determination to approve the merger.

CS's opinion only addressed whether, as of the date of the opinion, the merger consideration to be received by the holders of Company common stock in the merger pursuant to the merger agreement was fair, from a financial point of view, to such holders and did not address any other terms, aspects, or implications of the merger, the merger agreement or any related transaction or agreement, including, without limitation, (i)any term or aspect of the merger not susceptible to financial analyses, (ii)any term, aspect or implication of the support agreements to be entered into by certain shareholders of the Company pursuant to which such shareholders would appoint a proxy holder to vote all of the shares of Company common stock owned by them in favor of the approval and adoption of the merger agreement and the merger, (iii)the fairness of the merger, or all or any portion of the merger consideration, to any other security holders of the Company or any other person or any creditors or other constituencies of the Company or any other person, nor (iv)the fairness of the amount or nature, or any other aspect, of any compensation or consideration payable to or received by any officers, directors, or employees of any parties to the merger, or any class of such persons, relative to the merger consideration to be received by the holders of Company common stock in the merger pursuant to the merger agreement, or otherwise. CS did not express any view or opinion as to the prices at which shares of Company common stock or any other security of the Company may trade or be purchased or sold at any time.

CS's opinion did not address the relative merits of the merger as compared to any alternative transaction or business strategy that may have existed for the Company, or the merits of the underlying decision by the Board or the Company to engage in or consummate the merger. The financial and other terms of the merger were determined pursuant to negotiations between the parties to the merger agreement and were not determined by or pursuant to any recommendation from CS. Prior to the execution of the merger agreement, CS was not requested to, and did not, (a) solicit indications of interest from third parties regarding a potential transaction involving the Company, (b) initiate or participate in any discussions or negotiations with third parties with respect to the merger, the securities, assets, businesses or operations of the Company or any other party, or any alternatives to the merger, (c) negotiate the terms of the merger, or (d) advise the Board, the Company or any other party with respect to alternatives to the merger. CS was authorized in accordance with the merger agreement to solicit third party indications of interest in acquiring the Company for a prescribed period following the execution of the merger agreement, subject to the terms, conditions and procedures set forth in the merger agreement.

CS's analyses and opinion were necessarily based upon market, economic, and other conditions as they existed on, and could be evaluated as of, the date of the opinion. Accordingly, although subsequent developments could arise that would otherwise affect its opinion, CS did not assume any obligation to update, review, or reaffirm its opinion to the Board or any other person or otherwise to comment on or consider events occurring or coming to CS's attention after the date of the opinion.

In arriving at its opinion, CS made such reviews, analyses, and inquiries as CS deemed necessary and appropriate under the circumstances. Among other things, CS:

- Reviewed an execution copy, received by CS on October 31, 2023, of the merger agreement.
- Reviewed certain publicly available financial information and other data with respect to the Company that CS deemed relevant.
- Reviewed certain other information and data with respect to the Company made available to CS by the
 Company, including projections with respect to the future financial performance of the Company prepared
 by management of the Company (the "Projections"), and other internal financial information furnished to
 CS by or on behalf of the Company.
- Considered and compared the financial and operating performance of the Company with that of companies with publicly traded equity securities that CS deemed relevant.
- Considered the publicly available financial terms of certain transactions that CS deemed relevant.
- Discussed the business, operations, and prospects of the Company and the proposed merger with the Company's management and certain of the Company's representatives.

Conducted such other analyses and inquiries, and considered such other information and factors, as CS
deemed appropriate.

In arriving at its opinion, CS, with the Board's consent, relied upon and assumed, without independently verifying, the accuracy and completeness of all of the financial and other information that was supplied or otherwise made available to it or available from public sources, and CS further relied upon the assurances of the Company's management that they were not aware of any facts or circumstances that would have made any such information inaccurate or misleading. CS is not a legal, tax, accounting, environmental or regulatory advisor, and CS did not express any views or opinions as to any legal, tax, accounting, environmental or regulatory matters relating to the Company, the merger or otherwise. CS understood and assumed that the Company had or would obtain such advice as it deemed necessary or appropriate from qualified legal, tax, accounting, environmental, regulatory, and other professionals, that such advice was or would be sound and reasonable and that the Board and the Company had acted or would act in accordance with such advice. CS assumed at the Board's direction that the Projections were reasonably prepared on a basis reflecting the best currently available estimates and judgments of the management of the Company with respect to the future financial performance of the Company, and CS assumed at the Board's direction that the Projections provided a reasonable basis upon which to analyze and evaluate the Company and form an opinion. At the Board's direction, CS used and relied upon the Projections for purposes of its analyses and opinion. CS expressed no view or opinion with respect to the Projections or the assumptions on which they were based. CS did not evaluate the solvency or creditworthiness of the Company, Parent or any other party to the merger, the fair value of the Company or any of its assets or liabilities, or whether the Company, Parent or any other party to the merger is paying or receiving reasonably equivalent value in the merger under any applicable foreign, state, or federal laws relating to bankruptcy, insolvency, fraudulent transfer, or similar matters, nor did CS evaluate, in any way, the ability of the Company, Parent or any other party to the merger to pay its obligations when they come due. CS did not physically inspect the Company's properties or facilities and did not make or obtain any evaluations or appraisals of the Company's assets or liabilities (including any contingent, derivative, or off-balance-sheet assets and liabilities). CS did not attempt to confirm whether the Company had good title to its assets. CS's role in reviewing any information was limited solely to performing such reviews as it deemed necessary to support its own advice and analysis and was not on behalf of the Board, the Company, or any other party.

CS assumed, with the Board's consent, that the merger would be consummated in a manner that complies in all respects with applicable foreign, federal, state, and local laws, rules, and regulations and that, in the course of obtaining any regulatory or third party consents, approvals, or agreements in connection with the merger, no delay, limitation, restriction, or condition would be imposed that would have an adverse effect on the Company or the merger. CS also assumed, with the Board's consent, that the final executed form of the merger agreement would not differ in any material respect from the execution copy CS reviewed and that the merger would be consummated on the terms set forth in the merger agreement, without waiver, modification, or amendment of any term, condition, or agreement thereof material to CS's analyses or opinion. CS also assumed that the representations and warranties of the parties to the merger agreement contained therein were true and correct and that each such party would perform all of the covenants and agreements to be performed by it under the merger agreement. CS offered no opinion as to the contractual terms of the merger agreement or the likelihood that the conditions to the consummation of the merger set forth in the merger agreement would be satisfied.

In connection with preparing its opinion, CS performed a variety of financial analyses. The following is a summary of the material financial analyses performed by CS in connection with the preparation of its opinion. It is not a complete description of all analyses underlying such opinion. The preparation of an opinion is a complex process involving various determinations as to the most appropriate and relevant methods of financial analysis and the application of those methods to the particular circumstances. As a consequence, neither CS's opinion nor the respective analyses underlying its opinion is readily susceptible to partial analysis or summary description. In arriving at its opinion, CS assessed as a whole the results of all analyses undertaken by it with respect to the opinion. While it took into account the results of each analysis in reaching its overall conclusions, CS did not make separate or quantifiable judgments regarding individual analyses and did not draw, in isolation, conclusions from or with regard to any individual analysis or factor. Therefore, CS believes that the analyses underlying the opinion must be considered as a whole and that selecting portions of its analyses or the factors it considered, without considering all analyses and factors underlying the opinion collectively, could create a misleading or incomplete view of the analyses performed by CS in preparing the opinion.

The multiple ranges and implied value reference ranges indicated by CS's analyses are not necessarily indicative of actual values nor predictive of future results, which may be significantly more or less favorable than those suggested by such analyses. Much of the information used in, and accordingly the results of, CS's analyses are inherently subject to substantial uncertainty.

The following summary of the material financial analyses performed by CS in connection with the preparation of its opinion includes information presented in tabular format. The tables alone do not constitute a complete description of these analyses. Considering the data in the tables below without considering the full narrative description of the analyses, as well as the methodologies and assumptions underlying the analyses, could create a misleading or incomplete view of the financial analyses CS performed.

For purposes of its analyses, CS reviewed a number of financial metrics, including the following:

- Enterprise Value generally refers to the value as of a specified date of the relevant company's outstanding equity securities (taking into account its options and other outstanding convertible securities) plus the value as of such date of its net debt (the value of its outstanding indebtedness, preferred stock and minority interests less the amount of cash on its balance sheet).
- EBITDA generally the amount of the relevant company's earnings before interest, taxes, depreciation, and amortization for a specified period of time.

Unless the context indicates otherwise, (1) share prices for the selected companies used in the selected companies analysis described below were as of October 31, 2023, (2) the relevant values for the selected transactions analysis described below were calculated on an enterprise value basis based on the consideration proposed to be paid in the selected transactions, (3) estimates of future financial performance of the Company were based on the Projections, and (4) estimates of financial performance for the selected companies listed below were based on publicly available research analyst estimates for those companies.

Discounted Cash Flows Analysis

CS performed a discounted cash flow analysis of the Company to calculate the estimated present value of the standalone unlevered, after-tax free cash flows that the Company was forecasted to generate using the Projections. In performing this analysis, CS applied a range of discount rates of 12.5% to 13.5%, taking into account CS's professional judgment and experience and an estimate of the Company's weighted average cost of capital, and perpetual growth rates of 2.75% to 3.25%, which were selected based on CS's professional judgment and experience. This resulted in an implied enterprise value reference range for the Company of approximately \$37,189,000 to \$42,701,000. After adjusting such implied enterprise value reference range for non-operating assets of \$463,000, cash of approximately \$7,753,000 with no outstanding debt, 750,293 options, with a weighted average exercise price of \$7.44, 257,009 SARs, with a weighted average exercise price of \$8.66, and approximately 3,526,000 shares of Company common stock, in each case as of September 30, 2023 and as provided by Company management, the discounted cash flow analysis indicated an implied value reference range of \$11.74 to \$12.95 per share of Company common stock, as compared to the merger consideration of \$16.26 per share of Company common stock.

Selected Companies Analysis

CS considered certain financial data for the Company and selected companies with publicly traded equity securities which were deemed relevant based on CS's professional judgment and experience. The financial data reviewed for the selected companies included Enterprise Value as a multiple of EBITDA for the latest twelve months, or "LTM EBITDA"; Enterprise Value as a multiple of estimated EBITDA for the year ending December 31, 2023, or "2023 E EBITDA"; and Enterprise Value as a multiple of estimated EBITDA for the year ending December 31, 2024, or "2024 E EBITDA." The selected companies with publicly traded equity securities and corresponding financial data were:

	Enterprise Value / EBITDA		
	LTM	<u>2023E</u>	2024E
Knight-Swift Transportation Holdings, Inc.	9.0x	8.7x	7.2x
Schneider National, Inc	5.5x	5.9x	5.2x
Werner Enterprises, Inc	6.0x	5.8x	5.2x

	Enterprise Value / EBITDA			
	LTN	1	2023E	<u>2024E</u>
Marten Transport, Ltd	6.5	X	6.4x	5.9x
Heartland Express, Inc.	5.3	X	5.4x	4.8x
Covenant Logistics Group, Inc	5.4	X	5.7x	5.2x
P.A.M. Transportation Services, Inc	4.1	X	4.2x	3.8x
Enterprise Value Multiple of	High	Mean	Median	Low
LTM EBITDA	9.0x	6.0x	5.5x	4.1x
2023 E EBITDA	8.7x	6.0x	5.8x	4.2x
2024 E EBITDA	7.2x	5.3x	5.2x	3.8x

Taking into account the results of the selected companies analysis, CS applied multiples, which were selected based on CS's professional judgment and experience, of 5.0x to 6.0x to the Company's estimated EBITDA for the fiscal year ending September 30, 2023, 4.5x to 5.5x to the Company's estimated EBITDA for the fiscal year ending September 30, 2024, and 3.0x to 4.0x to the Company's estimated EBITDA for the fiscal year ending September 30, 2025, which indicated an implied value reference range of \$13.92 to \$16.48 per share of Company common stock, as compared to the merger consideration of \$16.26 per share of Company common stock.

None of the selected companies have characteristics identical to the Company. In evaluating the selected companies, CS made judgments and assumptions with regard to general business, economic and market conditions affecting the selected companies and other matters, as well as differences in the selected companies' financial, business and operating characteristics. An analysis of selected publicly traded companies is not mathematical; rather it involves complex considerations and judgments concerning differences in financial and operating characteristics of the selected companies and other factors that could affect the public trading values of the companies reviewed.

Selected Transactions Analysis

CS considered certain financial data for the Company and the financial terms of the following business transactions CS deemed relevant in its professional judgment and experience. The financial data reviewed included Enterprise Value as a multiple of LTM EBITDA. The selected transactions and corresponding financial data were:

Target	Acquiror			EV / LTM E	BITDA	
Lew Thompson & Son Trucking, Inc.	Covenant Logistics Group, Inc.			6.8x		
U.S. Xpress Enterprises, Inc.	Knight-Swift Transportation H	Ioldings I	nc.	5.5x		
Baylor Trucking, Inc.	Werner Enterprises, Inc.			NA		
Transportation Resources, Inc.	Heartland Express, Inc.			5.1x		
USA Truck, Inc.	Schenker, Inc.			5.2x		
AAT Carriers, Inc.	Covenant Logistics Group, Inc	c.		5.5x		
Midwest Logistics Systems Ltd.	Schneider National, Inc.			NA		
International Truckload Services Inc.	Titanium Transportation Group Inc.			NA		
Fleetway Transport Inc.	TFI International Inc.			NA		
UPS Ground Freight, Inc.						
(nka:TForce Freight, Inc.)	TFI International Inc.			5.7x		
Pacific Coast Express Limited	Mullen Group Ltd.			NA		
Millis Transfer, Inc.	Heartland Express, Inc.			NA		
A&S and Buckler Subsidiaries	Day & Ross Inc.			NA		
Davis Transfer Company Inc.	USA Truck, Inc.			NA		
Landair Holdings, Inc.	Covenant Transportation Grou	p, Inc.				
	(nka: Covenant Logistics Ground	ıp, Inc.)		7.9x		
"NA" refers to not available.						
		High	Mean	Median	Low	
Enterprise Value as a Multiple of LTM EBIT	ΓDA	7.9x	5.9x	5.5x	5.1x	

Taking into account the results of the selected transactions analysis, CS applied multiples of 5.0x to 6.0x to the Company's estimated EBITDA for the fiscal year ending September 30, 2023, which indicated an implied value reference range of \$13.81 to \$15.86 per share of Company common stock, as compared to the merger consideration of \$16.26 per share of Company common stock.

None of the target companies or transactions in the selected transactions have characteristics identical to the Company or the proposed merger. In evaluating the selected transactions, CS made judgments and assumptions with regard to general business, economic and market conditions and other factors existing at the time of the selected transactions, and other matters, as well as differences in financial, business and operating characteristics and other factors relevant to the target companies or businesses in the selected transactions. Accordingly, an analysis of selected business combinations is not mathematical; rather it involves complex considerations and judgments concerning differences in financial and operating characteristics of the target companies in the selected transactions and other factors that could affect the respective acquisition values of the transactions reviewed.

Other Matters

During the two-year period prior to the date of its written opinion, CS and its affiliates were not engaged to provide financial advisory or other services to the Company and did not receive compensation from the Company during such period, other than the engagement and fees described below. In addition, during the two-year period prior to the date of its written opinion, CS and its affiliates have not been engaged to provide financial advisory or other services to Parent and have not received any compensation from Parent during such period. CS may provide financial advisory or other services to the Company and Parent in the future, and in connection with any such services CS may receive compensation.

The Board selected CS as its financial advisor based on CS's qualifications, experience and reputation. As part of its investment banking business, CS regularly is engaged in the evaluation of businesses and their securities in connection with mergers, acquisitions, corporate restructurings, private placements and other purposes. CS is a recognized investment banking firm that has substantial experience in providing financial advice in connection with mergers, acquisitions, sales of companies, businesses and other assets and other transactions. CS became entitled to receive a fee of \$375,000 for rendering its opinion, no portion of which is contingent upon the completion of the merger or upon any conclusions set forth in the CS opinion. In addition, the Company agreed to reimburse CS for certain expenses incurred by it in connection with its engagement and to indemnify CS and its related parties for certain liabilities that may arise out of its engagement or the rendering of its opinion. In accordance with CS's policies and procedures, a fairness committee was not required to, and did not, approve the issuance of the opinion.

Interests of Directors and Executive Officers in the Merger

Members of the Board and our executive officers have various interests in the merger described in this section that may be in addition to, or different from, the interests of the Company shareholders generally. You should keep this in mind when considering the recommendation of the Board for the adoption of the merger agreement. The members of the Board were aware of these interests and considered them at the time they approved the merger agreement and in making their recommendation that the Company shareholders adopt the merger agreement. These interests are described below and in the section entitled "The Agreement and Plan of Merger-Treatment of Company Equity Awards" beginning on page 54.

Certain Assumptions

Except as otherwise specifically noted, for purposes of quantifying the potential payment and benefits described in this section, the following assumptions, as well as those described in the section entitled "-Golden Parachute Compensation" below, were used:

- the relevant price per share of Company common stock is \$16.26 per share, which is the fixed price per share to be received by Company shareholders as merger consideration in respect of their shares of Company common stock;
- the effective time is December 19, 2023, which is the assumed date of the effective time solely for purposes of the disclosure in this section (the "assumed effective time");
- the employment of each executive officer of the Company is terminated without "cause" or due to the executive officer's resignation for "good reason" (as such terms are defined in the change-incontrol/severance agreements), in each case, immediately following the assumed effective time; and

 the service of each non-employee director of the Company is terminated immediately following the assumed effective time.

Treatment of Outstanding Equity Awards

Company Stock Options

The merger agreement provides that, at the effective time:

- · each outstanding and unexercised Company stock option will become fully vested and be cancelled; and
- each holder of any such Company stock option will be entitled to receive, in consideration of and in full
 settlement for the cancellation of each such Company stock option, a cash payment, without interest and
 subject to applicable tax withholding of an amount equal to the product of (i) the total number of shares
 of Company common stock underlying each such cancelled Company stock option and (ii) the excess, if
 any, of the merger consideration over the exercise price per share of each such Company stock option.

Stock Appreciation Rights

The merger agreement provides that, at the effective time:

- each outstanding SAR (whether vested or unvested) will become fully vested and be cancelled; and
- each holder of any such SARs will be entitled to receive, in consideration of and in full settlement for the
 cancellation of any SARs, a cash payment, without interest and subject to applicable tax withholding, of
 an amount equal to the product of (i) the total number of shares of Company common stock underlying each
 such SARs, and (ii) the excess, if any, of the merger consideration over the SAR price (as defined in the
 corresponding Notice of Stock Appreciation Right Award Agreement or any Adjustment thereto).

Treatment of Outstanding Equity Awards-Summary Table

The following table sets forth for each of the Company's executive officers and non-employee directors, (1) the number of shares of the Company common stock directly held, (2) the number of shares of the Company common stock subject to Company stock options which all have a per-share exercise price less than the merger consideration, and (3) the number of SARs, assuming the assumptions set forth above in "- Certain Assumptions," the following and such additional assumptions set forth in the footnotes to the table:

- The Company stock options and SARs include those that would be outstanding as of the assumed effective time, assuming continued service by the individual through such date; and
- None of the individuals exercises any of his or her Company stock options on or before the assumed
 effective time, and no additional Company stock options or SARs are granted to any such individual on or
 before the assumed effective time.

	Shares He	ld Directly ⁽¹⁾	Company Stock Options			_	
Name	Number of Shares (#)	Value of Shares (\$)	Number of Shares Subject to Options (#)	Value of Shares Subject to Options (\$)	Number of Shares Subject to SARs (#)	Value of Shares Subject to SARs (\$)	Total (\$)
Executive Officers							
Robert E. Sandlin	30,922	\$ 502,792	306,371	\$2,823,031	257,009	\$1,953,268	\$5,279,091
Matthew C. McNulty	315	\$ 5,122	180,055	\$1,723,436	_	_	\$1,728,558
John D. Klopfenstein	6,660	\$ 108,292	22,116	\$ 169,805	_	_	\$ 278,097
Non-Employee Directors							
John E. Anderson	62,637	\$1,018,478	_	_	_	_	\$1,018,478
John D. Baker II	547,610	\$8,904,139	_	_	_	_	\$8,904,139
Thompson S Baker II	234,349	\$3,810,515	81,903	\$ 628,841	_	_	\$4,439,356
Luke E. Fichthorn III	67,142	\$1,091,729	_	_	_	_	\$1,091,729

	Shares Held Directly ⁽¹⁾		•	Company Stock Options			
Name	Number of Shares (#)	Value of Shares (\$)	Number of Shares Subject to Options (#)	Value of Shares Subject to Options (\$)	Number of Shares Subject to SARs (#)	Value of Shares Subject to SARs (\$)	Total (\$)
Charles D. Hyman	36,638	\$595,734		_			\$595,734
Eric K. Mann	4,200	\$ 68,292	_	_		_	\$ 68,292

⁽¹⁾ Represents shares of Company common stock held as of November 30, 2023. The amounts shown are determined assuming that no individual will acquire or dispose of shares of common stock from November 30, 2023 through the assumed effective time. For additional ownership regarding beneficial ownership of common stock, see the section entitled "Stock Ownership" beginning on page 70.

Executive Change in Control/Severance Agreements

Each of Messrs. Sandlin, McNulty, and Klopfenstein (collectively, the "named executive officers" and each a "named executive officer") have Change in Control/Severance Agreements (each, a "Severance Agreement") with the Company. The agreements include "double trigger" severance provisions that will pay certain severance and COBRA benefits to the named executive officers, under certain circumstances, if they are terminated upon or during the two years following a change in control of the Company or a sale of Florida Rock & Tank Lines, Inc., a wholly owned subsidiary of the Company. The agreements provide that each named executive officer will be entitled to receive an amount equal to two times his annual base salary plus maximum bonus if, (a) the buyer does not offer the executive a position comparable to his current position with no less favorable compensation or (b) during the two years after a change in control or sale of Florida Rock & Tank Lines, Inc. his employment is terminated other than for "good cause" or he resigns for "good reason"; provided, however, that such severance payment will be reduced by 4.1667% for each month that such named executive officer is employed by the Company or a purchaser after the closing of a change in control. In the event of such a termination, the agreements provide for COBRA reimbursements for up to one year equal to the difference between the monthly cost of COBRA and the amount such named executive officer paid for insurance coverage under the Company's health insurance plan prior to the termination. In addition, the agreements provide that the named executive officers will become fully vested in their respective stock options upon a change in control. The award agreement for Mr. Sandlin's SARs provides that the SARs will become fully vested upon a change in control.

Annual Cash Bonus Plan.

Pursuant to the merger agreement, if the effective time occurs prior to the payment of any outstanding amounts under any 2023 cash-based short-term bonus plan, then Parent will pay such bonuses to continuing employees, including the named executive officers, the amount actually earned, based on performance criteria, at such times as the Company would have customarily made such bonus payments. If any continuing employee is terminated without cause by the Company after the consummation of the merger, but prior to the payment of any outstanding amount under any applicable 2023 cash-based short-term bonus plan, Parent will pay to such terminated employees the amount actually earned, based on performance criteria, at such times as the Company would have customarily made such bonus payments.

Golden Parachute Compensation

In accordance with Item 402(t) of Regulation S-K, the tables below (and the accompanying footnotes) present the estimated amounts of compensation that each of the Company's named executive officers could receive that are based on or otherwise relate to the merger. This compensation is referred to as "golden parachute" compensation by the applicable SEC disclosure rules, and in this section we use such term to describe the merger-related compensation payable to the Company's named executive officers. This merger-related compensation is subject to a non-binding advisory vote of the Company shareholders, as set forth in proposal 2 to this proxy statement. For additional information, see the section entitled "Proposal 2: Non-Binding Compensation Advisory Proposal," beginning on page 26.

The amounts set forth below are estimates of the amounts that would be payable to the Company's named executive officers using the assumptions described under "-Certain Assumptions" above. These estimates are based on multiple assumptions that may or may not actually occur, including assumptions described in this proxy statement. Some of

the assumptions are based on information not currently available, and as a result, the actual amounts, if any, to be received by a named executive officer may differ in material respects from the amounts set forth below. All dollar amounts set forth below have been rounded to the nearest whole number.

			Perquisites/	
Name	Cash (\$) ⁽¹⁾	Equity (\$) ⁽²⁾	Benefits (\$) ⁽³⁾	Total (\$)
Robert E. Sandlin	\$2,398,001	\$2,724,658	\$14,327	\$5,136,986
Matthew C. McNulty	\$1,275,563	\$ 499,435	\$12,339	\$1,787,337
John D. Klopfenstein	\$ 445,081	\$ —	\$18,000	\$ 463,081

(1) The amounts in this column represent the aggregate value of the cash severance payments payable to our named executive officers pursuant to the Severance Agreements in connection with a qualifying termination following the assumed effective time. The agreements are "double trigger" agreements that will pay benefits to Messrs. Sandlin, Klopfenstein and McNulty, under certain circumstances, if they are terminated following a change-in-control of the Company or a sale of Florida Rock & Tank Lines, Inc. The agreements provide that each will be entitled to receive an amount equal to two times his annual base salary plus maximum bonus if, (a) the buyer does not offer the executive a position comparable to his current position with no less favorable compensation or (b) during the two years after a change-in-control or sale of Florida Rock & Tank Lines, Inc. his employment is terminated other than for "good cause" or he resigns for "good reason." Additionally, pursuant to the merger agreement, assuming each named executive officer were terminated without cause at the assumed effective time and prior to payment under the 2023 cash-based short-term bonus plan, he would be eligible to receive an amount equal to his actual level of achievement under the 2023 cash-based short-term bonus plan. These bonus payments are "double-trigger" payments (i.e., they are each conditioned upon both the consummation of the merger and a termination without cause).

	2023		
Name	Cash Severance (\$)	Bonus (\$)	Total (\$)
Robert E. Sandlin	\$1,882,389	\$515,612	\$2,398,001
Matthew C. McNulty	\$1,036,293	\$239,270	\$1,275,563
John D. Klopfenstein	\$ 378,014	\$ 67,067	\$ 445,081

(2) The amounts in this column represent the value of the unvested Company stock options and SARs held by the named executive officers that will be fully vested at the assumed effective time and cancelled in exchange for a cash payment as described in the section titled "The Agreement and Plan of Merger-Treatment of Company Equity Awards" beginning on page 54, and further quantified in the following table. The payments described in this footnote are "single-trigger" payments (i.e., they are conditioned solely upon the consummation of the merger and continued employment through the closing date, and not the named executive officer's subsequent termination of employment following the assumed effective time).

Name	Company Stock Options (\$)(a)	SARs (\$)(b)	Total (\$)
Robert E. Sandlin	\$771,390	\$1,953,268	\$2,724,658
Matthew C. McNulty	\$499,435	\$ —	\$ 499,435
John D. Klopfenstein	s —	s —	s —

⁽a) The amounts in this column represent the value of unvested Company stock options that will vest and be paid out in the merger. Such amounts were determined by multiplying the total number of shares of Company common stock underlying Company stock options held by each such named executive officer by the merger consideration, less the applicable exercise price per share of each such Company stock option.

(3) The amounts reported in this column represent the value of COBRA reimbursements for one year equal to the difference between the monthly cost of COBRA and the amount such named executive officer paid for insurance coverage under the Company's health insurance plan prior to the termination. These benefits are "double-trigger" payments (i.e., they are each conditioned upon both the consummation of the merger and a qualifying termination of employment within two years following the merger). In addition, such payments are conditioned upon the execution and non-revocation of a release of claims.

Name	COBRA Reimbursement (\$)
Robert E. Sandlin	\$14,327
Matthew C. McNulty	\$12,339
John D. Klopfenstein	\$18,000

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Certain Effects of the Merger

If the proposal to adopt the merger agreement is approved by the holders of a majority of the issued and outstanding shares of Company common stock entitled to vote on such matter and the other conditions to the closing of the merger

⁽b) The amounts reported in this column represent the value of the unvested SARs held by our named executive officers that will vest and be paid out in the merger. Such amounts were determined by multiplying the number of shares of common stock underlying SARs held by each such named executive officer by the merger consideration, less the applicable SAR price.

are either satisfied or (to the extent permitted by applicable law) waived, Merger Sub will be merged with and into the Company upon the terms set forth in the merger agreement. As the surviving corporation in the merger, the Company will continue to exist following the merger as a wholly owned subsidiary of Parent.

Following the merger, all of the Company's equity interests will be beneficially owned by Parent, and none of the Company's current shareholders will, by virtue of the merger, have any ownership interest in, or be a shareholder of, the Company, the surviving corporation or Parent after the completion of the merger. As a result, the Company's current shareholders will no longer benefit from any increase in the value, nor will they bear the risk of any decrease in the value, of Company common stock. Following the merger, Parent will benefit from any increase in the Company's value and also will bear the risk of any decrease in the Company's value.

At the effective time, each share of the Company common stock that is issued and outstanding immediately prior to the effective time (other than the excluded shares) will be automatically cancelled and cease to exist and each holder of such shares will be entitled to receive \$16.26 per share, in cash, without interest, subject to any applicable withholding taxes.

For information regarding the effects of the merger on the Company's outstanding equity awards, please see the sections entitled "-Interests of Directors and Executive Officers in the Merger," beginning on page 43, and "The Agreement and Plan of Merger-Treatment of Company Equity Awards," beginning on page 54.

The Company common stock is currently registered under the Exchange Act and trades on the NASDAQ under the symbol "PATI". Following the completion of the merger, shares of Company common stock will no longer be traded on the NASDAQ or any other public market. In addition, the registration of shares of Company common stock under the Exchange Act will be terminated and the Company will no longer be required to file periodic and other reports with the SEC with respect to Company common stock.

Consequences if the Merger is Not Completed

If the proposal to adopt the merger agreement does not receive the required approval from the Company shareholders, or if the merger is not completed for any other reason, you will not receive any consideration from Parent, Merger Sub, or the Company for your shares of Company common stock. Instead, the Company will remain a public company and Company common stock will continue to be (i) registered under the Exchange Act and (ii) listed and traded on the NASDAQ. We expect that our management will operate our business in a manner similar to that in which it is being operated today and that holders of shares of Company common stock will continue to be subject to the same risks and opportunities as they currently are subject to with respect to their ownership of Company common stock. If the merger is not completed, there can be no assurance as to the effect of these risks and opportunities on the future value of Company common stock, including the risk that the market price of Company common stock may decline to the extent that the current market price of Company common stock reflects a market assumption that the merger will be completed. If the proposal to adopt the merger agreement is not approved by the holders of a majority of the outstanding shares of Company common stock entitled to vote on such matter or if the merger is not completed for any other reason, there can be no assurance that any other transaction acceptable to us will be offered or that our business, prospects or results of operations will not be adversely impacted.

In addition, upon termination of the merger agreement under certain circumstances, the Company would be obligated to pay Parent the Company termination fee of up to \$1.86 million. For additional information, see the section entitled "The Agreement and Plan of Merger-Termination Fees," beginning on page 68.

Financing of the Merger

Parent has entered into a debt commitment letter, dated as of October 31, 2023 (as may be amended from time to time, the "debt commitment letter"), with BMO Bank, N.A. (the "debt commitment party"). Pursuant to and subject to the terms and conditions of the debt commitment letter, the debt commitment party committed to (i) a senior revolving credit facility in the principal amount of up to \$40,000,000 (the "Revolving Credit Facility") and (ii) a senior term loan bridge facility (the "Bridge Facility") in the principal amount of up to \$17,600,000 (the "Bridge Facility", and together with the Revolving Credit Facility, the "debt financing").

The proceeds of the debt financing will be applied in part, together with, at the option of Parent, cash on hand at Parent and its subsidiaries, to (i) fund the consummation of the transactions contemplated by the merger agreement, including the payment of the aggregate merger consideration; and (ii) provide for the working capital needs and other general corporate purposes of Parent, the Company, and certain of their subsidiaries.

The debt commitment letter terminates automatically on the earliest to occur of (i) prior to consummation of the merger, the valid termination of the merger agreement in accordance with its terms, (ii) the consummation of the merger without the use of the debt financing and (iii) May 31, 2024. To the knowledge of the Company, as of the date of this proxy statement, no alternative financing arrangements or alternative financing plans have been made as a result of the debt financing described in this proxy statement not being available.

In the event the merger agreement is terminated due to the failure of Parent to obtain the debt financing, the Parent would be obligated to pay Company a termination fee of up to \$1.86 million. For additional information, see the section entitled "The Agreement and Plan of Merger - Termination Fees," beginning on page 68.

Material U.S. Federal Income Tax Consequences of the Merger

The following discussion is a summary of the material U.S. federal income tax consequences of the merger to U.S. holders and non-U.S. holders (each as defined below) of Company common stock who receive cash in exchange for shares of Company common stock pursuant to the merger. This discussion is for general informational purposes only and does not purport to be a complete analysis of all potential tax consequences of the merger. The tax consequences of the merger under U.S. federal tax laws other than those pertaining to income tax, such as estate and gift tax laws, the Medicare tax on net investment income and any applicable state, local and non-U.S. tax laws are not discussed. This discussion is based on the Internal Revenue Code of 1986, as amended (the "Code"), the Treasury Regulations promulgated thereunder, judicial decisions and published rulings and administrative pronouncements of the U.S. Internal Revenue Service (the "IRS"), in each case in effect as of the date of this proxy statement. These authorities may change or be subject to differing interpretations, and any such change or differing interpretation may be applied retroactively in a manner that could affect the accuracy of the statements and conclusions set forth in this discussion. The U.S. federal income tax laws are complex and subject to varying interpretation. We have not sought, and do not intend to seek, any rulings from the IRS with respect to the statements made and the conclusions described in the following discussion. There can be no assurance the IRS or a court will not take a contrary position to that discussed below regarding the tax consequences of the merger.

This discussion is limited to holders of shares of Company common stock who hold such shares as "capital assets" within the meaning of Section 1221 of the Code (generally, property held for investment). This discussion does not address all U.S. federal income tax consequences that may be relevant to a holder's particular circumstances, including the impact of the Medicare contribution tax on net investment income and the alternative minimum tax. In addition, this discussion does not address the U.S. federal income tax consequences to holders subject to special rules under the U.S. federal income tax laws, including, without limitation:

- U.S. expatriates and former citizens or long-term residents of the U.S.;
- persons whose functional currency is not the U.S. dollar;
- persons holding shares of Company common stock as part of a hedge, straddle or other risk reduction strategy or as part of a conversion transaction or other integrated investment;
- banks, insurance companies and other financial institutions;
- brokers, dealers or traders in securities;
- a trader in securities that elects mark-to-market treatment;
- a holder of shares subject to the alternative minimum tax provisions of the Code;
- a person whose "functional currency" is not the United States dollar;
- "controlled foreign corporations," "passive foreign investment companies" and corporations that accumulate earnings to avoid U.S. federal income tax;
- partnerships or other entities or arrangements classified as partnerships for U.S. federal income tax purposes, "S corporations" or other pass-through entities (and investors therein);
- real estate investment trusts and regulated investment companies;
- tax-exempt organizations or governmental organizations;
- persons deemed to sell their shares of Company common stock under the constructive sale provisions of the Code;

- a foreign pension fund and its affiliates;
- persons who own an equity interest, actually or constructively, in Parent or, following the merger, the surviving corporation;
- persons who hold or received their shares of Company common stock pursuant to the exercise of any employee stock option or otherwise as compensation; and
- tax-qualified retirement plans.

If an entity or arrangement classified as a partnership for U.S. federal income tax purposes holds shares of Company common stock, the tax treatment of a partner in the partnership generally will depend on the status of the partner, the activities of the partnership and certain determinations made at the partner level. Accordingly, partnerships holding shares of Company common stock and partners in such partnerships should consult their tax advisors regarding the tax consequences of the merger to them.

THIS DISCUSSION IS FOR INFORMATION PURPOSES ONLY AND IS NOT TAX OR LEGAL ADVICE. HOLDERS OF COMPANY COMMON STOCK SHOULD CONSULT THEIR TAX ADVISORS WITH RESPECT TO THE U.S. FEDERAL INCOME TAX CONSEQUENCES OF THE MERGER TO THEM IN LIGHT OF THEIR PARTICULAR CIRCUMSTANCES, AS WELL AS ANY TAX CONSEQUENCES OF THE MERGER ARISING UNDER THE U.S. FEDERAL TAX LAWS OTHER THAN THOSE PERTAINING TO INCOME TAX, INCLUDING ESTATE OR GIFT TAX LAWS, OR UNDER ANY STATE, LOCAL OR NON-U.S. TAX LAWS OR UNDER ANY APPLICABLE INCOME TAX TREATY.

Tax Consequences to U.S. Holders

Definition of a U.S. Holder

For purposes of this discussion, a "U.S. holder" is any beneficial owner of shares of Company common stock that, for U.S. federal income tax purposes, is or is treated as any of the following:

- an individual who is a citizen or resident of the U.S.;
- a corporation (or other entity or arrangement treated as a corporation for U.S. federal income tax purposes) created or organized under the laws of the U.S., any state thereof or the District of Columbia;
- an estate, the income of which is subject to U.S. federal income tax regardless of its source; or
- a trust that (i) is subject to the primary supervision of a U.S. court and the control of one or more "United States persons" (within the meaning of Section 7701(a)(30) of the Code) or (ii) has a valid election in effect to be treated as a United States person for U.S. federal income tax purposes.

Effect of the Merger

The receipt of cash by a U.S. holder in exchange for shares of Company common stock in the merger generally will be a taxable transaction for U.S. federal income tax purposes. The amount of any taxable gain or loss recognized by a U.S. holder who receives cash for shares of Company common stock in the merger generally will equal the difference, if any, between the amount of cash received for such shares (determined before the deduction of any applicable withholding taxes) and the U.S. holder's adjusted tax basis in such shares. A U.S. holder's adjusted tax basis in a share generally will be equal to the amount the U.S. holder paid for such share. The amount and character of such gain or loss and the holding period of shares will be determined separately for each block of shares of Company common stock (that is, shares acquired at the same cost in a single transaction) exchanged for cash in the merger. If a U.S. holder acquired different blocks of shares of Company common stock at different times or different prices, such U.S. Holder must determine its adjusted tax basis and holding period separately with respect to each block of shares of Company common stock that it holds. Any gain or loss recognized by a U.S. holder upon the receipt of cash in exchange for a share of Company common stock in the merger generally will be capital gain or loss and will be long-term capital gain or loss if the U.S. holder has held such share for more than one year at the effective time. Otherwise, such gain or loss will be short-term capital gain or loss which is subject to U.S. federal income tax at the same rates as ordinary income. Long-term capital gains recognized by certain non-corporate U.S. holders, including individuals, are generally subject to U.S. federal income tax at a preferential rate. The deductibility of capital losses is subject to limitations.

Information Reporting and Backup Withholding

Payments made to a U.S. holder in exchange for shares of Company common stock pursuant to the merger may be subject to information reporting to the IRS and backup withholding (currently at a rate of 24%). Such payments will not be subject backup withholding if the U.S. holder (i) completes and returns to the paying agent a properly executed IRS Form W-9 included in the letter of transmittal certifying that the U.S. holder is a United States person, the taxpayer identification number provided is correct and that the U.S. holder is not subject to backup withholding or (ii) otherwise establishes an exemption. Certain holders (including corporations) are not subject to backup withholding or information reporting.

Backup withholding is not an additional tax. Any amounts withheld under the backup withholding rules may be allowed as a refund or a credit against the U.S. holder's U.S. federal income tax liability, if any, provided the required information is timely furnished to the IRS. The IRS may impose a penalty upon any taxpayer that fails to provide the correct taxpayer identification number.

U.S. holders should consult their tax advisors regarding their qualification for an exemption from backup withholding and the procedures for obtaining such an exemption.

Tax Consequences to Non-U.S. Holders

Definition of a Non-U.S. Holder

For purposes of this discussion, a "non-U.S. holder" is a beneficial owner of shares of Company common stock that is neither a U.S. holder nor an entity or arrangement classified as a partnership for U.S. federal income tax purposes.

Effect of the Merger

A non-U.S. holder generally will not be subject to U.S. federal income tax on any gain realized on the receipt of cash in exchange for shares of Company common stock in the merger unless:

- the gain is effectively connected with the non-U.S. holder's conduct of a trade or business within the U.S. (and, if required by an applicable income tax treaty, such gain is attributable to a permanent establishment or, in the case of an individual, a fixed base, maintained by the non-U.S. holder in the U.S.);
- the non-U.S. holder is a nonresident alien individual present in the U.S. for 183 days or more during the taxable year of the disposition of shares of Company common stock in the merger and certain other requirements are met; or
- at the time of the merger, the Company is a U.S. real property holding corporation ("USRPHC") for U.S. federal income tax purposes or has been a USRPHC at any time during the shorter of the five-year period ending on the date of the merger or the non-U.S. holder's holding period for its shares of Company common stock.

Gain described in the first bullet point above generally will be subject to U.S. federal income tax on a net income basis at the regular U.S. federal income tax rates in the same manner as if such non-U.S. holder were a U.S. holder. A non-U.S. holder that is a corporation also may be subject to a branch profits tax at a rate of 30% (or such lower rate as may be specified under an applicable income tax treaty) on such effectively connected gain, as adjusted for certain items.

A non-U.S. holder described in the second bullet point above generally will be subject to U.S. federal income tax at a rate of 30% (or such lower rate as may be specified under an applicable income tax treaty) on the gain realized on the receipt of cash in exchange for shares of Company common stock in the merger, which may be offset by U.S.-source capital losses of the non-U.S. holder (even though the individual is not considered a resident of the U.S.), provided the non-U.S. holder has timely filed U.S. federal income tax returns with respect to such losses.

With respect to the third bullet point above, although there can be no assurances in this regard and the Company has not made a definitive determination, the Company believes that it is not currently a USRPHC and has not been a USRPHC during the five-year period ending on the date of the merger. Even if the Company is or was a USRPHC during the five-year period ending on the date of the merger, gain realized by a non-U.S. holder on the receipt of cash in exchange for shares of Company common stock in the merger will not be subject to U.S. federal income tax if

Company common stock is regularly traded on an established securities market, such as NASDAQ, during the calendar year in which the merger occurs and such non-U.S. holder owned (actually or constructively) five percent or less of the total fair market value of the outstanding shares of Company common stock during the applicable period.

Non-U.S. holders should consult their tax advisors regarding potentially applicable income tax treaties that may provide for different rules.

Information Reporting and Backup Withholding

Payments made to non-U.S. holders in exchange for shares of Company common stock pursuant to the merger may be subject to information reporting to the IRS and backup withholding (currently at a rate of 24%). A non-U.S. holder generally will not be subject to information reporting and backup withholding if the non-U.S. holder (i) provides the paying agent with a properly executed IRS Form W-8BEN, W-8BEN-E or W-8ECI (or successor form), as the case may be, certifying under penalties of perjury the holder's non-U.S. status (and the paying agent does not have actual knowledge or reason to know that the holder is a United States person) or (ii) otherwise establishes an exemption.

Copies of information returns that are filed with the IRS may be made available under the provisions of an applicable tax treaty or information exchange agreement to the tax authorities of the country in which the non-U.S. holder resides or is established.

Backup withholding is not an additional tax. Any amounts withheld under the backup withholding rules may be allowed as a refund or a credit against a non-U.S. holder's U.S. federal income tax liability, if any, provided the required information is timely furnished to the IRS.

The discussion above of material U.S. federal income tax consequences is not intended to constitute a complete description of all tax consequences relating to the merger. This summary is for general information purposes only and is not tax or legal advice. Because individual circumstances may differ, each holder should consult their tax advisor regarding the applicability of the rules discussed above to the holder and the particular tax effects to the holder of the merger in light of such holder's particular circumstances, including the tax consequences arising under the U.S. federal estate or gift tax rules, from the Medicare tax on net investment income or through the application of any state, local or non-U.S. tax laws or any applicable income tax treaty.

Litigation Related to the Merger

Lawsuits may be filed against the Company, the Board or the Company's officers in connection with the merger, which could prevent or delay completion of the merger and result in substantial costs to the Company, including any costs associated with indemnification. To date, no such lawsuits have been filed.

THE AGREEMENT AND PLAN OF MERGER

Explanatory Note Regarding the Merger Agreement

The summary of the material provisions of the merger agreement set forth below and elsewhere in this proxy statement is qualified in its entirety by reference to the merger agreement, a copy of which is attached to this proxy statement as <u>Annex A</u> and which is incorporated by reference in this proxy statement. This summary does not purport to be complete and may not contain all of the information about the merger agreement that is important to you. We encourage you to read the merger agreement carefully in its entirety.

The merger agreement is described in this proxy statement and included as <u>Annex A</u> only to provide you with information regarding its terms and conditions and not to provide any other factual information regarding the Company, the Parent or Merger Sub or their respective businesses. Such information can be found elsewhere in this proxy statement or, in the case of the Company, in the public filings that the Company makes with the SEC, which are available without charge through the SEC's website at www.sec.gov, For additional information, see the section entitled "Where You Can Find More Information," beginning on page 73.

The representations, warranties and covenants made in the merger agreement by and among the Company, the Parent and Merger Sub are qualified and subject to important limitations agreed to by the Company, the Parent and Merger Sub in connection with negotiating the terms of the merger agreement. In particular, in your review of the representations and warranties contained in the merger agreement and described in this summary, it is important to bear in mind that the representations and warranties were made solely for the benefit of the parties to the merger agreement and were negotiated with the principal purposes of establishing the circumstances in which a party to the merger agreement may have the right not to close the merger if the representations and warranties of the other party prove to be untrue due to a change in circumstance or otherwise, and allocating risk between the parties to the merger agreement. The representations and warranties may also be subject to a contractual standard of materiality different from those generally applicable to shareholders and reports and documents filed with the SEC and in some cases were qualified by confidential disclosures that were made by the Company, which disclosures are not reflected in the merger agreement. The representations and warranties in the merger agreement will not survive completion of the merger. Moreover, information concerning the subject matter of the representations and warranties, which do not purport to be accurate as of the date of this proxy statement, may have changed since the date of the merger agreement and subsequent developments or new information qualifying a representation or warranty may or may not have been included in the Company's periodic and current reports, this proxy statement and other documents filed with the SEC. For the foregoing reasons, the representations, warranties and covenants or any descriptions of those provisions should not be read alone, but instead should be read together with the information provided elsewhere in this proxy statement and in the documents incorporated by reference in this proxy statement.

Date of the Merger Agreement

The merger agreement was executed by the Company, the Parent and Merger Sub on November 1, 2023 (the "date of the merger agreement").

Structure of the Merger; Articles of Incorporation; Bylaws; Directors and Officers

Upon the terms and subject to the conditions set forth in the merger agreement, and in accordance with the Florida Business Corporation Act, at the effective time, Merger Sub, a direct wholly owned subsidiary of Parent and a party to the merger agreement, will be merged with and into the Company. As a result of the merger, the separate corporate existence of Merger Sub will cease, and the Company will be the surviving company in the merger and will continue its corporate existence as a wholly owned subsidiary of Parent.

The articles of incorporation of the surviving corporation will be amended at the effective time to read in the form of Exhibit A to the merger agreement and, as so amended, will be the articles of incorporation of the surviving corporation until thereafter changed or amended as provided therein or by law. The bylaws of Merger Sub, as in effect immediately prior to the effective time, will be the bylaws of the surviving corporation until thereafter changed or amended as provided therein or by law.

The directors of Merger Sub immediately prior to the effective time will become the initial directors of the surviving corporation, until the earlier of their resignation or removal or until their respective successors are duly elected and qualified, as the case may be. The officers of the Company immediately prior to the effective time or such other individuals designated by Parent will be the initial officers of the surviving corporation, until the earlier of their resignation or removal or until their respective successors are duly elected or appointed and qualified, as the case may be.

Closing; Effective Time of the Merger

The closing of the merger will occur at 8:00 a.m., Central Time, on the third business day following the date on which each of the conditions to the merger is satisfied or, to the extent permitted by law, waived (other than those conditions that by their nature are to be satisfied only on the closing date, but subject to the fulfillment or waiver of those conditions on the closing date). See the section entitled "-Conditions to Consummation of the Merger," beginning on page 66, for further discussion of the conditions to the closing of the merger.

The merger will become effective at such time as the articles of merger are duly filed with the Secretary of State of the State of Florida, or at such other time as Parent and the Company agree and specify in the articles of merger.

Parent and the Company currently expect to complete the merger by the end of 2023 or early 2024, subject to receipt of the Company shareholder approval and the satisfaction or waiver of the other conditions to the closing of the merger.

Effects of the Merger

The merger agreement provides that, at the effective time, each issued and outstanding share of Company common stock (other than the excluded shares) will be cancelled and automatically converted into the right to receive \$16.26, in cash (the "merger consideration"), without interest and subject to any applicable withholding taxes.

Payment for Securities; Surrender of Certificates

At or prior to the effective time, Parent will designate a nationally recognized bank or trust company to act as the paying agent for purposes of effecting the payment of the merger consideration in connection with the transactions contemplated by the merger agreement. Parent shall pay, or cause to be paid, the fees and expenses of the paying agent. At or prior to the effective time, Parent shall deposit, or cause to be deposited, with the paying agent the aggregate merger consideration to which holders of Shares shall be entitled at the effective time. In the event such deposited funds are insufficient to make the payments for the purposes of effecting the payment of the merger consideration, Parent will promptly deposit, or cause to be deposited, with the paying agent additional funds to ensure that the paying agent has sufficient funds to make such payments.

As soon as practicable after the effective time (and in no event later than the third business day following the effective time), the surviving corporation will cause the paying agent to mail to each person that was, immediately prior to the effective time, a holder of record of Shares represented by a stock certificate, which Shares were converted into the right to receive the merger consideration at the effective time, a letter of transmittal, together with instructions for effecting the surrender of the stock certificates (or affidavits of loss in lieu of the certificates) in exchange for payment of the merger consideration. Upon surrender of a stock certificate (or affidavit of loss) to the paying agent together with delivery of an executed letter of transmittal, with respect to such stock certificate, the paying agent will transmit to the holder of such stock certificates the merger consideration for each Share formerly represented by such stock certificates (subject to any applicable tax withholding), and any such stock certificate so surrendered shall be cancelled.

As soon as practicable after the effective time (and in no event later than the third business day following the effective time), the surviving corporation will cause the paying agent to mail to each person that was, immediately prior to the effective time, a holder of book-entry Shares not held through The Depository Trust Company, which book-entry Shares were converted into the right to receive the merger consideration at the effective time, a letter of transmittal, together with instructions for returning such letter of transmittal in exchange for payment of the merger consideration. Upon delivery of an executed letter of transmittal, in accordance with the terms of such letter of transmittal, the paying agent will transmit to the holder of such book-entry Shares the merger consideration for such book-entry Shares (subject to any applicable tax withholding), and any such book-entry Shares so surrendered shall be cancelled.

Each holder of record of one or more book-entry Shares held through The Depository Trust Company whose Shares were converted into the right to receive the merger consideration shall automatically upon the effective time be entitled to receive, and Parent shall cause the paying agent to pay and deliver to The Depository Trust Company or its nominee as promptly as practicable after the effective time, in respect of each such book-entry Share, a cash amount in immediately available funds equal to the merger consideration (without interest and subject to applicable withholding taxes), and such book-entry Shares will be cancelled.

At the effective time, the stock transfer books of the Company will be closed and thereafter there will be no further registration of transfers of Shares on the records of the Company. From and after the effective time, the holders of

stock certificates and book-entry Shares outstanding immediately prior to the effective time will cease to have any rights with respect to such Shares except as otherwise provided for in the merger agreement or by applicable law. If, after the effective time, stock certificates are presented to the surviving corporation for any reason, they will be cancelled and exchanged as provided in the merger agreement.

If any cash deposited with the paying agent remains unclaimed by the holders of stock certificates or book-entry Shares on the first anniversary of the effective time, such cash will be returned to the surviving corporation and any holder of Shares who has not tendered its stock certificates or book-entry Shares for the merger consideration prior to such time shall thereafter look only to Parent and the surviving corporation for the delivery of the merger consideration (without any interest and subject to applicable withholding taxes, abandoned property, escheat or other similar laws). Any merger consideration remaining unclaimed by the holders of stock certificates or book-entry Shares immediately prior to such time as such amounts would otherwise escheat to, or become property of, any governmental entity will, to the extent permitted by applicable law, become the property of the surviving corporation, free and clear of any claim or interest of any person previously entitled thereto. Parent, Merger Sub, the surviving corporation, and the paying agent will not be liable to any holder of a stock certificate or book-entry Shares for merger consideration delivered to a public official pursuant to any applicable abandoned property, escheat or similar law. Any portion of the merger consideration made available to the paying agent to pay for Shares for which appraisal rights have been perfected will be returned to the surviving corporation, upon demand.

In the event that any stock certificates shall have been lost, stolen or destroyed, the paying agent will issue in exchange for such lost, stolen or destroyed stock certificates, upon the making of an affidavit of that fact by the person claiming such stock certificate is lost, stolen or destroyed, the merger consideration. Parent may, in its reasonable discretion and as a condition precedent to the payment of such merger consideration, require the owners of such lost, stolen or destroyed stock certificates to deliver a bond in a reasonable sum as it may reasonably direct as indemnity against any claim that may be made against Parent, Merger Sub, the surviving corporation or the paying agent with respect to the stock certificates alleged to have been lost, stolen or destroyed.

Lost, Stolen or Destroyed Certificates

If any of your Company common stock certificates have been lost, stolen or destroyed, you will have to provide an affidavit of that fact and, if required by Parent or the paying agent, post a bond in customary amount as indemnity against any claim that may be made against Parent, the paying agent or the surviving corporation with respect to such Company common stock certificates. Upon the provision of such affidavit and the posting of such bond, the paying agent will pay you the applicable merger consideration in exchange for your lost, stolen or destroyed Company common stock certificates.

Treatment of Company Equity Awards

Company Stock Options

The merger agreement provides that, at the effective time:

- each outstanding and unexercised Company stock option (whether vested or unvested) will become fully vested and be cancelled; and
- each holder of any such Company stock option will be entitled to receive, in consideration of and in full
 settlement for the cancellation of each such Company stock option, a cash payment of an amount equal to
 the product of (i) the total number of shares of Company common stock underlying each such cancelled
 Company stock option and (ii) the excess, if any, of the merger consideration over the exercise price
 per share of each such Company stock option, without interest and subject to applicable tax withholding.

Stock Appreciation Rights

The merger agreement provides that, at the effective time:

- · each outstanding SAR (whether vested or unvested) will become fully vested and be cancelled; and
- each holder of any such SARs will be entitled to receive, in consideration of and in full settlement for the cancellation of any SARs, a cash payment, without interest and subject to applicable tax withholding, of an amount equal to the product of (i) the total number of shares of Company common stock underlying each such SARs, and (ii) the excess, if any, of the merger consideration over the SAR price (as defined in the corresponding Notice of Stock Appreciation Right Award Agreement or any Adjustment thereto).

Payment and Timing of Payment

Parent will cause the surviving corporation to make any payments required to be made in respect of the Company equity awards (subject to any tax withholding), simultaneously with or immediately following the effective time, but in no event later than five business days following the effective time, through the payroll systems of the surviving corporation. However, to the extent any payment in respect of the Company equity awards would relate to nonqualified deferred compensation subject to Section 409A of the Code, such payment will be made as promptly as practicable following the earliest time permitted under the applicable Company equity plan that would not trigger a tax or penalty under Section 409A of the Code.

Appraisal Rights

Under Section 607.1302 of the Florida Business Corporation Act, appraisal rights will not be available to Company shareholders in connection with the merger.

Adjustments

If, between the date of the merger agreement and the effective time, the outstanding shares of Company common stock (or securities convertible or exchangeable into or exercisable for shares of Company common stock) are changed into a different number or class of shares by reason of any reclassification, stock split (including a reverse stock split), recapitalization, split-up, combination, exchange of shares, readjustment or other similar transaction, or a stock dividend thereon, then the merger consideration will be appropriately and equitably adjusted, without duplication.

Representations and Warranties

In the merger agreement, the Company has made customary representations and warranties to Parent and Merger Sub that are subject, in some cases, to specified exceptions and qualifications contained in the merger agreement or in the confidential disclosure schedules to the merger agreement. These representations and warranties relate to, among other things:

- the due organization, valid existence, good standing and corporate power of the Company and each of its subsidiaries:
- the capitalization of the Company, including the number of shares of Company common stock, shares of preferred stock, Company stock options, and SARs outstanding, and a list of each subsidiary of the Company together with its jurisdiction of organization;
- the authority of the Company to enter into the merger agreement and complete the merger and the other transactions contemplated by the merger agreement and the enforceability of the merger agreement against the Company;
- with respect to the execution of the merger agreement and consummation of the merger, the absence of (i) any conflict with or violation of the Company's charter or the Company's bylaws, (ii) any conflict with or violation of applicable laws, (iii) any conflict with or violation of any of the organizational documents of any subsidiary of the Company, (iv) any conflict with or violation of any law applicable to the Company or any of its subsidiaries, and (v) any required consents or approvals under, or breach, violation, loss of benefit, change in control or default under or giving to others any right of termination, vesting, amendment, acceleration or cancellation of, or result in the creation of a lien on any property or asset of the Company or its subsidiaries or pursuant to any contract or permit to which the Company or its subsidiaries is party, except, with respect to clauses (iv) and (v), for any such conflicts, violations, breaches, defaults or other occurrences which would not, individually or in the aggregate, reasonably be expected to have a Company Material Adverse Effect (as defined below);
- compliance with SEC filing requirements for the Company's SEC filings since January 1, 2020, including the accuracy of information contained in such documents and compliance with GAAP and the rules and regulations of the SEC with respect to the consolidated financial statements contained therein;
- the absence of any Company Material Adverse Effect or certain changes and events since December 31, 2022;
- the accuracy of information contained in this proxy statement, as it may be amended or supplemented from time to time;

- litigation matters;
- the Company's compliance with applicable laws;
- the consents, filings and authorizations required by governmental entities in connection with the transactions contemplated by the merger agreement;
- employment benefit plans;
- employee and labor matters;
- environmental matters;
- owned and leased real properties;
- tax matters:
- matters with respect to certain material contracts;
- international trade and anti-corruption matters;
- insurance matters;
- intellectual property and privacy matters;
- affiliate transactions;
- the condition of the Company's tractors and trailers;
- the absence of undisclosed broker's fees and expenses payable in connection with the merger;
- the opinion of Cassel Salpeter & Co., LLC; and
- the absence of dissenter's rights or any other rights of appraisal in connection with the merger.

Some of the representations and warranties in the merger agreement are qualified by the knowledge of certain specified officers and members of senior management or a "materiality" or "material adverse effect" standard or by reference to a "Company Material Adverse Effect." For purposes of the merger agreement, a "Company Material Adverse Effect" means any change, effect, event, occurrence, state of facts or development that, individually or in the aggregate, (a) would or would reasonably be expected to prevent or materially delay, interfere with, impair or hinder the consummation by the Company of the merger or the transactions contemplated by the merger agreement or the compliance by the Company with its obligations under the merger agreement or (b) has or would reasonably be expected to have a material adverse effect on the business, results of operations, assets or financial condition of the Company or its subsidiaries, taken as a whole, except that the definition of Company Material Adverse Effect excludes from clause (b) any change, effect, event, occurrence, state of facts or development attributable to:

- (i) the announcement, pendency, or consummation of the transactions contemplated by the merger agreement (provided that this clause (i) does not apply to any representation or warranty to the extent the purpose of such representation or warranty is to address, as applicable, the consequences resulting from the execution and delivery the merger agreement, the pendency or consummation of the merger and the other transactions contemplated by the merger agreement);
- (ii) conditions generally affecting the industries in which the Company and its subsidiaries participate;
- (iii) the economy as a whole or the capital, financial, debt, credit, or securities markets in the U.S. or elsewhere in the world;
- (iv) the taking of any action to the extent expressly required by the merger agreement (but excluding the Company's obligation to operate in the ordinary course of business);
- any change after the date of the merger agreement in applicable laws or the interpretation thereof by governmental entities;
- (vi) any change after the date of the merger agreement in GAAP;
- (vii) the commencement, continuation or escalation of a war (whether or not declared), material armed hostilities or other material international or national calamity or act of terrorism;

- (viii) volcanoes, tsunamis, pandemics or disease outbreaks (including COVID-19 or any measures related to COVID-19), earthquakes, hurricanes, tornados or other natural disasters;
- (ix) any failure to meet any internal or public projections, forecasts, guidance, estimates, milestones, budgets or internal or published financial or operating predictions of revenue, earnings, cash flow or cash position (provided that the underlying cause of such change, decline or failure may be taken into account in determining whether a Company Material Adverse Effect has occurred);
- (x) changes after the date of the merger agreement in the trading price or trading volume of Shares or any suspension of trading, or any changes in the ratings or the ratings outlook for the Company by any applicable rating agency or changes in any analyst's recommendations or ratings with respect to the Company (provided that the underlying cause of such failure may be taken into account in determining whether a material adverse effect has occurred);
- (xi) the loss of customer or customers as a result of the announcement of the transactions contemplated by the merger agreement; and
- (xii) the reduction in the number of drivers as a result of the announcement of the transactions contemplated by the merger agreement.

Any change referred to in the foregoing clauses (ii), (v), (vi), (vii) or (viii) may be taken into account in determining whether there has been, or would reasonably be expected to be, a Company Material Adverse Effect to the extent such change has a disproportionate adverse effect on the Company and its subsidiaries, taken as a whole, as compared to other participants in the industry or jurisdiction in which the Company and its subsidiaries operate (in which case only such incremental disproportionate adverse effect may be taken into account in determining whether there has been, or would reasonably be expected to be, a Company Material Adverse Effect).

Subject to certain limited exceptions such as in the case of fraud, none of the representations and warranties in the merger agreement will survive the completion of the merger.

Covenants Regarding Conduct of Business by the Company Prior to the Merger

Certain covenants in the merger agreement restrict the conduct of the Company's and its subsidiaries' business between the date of the merger agreement and the effective time. Except (i) as expressly contemplated by the merger agreement, (ii) as required by applicable law, (iii) with the prior written consent of Parent (not to be unreasonably withheld, conditioned or delayed), (iv) for actions the Company reasonably believes is necessary or prudent for the Company or any of its subsidiaries to take or abstain from taking, to preserve and protect their businesses and assets, or the health and safety of natural persons, solely in connection with COVID-19, or (v) as set forth on the confidential disclosures schedules to the merger agreement, (x) the Company shall, and shall cause its subsidiaries to, use reasonable best efforts to (A) conduct its operations in the ordinary course of business and (B) preserve the goodwill and organization of the Company and its subsidiaries and the Company's and its subsidiaries' relationships with lenders, customers, suppliers, vendors, officers, employees, consultants and other persons having business relations with the Company and its subsidiaries and (y) the Company shall not, and shall cause its subsidiaries not to:

- issue, sell distribute, assign, transfer, grant, pledge, hypothecate, set aside, dispose of or otherwise encumber any shares of capital stock of, or other equity interest in the Company or any of its subsidiaries;
- merge, combine or consolidate the Company or any of its subsidiaries with any other person or entity;
- acquire any material assets or businesses or make any material investments in any other business, other than
 purchases of equipment, inventory or other assets in the ordinary course of business and investments in its
 subsidiaries;
- amend its certificate or articles of incorporation, bylaws or limited liability company agreements (or equivalent organizational documents);
- effect any recapitalization, reclassification, in-kind dividend, equity split or similar change in capitalization;
- make, declare, or pay any dividend or other distribution with respect to any equity interests or redeem or purchase any equity interests, except for (i) any dividends or distributions among from a wholly owned subsidiary of the Company to other subsidiaries or the Company or (ii) the acceptance of Shares, or withholding of Shares, to satisfy withholding taxes in connection with the exercise, vesting, or settlement of Company stock options, and stock appreciation rights;

- sell, dispose, assign, transfer, mortgage, pledge, lease, license, sublicense or subject to any lien, charge or
 otherwise encumber any portion of its assets, except certain specified permitted liens, sales of products in
 the ordinary course of business, dispositions of assets that are obsolete, worn out surplus or no longer used
 and useful in the conduct of its business, factoring arrangements entered into in the ordinary course of
 business, non-exclusive licenses of intellectual property entered into the ordinary course of business, and
 transactions by and among the Company's subsidiaries entered into in the ordinary course of business;
- abandon or permit to lapse any owned material intellectual property outside of the ordinary course of business;
- enter into any contracts with any holder of five percent (5%) or more of the issued and outstanding shares of the Company common stock or any present or former director, executive officer or affiliate of the Company or any of its subsidiaries or into any contract with an "immediate family member" (within the meaning of Item 404 of Regulation S-K promulgated by the SEC) of any of the foregoing;
- disclose any material trade secrets or confidential information to any person, other than in the ordinary course of business to persons under contractual, legal, or ethical obligations to maintain the confidentiality of such information;
- make any capital investment, capital contribution, loan or advance to, or guaranty for the benefit of, any
 entity that (i) is not a wholly owned the Company subsidiary (except as required by the organizational
 documents of the Company's subsidiaries and joint ventures) or (ii) is a wholly owned the Company
 subsidiary (except in the ordinary course of business);
- except for outstanding equipment purchase orders and other planned investments, make capital
 expenditures or commitments in excess of \$1,000,000 in the aggregate (with any capital expenditures for
 the purchase of tractors and trailers netted against the proceeds from dispositions of tractors and trailers);
- subject to an exception for the planned acquisition of certain replacement capital assets, make any disposition of capital assets greater than \$200,000 in the aggregate;
- incur any indebtedness except for accounts payable in the ordinary course of business, pursuant to planned
 acquisition and dispositions and draws under the Company's existing line of credit in the ordinary course
 of business;
- except to the extent required under any Company benefit plan, (i) grant any increases in benefits, bonus or compensation to any current or former director, independent contractor, officer, employee or contractor of the Company or its subsidiaries not previously receiving or entitled to such increase, other than increases in base salary for Company employees with annual compensation less than \$150,000 in the ordinary course of business, as part of the Company's annual merit review process, provided that such increases shall not exceed 5% in the aggregate, (ii) grant or increase any severance, retention, change in control or other termination compensation to any person, (iii) establish, enter into or adopt any new Company benefit plan or amend any existing benefit plan, other than any such amendments to existing Company benefit plans that are group health insurance plans or tax-qualified defined contribution retirement plans that are in the ordinary course of business actions and which do not materially increase, individually or in the aggregate, the annual cost to the Company and its subsidiaries of the applicable Company benefit plan or (iv) take any action to accelerate the payment, right to payment, funding or vesting of any compensation or benefits to employees under any Company benefit plan; notwithstanding the foregoing, the Company may pay performance-based bonuses to the extent earned pursuant to the Company's 2023 Bonus Plan in the ordinary course of business consistent with past practice;
- hire or terminate the employment of any person (other than "for cause"), except for hiring or terminating
 employees with annual base salary or base wages less than \$150,000 in the ordinary course of business;
- make any material change in the financial accounting policies or procedures used by the Company or any
 of its subsidiaries or any of the methods of reporting income, deductions or other items for financial
 accounting purposes used by the Company or any of its subsidiaries, except as required by GAAP or
 applicable law;
- make change or revoke any material tax election, adopt or change any tax accounting method, enter into any "closing agreement" within the meaning of Section 7121 of the Code (or any similar provisions of

state, local or non-U.S. tax law) with any governmental entity, settle any claim, audit, assessment or proceeding with respect to a material amount of taxes, surrender (other than pursuant to the expiration of an applicable statute of limitations) any right to claim a refund, offset or other reduction of a material amount of taxes, or agree to an extension or waiver of the statute of limitations for any material tax liability;

- implement any "mass layoffs" that would reasonably be expected to trigger notification requirements pursuant to the Worker Adjustment and Retraining Notification Act of 1988, as amended ("WARN") (as such terms are defined by the WARN);
- settle, release, waive, forgive or compromise any claim, or other pending or threatened proceedings by or before a governmental entity if such settlement, release, waiver or compromise (i) with respect to the payment of monetary damages, involves the payment of monetary damages payable by the Company in excess of the Company's self-insured retention limits or (ii) with respect to any non-monetary terms and conditions therein, imposes or requires actions that would or would be reasonably expected to be material to the Company and its subsidiaries, taken as a whole, provided, however, that with respect to (i), the Company will give written notice to Parent if it intends to settle any claim which exceeds \$100,000 individually or \$200,000 in the aggregate. For the avoidance of doubt, consent shall not be required for any settlement paid by an insurance company in the ordinary course of business;
- subject to certain exceptions, terminate or amend in a manner materially adverse to the Company and its
 subsidiaries any material contract, lease or landlord lease of material property, enter into any lease or
 landlord lease of material property or contract that would be a Company material contract if entered into
 before the date of the merger agreement or waive any material right under or release or settle any material
 claim under any material contract, lease or landlord lease of material property;
- modify, extend or enter into any collective bargaining agreement or other contract with any labor union, labor organization, works council or reorganize or certify any labor union works council of the Company or its subsidiaries;
- enter into a plan or agreement of complete or partial liquidation, dissolution, consolidation, restructuring, or other reorganization of the Company or any of its subsidiaries, except for liquidation or dissolution of any dormant subsidiary, or enter into a new line of business within the transportation and logistics industry;
- adopt a rights plan, "poison pill" or similar agreement that is, or at the effective time will be, applicable to Parent and its controlled affiliates in connection with the merger agreement or the merger;
- fail to maintain in force and effect insurance policies (including renewals thereof) covering the Company and its subsidiaries and their respective properties, assets and business in form and amounts consistent with past practice; or
- agree or make any commitment to take, or adopt any resolutions in support of, any of the foregoing actions.

Go-Shop; Restrictions on Solicitation of Acquisition Proposals

During the Go-Shop Period, the Company and its representatives have the right to (a) solicit, initiate, induce or encourage any acquisition proposals (as defined below), or facilitate the making, submission or announcement of one or more acquisition proposals, or encourage, facilitate or assist, any proposal, inquiry or offer that could reasonably be expected to lead to an acquisition proposal, including by furnishing non-public information relating to the Company or by affording access to the Company's business, properties, assets, books, records or other non-public information, or to the personnel, in each case subject to the entry into a confidentiality agreement; (b) enter into, participate in or engage in discussions or negotiations with respect to an acquisition proposal or any proposal that could reasonably be expected to lead to an acquisition proposal; and (c) otherwise cooperate with, assist, participate in or facilitate any acquisition proposal or any proposal that could reasonably be expected to lead to an acquisition proposal.

From and after the No-Shop Period Start Date until the earlier of the closing date and the termination of the merger agreement in accordance with its terms, the Company has agreed not to, and to cause its subsidiaries not to, instruct, authorize or knowingly permit any of their officers and directors or any of their other representatives to, directly or indirectly:

- solicit, initiate, propose or knowingly induce the making, submission or announcement of, or knowingly encourage, facilitate or assist, any inquiry or proposal that constitutes, or would reasonably be expected to lead to, an acquisition proposal;
- furnish to any third party any non-public information relating to the Company or its subsidiaries or afford
 to any third party access to the properties, assets, books, records or other non-public information, or to any
 personnel, of the Company or its subsidiaries, in any such case with the intent to induce the making,
 submission or announcement of, or to knowingly encourage, facilitate or assist an acquisition proposal or
 any inquiries or the making of any proposal or offer that would reasonably be expected to lead to an
 acquisition proposal;
- participate or engage in discussions, communications or negotiations with any third party with respect to an acquisition proposal or inquiry (other than to inform such third party that provisions of the merger agreement prohibit such discussions);
- approve, endorse or recommend any proposal that constitutes or would reasonably be expected to lead to, an acquisition proposal; or
- enter into any letter of intent, agreement in principle, memorandum of understanding, merger agreement, acquisition agreement or other contract with respect to, or that is intended to result in, or would reasonably be expected to lead to an acquisition transaction (as defined below).

Notwithstanding the foregoing, if prior to the receipt of the Company shareholder approval, (i) the Company has received an acquisition proposal from a third party, (ii) such acquisition proposal was not the result of any material breach of the non-solicitation restrictions set forth in the merger agreement and (iii) the Board (or a committee thereof) determines in good faith (after consultation with its financial advisor and outside legal counsel) that such acquisition proposal either (A) constitutes a superior proposal (as defined below) or would be reasonably likely to lead to a superior proposal, and (B) the failure to discuss such acquisition proposal would be reasonably likely to be inconsistent with the Board's fiduciary duties under applicable law, the Company may, directly or indirectly, (x) contact the third party who submitted such acquisition proposal to clarify any ambiguous terms and conditions to determine whether the acquisition proposal constitutes or would reasonably be likely to lead to a superior proposal and (y) participate or engage in discussions or negotiations with, furnish non-public information relating to the Company and its subsidiaries, or afford access to non-public information, or to any personnel, of the Company or its subsidiaries pursuant to a confidentiality agreement that is not materially less favorable to the Company than its confidentiality agreement with Parent, to any third party or its representatives that has made or delivered to the Company such acquisition proposal. The Company must provide to Parent and its representatives any non-public information that is provided to any third party or its representatives if such information was not previously made available to Parent prior to or substantially concurrently to the time it is provided to such third party.

Subject to certain limited exceptions, neither our Board nor any committee thereof will take the following actions (each, a "Board recommendation change"):

- withhold, withdraw, amend, qualify or modify, in any manner adverse to Parent or Merger Sub in any material respect, its recommendation to approve the merger;
- adopt, approve, endorse, recommend or otherwise declare advisable an acquisition proposal;
- fail to include the Board's recommendation to approve the merger in this proxy statement;
- within five business days of Parent's written request, fail to make or reaffirm its recommendation to approve the merger following the date any acquisition proposal or any material modification thereto is first publicly disclosed or distributed to the Company's shareholders;
- cause the Company or its subsidiaries to enter into any alternative acquisition agreement; or
- publicly propose or agree to any of the foregoing.

If the Company receives an acquisition proposal from a third party that the Board determines in good faith (after consultation with its financial advisor and outside legal counsel) constitutes a superior proposal and the failure to discuss such acquisition proposal would be reasonably likely to be inconsistent with the Board's fiduciary duties under applicable law, the Board may, provided that the Company has not breached the non-solicitation restrictions in the merger agreement in any material respect with respect to such acquisition proposal, effect a Board recommendation change with respect to such superior proposal or terminate the merger agreement pursuant to the terms thereof to enter into a definitive agreement contemplating the consummation of such superior proposal (an "alternative acquisition agreement"). The Company, however, is not entitled to effect a Board recommendation change or terminate the merger agreement unless the Company has provided to Parent at least five business days' prior written notice of the Company's intention to take such action, which notice will specify the identity of the third party making such acquisition proposal, the material terms and conditions thereof and include copies of all relevant documents related to such acquisition proposal, and unless:

- during the five business day notice period described above, if requested by Parent, the Company will have
 engaged in good faith negotiations with Parent and Merger Sub regarding any adjustments to the terms and
 conditions of the merger agreement or related documentation proposed by Parent and Merger Sub to cause
 the relevant acquisition proposal to no longer constitute a superior proposal; and
- the Board will have taken into account any adjustments to the terms and conditions of the merger agreement or related documentation proposed in writing by Parent and Merger Sub no later than 11:59 p.m. (Eastern Time) on the last day of such five business day notice period and will have determined in good faith, after consultation with its financial advisor and outside legal counsel, that the acquisition proposal continues to constitute a superior proposal.

In the event of any material, written revisions to the terms of such acquisition proposal, the Company is required to deliver a new written notice to Parent describing such revisions and to again comply with the negotiation obligations described above for an additional five business days following such new notice.

The Board may, at any time prior to the receipt of the Company shareholder approval, effect a Board recommendation change in response to an intervening event (as defined below). The Company, however, will not be entitled to effect a Board recommendation change pursuant to the merger agreement unless:

- the Board determines in good faith (after consultation with its financial advisor and outside legal counsel)
 that the failure to do so would be reasonably likely to be inconsistent with its fiduciary duties under
 applicable law;
- the Company provides five business days' prior written notice to Parent of its intention to effect a Board recommendation change, which notice must specify the basis for the Board recommendation change and describe the intervening event in reasonable detail;
- during the five business day notice period, the Company and its representatives negotiate with Parent,
 Merger Sub and their representatives in good faith to allow Parent and Merger Sub to offer such
 adjustments to the terms and conditions of the merger agreement and related transactional agreements to
 obviate the need for a Board recommendation change; and
- following the notice period, the Board (after consultation with its financial advisor and outside legal counsel) determines that the failure of the Board to make such a Board recommendation change would be reasonably likely to be inconsistent with its fiduciary duties under applicable law.

In the event of any material modifications to the intervening event occur, the Company is required to deliver a new written notice to Parent describing such modifications and to again comply with the negotiation obligations described above for an additional three business days following such new notice.

Nothing in the merger agreement limits the Company's or the Board's ability to (i) take and disclose to the Company's shareholders a position contemplated by Rule 14e-2(a) promulgated under the Exchange Act or complying with Rule 14d-9 promulgated under the Exchange Act, including a "stop, look and listen" communication by the Board to the Company shareholders pursuant to Rule 14d-9(f) promulgated under the Exchange Act (or any substantially similar communication), (ii) comply with Item 1012(a) of Regulation M-A promulgated under the Exchange Act, (iii) inform any person of the existence of the non-solicitation obligations contained in the merger agreement or (iv) make any disclosure to the Company shareholders required by applicable law, regulation or stock

exchange rule or listing agreement, it being understood that (1) any such statement or disclosure made by the Board must be subject to the terms and conditions of the merger agreement and not limit or otherwise affect the obligations of the Company or the rights of Parent under the non-solicitation provisions of the merger agreement, and (2) the Company will not be permitted to effect a Board recommendation change other than in accordance with the terms and conditions of the merger agreement.

As used in this proxy statement:

- "acquisition proposal" means, any offer, proposal, indication of interest or inquiry by a third party, other than a proposal made by Parent or its affiliates with respect to the transactions contemplated by the merger agreement, contemplating or otherwise relating to any transaction or series of transactions involving any (i) acquisition, purchase or license of assets of the Company and its subsidiaries constituting 25% or more of the consolidated assets of the Company and its subsidiaries (excluding cash), or to which 25% or more of the net income, revenues or earnings of the Company and its subsidiaries on a consolidated basis are attributable for the 2021 fiscal year; or (ii) direct or indirect acquisition or issuance (whether in a single transaction or a series of related transactions) of record or beneficial ownership of 25% or more of any class of equity or voting securities of the Company or securities convertible into or exchangeable for such securities (any transaction described by the foregoing clauses (i) or (ii), an "acquisition transaction").
- "intervening event" means any material event, fact, circumstance, development or occurrence that (i) was not known to, or reasonably foreseeable by, the Board as of the date of the merger agreement and (ii) does not involve or relate to (x) the receipt, existence or terms of any acquisition proposal (or any proposal or inquiry that constitutes, or is reasonably expected to lead to, an acquisition proposal) and (y) changes in the market price or trading volume of the Company common stock or the fact that the Company meets or exceeds internal or published projections, budgets, forecasts or estimates of revenues, earnings or other financial results for any period.
- "superior proposal" means any written acquisition proposal made after the date of the merger agreement (except that the references in the definition thereof to 25% shall be replaced with greater than 75%), other than the merger agreement and the transactions contemplated by the merger agreement, on terms that the Board determines in good faith, after consultation with the Company's outside financial advisor and outside legal counsel, taking into account such factors as the Board considers to be appropriate, to be (i) more favorable to the Company or the Company's shareholders, including from a financial point of view, than the transactions contemplated by the merger agreement and (ii) reasonably capable of being completed on the terms proposed.

Efforts to Obtain Required Shareholder Approval

The Company has agreed to hold its special meeting and to use its reasonable best efforts to solicit and secure the required approval of the Company shareholders to approve and adopt the merger agreement and the merger. The Board has approved and adopted the merger agreement and the transactions contemplated by the merger agreement and adopted resolutions directing that such proposal be submitted to the Company shareholders for their consideration and recommending that the Company shareholders vote "FOR" the proposal to adopt the merger agreement.

Support Agreement

The following summary describes certain relevant provisions of the support agreement. The descriptions of the support agreement in this summary and elsewhere in this proxy statement are not complete and are qualified in their entirety by reference to the support agreement, which is incorporated into this proxy statement by reference. We encourage you to read the support agreement carefully and in its entirety because this summary may not contain all the information about the support agreement that is important to you. The rights and obligations of the parties are governed by the express terms of the support agreement and not by this summary or any other information contained in this proxy statement. A copy of the support agreement is attached to this proxy statement as Annex C.

Voting Provisions

Under the support agreement, each of John D. Baker II and Thompson S. Baker II, each of whom is a member of the Board, among other things and subject to the terms and conditions of the support agreement, granted an irrevocable proxy in favor of each of the other members of the Company Board (acting by a majority) to, among other things, vote their shares of

Company common stock owned or later acquired (which we refer to as the "Covered Shares"), (i) in favor of (a) the approval of the merger agreement proposal, (b) the approval of proposal to approve the compensation payable to our executive officers, (c) the approval of any proposal to adjourn or postpone the special meeting to a later date if the Company proposes or requests such postponement or adjournment, and (d) the approval of any other proposal to be voted upon or consented to by the Company's shareholders at the special meeting or in respect of any proposed action by written consent, the approval of which is necessary for the consummation of the merger and the other transactions contemplated by the merger agreement, but only to the extent that such shares are entitled to be voted on or consent to such proposal, and (ii) against (a) any proposal, action, or agreement that could reasonably be expected to result in a breach of any covenant, representation, or warranty or other obligation or agreement of the Company contained in the merger agreement or that would reasonably be expected to result in any condition set forth in the merger Agreement not being satisfied or not being fulfilled prior to the Support Termination Date, (b) any proposal to amend the Company's articles of incorporation or bylaws, (c) any Acquisition Proposal, (d) any reorganization, dissolution, liquidation, winding up, or similar extraordinary transaction involving the Company (except as contemplated by the merger Agreement), and (e) any other proposal, action, or agreement that would reasonably be expected to prevent or materially impede or materially delay the consummation of the merger or any of the other transactions contemplated by the merger agreement.

Termination

The obligations and rights under the support agreement will automatically terminate upon the earliest to occur of (i) the valid termination of the merger agreement in accordance with its terms or (ii) the effective time of the merger (we refer to such date as the "Support Termination Date").

Restrictions on Transfer

Pursuant to the support agreement, each of the shareholders has agreed that until the Support Termination Date, it will not, directly or indirectly (i) tender any Covered Shares into any tender or exchange offer, (ii) offer, sell, transfer, assign, exchange, pledge, hypothecate, encumber or otherwise dispose of (collectively, "Transfer") or enter into any contract, option, agreement, understanding or other arrangement with respect to the Transfer of, any Covered Shares or beneficial ownership, voting power or any other interest thereof or therein (including by operation of law), except as a Permitted Transfer (as defined below), (iii) grant any proxies or powers of attorney, deposit any Covered Shares into a voting trust or enter into a voting agreement with respect to any Covered Shares that is inconsistent with the support agreement, or (iv) commit or agree to take any of the foregoing actions.

A "Permitted Transfer" means (A) a pledge, hypothecation, or collateral assignment of, or grant of a security interest in, Covered Shares or any interest or rights therein as security or collateral for a bona fide loan or other obligation (collectively, a "Pledge"), or (B) after notice, the transfer or conversion of ownership of Covered Shares or any interests or rights therein to a lender or other beneficiary of the Pledge pursuant to a foreclosure thereof following a default under the loan or other obligation secured by the Pledge.

Notwithstanding the foregoing, the shareholders may Transfer any or all of its Covered Shares to any of its affiliates; provided, that prior to and as a condition to the effectiveness of such Transfer, such affiliate must execute and deliver a counterpart of the support agreement and agree to be bound by all of the terms and provisions of the support agreement.

No Solicitation

Pursuant to the support agreement, the shareholders have agreed that from the No-Shop Period Start Date until the Support Termination Date, except as contemplated by the support agreement, such shareholder will not, and will cause its representatives not to, directly or indirectly, (i) solicit or knowingly encourage, facilitate or assist any offer or proposal that constitutes or is reasonably expected to lead to an Acquisition Proposal, (ii) furnish any non-public information related to such shareholder, its Covered Shares or the Company or its subsidiaries or afford access to, among other things, the Company's business, properties, assets, books, records or personnel (other than Parent, its subsidiaries or any of their respective representatives) to any person in connection with any Acquisition Proposal or with the intent to induce the making of any offer that constitutes or would reasonably be expected to lead to an Acquisition Proposal, (iii) participate or engage in negotiations with any person with respect to an Acquisition Proposal or with respect to any inquiries relating to any offer relating to an Acquisition Proposal, (iv) approve, endorse or recommend any offer that constitutes, or would reasonably be expected to lead to, an Acquisition Proposal, (v) enter into any letter of intent or other agreement relating to an Acquisition Proposal or an Acquisition Transaction or (vi) authorize any of the foregoing. However, notwithstanding

anything to the contrary in the foregoing, each of the shareholders or their respective representatives may take any actions which the Company is permitted to take in compliance with the merger agreement. Additionally, each shareholder is obligated to provide prompt notice (and, in any event, within 36 hours from receipt thereof) to the Company and the Parent if an Acquisition Proposal is received by, any non-public information is requested from, or any discussions or negotiations are sought to be initiated or continued with, such shareholder or any of its representatives with respect to an Acquisition Proposal or potential Acquisition Proposal.

Directors' and Officers' Indemnification and Insurance

After the effective time, Parent will cause the surviving corporation to indemnify, defend and hold harmless, and will advance expenses as incurred by, to the fullest extent permitted under applicable law, the articles of incorporation, bylaws or similar organizational documents of the Company and any contract of the Company and its subsidiaries, in each case, in effect as of the date of the merger agreement, each present and former director and officer of the Company and its subsidiaries and each of their respective employees who serves as a fiduciary of the Company benefit plan (in each case, when acting in such capacity, an "indemnitee"), against any costs or expenses (including reasonable attorneys' fees), judgments, settlements, fines, losses, claims, damages or liabilities incurred in connection with any proceeding or investigation, whether civil or criminal, administrative or investigative, whenever asserted, arising out of or pertaining to any matter existing or occurring at or prior to the effective time, including in connection with the merger agreement or the transactions contemplated by the merger agreement and actions to enforce any indemnification or advancement right of any indemnitee.

Under the merger agreement, Parent has agreed that all rights to exculpation, indemnification, contribution, and advancement of expenses arising from, relating to, or otherwise in respect of, acts or omissions occurring prior to, at, or after the effective time existing as of the effective time in favor of an indemnitee as provided in the Company's and its subsidiaries' articles of incorporation or bylaws or similar organizational documents, or under any contract or indemnification agreement to which the Company or any of its subsidiaries is a party shall survive the merger and shall continue in full force and effect in accordance with their terms. For a period of no less than six years from the effective time, Parent will cause the surviving corporation to maintain in effect exculpation, indemnification, contribution, and advancement of expenses provisions in favor of an indemnitee as provided in (i) the applicable organizational documents that are no less favorable to the indemnitee than those in effect as of the date of the merger agreement and (ii) any contract or indemnification agreement of the Company or its subsidiaries in effect as of the date of the merger agreement with any indemnitee, and will not amend, repeal or otherwise modify any such provisions in any manner that would adversely affect the rights thereunder of any individuals who immediately before the effective time were current or former directors, officers or employees of the Company or its subsidiaries; provided, however, that all rights to exculpation, indemnification, contribution, and advancement of expenses in respect of any proceeding pending or asserted or any claim made within such period shall continue until the final disposition of such proceeding.

The merger agreement provides that, subject to certain limits on the premium to be paid, from and for six years after the effective time, Parent and the surviving corporation will be jointly and severally responsible for maintaining for the benefit of the current and former directors, officers, and employees of the Company or its subsidiaries as of the date of the merger agreement and as of the closing date an insurance and indemnification policy that provides coverage for events occurring at or prior to the effective time, that is substantially equivalent to and in any event not less favorable in the aggregate than the existing policy of the Company. In the event that either Parent or the surviving corporation or any of its successors or assigns (i) consolidates with or merges into any other person and is not the continuing or surviving corporation or entity of such consolidation or merger or (ii) transfers or conveys all or substantially all of its properties and assets to any person, then, and in each case, Parent and the surviving corporation will cause proper provision to be made so that the successor or assign will expressly assume the obligations described above.

Employee Matters

The merger agreement provides that, for a six month period following the closing of the merger, each continuing employee will receive (i) an annual base salary or wage rate and a target annual cash bonus opportunity that is not less than the annual base salary or wage rate and target annual cash bonus opportunity provided to such continuing employee immediately prior to the effective time, and (ii) other compensation and benefits (excluding equity award compensation and defined benefit pension benefits) that are not less than substantially comparable in the aggregate to the other compensation and benefits (excluding equity award compensation and defined benefit pension benefits) provided to such continuing employees immediately prior to the effective time.

The merger agreement further provides that Parent will assume, or cause its subsidiaries, including the surviving corporation, to assume, honor and continue for a six month period following the closing of the merger, or if sooner, until all obligations thereunder have been satisfied, each of the Company's benefit plans, in accordance with the terms of such plans, provided that Parent is not prohibited from amending each such plan in accordance with its terms.

Pursuant to the merger agreement, if the effective time occurs prior to the payment of any outstanding amounts under any 2023 cash-based short-term bonus plan, then Parent will pay such bonuses to continuing employees, including the named executive officers, the amount actually earned, based on performance criteria, at such times as the Company would have customarily made such bonus payments. If any continuing employee is terminated without cause by the Company after consummation of the merger, but prior to the payment of any outstanding amount under any applicable 2023 cash-based short-term bonus plan. Parent will pay to the terminated employee the amount actually earned, based on performance criteria, at such times as the Company would have customarily made such bonus payments.

The merger agreement also provides that with respect to the benefit plans maintained by Parent or any of its subsidiaries, including the surviving corporation (including any vacation, paid time off and severance plans), for all purposes, including determining eligibility to participate, level of benefits, vesting and benefit accruals, each continuing employee's service with the Company and its subsidiaries, as reflected in the Company's records, will be treated as service with Parent or any of its subsidiaries, provided that such prior service credit will not be recognized to the extent that it results in a duplication of benefits, and the foregoing service credit will not apply with respect to any defined benefit plan, non-qualified deferred compensation plan, equity compensation plan or post-termination or retiree health or welfare benefits. The merger agreement also provides that Parent will, or will cause its subsidiaries to use reasonable efforts to (i) waive or cause to be waived any pre-existing condition limitations, exclusions, evidence of insurability, actively-at work requirements and waiting periods under any welfare benefit plan maintained by Parent or any of its subsidiaries in which continuing employees (and their eligible dependents) will be eligible to participate from and after the effective time, except to the extent that such pre-existing condition limitations, exclusions, actively-at work requirements and waiting periods would not have been satisfied or waived under the comparable Company plan immediately prior to the effective time and (ii) use reasonable efforts to recognize, or cause to be recognized, the dollar amount of all co-payments, deductibles and similar expenses incurred by each continuing employee (and his or her eligible dependents) during the calendar year in which the effective time occurs for purposes of satisfying such year's deductible and co-payment limitations under the relevant welfare benefit plans in which such continuing employee (and his or her eligible dependents) will be eligible to participate from and after the effective time.

The merger agreement provides that Parent shall cause the Company to promptly pay certain change of control payments to certain employees pursuant to change of control agreements.

Shareholder Litigation

The merger agreement provides that the Company will give Parent a reasonable opportunity to participate in the defense or settlement of any shareholder litigation against the Company and/or its directors and officers relating to the transactions contemplated by the merger agreement, including the merger. The Company will promptly notify Parent of any such litigation that is brought or, to the knowledge of the Company, threatened, and will keep Parent reasonably and promptly informed on a current basis with respect to the status thereof. The Company will not settle any such shareholder litigation or related proceeding without the prior written consent of Parent (not to be unreasonably withheld, conditioned or delayed).

Takeover Statutes

The merger agreement provides that if any "business combination", "control share acquisition", "fair price", "moratorium" or other takeover or anti-takeover statute or similar law that purports to limit or restrict business combinations or the ability to acquire or vote shares of Company common stock becomes or is deemed to be applicable to the Company, Parent or Merger Sub, the merger or any other transaction contemplated by the merger agreement, then the Company and the Board will take all actions required to render such statute or law inapplicable to the foregoing.

Financing Cooperation

The merger agreement provides that the Company will use its commercially reasonable efforts to, and shall use its commercially reasonable efforts to cause its subsidiaries and Representatives to, provide such reasonable cooperation

as is customary and reasonably requested by Parent in connection with the obtaining and arranging of Parent's debt financing (provided that such requested cooperation does not unreasonably interfere with the ongoing operations of the Company or any of its subsidiaries).

Other Covenants

The merger agreement contains other customary covenants, including, but not limited to, covenants relating to public announcements and other public statements, Section 16 matters, access to information, and confidentiality.

Conditions to Consummation of the Merger

The respective obligations of the Company, Parent and Merger Sub to effect the merger are subject to the satisfaction or, where permitted by law, waiver at or before the closing date of the following conditions:

- the approval and adoption of the merger agreement by the vote of shareholders of a majority of shares of the Company common stock issued and outstanding and entitled to vote on the matter; and
- no law or outstanding order enacted, promulgated, issued, entered, amended or enforced by any governmental entity that restrains, enjoins or otherwise prohibits the consummation of the merger.

In addition, the respective obligations of the Company to effect the merger are subject to the satisfaction or waiver at or before the closing date of the following conditions:

- the accuracy of representations and warranties of Parent and Merger Sub in the merger agreement, as of the date of the merger agreement and as of the date of the closing of the merger (except for representations and warranties that relate to a specific date or time (which need only be true and correct as of such date or time)), subject to certain materiality and "material adverse effect" qualifiers with certain exceptions for inaccuracies that do not constitute a Parent Material Adverse Effect (as defined in the merger agreement);
- the performance in all material respects by Parent and Merger Sub of or with their respective covenants and agreements required to be performed by them under the merger agreement at or before the closing date, subject to certain cure rights; and
- the receipt by the Company of a certificate signed on behalf of Parent by certain executive officers of Parent certifying that the conditions described in the two immediately preceding bullets have been satisfied.

In addition, the obligations of Parent and Merger Sub to effect the merger are further subject to the satisfaction or waiver on or before the closing date of the following conditions:

- the accuracy of representations and warranties of the Company in the merger agreement, as of the date of the merger agreement and as of the date of the closing of the merger (except for representations and warranties that relate to a specific date or time (which need only be true and correct as of such date or time)), subject to certain materiality and "material adverse effect" qualifiers and with certain exceptions for inaccuracies that are de minimis or do not constitute a Company Material Adverse Effect (as defined in "-Representations and Warranties");
- the performance in all material respects by the Company of or with the covenants and agreements required to be performed by it under the merger agreement at or before the closing date, subject to certain cure rights;
- since November 1, 2023, there not having occurred a Company Material Adverse Effect;
- the receipt by Parent of a certificate signed on behalf of the Company by certain executive officers of the Company stating that the conditions described in the three immediately preceding bullets have been satisfied; and
- Parent shall have obtained the debt financing necessary for consummation of the merger.

Finally, no party may rely on the failure of any condition set forth above to be satisfied if such failure was caused by that party's material breach of any provision of the merger agreement.

Termination of the Merger Agreement

The merger agreement may be terminated at any time prior to the effective time only as follows:

- by mutual written consent of the Company and Parent;
- by Parent (on behalf of itself and Merger Sub) or the Company:

- o if the Company shareholder meeting (as it may be adjourned) has concluded following the taking of a vote to approve the merger and the Company shareholder approval has not been obtained;
- o if the consummation of the merger has been restrained, enjoined, prohibited or otherwise made illegal by any law or outstanding order (whether temporary, preliminary or permanent) enacted, promulgated, issued, entered, amended or enforced by any governmental entity that is final and non-appealable; provided that the right to terminate the merger agreement as describe in this paragraph will not be available to a party if such party's material failure to comply with its obligations set forth in the merger agreement was the principal cause of the circumstances described in the foregoing clause;

• by the Company:

- o if the transactions contemplated by the merger agreement have not been completed on or before the outside date; so long as the Company's breach of the merger agreement was not the principal cause of the failure to close prior to the outside date;
- at any time prior to the receipt of the Company shareholder approval, if the Board authorizes the Company to enter into a definitive agreement with respect to a superior proposal to the extent permitted by and in accordance with the merger agreement (provided that the Company pays the Company termination fee to Parent concurrently with such termination);
- o if Parent or Merger Sub have breached in any material respect any of their representations or warranties or Parent or Merger Sub have failed to perform in any material respect any of their covenants or other agreements contained in the merger agreement which breach or failure to perform would render certain conditions to the consummation of the merger incapable of being satisfied by the outside date, or if capable of being satisfied by the outside date, shall not have been cured by the earlier of (x) 30 days after the Company has provided written notice of such breach to Parent and (y) the third business day prior to the outside date; provided, however, that the Company may not terminate the merger agreement in this way if the Company is then in material breach of any of its obligations under the merger agreement;
- o if (i) all of the conditions to Parent's obligations to complete the merger have been satisfied or waived (other than conditions that by their terms are to be satisfied at the closing of the merger, but subject to such conditions being capable of being satisfied), (ii) the Company has delivered a written notice to Parent at least three business days prior to such termination confirming that, if Parent performed its obligations, the Company is ready, willing and able to consummate the closing and (iii) Parent has failed to close within three business days after the later to occur of (x) delivery of the written notice of such failure and (y) the date when the closing is required to occur under the merger agreement;

• by Parent (on behalf of itself and Merger Sub):

- o if the transactions contemplated by the merger agreement have not been completed on or before the outside date; so long as Parent's breach of the merger agreement was not the principal cause of the failure to close prior to the outside date;
- o prior to the time at which the Company shareholder approval has been obtained, if the Company effects a Board recommendation change whether or not in compliance with the merger agreement or the Company enters into a merger agreement, letter of intent or other similar agreement related to an alternative acquisition proposal from a third party; or
- o if the Company has breached in any material respect any of its representations or warranties or the Company has failed to perform in any material respect any of its covenants or other agreements contained in the merger agreement, which breach or failure to perform would render certain conditions incapable of being satisfied by the outside date, or if capable of being satisfied by the outside date, shall not have been cured prior to the earlier of (x) 30 days after Parent provided written notice of such breach to the Company and (y) the third business day prior to the outside date; provided, however, that Parent may not terminate the merger agreement in this way if Parent is then in material breach of any of its obligations under the merger agreement.

In the event that the merger agreement is terminated pursuant to the termination rights above, the merger agreement (other than certain provisions that expressly survive termination of the merger agreement) will become void and of

no effect without liability or obligation on the part of any party thereto. However, no termination of the merger agreement shall relieve any party from liabilities or damages incurred or suffered as a result of a willful and material breach of any representations, warranties, covenants or other agreements set forth in the merger agreement or fraud if such willful and material breach or fraud is the principal cause of a condition to the closing of the merger to being incapable of satisfaction by the outside date (or if capable of being satisfied by the outside date, to not be satisfied by the outside date).

Termination Fees

Under the merger agreement, the Company must pay to Parent the Company termination fee of \$1.86 million if the merger agreement is terminated under the following circumstances:

- prior to the receipt of the Company shareholder approval, if the Company terminates the merger agreement
 to enter into a definitive agreement with respect to a superior proposal in accordance with the terms of the
 merger agreement;
- prior to the receipt of the Company shareholder approval, Parent terminates the merger agreement because
 the Company has effected a Board recommendation change or the Company has entered into a merger
 agreement, letter of intent or other similar agreement related to an alternative acquisition proposal from a
 third party; or
- if the following clauses (a), (b) and (c) are all satisfied: (a) either Parent or the Company terminates the merger agreement because the Company shareholder meeting has concluded following the taking of a vote to approve the merger and the Company shareholder approval has not been obtained, (b) an acquisition proposal made by a third party that is reasonably capable of consummating such acquisition proposal has been publicly disclosed after the date of the merger agreement (except that for purposes of this bullet point, all references to "25%" in the definition of "Acquisition Proposal" will be deemed to be references to "50%") and (c) within 12 months of such termination the Company and its subsidiaries consummate any alternative acquisition proposal.

Notwithstanding the foregoing, the merger agreement provides that if the merger agreement is terminated prior to the No-Shop Period Start Date pursuant to the first two bullets above, or pursuant to the third bullet above and the acquisition proposal in question was publicly disclosed prior to the No-Shop Period Start Date, the Company termination fee is reduced to \$930,000.

Under the merger agreement, the Parent must pay to the Company a termination fee of \$1.86 million if the merger agreement is terminated under the following circumstances:

- if the Company terminates the merger agreement because Parent or Merger Sub shall have breached in any material respect any of their representations or warranties or failed to perform in any material respect any of their covenants or other agreements contained in the merger agreement, which breach is not capable of being satisfied by the outside date or otherwise cured in 30 days following notice;
- if the Company terminates the merger agreement because Parent fails to close the transactions contemplated by the merger agreement within three (3) business days after receipt of written notice by the Company that the conditions to the merger have been satisfied (or are capable of being satisfied at closing) and the Company is ready, willing and able to close;
- if the Parent or Merger Sub terminates the merger agreement because the closing has not occurred prior to the outside date and the Company would have been able to terminate the merger agreement as a result of either of the two bullets set forth above (without regard to any applicable cure period); and
- if the Company, Parent or Merger Sub terminates the merger agreement because the closing has not occurred prior to the outside date and Parent shall not have obtained the debt financing necessary for the consummation of the merger.

In the event the either party fails to promptly pay a termination fee when due and the other party commences a suit in order to obtain such payment and such suit resulting in a judgment against such party for payment of the applicable termination fee, such party will be required to pay, up to \$250,000 of the other party's costs and expenses (including reasonable attorneys' fees) in connection with such suit, together with interest on the amount of any unpaid fee, cost or expense from the date such fee, cost or expense was required to be paid to (but excluding) the payment date.

Amendment and Waiver

The merger agreement provides that, at any time before the effective time, the parties may amend the merger agreement, or grant a waiver under the merger agreement, by written agreement of the parties or, in the case of a waiver, in an instrument in writing signed on behalf of such party, except that, after receipt of the Company shareholder approval, the parties will not amend any provision of the merger agreement in a manner that requires further approval by the Company shareholders without the further approval of such shareholders.

No Third Party Beneficiaries

While the merger agreement generally is not intended to and does not confer upon any person other than the parties to the merger agreement any rights or remedies under the merger agreement, it provides for limited exceptions in favor of (i) present and former directors, officers and employees of the Company to continue to have indemnification, advancement of expenses and liability insurance coverage following completion of the transactions, and (ii) each of the Company's shareholder and holders of Company equity awards regarding his, her or its right to receive the merger consideration.

Governing Law; Jurisdiction

The merger agreement is governed by, and construed in accordance with, the laws of the state of Florida, without giving effect to any choice or conflicts of laws principles that would result in the application of the law of any other state.

All actions and proceedings arising out of or relating to the interpretation and enforcement of the provisions of the merger agreement and in respect of the transactions contemplated by the merger agreement will be heard and determined in any federal or state court located in the State of Florida.

Specific Performance

Except as otherwise described below, the parties are entitled to injunctions to prevent breaches of the merger agreement and to specific performance as to its terms (without any requirement for the securing or posting of any bond in connection with obtaining of any specific performance or injunctive relief), in addition to any other remedy to which they may be entitled at law or equity.

The Company's or Parent's pursuit of specific performance shall not preclude the pursuing party from the right to pursue any other right or remedy to which such party may be entitled, including the right to pursue remedies for liabilities or damages incurred or suffered by the other party in the case of a breach of the merger agreement involving a willful and material breach or fraud.

Notwithstanding the foregoing, the Company is not entitled to specific performance of Parent's obligation to consummate the transactions contemplated by the merger agreement, unless (i) the parties' mutual conditions to the closing of the merger and the additional conditions to the closing of the merger of Parent and Merger Sub have been satisfied or waived (other than the conditions that by their terms are to be satisfied at closing, but subject to such conditions being capable of being satisfied assuming a closing would occur), (ii) Parent fails to consummate the merger by the date the closing is required to have occurred pursuant to the terms of the merger agreement, and (iii) the Company has confirmed in writing that if specific performance is granted and the debt financing were funded, then the Company will take such actions required to cause the closing of the merger to occur.

Limitation on Recourse

Any claim or cause of action under the merger agreement may only be brought against persons that are expressly named as parties thereto, and then only with respect to the specific obligations set forth in the merger agreement with respect to such party. Other than claims pursuant to the confidentiality agreement between the Company and United Petroleum Transports, Inc., no Company-related party or Parent-related party (other than the Company, Parent or Merger Sub), will have any liability or obligation for any of the representations, warranties, covenants, agreements, obligations or liabilities of the Company, Parent or Merger Sub or of or for any claim, investigation, or proceeding, in each case under, based on, in respect of, or by reason of, the merger agreement or the transactions contemplated therein, including the merger.

APPRAISAL RIGHTS

Under Section 607.1302 of the Florida Business Corporation Act, appraisal rights will not be available to Company shareholders in connection with the merger.

STOCK OWNERSHIP

The following table sets forth certain information with respect to each of our current directors, each named executive officer, and all current directors and executive officers as a group, including the beneficial ownership of Company common stock as of November 30, 2023 for each individual and the group. The table also lists the name, address and share ownership information for all shareholders known to us to own, directly or indirectly, more than 5% of the outstanding shares of Company common stock, as of November 30, 2023.

We have determined beneficial ownership in accordance with the rules of the SEC, and thus it represents sole or shared voting or investment power with respect to our securities. Unless otherwise indicated below, to our knowledge, the persons and entities named in the table have sole voting and sole investment power with respect to all shares that they beneficially owned, subject to community property laws where applicable.

We have based our calculation of the percentage of beneficial ownership on 3,553,571 shares of Company common stock outstanding as of November 30, 2023. We have deemed shares of Company common stock subject to Company stock options that are currently exercisable or exercisable within 60 days of November 30, 2023 to be outstanding and to be beneficially owned by the person holding the Company stock option for the purpose of computing the percentage ownership of that person. We did not deem these shares outstanding, however, for the purpose of computing the percentage ownership of any other person.

Unless otherwise indicated, the address of each beneficial owner listed in the table below is c/o Patriot Transportation Holding, Inc., 200 W. Forsyth Street, 7th Floor, Jacksonville, Florida 32202. The information provided in the table is based on the Company's records, information filed with the SEC and information provided to the Company, except where otherwise noted.

	Common Stock Number of	
Name and (if applicable) Address	Shares	Ownership Percentage
Directors:		
John E. Anderson	$62,637^{(1)}$	1.8%
John D. Baker II	589,261 ⁽²⁾	16.6%
Thompson S. Baker II	$357,903^{(3)}$	9.8%
Luke E. Fichthorn III	$67,142^{(4)}$	1.9%
Charles D. Hyman	36,638 ⁽⁵⁾	1.0%
Eric K. Mann	4,200	*
Named Executive Officers:		
John D. Klopfenstein	$28,776^{(6)}$	*
Matthew C. McNulty	154,679 ⁽⁷⁾	4.2%
Robert E. Sandlin	$297,117^{(8)}$	7.8%
Directors and Executive Officers as a Group (11 Persons)	1,648,986	39.9%
5% or Greater Shareholders	(0)	
Trust FBO John D. Baker II U/A Cynthia L. Baker Trust dated 4/30/1965	371,158 ⁽⁹⁾	10.4%
John D. Baker II	589,261 ⁽²⁾	16.6%
Edward L. Baker II	403,591 ⁽⁹⁾	11.4%
200 W. Forsyth Street, 7th Floor		
Jacksonville, FL 32202	(2)	
Thompson S. Baker II	$357,903^{(3)}$	9.8%
200 W. Forsyth Street, 7th Floor		
Jacksonville, FL 32202		
CLB 1965 LLC	304,493 ⁽¹⁰⁾	
Cynthia P. Ogden	304,493 ⁽¹⁰⁾	8.6%
1165 5th Avenue #10-D		
New York, NY 10029		

	Common Stock Number of	
Name and (if applicable) Address	Shares	Ownership Percentage
Robert E. Sandlin	$297,117^{(8)}$	7.8%
200 W. Forsyth Street, 7th Floor		
Jacksonville, FL 32202		
Estabrook Capital Management, LLC	241,679 ⁽¹¹⁾	6.8%
Charles T. Foley	241,679 ⁽¹¹⁾	6.8%
David P. Foley	241,679 ⁽¹¹⁾	6.8%
900 Third Avenue		
New York, NY 10022		
Minerva Advisors, LLC	246,583 ⁽¹²⁾	6.9%
Minerva Group, LP	$202,042^{(12)}$	5.7%
Minerva GP, LP	$202,042^{(12)}$	5.7%
Minerva GP, Inc.	$202,042^{(12)}$	5.7%
David P. Cohen	246,583 ⁽¹²⁾	6.9%
50 Monument Road, Suite 201		
Bala Cynwyd, PA 19004		

^{*} The amount represents less than 1% of the outstanding shares of Company common stock.

- 2) Mr. John D. Baker II's reported ownership includes (i) 4,000 shares held directly, (ii) 167,848 shares held in his living trust, (iii) 3,341 shares held in his retirement account, (iv) 1,263 shares held by his spouse's living trust, as to which his spouse has sole voting and investment power, (v) 371,158 shares held in a trust for the benefit of Mr. Baker and his family members and for which he and Edward L. Baker II serve as co-trustees and have shared voting and investment power, and (vi) 41,651 shares held by the estate of Edward L. Baker, of which Mr. Thompson S. Baker II and Mr. John D. Baker II are co-administrators and as to which Mr. Thompson S. Baker II and Mr. John D. Baker II have shared voting and investment power. Mr. Baker disclaims beneficial ownership of the shares described in clause (v) (except to the extent of his pecuniary interest therein) and clause (vi).
- 3) Mr. Thompson S. Baker II's reported ownership includes (i) 90,259 shares held in his living trust, (ii) 35,291 shares held in trust for the benefit of Mr. Baker (iii) 733 shares owned by Mr. Baker's spouse, as to which Mr. Baker's spouse has sole voting and investment power, (iv) 2,199 shares held in trust for the benefit of Mr. Baker's minor children, as to which Mr. Baker has shared voting and investment power, (v) 81,903 shares underlying options that are exercisable within 60 days of November 30, 2023, (vi) 105,867 shares held in trust for the benefit of Mr. Baker's siblings, as to which Mr. Baker and his siblings serve as trustees and as to which Mr. Baker has shared voting and investment power, and (vii) 41,651 shares held by the estate of Edward L. Baker, of which Mr. Thompson S. Baker II and Mr. John D. Baker II are co-administrators and as to which Mr. Thompson S. Baker II and Mr. John D. Baker II have shared voting and investment power. Mr. Baker is a beneficiary of Edward L. Baker's estate. Mr. Baker disclaims beneficial ownership of the shares described in clause (vi).
- 4) Mr. Fichthorn's reported ownership includes 52,542 shares held directly, 11,500 shares owned by his spouse, as to which he disclaims any beneficial interest, and 3,100 shares owned by the M/B Disbro Trust, of which Mr. Fichthorn is a co-trustee and income beneficiary and as to which Mr. Fichthorn has shared voting and investment power.
- 5) Mr. Hyman's reported ownership includes 35,504 shares held directly, 800 shares held in his IRA, and 334 shares held in his spouse's trust, of which Mr. Hyman is co-trustee and as to which Mr. Hyman has shared voting and investment power.
- 6) Mr. Klopfenstein's reported ownership includes 3,058 shares held directly, 3,602 shares held in his retirement account, and 22,116 shares underlying options that are exercisable within 60 days of November 30, 2023.
- 7) Mr. McNulty's reported ownership includes 315 shares held in his retirement account, and 154,364 shares underlying options that are exercisable within 60 days of November 30, 2023.
- 8) Mr. Sandlin's reported ownership includes 26,854 shares held directly, 4,068 shares held in his retirement account, and 266,195 shares underlying options that are exercisable within 60 days of November 30, 2023.
- 9) The Trust FBO John D. Baker II U/A Cynthia L. Baker Trust dated 4/30/1965, to which John D. Baker II and Edward L. Baker II serve as co-trustees and to which John D. Baker II and his family members are beneficiaries, holds 371,158 shares of the Company's common stock. John D. Baker II and Edward L. Baker II disclaim beneficial ownership of such shares except to the extent of their pecuniary interest therein. Each of John D. Baker II's and Edward L. Baker II's beneficial ownership includes the shares held by the Trust FBO John D. Baker II U/A Cynthia L. Baker Trust dated 4/30/1965. Additionally, Edward L. Baker II holds 32,433 shares directly. Reported information is current as of November 30, 2023.
- 10) Cynthia P. Ogden, as manager of CLB 1965 LLC, has sole voting and dispositive power with respect to 304,493 shares of the Company's common stock. Reported information is current as of November 30, 2023.
- 11) In a Schedule 13G filed with the SEC on February 13, 2023, Estabrook Capital Management, LLC, Charles T. Foley and David P. Foley reported that, as of December 31, 2022, they had shared voting and dispositive power with respect to 241,679 shares of the Company's common stock.
- 12) In a Schedule 13G filed with the SEC on February 14, 2022, Minerva Advisors, LLC, Minerva Group, LP, Minerva GP, LP, Minerva GP, Inc. and David P Cohen reported that, as of December 31, 2021, they each had sole voting and sole dispositive power with respect to 202,042 shares of the Company's common stock, and that Minerva Advisors LLC and David P. Cohen each had shared voting and dispositive power with respect to 44,541 shares of the Company's common stock.

¹⁾ Mr. Anderson's shares are held by Anderson Family Enterprises, LLC.

OTHER MATTERS

As of the date of this proxy statement, the Board knows of no matters that will be presented for consideration at the special meeting other than as described in this proxy statement.

FUTURE SHAREHOLDER PROPOSALS

The Company will hold an annual meeting in 2024 only if the merger has not already been completed by, or shortly after, the time at which the Company's 2024 annual meeting would normally take place.

If the 2024 annual meeting of the Company shareholders is held, then:

- shareholder proposals intended to be presented at such annual meeting (other than proxy access nominations) must be received by the Company no later than September 1, 2023, to be eligible for inclusion in our proxy statement and form of proxy for the 2024 annual meeting. However, if the date of such annual meeting is more than thirty days before or after February 2, 2024, then the deadline for submitting any such shareholder proposal for inclusion in the proxy materials relating to such annual meeting shall be a reasonable time before we begin to print or mail such proxy materials; and
- except for shareholder proposals to be included in the Company's proxy materials, the deadline for nominations for directors submitted by a shareholder is forty days before the next annual meeting, and for other shareholder proposals is November 10, 2023. Proposals must be sent to the Secretary of the Company at our principal executive offices. Any notice from a shareholder nominating a person as director must include certain additional information as specified in our Articles of Incorporation.

Proposals (other than proxy access nominations) must concern a matter that may be properly considered and acted upon at such annual meeting in accordance with applicable laws and regulations and our bylaws, committee charters and policies, and must otherwise comply with Rule 14a-8 of the Exchange Act and we reserve the right to reject, rule out of order or take other appropriate action with respect to any proposal that does not comply with these requirements.

Any proposal (including proxy access nominations) should be addressed to Patriot Transportation Holding, Inc., c/o Corporate Secretary, 200 W. Forsyth Street, 7th Floor, Jacksonville, Florida 32202.

HOUSEHOLDING OF PROXY MATERIALS

A number of brokers with account holders who are Company shareholders will be "householding" the Company's proxy materials. A single proxy statement will be delivered to multiple Company shareholders sharing an address unless contrary instructions have been received from the affected shareholders. Once you have received notice from your broker that they will be "householding" communications to your address, "householding" will continue until you are notified otherwise or until you revoke your consent. If, at any time, you no longer wish to participate in "householding" and would prefer to receive a separate proxy statement, please notify your broker, direct your written request to the Company's principal offices, Attention: Secretary, or contact the Company's Secretary by telephone at (904) 858-9100 and we will promptly deliver such separate copy. The Company's principal offices are located at 200 W. Forsyth Street, 7th Floor, Jacksonville, FL 32202. The Company's shareholders who currently receive multiple copies of the proxy materials at their address and would like to request "householding" of their communications should contact their broker. In addition, upon written or oral request to the address or telephone number set forth above, we will promptly deliver a separate copy of the proxy materials to any Company shareholder at a shared address to which a single copy of the documents was delivered.

WHERE YOU CAN FIND MORE INFORMATION

We file annual, quarterly and current reports, proxy statements and other information with the SEC. The SEC maintains a website, www.sec.gov, that contains reports, proxy, prospectus and other information regarding registrants, such as the Company. You can also find additional information about us at patriottrans.com. The information provided on our website is not part of this proxy statement and is not incorporated by reference in this proxy statement by this or any other reference to our website in this proxy statement.

Statements contained in this proxy statement, or in any document incorporated in this proxy statement by reference, regarding the contents of any contract or other document, are not necessarily complete, and each such statement is qualified in its entirety by reference to that contract or other document filed as an exhibit with the SEC. The SEC allows us to "incorporate by reference" into this proxy statement documents we file with the SEC. This means that we can disclose important information to you by referring you to those documents. The information incorporated by reference is considered to be a part of this proxy statement. This proxy statement and the information that we later file with the SEC may update and supersede the information incorporated by reference. Similarly, the information that we later file with the SEC may update and supersede the information in this proxy statement. We also incorporate by reference the documents listed below and any documents filed by us pursuant to Section 13(a), 13(c), 14 or 15(d) of the Exchange Act (except as otherwise provided in the forms governing the documents we incorporate by reference, including, with respect to Current Reports on Form 8-K, any information furnished under Item 2.02 or Item 7.01 and related exhibits) between the date of this proxy statement and the earlier of the date of the special meeting or the termination of the merger agreement:

- the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2022, filed on December 9, 2022 (including the portions of the Company's Definitive Proxy Statement on Schedule 14A filed on December 9, 2022, incorporated by reference therein);
- the Company's Quarterly Reports on Form 10-Q for the quarterly periods ended December 31, 2022, March 31, 2023 and June 30, 2023, filed on February 14, 2023, May 10, 2023 and August 3, 2023, respectively; and
- the Company's Current Reports on Form 8-K filed on December 9, 2022, February 3, 2023, and November 1, 2023 (excluding, in each instance, any information furnished under Item 2.02 or Item 7.01 and related exhibits).

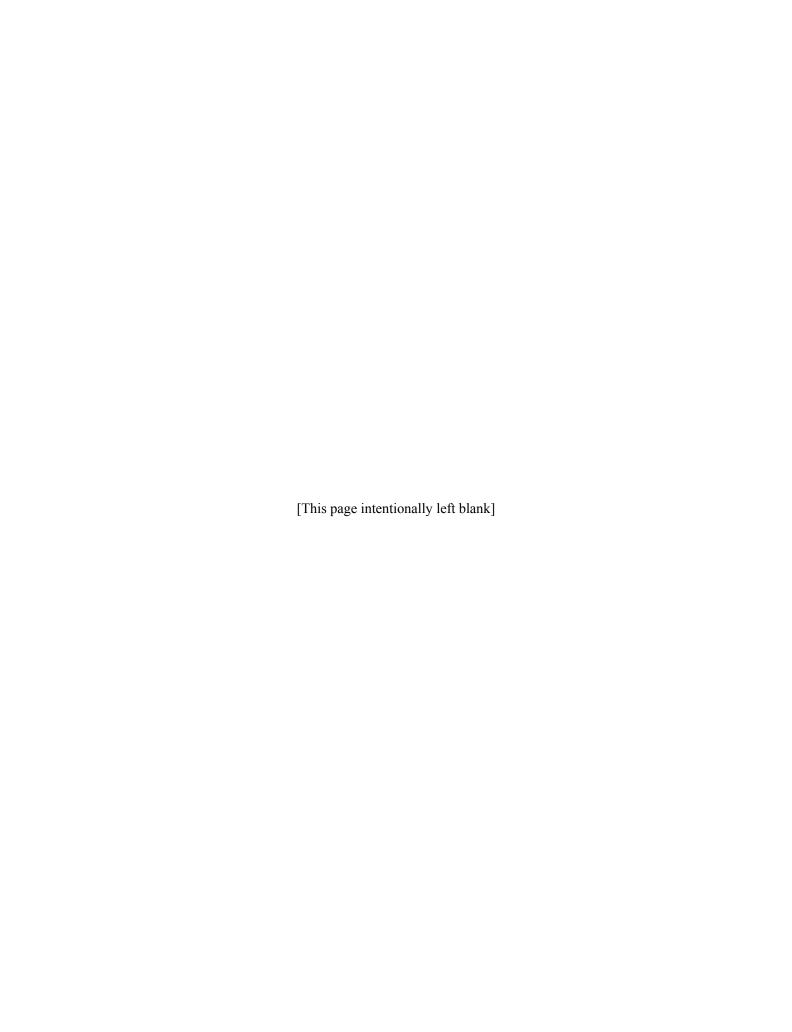
We will provide any of these filings, at no charge, upon written or oral request. Requests for this information may be made in writing to Patriot Transportation Holding, Inc., 200 W. Forsyth Street, 7th Floor, Jacksonville, Florida 32202 or by telephone at (904) 858-9100.

If you would like to request documents from us, please do so at least five business days before the date of the special meeting in order to receive timely delivery of those documents prior to the special meeting. If you request any documents from us, we will mail them to you by first class mail, or another equally prompt method, within one business of receipt of such request.

If you have questions about the merger or how to submit your proxy, or if you need additional copies of this proxy statement or the enclosed proxy card or voting instructions, please contact our proxy solicitor:

Georgeson LLC 1290 Avenue of the Americas, 9th Floor New York, NY 10104 (888) 873-0729

THIS PROXY STATEMENT DOES NOT CONSTITUTE THE SOLICITATION OF A PROXY IN ANY JURISDICTION TO OR FROM ANY PERSON TO WHOM OR FROM WHOM IT IS UNLAWFUL TO MAKE SUCH PROXY SOLICITATION IN THAT JURISDICTION. YOU SHOULD RELY ONLY ON THE INFORMATION CONTAINED OR INCORPORATED BY REFERENCE IN THIS PROXY STATEMENT TO VOTE YOUR SHARES AT THE SPECIAL MEETING. WE HAVE NOT AUTHORIZED ANYONE TO PROVIDE YOU WITH INFORMATION THAT IS DIFFERENT FROM WHAT IS CONTAINED IN THIS PROXY STATEMENT. THIS PROXY STATEMENT IS DATED DECEMBER 1, 2023. YOU SHOULD NOT ASSUME THAT THE INFORMATION CONTAINED IN THIS PROXY STATEMENT IS ACCURATE AS OF ANY DATE OTHER THAN THAT DATE, AND THE MAILING OF THIS PROXY STATEMENT TO SHAREHOLDERS SHALL NOT CREATE ANY IMPLICATION TO THE CONTRARY.



AGREEMENT AND PLAN OF MERGER

by and among

BLUE HORIZON PARTNERS, INC., BLUE HORIZON PARTNERS MERGER SUB, INC.,

and

PATRIOT TRANSPORTATION HOLDING, INC.

Dated as of November 1, 2023

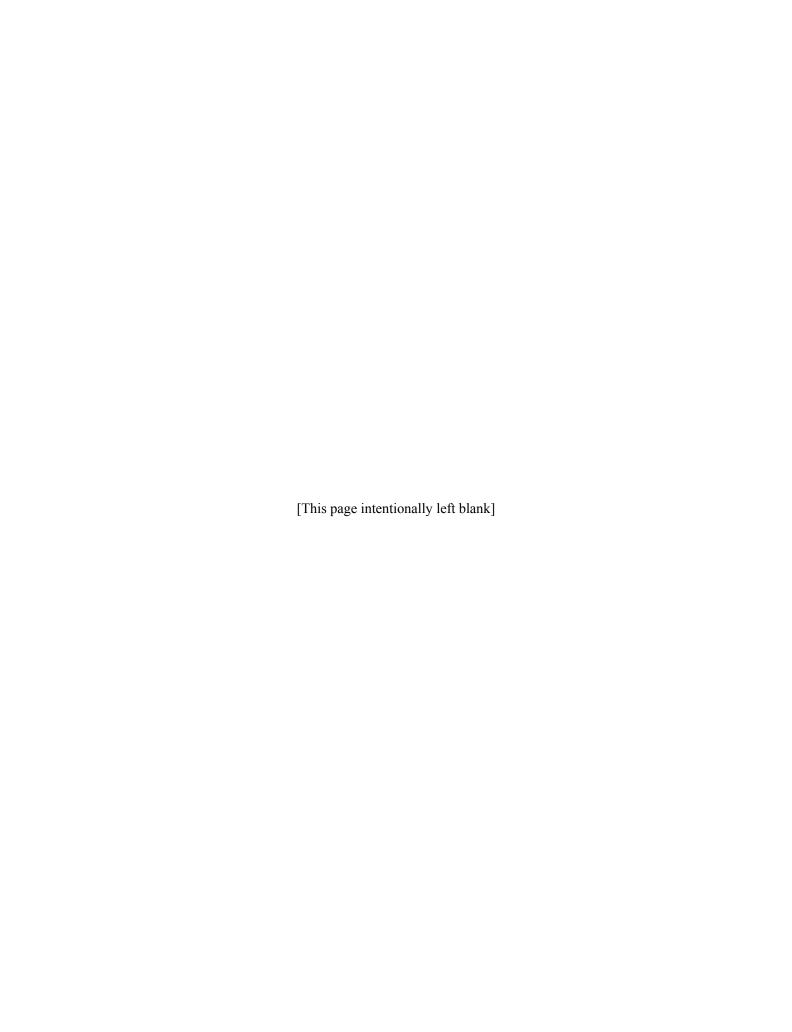
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Exhibit A Form of Articles of Incorporation of Surviving Corporation



AGREEMENT AND PLAN OF MERGER

This AGREEMENT AND PLAN OF MERGER, dated as of November 1, 2023 (this "<u>Agreement</u>"), is made by and among Blue Horizon Partners, Inc., an Oklahoma corporation ("<u>Parent</u>"), Blue Horizon Partners Merger Sub, Inc., a Florida corporation and a wholly owned subsidiary of Parent ("<u>Merger Sub</u>"), and Patriot Transportation Holding, Inc., a Florida corporation (the "<u>Company</u>"). All capitalized terms used in this Agreement shall have the meanings assigned to such terms in <u>Section 8.1</u> or as otherwise defined elsewhere in this Agreement unless the context clearly indicates otherwise.

RECITALS

- A. The Company, Parent and Merger Sub desire to effect the merger of Merger Sub with and into the Company, with the Company continuing as the surviving corporation (the "Merger") on the terms and subject to the conditions set forth in this Agreement and in accordance with the Florida Business Corporation Act, as amended (the "FBCA")], pursuant to which, except as otherwise provided in Section 2.1, each share of common stock, par value \$0.10 per share, of the Company (each, a "Share" and collectively, the "Shares") issued and outstanding immediately prior to the Effective Time shall be converted into the right to receive the Merger Consideration.
- B. The Board of Directors of Merger Sub has, upon the terms and subject to the conditions set forth herein, approved and declared it advisable for Merger Sub to enter into this Agreement and consummate the transactions contemplated hereby, including the Merger.
- C. The Board of Directors of Parent has, upon the terms and subject to the conditions set forth herein, approved this Agreement and the transactions contemplated hereby, including the Merger, and Parent, as the sole stockholder of Merger Sub, has duly executed and delivered to Merger Sub and the Company a written consent, to be effective by its terms immediately following execution of this Agreement, adopting this Agreement.
- D. The Board of Directors of the Company (the "Company Board") has, upon the terms and subject to the conditions set forth herein, (i) determined that the transactions contemplated by this Agreement, including the Merger, are advisable, fair to and in the best interests of the Company and its stockholders, (ii) approved, adopted and declared advisable this Agreement and the transactions contemplated hereby, including the Merger, (iii) directed that this Agreement be submitted to the stockholders of the Company for its adoption, and (iv) agreed to recommend that the Company's stockholders adopt this Agreement.
- E. Concurrently with the execution and delivery of this Agreement, and as a condition and inducement to the willingness of Parent, Merger Sub and the Company to enter into this Agreement, each of the Supporting Stockholders has granted to the members of the Company Board who are not individually a party to the Support Agreement (in their capacity as such, collectively, the "Proxy Holder") an irrevocable proxy and entering into an agreement with the Proxy Holder and the Company (such proxy and agreement, collectively, the "Support Agreement"), pursuant to which, subject to the terms and conditions therein, and among other things, the Supporting Stockholders irrevocably appoint the Proxy Holder as their proxy to vote all of the Shares owned by them in favor of the approval and adoption of this Agreement and the Merger.
- F. Parent, Merger Sub and the Company desire to make certain representations, warranties, covenants and agreements in connection with the Merger and also to prescribe various conditions to the Merger.

AGREEMENT

NOW, THEREFORE, in consideration of the foregoing, and the covenants, premises, representations and warranties and agreements contained in this Agreement and for other good and valuable consideration, the receipt and adequacy of which are hereby acknowledged, and intending to be legally bound, the parties to this Agreement agree as follows:

ARTICLE 1 THE MERGER

1.1 The Merger.

(a) Upon the terms and subject to the conditions set forth in this Agreement, and in accordance with the FBCA, at the Effective Time, Merger Sub shall be merged with and into the Company. As a result of the Merger, the separate corporate existence of Merger Sub shall cease, and the Company shall continue as the surviving

corporation of the Merger (the "Surviving Corporation"). The Merger shall be effected pursuant to the FBCA and shall have the effects set forth in this Agreement and the applicable provisions of the FBCA. Without limiting the generality of the foregoing, at the Effective Time, by virtue of the Merger and without the necessity of further action by the Company or any other Person, all of the property, rights, privileges, immunities, powers, franchises, licenses and authority of the Company and Merger Sub shall vest in the Surviving Corporation, and all of the debts, liabilities, obligations, restrictions and duties of the Company and Merger Sub shall become the debts, liabilities, obligations, restrictions and duties of the Surviving Corporation. The Merger and other transactions contemplated by this Agreement are referred to herein as the "Transactions".

- (b) At the Effective Time, by virtue of the Merger and without the necessity of further action by the Company or any other Person, the articles of incorporation of the Surviving Corporation shall be amended and restated so as to read in its entirety in the form set forth as Exhibit A hereto, and as so amended and restated, shall be the articles of incorporation of the Surviving Corporation until thereafter changed or amended as provided therein or by applicable Law (subject to Section 5.7). In addition, the bylaws of Merger Sub as in effect immediately prior to the Effective Time shall be the bylaws of the Surviving Corporation, except that references to Merger Sub's name shall be replaced with references to the Surviving Corporation's name, until thereafter changed or amended as provided therein or by applicable Law (subject to Section 5.7).
- (c) At the Effective Time, by virtue of the Merger and without the necessity of further action by the Company or any other Person, from and after the Effective Time, (i) the directors of Merger Sub immediately prior to the Effective Time or such other individuals designated by Parent as of the Effective Time shall become the directors of the Surviving Corporation, and (ii) the officers of the Company immediately prior to the Effective Time or such other individuals designated by Parent as of the Effective Time shall become the officers of the Surviving Corporation, each such directors or officers to hold office in accordance with the articles of incorporation and bylaws of the Surviving Corporation until their respective successors shall have been duly elected, designated or qualified, or until their earlier death, resignation or removal in accordance with the articles of incorporation and bylaws of the Surviving Corporation.
- (d) If, at any time after the Effective Time, the Surviving Corporation shall determine, or shall be advised, that any deeds, bills of sale, instruments of conveyance, assignments, assurances or any other actions or things are necessary or desirable to vest, perfect or confirm of record or otherwise in the Surviving Corporation its right, title or interest in, to or under any of the rights, properties or assets of either of the Company or Merger Sub acquired or to be acquired by the Surviving Corporation as a result of, or in connection with, the Merger or otherwise to carry out this Agreement, then the officers and directors of the Surviving Corporation shall be authorized to execute and deliver, in the name and on behalf of either the Company or Merger Sub, all such deeds, bills of sale, instruments of conveyance, assignments and assurances and to take and do, in the name and on behalf of each of such corporations or otherwise, all such other actions and things as may be necessary or desirable to vest, perfect or confirm any and all right, title or interest in, to and under such rights, properties or assets in the Surviving Corporation or otherwise to carry out this Agreement.
- 1.2 Closing and Effective Time of the Merger. The closing of the Merger (the "Closing") will take place at 8:00 a.m., Central Time, on the third Business Day after satisfaction or waiver of all of the applicable conditions set forth in Article 6 (other than those conditions that by their nature are to be satisfied at the Closing, but subject to the fulfillment or waiver of those conditions at the Closing), via electronic exchange of signature pages unless another time, date or place is agreed to in writing by the parties hereto. The date on which the Closing actually occurs is referred to as the "Closing Date". On the Closing Date, or on such other date as Parent and the Company may agree to, Merger Sub or the Company shall cause the articles of merger (the "Articles of Merger") to be executed and filed with the Secretary of State of the State of Florida in accordance with the relevant provisions of the FBCA and shall make all other filings required under the FBCA. The Merger shall become effective at the time the Articles of Merger shall have been duly filed with the Secretary of State of the State of Florida, or such later date and time as is agreed upon by the parties and specified in the Articles of Merger (such date and time at which the Merger becomes effective hereinafter referred to as the "Effective Time").

ARTICLE 2 CONVERSION OF SECURITIES IN THE MERGER

- 2.1 <u>Conversion of Securities</u>. At the Effective Time, by virtue of the Merger and without any action on the part of Parent, Merger Sub, the Company or the holders of any of the following securities:
 - (a) <u>Conversion of Shares</u>. Each Share issued and outstanding immediately prior to the Effective Time, other than Shares to be cancelled or converted pursuant to <u>Section 2.1(b)</u>, shall be converted automatically into the right to receive \$16.26 per Share (the "<u>Merger Consideration</u>"), payable to the holder of such Share in cash, without interest, subject to any withholding of Taxes required by applicable Law as provided in <u>Section 2.4</u>, upon surrender of the Certificates or Book-Entry Shares in accordance with <u>Section 2.2</u>. As of the Effective Time, all such Shares shall no longer be outstanding and shall automatically be cancelled and shall cease to exist, and shall thereafter represent only the right to receive the Merger Consideration to be paid in accordance with Section 2.2.
 - (b) <u>Cancellation of Treasury Shares and Parent-Owned Shares</u>. Each Share held (i) by the Company as treasury stock, (ii) by any direct or indirect wholly owned Subsidiary of the Company, or (iii) directly by Parent or Merger Sub (or any direct or indirect wholly owned subsidiaries of Merger Sub), in each case, immediately prior to the Effective Time, shall automatically be cancelled and shall cease to exist, and no consideration or payment shall be delivered in exchange therefor or in respect thereof.
 - (c) <u>Merger Sub Equity Interests</u>(a). Each share of common stock of Merger Sub, issued and outstanding immediately prior to the Effective Time, shall be converted into and become one newly and validly issued, fully paid and non-assessable share of common stock of the Surviving Corporation (i.e., 100,000 shares in the aggregate) and together shall constitute the only outstanding shares of capital stock of the Surviving Corporation.

2.2 Payment for Securities; Surrender of Certificates.

(a) Paying Agent. At or prior to the Effective Time, Parent shall designate a nationally recognized bank or trust company to act as the paying agent (the identity and terms of designation and appointment of which shall be reasonably acceptable to the Company) for purposes of effecting the payment of the Merger Consideration in connection with the Merger in accordance with this Article 2 (the "Paying Agent"). Parent shall pay, or cause to be paid, the fees and expenses of the Paying Agent. At or prior to the Effective Time, Parent shall deposit, or cause to be deposited, with the Paying Agent the aggregate Merger Consideration to which holders of Shares shall be entitled at the Effective Time pursuant to this Agreement. In the event such deposited funds are insufficient to make the payments contemplated pursuant to Section 2.1, Parent shall promptly deposit, or cause to be deposited, with the Paying Agent such additional funds to ensure that the Paying Agent has sufficient funds to make such payments. Such funds shall be invested by the Paying Agent as directed by Parent, pending payment thereof by the Paying Agent to the holders of the Shares in accordance with this Article 2; provided, however, that any such investments shall be in obligations of, or guaranteed by, the United States government or rated A-1 or P-1 or better by Moody's Investor Service, Inc. or Standard & Poor's Corporation, respectively. Earnings from such investments shall be the sole and exclusive property of the Surviving Corporation, and no part of such earnings shall accrue to the benefit of holders of Shares.

(b) Procedures for Surrender.

(i) Certificates. As soon as practicable after the Effective Time (and in no event later than three (3) Business Days after the Effective Time), the Surviving Corporation shall cause the Paying Agent to mail to each Person that was, immediately prior to the Effective Time, a holder of record of Shares represented by certificates (the "Certificates"), which Shares were converted into the right to receive the Merger Consideration at the Effective Time pursuant to this Agreement: (A) a letter of transmittal, which shall specify that delivery shall be effected, and risk of loss and title to the Certificates shall pass, only upon delivery of the Certificates to the Paying Agent, and shall otherwise be in such form as Parent and the Paying Agent shall reasonably agree; and (B) instructions for effecting the surrender of the Certificates (or affidavits of loss in lieu of the Certificates as provided in Section 2.2(e)) in exchange for payment of the Merger Consideration. Upon surrender of a Certificate (or affidavit of loss in lieu of the Certificate as provided in Section 2.2(e)) to the Paying Agent or to such other agent or agents as may be appointed by Parent, together with delivery of a letter of transmittal, duly executed and in proper form, with respect to such Certificates, the Paying Agent or such other agent, in accordance with the letter of transmittal and

instructions, shall transmit to the holder of such Certificates the Merger Consideration for each Share formerly represented by such Certificates (subject to any withholding of Taxes required by applicable Law as provided in Section 2.4), and any Certificate so surrendered shall forthwith be cancelled. If payment of the Merger Consideration is to be made to a Person other than the Person in whose name any surrendered Certificate is registered, it shall be a condition precedent of payment that the Certificate so surrendered shall be properly endorsed or shall be otherwise in proper form for transfer, and the Person requesting such payment shall have paid any transfer and other similar Taxes required by reason of the payment of the Merger Consideration to a Person other than the registered holder of the Certificate so surrendered and shall have established to the satisfaction of Parent or the Surviving Corporation that such Taxes either have been paid or are not required to be paid. No interest will be paid or accrued on any amount payable upon due surrender of the Certificates. Until surrendered as contemplated hereby, each Certificate shall be deemed at any time after the Effective Time to represent only the right to receive the Merger Consideration in cash as contemplated by this Agreement, which shall be deemed to represent only the right to receive payment of the fair value of such Shares in accordance with and solely to the extent provided by Section 607.1302 of the FBCA.

- (ii) Book-Entry Shares. Notwithstanding anything to the contrary contained in this Agreement, no holder of non-certificated Shares represented by book-entry ("Book-Entry Shares") shall be required to deliver a Certificate or, in the case of holders of Book-Entry Shares held through The Depository Trust Company, an executed letter of transmittal to the Paying Agent, to receive the Merger Consideration that such holder is entitled to receive pursuant to Section 2.1(a). In lieu thereof, each holder of record of one or more Book-Entry Shares held through The Depository Trust Company whose Shares were converted into the right to receive the Merger Consideration shall automatically upon the Effective Time be entitled to receive, and Parent shall cause the Paying Agent to pay and deliver to The Depository Trust Company or its nominee as promptly as practicable after the Effective Time, in respect of each such Book-Entry Share a cash amount in immediately available funds equal to the Merger Consideration (subject to any withholding of Taxes required by applicable Law as provided in Section 2.4), and such Book-Entry Shares of such holder shall be cancelled. As soon as practicable after the Effective Time (and in no event later than three Business Days after the Effective Time), the Surviving Corporation shall cause the Paying Agent to mail to each Person that was, immediately prior to the Effective Time, a holder of record of Book-Entry Shares not held through The Depository Trust Company: (A) a letter of transmittal, which shall be in such form as Parent and the Paying Agent shall reasonably agree; and (B) instructions for returning such letter of transmittal in exchange for the Merger Consideration. Upon delivery of such letter of transmittal, in accordance with the terms of such letter of transmittal, duly executed, the holder of such Book-Entry Shares shall be entitled to receive in exchange therefor a cash amount in immediately available funds equal to the Merger Consideration (subject to any withholding of Taxes required by applicable Law as provided in Section 2.4), and such Book-Entry Shares so surrendered shall at the Effective Time be cancelled. Payment of the Merger Consideration with respect to Book-Entry Shares so surrendered shall only be made to the Person in whose name such Book-Entry Shares are registered. No interest will be paid or accrued on any amount payable upon due surrender of Book-Entry Shares. Until paid or surrendered as contemplated hereby, each Book-Entry Share shall be deemed at any time after the Effective Time to represent only the right to receive the Merger Consideration in cash as contemplated by this Agreement, which shall be deemed to represent the right to receive payment of the fair value of such Shares in accordance with and solely to the extent provided by Section 607.1302 of the FBCA.
- (c) Transfer Books; No Further Ownership Rights in Shares. At the Effective Time, the stock transfer books of the Company shall be closed and thereafter there shall be no further registration of transfers of Shares on the records of the Company. From and after the Effective Time, the holders of Certificates and Book-Entry Shares outstanding immediately prior to the Effective Time shall cease to have any rights with respect to such Shares except as otherwise provided for herein or by applicable Law. If, after the Effective Time, Certificates are presented to the Surviving Corporation for any reason, they shall be cancelled and exchanged as provided in this Agreement.
- (d) <u>Termination of Fund; Abandoned Property; No Liability.</u> Any portion of the funds (including any interest received with respect thereto) made available to the Paying Agent that remains unclaimed by the holders of Certificates or Book-Entry Shares on the first anniversary of the Effective Time will be returned to the Surviving Corporation or an affiliate thereof designated by the Surviving Corporation, upon demand, and any

such holder who has not tendered its Certificates or Book-Entry Shares for the Merger Consideration in accordance with Section 2.2(b) prior to such time shall thereafter look only to Parent and the Surviving Corporation (subject to abandoned property, escheat or other similar Laws) for delivery of the Merger Consideration, without interest and subject to any withholding of Taxes required by applicable Law as provided in Section 2.4, in respect of such holder's surrender of their Certificates or Book-Entry Shares and compliance with the procedures in Section 2.2(b). Any portion of the Merger Consideration remaining unclaimed by the holders of Certificates or Book-Entry Shares immediately prior to such time as such amounts would otherwise escheat to, or become property of, any Governmental Entity will, to the extent permitted by applicable Law, become the property of the Surviving Corporation or an affiliate thereof designated by the Surviving Corporation, free and clear of any claim or interest of any Person previously entitled thereto. Notwithstanding the foregoing, none of Parent, Merger Sub, the Surviving Corporation, the Paying Agent or their respective affiliates will be liable to any holder of a Certificate or Book-Entry Shares for Merger Consideration delivered to a public official pursuant to any applicable abandoned property, escheat or similar Law. Any portion of the Merger Consideration made available to the Paying Agent pursuant to Section 2.2(a) to pay for Shares for which appraisal rights have been perfected shall be returned to the Surviving Corporation, upon demand.

(e) Lost, Stolen or Destroyed Certificates. In the event that any Certificates shall have been lost, stolen or destroyed, the Paying Agent shall issue in exchange for such lost, stolen or destroyed Certificates, upon the making of an affidavit of that fact by the holder thereof, the Merger Consideration payable in respect thereof pursuant to Section 2.1(a). Parent may, in its reasonable discretion and as a condition precedent to the payment of such Merger Consideration, require the owners of such lost, stolen or destroyed Certificates to deliver a bond in a reasonable sum as it may reasonably direct as indemnity against any claim that may be made against Parent, Merger Sub, the Surviving Corporation or the Paying Agent with respect to the Certificates alleged to have been lost, stolen or destroyed.

2.3 Treatment of Equity Under Company Equity Plan.

- (a) <u>Treatment of Company Stock Options</u>. At the Effective Time, each outstanding and unexercised Company Stock Option, whether vested or unvested, whether exercisable or unexercisable, that is outstanding immediately prior to the Effective Time shall automatically and without any required action on the part of the holder thereof or the Company (other than the provision of advance notice of such cancellation to the holder thereof), become fully vested and be cancelled in exchange for the right to receive, at the Effective Time, an amount in cash (subject to any applicable withholding Taxes) equal to (x) the total number of Shares underlying such Company Stock Option, *multiplied* by (y) the excess, if any, of (i) the Merger Consideration over (ii) the per-share exercise price of such Company Stock Option.
- (b) Treatment of Company Stock Appreciation Rights. At the Effective Time, each outstanding Company Stock Appreciation Right, whether vested or unvested, that is outstanding immediately prior to the Effective Time shall, automatically and without any required action on the part of the holder thereof or the Company (other than the provision of advance notice of such cancellation to the holder thereof), become fully vested and be cancelled in exchange for the right to receive, at the Effective Time, an amount in cash (subject to any applicable withholding Taxes) equal to (x) the total number of shares underlying such Company Stock Appreciation Right *multiplied* by (y) the excess of (i) the Merger Consideration over (ii) the SAR Price.
- (c) Payment by Surviving Corporation. The Surviving Corporation or an applicable Subsidiary shall, and Parent shall cause the Surviving Corporation to, pay to the holders of Company Awards in the amounts described in Sections 2.3(a) and 2.3(b), less any Taxes required to be withheld under applicable Law with respect to such payments simultaneously with or immediately following the Closing Date, through the Surviving Corporation's payroll system, but not later than five (5) Business Days following the Closing Date. Notwithstanding the foregoing, to the extent that any amounts payable under this Section 2.3 relate to a Company Award that is nonqualified deferred compensation subject to Section 409A of the Code, Parent, the Surviving Corporation or the applicable Subsidiary shall pay such amounts as promptly as is practicable following the earliest time permitted under the terms of the applicable agreement, plan or arrangement relating to such Company Award and that will not trigger a Tax or penalty under Section 409A of the Code (after taking into account actions taken under Treasury Regulations Section 1-409A-3(j)(4)(ix)), but in no event later than five (5) Business Days after such time.

- (d) Termination of the Company Equity Plan. As of the Effective Time, the Company Equity Plan shall be terminated and no further Shares or Company Awards in the Company or other rights with respect to Shares shall be granted thereunder. Following the Effective Time, no such Company Award or other right that was outstanding immediately prior to the Effective Time shall remain outstanding and each former holder of any such Company Award shall cease to have any rights with respect thereto, except the right to receive the consideration set forth in this Section 2.3.
- (e) <u>Board Actions</u>. Prior to the Effective Time, the Company Board (or, if appropriate, any committee thereof) shall adopt appropriate resolutions and take such other actions (including obtaining any employee consents) as are reasonably necessary to effect the transactions described in this Section 2.3.
- 2.4 Withholding Rights. The Company, Parent, Merger Sub, the Surviving Corporation or an applicable Subsidiary, and the Paying Agent, as the case may be, shall be entitled to deduct and withhold from any amounts otherwise payable pursuant to this Agreement such amounts as are required to be deducted and withheld with respect to the making of such payment under the Code or any other provision of applicable Law. In the event any such Person (a "Payor") determines that any amounts otherwise payable pursuant to this Agreement would be subject to deduction or withholding under applicable Law (other than deduction or withholding required (x) in connection with compensation for services or (y) as a result of the failure by the Person otherwise entitled to such amounts (a "Payee") to deliver timely to the Payor, to the extent required by applicable Law to avoid such deduction or withholding, a duly complete IRS Form W-9 or IRS Form W-8, as applicable), (a) the Payor shall use commercially reasonable efforts to notify the applicable Payee prior to the date on which such deduction or withholding is anticipated to occur, and (b) the Payor and the Payee shall use commercially reasonable efforts to cooperate to minimize or eliminate such deduction or withholding as permitted by applicable Law. To the extent that amounts are so deducted or withheld and paid to the appropriate Governmental Entity, such amounts shall be treated for all purposes of this Agreement as having been paid to the Person in respect of which such deduction or withholding was made.
- 2.5 Adjustments. In the event that, between the date of this Agreement and the Effective Time, any change in the outstanding Shares shall occur as a result of any stock split, reverse stock split, stock dividend (including any dividend or distribution of Equity Interests convertible into or exchangeable for Shares), recapitalization, reclassification, combination, exchange of shares or other similar event, the Merger Consideration shall be equitably adjusted to reflect such event and to provide to holders of Shares the same economic effect as contemplated by this Agreement prior to such event; provided that nothing in this Section 2.5 shall be deemed to permit or authorize the Company to take any such action or effect any such change that it is not otherwise authorized or permitted to take pursuant to Section 5.1 or is otherwise prohibited or restricted by any other provision of this Agreement.

ARTICLE 3 REPRESENTATIONS AND WARRANTIES OF THE COMPANY

Except (a) as set forth in the disclosure schedule delivered by the Company to Parent and Merger Sub concurrently with the execution of this Agreement (the "Company Disclosure Schedule"), it being agreed that disclosure of any item in any section of the Company Disclosure Schedule (whether or not an explicit cross reference appears) shall be deemed to be disclosed with respect to any other section of the Company Disclosure Schedule and any other representation or warranty made elsewhere in Article 3, in either case to which the relevance of such item is reasonably apparent on the face of such disclosure, or (b) as otherwise disclosed or identified in the Company SEC Documents filed and publicly available at least three (3) Business Days prior to the date hereof, other than any risk factor disclosures (excluding statements of historical fact) in any such Company SEC Document contained in the "Risk Factors" section thereof or other similarly cautionary, forward-looking or predictive statements in such Company SEC Document (it being agreed that any matter disclosed in the Company SEC Documents shall not be deemed disclosed for purposes of the Company Fundamental Reps), the Company hereby represents and warrants to Parent and Merger Sub as of the date hereof and as of the Closing Date that:

3.1 <u>Corporate Organization</u>. Each of the Company and its Subsidiaries is a corporation or other legal entity duly organized, validly existing and, to the extent applicable, in good standing under the Laws of the jurisdiction of its incorporation or organization. Each of the Company and its Subsidiaries has the requisite corporate or organizational, as the case may be, power and authority to own, lease and operate its properties and assets and to carry on its business as it is now being conducted, except, in the case of the Company's Subsidiaries, as would not reasonably be expected to have, individually or in the aggregate, a Company Material Adverse Effect. Each of the Company and its Subsidiaries is duly licensed or qualified to do business and is in good standing (where such concept

is recognized) in each jurisdiction in which the nature of the business conducted by it or the character or location of the properties and assets owned, leased or operated by it makes such licensing or qualification necessary, except where the failure to be so licensed, qualified or in good standing, has not had and would not reasonably be expected to have, individually or in the aggregate, a Company Material Adverse Effect. The copies of the Amended and Restated Articles of Incorporation, as amended (the "Company Charter"), and the Amended and Restated Bylaws, as amended (the "Company Bylaws"), of the Company, as most recently filed with the Company SEC Documents, are true, complete and correct copies of such documents as in effect as of the date of this Agreement and such documents are in full force and effect. The Company is not in violation of any of the provisions of the Company Charter or the Company Bylaws. The Company has delivered or made available to Parent true, complete and correct copies of its Subsidiaries' current certificate or articles of incorporation and bylaws (or equivalent organizational documents), and each of them is in full force and effect in all material respects, and none of the Company's Subsidiaries is in violation in any material respect of any provision of the foregoing documents.

3.2 Capitalization.

- (a) The authorized capital stock of the Company consists of twenty-five million (25,000,000) Shares and five million (5,000,000) shares of preferred stock ("Company Preferred Stock"). As of the close of business on October 26, 2023 (the "Reference Date"), (i) 3,526,489 Shares (other than treasury shares) were issued and outstanding, all of which were validly issued and fully paid, nonassessable and free of preemptive rights, (ii) 750,293 Shares are subject to outstanding Company Stock Options, (iii) 257,009 Shares are subject to outstanding Company Stock Appreciation Rights, (iv) no shares of Company Preferred Stock were issued and outstanding, and (v) no Shares are held in the treasury of the Company. Except for the Company Awards convertible into not more than an aggregate of 750,293 Shares under the Company Equity Plan and the 257,009 Shares subject to Company Stock Appreciation Rights, as of the Reference Date there are no options, warrants or other rights, agreements, arrangements or commitments of any character (including any shareholders agreements, voting trusts, proxies or other similar agreements or any obligations requiring the registration for sale of any shares of capital stock of or other voting or equity interests) to which the Company or any of its Subsidiaries is a party or by which the Company or any of its Subsidiaries is bound relating to the issued or unissued capital stock or other Equity Interests of the Company, or securities convertible into or exchangeable for such capital stock or other Equity Interests of the Company, or obligating the Company to issue or sell any shares of its capital stock or other Equity Interests of the Company, or securities convertible into or exchangeable for such capital stock of, or other Equity Interests in, the Company. Since January 1, 2021, and prior to the date of this Agreement, except for the issuance of Shares under the Company Equity Plan in accordance with its terms, the Company has not issued any shares of its capital stock or other Equity Interests, or securities convertible into or exchangeable for such capital stock or other Equity Interests, other than those shares of capital stock reserved for issuance described in this Section 3.2(a).
- (b) The Company has previously provided Parent with a true and complete list, as of the date hereof, with respect to each outstanding Company Award, (i) the holder thereof, (ii) the grant date thereof, (iii) the vesting conditions thereof and (iv) the total number of Shares or total amount of cash, as applicable, that may be received pursuant thereto. All Shares subject to issuance under the Company Equity Plan, upon issuance prior to the Effective Time on the terms and conditions specified in the instruments pursuant to which they are issuable, will be duly authorized, validly issued, fully paid, nonassessable and free of preemptive rights. There are no outstanding contractual obligations of the Company or any of its Subsidiaries (i) restricting the transfer of, (ii) affecting the voting rights of, (iii) requiring the repurchase, redemption or disposition of, or containing any right of first refusal with respect to, (iv) requiring the registration for sale of, or (v) granting any preemptive or antidilutive right with respect to, any Shares or any capital stock of, or other Equity Interests in, the Company or any of its Subsidiaries.
- (c) Section 3.2(c) of the Company Disclosure Schedule sets forth a complete list of each Subsidiary of the Company, together with its jurisdiction of organization or incorporation and the ownership interest (and percentage interest) of the Company or its Subsidiaries, in such Subsidiary. Except as set forth in Section 3.2(c) of the Company Disclosure Schedule, the Company and its Subsidiaries own, directly or indirectly, all of the issued and outstanding shares of capital stock or other equity interests of each of the Subsidiaries of the Company, free and clear of any Liens other than (x) Liens with respect to the Company Credit Facility, (y) Permitted Liens under clause (viii) of the definition thereof, and (z) transfer and other restrictions under applicable securities Laws, and all of such outstanding shares of stock or other equity securities have been duly

authorized and validly issued and are fully paid, nonassessable and free of preemptive rights. There are no options, warrants or other rights, agreements, arrangements or commitments of any character to which any Subsidiary of the Company is a party or by which any Subsidiary of the Company is bound relating to the issued or unissued capital stock or other Equity Interests of such Subsidiary, or securities convertible into or exchangeable for such capital stock or other Equity Interests, or obligating any Subsidiary of the Company to issue or sell any shares of its capital stock or other Equity Interests, or securities convertible into or exchangeable for such capital stock of, or other Equity Interests in, such Subsidiary. No Subsidiary of the Company owns any Shares or any capital stock of, or other Equity Interests in, the Company.

(d) Neither the Company nor any of its Subsidiaries has outstanding bonds, debentures, notes or other indebtedness, or other debt securities, the holders of which have the right to vote, whether on an as-converted basis or otherwise, (or which are convertible into or exercisable for securities having the right to vote) on any matters on which stockholders of the Company may vote.

3.3 Authority; Execution and Delivery; Enforceability.

- (a) The Company has all necessary power and authority to execute and deliver this Agreement, to perform and comply with each of its obligations under this Agreement and, subject to the receipt of the Company Stockholder Approval, to consummate the Transactions. The execution and delivery by the Company of this Agreement, the performance and compliance by the Company with each of its obligations herein, and the consummation by it of the Transactions have been duly authorized by all necessary corporate action on the part of the Company, subject to receipt of the Company Stockholder Approval, and no other corporate proceedings on the part of the Company and no other stockholder votes are necessary to authorize this Agreement or the consummation by the Company of the Transactions. The Company has duly and validly executed and delivered this Agreement and, assuming the due authorization, execution and delivery by Parent and Merger Sub of this Agreement, this Agreement constitutes a legal, valid and binding obligation of the Company, enforceable against the Company in accordance with its terms, except as limited by applicable Laws affecting the enforcement of creditors' rights generally or by general equitable principles (whether considered in a proceeding at Law or in equity).
- (b) The Company Board (or a duly authorized committee thereof acting with the full force and authority of the Company Board), at a meeting duly called and held, duly and unanimously adopted resolutions (i) determining that the Transactions, including the Merger, are advisable, fair to and in the best interests of the Company and its stockholders, (ii) approving, adopting and declaring advisable this Agreement and the Transactions, including the Merger, (iii) directing that this Agreement be submitted to the stockholders of the Company for its adoption at the Company Meeting, and (iv) recommending that the Company's stockholders adopt this Agreement (the "Company Board Recommendation"), which resolutions, subject to Section 5.3, have not been subsequently rescinded, withdrawn or modified in a manner adverse to Parent.
- (c) Subject to the accuracy of Section 4.7, the Company Board (or a duly authorized committee thereof acting with the full force and authority of the Company Board) has taken all necessary actions so that the restrictions on business combinations set forth in Section 607.0901 of the FBCA and any other similar Law are not applicable to this Agreement and the Transactions, including the Merger or the other Transactions. To the Knowledge of the Company, no other takeover, anti-takeover, business combination, affiliated transaction, control share acquisition or similar Law applies to the Merger or the other Transactions. The only vote of holders of any class or series of Shares or other Equity Interests of the Company necessary to adopt this Agreement is the adoption of this Agreement by the holders of a majority of the voting power represented by the Shares that are outstanding and entitled to vote thereon at the Company Meeting (the "Company Stockholder Approval"). No other vote of the holders of Shares or any other Equity Interests of the Company is necessary for the Company to consummate the Transactions.

3.4 No Conflicts.

(a) The execution and delivery of this Agreement does not and will not, and the performance of this Agreement by the Company will not, directly or indirectly (with or without notice or lapse of time, or both) (i) assuming the Company Stockholder Approval is obtained, conflict with or violate any provision of the Company Charter, the Company Bylaws or any organizational documents of any Subsidiary of the Company, (ii) assuming that all consents, approvals, authorizations and permits described in Section 3.4(b) have been obtained and all filings and notifications described in Section 3.4(b) have been made and any waiting periods

thereunder have terminated or expired, conflict with or violate any Law applicable to the Company or any of its Subsidiaries or by which any property or asset of the Company or any of its Subsidiaries is bound or affected or (iii) require any consent or approval under, violate, conflict with, result in any breach of or any loss of any benefit under, constitute a change of control or default (or an event which with notice or lapse of time or both would become a default) under or give to others any right of termination, vesting, amendment, acceleration or cancellation of, or result in the creation of a Lien on any property or asset of the Company or any of its Subsidiaries pursuant to, any Contract or Permit to which the Company or any of its Subsidiaries is party (or by which any of their respective properties or assets are bound), except, with respect to clauses (ii) and (iii), for any such conflicts, violations, breaches, defaults or other occurrences which would not, individually or in the aggregate, reasonably be expected to have a Company Material Adverse Effect.

(b) The execution and delivery of this Agreement by the Company does not and will not, and the consummation by the Company of the Transactions and compliance by the Company with any of the terms or provisions hereof will not (in each case with or without notice or lapse of time, or both), require any consent, approval, authorization or permit of, or filing or registration with or notification to, any Governmental Entity, except (i) under the Exchange Act and the rules and regulations of the NASDAQ, (ii) any applicable requirements of any Antitrust Laws, (iii) the filing and recordation of the Articles of Merger as required by the FBCA, and (iv) where failure to obtain such consents, approvals, authorizations or permits, or to make such filings or notifications, would not, individually or in the aggregate, reasonably be expected to have a Company Material Adverse Effect.

3.5 SEC Documents; Financial Statements; Undisclosed Liabilities.

- (a) The Company has filed or furnished on a timely basis all reports, schedules, forms, statements, registration statements, prospectuses and other documents required to be filed or furnished by the Company with the SEC under the Securities Act or the Exchange Act since January 1, 2020, together with all certifications required pursuant to the Sarbanes-Oxley Act of 2002, as amended (the "Sarbanes-Oxley Act") (such documents and any other documents filed or furnished by the Company with the SEC, as they have been supplemented, modified or amended since the time of filing, collectively, the "Company SEC Documents"). None of the Subsidiaries of the Company is required to make any filings with the SEC or is subject to the reporting requirements of Section 13(a) or 15(d) of the Exchange Act.
- (b) As of its respective filing date (or, if amended or superseded prior to the date of this Agreement, on the date of the last such filing) each Company SEC Document complied in all material respects with the requirements of the Exchange Act or the Securities Act, as the case may be, and the rules and regulations of the SEC promulgated thereunder applicable to such Company SEC Document and did not contain any untrue statement of a material fact or omit to state a material fact required to be stated therein or necessary in order to make the statements therein, in light of the circumstances under which they were made, not misleading, in each case when filed or furnished, or with respect to any proxy statement filed pursuant to the Exchange Act, on the date of the applicable meeting. As of the date of this Agreement, there are no outstanding or unresolved comments received from the SEC with respect to any Company SEC Documents. There has been no material correspondence between the SEC and the Company since January 1, 2020 that is not set forth in the Company SEC Documents or that has not otherwise been disclosed to Parent prior to the date hereof.
- (c) The consolidated financial statements of the Company included in the Company SEC Documents (including, in each case, any notes or schedules thereto) (the "Company SEC Financial Statements") (i) complied as to form in all material respects with the applicable accounting requirements and the published rules and regulations of the SEC with respect thereto in effect at the time of such filing, (ii) fairly present, in all material respects, the financial condition and the results of operations, cash flows and changes in stockholders' equity of the Company and its Subsidiaries (on a consolidated basis) as of the respective dates of and for the periods referred to in the Company SEC Financial Statements, and (iii) were prepared in accordance with GAAP (as in effect in the United States on the date of such Company SEC Financial Statement) as applied by the Company on a consistent basis throughout the periods covered thereby (except as may be indicated in the notes thereto or, in the case of unaudited statements, as permitted by Form 10-Q of the SEC), subject, in the case of interim Company SEC Financial Statements, to normal year-end adjustments that are not material in amount or nature and the absence of notes. None of the Company or its Subsidiaries is a party to, or has any obligation or other commitment to become a party to, any "off balance sheet arrangement" (as defined in Item 303(a) of Regulation S-K promulgated by the SEC).

- (d) The Company has filed or furnished all certifications and statements required by (i) Rule 13a-14 or Rule 15d-14 under the Exchange Act; or (ii) 18 U.S.C. Section 1350 (Section 906 of the Sarbanes-Oxley Act) with respect to all applicable Company SEC Documents. The Company maintains disclosure controls and procedures required and as defined by Rule 13a-15 or Rule 15d-15 under the Exchange Act, which such controls and procedures are reasonably designed to ensure that all material information concerning the Company and its Subsidiaries is made known on a timely basis to the individuals responsible for the preparation of the Company SEC Documents.
- (e) The Company has designed and maintains a system of disclosure controls and procedures and internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) as required by Rule 13a-15 under the Exchange Act and sufficient in all material respects to provide reasonable assurances regarding the reliability of financial reporting for the Company and its Subsidiaries for external purposes in accordance with GAAP. Except as described on Section 3.5(e) of the Company Disclosure Schedule, there were no material weaknesses or significant deficiencies, identified in management's assessment of internal control over financial reporting as of and for the years ended December 31, 2021 and 2022 (nor has any such weakness or additional deficiency been identified as of the date hereof) or any fraud, whether or not material, that involves the management or other employees of the Company or any of its Subsidiaries who have a significant role in the Company's internal control over financial reporting. None of the Company, any of its Subsidiaries or, to the Knowledge of the Company, any director, officer, employee, auditor, accountant, attorney representing the Company or other Representative of the Company or any of its Subsidiaries, has received or made any written material complaint, allegation, assertion or claim, regarding the accounting or auditing practices, procedures, methodologies or methods of the Company or any of its Subsidiaries or their respective internal accounting controls, including any written material complaint, allegation, assertion or claim that the Company or any of its Subsidiaries has engaged in improper accounting or auditing practices.
- (f) The Company and its Subsidiaries do not have any liabilities or obligations of any nature (whether absolute or contingent, asserted or unasserted, known or unknown, primary or secondary, direct or indirect, and whether or not accrued), required by GAAP to be reflected or reserved on a consolidated balance sheet of the Company (or the notes thereto) except (i) as disclosed, reflected or adequately reserved against in the most recent balance sheet included in the Company SEC Financial Statements or the notes thereto, (ii) for liabilities and obligations incurred in the ordinary course of business since the date of the most recent balance sheet included in the Company SEC Financial Statements, (iii) for liabilities and obligations incurred pursuant to the Transactions, (iv) for liabilities incurred that have been discharged or paid in full prior to the date of this Agreement and (v) for liabilities and obligations that, individually or in the aggregate, have not been, and would not reasonably be expected to have a Company Material Adverse Effect.
- 3.6 Absence of Certain Changes or Events. Since December 31, 2022 through the date of this Agreement, (a) except for any Permitted Actions, the Company and its Subsidiaries have conducted their businesses in all material respects in the ordinary course and (b) there has not been any change, event, development, condition or occurrence that, individually or in the aggregate, has had or would reasonably be expected to have a Company Material Adverse Effect. Except as described in Section 3.6 of the Company Disclosure Schedule, since December 31, 2022, through the date of this Agreement, neither the Company nor any of its Subsidiaries has taken any action that would have constituted a breach of, or required Parent's consent pursuant to Subsections 5.1(a-g), (n), (o), (q), (r), (v), (w) and (z) (but, in the case of Section 5.1(z), solely with respect to the enumerated subsections of Section 5.1 previously listed in this sentence), had the covenants therein applied since December 31, 2022.
- 3.7 Proxy Statement. None of the information supplied or to be supplied by the Company for inclusion or incorporation by reference in the Proxy Statement will, at the date that the Proxy Statement or any amendment or supplement thereto is mailed to holders of Shares and at the time of the Company Meeting, contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements therein, in light of the circumstances in which they are made, not misleading or untrue (except that no representation or warranty is made by the Company with respect to any statements made therein based on information supplied by or on behalf of Parent specifically for inclusion or incorporation by reference therein). The Proxy Statement will comply as to form in all material respects with the requirements of the Exchange Act and other applicable Law.

3.8 Litigation.

- (a) Except (i) as set forth on Section 3.8 of the Company Disclosure Schedule, or (ii) for Proceedings, if resolved adversely to the Company or any of its Subsidiaries, that would not reasonably be expected to be, individually or in the aggregate, material to the Company and its Subsidiaries, taken as a whole, there are no Proceedings pending or, to the Knowledge of the Company, threatened against the Company or any of its Subsidiaries, at law or in equity, or before or by any Governmental Entity, and none of the Company or any of its Subsidiaries is subject to any outstanding Order that, individually or in the aggregate, is or would reasonably be expected to be material to the Company and its Subsidiaries, taken as a whole.
- (b) There are no Proceedings pending or, to the Knowledge of the Company, threatened against the Company or any of its Subsidiaries at law or in equity, or before or by any Governmental Entity, which would materially and adversely affect the Company's ability to perform its obligations hereunder or consummate the Transaction. The Company is not subject to any outstanding Order that would materially and adversely affect the Company's ability to perform its obligations hereunder or consummate the Transactions.
- 3.9 Compliance with Laws. Except as set forth on Section 3.9 of the Company Disclosure Schedule or as would not reasonably be expected to be, individually or in the aggregate, to have a Company Material Adverse Effect, (a) the Company and each of its Subsidiaries is, and during the three (3) years prior to the date hereof has been, in compliance with all applicable Laws in all material respects, (b) during the three (3) years prior to the date hereof, no written Proceedings have been received by, and to the Knowledge of the Company, no Proceedings have been filed against, and (c) no investigation by any Governmental Entity has been initiated with respect to the Company or any of its Subsidiaries alleging material noncompliance with any Laws, other than, in each case, requests for information or audits in the ordinary course.

3.10 Governmental Consents; Permits; etc.

- (a) Except for (i) compliance with the Exchange Act, including the filing with the SEC of the Proxy Statement, (ii) compliance with the rules and regulations of the NASDAQ, (iii) compliance with any applicable state securities or blue sky Laws, or (iv) as set forth on Section 3.10 of the Company Disclosure Schedule, and except in connection with facts or circumstances relating solely to Parent or any of its affiliates, no consent, approval, or authorization of, or declaration to or filing with, any Governmental Entity is required in connection with any of the execution, delivery or performance of this Agreement by the Company or the consummation by the Company of the Merger or the other Transactions, other than any such consent, approval, authorization, declaration or filing that, if not obtained, would reasonably be expected to have, individually or in the aggregate, a Company Material Adverse Effect.
- (b) Except as has not had or would not reasonably be expected to be, individually or in the aggregate, material to the Company and its Subsidiaries, taken as a whole, the Company and its Subsidiaries have obtained, and are, and during the three (3) years prior to the date hereof have been, in compliance with, all Permits necessary under applicable Laws to permit the Company and its Subsidiaries to own, operate, use, and maintain their assets in the manner in which they are now operated and maintained, and to conduct their business, taken as a whole, as currently conducted, and such Permits are in full force and effect. Since January 1, 2021, there are no pending or, to the Knowledge of the Company, threatened limitations, terminations, expirations or revocations of such Permits other than such limitations, terminations, expirations or revocations that would not reasonably be expected to have, individually or in the aggregate, a Company Material Adverse Effect. Except as would not reasonably be expected to have, individually or in the aggregate, a Company Material Adverse Effect, there are no outstanding written notices received by the Company or any of its Subsidiaries alleging the failure to hold any material Permits.

3.11 Employee Benefit Plans.

(a) Section 3.11(a) of the Company Disclosure Schedule sets forth a true and complete list of each material Company Benefit Plan. For purposes of this Agreement, "Company Benefit Plan" shall mean each "employee benefit plan" (within the meaning of Section 3(3) of ERISA) and each other equity or equity-based incentive, compensation, severance, employment, consulting, change-in-control, retention, vacation, paid time off, fringe benefit, bonus, incentive, savings, retirement, deferred compensation, or other compensatory or benefit plan, agreement, program, policy or arrangement, whether or not subject to ERISA, (a) entered into, contributed to (or required to be contributed to), sponsored by or maintained by the Company or any of its

Subsidiaries or (b) for which the Company or any of its Subsidiaries has any Liability (contingent or otherwise); provided, for the avoidance of doubt, that individual employment contracts for employees who are not executives or officers that do not provide for severance payments or benefits and that do not otherwise deviate from the standard form that has been provided to Parent need not be set forth on Section 3.11(a) of the Company Disclosure Schedule. With respect to each Company Benefit Plan, a copy of each of the following documents, and all amendments and modifications to such documents, has been made available to Parent: (i) the written document evidencing such Company Benefit Plan or, with respect to any such plan that is not in writing, a written description of the material terms thereof, and all amendments, modifications or material supplements to such Company Benefit Plan, (ii) the annual report (Form 5500), if any, filed with the IRS for the last plan year, (iii) the most recently received IRS determination letter, if any, relating to such Company Benefit Plan, (iv) the most recent actuarial report and/or financial statement, if any, relating to such Company Benefit Plan, and (v) any related trust agreements, annuity contracts, insurance contracts or documents of any other funding arrangements.

- (b) Except as would not reasonably be expected to result, individually or in the aggregate, in a Company Material Adverse Effect:
 - (i) each Company Benefit Plan complies and has been established, maintained, funded, operated, and administered in accordance with its terms and the requirements of all Laws applicable thereto, including ERISA and the Code;
 - (ii) each Company Benefit Plan which is intended to qualify under Section 401(a) of the Code has received a favorable determination letter from the IRS as to its qualified status and, to the Knowledge of the Company, no fact or event has occurred that could reasonably be expected to cause the loss of the Tax qualified status of any such Company Benefit Plan or the Tax exempt status of any associated trust;
 - (iii) no Company Benefit Plan is under audit or is the subject of an audit, investigation or other administrative proceeding by the IRS, the Department of Labor, or any other Governmental Entity, nor is any such audit, investigation or other administrative proceeding, to the Knowledge of the Company, threatened;
 - (iv) all contributions, reimbursements, premium payments and other payments required to have been made under or with respect to each Company Benefit Plan as of or prior to the date hereof have been made or accrued (as applicable) on a timely basis in accordance with applicable Law and such Company Benefit Plan's terms;
 - (v) there has been no prohibited transaction (within the meaning of Section 406 of ERISA or Section 4975 of the Code and other than a transaction that is exempt under a statutory or administrative exemption) and no breaches of fiduciary duty (as determined under ERISA) with respect to any Company Benefit Plan;
 - (vi) there are no actions, suits or claims (other than routine claims for benefits) pending or, to the Knowledge of the Company, threatened, involving any Company Benefit Plan; and
 - (vii) no Proceeding has been brought, or to the Knowledge of the Company is threatened, against or with respect to any such Company Benefit Plan, including any audit or inquiry by the IRS or United States Department of Labor (other than routine benefits claims).
- (c) No Company Benefit Plan is, and none of the Company, its Subsidiaries, or any of its ERISA Affiliates, during the six (6) years prior to the date hereof, has maintained, contributed to, been required to contribute to or otherwise had any Liability with respect to: (i) any plan that is or was subject to Section 302 or Title IV of ERISA or Section 412, 430 or 4971 of the Code, or (ii) any Multiemployer Plan. No Company Benefit Plan is a "multiple employer plan" (within the meaning of Section 210 of ERISA or Section 413(c) of the Code), or a "multiple employer welfare arrangement" (as such term is defined in Section 3(40) of ERISA). Neither the Company nor any of its Subsidiaries has any Liability, or is reasonably expected to have any Liability: (i) under Title IV of ERISA; or (ii) on account of at any time being considered a single employer under Section 414 of the Code with any other Person.
- (d) Except as set forth in <u>Section 3.11(d)</u> of the Company Disclosure Schedule, neither the execution of this Agreement nor the consummation of the Transactions (alone or in conjunction with any other event,

including any termination of employment) could (i) entitle any current or former service provider to severance pay or any other payment, (ii) result in any payment becoming due, accelerate the time of payment or vesting of benefits or increase the amount of or result in the forfeiture of any compensation or benefits due to any current or former service provider or result in any payment or funding (through a grantor trust or otherwise) of compensation or benefits, except for equity awards to non-employee directors of the Company, (iii) result in any forgiveness of indebtedness of any service provider, (iv) result in any payment (whether in cash or property or the vesting of property) to any "disqualified individual" (within the meaning of Section 280G of the Code) that would reasonably be expected to, individually or in combination with any other such payment, constitute an "excess parachute payment" (within the meaning of Section 280G(b)(1) of the Code), or (v) result in any restriction on the right of the Company or any of its Subsidiaries or, after the consummation of the Merger or the Transactions, the Surviving Corporation, to merge, amend or terminate any of the material Company Benefit Plans. The Company has no obligations to gross-up or reimburse any individual for any Tax or related interest or penalties incurred by such individual, including under Sections 409A or 4999 of the Code or otherwise.

- (e) Neither the Company nor any of its Subsidiaries has any Liability under any Company Benefit Plan or otherwise for providing post-termination or retiree health, medical, life or other welfare benefits to any Person, other than as required under Part 6 of Subtitle B of Title I of ERISA and Section 4980B of the Code or applicable Law at the sole expense of such employee. Neither the Company nor any of its Subsidiaries has incurred (whether or not assessed), or is reasonably expected to incur or to be subject to, any Tax or other material penalty with respect to the reporting requirements under Sections 6055 and 6056 of the Code, as applicable, or under Section 4980B, 4980D or 4980H of the Code.
- (f) Each Company Benefit Plan and any other agreement, plan, Contract or arrangement maintained by the Company or any of its Subsidiaries that is, in any part, a nonqualified deferred compensation plan within the meaning of Section 409A of the Code has been operated and maintained in all material respects in operational and documentary compliance with Section 409A of the Code and applicable guidance thereunder.

3.12 Employee and Labor Matters.

- (a) The Company has provided Parent with a list of the number of employees of the Company or any of its Subsidiaries by category (e.g., "driver" or "dispatcher"). <u>Schedule 3.12(a)</u> of the Company Disclosure Schedule sets forth compensation ranges for each category of employee that is complete and accurate in all material respects, as of the date hereof.
- (b) The Company has provided Parent with the number of all owner operators engaged by the Company or any of its Subsidiaries as of the date hereof.
- (c) The Company has provided Parent with the number of all non-owner operator independent contractors engaged by the Company or any of its Subsidiaries as of the date hereof.
- (d) Neither the Company nor any of its Subsidiaries is a party or bound to a collective bargaining agreement, agreement with any works council or similar labor contract. Since January 1, 2021, there has not occurred and, to the Knowledge of the Company, there has not been threatened (i) any strike, slowdown, picketing, material labor-related arbitration, material grievance, or work stoppage by, or lockout of, or, to the Knowledge of the Company, union organizing activities with respect to, any employees of the Company or any of its Subsidiaries, (ii) any Proceeding against the Company or any of its Subsidiaries relating to the alleged violation of any Laws pertaining to labor relations, including any charge or complaint filed by an employee or union with the National Labor Relations Board or the U.S. Department of Labor Management Standards, or (iii) any application for representation or certification of a labor union, works council, or other labor organization seeking to represent any employees of the Company or any of its Subsidiaries.
- (e) Except as would not reasonably be expected to be, individually or in the aggregate, material to the Company and its Subsidiaries, taken as a whole, the Company and each of its Subsidiaries are in compliance with all applicable Laws relating to labor or employment, including, without limitation, all Laws relating to terms and conditions of employment, fair employment practices, background checks, occupational health and safety, wages, child labor, immigration, authorization to work, employment discrimination, harassment, retaliation, worker classification (including classification of exempt employees and classification of independent

contractors), withholding of Taxes, disability rights or benefits, leaves of absences, paid sick leave, privacy, benefits, equal opportunity, plant closures and layoffs, affirmative action, workers' compensation, collective bargaining, labor relations, social welfare obligations and unemployment insurance and related matters.

- (f) Except as would not reasonably be expected to be, individually or in the aggregate, material to the Company or its Subsidiaries, taken as a whole: (i) all current owner operators and other independent contractors engaged by the Company or any of its Subsidiaries are properly classified as independent contractors for Tax, wage and hour, benefits and all other purposes; (ii) all current and former employees of the Company or any of its Subsidiaries classified as exempt from the Fair Labor Standards Act and state and local wage and hour and other Laws in any of the past three years are and have been properly classified as exempt for all purposes under such Laws; and (iii) the Company and each of its Subsidiaries are in material compliance with all Laws relating to drivers who perform or have performed services for the Company or any of its Subsidiaries, including employee and independent contractor drivers.
- (g) None of the Company or its Subsidiaries has entered into a settlement agreement with a current or former officer, director or employee of the Company or any of its Subsidiaries resolving allegations of sexual harassment or misconduct by an executive officer, director or employee of the Company or any of its Subsidiaries. There are no, and since January 1, 2021, there have not been any Proceedings pending or, to the Knowledge of the Company, threatened against the Company or any of its Subsidiaries, in each case, involving allegations of sexual harassment or misconduct by an officer, director or employee of the Company or any of its Subsidiaries. The Company and its Subsidiaries have investigated all material sexual harassment or other material harassment or discrimination allegations with respect to current and former employees of which they are or were aware.
- (h) Except as set forth on Section 3.12(h) of the Company Disclosure Schedule, or that, individually or in the aggregate, would not reasonably be expected to be material to the Company and its Subsidiaries, taken as a whole, since January 1, 2021, neither the Company nor any of its Subsidiaries has been a party to or to the Knowledge of the Company, threatened with any Proceeding involving any current or former applicant, employee, owner operator, other independent contractor, or other worker of the Company or any of its Subsidiaries, or otherwise relating to any labor or employment matters of the Company.
- (i) Since January 1, 2021, the Company and its Subsidiaries have not engaged in or implemented any "plant closing" or "mass layoff" of employees (in each case as defined in the Worker Adjustment and Retraining Notification Act of 1988, as amended, or any similar foreign, state or local Law (collectively "WARN Laws")) or other actions that triggered notice obligations under any WARN Laws. In the past six (6)-months, the Company and its Subsidiaries have not carried out any layoffs, furloughs, or hours or pay reductions that would, if continued, constitute an "employment loss" (as defined in any WARN Laws) and that would, together with any "employment loss" (as that term is defined in any WARN Laws) in the past ninety (90) days, constitute a "mass layoff" or "plant closing" (as such terms are defined in any WARN Laws) and that would require notice under any WARN Laws. The Company and its Subsidiaries do not have any plans to undertake any "mass layoff" or "plant closing" that would reasonably be expected to trigger notice obligations under any WARN Laws.
- 3.13 <u>Environmental Matters</u>. Except as set forth on <u>Section 3.13</u> of the Company Disclosure Schedule, or as would not reasonably be expected to be, individually or in the aggregate, material to the Company and its Subsidiaries, taken as a whole:
 - (a) Each of the Company and its Subsidiaries is in compliance, and has for the past three (3) years complied, with all applicable Environmental Laws, which compliance includes, and has included, obtaining, maintaining, and complying with, and filing timely applications to renew, all Permits required under Environmental Laws for the operation of the business as conducted as of or for the three (3) years prior to the Closing Date.
 - (b) Neither the Company nor any of its Subsidiaries has received written notice of a Proceeding or Order that remains outstanding or unresolved as of the date hereof, and to the Knowledge of the Company, no such Proceeding or Order is threatened, alleging any violation of, or liability arising under, applicable Environmental Laws, including any liability for investigation costs, cleanup costs, response costs, corrective action costs, personal injury, property damage, natural resources damages or attorneys' fees under Environmental Laws.

- (c) Neither the Company nor its Subsidiaries has (i) disposed of, arranged for the disposal of or Released, excluding *de minimis* Releases in the ordinary course of business, (ii) owned, leased, or operated any property or facility contaminated by, (iii) exposed any Person to (excluding fueling and ordinary maintenance operations), or (iv) manufactured, distributed (excluding fueling and ordinary maintenance operations) or sold any Hazardous Substance, including at, on, under or from any real property currently or formerly owned, leased or operated by the Company or any of its Subsidiaries or any of their respective predecessors, in each case in a manner that has not been in material compliance with applicable Environmental Laws or that has given or would reasonably be expected to give rise to liabilities of the Company or its Subsidiaries pursuant to applicable Environmental Laws.
- (d) To the Knowledge of the Company, during the three (3) years prior to the date hereof, there has been no disposal or Release of any Hazardous Substance by any Third Party at, on, in or underneath any property that currently is (or in the preceding three (3) years has been) owned, leased or operated by the Company or any of its Subsidiaries, in each case in quantities or concentrations that have given or would reasonably be expected to give rise to liabilities of the Company or its Subsidiaries pursuant to applicable Environmental Laws.
- (e) The Company has made available all environmental audits, assessments, and reports (including all Phase I and Phase II reports) in the Company's possession or control that have been prepared in the thirty-six (36) months prior to the date of this Agreement relating to any of the Company or its Subsidiaries, including any real property currently or formerly owned, leased or operated by the Company or its Subsidiaries, or that disclose liabilities arising under, or noncompliance with, applicable Environmental Laws and Permits required under Environmental Laws.

3.14 Real Property; Title to Assets.

- (a) Section 3.14(a) of the Company Disclosure Schedule sets forth a true and complete list of all real property owned in fee by the Company or any of its Subsidiaries (collectively, the "Company Owned Real Property") and the address for each parcel of Company Owned Real Property. The Company or any of its Subsidiaries, as the case may be, holds good and valid fee simple title to the Company Owned Real Property, free and clear of all Liens, except for Permitted Liens.
- (b) Section 3.14(b) of the Company Disclosure Schedule sets forth (i) a true and complete list of all real property leased, subleased or otherwise occupied pursuant to a similar agreement by the Company or any of its Subsidiaries (collectively, the "Company Leased Real Property"), (ii) the address for each parcel of Company Leased Real Property, and (iii) a description of the applicable lease, sublease or other agreement and any and all amendments and modifications relating thereto (collectively the "Leased Real Property Leases"). The Company or any of its Subsidiaries, as the case may be, holds a good and valid leasehold estate in all Company Leased Real Property pursuant to the Leased Real Property Leases, and the Company Leased Real Property is not subject to any Liens, other than Permitted Liens. Section 3.14(b) of the Company Disclosure Schedule contains a complete and accurate list of each Leased Real Property Lease. As of the date hereof, the Company has delivered to or made available to Parent a true and complete copy of each Leased Real Property Lease. Except as would not reasonably be expected to have, individually or in the aggregate, a Company Material Adverse Effect, (i) each Leased Real Property Lease is valid and in full force and effect and constitutes a legal, valid and binding obligation of the Company or its Subsidiary that is a party thereto, and is enforceable against the Company or such Subsidiary that is a party thereto in accordance with its terms (except as enforceability may be limited by applicable bankruptcy, insolvency, fraudulent conveyance, reorganization, moratorium and other similar Laws affecting creditors' rights generally and subject, as to enforceability, to general principles of equity), and (ii) neither the Company nor any of its Subsidiaries is, nor, to the Knowledge of the Company, is any other party (in each case, with or without notice or lapse of time, or both) in breach or default under any Leased Real Property Lease.
- (c) <u>Section 3.14(c)</u> of the Company Disclosure Schedule contains a complete and accurate list of each Landlord Lease with a Third Party, the Company or Subsidiary that is party thereto, and the portion of the Company Real Property that is leased or subleased pursuant thereto.
- (d) The Company Owned Real Property and the Company Leased Real Property are collectively referred to herein as the "Company Real Property". Except as has not had and would not reasonably be expected to have, individually or in the aggregate, a Company Material Adverse Effect, (i) each parcel of Company Real Property is in compliance with all existing Laws applicable to such Company Real Property, (ii) neither the Company nor

any of its Subsidiaries has received written notice of any Proceedings in eminent domain, condemnation or other similar Proceedings that are pending, (iii) to the Knowledge of the Company, there are no such Proceedings threatened, affecting any portion of the Company Real Property, and (iv) no casualty event has occurred with respect to all or any portion of the Company Real Property that has not been fully remedied in all material respects. No Third Party has been granted the right to lease or sublease all or any portion of the Company Real Property, except for Landlord Leases.

- (e) The Company or a Subsidiary of the Company has good and marketable title to, or a valid and binding leasehold or other interest in, all tangible personal property necessary for the conduct of the business of the Company and its Subsidiaries, taken as a whole, as currently conducted, free and clear of all Liens (except for Permitted Liens) except as has not had and would not reasonably be expected to have, individually or in the aggregate, a Company Material Adverse Effect.
- 3.15 <u>Tax Matters</u>. Except as has not had or would not reasonably be expected to have, individually or in the aggregate, a Company Material Adverse Effect:
 - (a) all Tax Returns that are required to be filed by or with respect to the Company or any of its Subsidiaries have been timely filed (taking into account any extension of time within which to file), and all such Tax Returns are true, complete, and accurate;
 - (b) each of the Company and its Subsidiaries has timely paid all Taxes due and payable (whether or not shown on any Tax Return), including any Taxes required to be collected or withheld in connection with amounts paid by or owing to any employee, creditor, or other Third Party, other than Taxes for which adequate reserves have been established in accordance with GAAP on the Company SEC Financial Statements;
 - (c) no deficiencies for Taxes have been asserted or assessed by any Governmental Entity in writing against the Company or any of its Subsidiaries except for deficiencies that have been withdrawn, settled with no outstanding liability for the Company or any of its Subsidiaries, or fully satisfied by payment;
 - (d) there is no ongoing audit, examination, investigation or other proceeding with respect to any Taxes of the Company or any of its Subsidiaries, and neither the Company nor any of its Subsidiaries has received written notice from any Governmental Entity that any such audit, examination, investigation or other proceeding is contemplated or pending;
 - (e) neither the Company nor any of its Subsidiaries has waived any statute of limitations beyond the date hereof in respect of any Taxes or agreed to any extension of time beyond the date hereof with respect to a Tax assessment or deficiency;
 - (f) neither the Company nor any of its Subsidiaries is a party to or bound by any Tax allocation or Tax sharing agreement (each a "<u>Tax Sharing Agreement</u>") (other than (A) any customary agreements with customers, vendors, lenders, or lessors entered into in the ordinary course of business and the primary purpose of which is not related to Taxes and (B) any Tax Sharing Agreement the only parties to which are the Company and its Subsidiaries);
 - (g) neither the Company nor any of its Subsidiaries has constituted a "distributing corporation" or a "controlled corporation" (within the meaning of Section 355(a)(1)(A) of the Code) in a distribution of stock intended to be governed in whole or part by Section 355 of the Code (or so much of Section 356 as it relates to Section 355 of the Code) or Section 361 of the Code (or in each case, any similar provision of state, local, or non-U.S. Law) in the four (4) years prior to the date of this Agreement;
 - (h) neither the Company nor any of its Subsidiaries (i) is or has been a member of an affiliated group filing a consolidated U.S. federal income Tax Return (other than a group the common parent of which was the Company) or (ii) has any liability for the Taxes of any Person (other than the Taxes of the Company or any of its Subsidiaries) under Treasury Regulations Section 1.1502-6 (or any analogous or similar state, local or non-U.S. Law) or as a transferee or successor, by Contract or otherwise (other than any customary agreements with customers, vendors, lenders, or lessors entered into in the ordinary course of business and the primary purpose of which is not related to Taxes);
 - (i) neither the Company nor any of its Subsidiaries will be required to include any item of income in, or exclude any item of deduction from, taxable income for any taxable period (or portion thereof) ending after the Closing Date as a result of: (A) any change in method of accounting for a taxable period ending on or prior to

the Closing Date; (B) any "closing agreement" as described in Section 7121 of the Code (or any analogous or similar state, local or non-U.S. Law) executed prior to the Closing; (C) any installment sale or open transaction disposition made prior to the Closing; (D) any prepaid amount received, or deferred revenue accrued, prior to the Closing; (E) the application of Section 965 of the Code; (F) the use of any impermissible method of accounting used prior to the Closing; or (G) having entered into a "gain recognition agreement" within the meaning of Treasury Regulation Section 1.367(a)-8;

- (j) there are no Liens for Taxes upon any property or assets of the Company or its Subsidiaries, except for Permitted Liens:
- (k) no rulings, requests for rulings, closing agreements or other written agreements have been entered into with or issued by, or are pending with, any Governmental Entity with respect to Taxes or Tax Returns of the Company or any of its Subsidiaries;
- (l) no jurisdiction where the Company or any of its Subsidiaries does not file a Tax Return has made a claim within the last four (4) years that the Company or any of its Subsidiaries is or may be subject to Tax by, or required to file a Tax Return in, such jurisdiction with respect to Taxes that are the subject of such Tax Return;
- (m) neither the Company nor any of its Subsidiaries has entered into any "reportable transaction" within the meaning of Treasury Regulations Section 1.6011-4(b);
- (n) the Company is not, and has not been during the applicable time period set forth in Section 897(c)(1)(A)(ii) of the Code, a "United States real property holding corporation" within the meaning of Section 897(c)(2) of the Code;
- (o) all related party transactions to which the Company or any of its Subsidiaries is a party have been conducted on an arms' length basis in accordance with Section 482 of the Code (or any analogous or similar provision of state, local or non-U.S. Law) and are supported by contemporaneous transfer pricing documentation; and
- (p) except as set forth on Section 3.15(p) of the Company Disclosure Schedule, neither the Company nor any of its Subsidiaries has applied for, utilized, obtained, relied on or otherwise taken advantage of, any loans, funding, grants, assistance, relief tax credit, deferral of taxes or other benefits of any kind under the CARES Act, including the deferral of employment taxes, or any other applicable Law passed in response to the COVID-19 pandemic or any economic effect thereof.

3.16 Material Contracts.

- (a) Except as set forth on <u>Section 3.16(a)</u> of the Company Disclosure Schedule, as of the date hereof, none of the Company or any of its Subsidiaries is a party to or bound by any:
 - (i) (A) Contract relating to indebtedness for borrowed money or to mortgaging, pledging or otherwise placing a Lien on any material portion of their assets, (B) Contract relating to any factoring, supplier, trade or vendor financing or (C) Contract under which it has advanced or loaned any other Person (other than the Company or any of its Subsidiaries), in each case of the foregoing clauses (A) and (B), in an amount in excess of \$100,000, and in case of the foregoing clause (C), in an amount in excess of \$50,000;
 - (ii) guaranty of any financial obligation made on behalf of any Person other than the Company or any of its Subsidiaries or other guaranty, in each case, in an amount in excess of \$100,000;
 - (iii) Contract with respect to any interest rate, currency or other swap or derivative transaction (other than those between the Company and its Subsidiaries);
 - (iv) Contract involving any resolution or settlement of any actual or threatened Proceeding against the Company or any of its Subsidiaries involving (A) a payment in excess of \$500,000 which was not covered by insurance and entered into within the last three (3) years or (B) any material ongoing requirements or restrictions on the Company or any of its Subsidiaries;
 - (v) Leased Real Property Leases and Landlord Leases;

- (vi) lease or agreement under which the Company or any of its Subsidiaries is lessee or lessor of, or holds or operates any material personal property owned by any other party, or permits any Third Party to hold or operate any material personal property owned or controlled by the Company or any of its Subsidiaries, in each case for which the annual rental exceeds \$150,000;
- (vii) agreements (A) relating to any pending or completed material business combination, merger, acquisition or divestiture or similar transaction by the Company or any of its Subsidiaries within the last three (3) years, (B) pursuant to which any of the Company or any of its Subsidiaries has remaining material obligations or liabilities relating to any completed material business combination, merger, acquisition or divestiture or similar transaction, or (C) giving any person the right to acquire any material equity interests, stock, assets or businesses of the Company or any of its Subsidiaries after the date hereof;
- (viii) Contract concerning (A) the formation, creation, operation, management or control of any joint venture, partnership or similar agreement or other similar arrangement with a Third Party or (B) the ownership of any equity interest in any entity or business other than the Subsidiaries of the Company, in each case that is material to the business of the Company and its Subsidiaries, taken as a whole;
- (ix) Contract pursuant to which (A) the Company or any of its Subsidiaries are licensed or otherwise permitted by a Third Party to use any Intellectual Property material to the business of the Company and its Subsidiaries, taken as a whole (other than non-exclusive licenses of "shrink-wrap", "click-wrap" and "off-the-shelf" software, and non-exclusive licenses of other software that is generally commercially available with one-time or aggregate annual license, maintenance, support and other fees of \$100,000 or less per vendor) or (B) any Third Party is licensed or otherwise permitted to use any material Company Intellectual Property;
- (x) Contract which (A) expressly limits or prohibits the Company or any of its Subsidiaries from competing or freely engaging in business anywhere in the world, (B) purports to restrict the ability of Parent or its Subsidiaries (including the Surviving Corporation and its Subsidiaries) following the Effective Time to compete in any line of business or (C) contains any right of first refusal, right of first negotiation or offer, "most favored nation," exclusivity or similar covenants that would materially restrict future business activity of the Company or any of its Subsidiaries following the Effective Time, excluding customary back-solicitation provisions;
- (xi) with respect to material Company Intellectual Property, any (A) Contract that limits the freedom or right of the Company or any of its Subsidiaries to use such Company Intellectual Property, (B) settlement Contract, consent-to-use or co-existence agreement or (C) Contract providing for the assignment, ownership, creation or development of such Company Intellectual Property (excluding employee and independent contractor agreements on the standard form of the Company or any of its Subsidiaries which are entered into in the ordinary course of business);
 - (xii) Contract between any Governmental Entity and the Company or any of its Subsidiaries;
- (xiii) collective bargaining agreement, neutrality agreement, card check agreement or any other Contract with any union, works council or other labor organization affecting any employee of the Company or any of its Subsidiaries;
- (xiv) Contract between the Company or any of its Subsidiaries, on the one hand, and any director or officer of the Company or its Subsidiaries or any person beneficially owning 5% or more of the outstanding Shares, on the other hand (except for any Company Benefit Plan);
- (xv) Contract with suppliers of the Company and its Subsidiaries paid more than \$250,000 for the 12-month period ending September 30, 2023;
- (xvi) Contract which restricts the payment of dividends or distributions in respect of any Equity Interests of the Company and its Subsidiaries; or
- (xvii) other than customer Contracts entered into in the ordinary course, any other Contract not covered by any other subsection hereof, which involves annual consideration in excess of \$250,000.
- (b) <u>Section 3.16(b)</u> of the Company Disclosure Schedule contains a list, in alphabetical order, of the Company's top fifteen customers by revenue for the 12-month period ending September 30, 2023.

- (c) The Company has delivered or made available to Parent or its Representatives, including by filing as exhibits to Company SEC Documents, as applicable (i) true and correct copies in all material respects of all written Contracts that are required to be set forth on Section 3.16(a) of the Company Disclosure Schedule and (ii) information on all contracts with the customers set forth on Section 3.16(b) of the Company Disclosure Schedule (clauses (i) and (ii) collectively, the "Company Material Contracts"), together with all material amendments, waivers or other changes thereto (but subject, in each case, to redactions of pricing and other competitively sensitive information to the extent required by Antitrust Law).
- (d) Except for those that have terminated or expired in accordance with their terms, and except as would not, individually or in the aggregate, reasonably be expected to be material to the Company and its Subsidiaries, taken as a whole, (i) each of the Company and its Subsidiaries have performed the obligations required to be performed by it and is not in default under, in breach of, nor in receipt of any written claim of default or breach under, any Company Material Contract, (ii) no event has occurred which, with the passage of time or the giving of notice or both, would result in a default or breach by the Company or any of its Subsidiaries under any Company Material Contract and (iii) as of the date hereof, to the Knowledge of the Company, there is no breach or threatened breach by the other parties to any Company Material Contract. Except for those that have terminated or expired in accordance with their terms, and except as would not, individually or in the aggregate, reasonably be expected to be material to the Company and its Subsidiaries, taken as a whole, all of the Company Material Contracts are valid and in full force and effect and constitute legal, valid and binding obligations of the Company or its Subsidiaries party thereto, and are enforceable against the Company or its Subsidiaries party thereto in accordance with their respective terms (except as enforceability may be limited by applicable bankruptcy, insolvency, fraudulent conveyance, reorganization, moratorium and other similar Laws affecting creditors' rights generally and subject, as to enforceability, to general principles of equity), and, to the Knowledge of the Company, constitute legal, valid and binding obligations of the other party or parties thereto, enforceable against such party or parties in accordance with their respective terms (except as enforceability may be limited by applicable bankruptcy, insolvency, fraudulent conveyance, reorganization, moratorium and other similar Laws affecting creditors' rights generally and subject, as to enforceability, to general principles of equity).

3.17 <u>International Trade and Anti-Corruption</u>.

- (a) Except as would not reasonably be expected to result, individually or in the aggregate, in material liability to the Company and its Subsidiaries, taken as a whole, the Company and its Subsidiaries have, within the last three (3) years: (i) complied with applicable Trade Control Laws and Sanctions; (ii) maintained in place and implemented controls and systems reasonably designed to comply with applicable Trade Control Laws and Sanctions; (iii) not engaged in a transaction or dealing, direct or indirect, with or involving a Sanctioned Country or Sanctioned Person; and (iv) not been the subject of or otherwise involved in investigations or enforcement actions by any Governmental Entity or other legal proceedings with respect to any actual or alleged violations of Trade Control Laws or Sanctions, and has not been notified of any such pending or threatened actions.
- (b) Neither the Company nor any of its Subsidiaries, nor any of their respective officers, directors or employees, nor to the Knowledge of the Company, any Person acting on behalf of any of the Company or its Subsidiaries, is currently, or has been in the last three (3) years: (i) a Sanctioned Person; (ii) subject to debarment or any list-based designations under any Trade Control Laws; or (iii) engaged in dealings, transactions, or activities that might reasonably be expected to cause such Person to become a Sanctioned Person.
- (c) In the last three (3) years, neither the Company nor any of its Subsidiaries, nor any of their respective officers, directors or employees, nor to the Knowledge of the Company, any Person acting on behalf of, or associated with the Company or any of its Subsidiaries, has at any time (i) made or accepted any unlawful payment or given, offered, promised, or authorized or agreed to give or receive, any money, advantage or thing of value, directly or indirectly, to or from any Government Official or other Person in violation of Anti-Corruption Laws; (ii) used any corporate funds for unlawful political or charitable contributions, gifts, hospitality, travel, entertainment or other unlawful expenses relating to political activity; or (iii) has otherwise been in violation of any Anti-Corruption Laws in any respect. At all times during the past three (3) years, the Company has maintained and enforced policies and procedures designed to ensure compliance by the Company with the Anti-Corruption Laws.

- (d) During the three (3) years prior to the date hereof, neither the Company nor any of its Subsidiaries has (i) received in writing from any Governmental Entity any notice, inquiry, or internal or external allegation; (ii) been the subject of any investigation by any Governmental Entity; (iii) made any voluntary or involuntary disclosure to a Governmental Entity; or (iv) conducted any internal investigation or audit, in each case (i)-(iv), relating to or arising from any actual or potential violation or wrongdoing related to Trade Control Laws or Anti-Corruption Laws.
- (e) During the past three (3) years, neither the Company nor any of its Subsidiaries has received a civil investigative demand, claim notice, preservation letter or any investigative subpoena, notice, target letter, or equivalent from any Governmental Entity relating to any alleged material violations of Antitrust Laws by the Company or any of its Subsidiaries.
- 3.18 <u>Insurance</u>. <u>Section 3.18</u> of the Company Disclosure Schedule sets forth a correct and complete list of all material Insurance Policies. The Company has made available to Parent true and correct copies of such Insurance Policies prior to the date hereof. Except as, individually or in the aggregate, would not reasonably be expected to have a Company Material Adverse Effect, (a) all material Insurance Policies maintained by the Company and its Subsidiaries are in full force and effect (except as enforceability may be limited by applicable bankruptcy, insolvency, fraudulent conveyance, reorganization, moratorium and other similar Laws affecting creditors' rights generally and subject, as to enforceability, to general principles of equity) and provide insurance in such amounts and against such risks as the management of the Company reasonably has determined to be prudent or as is required by Law or regulation, and all premiums due and payable thereon have been paid; and (b) neither the Company nor any of its Subsidiaries is in breach of or default under any material Insurance Policies. There are no material claims under any of the Insurance Policies for which coverage has been denied or disputed by the applicable insurance carrier (other than a customary reservation of rights notice).

3.19 Intellectual Property.

- (a) Section 3.19(a) of the Company Disclosure Schedule sets forth a complete and correct list, including owner, title, application and registration numbers and dates, and jurisdiction, as applicable, of all (i) issued patents and pending patent applications, (ii) registered trademarks and pending trademark applications, (iii) registered copyrights, and (iv) registered domain names, in each case that are included in the Company Intellectual Property (collectively, the "Company Registered IP") and (v) material proprietary software that are included in the Company Intellectual Properties. Each item of Company Registered IP is subsisting, and has not been abandoned or cancelled. There are no suits or actions pending or, to the Knowledge of the Company, threatened against any Company Registered IP, except as would not, individually or in the aggregate, reasonably be expected to have a Company Material Adverse Effect.
- (b) The Company and its Subsidiaries are the sole and exclusive owner of each item of material Company Intellectual Property, free and clear of any Liens (other than Permitted Liens). The Company and its Subsidiaries own or otherwise have sufficient rights in or are validly licensed to use, and, immediately after the Closing will continue to own or have sufficient rights in or be validly licensed to use, all Intellectual Properties that are used in or necessary for the business of the Company and its Subsidiaries as currently conducted, except as would not, individually or in the aggregate, reasonably be expected to have a Company Material Adverse Effect.
- (c) There are no Proceedings currently pending or, to the Knowledge of the Company, threatened against the Company or any of its Subsidiaries alleging that the Company or any of its Subsidiaries has infringed, misappropriated, or violated any Third Party's Intellectual Property, that would, individually or in the aggregate, reasonably be expected to be material to the Company and its Subsidiaries, taken as a whole. The operation of the business of the Company and its Subsidiaries as currently conducted and as conducted in the past three years, does not infringe, misappropriate, or violate, and has not infringed, misappropriated or violated, the Intellectual Property of any Third Party, except as has not resulted and would not reasonably be expected to, individually or in the aggregate, result in any material liability to the Company and its Subsidiaries, taken as a whole. To the Knowledge of the Company, no Third Party is currently infringing, misappropriating or violating any Company Intellectual Property, except as would not reasonably be expected to have a Company Material Adverse Effect.
- (d) During the last three years, (i) the Company and its Subsidiaries have taken steps that are commercially reasonable under the circumstances, including reasonable security measures, to protect and maintain the secrecy, confidentiality, and value of all material Trade Secrets owned or used by the Company or any of its Subsidiaries and (ii) to the Knowledge of the Company, there have been no material unauthorized uses

or disclosures of any such Trade Secrets. The Company and its Subsidiaries have taken commercially reasonable steps to execute appropriate confidentiality agreements and intellectual property and work product assignments with employees, independent contractors, and other Persons who have been involved in the development or creation of any Intellectual Property or adopted appropriate Company policies related to Intellectual Property that is purported to be owned by, and that is material to the conduct of the business of, the Company and its Subsidiaries, taken as a whole, except as would not, individually or in the aggregate, be expected to have a Company Material Adverse Effect. To the Knowledge of the Company, no such current or former employees, independent contractors, or other Persons are in material breach of any such measures or policies.

(e) Except as has not resulted in or would not reasonably be expected to result in a Company Material Adverse Effect, taken as a whole, the information technology systems and operational technology systems (in each case, including all computer hardware, software, firmware, process automation, industrial control systems and telecommunications systems) owned, leased or licensed by the Company and its Subsidiaries (the "Systems") (i) operate and perform in all material respects as required by the Company and its Subsidiaries, and have not malfunctioned or failed during the last three (3) years (other than temporary problems arising in the ordinary course of business that did not materially disrupt the operations of the Company and its Subsidiaries, taken as a whole, and which have been remedied in all material respects), and (ii) to the Knowledge of the Company, are free from any viruses, worms, Trojan horses, bugs, faults or other devices, errors, contaminants, spyware and any other disabling or malicious code. The Company and its Subsidiaries have implemented commercially reasonable data backup, data storage, system redundancy, and disaster avoidance and recovery procedures, as well as a commercially reasonable business continuity plan.

3.20 Privacy.

- (a) The Company and its Subsidiaries and, to the Knowledge of the Company, all affiliates, vendors, processors, or other Third Parties processing or otherwise accessing or sharing Personal Data by, for, with or on behalf of the Company and its Subsidiaries ("<u>Data Partners</u>"), comply and have at all times complied in all material respects with all Data Security Requirements, except as would not, individually or in the aggregate, reasonably be expected to be material to the Company and its Subsidiaries, taken as a whole.
- (b) The Company and its Subsidiaries have, and have required Data Partners to have, implemented, maintained, and materially complied with commercially reasonable administrative, technical, and physical safeguards that, except as would not, individually or in the aggregate, reasonably be expected to be material to the Company and its Subsidiaries, taken as a whole: (i) protect against Security Incidents; (ii) identify and address internal and external risks to the privacy and security of Personal Data in their possession or control; (iii) monitor and improve adequate and effective administrative, technical, physical, and organizational safeguards to protect such Personal Data and Systems; and (iv) enable the Company and its Subsidiaries to comply with applicable Data Security Requirements. None of the Company and its Subsidiaries, or to the Knowledge of the Company, any Data Partners have experienced a Security Incident.
- (c) The execution, delivery, and performance of this Agreement and the Transactions do not, and will not, except as would not, individually or in the aggregate, reasonably be expected to be material to the Company and its Subsidiaries, taken as a whole: (i) conflict with or result in a violation or breach of any Data Security Requirements, or (ii) require the consent of or provision of notice to any Person concerning such Person's Personal Data.
- (d) Neither the Company nor any of its Subsidiaries in relation to any Security Incident and/or Data Security Requirements, except as would not, individually or in the aggregate, reasonably be expected to be material to the Company and its Subsidiaries, taken as a whole: (i) have been required to notify customers, consumers, employees, Governmental Entity, or any other Person; (ii) have received any written notice, request, claim, complaint, correspondence or other communication regarding non-compliance; and (iii) are subject to or aware of any pending or, to the Knowledge of the Company, threatened, Inquiry, investigation, action, suit, or proceeding by or before any court or Governmental Entity.
- 3.21 <u>Affiliate Transactions</u>. Except as set forth on <u>Section 3.21</u> of the Company Disclosure Schedule, neither the Company nor any of its Subsidiaries is a creditor or debtor to, or party to any Contract or transaction with, any holder of five percent (5%) or more of the Shares or any present or former director, executive officer, or affiliate of the Company or any of its Subsidiaries, or to any "immediate family member" (within the meaning of Item 404 of Regulation S-K promulgated by the SEC) of any of the foregoing, or has engaged in any transaction with any of the

foregoing within the twelve (12) months preceding the date of this Agreement (each, an "Affiliate Contract"), except for employment or compensation agreements or arrangements with directors, officers and employees made in the ordinary course of business, and which has not been so disclosed in the Company SEC Documents.

3.22 <u>Takeover Statutes</u>. The Company Board (or a duly authorized committee thereof acting with the full force and authority of the Company Board) has taken all action necessary to exempt the Merger, this Agreement and the Transactions from Section 607.0901 of the FBCA and any other similar Takeover Statute and, to the Knowledge of the Company, no other Takeover Statute enacted under U.S. state or federal Laws applies to this Agreement or any of the Transactions.

3.23 Tractors and Trailers.

- (a) Section 3.23(a) of the Company Disclosure Schedule sets forth each tractor and trailer owned or leased or otherwise used by the Company and its Subsidiaries, categorized as follows: (i) currently used in operations, even if undergoing ordinary course repairs or maintenance (the "Operational Tractors and Trailers"), (ii) trailers not currently used in operations that are past due on either a one-year or five-year inspection and which inspection and the subsequent repairs to bring that trailer into a compliant operating condition will not be done prior to Closing (the "Spare Trailers"), (iii) wrecked, or otherwise not assigned to operations, and (iv) held for sale. Each of the Operational Tractors and Trailers: (w) is roadworthy and adequate for use in the ordinary course of business, except for repairs occurring or needed in the ordinary course of business, (x) meets all applicable operating condition requirements of the U.S. Department of Transportation, (y) with respect to trailers, except for Spare Trailers, as of the most recent required test or inspection date, meets or exceeds the standards of the U.S. Department of Transportation's tank inspections and tests inclusive of the External Visual Inspection, the Leakage Test, the EPA Method 27 Test, the Internal Visual Inspection, the Pressure Test, the Lining Test, the Thickness Test, and the Upper Coupler Inspection and other applicable Laws, in each case to the extent tests apply to any usage of such trailer by the Company or its Subsidiaries historically, and (z) has all major mechanical, electrical and other systems functioning properly, in each case, ordinary wear and tear excepted.
- (b) Each of the Operational Tractors and Trailers is properly licensed and registered with applicable authorities in accordance with applicable Laws, and such licenses and registrations are current.
- (c) Since January 1, 2022 none of the Company or its Subsidiaries has an unsatisfactory or conditional safety and fitness rating from the Federal Motor Carrier Safety Commission (the "FMCSA"), or its predecessor, the Federal Highway Administration (the "FHWA"), as a result of a compliance review for any of the factors that are considered by the FMCSA or FHWA, and there is no pending judicial or administrative proceeding that reasonably would be expected to result in an unsatisfactory or conditional safety and fitness rating. During the twelve (12) months immediately preceding the date of this Agreement, all information provided to the FMCSA by the Company and its Subsidiaries in connection with the FMCSA's Compliance Safety Accountability program has been true, accurate and complete in all material respects and the Company has provided Parent all BASIC rating percentiles for the last thirty-six months.
- 3.24 <u>Broker's Fees.</u> Except for the fees and expenses of Cassel Salpeter & Co., LLC (the "<u>Company Financial Advisor</u>"), the Company's financial advisors, neither the Company nor any of its Subsidiaries nor any of their respective officers or directors on behalf of the Company or such Subsidiaries has employed any financial advisor, broker or finder or incurred any liability for any financial advisory, broker's fees, commissions or finder's fees in connection with any of the Transactions. Prior to the execution of this Agreement, the Company has provided a complete copy of the Company Financial Advisor's engagement letters (and any amendments thereto) to Parent.
- 3.25 Opinion of Financial Advisor. The Company Financial Advisor has delivered to the Company Board its opinion in writing, to the effect that, as of the date of such written opinion and based upon and subject to the factors, assumptions, procedures, qualifications, limitations and other matters considered in connection with the preparation thereof and as set forth therein, the Merger Consideration to be received by the holders of Shares pursuant to this Agreement is fair, from a financial point of view, to such holders. As of the execution of this Agreement, such opinion has not been withdrawn, revoked, or modified.

3.26 No Other Representations or Warranties.

(a) The Company acknowledges that neither Parent, Merger Sub nor any Person on their behalf makes, and the Company has not relied upon, any express or implied representation or warranty with respect to Parent

or Merger Sub or with respect to any other information provided to the Company in connection with the Transactions including the accuracy or completeness thereof other than the representations and warranties contained in Article 4. The Company acknowledges and agrees that, to the fullest extent permitted by applicable Law, Parent and Merger Sub and their respective affiliates, stockholders, controlling Persons or Representatives shall not have any liability or responsibility whatsoever to the Company, its Subsidiaries or their respective affiliates, stockholders, controlling Persons or Representatives on any basis (including in contract or tort, under federal or state securities Laws or otherwise) based upon any information (including any statement, document or agreement delivered pursuant to this Agreement) or statements made (or any omissions therefrom), to the Company, its Subsidiaries or any of their respective affiliates, stockholders, controlling Persons or Representatives, except as and only to the extent expressly set forth in Article 4.

- (b) Except for the representations and warranties contained in this <u>Article 3</u>, neither the Company nor any Person on behalf of the Company makes any express or implied representation or warranty with respect to the Company or with respect to any other information provided to Parent or Merger Sub in connection with the Transactions.
- 3.27 <u>Dissenting Shares.</u> Pursuant to FBCA 607.1302, no holder of any Shares will have or be entitled to assert dissenter's rights or any other rights of appraisal, pursuant to the FBCA or otherwise, as a result of or in connection with the Transactions, including the Merger.

ARTICLE 4 REPRESENTATIONS AND WARRANTIES OF PARENT AND MERGER SUB

Except as set forth in the disclosure schedule delivered concurrently with the execution of this Agreement by Parent and Merger Sub to the Company (the "Parent Disclosure Schedule", and together with the Company Disclosure Schedule, the "Disclosure Schedule"), Parent and Merger Sub hereby represent and warrant to the Company as of the date hereof and as of the Closing Date that:

- 4.1 <u>Corporate Organization</u>. Each of Parent and Merger Sub is a corporation or other entity duly organized, validly existing and, to the extent applicable, in good standing under the Laws of the jurisdiction of its organization, except, in each case, where the failure to be so organized, existing or in good standing would not reasonably be expected to have, individually or in the aggregate, a Parent Material Adverse Effect. Each of Parent and Merger Sub has the requisite corporate or other entity power and authority to own or lease all of its properties and assets and to carry on its business as it is now being conducted. Each of Parent and Merger Sub is duly licensed or qualified to do business in each jurisdiction in which the nature of the business conducted by it or the character or location of the properties and assets owned or leased by it makes such licensing or qualification necessary, except where the failure to be so licensed or qualified, has not had and would not reasonably be expected to have, individually or in the aggregate, a Parent Material Adverse Effect. Merger Sub is a direct, wholly owned Subsidiary of Parent that was formed solely for purposes of the Merger and, except for matters incident to formation and execution and delivery of this Agreement and the performance of the Transactions, has not prior to the date hereof engaged in any business or other activities.
- 4.2 Authority, Execution and Delivery; Enforceability. Each of Parent and Merger Sub has all necessary power and authority to execute and deliver this Agreement, to perform and comply with each of its obligations under this Agreement and to consummate the Transactions applicable to such party. The execution and delivery by each of Parent and Merger Sub of this Agreement, the performance and compliance by Parent and Merger Sub with each of its obligations herein and the consummation by Parent and Merger Sub of the Transactions applicable to it have been duly authorized by all necessary corporate action on the part of Parent and Merger Sub, and no other corporate proceedings on the part of Parent or Merger Sub and no stockholder votes are necessary to authorize this Agreement or the consummation by Parent and Merger Sub of the Transactions to which it is a party. Each of Parent and Merger Sub has duly and validly executed and delivered this Agreement and, assuming the due authorization, execution and delivery by the Company of this Agreement, this Agreement constitutes Parent's and Merger Sub's legal, valid and binding obligation, enforceable against each of Parent and Merger Sub in accordance with its terms, except as limited by Laws affecting the enforcement of creditors' rights generally or by general equitable principles (whether considered in a proceeding at Law or in equity).

4.3 No Conflicts.

(a) The execution and delivery of this Agreement by Parent and Merger Sub, does not and will not, and the performance of this Agreement by Parent and Merger Sub will not, (i) conflict with or violate any provision

of the articles of incorporation, bylaws or similar organizational documents of Parent or Merger Sub, (ii) assuming that all consents, approvals, authorizations and permits described in Section 4.3(b) have been obtained and all filings and notifications described in Section 4.3(b) have been made and any waiting periods thereunder have terminated or expired, conflict with or violate any Law applicable to Parent or Merger Sub or by which any property or asset of Parent or Merger Sub is bound or affected or (iii) require any consent or approval under, result in any breach of or any loss of any benefit under, constitute a change of control or default (or an event which with notice or lapse of time or both would become a default) under, give to others any right of termination, vesting, amendment, acceleration or cancellation of, or result in the creation of a Lien on any property or asset of Parent or Merger Sub, pursuant to, any material Contract or material Permit to which Parent or Merger Sub is a party, except, with respect to clauses (ii) and (iii), for any such conflicts, violations, breaches, defaults or other occurrences which would not, individually or in the aggregate, reasonably be expected to have a Parent Material Adverse Effect.

- (b) The execution and delivery of this Agreement by Parent and Merger Sub does not and will not, and the consummation by Parent and Merger Sub of the Transactions and compliance by Parent and Merger Sub with any of the terms or provisions hereof will not, require any consent, approval, authorization or permit of, or filing with or notification to, any Governmental Entity, except (i) under the Exchange Act and the rules and regulations of the NASDAQ, (ii) as required or advisable under any applicable Antitrust Laws, (iii) the filing and recordation of the Articles of Merger as required by the FBCA, and (iv) where failure to obtain such consents, approvals, authorizations or permits, or to make such filings or notifications would not, individually or in the aggregate, reasonably be expected to have a Parent Material Adverse Effect.
- 4.4 <u>Legal Proceedings</u>. As of the date of this Agreement, (a) there is no Proceeding pending, or, to the Knowledge of Parent, threatened that, individually or in the aggregate, has had or would reasonably be expected to have a Parent Material Adverse Effect, and (b) neither Parent nor Merger Sub is subject to any outstanding Order that, individually or in the aggregate, has had or would reasonably be expected to have a Parent Material Adverse Effect or that challenges the validity or propriety of the Merger.

4.5 Financial Capability.

- (a) As of the date of this Agreement, Parent has received an executed debt commitment letter, dated as of the date hereof (including all exhibits, schedules and annexes thereto and any associated fee letter, the "<u>Debt Financing Commitment Letter</u>"), from the Debt Financing Sources, pursuant to which the Debt Financing Sources have committed, subject to the terms and conditions set forth therein, to provide to Parent the amount of debt financing set forth therein (the "Debt Financing"), in each case, solely for the Financing Purposes.
- (b) A true and complete copy of the Debt Financing Commitment Letter (other than the fee letter, which is addressed below) has been previously provided to the Company. All fees (if any) required to be paid under the Debt Financing Commitment Letter on or prior to the date hereof have been paid in full by Parent. As of the date hereof, the Debt Financing Commitment Letter is in full force and effect and is a legal, valid and binding obligation of Parent and, to the Knowledge of Parent, the other parties thereto, in accordance with its terms. As of the date hereof, the Debt Financing Commitment Letter has not been amended, modified, withdrawn, terminated or rescinded in any respect. To the Knowledge of Parent, no amendment or modification to, or withdrawal, termination or rescission of, the Debt Financing Commitment Letter is currently contemplated (other than to add lenders, lead arrangers, bookrunners, syndication agents or similar entities who had not executed the Debt Financing Commitment Letter as of the date of this Agreement).
- (c) Assuming (i) the accuracy in all material respects of the representations and warranties set forth in Article 3 and (ii) the performance by the Company and its Subsidiaries of the covenants and agreements contained in this Agreement in all material respects, the aggregate proceeds contemplated by the Debt Financing Commitment Letter plus available cash will be sufficient for Parent to consummate the transactions contemplated by this Agreement, including (A) paying the Merger Consideration, (B) paying all out-of-pocket expenses incurred by Parent and Merger Sub in connection with the transactions contemplated by this Agreement, (C) paying any indebtedness required to be repaid, refinanced, redeemed, retired, cancelled or terminated in connection with the consummation of the Merger and (D) satisfying all of its other obligations under this Agreement and the other agreements and instruments contemplated hereby (collectively, the "Financing Purposes").

- (d) Except for the fee letter referred to in the Debt Financing Commitment Letter (a true and complete copy of which fee letter has been provided to the Company, with only fee amounts, "market flex" provisions, "securities demand" provisions, pricing terms, pricing caps and other commercially sensitive terms redacted (none of which could adversely affect the conditionality, enforceability, availability or termination of the Debt Financing or reduce the aggregate principal amount of the Debt Financing below the amount required to pay the Financing Purposes and to the extent that any such redacted term shall be modified in such a way to impact the conditionality of the Debt Financing or reduce the aggregate principal amount of the Debt Financing below the amount required to pay the Financing Purposes, then such modified term shall be disclosed to the Company)) and customary engagement letters and fee credit letters related to the Debt Financing (which engagement letters and fee credit letters do not relate to any terms that may adversely affect the conditionality, enforceability, availability or termination of the Debt Financing or reduce the aggregate principal amount of the Debt Financing below the amount required to pay the Financing Purposes), as of the date hereof, there are no side letters or other agreements or contracts or arrangements related to the funding or investing, as applicable, of the Debt Financing other than as expressly set forth in the Debt Financing Commitment Letter.
- (e) Neither the fee letter referred to in the Debt Financing Commitment Letter nor any other Contract between the Debt Financing Sources, on the one hand, and Parent or any of its affiliates, on the other hand, contains any conditions precedent or other contingencies (other than as set forth in the Debt Financing Commitment Letter) (x) related to the funding of the full amount of the Debt Financing or any provisions that could reduce the aggregate amount of the Debt Financing set forth in the Debt Financing Commitment Letter below the amount required to pay the Financing Purposes or (y) that could otherwise materially affect the conditionality, enforceability or availability of the Debt Financing Commitment Letter with respect to all or any portion of the Debt Financing required to pay the Financing Purposes. As of the date hereof, neither Parent nor Merger Sub (x) is in breach of any of the terms or conditions set forth in the Debt Financing Commitment Letter and, to the Knowledge of the Parent, no event has occurred which, with or without notice, lapse of time or both, would constitute a default or breach on the part of Parent or Merger Sub under any term or condition of the Debt Financing Commitment Letter or (y) has any reason to believe that any of the conditions to the Debt Financing would not be satisfied on a timely basis or that the Debt Financing would not be available to Parent on the Closing Date in at least the amount required to pay the Financing Purposes.
- 4.6 <u>Proxy Statement</u>. None of the information supplied or to be supplied by Parent or Merger Sub for inclusion or incorporation by reference in the Proxy Statement will, at the date that the Proxy Statement or any amendment or supplement thereto is mailed to holders of Shares and at the time of the Company Meeting, contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements therein, in light of the circumstances in which they are made, not misleading. For the avoidance of doubt, no representation or warranty is made by Parent or Merger Sub with respect to any statements made or incorporated by reference in the Proxy Statement based on information relating to the Company or any of its Subsidiaries or to statements made therein based on information supplied by or on behalf of Company specifically for inclusion or incorporation by reference therein.
- 4.7 Ownership of Company Capital Stock. None of Parent, Merger Sub or any other Subsidiary of Parent is, nor at any time in the last three years has been, an "interested shareholder" of the Company as defined in Section 607.0901 of the FBCA (other than as contemplated by this Agreement).
- 4.8 <u>Solvency</u>. Assuming (i) the satisfaction of the conditions set forth in <u>Article 6</u> (in each case, other than those conditions that by their terms are to be satisfied at the Closing, but subject to the satisfaction or waiver of such conditions at the Closing), (ii) that the Company is Solvent as of the date hereof and at and immediately after the Closing, (iii) that the representations and warranties set forth in <u>Article 3</u> as written are true and correct and (iv) the performance by the Company and its Subsidiaries of the covenants and agreements contained in this Agreement, after giving effect to the consummation of the Merger, including the Debt Financing, the Surviving Corporation will, to the Knowledge of Parent, be Solvent as of immediately after the consummation of the Merger. "Solvent" when used with respect to any Person, means that as of any date of determination (i) the "fair saleable value" of the assets of such Person and its Subsidiaries on a consolidated basis, at a fair valuation, will exceed the debts and liabilities, direct, subordinated, contingent or otherwise, of such Person and its subsidiaries on a consolidated basis will be able to pay their debts and liabilities, direct, subordinated, contingent or otherwise, as such debts and liabilities become absolute and matured, taking into account the timing of and amounts of cash to be received by such Person and its Subsidiaries and the timing of and amounts of cash to

be payable on or in respect of such Persons' and its Subsidiaries' indebtedness and (iii) such Person and its Subsidiaries on a consolidated basis will not have unreasonably small capital with which to conduct the businesses in which they are engaged as such businesses are now conducted and are proposed to be conducted following the Closing Date.

- 4.9 Ownership of Merger Sub. All of the outstanding Equity Interests of Merger Sub have been duly authorized and validly issued. All of the issued and outstanding Equity Interests of Merger Sub are, and at the Effective Time will be, owned directly or indirectly by Parent. Merger Sub was formed solely for purposes of the Merger and, except for matters incident to formation and execution and delivery of this Agreement and the performance of the Transactions, has not prior to the date hereof engaged in any business or other activities.
- 4.10 <u>Certain Arrangements</u>. Other than this Agreement, as of the date hereof, none of Parent, Merger Sub or any of their affiliates (except, with respect to clause (a) below, non-controlled affiliates) is party to any Contract (a) with any director or officer of the Company or its Subsidiaries relating to the Transactions or the operations of the Surviving Corporation after the Effective Time or (b) pursuant to which any stockholder of the Company would, on a per Share basis, be entitled to receive consideration of a different amount or nature than the Merger Consideration or pursuant to which any stockholder of the Company agrees to vote against any Acquisition Proposal. As of the date hereof, none of Parent, Merger Sub or any of their affiliates is party to any Contract that would be required to be disclosed with respect to the Company under Item 1005(e) of Regulation M-A under the Exchange Act.
- 4.11 <u>Brokers</u>. Except for the fees and expenses of Stephens Inc., Parent's financial advisor, neither Parent nor Merger Sub nor any of their respective officers or directors on behalf of Parent or Merger Sub has employed any financial advisor, broker or finder or incurred any liability for any financial advisory, broker's fees, commissions or finder's fees in connection with any of the Transactions.

4.12 No Other Representations and Warranties.

- (a) Each of Parent and Merger Sub has conducted its own independent review and analysis of the Company and its Subsidiaries and their respective businesses. Each of Parent and Merger Sub acknowledges that neither the Company nor any Person on behalf of the Company makes, and none of Parent or Merger Sub has relied upon, any express or implied representation or warranty with respect to the Company or any of its Subsidiaries or with respect to any other information provided to Parent or Merger Sub in connection with the Transactions including the accuracy or completeness thereof other than the representations and warranties contained in Article 3. Each of Parent and Merger Sub acknowledges and agrees that, to the fullest extent permitted by applicable Law, the Company and its Subsidiaries, and their respective affiliates, stockholders, controlling Persons or Representatives shall not have any liability or responsibility whatsoever to Parent, Merger Sub, or their respective affiliates, stockholders, controlling Persons or Representatives on any basis (including in contract or tort, under federal or state securities Laws or otherwise) based upon any information (including any statement, document or agreement delivered pursuant to this Agreement and any financial statements and any projections, estimates or other forward-looking information) provided or made available (including in any data rooms, management presentations, information or descriptive memorandum or supplemental information), or statements made (or any omissions therefrom), to Parent, Merger Sub, or any of their respective affiliates, stockholders, controlling Persons or Representatives, except as and only to the extent expressly set forth in Article 3. Each of Parent and Merger Sub acknowledges and agrees that it has been furnished with, or given access to, all information and materials relating to the Company and its Subsidiaries that it has requested and representatives of the Company have answered all inquiries that Parent or Merger Sub has made of them concerning the Company and its Subsidiaries.
- (b) Except for the representations and warranties contained in this <u>Article 4</u>, neither the Parent, Merger Sub nor any Person on behalf of the Parent or Merger Sub makes any express or implied representation or warranty with respect to the Parent or Merger Sub or with respect to any other information provided to the Company in connection with the Transactions.

ARTICLE 5 COVENANTS

5.1 <u>Conduct of Business by the Company Pending the Closing</u>. From the date hereof until the earlier of the Closing Date and the termination of this Agreement in accordance with <u>Article 7</u>, except (1) as expressly contemplated hereunder, (2) as required by applicable Law, Order or to comply with any notice from any Governmental Authority, (3) if Parent shall have consented in advance in writing (such consent not to be

unreasonably withheld, conditioned or delayed), (4) for any Permitted Actions, so long as the Company promptly notifies Parent of such actions and considers any reasonable requests of Parent with respect thereto or (5) as set forth on Section 5.1 of the Company Disclosure Schedule, the Company shall, and shall cause its Subsidiaries, to use reasonable best efforts to (x) conduct its operations in the ordinary course of business and (y) preserve the goodwill and organization of the Company and its Subsidiaries and the Company's and its Subsidiaries' relationships with lenders, customers, suppliers, vendors, officers, employees, consultants and other Persons having business relations with the Company and its Subsidiaries, and the Company shall not, and shall cause its Subsidiaries not to:

- (a) issue, deliver, sell, distribute, assign, transfer, grant, pledge, hypothecate, dispose of or otherwise encumber any shares of capital stock of, or other Equity Interests in, the Company or any of its Subsidiaries or any class, or securities convertible into, or exchangeable or exercisable for, any shares of such capital stock or other Equity Interests, or any options, warrants or other rights of any kind to acquire any shares of such capital stock or other Equity Interests or such convertible or exchangeable securities of the Company or any of its Subsidiaries, other than the issuance of Shares upon the settlement of Company Awards outstanding as of the date hereof in accordance with their terms;
 - (b) merge or consolidate the Company or any of its Subsidiaries with any Person;
- (c) acquire any material assets or any other Person or material business of any other Person (whether by merger or consolidation, acquisition of stock or assets or by formation of a joint venture or otherwise) or make any investment in any Person, other than (A) purchases of equipment, inventory or other assets in the ordinary course of business and (B) an investment in any wholly owned Subsidiary of the Company;
- (d) effect any recapitalization, reclassification, in-kind dividend, equity split or similar change in capitalization;
- (e) amend or otherwise change their certificates or articles of incorporation, bylaws or limited liability company agreements (or equivalent organizational documents) of the Company or any of its Subsidiaries;
- (f) make, declare or pay any dividend, or make any other distribution on, or directly or indirectly redeem, purchase or otherwise acquire, any shares of its capital stock, or any other securities or obligations convertible (whether currently convertible or convertible only after the passage of time or the occurrence of certain events) into or exchangeable for any shares of its capital stock, except for (i) any dividends or distributions from a wholly owned Subsidiary to another wholly owned Subsidiary or the Company or (ii) the acceptance of Shares, or withholding of Shares otherwise deliverable, to satisfy withholding Taxes incurred in connection with the exercise, vesting and/or settlement of Company Awards;
- (g) sell, dispose, assign, transfer, mortgage, pledge, lease, license, sublicense or subject to any Lien, charge or otherwise encumber all or any portion of its assets, except (i) Permitted Liens, (ii) sales in the ordinary course of business and dispositions of assets that are obsolete, worn out, surplus or no longer used and useful in the conduct of the business of the Company and its Subsidiaries, (iii) any factoring arrangements entered into in the ordinary course of business, (iv) non-exclusive licenses of Intellectual Property in the ordinary course of business, or (v) any such transactions by and among the Company and its wholly owned Subsidiaries entered into in the ordinary course of business;
- (h) abandon or permit to lapse any material Company Intellectual Property outside of the ordinary course of business;
 - (i) enter into any Affiliate Contracts;
- (j) except as permitted by <u>Section 5.3</u>, disclose any material Trade Secrets or material Confidential Information of the Company and its Subsidiaries to any Person, other than in the ordinary course of business, to Persons who are under a contractual, legal, or ethical obligation to maintain the confidentiality of such information;
- (k) make any capital investment in, or any capital contribution or loan or advance to, or guaranty for the benefit of, any Person that (i) is not a wholly owned Subsidiary (except as required by the organizational documents of the Company's Subsidiaries in effect as of the date hereof) or (ii) is a wholly owned Subsidiary (except in the ordinary course of business);

- (l) except pursuant to the planned equipment purchase orders and other planned investments set forth in <u>Section 5.1(l)</u> of the Company Disclosure Schedule, make any capital expenditures or commitments in excess of \$1,000,000 in the aggregate (with any capital expenditures for the purchase of tractors and trailers netted against the proceeds from dispositions of tractors and trailers);
- (m) except pursuant to the planned acquisition of replacement capital assets set forth in $\underline{\text{Section } 5.1(m)}$ of the Company Disclosure Schedule, make any disposition of capital assets greater than \$200,000 in the aggregate;
- (n) incur any indebtedness, except (i) accounts payable in the ordinary course of business, (ii) pursuant to the acquisition and disposition plan set forth in <u>Section 5.1(l)</u> of the Company Disclosure Schedule and (iii) draws under the line of credit in the ordinary course of business;
- (o) except to the extent required under any Company Benefit Plan set forth on Section 3.11(a) of the Company Disclosure Schedule in effect as of the date of this Agreement, (i) grant to any current or former director, independent contractor, consultant, employee or officer of the Company or its Subsidiaries any increase in compensation, bonus or fringe or other benefits or grant any type of compensation or benefit to any such Person not previously receiving or entitled to receive such compensation, other than increases in base salary for Company employees with annual base compensation less than \$150,000 in the ordinary course of business, as part of the Company's annual merit review process, provided that such increases shall not exceed 5% in the aggregate (relative to the aggregate base salary of the individuals permitted to receive an increase under this item), (ii) grant to any Person any severance, retention, change in control or termination compensation or benefits or any increase therein, (iii) establish, enter into or adopt any Company Benefit Plan or amend or modify any Company Benefit Plan, other than any such amendments to existing Company Benefit Plans that are group health insurance plans or tax-qualified defined contribution retirement plans that are in the ordinary course of business and which do not materially increase, individually or in the aggregate, the annual cost to the Company and its Subsidiaries of the applicable Company Benefit Plan, or (iv) take any action to cause or accelerate the payment, funding, right to payment or vesting of any compensation or benefits under any existing Company Benefit Plan, other than as expressly provided pursuant to this Agreement. Notwithstanding the foregoing, the Company may pay performance-based bonuses to the extent earned pursuant to the Company's the 2023 Bonus Plan in the ordinary course of business consistent with past practice;
- (p) hire any Person or terminate the employment or services of any employee (other than "for cause"), other than the hiring or terminating of employees with annual base salary or base wages less than \$150,000 (in the ordinary course of business);
- (q) make any material change in the financial accounting policies or procedures used by the Company or any of its Subsidiaries or any of the methods of reporting income, deductions or other items for financial accounting purposes used by the Company or any of its Subsidiaries, except as required by GAAP or applicable Law;
- (r) make, change or revoke any material Tax election, adopt or change any Tax accounting period, adopt or change any Tax accounting method, enter into any "closing agreement" within the meaning of Section 7121 of the Code (or any corresponding or similar provision of state, local or non-U.S. Law) with a Governmental Entity with respect to Taxes, settle any Tax claim, audit, assessment or Proceeding with respect to a material amount of Taxes, agree to an extension or waiver of the statute of limitations with respect to a material Tax liability or surrender (other than pursuant to the expiration of an applicable statute of limitations) any right to claim a refund, offset or other reduction of a material amount of Taxes;
- (s) implement any "mass layoffs" that would reasonably be expected to trigger notification requirements pursuant to the WARN (as such terms are defined by the WARN);
- (t) settle, release, waive or compromise any existing, pending or threatened Proceeding if such settlement, release, waiver or compromise (i) with respect to the payment of monetary damages, involves the payment of monetary damages payable by the Company in excess of the Company's self-insured retention limits, or (ii) with respect to any non-monetary terms and conditions therein, imposes or requires actions that would or would be reasonably expected to be material to the Company and its Subsidiaries, taken as a whole, provided however that

with respect to the clause (i), the Company will give written notice to Parent if it intends to settle any claim which exceeds \$100,000 individually or \$200,000 in the aggregate. For the avoidance of doubt, consent shall not be required for any settlement paid by an insurance company in the ordinary course of business;

- (u) (i) terminate or amend in a manner materially adverse to the Company or any of its Subsidiaries, any Company Material Contract, Leased Real Property Lease or Landlord Lease other than (x) any renewal, amendment or expiration in the ordinary course of business of such Company Material Contract, Leased Real Property Lease or Landlord Lease and (y) any termination due to a counterparty's default thereunder or breach thereof, in the case of either clause (x) or (y), in accordance with the terms of such Company Material Contract, Leased Real Property Lease or Landlord Lease, as applicable, and (in the case of renewals pursuant to clause (x), on substantially the same terms (subject to customary increases in rent)), (ii) enter into any Contract that, if entered into prior to the date of this Agreement, would be a Company Material Contract (other than Contracts to provide services to customers entered into in the ordinary course), or enter into any Leased Real Property Lease or Landlord Lease, or (iii) waive any right under or release, settle or compromise any claim under any Company Material Contract, Leased Real Property Lease or Landlord Lease in a manner that is materially adverse to the Company and its Subsidiaries, taken as a whole;
- (v) (i) modify, extend, or enter into any collective bargaining agreement or other Contract with any labor union, labor organization, works council or group of employees or (ii) recognize or certify any labor union, labor organization, works council, or group of employees of the Company or its Subsidiaries as the bargaining representative for any employees of the Company or its Subsidiaries;
- (w) enter into a plan or agreement of complete or partial liquidation, dissolution, consolidation, restructuring or other reorganization of the Company or any of its Subsidiaries (except for the liquidation or dissolution of any dormant Subsidiary) and or enter into a new line of business within the transportation and logistics industry;
- (x) adopt a rights plan, "poison pill" or similar agreement that is, or at the Effective Time will be, applicable to Parent and its controlled affiliates in connection with this Agreement or the Merger;
- (y) fail to maintain in full force and effect material Insurance Policies (including renewals thereof) covering the Company and its Subsidiaries and their respective properties, assets and businesses in a form and amount consistent with past practice; or
- (z) agree to take, make any commitment to take, or adopt any resolutions in support of, any of the actions prohibited by this Section 5.1.

Without limiting the scope of covenants of the Company set forth in this <u>Section 5.1</u>, the parties hereto acknowledge and agree that (A) nothing contained in this <u>Section 5.1</u> is intended to give Parent, directly or indirectly, the right to direct the control or operations of the Company or any of its Subsidiaries prior to the Closing and (B) prior to the Closing, subject to this <u>Section 5.1</u>, the Company shall exercise, consistent with the terms and conditions of this Agreement, complete control and supervision over the operations of itself and its Subsidiaries.

5.2 Access to Information, Employees and Facilities; Confidentiality.

(a) From the date of this Agreement to the earlier of the Effective Time and the termination of this Agreement in accordance with Article 7, the Company shall, and shall cause each of its Subsidiaries to, provide Parent and Merger Sub and their respective Representatives with reasonable access during normal business hours and upon reasonable advance notice to the offices, properties (including for the purpose of conducting surveys thereon), facilities, books and records and officers, employees and other personnel of the Company and its Subsidiaries, and reasonably cooperate and promptly provide to Parent with any financial, operating and other data and information (including driver pay ranges by category, but not by individual driver)) which is routinely prepared for the Chief Executive Officer, Chief Financial Officer or Board of Directors of the Company by the Company or its Subsidiaries in the ordinary course of business (including monthly interim financial reports), in each case, as Parent may from time to time reasonably request; provided that (i) such access and disclosure shall not materially and unreasonably interfere with the conduct of the business of the Company and its Subsidiaries, or unreasonably interfere with the Company's and its Subsidiaries' ability to comply with their obligations hereunder or cause satisfaction of the conditions contemplated by Article 6 (unless Parent waives such compliance or satisfaction, as applicable, in writing), and (ii) nothing herein shall require the Company or its Subsidiaries to provide access to, or to disclose any information to Parent, Merger Sub or their respective

Representatives if such access or disclosure would be reasonably likely to (A) waive any attorney-client, work-product or legal privilege or (B) be in violation of applicable Law or the confidentiality obligations to a Third Party pursuant to a Contract to which the Company or any of its Subsidiaries is bound and was entered into prior to the date hereof. In the event that the Company or any of its Subsidiaries do not provide access to or disclose information in reliance on clause (i) or (ii) of the preceding sentence, the Company shall provide written notice to Parent that it is denying such access or withholding such information and shall use its reasonable best efforts to provide, to the extent feasible, the applicable information and/or the applicable access in a way that would not waive such privilege or contravene such Law, or confidentiality obligations (including through "outside counsel only" disclosure, redaction or other customary procedures (and, with respect to any contractual confidentiality obligations, by taking reasonable efforts to seek a waiver with respect to such contractual confidentiality obligations)). Parent and Merger Sub agree and acknowledge that all information they obtain as a result of access under this Section 5.2(a) shall be subject to the Confidentiality Agreement. Notwithstanding anything to the contrary in this Agreement, the Company hereby provides consent to permit Parent to disclose any such information, including copies of this Agreement and the Transaction Documents and the terms hereof and thereof, to any Debt Financing sources, all of which information provided to such Debt Financing sources, for the avoidance of doubt, shall constitute Confidential Information; provided, that, such Debt Financing sources agree in writing to be bound by the confidentiality and use restrictions set forth in the Confidentiality Agreement and shall be deemed a Representative thereunder.

- (b) Each of Parent and the Company agrees and acknowledges that it remains bound by the non-disclosure agreement, by and between the Company and United Petroleum Transports, Inc. (as amended through the date hereof, the "Confidentiality Agreement"), and that, notwithstanding anything to the contrary contained in this Agreement, the Confidentiality Agreement shall survive and remain in full force and effect in accordance with its terms.
- (c) Except as permitted by Section 5.2(c) of the Company Disclosure Schedule nothing contained in this Agreement shall give Parent or its affiliates, directly or indirectly, rights to conduct or cause to be conducted an invasive environmental investigation of the current or former operations or facilities of the Company or its Subsidiaries without the prior written consent of the Company which shall not be unreasonably withheld, conditioned, or delayed. It is agreed that (i) a Phase I environmental report shall not be deemed invasive under the terms of this Agreement, and (ii) consent will not be withheld, conditioned, or delayed if a Phase I environmental report recommends additional investigation or remediation and such investigation or remediation can be undertaken in a manner that does not materially interfere with the operations of the Company's business.

5.3 Go-Shop; No Solicitation.

(a) Notwithstanding anything to the contrary contained in this Agreement, during the period commencing on the date of this Agreement and continuing until 11:59 p.m. (Jacksonville time) on the date that is (i) thirty (30) calendar days following the date of this Agreement (the "No-Shop Period Start Date"), the Company, its Subsidiaries and their respective officers, directors or employees or any affiliate, investment banker, financial advisor, attorney, accountant or other representative (collectively, "Representatives") shall have the right to (a) solicit, initiate, induce or encourage any Acquisition Proposals, or facilitate the making, submission or announcement of one or more Acquisition Proposals from any Person or its Representatives, or encourage, facilitate or assist, any proposal, inquiry or offer that could reasonably be expected to lead to an Acquisition Proposal, including by furnishing to any Person or its Representatives any non-public information relating to the Company or any of its Subsidiaries or by affording to any Person or its Representatives access to the business, properties, assets, books, records or other non-public information, or to the personnel, of the Company or any of its Subsidiaries, in each case subject to the entry into, and solely in accordance with, an Acceptable Confidentiality Agreement; (b) enter into, participate in or engage in discussions or negotiations with any Person or its Representatives with respect to an Acquisition Proposal or any proposal that could reasonably be expected to lead to an Acquisition Proposal; and (c) otherwise cooperate with, assist, participate in or facilitate any Acquisition Proposal or any proposal that could reasonably be expected to lead to an Acquisition Proposal. The Company will substantially concurrently (and in any event within twenty-four (24) hours) make available to Parent any non-public information concerning the Company and its Subsidiaries that is provided by or on behalf of the company to any Person or its Representatives pursuant to this Section 5.3(a) that was not previously made available to Parent and shall not provide to any such Person any non-public information of or relating to Parent, Merger Sub or any of their respective affiliates or Representatives.

- (b) Subject to the terms of this Section 5.3, from and after the No-Shop Period Start Date until the earlier to occur of the termination of this Agreement pursuant to Article 7 and the consummation of the Closing, the Company shall not, and shall cause its Subsidiaries not to, instruct, authorize or knowingly permit any of their officers and directors or any of their other Representatives to, directly or indirectly, (i) solicit, initiate, propose or knowingly induce the making, submission or announcement of, or knowingly encourage, facilitate or assist, any Inquiry or proposal that constitutes, or would reasonably be expected to lead to, an Acquisition Proposal; (ii) furnish to any Third Party any non-public information relating to the Company or its Subsidiaries or afford to any Third Party access to the properties, assets, books, records or other non-public information, or to any personnel, of the Company or its Subsidiaries, in any such case with the intent to induce the making, submission or announcement of, or to knowingly encourage, facilitate or assist an Acquisition Proposal or any Inquiries or the making of any proposal or offer that would reasonably be expected to lead to an Acquisition Proposal; (iii) participate or engage in discussions, communications or negotiations with any Third Party with respect to an Acquisition Proposal or Inquiry (other than informing such Third Parties of the provisions contained in this Section 5.3); (iv) approve, endorse or recommend any proposal that constitutes or would reasonably be expected to lead to, an Acquisition Proposal or (v) enter into any letter of intent, agreement in principle, memorandum of understanding, merger agreement, acquisition agreement or other Contract relating to an Acquisition Transaction, other than an Acceptable Confidentiality Agreement (any such letter of intent, agreement in principle, memorandum of understanding, merger agreement, acquisition agreement or other Contract relating to an Acquisition Transaction (other than an Acceptable Confidentiality Agreement), an "Alternative Acquisition Agreement"). From the date hereof until the earlier to occur of the termination of this Agreement pursuant to Article 7 and the consummation of the Closing, the Company and its Subsidiaries shall be required to enforce, and shall not be permitted to waive, terminate or modify, any provision of any standstill or confidentiality agreement that prohibits or purports to prohibit a proposal being made to the Company Board (or any committee thereof) (unless the Company Board or a duly authorized committee thereof acting with the full force and authority of the Company Board has determined in good faith, after consultation with its outside counsel, that failure to take such action would reasonably likely be inconsistent with its fiduciary duties under applicable Law). Without limiting the foregoing, it is agreed that any violation of the restrictions in this Section 5.3(b) applicable to the Company by any of its and its Subsidiaries' directors, officers, managers, partners or employees shall be deemed to be a breach of this Section 5.3(b) by the Company for all purposes hereunder.
- (c) Superior Proposals. Notwithstanding anything to the contrary set forth in this Section 5.3(c), from the No-Shop Period Start Date until the Company's receipt of the Company Stockholder Approval, the Company and its Subsidiaries and the Company Board (or a committee thereof) may, directly or indirectly, through one or more of their Representatives, (i) contact any Third Party in writing (with a request that any response from such Third Party is in writing) with respect to an Acquisition Proposal submitted by such Third Party solely to clarify any ambiguous terms and conditions thereof that are necessary to determine whether such Acquisition Proposal constitutes or would reasonably be likely to lead to a Superior Proposal (without the Company Board (or a duly authorized committee thereof acting with the full force and authority of the Company Board) being required to make the determination in the following clause (ii)(y)), and (ii) participate or engage in discussions or negotiations with, furnish any non-public information relating to the Company or its Subsidiaries to, or afford access to the business, properties, assets, books, records or other non-public information, or to any personnel, of the Company or its Subsidiaries pursuant to an Acceptable Confidentiality Agreement to any Person or its Representatives that has made or delivered to the Company an Acquisition Proposal, and otherwise facilitate such Acquisition Proposal or assist such Person (and its Representatives, prospective debt and equity financing sources and/or their respective Representatives) with such Acquisition Proposal (in each case, if requested by such Person), in each case (x) with respect to an Acquisition Proposal that was not the result of any material breach of Section 5.3(b) and (y) only if the Company Board (or a duly authorized committee thereof acting with the full force and authority of the Company Board) has determined in good faith (after consultation with its financial advisor and outside legal counsel) that (1) such Acquisition Proposal either constitutes a Superior Proposal or would reasonably likely lead to a Superior Proposal and (2) the failure to enter into discussions regarding such Acquisition Proposal would be reasonably likely to be inconsistent with its fiduciary duties under applicable Law; provided, however, that (A) the Company shall provide to Parent and its Representatives any non-public information that is provided to any Person or its Representatives given such access that was not previously made available to Parent prior to or substantially concurrently (but in no event later than twenty-four (24) hours after) the time it is provided to such Person; (B) the Company and its Subsidiaries shall not pay, agree to pay or cause to be paid or reimburse, agree to reimburse or cause to be reimbursed, the expenses of any such Person in connection with any Acquisition Proposals or any Inquiries, discussions or requests with respect to or

the making any proposal or offer that constitutes or would reasonably be expected to lead to an Acquisition Proposal, in each case, without the prior written consent of Parent; and (C) any competitively sensitive information or data provided to any such Person or group or their Representatives shall be provided in a separate "clean data room" and subject to customary "clean team" arrangements regarding access to such information or data, on the same basis made available to Parent or its Representatives.

- (d) No Change in Company Board Recommendation or Entry into an Alternative Acquisition Agreement. Except as provided by Section 5.3(e), at no time after the date hereof may the Company Board (or a committee thereof):
 - (i) (A) withhold, withdraw, amend, qualify or modify, or publicly propose to withhold, withdraw, amend, qualify or modify, the Company Board Recommendation, in each case, in a manner adverse to Parent or Merger Sub in any material respect (it being understood that it shall be considered a modification adverse to Parent and Merger Sub that is material if any Acquisition Proposal structured as a tender or exchange offer is commenced and the Company Board (or a duly authorized committee thereof acting with the full force and authority of the Company Board) fails to publicly recommend against acceptance of such tender or exchange offer by the holders of Shares within ten (10) Business Days of commencement thereof pursuant to Rule 14d-2 of the Exchange Act); (B) adopt, approve, endorse, recommend or otherwise declare advisable (or propose to adopt, approve, endorse, recommend or otherwise declare advisable) an Acquisition Proposal; (C) fail to include the Company Board Recommendation in the Proxy Statement; (D) within five (5) Business Days of Parent's written request, fail to make or reaffirm the Company Board Recommendation following the date any Acquisition Proposal or any material modification thereto is first publicly disclosed or distributed to the stockholders of the Company; (E) cause or direct the Company or any of its Subsidiaries to enter into any letter of intent, memorandum of understanding, acquisition agreement, merger agreement, or other commitment or agreement in principle with respect to, or that is intended to result in, or would reasonably be expected to lead to, an Acquisition Proposal (other than an Acceptable Confidentiality Agreement entered into in accordance with Section 5.3(a)); or (F) publicly propose or agree to any of the foregoing (any action described in clauses (A) through (F), a "Company Board Recommendation Change"); provided, however, that, for the avoidance of doubt, neither the delivery by the Company to Parent of any notice contemplated by Section 5.3(e) nor any determination by the Company Board (or a committee thereof) contemplated by Section 5.3(e) in connection with such notice will, in and of itself, constitute a Company Board Recommendation Change; or
 - (ii) cause or permit the Company or any of its Subsidiaries to enter into an Alternative Acquisition Agreement.
- (e) <u>Company Board Recommendation Change</u>; <u>Entry into Alternative Acquisition Agreement</u>. Notwithstanding anything to the contrary set forth in this Agreement, at any time prior to obtaining the Company Stockholder Approval:
 - (i) the Company Board (or a committee thereof) may effect a Company Board Recommendation Change in response to any material event, fact, circumstance, development or occurrence with respect to the Company and its Subsidiaries, taken as a whole, that (A) was not known to, or reasonably foreseeable by, the Company Board (or a duly authorized committee thereof acting with the full force and authority of the Company Board) as of the date hereof and becomes known by the Company Board (or a duly authorized committee thereof acting with the full force and authority of the Company Board) prior to obtaining the Company Stockholder Approval (or, if known, the consequences of which were not known or reasonably foreseeable to the Company Board as of the date of this Agreement); and (B) does not involve or relate to (x) the receipt, existence or terms of any Acquisition Proposal (or any proposal or Inquiry that constitutes, or is reasonably expected to lead to, an Acquisition Proposal) or (y) changes in the market price or trading volume of the Shares or the fact that the Company meets or exceeds internal or published projections, budgets, forecasts or estimates of revenues, earnings or other financial results for any period (each such event, an "Intervening Event"), if the Company Board (or a committee thereof) determines in good faith (after consultation with its financial advisor and outside legal counsel) that the failure to do so would reasonably likely be inconsistent with its fiduciary duties under applicable Law and if and only if:
 - (1) the Company has provided prior written notice to Parent at least five (5) Business Days (the "Event Notice Period") in advance to the effect that the Company Board (or a committee thereof)

intends to effect a Company Board Recommendation Change pursuant to this <u>Section 5.3(e)(i)</u> which notice will specify the basis for such Company Board Recommendation Change, including a description of the Intervening Event in reasonable detail;

- (2) prior to effecting such Company Board Recommendation Change, the Company and its Representatives, during such Event Notice Period, must have (A) negotiated with Parent, Merger Sub and their Representatives in good faith (to the extent that Parent and Merger Sub desire to so negotiate) to allow Parent and Merger Sub to offer such adjustments to the terms and conditions of this Agreement to obviate the need to effect a Company Board Recommendation Change, in response to such Intervening Event; and (B) taken into account any adjustments to the terms and conditions of this Agreement proposed by Parent and Merger Sub and other information provided by Parent and Merger Sub in response to the notice described in clause (1) of this Section 5.3(e)(i), in each case, that are offered in writing by Parent and Merger Sub, no later than 11:59 p.m. (U.S. Central Time) on the last day of the Event Notice Period, in a manner that would constitute a binding agreement between the parties if accepted by the Company; and
- (3) following such Event Notice Period, the Company Board (or a committee thereof) (after consultation with its financial advisor and outside legal counsel and taking into account Parent's and Merger Sub's proposed revisions to the terms and conditions of this Agreement) shall have determined that the failure of the Company Board (or a committee thereof) to make such a Company Board Recommendation Change would reasonably likely be inconsistent with its fiduciary duties under applicable Law; provided that each time material modifications to the Intervening Event occur, the Company shall notify Parent of such modification and the time period set forth in the preceding clause (2) shall automatically recommence and be extended for three (3) Business Days from the day of such notification.
- (ii) if the Company has received an Acquisition Proposal that the Company Board (or a committee thereof) has concluded in good faith (after consultation with its financial advisor and outside legal counsel) is a Superior Proposal, then the Company Board (or a duly authorized committee thereof acting with the full force and authority of the Company Board) may (x) effect a Company Board Recommendation Change with respect to such Superior Proposal; or (y) authorize the Company to terminate this Agreement pursuant to Section 7.1(d) to enter into an Alternative Acquisition Agreement with respect to such Superior Proposal substantially concurrently with the termination of this Agreement; provided, however, that the Company Board (or a committee thereof) shall not take any action described in the foregoing clauses (x) or (y) unless:
 - (1) the Company, its Subsidiaries and its and their respective Representatives have complied in all material respects with their obligations pursuant to this <u>Section 5.3</u> with respect to such Acquisition Proposal;
 - (2) (i) the Company has provided prior written notice to Parent at least five (5) Business Days in advance (the "Proposal Notice Period") to the effect that the Company Board (or a committee thereof) has (A) received an Acquisition Proposal that has not been withdrawn; (B) concluded in good faith that such Acquisition Proposal constitutes a Superior Proposal; and (C) resolved to effect a Company Board Recommendation Change or to terminate this Agreement pursuant to this Section 5.3(e)(ii) absent any revision to the terms and conditions of this Agreement, which notice will specify the identity of the Person or "group" of Persons making such Acquisition Proposal, the material terms and conditions thereof and copies of all relevant documents relating to such Acquisition Proposal; and (ii) prior to effecting such Company Board Recommendation Change or termination, the Company and its Representatives, during the Proposal Notice Period, must have (x) negotiated with Parent, Merger Sub and their Representatives in good faith (to the extent that Parent and Merger Sub desire to so negotiate) to offer such adjustments to the terms and conditions of this Agreement so that such Acquisition Proposal would cease to constitute a Superior Proposal; and (y) taken into account any adjustments to the terms and conditions of this Agreement proposed by Parent and Merger Sub and other information provided by Parent and Merger Sub during the Proposal Notice Period, in each case, that are offered in writing by Parent and Merger Sub, no later than 11:59 p.m. (U.S. Central Time) on the last day of the Proposal Notice Period, in a manner that would constitute a binding agreement between the parties if accepted by the Company; provided, however, that in the event of any material modifications to such Acquisition Proposal (which shall be deemed to include any change

to the financial terms of such proposal) the Company shall be required to deliver a new written notice to Parent and to comply with the requirements of this <u>Section 5.3(e)(ii)(2)</u> with respect to such new written notice (it being understood that the "Proposal Notice Period" in respect of such new written notice will be five (5) Business Days);

- (3) following such Proposal Notice Period, including any subsequent Proposal Notice Period as provided in the final proviso of the foregoing Section 5.3(e)(ii)(2), the Company Board (or a duly authorized committee thereof acting with the full force and authority of the Company Board) shall have concluded in good faith (after consultation with its financial advisor and outside legal counsel and taking into account Parent's proposed revisions to the terms and conditions of this Agreement and any other information provided by Parent) that such Acquisition Proposal continues to constitute a Superior Proposal; and
- (4) in the event of any termination of this Agreement in order to cause or permit the Company or its Subsidiaries to enter into an Alternative Acquisition Agreement with respect to such Acquisition Proposal, the Company shall have validly terminated this Agreement in accordance with Section 7.1(d).

(f) Notice.

- (i) The Company shall, as promptly as reasonably practicable (and, in any event, within thirty-six (36) hours), notify Parent in writing if the Company, any of its Subsidiaries or any of their respective Representatives has received any written Acquisition Proposals, including copies of any written materials relating thereto provided to the Company or its Representatives.
- (ii) From the date hereof until the earlier to occur of the termination of this Agreement pursuant to Article 7 and the consummation of the Closing, the Company shall promptly (and, in any event, within thirty-six (36) hours) notify Parent if any Inquiries, offers or proposals or requests for non-public information or discussions that constitute or would reasonably be expected to lead to an Acquisition Proposal, or any material revisions to the terms and conditions of any pending Acquisition Proposals disclosed pursuant to Section 5.3(f)(i), are received by the Company or any of its Representatives. Such notice must include (A) the identity of the Third Party making such Inquiries, offers or proposals, (B) a summary of the material terms and conditions of such Inquiries, offers or proposals to the extent such material terms and conditions are not included in the written materials provided in the following clause (C); and (C) copies of any written materials relating thereto provided to the Company or its Representatives. Thereafter, the Company shall keep Parent reasonably informed, on a reasonably prompt basis (and in any event within twenty-four (24) hours after receipt) as requested by Parent, of the status (and supplementally provide the material terms or changes to the terms) of any such Inquiries, offers or proposals (including any amendments thereto and copies of any new, amended or revised written materials relating thereto provided to the Company or its Representatives) and the status of any such discussions or negotiations.
- (iii) The Company agrees that it shall not, and shall cause its Subsidiaries not to, enter into any confidentiality or other agreement subsequent to the date hereof that prohibits compliance with this Section 5.3(f).
- (iv) Notwithstanding any Company Board Recommendation Change, unless this Agreement shall have been terminated in accordance with Article 7, (x) this Agreement shall be submitted to the stockholders of the Company at the Company Meeting for the purpose of obtaining the Company Stockholder Approval, and nothing contained herein shall be deemed to relieve the Company of such obligation and (y) neither the Company Board nor any committee thereof shall submit to the stockholders of the Company any Acquisition Proposal, or, except as permitted herein, propose to do so.
- (g) <u>Certain Disclosures</u>. Nothing in this Agreement will prohibit the Company or its Subsidiaries or the Company Board (or a committee thereof) from (i) taking and disclosing to the holders of Shares a position contemplated by Rule 14e-2(a) promulgated under the Exchange Act or complying with Rule 14d-9 promulgated under the Exchange Act, including a "stop, look and listen" communication by the Company Board (or a committee thereof) to the holders of Shares pursuant to Rule 14d-9(f) promulgated under the Exchange Act (or any substantially similar communication); (ii) complying with Item 1012(a) of Regulation M-A promulgated under the Exchange Act; (iii) informing any Person of the existence of the provisions contained in this

Section 5.3(g) or (iv) making any disclosure to the holders of Shares as required by applicable Law, regulation or stock exchange rule or listing agreement, it being understood that (1) any such statement or disclosure made by the Company Board (or a committee thereof) pursuant to this Section 5.3(g) must be subject to the terms and conditions of this Agreement and will not limit or otherwise affect the obligations of the Company or its Subsidiaries or the Company Board (or a duly authorized committee thereof acting with the full force and authority of the Company Board) and the rights of Parent under this Section 5.3, and (2) nothing in the foregoing will be deemed to permit the Company or its Subsidiaries or the Company Board (or a committee thereof) to effect a Company Board Recommendation Change other than in accordance with Section 5.3(e). In addition, it is understood and agreed that, for purposes of this Agreement, a factually accurate required public statement by the Company or the Company Board (or a committee thereof) that solely describes the receipt of an Acquisition Proposal, the identity of the Person making such Acquisition Proposal, the material terms of such Acquisition Proposal and the operation of this Agreement with respect thereto will not be deemed to be (A) a withholding, withdrawal, amendment, or modification, or proposal by the Company Board (or a committee thereof) to withhold, withdraw, amend or modify, the Company Board Recommendation; (B) an adoption, approval or recommendation with respect to such Acquisition Proposal; or (C) a Company Board Recommendation Change.

5.4 Company Stockholder Meeting; Proxy Statement.

- (a) Unless this Agreement is terminated in accordance with <u>Article 7</u>, the Company shall, in accordance with applicable Law, the rules of the NASDAQ and the Company's organizational documents, take the following actions:
 - (i) establish a record date, duly call, give notice of, convene and hold a meeting of holders of Shares (the "Company Meeting") as promptly as reasonably practicable after the date of this Agreement for the purpose of voting on the adoption of this Agreement. In relation to the Company Meeting and the conduct of business thereat, the Company shall comply with its articles of incorporation and bylaws and applicable Law; and
 - (ii) prepare and file with the SEC, as promptly as practicable after the date of this Agreement, and in any event no later than fifteen (15) Business Days after the date of this Agreement, a proxy statement relating to the solicitation of proxies from the holders of Shares for the approval of this Agreement (the "Proxy Statement") (provided that if Parent or Merger Sub breach this Section 5.4, such period to prepare and file the Proxy Statement shall be extended for each day Parent or Merger Sub is in such breach), and shall use its reasonable best efforts to have the Proxy Statement cleared by the SEC as promptly as reasonably practicable after such filing and mailed to its stockholders as promptly as reasonably practicable after such clearance. The Company shall include in the Proxy Statement (and any supplement or amendment thereto) the Company Board Recommendation (subject to Section 5.3(d) and Section 5.3(e)) and shall use its reasonable best efforts to solicit proxies from its stockholders to obtain the Company Stockholder Approval.
- (b) Parent and Merger Sub shall reasonably cooperate in the preparation of the Proxy Statement and shall promptly (and in any event no later than five (5) days after the date of the Company's written request therefor) provide to the Company all information regarding Parent or Merger Sub or any of their respective affiliates that is required by applicable Law in connection with the preparation and filing of the Proxy Statement and any amendment or supplement thereto. Unless a Company Board Recommendation Change has occurred, the Company shall use its reasonable best efforts to obtain the Company Stockholder Approval and keep Parent reasonably informed as to the proxy solicitation process for the Company Meeting (including interim results). The Company agrees that, unless this Agreement shall have been terminated in accordance with Article 7, its obligations pursuant to this Section 5.4 shall not be affected by the commencement, public proposal, public disclosure or communication to the Company of any Acquisition Proposal or by the making of any Company Board Recommendation Change.
- (c) The Company shall promptly notify Parent of the receipt of any comments of the SEC with respect to the Proxy Statement and of any request by the SEC for any amendment or supplement thereto or for additional information and shall promptly provide Parent with copies of all correspondence between the Company and the SEC with respect to the Proxy Statement (including a summary of any oral conversations). The Company (with assistance from Parent and Merger Sub reasonably requested by the Company) shall use its reasonable best efforts to promptly respond to and resolve all comments of the SEC received on the Proxy Statement. Prior to

the submission of the Proxy Statement (and any supplement or amendment thereto) and all responses to the SEC, the Company shall reasonably cooperate and provide Parent and its legal counsel with a reasonable opportunity to review and comment on the Proxy Statement and any responses to the SEC and shall take into account any comments reasonably proposed by Parent in good faith (it being understood that Parent shall provide any such comments reasonably promptly). The Company shall use its reasonable best efforts to have the comments of the SEC (if any) on the Proxy Statement (and any supplement or amendment thereto) addressed to the satisfaction of the SEC, and the definitive Proxy Statement filed as promptly as reasonably practicable.

- (d) If any event occurs with respect to the Company or its Subsidiaries, or any change occurs with respect to other information supplied by the Company for inclusion in the Proxy Statement, which is required to be described in an amendment of, or a supplement to, the Proxy Statement, the Company shall promptly notify Parent of such event, and the Company and Parent shall reasonably cooperate in the prompt filing with the SEC of any necessary amendment or supplement to the Proxy Statement and, as required by Law, in disseminating the information contained in such amendment or supplement to the holders of Shares.
- (e) If any event occurs with respect to Parent or Merger Sub, or any change occurs with respect to other information supplied by Parent or Merger Sub for inclusion in the Proxy Statement, which is required to be described in an amendment of, or a supplement to, the Proxy Statement, Parent shall promptly notify the Company of such event, and Parent and the Company shall reasonably cooperate in the prompt filing with the SEC of any necessary amendment or supplement to the Proxy Statement and, as required by Law, in disseminating the information contained in such amendment or supplement to the holders of Shares.
- (f) The Company may postpone or adjourn the Company Meeting to a date that is no later than forty-five (45) days after the date on which the Company Meeting was originally scheduled (excluding any adjournments or postponements required by applicable Law) (i) with the consent of Parent (not to be unreasonably withheld, conditioned or delayed), (ii) if a quorum has not been established, (iii) to allow reasonable additional time for the filing and mailing of any supplemental or amended disclosure which the Company Board (or a duly authorized committee thereof acting with the full force and authority of the Company Board) has determined in good faith is necessary or advisable and for such supplemental or amended disclosure to be disseminated and reviewed by the Company's stockholders prior to the Company Meeting, (iv) to allow reasonable additional time to solicit additional proxies if necessary in order to obtain the Company Stockholder Approval or (v) if required by Law.

5.5 Regulatory Filings; Consents.

- (a) Upon the terms and subject to the conditions set forth in this Agreement, each of the parties agrees to use its reasonable best efforts to take, or cause to be taken, all actions that are necessary, proper or advisable under this Agreement and applicable Law to cause the conditions set forth in Article 6 to be satisfied and to consummate and make effective the Merger and the other Transactions as promptly as practicable. Notwithstanding the foregoing, any party hereto may, as it deems advisable and necessary, reasonably designate any competitively sensitive material provided to the other parties hereto under this Section 5.5 as "outside counsel only." Such materials and the information contained therein shall be given only to the outside counsel of the recipient party, and the recipient party shall cause such outside counsel not to disclose such materials or information to any employees, officers, directors or other Representatives of the recipient party, unless express written permission is obtained in advance from the source of the materials.
- (b) Except as prohibited by applicable Law or Order, each of Parent, Merger Sub and the Company shall use reasonable best efforts to (i) cooperate reasonably with each other in connection with any filing or submission with a Governmental Entity in connection with the Transactions and in connection with any investigation or other Inquiry by or before a Governmental Entity relating to the Transactions, including by allowing legal counsel to the other party to have a reasonable and customary opportunity to review in advance and comment on drafts of filings and submissions, (ii) promptly inform the other parties hereto of (and, if in writing, supply to the other parties' legal counsel) any material communication, other than any ministerial communications, received by such party from, or given by such party to, the Federal Trade Commission, the Antitrust Division of the Department of Justice, or any other similar Governmental Entity, in each case regarding any of the Transactions, (iii) coordinate with the other parties' legal counsel in preparing and exchanging such information and promptly provide the other parties' legal counsel with copies of all filings, presentations or material submissions (and a summary of any oral presentations) made by such party with any Governmental

Entity relating to this Agreement or the Transactions, which each party may redact any materials (A) to remove references concerning the valuation of the Company, (B) as necessary to comply with contractual arrangements or applicable Law and (C) as necessary to address reasonable attorney-client or other privileged, confidentiality or competitively sensitive information concerns, and (iv) to the extent permitted by the Governmental Entity, participate in material meetings, presentations, consultations, and discussions related to obtaining any approvals required in connection with the Transactions. Subject to applicable Law, the parties hereto will consult and cooperate with one another in connection with any analyses, appearances, presentations, memoranda, briefs, arguments, opinions and proposals made or submitted by or on behalf of any party relating to proceedings under any Antitrust Law or other necessary government approval, excluding personal identifier information and other confidential business information.

- (c) Unless prohibited by applicable Law or Order or by the applicable Governmental Entity, each of the Company, on one hand, and Parent and Merger Sub, on the other hand, shall (i) not participate in or attend any material meeting, or engage in any material conversation (other than ministerial conversations) with any Governmental Entity in respect of the Transactions without the other, (ii) give the other reasonable prior notice of any such material meeting or material conversation and (iii) in the event one such party is prohibited by applicable Law or Order or by the applicable Governmental Entity from participating or attending any such material meeting or engaging in any such material conversation, or it has not been reasonably practicable to include the non-participating party, keep such non-participating party reasonably apprised with respect thereto.
- (d) In furtherance and not in limitation of the actions and obligations described in Section 5.5(b) and Section 5.5(c), each of Parent and the Company shall use its reasonable best efforts to promptly (and in any event, prior to the Outside Date) resolve such objections, if any, as may be asserted by any Governmental Entity with respect to the Transactions under any Antitrust Law or other applicable Law or Order. In connection therewith, if any Proceeding is instituted (or threatened to be instituted), which Proceeding challenges any transaction contemplated by this Agreement as in violation of any other Antitrust Law or Order or other applicable Law, each of Parent and the Company shall use its reasonable best efforts to promptly contest and resist any such Proceeding, and seek to have promptly vacated, lifted, reversed or overturned any decree, judgment, injunction or other Order, whether temporary, preliminary or permanent, that is in effect and that prohibits, prevents, limits or restricts the consummation of the Transactions, including by pursuing all available avenues of administrative and judicial appeal. Each of Parent and the Company shall use its reasonable best efforts to take such actions as may be required to cause the expiration or termination of the waiting, notice or review periods under any Antitrust Law or Order or other applicable Law with respect to the Transactions as promptly as possible after the execution of this Agreement (and in any event prior to the Outside Date).
- (e) Notwithstanding anything to the contrary in this <u>Section 5.5</u>, from the date of this Agreement until the Closing, neither Parent nor any of its affiliates shall acquire or agree to acquire, by merging with or into or consolidating with, or by purchasing a substantial portion of the assets of or any equity in, or by any other manner, any assets or Person, if the execution and delivery of a definitive agreement relating to, or the consummation of, such acquisition would be reasonably expected to prevent the consummation of the Transactions by the Outside Date.

5.6 Employee Benefit Matters.

- (a) During the period commencing at the Closing Date and ending on the date that is six (6) months following the Closing Date (the "Continuation Period"), Parent shall provide or cause the Surviving Corporation to provide to each employee of the Company and its Subsidiaries immediately prior to the Effective Time (each a "Continuing Employee"), during any period of employment with the Surviving Corporation during the Continuation Period, (i) an annual base salary or wage rate and a target annual cash bonus opportunity that is not less than the annual base salary or wage rate and target annual cash bonus opportunity provided to such Continuing Employee immediately prior to the Effective Time and (ii) other compensation and benefits (excluding equity and equity-based compensation and defined benefit pension benefits) that are not less than substantially comparable in the aggregate to the compensation and benefits provided to such Continuing Employees under the Company Benefit Plans immediately prior to the Effective Time (including severance and group health insurance benefits).
- (b) Without limiting the generality of <u>Section 5.6(a)</u>, from and after the Effective Time, Parent shall, or shall cause the Parent Subsidiaries, including the Surviving Corporation, to, assume, honor and continue during

the Continuation Period or, if sooner, until all obligations thereunder have been satisfied, each Company Benefit Plan that is set forth on Section 5.6(b) of the Company Disclosure Schedule, in each case, as in effect at the Effective Time, in accordance with the terms of such Company Benefit Plans. For the avoidance of doubt, nothing herein shall impede Parent's ability to amend each Company Benefit Plan in accordance with the terms therein.

- (c) Section 5.6(c) of the Company Disclosure Schedule sets forth a complete and accurate list of each Company Benefit Plan that is a fiscal 2023 cash-based short-term bonus plan, excluding any commission-based bonus plans (each, a "2023 Bonus Plan") as well as the Continuing Employees who participate in each such 2023 Bonus Plan and, to the extent such plans provide for target bonus amounts, their target bonuses thereunder. For the avoidance of doubt, 2023 Bonus Plans do not include incentives and commissions earned by commissioned sales personnel. If the Closing occurs prior to the payment of outstanding amounts under any 2023 Bonus Plan, then Parent shall, or shall cause its affiliates (including the Surviving Corporation and its Subsidiaries) to (A) pay, at the time that the Company and its Subsidiaries would have customarily made such bonus payments, a bonus to each Continuing Employee who participates in such 2023 Bonus Plan in an amount equal to the amount actually earned under such plan based on the 2023 performance criteria, as determined and paid in accordance with the terms of, and subject to the conditions of, the applicable 2023 Bonus Plan, and (B) maintain the 2023 Bonus Plans on the same terms and conditions, and with respect to the same targets and performance measures (to the extent applicable), as were in effect immediately prior to the Effective Time, in each case of (A) and (B), subject to the proper accrual by the Company for such bonuses as of the Effective Time with respect to any portion of calendar year 2023 that has elapsed as of the Effective Time. If any Continuing Employee is terminated without cause by the Company prior to the payment of outstanding amounts actually earned by such Continuing Employee, under any applicable 2023 Bonus Plan after the Effective Time, then Parent shall, or shall cause its affiliates (including the Surviving Corporation and its Subsidiaries) to pay to such Continuing Employee, at the time that the Company and its Subsidiaries would have customarily made such bonus payments, a bonus in an amount equal to the amount actually earned under such plan based on the 2023 performance criteria, as determined and paid in accordance with the terms of, and subject to the conditions of, the applicable 2023 Bonus Plan.
- (d) With respect to benefit plans maintained by Parent or any of its Subsidiaries, including the Surviving Corporation (including any vacation, paid time off and severance plans), in which the Continuing Employees will participate (other than any plan providing for qualified or non-qualified defined benefit pension benefits, nonqualified deferred compensation, equity or equity-based compensation, or post-termination or retiree health or welfare benefits), for all purposes, including determining eligibility to participate, level of benefits, vesting and benefit accruals, each Continuing Employee's service with the Company or any of its Subsidiaries, as reflected in the Company's records, shall be treated as service with Parent or any of its Subsidiaries, including the Surviving Corporation, in each case, to the extent permitted by the terms of the plan and applicable Law; provided, however, that such service need not be recognized to the extent that such recognition would result in any duplication of benefits.
- (e) Parent shall, or shall cause its Subsidiaries (including the Surviving Corporation) to use reasonable efforts to, waive, or cause to be waived, any pre-existing condition limitations, exclusions, evidence of insurability, actively-at-work requirements and waiting periods under any welfare benefit plan maintained by Parent or any of its Subsidiaries in which Continuing Employees (and their eligible dependents) will be eligible to participate from and after the Effective Time, except to the extent that such pre-existing condition limitations, exclusions, actively-at-work requirements and waiting periods would not have been satisfied or waived under the comparable Company Benefit Plan immediately prior to the Effective Time. Parent shall, or shall cause its Subsidiaries, including the Surviving Corporation, to use reasonable efforts to recognize, or cause to be recognized, the dollar amount of all co-payments, deductibles and similar expenses incurred by each Continuing Employee (and his or her eligible dependents) during the calendar year in which the Effective Time occurs for purposes of satisfying such year's deductible and co-payment limitations under the relevant welfare benefit plans in which such Continuing Employee (and dependents) will be eligible to participate from and after the Effective Time.
- (f) Parent shall cause the Surviving Company to, and the Surviving Company shall, promptly pay the change of control payments due to employees pursuant to the Change of Control Agreements set forth on Section 5.6(f) of the Company Disclosure Schedule.

(g) Without limiting the generality of Section 9.9, the provisions of this Section 5.6 are solely for the benefit of the parties to this Agreement, and no Continuing Employee or other current or former service provider of the Company (including any beneficiary or dependent thereof) shall be regarded for any purpose as a third-party beneficiary of this Agreement, and no provision of this Section 5.6 shall create such rights in any such individuals. Nothing contained in this Agreement shall: (i) guarantee employment for any period of time or preclude the ability of Parent, the Surviving Corporation or their respective affiliates to terminate the employment of any Continuing Employee at any time and for any reason; (ii) require Parent, the Surviving Corporation or any of their respective affiliates to continue any Company Benefit Plan or other employee benefit plans, programs or Contracts or prevent the amendment, modification or termination thereof following the Closing; or (iii) amend any Company Benefit Plans or other employee benefit plans, programs or Contracts.

5.7 Indemnification.

- (a) From and after the Effective Time, Parent shall, Parent shall cause the Surviving Corporation to, and the Surviving Corporation shall, indemnify, defend and hold harmless, and shall advance expenses as incurred, (i) to the fullest extent permitted under applicable Law, (ii) to the fullest extent permitted under each of the Company Charter, the Company Bylaws or similar organization documents in effect as of the date of this Agreement and (iii) to the fullest extent permitted under any Contract or indemnification agreement to which the Company or its Subsidiaries is a party and legally in effect as of the date of this Agreement, each current and former director, officer and employee of the Company or its Subsidiaries, including any such individual who serves or has served as a fiduciary of a Company Benefit Plan (in each case, when acting in such capacity) (each, an "Indemnitee" and, collectively, the "Indemnitees") against any costs or expenses (including reasonable attorneys' fees), judgments, settlements, fines, losses, claims, damages or liabilities incurred in connection with any actual or alleged Proceeding or investigation, whether civil, criminal, administrative or investigative, whenever asserted, arising out of or pertaining to matters existing or occurring at or prior to the Effective Time, and whether claimed prior to, at or after the Effective Time, including in connection with (A) this Agreement or the Transactions and (B) actions to enforce this provision or any other indemnification or advancement right of any Indemnitee.
- (b) Parent agrees that all rights to exculpation, indemnification contribution and advancement of expenses arising from, relating to, or otherwise in respect of, acts or omissions occurring at or prior to, the Effective Time (including in connection with this Agreement or the Transactions) in favor of any Indemnitee as provided in each of the Company Charter, the Company Bylaws or similar organization documents in effect as of the date of this Agreement or under any Contract or indemnification agreement to which the Company or its Subsidiaries is a party and legally in effect as of the date of this Agreement shall survive the Merger and shall continue in full force and effect in accordance with their terms. For a period of six (6) years from and after the Effective Time, Parent shall cause the Surviving Corporation to, and the Surviving Corporation shall, maintain in effect exculpation, indemnification, contribution and advancement of expenses provisions in the applicable party's certificate or articles of incorporation and bylaws or similar organization documents that are no less favorable to the Indemnitees than those that exist in the Company Charter and Company Bylaws in effect as of the date of this Agreement or under any Contract or indemnification agreement of the Company or its Subsidiaries with any of their respective current or former directors, officers or employees in effect as of the date of this Agreement, and shall not amend, repeal or otherwise modify any such provisions in any manner that would adversely affect the rights thereunder of any individuals who immediately before the Effective Time were current or former directors, officers or employees of the Company or its Subsidiaries; provided, however, that all rights to exculpation, indemnification, contribution and advancement of expenses in respect of any Proceeding pending or asserted or any claim made within such period shall continue until the final disposition of such Proceeding.
- (c) For six (6) years from and after the Effective Time, Parent shall and the Surviving Corporation shall be jointly and severally responsible for maintaining for the benefit of the current and former directors, officers and employees of the Company or its Subsidiaries, as of the date of this Agreement and as of the Closing Date, an insurance and indemnification policy that provides coverage for events occurring at or prior to the Effective Time (the "D&O Insurance") that is substantially equivalent to and in any event not less favorable in the aggregate than the existing policy of the Company, or, if substantially equivalent insurance coverage is unavailable, the best available coverage; provided, however, that Parent and the Surviving Corporation shall not be required to pay an annual premium for the D&O Insurance in excess of 300% of the last annual premium

paid by the Company prior to the date of this Agreement, it being understood that if the total premiums payable for such insurance coverage exceeds such amount, Parent shall and the Surviving Corporation shall obtain a policy with the greatest coverage available for a cost equal to such amount. The provisions of the immediately preceding sentence shall be deemed to have been satisfied if prepaid policies have been obtained by the Company prior to the Effective Time, which policies provide such current and former directors, officers and employees with such coverage for an aggregate period of six (6) years after the Effective Time with respect to claims arising from facts or events that occurred on or before the Effective Time, including in respect of this Agreement or the Transactions. For the avoidance of doubt, and notwithstanding anything herein to the contrary, the Company shall be permitted, at its sole discretion, and entitled to obtain such prepaid policies or "tail" directors and officers insurance policies (subject to the aforementioned premium cap) that provide such coverage prior to the Effective Time.

- (d) In the event that either Parent or the Surviving Corporation or any of its successors or assigns (i) consolidates with or merges into any other Person and is not the continuing or surviving corporation or entity of such consolidation or merger or (ii) transfers or conveys all or substantially all of its properties and assets to any Person, then, and in each case, Parent shall cause the Surviving Corporation to, and the Surviving Corporation shall cause, proper provision to be made so that such successor or assign shall expressly assume and succeed to the obligations set forth in this Section 5.7.
- (e) The provisions of this <u>Section 5.7</u> are (i) intended to be for the benefit of, and shall be enforceable by, each Indemnitee, his or her heirs and his or her representatives and (ii) in addition to, and not in substitution for, any other rights to which the Indemnitee is entitled, whether pursuant to Law, contract or otherwise, including rights to exculpation, advancement, indemnification or contribution that any such individual may have under the Company Charter, the Company Bylaws or similar organization documents in effect as of the date of this Agreement or under any Contract or indemnification agreement of the Company or its Subsidiaries in effect as of the date of this Agreement. The obligations of Parent and the Surviving Corporation under this <u>Section 5.7</u> shall not be terminated or modified in such a manner as to adversely affect the rights of any Indemnitee to whom this <u>Section 5.7</u> applies unless the affected Indemnitee shall have consented in writing to such termination or modification (it being expressly agreed that the Indemnitees to whom this <u>Section 5.7</u> applies shall be third party beneficiaries of this Section 5.7).
- (f) Nothing in this Agreement is intended to, shall be construed to or shall release, waive or impair any rights to current and former directors', officers' and employees' insurance claims under any policy that is or has been in existence with respect to the Company or any of its Subsidiaries for any of their respective current or former directors, officers or employees, it being understood and agreed that the exculpation, contribution indemnification or advancement of expenses provided for in this Section 5.7 is not prior to or in substitution for any such claims under such policies.
- 5.8 Parent Agreements Concerning Merger Sub. During the period from the date of this Agreement and the earlier of the Effective Time and the termination of this Agreement in accordance with Article 7, Merger Sub shall not engage in any activity of any nature except for activities contemplated by, related to or in furtherance of the Transactions (including enforcement of its rights under this Agreement) or as provided in or contemplated by this Agreement. Parent hereby guarantees the due, prompt and faithful payment, performance and discharge by Merger Sub of, and the compliance by Merger Sub with, all of the covenants, agreements, obligations and undertakings of Merger Sub under this Agreement in accordance with the terms of this Agreement, and covenants and agrees to take all actions necessary or advisable to ensure such payment, performance and discharge by Merger Sub hereunder.
- 5.9 <u>Takeover Statutes</u>. If any Takeover Statute becomes or is deemed to be applicable to the Company, Parent or Merger Sub, the Merger or any other transaction contemplated by this Agreement, then the Company and the Company Board (or a duly authorized committee thereof acting with the full force and authority of the Company Board) shall take all actions required to render such Takeover Statute inapplicable to the foregoing.
- 5.10 Section 16 Matters. Prior to the Effective Time, the Company and Parent shall take all such steps as may be reasonably necessary to cause any dispositions of Shares (including derivative securities with respect to Shares) resulting from the Transactions by each individual who is subject to the reporting requirements of Section 16(a) of the Exchange Act with respect to the Company, to be exempt under Rule 16b-3 promulgated under the Exchange Act.
- 5.11 <u>Stockholder Litigation</u>. The Company shall give Parent reasonable opportunity to participate in the defense or settlement of any stockholder litigation against the Company and/or its directors and officers relating to

the Transactions, including the Merger. The Company shall promptly notify Parent of any such litigation that is brought or, to the Knowledge of the Company, threatened, and shall keep Parent reasonably and promptly informed on a current basis with respect to the status thereof. Without limiting the generality of the foregoing, the Company shall not settle any such stockholder litigation or related Proceeding without the prior written consent of Parent (which consent shall not be unreasonably withheld, conditioned or delayed).

- 5.12 <u>Stock Exchange Delisting</u>. The Surviving Corporation shall cause the Company's securities to be de-listed from the NASDAQ and de-registered under the Exchange Act as promptly as practicable following the Effective Time, and prior to the Effective Time the Company shall reasonably cooperate with Parent with respect thereto.
- 5.13 Publicity. The initial press release announcing this Agreement, any ancillary agreements and the Transactions shall be in substantially the form mutually agreed upon by Parent and the Company. No other press release, public announcement or public filing related to this Agreement or the Transactions, or prior to the Closing or any other announcement or communication to the customers or suppliers of the Company or its Subsidiaries, shall be issued or made by any party hereto without the joint approval of Parent and the Company (which approval shall not be unreasonably withheld, conditioned or delayed), unless required by Law or stock exchange rules; provided that (x) no party hereto shall be required to obtain approval or provide materials for review in respect of information that has previously been made public without breach of the obligations under this Section 5.13 and contained in the applicable press release, announcement, public filing or communication, (y) the Company shall not be required to obtain approval or provide materials for review with respect to any matters referred to in, and made in compliance with, Section 5.3 and (z) Parent and its affiliates shall be permitted to make communications to, and provide ordinary course information to any equityholders, existing or prospective partners, members, managers and investors of Parent or its affiliates, in each case, who are subject to customary confidentiality restrictions. In the event that any such additional press release, public announcement or public filing is required by or advisable under applicable Law or stock exchange rules, the party obligated to make such press release, public announcement or public filing shall use its reasonable best efforts to provide the other party with reasonable advance notice of such requirement and the content of the proposed press release, announcement or filing and a reasonable opportunity to review and comment on such release, announcement or filing and consider in good faith any comments with respect thereto.

5.14 Financing Cooperation.

- (a) Prior to the Closing, the Company shall use its commercially reasonable efforts to, and shall use its commercially reasonable efforts to cause its Subsidiaries and Representatives to, provide such reasonable cooperation as is customary and reasonably requested by Parent in connection with the obtaining and arranging of the Debt Financing (provided that such requested cooperation does not unreasonably interfere with the ongoing operations of the Company or any of its Subsidiaries). Without limiting the generality of the foregoing, such commercially reasonable efforts in any event shall include:
 - (i) upon reasonable notice, directing employees of the Company and its Subsidiaries with appropriate seniority and expertise to be available at reasonable times and participating in a reasonable number of meetings (including one-on-one meetings or conference calls with the Debt Financing Sources), drafting sessions and presentations; provided, that any such meeting or communication may be conducted virtually by videoconference or other media;
 - (ii) providing reasonable and customary assistance to Parent with Parent's preparation of customary documents, memoranda, diligence, materials, and customary documents reasonably necessary in connection with the Debt Financing and providing reasonably timely and customary access to diligence materials, appropriate personnel and properties during normal business hours and on reasonable advance notice to allow the Debt Financing Sources and their representatives to complete all reasonable due diligence; in each case in this clause: (A) subject to customary confidentiality provisions and disclaimers, including the Confidentiality Agreement; (B) as reasonably requested in writing (e-mail being sufficient) by Parent; and (C) limited to information to be contained therein with respect to the Company and its Subsidiaries;
 - (iii) to the extent requested by Debt Financing Sources, furnishing Parent, reasonably promptly upon written request, with such historical financial, statistical and other pertinent business information relating to the Company and its Subsidiaries as may be reasonably requested by Parent (which notice shall state with reasonable specificity the information requested), as is customarily required with financings of the

type similar to the Debt Financing and reasonably available and prepared by or for the Company and its Subsidiaries in the ordinary course of business; provided, that, the Company shall not be responsible in any manner for any pro forma financial information or financial statements;

- (iv) facilitating, effective no earlier than the Effective Time, simultaneously with, and conditioned upon, and subject to the occurrence of, the Closing, the execution and delivery of definitive financing, pledge, security and guarantee documents relating to the Debt Financing;
- (v) providing documentation and other information with respect to the Company and its Subsidiaries required by regulatory authorities under applicable "know your customer" and anti-money laundering rules and regulations, including the PATRIOT Act in connection with the Debt Financing, in each case as reasonably requested by Parent in writing;
- (vi) (A) cooperating in connection with the repayment or defeasance of any existing indebtedness of the Company and its Subsidiaries as of the Effective Time and the release of related Liens, including delivering such payoff, defeasance, termination or similar notices under any existing financing documents of the Company and its Subsidiaries as are reasonably requested by Parent (provided, that in the case of clause (B), the Company shall not be required to deliver any notices, commitments, terminations or other documents that are not conditioned on, and subject to the occurrence of, the Closing);
- (vii) to the extent requested by Parent in writing, obtaining from the Company's independent auditors customary "comfort letters" and customary consents to the use of accountants' audit reports in connection with the Debt Financing;
- (viii) providing reasonable and customary assistance with respect to Parent attempting to obtain any third-party consents associated with the Debt Financing which shall not be required to be effective until as of, and subject to the occurrence of, the Closing;
- (ix) reasonably cooperating with the marketing efforts of Parent and its financing sources for any Debt Financing, including providing reasonable consent to the use of the Company's or its Subsidiaries' logos in connection with the Debt Financing; provided, that such logos are used solely in a manner that is not intended to, nor reasonably likely to, harm or disparage the Company's or its Subsidiaries' reputation or goodwill;
- (x) to the extent reasonably requested in writing by Parent and necessary in connection with the Debt Financing, mailing and e-mailing requests for estoppels and certificates from non-residential tenants, lenders, managers, franchisors, ground lessors, ground lessees, and counterparties to reciprocal easement agreements, declarations and similar agreements in form and substance reasonably satisfactory to such Debt Financing Source;
- (xi) as may be reasonably requested by Parent, no earlier than immediately prior to the Effective Time, and provided such actions would not adversely affect the Tax status of the Company or any of its Subsidiaries or cause the Company or any of its Subsidiaries to be subject to additional Taxes, transferring or otherwise restructuring its ownership of existing Subsidiaries of the Company, properties or other assets, in each case, pursuant to documentation reasonably satisfactory to Parent and the Company; and
- (xii) to the extent reasonably requested in writing (e-mail being sufficient) by Parent and necessary in connection with the Debt Financing, provide customary and reasonable assistance to allow Parent, the Debt Financing Sources, and each of their respective Representatives to conduct customary appraisal, survey field work and, as permitted by Section 5.2(c), environmental and engineering inspections of each Company Real Property, tractors, trailers, and other assets.
- (b) Notwithstanding the foregoing, the Company shall not be required to provide, or cause its Subsidiaries or Representatives to provide, cooperation under Section 5.14 to the extent that it: (i) unreasonably interferes with the ongoing business or operations of the Company or its Subsidiaries; (ii) requires the Company or its Subsidiaries to incur any liability (including, without limitation, any commitment fees and expense reimbursement) in connection with the Debt Financing prior to the Closing (except those fees, expenses and liabilities that are reimbursable by Parent); or (iii) requires the Company or its Subsidiaries or their respective Representatives to execute, deliver or enter into, or perform any agreement, document, certificate or instrument (or agree to any change or modification of any existing certificate, document, instrument or agreement that is

effective prior to the Effective Time) with respect to the Debt Financing (other than with respect to customary authorization letters with respect to the Debt Financing) or adopt resolutions approving the agreements, documents and instruments pursuant to which the Debt Financing is obtained, in each case which is not contingent upon the Closing or would be effective at or prior to the Effective Time (it being understood that in no event shall any officer or director of the Company or its Subsidiaries be required to take any such action described in this clause (iii) unless such Person shall be continuing in such role following the Effective Time, and shall only be required to do so in such continuing capacity).

- (c) Parent shall reimburse or cause to be reimbursed the Company and its Subsidiaries promptly upon written demand for all reasonable and documented out-of-pocket costs and expenses (including reasonable and documented attorneys' and out-of-pocket accountants' fees) (other than in respect of the preparation of customary historical and ordinary course financial statements already prepared by the Company or its Subsidiaries in the ordinary course of their business and/or with respect to information or materials already in the possession or control of the Company or its Subsidiaries) incurred by the Company or its Subsidiaries and their Representatives in connection with the cooperation under this Section 5.14 and any action taken by them at the request of Parent pursuant to this Section 5.14 (including the dissolution and termination of any subsidiaries formed and documentation entered into pursuant to this Section 5.14), and shall indemnify and hold harmless the Company, its Subsidiaries, and their Representatives and each of the Company's, its Subsidiaries' and their Representatives' respective present and former directors, officers, employees and agents (collectively, the "Financing Indemnified Parties") from and against any and all documented out-of-pocket costs, expenses, losses, damages, claims, judgments, fines, penalties, interest, settlements, awards and liabilities suffered or incurred by any of them in connection with the arrangement and consummation of the Debt Financing and any information used in connection therewith, in each case, except to the extent such costs, expenses, losses, damages, claims, judgments, fines, penalties, interest, settlements, awards and liabilities are suffered or incurred as a result of bad faith, gross negligence or willful misconduct by any Financing Indemnified Party as determined by a court of competent jurisdiction in a final judgment not subject to further appeal. The provisions of this Section 5.14 are intended to be for the benefit of, and shall be enforceable by, each of the foregoing Financing Indemnified Parties. This Section 5.14 shall survive the termination of this Agreement (and in the event the Merger and the other transactions contemplated hereby are not consummated, notwithstanding anything to the contrary in this Agreement, Parent shall promptly reimburse the Company for any reasonable and documented out-of-pocket costs incurred by the Company and its Subsidiaries in connection with the cooperation under this Section 5.14, reimbursable under this Section 5.14 and not previously reimbursed and any indemnification obligations under this Section 5.14, in each case, without regard to any other limitations on liability set forth in this Agreement).
- (d) If, notwithstanding the use of reasonable best efforts by Parent to satisfy its obligations under this Section 5.14, the Debt Financing or the Debt Financing Commitment Letter (or any definitive financing agreement relating thereto) expire or are terminated or become unavailable prior to the Closing, in whole or in part, for any reason, and such portion is required to satisfy the Financing Purposes, Parent shall (i) promptly notify the Company of such expiration, termination, or unavailability and the reasons therefor and (ii) subject to the third to last sentence of this Section 5.14(d), use its reasonable best efforts promptly to arrange for a firm commitment for alternative financing ("Replacement Debt Financing") (which, shall not, without the prior consent of the Company, (A) impose any new or additional condition or otherwise expand any condition to the receipt of the Debt Financing that makes the funding of the Debt Financing in an amount required to satisfy the Financing Purposes less likely to occur or (B) otherwise be on terms and conditions that are materially less favorable to Parent from a conditionality or enforceability perspective than the terms and conditions of the Debt Financing Commitment Letter) to replace the financing contemplated by such expired, terminated, or unavailable commitment or arrangement or any portion thereof in an amount sufficient, when added to the portion of the Debt Financing that remains available, to satisfy the Financing Purposes. Notwithstanding anything to the contrary contained in this Agreement, nothing contained in this Section 5.14 shall require, and in no event shall the reasonable best efforts of Parent be deemed or construed to require, Parent to pay any fees or any interest rates applicable to the Debt Financing in excess of those contemplated by the Debt Financing Commitment Letter (including the market flex provisions) or agree to any other term materially less favorable to Parent or the Company than such corresponding term contained in or contemplated by the Debt Financing Commitment Letter (in either case, whether to secure waiver of any conditions contained therein or otherwise). Copies of any new financing commitment letter, including any term sheet, annex and any agreements related

thereto entered into in connection with any Replacement Debt Financing (including any related fee letter (with fee amount redacted to the extent required by the applicable financing source)) shall be promptly provided to the Company and in any event within forty-eight (48) hours of receipt by Parent of a final executed copy of such new financing commitment letter. In such event, (1) the term "<u>Debt Financing</u>" will be deemed to include any Replacement Debt Financing and (2) the term "<u>Debt Financing Commitment Letter</u>" will be deemed to include any commitment letters with respect to such Replacement Debt Financing.

- 5.15 Company Indebtedness. The Company shall have delivered to Parent at least two (2) Business Days prior to the Closing Date (a) an appropriate and customary payoff letter with respect to the Company Credit Facility (the "Payoff Letters"), in each case, specifying the aggregate payoff amount of the Company's obligations (including principal, interest, fees, expenses, premium (if any) and other amounts payable in respect of such indebtedness) that will be outstanding under such indebtedness as of the Closing and providing for a release of all Liens and guarantees thereunder upon the receipt of the respective payoff amounts specified in the Payoff Letter (it being understood and agreed that Parent and Merger Sub shall be responsible for paying all amounts under the Payoff Letters) and (b) all documentation relating to the release of all Liens with respect to the Company Credit Facility (including any termination statements on Form UCC-3, or other releases).
- 5.16 <u>Transfer Taxes</u>. All transfer, documentary, sales, use, stamp, registration and other similar Taxes and any conveyance fees, recording charges and other similar fees and charges (including any penalties and interest imposed thereon) incurred by the Company or the Surviving Corporation in connection with the Merger shall be borne by the Surviving Corporation.
- 5.17 <u>280G Analysis</u>. The Company shall use commercially reasonable efforts to deliver to Parent, within twenty (20) Business Days after the date of this Agreement, estimated calculations for any Person who is a "disqualified individual" (within the meaning of Section 280G of the Code and the Department of Treasury regulations promulgated thereunder) and may receive any payment(s) or benefit(s) that could constitute parachute payments under Section 280G of the Code in connection with the Transactions, which calculations shall be subject to the reasonable review and comment of Parent, and which calculation shall be updated within five (5) days prior to the Effective Time.

ARTICLE 6 CONDITIONS TO CONSUMMATION OF THE MERGER

- 6.1 <u>Conditions to Obligations of Each Party Under This Agreement</u>. The respective obligations of each party to consummate the Merger shall be subject to the satisfaction (or waiver, if permissible under Law) at or prior to the Effective Time of each of the following conditions:
 - (a) Company Stockholder Approval. The Company Stockholder Approval shall have been obtained.
 - (b) No Restraints. No Law, including any Antitrust Law, or outstanding Order enacted, promulgated, issued, entered, amended or enforced by any Governmental Entity that restrains, enjoins or otherwise prohibits or makes illegal the consummation of the Merger shall be in effect (each restraint described by this Section 6.1(b), a "Closing Legal Impediment").
- 6.2 <u>Conditions to Obligations of the Company Under This Agreement</u>. The obligation of the Company to effect the Merger is further subject to the fulfillment (or waiver by the Company) at or prior to the Effective Time of the following conditions:
 - (a) The representations and warranties (i) set forth in the Parent and Merger Sub Fundamental Reps shall be true and correct in all material respects, as of the date hereof and as of the Closing Date with the same effect as though made as of such date (except to the extent expressly made as of an earlier date, in which case as of such earlier date), and (ii) set forth in Article 4 (other than the Parent and Merger Sub Fundamental Reps) shall be true and correct (disregarding all qualifications or limitations as to "materiality" and words of similar import set forth therein) as of the date hereof and as of the Closing Date with the same effect as though made as of such date (except to the extent expressly made as of an earlier date, in which case as of such earlier date), except, in the case of this clause (ii), where the failure to be true and correct has not had and would not reasonably be expected to have, individually or in the aggregate with all other failures to be true or correct, a Parent Material Adverse Effect.
 - (b) Parent and Merger Sub shall have performed in all material respects the covenants and agreements required to be performed by them under this Agreement at or prior to the Closing, subject to the right to cure

such failure (if curable) by the earlier of (i) fifteen (15) Business Days after the Company provided written notice of such failure to Parent and (ii) the third (3rd) Business Day prior to the Outside Date.

- (c) Parent shall have delivered to the Company a certificate, dated the Closing Date and signed on behalf of Parent by the chief executive officer or the chief financial officer of Parent, acting in such corporate capacity and not individually, certifying to the effect that the conditions set forth in <u>Sections 6.2(a)</u> and <u>6.2(b)</u> have been satisfied.
- 6.3 <u>Conditions to Obligations of Parent and Merger Sub Under This Agreement</u>. The obligations of Parent and Merger Sub to effect the Merger are further subject to the fulfillment (or waiver by Parent and Merger Sub) at or prior to the Effective Time of the following conditions:
 - (a) The representations and warranties (i) set forth in the first and second sentences of Section 3.2(a) shall be true and correct in all but de minimis respects, other than as resulting from permitted exercises of existing outstanding Company Stock Options following the date hereof and as of the Closing Date with the same effect as though made as of such date (except to the extent expressly made as of an earlier date, in which case as of such earlier date), (ii) set forth in the Company Fundamental Reps (other than the representations and warranties listed in the immediately preceding clause (i)) shall be true and correct in all material respects, as of the date hereof and as of the Closing Date with the same effect as though made as of such date (except to the extent expressly made as of an earlier date, in which case as of such earlier date), and (iii) set forth in Article 3 (other than the representations and warranties listed in the immediately preceding clauses (i) and (ii) shall be true and correct (disregarding all qualifications or limitations as to "materiality," "Company Material Adverse Effect" and words of similar import set forth therein) as of the date hereof and as of the Closing Date with the same effect as though made as of such date (except to the extent expressly made as of an earlier date, in which case as of such earlier date), except, in the case of this clause (iii), where the failure to be true and correct has not had, and would not reasonably be expected to have, individually or in the aggregate, a Company Material Adverse Effect.
 - (b) The Company shall have performed in all material respects the covenants and agreements required to be performed by it under this Agreement at or prior to the Closing, subject to the Company's right to cure such failure (if curable) by the earlier of (i) fifteen (15) Business Days after Parent provided written notice of such failure to the Company and (ii) the third (3rd) Business Day prior to the Outside Date.
 - (c) Since the date hereof, there shall not have been a Company Material Adverse Effect.
 - (d) Parent shall have received a certificate signed on behalf of the Company by the chief executive officer or the chief financial officer of the Company, acting in his corporate capacity and not individually, stating that the conditions set forth in Sections 6.3(a), 6.3(b) and 6.3(c) have been satisfied.
 - (e) Parent shall have obtained the Debt Financing necessary for consummation of the Merger.
 - (f) Parent shall have received from the Company restrictive covenant agreements or amendments to restrictive covenant agreements executed and delivered by the Company and each of Rob Sandlin and Matt McNulty in the Form included in Section 6.3(f) of the Company Disclosure Schedule.
- 6.4 <u>Frustration of Closing Conditions</u>. No party hereto may rely on the failure of any condition set forth in this Article 6 to be satisfied if such failure was caused by such party's material breach of any provision of this Agreement.

ARTICLE 7 TERMINATION, AMENDMENT AND WAIVER

- 7.1 <u>Termination</u>. This Agreement may be terminated, and the Merger and the other Transactions may be abandoned at any time prior to the Effective Time (whether before or after receipt of the Company Stockholder Approval) only as follows:
 - (a) By mutual written consent of Parent and the Company at any time prior to the Effective Time;
 - (b) By Parent (on behalf of itself and Merger Sub), if the Transactions have not been consummated on or before 11:59 p.m. Jacksonville time, on the Outside Date; <u>provided</u> that Parent shall not be entitled to terminate this Agreement pursuant to this <u>Section 7.1(b)</u> if Parent or Merger Sub's breach of this Agreement has been the principal cause of the failure of the Closing to occur prior to the Outside Date;

- (c) By the Company, if the Transactions have not been consummated on or before the Outside Date; <u>provided</u> that the Company shall not be entitled to terminate this Agreement pursuant to this <u>Section 7.1(c)</u> if the Company's breach of this Agreement has been the principal cause of the failure of the Closing to occur prior to such Outside Date:
- (d) By the Company, prior to the time at which the Company Stockholder Approval has been obtained, if such termination is permitted by Section 5.3(e)(ii) (Superior Proposal); provided that the Company shall not be entitled to terminate this Agreement pursuant to this Section 7.1(d) unless the Company complies in all material respects with the requirements of Section 5.3(e)(ii) (Superior Proposal) before the Company terminates pursuant to this Section 7.1(d) and concurrently with such termination the Company pays or causes to be paid to Parent the Company Termination Fee, if and to the extent applicable, in accordance with Section 7.2(a)(i);
- (e) By Parent, prior to the time at which the Company Stockholder Approval has been obtained, if (i) the Company Board (or a duly authorized committee thereof acting with the full force and authority of the Company Board) shall have effected a Company Board Recommendation Change, whether or not in compliance with Section 5.3 (it being understood and agreed that any written notice provided to Parent (and not made public by the Company or its Subsidiaries or their respective Representatives) of the Company's intention to make a Company Board Recommendation Change prior to effecting such Company Board Recommendation Change in accordance with Section 5.3 shall not by itself constitute a Company Board Recommendation Change), or (ii) the Company shall have entered into a merger agreement, letter of intent or other similar agreement relating to an Acquisition Proposal;
- (f) By either the Company or Parent (on behalf of itself and Merger Sub), if the Company Meeting (as it may be adjourned or postponed in accordance with this Agreement) shall have concluded following the taking of a vote to approve the Merger and the Company Stockholder Approval shall not have been obtained at such meeting;
- (g) By either the Company or Parent (on behalf of itself and Merger Sub), if there is in effect any final, non-appealable Closing Legal Impediment; <u>provided</u> that neither Parent nor the Company may terminate this Agreement pursuant to this <u>Section 7.1(g)</u> if a material breach of Parent's or the Company's, respectively, obligations under this Agreement has been the principal cause of such Order, applicable Law or failure of such condition to be satisfied;
- (h) By Parent (on behalf of itself and Merger Sub), if Parent and Merger Sub are not in material breach of any of their obligations under this Agreement, and if the Company has breached in any material respect any of its representations or warranties or failed to perform in any material respect any its covenants or other agreements contained in this Agreement, which breach or failure to perform would render any condition contained in Section 6.1, Section 6.3(a) (Company Representations and Warranties), Section 6.3(b) (Company Covenants) or Section 6.3(c) (Material Adverse Effect) incapable of being satisfied by the Outside Date, or if capable of being satisfied by the Outside Date, shall not have been cured prior to the earlier of (i) thirty (30) days after Parent provided written notice of such breach to the Company and (ii) the third (3rd) Business Day prior to the Outside Date;
- (i) By the Company, if it is not in material breach of any of its obligations under this Agreement, and if Parent or Merger Sub shall have breached in any material respect any of their representations or warranties or failed to perform in any material respect any of their covenants or other agreements contained in this Agreement, which breach or failure to perform would render any condition contained in Section 6.1 or Section 6.2 incapable of being satisfied by the Outside Date, or if capable of being satisfied by the Outside Date, shall not have been cured prior to the earlier of (i) thirty (30) days after the Company provided written notice of such breach to Parent and (ii) the third Business Day prior to the Outside Date; or
- (j) By the Company, if (i) all of the conditions to the obligations of the Parent to consummate the Closing set forth in Section 6.1 or Section 6.2 (other than those conditions that by their terms are to be satisfied by the delivery of documents or taking of any other action at the Closing, but subject to such conditions being capable of being satisfied at the Closing) have been satisfied or waived and the date on which the Closing should have taken place pursuant to Section 1.2 has occurred, (ii) the Company has delivered to Parent a written notice at least three (3) Business Days prior to such termination confirming that, if Parent performed its obligations hereunder to consummate the Closing, the Company is ready, willing and able to consummate the Closing and

(iii) Parent has failed to consummate the Closing pursuant to Section 1.2 within three (3) Business Days after the later to occur of (x) delivery of the written notice specified in clause (ii) above and (y) the date by which the Closing is required to have occurred pursuant to Section 1.2.

7.2 Termination Fees and Expenses.

- (a) The Company shall pay or cause to be paid to Parent the Company Termination Fee if any of the following occur:
 - (i) this Agreement is terminated by the Company pursuant to Section 7.1(d) (Superior Proposal);
 - (ii) this Agreement is terminated by Parent pursuant to Section 7.1(e) (Change in Recommendation); or
 - (iii) (A) either Parent or the Company terminates this Agreement pursuant to Section 7.1(f) (Company Stockholder Approval), (B) an Acquisition Proposal (provided that for purposes of this clause (iii), all references to "25%" in the definition of "Acquisition Proposal" will be deemed to be references to "50%") made by a Third Party that is reasonably capable of consummating such Acquisition Proposal has been publicly disclosed after the date of this Agreement and prior to the date of such termination and has not been withdrawn prior to the Outside Date, and (C) within twelve (12) months after such termination, the Company and/or its Subsidiaries consummate any Acquisition Proposal.
 - (b) Parent shall pay to the Company the Parent Termination Fee if any of the following occur:
 - (i) this Agreement is terminated by the Company pursuant to Section 7.1(i) or Section 7.1(j); or
 - (ii) this Agreement is terminated by Parent or Merger Sub pursuant to Section 7.1(b) or $\overline{7.1(c)}$ and the Company would have been entitled to terminate this Agreement pursuant to Section $\overline{7.1(i)}$ or Section 7.1(j) without regard to the expiration of the applicable cure period; or
 - (iii) this Agreement is terminated by Company, Parent or Merger Sub pursuant to <u>Section 7.1(b)</u> and the Parent shall not have obtained the Debt Financing necessary for consummation of the Merger or which is necessary to satisfy Parent's condition to Closing in <u>Section 6.3(e)</u>.
- (c) Any Termination Fee due under this Section 7.2 shall be paid to the appropriate party by wire transfer of same-day funds on the second (2^{nd}) Business Day immediately following the date of termination of this Agreement, except that any Company Termination Fee payable pursuant to Section 7.1(d) and Section 7.2(a)(i) shall be paid concurrently with such termination (it being understood that in no event shall the Company be required to pay the Company Termination Fee on more than one occasion).
- (d) The parties hereto acknowledge that (i) the agreements contained in this Section 7.2 are an integral part of the Transactions, and that without these agreements, the parties would not enter into this Agreement, and (ii) any Termination Fee, if, as and when required to be paid pursuant to this Section 7.2, shall not constitute a penalty but will be liquidated damages, in a reasonable amount that will compensate the aggrieved party in the circumstances in which it is payable for the efforts and resources expended and opportunities foregone while negotiating this Agreement and in reliance on this Agreement and on the expectation of the consummation of the Merger, which amount would otherwise be impossible to calculate with precision. Accordingly, if the party obligated to pay a Termination Fee (the "Termination Fee Payor") fails to promptly pay the amounts due pursuant to this Section 7.2 and, in order to obtain such payment, the recipient party (the "Termination Fee Payee") commences a suit that results in a judgment against the Termination Fee Payor for any amounts due pursuant to this Section 7.2, the Termination Fee Payor shall pay to the Termination Fee Payee its and its affiliates' out-of-pocket, documented costs and expenses (including reasonable attorneys' fees) in connection with such suit, together with interest on the amount of any unpaid fee, cost or expense at the publicly announced prime rate of Citibank, N.A. from the date such fee, cost or expense was required to be paid to (but excluding) the payment date (collectively, "Termination Fee Collection Costs"); provided that in no event shall Payor be required to pay Termination Fee Collection Costs in an aggregate amount exceeding \$250,000.
- (e) Notwithstanding anything to the contrary in this Agreement, if Parent or Merger Sub breaches or fails to perform hereunder (whether willfully (including a Willful and Material Breach), intentionally, unintentionally or otherwise), then the sole and exclusive remedy of the Company, its affiliates and each of its and its affiliates' respective direct or indirect current, former or future shareholders, partners, members, officers, directors, managers and employees, and their respective assignees (collectively, the "Company Related Parties"), whether

at law, in equity, in contract, in tort or otherwise, against any of Parent, Merger Sub, any of their respective affiliates, any of their and their affiliates' respective direct or indirect current, former or future shareholders, partners, members, officers, directors, managers and employees, and their respective assignees (collectively, the "Parent Related Parties") for any breach, loss, Liability or damage in connection with this Agreement, any other agreements and instruments contemplated hereby, or the Transactions (and the termination of this Agreement or any matter forming the basis for such termination) shall be the Company's right (i) to specific performance if and to the extent permitted by Section 9.11 (Specific Performance), (ii) to terminate this Agreement in accordance with and subject to the terms of Section 7.1 and receive payment of the Parent Termination Fee, if applicable, plus the Termination Fee Collection Costs, if any, and (iii) to seek recovery of damages incurred or suffered as a result of a Willful and Material Breach of, or Fraud with respect to, any of Parent's representations, warranties, covenants or other agreements set forth in this Agreement where such Willful and Material Breach or Fraud is the principal cause of a condition contained in Section 6.1 or Section 6.2 to (x) be incapable of being satisfied by the Outside Date or (y) if capable of being satisfied by the Outside Date, to not have been satisfied by the Outside Date. Except as expressly contemplated hereby, Parent will not (nor will any other Parent Related Party) have any other liability or obligation to the Company or any other Company Related Party relating to or arising out of this Agreement or any other agreement or instrument contemplated hereby, or in respect of any other document or theory of law or equity or in respect of any oral representations made or alleged to be made in connection herewith or therewith, whether at law or equity, in contract, in tort or otherwise. Notwithstanding anything to the contrary herein, (x) this Section 7.2(e) shall not relieve Parent from any Liability for any breaches of the Confidentiality Agreement and (y) it is agreed and understood that, notwithstanding anything herein to the contrary, the Company shall be entitled, under all circumstances, to pursue claims for both (1) specific performance or other injunctive or equitable relief under Section 9.11 (Specific Performance) as well as (2) monetary damages hereunder, but shall not be entitled to receive both an award of monetary damages, on the one hand, and specific performance or other injunctive or equitable relief, on the other hand.

(f) Notwithstanding anything to the contrary in this Agreement, if the Company breaches or fails to perform hereunder (whether willfully (including a Willful and Material Breach), intentionally, unintentionally or otherwise), then the sole and exclusive remedy of Parent and the Parent Related Parties, whether at law, in equity, in contract, in tort or otherwise, against any of the Company or the Company Related Parties for any breach, loss or damage in connection with this Agreement, any other agreements or instruments contemplated hereby, or the Transactions (and the termination of this Agreement or any matter forming the basis for such termination) shall be Parent's right (i) to specific performance if and to the extent permitted by Section 9.11 (Specific Performance), (ii) to terminate this Agreement in accordance with and subject to the terms of Section 7.1 and receive payment of the Company Termination Fee, if applicable, plus the Termination Fee Collection Costs, if any, and (iii) to seek recovery of damages incurred or suffered as a result of a Willful and Material Breach of, or Fraud with respect to, any of the Company's representations, warranties, covenants or other agreements set forth in this Agreement where such Willful and Material Breach or Fraud is the principal cause of a condition contained in Section 6.1 or Section 6.3 to (x) be incapable of being satisfied by the Outside Date or (y) if capable of being satisfied by the Outside Date, to not have been satisfied by the Outside Date. In the event that Company Termination Fee is paid to Parent in accordance with Section 7.2(b), then the sole and exclusive remedy of Parent and the Parent Related Parties, whether at law, in equity, in contract, in tort or otherwise, against any of the Company or the Company Related Parties for any breach, loss or damage in connection with this Agreement, any other agreement or instrument contemplated hereby, or the Transactions (and the termination of this Agreement or any matter forming the basis for such termination) shall be as set forth in clause (ii) of the immediately preceding sentence. Except as expressly contemplated hereby, the Company will not (nor will any other Company Related Party) have any other liability or obligation to Parent or any other Parent Related Party relating to or arising out of this Agreement or any other agreement or instrument contemplated hereby, or in respect of any other document or theory of law or equity or in respect of any oral representations made or alleged to be made in connection herewith or therewith, whether at law or equity, in contract, in tort or otherwise. Notwithstanding anything to the contrary herein, (x) this Section 7.2(f) shall not relieve the Company from any Liability for any breaches of the Confidentiality Agreement and (y) it is agreed and understood that, notwithstanding anything herein to the contrary, Parent shall be entitled, under all circumstances, to pursue claims for both (1) specific performance or other injunctive or equitable relief under Section 9.11 (Specific Performance) as well as (2) any Company Termination Fee or monetary damages hereunder, but shall not be entitled to receive both an award of monetary damages or the Company Termination Fee on the one hand, and specific performance or other injunctive or equitable relief, on the other hand.

7.3 Effect of Termination. Notwithstanding anything to the contrary in this Agreement, in the event this Agreement is validly terminated by either Parent or the Company as provided above, the provisions of this Agreement shall immediately become void and of no further force and effect (other than this Article 7 (Termination, Amendment and Waiver), Section 8.1 (Definitions), Section 9.1 (Fees and Expenses), Section 9.5 (References), Section 9.6 (Construction), Section 9.9 (Third-Party Beneficiaries), Section 9.10 (Waiver of Trial by Jury), Section 9.14 (Governing Law), Section 9.15 (Consent to Jurisdiction), Section 9.17 (Non-Recourse), the last sentence of Section 5.2(a) (Access to Information; Confidentiality), and Section 5.14 (Financing Cooperation) each of which shall survive the termination of this Agreement). Notwithstanding anything to the contrary contained in this Agreement, for the avoidance of doubt, (a) the Confidentiality Agreement shall survive the termination of this Agreement in accordance with its respective terms and (b) subject to Section 7.2, nothing herein shall relieve the Company from liabilities or damages incurred or suffered as a result of Fraud or a Willful and Material Breach of any of its representations, warranties, covenants or other agreements set forth in this Agreement. Prior to any termination of this Agreement, nothing in this Article 7 shall be deemed to impair the right of any party to compel specific performance by another party of its obligations under this Agreement in accordance with the terms of this Agreement.

ARTICLE 8 DEFINITIONS

8.1 Certain Definitions. For purposes of this Agreement, the term:

"Acceptable Confidentiality Agreement" means an agreement with the Company or its Subsidiaries that is executed, delivered and effective after the date hereof containing provisions that require any counterparty thereto (and any of its affiliates and representatives named therein) that receive non-public information of or with respect to the Company or its Subsidiaries to keep such information confidential and refrain from using such information (subject to customary exceptions); provided, however, that the provisions contained therein are not materially less favorable, in the aggregate, to the Company and its Subsidiaries than the terms of the Confidentiality Agreement (it being understood that such agreement need not contain any "standstill" or similar provisions or otherwise prohibit the making of any Acquisition Proposal); provided, however, that such confidentiality agreement shall not prevent the Company from complying with its obligation to provide any disclosure to Parent pursuant to Section 5.2 and prohibit compliance by the Company with any of the provisions of Section 5.3. For the avoidance of doubt, a joinder to an Acceptable Confidentiality Agreement pursuant to which a Third Party agrees to be bound by the confidentiality and use provisions of an Acceptable Confidentiality Agreement shall be an Acceptable Confidentiality Agreement.

"Acquisition Proposal" means, other than a proposal made by Parent or its affiliates with respect to the Transactions, any offer, proposal, indication of interest or Inquiry by a third-party, contemplating or otherwise relating to any transaction or series of transactions involving any (i) direct or indirect acquisition, purchase or license (whether in a single transaction or a series of related transactions) of assets of the Company and its Subsidiaries constituting 25% or more of the consolidated assets of the Company and its Subsidiaries on a consolidated basis are attributable for the most recent fiscal year in which audited financial statements are then available; or (ii) direct or indirect acquisition or issuance (whether in a single transaction or a series of related transactions) of record or beneficial ownership of 25% or more of any class of equity or voting securities of the Company or securities convertible into or exchangeable for such securities (including by tender offer, exchange offer, self-tender, merger, amalgamation, consolidation, share exchange, business combination, joint venture, reorganization, recapitalization, liquidation, dissolution or similar transaction or series of related transactions) (any transaction described by the foregoing clauses (i) and (ii), an "Acquisition Transaction").

"Acquisition Transaction" has the meaning set forth in the definition of "Acquisition Proposal."

"affiliate" means, when used with respect to a specified Person, a Person that, directly or indirectly, through one or more intermediaries, controls, is controlled by or is under common control with such specified Person. As used in this definition, the term "control" (including with correlative meanings, "controlled by" and "under common control with"), when used with respect to any specified Person, means the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of such Person, whether through the ownership of voting securities or other interests, by contract, agreement, obligation,

indenture, instrument, lease, promise, arrangement, release, warranty, commitment, undertaking or otherwise. In no event shall a portfolio company (other than Parent or Merger Sub) or investment fund, in either case, affiliated with Parent be considered to be an affiliate of the Company or any of its Subsidiaries or of Parent or Merger Sub.

"Anti-Corruption Laws" means all U.S. and non-U.S. Laws relating to corruption and bribery, such as, without limitation, the U.S. Foreign Corrupt Practices Act of 1977, as amended, and the UK Bribery Act of 2010.

"Antitrust Law" means the Sherman Act, as amended, the Clayton Act, as amended, the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended, the Federal Trade Commission Act, as amended, and all other Laws of any jurisdiction that are designed or intended to prohibit, restrict or regulate actions having the purpose or effect of monopolization or restraint of trade or lessening of competition through merger or acquisition (it being understood that Antitrust Law specifically excludes any Laws related to the Committee on Foreign Investment in the United States).

"<u>Automotive Authority</u>" means any foreign, federal or state regulatory authority governing the production or supply of products or services relating to the manufacture or servicing of automotive, marine, rail, aerospace or other vehicles.

"<u>Automotive Law</u>" means any foreign, federal, state or local Law regulating the production or supply of products or services relating to the manufacture or servicing of automotive, marine, rail, aerospace or other vehicles and all applicable Orders, bulletins, interpretations, opinions, circular letters and directives of Governmental Entities relating to the regulation of the production or supply of products or services relating to the manufacture or servicing of automotive, marine, rail, aerospace or other vehicles.

"Business Day" means any day that is not a Saturday, a Sunday or other day on which the Federal Reserve Bank of New York is closed.

"CARES Act" means the Coronavirus Aid, Relief, and Economic Security Act, the Memorandum on Deferring Payroll Tax Obligations in Light of the Ongoing COVID-19 Disaster, issued August 8, 2020, the Consolidated Appropriations Act, 2021, or any similar applicable federal, state or local Law.

"Code" means the United States Internal Revenue Code of 1986, as amended.

"Company Awards" means the Company Stock Options and the Company Stock Appreciation Rights.

"Company Credit Facility" means that certain Amended and Restated 2021 Credit Agreement, dated July 6, 2021, between the Company, as borrower, and Wells Fargo Bank, N.A., as lender, as such agreement may be amended, restated, amended and restated, supplemented, waived or otherwise modified from time to time.

"Company Equity Plan" means the Company's 2014 Equity Incentive Plan, as amended, effective as of January 28, 2015.

"Company Fundamental Reps" means Section 3.1 (Organization and Corporate Power); Sections 3.2(a)-(b) (Capitalization); Section 3.3 (Authority; Execution and Delivery; Enforceability) and Section 3.24 (Broker's Fees).

"Company Intellectual Property" means all Intellectual Property owned by the Company or any of its Subsidiaries.

"Company Material Adverse Effect" means any change, effect, event, occurrence, state of facts or development that, individually or in the aggregate, (a) would or would reasonably be expected to prevent or materially delay, interfere with, impair or hinder the consummation by the Company of the Merger or the Transactions or the compliance by the Company with its obligations under this Agreement or (b) has or would reasonably be expected to have a material adverse effect on the business, results of operations, assets or financial condition of the Company and its Subsidiaries, taken as a whole; provided, however, that for purposes of this clause (b) only, none of the following shall be deemed, either alone or in combination, to constitute, and none of the following shall be taken into account in determining whether there has been or would reasonably be expected to be, a Company Material Adverse Effect: any change, effect, event, occurrence, state of facts or development relating to (i) the announcement, pendency, or consummation of the Transactions (provided that this clause (i) shall not apply to any representation or warranty to the extent the purpose of such representation or warranty is to address, as applicable, the consequences resulting from the execution and delivery of this Agreement, the pendency or consummation of this Agreement and the Transactions, including any impact on

relationships, contractual or otherwise, with customers, vendors, lessors and lessees, independent contractors, suppliers, investors, lenders, or employees of the Company and its subsidiaries); (ii) conditions generally affecting the industries in which the Company and its Subsidiaries participate; (iii) the economy as a whole or the capital, financial, debt, credit, or securities markets in the United States or elsewhere in the world; (iv) the taking of any action to the extent expressly required by this Agreement (but excluding the first paragraph of Section 5.1 of this Agreement); (v) any change after the date hereof in applicable Laws or the interpretation thereof by Governmental Entities; (vi) any change after the date hereof in GAAP; (vii) the commencement, continuation or escalation of a war whether or not declared, material armed hostilities or other material international or national calamity or act of terrorism; (viii) volcanoes, tsunamis, pandemics or disease outbreaks (including COVID-19 or any COVID-19 Measures), earthquakes, hurricanes, tornados, wildfires or other natural disasters or acts of GOD; (ix) any failure to meet any internal or public projections, forecasts, guidance, estimates, milestones, budgets or internal or published financial or operating predictions of revenue, earnings, cash flow or cash position (it being understood that the exception in this clause (ix) shall not prevent or otherwise affect a determination that the underlying cause of any such change, decline or failure referred to therein (to the extent not otherwise falling within any of the exceptions provided herein) is, may be, contributed to or may contribute to, a Company Material Adverse Effect); (x) changes after the date hereof in the trading price or trading volume of Shares or any suspension of trading, or any changes in the ratings or the ratings outlook for the Company by any applicable rating agency or changes in any analyst's recommendations or ratings with respect to the Company; (xi) the loss of customer or customers as a result of the announcement of the transactions contemplated by this Agreement; or (xii) the reduction in the number of drivers as a result on the announcement of the transactions contemplated by this Agreement (provided that the underlying cause of such failure may be taken into account in determining whether a Company Material Adverse Effect has occurred); provided, further, that any change, effect, event, occurrence, state of facts or development referred to in clauses (ii), (v), (vi), (vii) or (viii) may be taken into account in determining whether there has been, or would reasonably be expected to be, a Company Material Adverse Effect to the extent such effect, change, event or occurrence has a disproportionate adverse effect on the Company and its Subsidiaries, taken as a whole, as compared to other participants in the industry or jurisdiction in which the Company and its Subsidiaries operate (in which case only such incremental disproportionate adverse effect may be taken into account in determining whether there has been, or would reasonably be expected to be, a Company Material Adverse Effect).

"Company Owned Real Property Leases" means all leases, licenses or other agreements (written or oral) pursuant to which the Company or any of its Subsidiaries conveys or grants to any Person a leasehold estate in, or the right to use or occupy, any Company Owned Real Property or portion thereof, including the right to all security deposits and other amounts and instruments deposited with or on behalf of the Company or any of its Subsidiaries thereunder.

"Company Stock Appreciation Rights" means any stock appreciation right related to any Shares (whether such right will be settled in shares, cash or otherwise) issued pursuant to the Company Equity Plan.

"Company Stock Option" means each option to purchase Shares issued pursuant to the Company Equity Plan.

"Company Termination Fee" means an amount equal to One Million Eight Hundred Sixty Thousand Dollars (\$1,860,000); provided, however, that in the event the Company Termination Fee becomes payable pursuant (i) Section 7.2(a)(i) or Section (7.2)(a)(ii) and termination occurs prior to the No-Shop Period Start Date or (ii) pursuant to Section 7.2(a)(iii) and the Acquisition Proposal in question was publicly disclosed prior to the No-Shop Period Start Date then, in the case of either of the immediately preceding clauses (i) or (ii), the company Termination Fee shall mean Nine Hundred Thirty Thousand Dollars (\$930,000).

"Confidential Information" means any information disclosed to Recipient (as defined in the Confidentiality Agreement) or its directors, officers, employees, affiliates, agents or advisors under the Confidentiality Agreement by the Discloser (as defined in the Confidentiality Agreement) or its Representatives concerning the Discloser or its business, operations or assets or the Merger, (ii) any analyses, compilations, studies or other documents or records prepared by Recipient or its Representatives to the extent that such analyses, compilations, studies documents or reports contain, reflect or are based upon, in whole or in part, the information described in clause (i) above, (iii) any copies, reproductions or summaries of any of the foregoing, and (iv) the fact that discussions or negotiations are taking place concerning the Merger or any of the terms, conditions or other facts with respect to the Merger, including the status thereof. The term "Confidential Information" shall not include

information that (x) is already in the possession of Recipient or its Representatives on a non-confidential basis from a source other than the Discloser or its Representatives, provided that such source is not, to the best of the knowledge of Recipient and its Representatives, subject to another confidentiality agreement with or other obligation of secrecy to the Discloser, (y) is or becomes generally available to the public other than as a result of a disclosure by Recipient or its Representatives, or (z) becomes available to Recipient or its Representatives on a non-confidential basis from a source other than the Discloser or its Representatives, provided that such source is not, to the best of the knowledge of Recipient and its Representatives, bound by a confidentiality agreement with or other obligation of secrecy to the Discloser.

"Contract" means any written or oral legally binding contract, agreement, subcontract, lease, note, bond, mortgage, indenture, instrument, license, sublicense and purchase orders or other commitment.

"COVID-19" means SARS-CoV-2 or COVID-19 and any evolutions or mutations thereof or related or associated epidemics, pandemics, or disease outbreaks, or any escalation or worsening of any of the foregoing (including subsequent waves).

"COVID-19 Measures" means any public health, quarantine, "shelter in place," "stay at home," social distancing, shut down, furlough, closure, sequester, safety or similar law, requirement, directive or mandate promulgated by any Governmental Entity, in each case in connection with or in response to COVID-19.

"Data Security Requirements" means, collectively, all of the following to the extent relating to data treatment or otherwise relating to privacy, security, or security breach notification requirements and applicable to the Company and its Subsidiaries, to the conduct of their business, or to any of the Systems or any Personal Data: (i) the Company's and its Subsidiaries' own rules, policies, and procedures; (ii) all applicable Laws; (iii) industry standards applicable to the industry in which the Company and its Subsidiaries operate (including, if applicable, the Payment Card Industry Data Security Standard (PCI-DSS)); and (iv) Contracts and other arrangements to which the Company or any of its Subsidiaries have entered or by which they are otherwise bound.

"<u>Debt Financing Sources</u>" means the financial institutions identified in the Debt Financing Commitment Letter, together with each other Person that commits to provide or otherwise provides the Debt Financing, whether by joinder to the Debt Financing Commitment Letter or otherwise, and their successors and assigns.

"Environmental Law" means all applicable Laws that regulate pollution, protection of the environment or natural resources, public or worker health or safety (as relating to exposure to or management of Hazardous Substances), or the production, generation, manufacture, distribution, use, storage, treatment, transportation, recycling, Release, control, cleanup or other handling of, or exposure to, Hazardous Substance.

"Equity Interest" means any share, capital stock, partnership, limited liability company, member or similar equity interest in any Person, and any option, warrant, right or security (including debt securities) convertible, exchangeable or exercisable into or for any such share, capital stock, partnership, limited liability company, member or similar equity interest.

"ERISA" means the Employee Retirement Income Security Act of 1974, as amended, and the rules and regulations promulgated thereunder.

"ERISA Affiliate" means any entity that is, or at any relevant time was, together with the Company or any of its Subsidiaries, treated as a "single employer" under Sections 414(b), 414(c), 414(m) or 414(o) of the Code.

"<u>Ex-Im Laws</u>" means all U.S. and non-U.S. Laws relating to export, re-export, transfer, and import controls, including the Export Administration Regulations, the customs and import Laws administered by U.S. Customs and Border Protection, and the EU Dual Use Regulation.

"Exchange Act" means the Securities Exchange Act of 1934, as amended, and the rules and regulations promulgated thereunder.

"Fraud" means actual common law fraud (as opposed to any fraud claim based on constructive knowledge, negligent or reckless misrepresentation or a similar theory) under Delaware law.

"GAAP" means generally accepted accounting principles, as applied in the United States.

"Government Official" means (i) any officer or employee of a Governmental Entity or any department, agency or instrumentality thereof, including state-owned entities, or of a public organization or any Person acting in an official capacity for or on behalf of any such government, department, agency, or instrumentality or on behalf of any such public organization, or (ii) any relative of a Person described in clause (i).

"Governmental Entity" means any government, any agency, bureau, board, commission, court, department, official, political subdivision, tribunal or other instrumentality of any government (including any Automotive Authority), whether foreign, federal, state or local, any self-regulatory organization (including any securities exchange), or any arbitrational tribunal. For avoidance of doubt, Governmental Entity includes any Person or group of Persons, in whatever capacity, or Government Official required for Parent or Merger Sub to execute and deliver this Agreement and consummate the Transactions.

"<u>Hazardous Substances</u>" means any pollutant or contaminant, or any material, substance, mixture, chemical or waste defined or regulated as hazardous or toxic or for which liability or standards of conduct may be imposed due to its dangerous or deleterious properties or characteristics under Environmental Laws, including asbestos or asbestos-containing materials, pesticides, petroleum, petroleum products or byproducts, polychlorinated biphenyls, per- and polyfluoroalkyl substances, lead, mold, radiation, noise and odor.

"Inquiry" means an inquiry, request for discussions or negotiations or request to review non-public information that would reasonably be expected to indicate an interest in making or effecting an Acquisition Proposal.

"Insurance Policies" means all insurance policies and arrangements held by or for the benefit of the Company, any of its Subsidiaries, or the business, assets or properties owned, leased or operated by the Company or any of its Subsidiaries, as the case may be.

"Intellectual Property" means any and all intellectual property rights (whether statutory or under common law) in any jurisdiction throughout the world, arising under or associated with: (i) registered and unregistered trademarks and service marks, trade dress and trade names, corporate names, Internet domain names, social media identifications, logos, slogans, trade dress, design rights, and other similar designations of source or origin, (ii) patents, patent applications, registered designs and similar or equivalent rights in inventions, (iii) copyrights, software, copyrightable works (and any other equivalent rights in works of authorship including software as a work of authorship), mask works and industrial designs, (iv) trade secrets and industrial secrets and any other intellectual property rights in proprietary, confidential or technical information, databases, data collections, algorithms, formulae, processes, techniques, technical data, and know-how (collectively, "Trade Secrets"), (v) all registrations, and applications for the registration or issuance of any of the foregoing, and (vi) any other similar or equivalent intellectual property rights anywhere in the world.

"IRS" means the United States Internal Revenue Service.

"Knowledge" means (a) when used with respect to the Company, the present, actual, conscious knowledge, after due inquiry, of the individuals listed in Section 8.1(a) of the Company Disclosure Schedule; and (b) when used with respect to Parent or Merger Sub, the present, actual, conscious knowledge, after due inquiry, of the individuals listed in Section 8.1(b) of the Company Disclosure Schedule, in the case of each of clauses (a) and (b), after reasonable inquiry of their direct reports.

"<u>Landlord Leases</u>" means the Leased Real Property Subleases and the Company Owned Real Property Leases.

"<u>Law</u>" means any law, statute, constitution, ordinance, rule, regulation, stock exchange listing requirement, treaty, regulation, decree, or other Order issued, enacted, adopted, promulgated, implemented or otherwise put into effect by or under the authority of any Governmental Entity, including common law and any Automotive Law.

"<u>Leased Real Property Subleases</u>" means all subleases, licenses or other agreements (together with all amendments and modifications thereto) pursuant to which the Company or any of its Subsidiaries conveys or grants to any Person a subleasehold estate in, or the right to use or occupy, any Company Leased Real Property or material portion thereof.

"<u>Liabilities</u>" shall mean any and all debts, liabilities and obligations, whether fixed, contingent or absolute, matured or unmatured, accrued or not accrued, determined or determinable, secured or unsecured, disputed or undisputed, subordinated or unsubordinated, or otherwise.

"<u>Lien</u>" means with respect to any property, equity interest or asset, any mortgage, deed of trust, hypothecation, lien, encumbrance, pledge, charge, security interest, right of first refusal, right of first offer, adverse claim, restriction on transfer, covenant or option in respect of such property, equity interest or asset.

"Multiemployer Plan" means a "multiemployer plan" as defined in Section 3(37) or Section 4001(a)(3) of ERISA.

"NASDAQ" means The Nasdaq Global Select Market.

"Order" means any judgment, ruling, order, decision, writ, injunction, determination, ruling or decree of any Governmental Entity.

"Outside Date" means the date that is the seven (7)-month anniversary of the date hereof.

"Parent and Merger Sub Fundamental Reps" means Section 4.1 (Corporate Organization), Section 4.2 (Authority, Execution and Delivery; Enforceability) and Section 4.11 (Brokers).

"<u>Parent Material Adverse Effect</u>" means any change, event, development, condition, occurrence or effect that would have a material adverse effect on Parent's or Merger Sub's ability to timely consummate the Merger.

"Parent Termination Fee" means an amount equal to One Million Eight Hundred Sixty Thousand Dollars (\$1,860,000).

"PATRIOT Act" means the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001, as amended.

"<u>Permits</u>" means any approval, license, permit, consent, order, variance, exemption, waiver, qualification, franchise, registration, certificate or other similar authorization issued or otherwise granted by, or filed with, any Governmental Entity under applicable Law.

"Permitted Action" means any such commercially reasonable action or inaction, whether or not in the ordinary course of business, that the Company reasonably believes is necessary or prudent for the Company or any of its Subsidiaries to take or abstain from taking, in order to carry on and preserve or protect their respective businesses, assets or properties or to protect the health or safety of natural Persons employed by the Company or any of its Subsidiaries, in each case, solely in connection with COVID-19 or the COVID-19 Measures.

"Permitted Liens" means (i) statutory Liens for current Taxes or other governmental charges not yet due and payable or the amount or validity of which is being contested in good faith by appropriate proceedings by the Company or its Subsidiaries and for which adequate reserves have been established in the Company SEC Financial Statements in accordance with GAAP; (ii) mechanics', carriers', workers', repairers' and similar statutory Liens arising or incurred in the ordinary course of business for amounts which are not delinquent, are being contested in good faith, or are not, individually or in the aggregate, material; (iii) municipal Laws, development agreements, restrictions or regulations, and zoning, entitlement, land use, building or planning restrictions or regulations, in each case, promulgated by any Governmental Entity, which do not materially impair the value, occupancy or use of the Company Leased Real Property and the Company Owned Real Property for the purposes for which it is currently used; (iv) Liens not securing indebtedness encumbering or otherwise affecting the Company Leased Real Property or the Company Owned Real Property, which do not materially impair the value, occupancy or use of the Company Leased Real Property and the Company Owned Real Property for the purposes for which it is currently used or proposed to be used; (v) Liens on goods in transit incurred pursuant to documentary letters of credit; (vi) Liens securing rental payments under capital lease arrangements; (vii) Liens in favor of customs and revenue authorities arising as a matter of Law and in the ordinary course of business to secure payment of customs duties in connection with the importation of goods; (viii) Liens resulting from securities Laws; (ix) Liens incurred in the ordinary course of business in connection with any purchase money security interests, equipment leases or similar ordinary course financing arrangements that are not overdue; (x) matters that would be disclosed by an accurate survey or a visual inspection of the Company Leased Real Property and the Company Owned Real Property, which are not material in amount and do not or would not materially impair the value, occupancy or use of the Company Leased Real Property and the Company Owned Real Property for the purposes for which it is currently used or proposed to be used; and (xi) Liens set forth on Section 8.1(c) of the Company Disclosure Schedule.

"Person" means an individual, a partnership, a corporation, a limited liability company, an association, a joint stock company, a trust, a joint venture, an unincorporated organization or a Governmental Entity.

"Personal Data" means any information that is "personally identifiable information," "personal information," "personal data" or any similar term under one or more applicable Law.

"Proceeding" means any action, claim, suit, petition, proceeding (including arbitration proceeding), charge, complaint, subpoena, demand, audit, notice of inquiry, investigation or proceeding by or before any Governmental Entity or other Person.

"Release" means any disposing, discharging, injecting, spilling, leaking, pumping, pouring, leaching, migrating, dumping, emitting, escaping or emptying into or upon the indoor or outdoor environment, including any soil, sediment, subsurface strata, surface water, groundwater, ambient air, the atmosphere or any other media.

"Representative" means, with respect to any Person, any affiliate, director, officer, manager, partner or employee of such Person, or any financial advisor, accountant, legal counsel, consultant, debt financing source or other authorized agent or representative retained by such Person.

"Sanctioned Country" means any country or region that is, or has been in the last five (5) years, the subject or target of a comprehensive embargo under Sanctions Laws (including Cuba, Iran, North Korea, Syria, the Crimea region of Ukraine, the so-called Donetsk People's Republic and Luhansk People's Republic regions of Ukraine), Russia, and Belarus.

"Sanctioned Person" means any Person that is the subject or target of Sanctions or restrictions under Sanctions Laws or Ex-Im Laws, including: (i) any Person listed on any applicable U.S. or non-U.S. sanctions-or export-related restricted party list, including OFAC's Specially Designated Nationals and Blocked Persons List, the EU Consolidated List and HM Treasury's Consolidated List of Financial Sanctions Targets; (ii) any entity that is, in the aggregate, 50% or greater owned, directly or indirectly, or otherwise controlled by a Person or Persons described in clause (i); (iii) any Person acting on behalf or at the direction of any of the Persons mentioned in clauses (i) and (ii); or (iv) any national or Governmental Entity of a Sanctioned Country.

"<u>Sanctions</u>" means economic or financial sanctions or trade embargoes imposed, administered or enforced from time to time by (a) the U.S. government, including those administered by the Office of Foreign Assets Control of the U.S. Department of the Treasury or the U.S. Department of State, or (b) the United Nations Security Council, the European Union, any European Union member state or His Majesty's Treasury of the United Kingdom.

"Sanctions Laws" means all U.S. and non-U.S. Laws relating to economic or trade sanctions, including the Laws administered or enforced by the United States (including by OFAC), the United Nations Security Council, the European Union, the United Kingdom and all other applicable EU member states.

"SAR Price" means, with regard to the Company Stock Appreciation Rights, the "SAR Price" (on a per share basis) set forth in the corresponding Notice of Stock Appreciation Right Award Agreement, or any Adjustment thereto.

"SEC" means the U.S. Securities and Exchange Commission.

"Securities Act" means the Securities Act of 1933, as amended.

"Security Incident" means any loss, theft, or accidental, unlawful or unauthorized access, use, loss, disclosure, denial, alteration, destruction, compromise, modification, or other unauthorized processing of Personal Data owned, used, maintained, received, or controlled by or on behalf of Company or any of its Subsidiaries or the Systems.

"Subsidiary" means, with respect to any Person, any corporation of which a majority of the total voting power of shares of stock entitled (without regard to the occurrence of any contingency) to vote in the election of directors, managers or trustees thereof is at the time owned or controlled, directly or indirectly, by such Person

or one or more of the other Subsidiaries of such Person or a combination thereof, or any partnership, limited liability company, association or other business entity of which a majority of the partnership or other similar ownership interest is at the time owned or controlled, directly or indirectly, by such Person or one or more Subsidiaries of such Person or a combination thereof. For purposes of this definition, a Person is deemed to have a majority ownership interest in a partnership, limited liability company, association or other business entity if such Person is allocated a majority of the gains or losses of such partnership, association or other business entity or is or controls (or is entitled to control, by virtue of such Person's ownership of voting interests, by contract, or otherwise) the board, managing director, general partner or similar governing body of such partnership, association or other business entity.

"Superior Proposal" means any written Acquisition Proposal made after the date of this Agreement (except that the references in the definition thereof to 25% shall be replaced with 75%), other than this Agreement and the Transactions, on terms that the Company Board (or a duly authorized committee thereof acting with the full force and authority of the Company Board) determines in good faith, after consultation with outside financial advisors and outside legal counsel, taking into account such factors as the Company Board (or a duly authorized committee thereof acting with the full force and authority of the Company Board) considers to be appropriate, to be (a) more favorable to the Company or the Company's stockholders, including from a financial point of view, than the Transactions (taking into account any revisions pursuant to Section 5.3(e)) and (b) reasonably capable of being completed on the terms proposed.

"Supporting Stockholders" means John D. Baker II and Thompson S. Baker II.

"<u>Takeover Statutes</u>" means any "affiliated transaction", "business combination", "control share acquisition", "fair price", "moratorium" or other takeover or anti-takeover statute or similar Law that purports to limit or restrict business combinations or the ability to acquire or vote Shares.

"<u>Tax Return</u>" means any report, return (including information return), claim for refund, estimated filing or declaration required to be filed or actually filed with a Governmental Entity in connection with the determination, assessment or collection of any Tax, including any schedule or attachment thereto, and including any amendments thereof.

"Taxes" means all taxes, fees, levies, duties, tariffs, imposts and other charges in the nature of a tax imposed by any Governmental Entity, including, without limitation, income, franchise, windfall or other profits, gross receipts, real property, personal property, escheat, sales, use, goods and services, net worth, capital stock, business license, occupation, commercial activity, customs duties, alternative or add-on minimum, environmental, payroll, employment, social security, workers' compensation, unemployment compensation, excise, estimated, withholding, ad valorem, stamp, transfer, registration, value-added and gains tax, and any interest, penalties, or additional amounts imposed in respect of any of the foregoing.

"Termination Fee" means either the Company Termination Fee or Parent Termination Fee, as applicable.

"Third Party" shall mean any Person other than Parent, Merger Sub and their respective affiliates.

"Trade Control Laws" means (a) all applicable trade, export control, import, and anti-boycott laws and regulations imposed, administered, or enforced by the U.S. government, including the Arms Export Control Act (22 U.S.C. § 1778), the International Emergency Economic Powers Act (50 U.S.C. §§ 1701–1706), Section 999 of the Internal Revenue Code, the U.S. customs laws at Title 19 of the U.S. Code, the Export Control Reform Act of 2018 (50 U.S.C. §§ 4801-4861), the International Traffic in Arms Regulations (22 C.F.R. Parts 120–130), the Export Administration Regulations (15 C.F.R. Parts 730-774), the U.S. customs regulations at 19 C.F.R. Chapter 1, and the Foreign Trade Regulations (15 C.F.R. Part 30); and (b) all applicable trade, export control, import, and antiboycott laws and regulations imposed, administered or enforced by any other country, except to the extent inconsistent with U.S. law.

"<u>Transaction Documents</u>" means this Agreement, together with the exhibits hereto, the Company Disclosure Schedule, the Parent Disclosure Schedule and the Confidentiality Agreement.

"Treasury Regulations" means the final and temporary regulations promulgated under the Code by the U.S. Department of Treasury.

"Willful and Material Breach" means (i) with respect to any material breach of a representation and warranty, that the breaching party had Knowledge of such breach as of the date of this Agreement and (ii) with

respect to any material breach of a covenant or other agreement, that is a consequence of a willful act or willful failure to act undertaken by the breaching party with actual knowledge that such party's action or failure to act would result in or constitute a material breach of this Agreement.

8.2 <u>Terms Defined Elsewhere</u>. The following terms are defined elsewhere in this Agreement, as indicated below:

Term	Section
2023 Bonus Plan	5.6(c)
Affiliate Contract	3.21
Agreement	Preamble
Alternative Acquisition Agreement	5.3(b)
Articles of Merger	1.2
Book-Entry Shares	2.2(b)(ii)
Certificates	2.2(b)(i)
Closing	1.2
Closing Date	1.2
Closing Legal Impediment	6.1(b)
Company	Preamble
Company Benefit Plan	3.11(a)
Company Board	Preamble
Company Board Recommendation	3.3(b)
Company Board Recommendation Change	5.3(d)(i)
Company Bylaws	3.1
Company Charter	3.1
Company Disclosure Schedule	Article 3
Company Financial Advisor	3.24
Company Leased Real Property	3.14(b)
Company Material Contracts	3.16(c)
Company Meeting	5.4(a)(i)
Company Owned Real Property	3.14(a)
Company Preferred Stock	3.2(a)
Company Real Property	3.14(d)
Company Registered IP	3.14(a)
Company Related Parties.	7.2(e)
Company SEC Documents	3.5(a)
Company SEC Financial Statements.	3.5(a)
Company Stockholder Approval	3.3(c)
Confidentiality Agreement.	5.2(b)
Continuation Period	5.6(a)
Continuing Employee	5.6(a)
D&O Insurance	5.7(c)
Data Partners	3.7(c) 3.20(a)
Debt Financing.	3.20(a) 4.5
Debt Financing Commitment Letter	4.5
Disclosure Schedule.	Article 4
Effective Time	1.2
Event Notice Period.	
	5.3(e)(i)(1)
FBCA	Preamble 3.23
FHWA.	
Financing Indemnified Parties.	5.14(c)
Financing Purposes	4.5(c)
FMCSA	3.23

Term	Section
Indemnitee	5.7(a)
Indemnitees	5.7(a)
Intervening Event	5.3(e)(i)
Leased Real Property Leases	3.14(b)
Merger	Preamble
Merger Consideration	2.1(a)
No-Shop Period Start Date	5.3(a)
Operational Tractors and Trailers	3.23(a)
Parent	Preamble
Parent Disclosure Schedule	Article 4
Parent Related Parties	7.2(e)
Payee	2.4
Paying Agent	2.2(a)
Payoff Letters	5.15
Payor	2.4
Proposal Notice Period	5.3(e)(ii)(2)
Proxy Statement	5.4(a)(ii)
Reference Date	3.2(a)
Replacement Debt Financing.	5.14(d)
Representatives	5.3(a)
Sarbanes-Oxley Act	3.5(a)
Share	Preamble
Shares	Preamble
Spare Trailers	3.23(a)
Surviving Corporation	1.1(a)
Systems	3.19(e)
Tax Sharing Agreement	3.15(f)
Termination Fee Collection Costs	7.2(d)
Termination Fee Payee	7.2(d)
Termination Fee Payor.	7.2(d)
Transactions	1.1(a)
WARN Laws	3.12(i)

ARTICLE 9 GENERAL PROVISIONS

- 9.1 Fees and Expenses. Except as otherwise expressly provided herein (including in Section 2.2(a) (Paying Agent), Section 5.2 (Access to Information; Confidentiality), Section 5.7 (Indemnification); Section 5.16 (Transfer Taxes) and Section 7.2(d) (Termination Fee and Expenses)), (a) the Company shall pay or cause to be paid all of its and its Subsidiaries' fees, costs and expenses (including fees, costs and expenses of legal counsel, investment bankers, brokers and other Representatives and consultants), and (b) Parent and Merger Sub shall each pay or cause to be paid all of its fees, costs and expenses (including fees, costs and expenses of legal counsel, investment bankers, brokers and other Representatives and consultants), in each case, incurred in connection with the negotiation of this Agreement, the performance of its obligations hereunder, and the consummation of the Transactions. The Company and Parent shall each pay for and be responsible for 50% of any and all filing fees incurred by the parties and payable to any Governmental Entity in connection with any such filings or other submissions with respect to Antitrust Laws.
- 9.2 <u>Notices</u>. All notices, demands and other communications to be given or delivered under or by reason of the provisions of this Agreement shall be in writing and shall be deemed to have been given (a) when personally delivered, (b) when transmitted via electronic mail to the applicable e-mail address set out below, in each case before 6:00 p.m., U.S. Central Time, on a Business Day, in each case solely if receipt is confirmed by the receiving party on the same day (but excluding any automated reply, such as an out-of-office notification), (c) the next Business Day following the day on which the same has been delivered prepaid to a reputable national overnight air courier service, or (d) the third (3rd) Business Day following the day on which the same is sent by certified or registered mail, postage

prepaid. Notices, demands and communications, in each case to the respective parties hereto, shall be sent to the applicable address set forth below, unless another address has been previously specified in writing by the applicable party:

Notices to the Parent:

Blue Horizon Partners, Inc. 4312 South Georgia Place Oklahoma City, OK 73129 Attention: Matt Herndon

with a copy (which shall not constitute notice) to:

Scudder Law Firm, P.C. 411 South 13th St. 2nd Fl. Lincoln, NE 68508

Attention: Mark Scudder

Heidi Hornung-Scherr

Notices to the Company:

Patriot Transportation Holding, Inc. 200 West Forsyth Street 7th Floor Jacksonville, FL 32202 Attention: Thompson Baker

with a copy (which shall not constitute notice) to:

Foley & Lardner LLP
One Independent Drive, Suite 1300
Jacksonville, FL 32202
Attention: Gardner Davis
John Wolfel

- 9.3 <u>Assignment</u>. This Agreement and all of the provisions hereof shall be binding upon and inure to the benefit of the parties hereto and their respective successors and permitted assigns, except that neither this Agreement nor any of the rights, interests or obligations hereunder may be assigned, in whole or in part (whether by operation of law or otherwise), or delegated by (a) Parent or Merger Sub, without the prior written consent the Company; <u>provided</u> that the Parent or Merger Sub may, without the consent of the Company, assign in whole or in part its rights, interests and obligations pursuant to this Agreement to another wholly owned direct or indirect Subsidiary of Parent or (b) the Company, without the prior written consent of Parent. Notwithstanding the foregoing, the Parent and Merger Sub may assign all of its rights under this Agreement for collateral security purposes to any lender (or any agents therefor) providing financing to Parent and/or Merger Sub and all extensions, renewals, replacements, refinancings and refundings thereof in whole or in part, which shall be deemed to include any further assignment or transfer that may occur due to a foreclosure or other remedy under such financing documents.
- 9.4 <u>Severability</u>. Whenever possible, each provision of this Agreement shall be interpreted in such manner as to be effective and valid under applicable Law, but if any provision of this Agreement is held to be prohibited by or invalid under applicable Law, such provision shall be ineffective only to the extent of such prohibition or invalidity, without invalidating the remainder of such provision or the remaining provisions of this Agreement, so long as the economic or legal substance contemplated by the Transactions is not affected in any manner materially adverse to any party to this Agreement. Upon such determination that any term or other provision (or any part thereof) is invalid,

illegal, or incapable of being enforced, the parties hereto shall negotiate in good faith to modify this Agreement so as to effect the original intent of the parties as closely as possible to the fullest extent permitted by applicable Law and in an acceptable manner to the end that the Transactions are fulfilled to the extent possible and in an equitable manner.

9.5 References. Capitalized terms used herein shall have the respective meanings assigned thereto herein (such definitions to be equally applicable to both the singular and plural forms and to the masculine as well as to the feminine and neuter genders of the terms defined). A term defined as one part of speech (such as a noun) shall have a corresponding meaning when used as another part of speech (such as a verb). All terms defined in this Agreement shall have the defined meanings when used in any certificate or other document made or delivered pursuant hereto unless otherwise defined therein. The table of contents and the section and other headings and subheadings contained in this Agreement and the exhibits hereto (including in headings in any parentheticals following section references) are solely for the purpose of reference, are not part of the agreement of the parties hereto, and shall not in any way affect the meaning or interpretation of this Agreement or any exhibit hereto. As used in this Agreement, references to a "party" or the "parties" are intended to refer to a party to this Agreement. All references to days or months shall be deemed references to calendar days or months. All references to "\$" shall be deemed references to United States dollars. Unless the context otherwise requires, any reference to a "Section," "Exhibit," "Disclosure Schedule" or "Schedule" shall be deemed to refer to a section of this Agreement, exhibit to this Agreement or a schedule to this Agreement, as applicable. The words "hereof," "herein" and "hereunder" and words of similar import referring to this Agreement refer to this Agreement as a whole and not to any particular provision of this Agreement. English shall be the governing language of this Agreement. The word "including" shall mean "including, without limitation". "Shall" and "will" mean "must," and shall and will have equal force and effect and express an obligation. "Writing," "written" and comparable terms refer to printing, typing, and other means of reproducing in a visible form. The words "made available to Parent" and words of similar import refer to documents (i) posted to the data room maintained by the Company or its Representatives in connection with the Transactions, (ii) delivered in person or electronically to Parent, Merger Sub or any of their respective Representatives or (iii) that are publicly available in the Electronic Data Gathering, Analysis and Retrieval (EDGAR) database of the SEC, in each case, at least two (2) Business Days prior to the date of this Agreement. References herein to this Agreement mean this Agreement as from time to time amended, modified or supplemented, including by waiver or consent. Any agreement or instrument defined or referred to herein, or in any agreement or instrument that is referred to herein, means such agreement or instrument as from time to time amended, modified or supplemented, including by waiver or consent. Any reference to any particular Code section or any other Law will be interpreted to include any revision of or successor to that section regardless of how it is numbered or classified. Any reference to "ordinary course" or "ordinary course of business" shall mean the ordinary course of business consistent with past practice.

9.6 Construction.

- (a) The language used in this Agreement shall be deemed to be the language chosen by the parties hereto to express their mutual intent, and no rule of strict construction shall be applied against any Person.
- (b) The specification of any dollar amount or the inclusion of any item in the representations and warranties contained in this Agreement or the Disclosure Schedules or Exhibits attached hereto is not intended to imply that the amounts, or higher or lower amounts, or the items so included, or other items, are or are not required to be disclosed (including whether such amounts or items are required to be disclosed as material or threatened) or are within or outside of the ordinary course of business, and no party hereto shall use the fact of the setting of the amounts or the fact of the inclusion of any item in this Agreement or the Disclosure Schedules or Exhibits in any dispute or controversy between the parties as to whether any obligation, item or matter not described or included in this Agreement or in any Schedule or Exhibit is or is not required to be disclosed (including whether the amount or items are required to be disclosed as material or threatened) or is within or outside of the ordinary of business for purposes of this Agreement. The information contained in this Agreement and in the Disclosure Schedules and Exhibits hereto is disclosed solely for purposes of this Agreement, and no information contained herein or therein shall be deemed to be an admission by any party hereto to any Third Party of any matter whatsoever (including any violation of Law or breach of contract).
- 9.7 <u>Amendment and Waiver</u>. This Agreement may be amended, and any provision of this Agreement may be waived; <u>provided</u>, <u>however</u>, that, after receipt of the Company Stockholder Approval, no amendment may be made which, by Law or in accordance with the rules of any relevant stock exchange, requires further approval by the Company's stockholders without such approval; provided, further, that any such amendment or waiver shall be

binding upon the Company only if such amendment or waiver is set forth in a writing executed by the Company, and any such amendment or waiver shall be binding upon Parent or Merger Sub only if such amendment or waiver is set forth in a writing executed by Parent or Merger Sub, as applicable. No waiver of any provision hereunder or any breach or default thereof shall extend to or affect in any way any other provision or prior or subsequent breach or default.

- 9.8 <u>Complete Agreement</u>. This Agreement and the other agreements expressly referred to herein (including the Confidentiality Agreement) contain the complete agreement between the parties hereto and supersede any prior understandings, agreements or representations by or between the parties, written or oral, which may have related to the subject matter hereof in any way.
- 9.9 Third Party Beneficiaries. Except as otherwise expressly provided herein, nothing expressed or referred to in this Agreement will be construed to give any Person other than the parties to this Agreement any legal or equitable right, remedy, or claim under or with respect to this Agreement or any provision of this Agreement, except that (i) the Company Related Parties and the Parent Related Parties shall be the express third party beneficiaries of and have the right to enforce Section 7.2(e) and 7.2(f), and (ii), following the Effective Time, the holders of Shares and Company Awards shall be express third party beneficiaries of, and have the right to enforce the right to receive the consideration set forth in, Article 2.
- 9.10 Waiver of Trial by Jury. THE PARTIES HERETO WAIVE ANY RIGHT, TO THE FULLEST EXTENT PERMITTED BY LAW, TO A TRIAL BY JURY IN ANY ACTION, CLAIM OR PROCEEDING (I) ARISING UNDER THIS AGREEMENT, OR (II) ARISING OUT OF THE TRANSACTIONS, REGARDLESS OF WHICH PARTY INITIATES SUCH ACTION OR PROCEEDING.

9.11 Specific Performance.

- (a) The parties hereto each acknowledge and agree that the other parties hereto would be damaged irreparably in the event any provision of this Agreement is not performed in accordance with its specific terms or is otherwise breached, and that monetary damages, even if available, would not be an adequate remedy therefor. Accordingly, except as otherwise provided in this Section 9.11, each of the Company, Parent and Merger Sub agrees that the other parties hereto shall be entitled to an injunction or injunctions to prevent breaches of the provisions of this Agreement and to enforce specifically this Agreement and the terms and provisions hereof in any action instituted in any court in the United States or in any state having jurisdiction over the parties hereto and the matter, in addition to any other remedy to which they may be entitled pursuant hereto or at law or equity (and each party hereto hereby waives any requirement for the securing or posting of any bond in connection with such remedy). Each of the parties hereto further acknowledges and agrees that it shall not assert that a remedy of specific enforcement is unenforceable, invalid, contrary to applicable Law, or inequitable for any reason, nor to assert that a remedy of monetary damages would provide an adequate remedy for any such breach.
- (b) In furtherance of the foregoing, the parties hereto hereby further acknowledge and agree that prior to the Closing, the Company shall be entitled to specific performance (i) to enforce specifically the terms and provisions of, and to prevent or cure breaches of, this Agreement by Parent and (ii) to cause Parent to consummate the Merger and the Transactions, including to effect the Closing in accordance with the terms and subject to the conditions in this Agreement, if, solely in the case of this clause (ii), (A) all conditions in Section 6.1 and Section 6.3 (other than those conditions that by their nature are to be satisfied at the Closing) have been satisfied or waived, (B) Parent fails to complete the Closing by the date the Closing is required to have occurred pursuant to Section 1.2, and (C) the Company has irrevocably confirmed to Parent in writing that if specific performance were granted and the Debt Financing were funded, then the Company will take such actions required of it by this Agreement to cause the Closing to occur.
- 9.12 <u>Delivery.</u> This Agreement and any signed agreement entered into in connection herewith or contemplated hereby, and any amendments hereto or thereto, to the extent signed and delivered by means of a facsimile machine or electronic mail, shall be treated in all manner and respects as an original contract and shall be considered to have the same binding legal effects as if it were the original signed version thereof delivered in person. At the request of any party hereto or to any such contract, each other party hereto or thereto shall re-execute original forms thereof and

deliver them to all other parties. No party hereto or to any such contract shall raise the use of a facsimile machine or electronic mail to deliver a signature or the fact that any signature or contract was transmitted or communicated through the use of facsimile machine or in electronic or digital form as a defense to the formation of a contract and each such party forever waives any such defense.

9.13 <u>Counterparts</u>. This Agreement may be executed in multiple counterparts, including by electronic transmission, any one of which need not contain the signature of more than one party hereto, but all such counterparts taken together shall constitute one and the same instrument.

9.14 Governing Law.

- (a) This Agreement, together with all Proceedings, issues and questions concerning the construction, validity, interpretation and enforceability of this Agreement and the exhibits and schedules hereto (whether in contract or tort) that may be based upon, arise out of or relate to this Agreement or the negotiation, execution or performance of this Agreement (including any Proceeding or cause of action based upon, arising out of or related to any representation or warranty made in or in connection with this Agreement), or the Transactions, shall be governed by, and construed in accordance with, the Laws of the State of Florida applicable to agreements executed and performed entirely within such State, without giving effect to any choice of law or conflict of law rules or provisions (whether of the State of Florida or any other jurisdiction), that would cause the application of the Laws of any jurisdiction other than the State of Florida.
- (b) Notwithstanding anything herein to the contrary, the parties hereto agree that any dispute, claim, cross-claim, third-party claim, legal action, suit, proceeding or controversy of any kind or description, whether in law or in equity, whether in contract or in tort or otherwise, (i) involving or against a Debt Financing Source arising out of or relating hereto, including but not limited to any dispute arising out of or relating in any way to the Debt Financing or the Debt Financing Commitment Letter or the performance thereof, or any of the transactions contemplated by this Agreement, shall be governed by, and construed in accordance with, the Laws of the State of New York, without regard to conflict of law principles thereof and (ii) involving any interpretation or application of "Company Material Adverse Effect" or any similar term, including, without limitation, within the purview of the preceding clause (i), shall be shall be governed by, and construed in accordance with, the Laws of the State of Delaware, without regard to conflict of law principles thereof.

9.15 Consent to Jurisdiction.

- (a) THE PARTIES AGREE THAT JURISDICTION AND VENUE IN ANY SUIT, ACTION, OR PROCEEDING BROUGHT BY ANY PARTY IN CONNECTION WITH THIS AGREEMENT, THE TRANSACTIONS, OR THE PERFORMANCE OF THE OBLIGATIONS IMPOSED HEREUNDER SHALL PROPERLY AND EXCLUSIVELY LIE IN THE FEDERAL AND STATE COURTS OF THE UNITED STATES OF AMERICA LOCATED IN THE STATE OF FLORIDA (OR, SOLELY TO THE EXTENT SUCH COURT DECLINES JURISDICTION OR DOES NOT HAVE SUBJECT MATTER JURISDICTION, ANY OTHER FEDERAL OR STATE COURT LOCATED IN THE STATE OF FLORIDA). EACH PARTY ALSO AGREES NOT TO BRING ANY SUIT, ACTION, OR PROCEEDING IN CONNECTION WITH THIS AGREEMENT, THE TRANSACTIONS, OR THE PERFORMANCE OF THE OBLIGATIONS IMPOSED HEREUNDER IN ANY OTHER COURT. BY EXECUTION AND DELIVERY OF THIS AGREEMENT, EACH PARTY IRREVOCABLY SUBMITS TO THE JURISDICTION OF SUCH COURTS FOR ITSELF AND IN RESPECT OF ITS PROPERTY WITH RESPECT TO ANY SUCH SUIT, ACTION, OR PROCEEDING. THE PARTIES IRREVOCABLY AGREE THAT VENUE WOULD BE PROPER IN SUCH COURT, AND HEREBY WAIVE ANY OBJECTION THAT ANY SUCH COURT IS AN IMPROPER OR INCONVENIENT FORUM FOR THE RESOLUTION OF SUCH SUIT, ACTION, OR PROCEEDING. EACH PARTY TO THIS AGREEMENT IRREVOCABLY CONSENTS TO SERVICE OF PROCESS IN THE MANNER PROVIDED BY FOR NOTICES IN SECTION 9.2. NOTHING IN THIS AGREEMENT WILL AFFECT THE RIGHT OF ANY PARTY TO THIS AGREEMENT TO SERVE PROCESS IN ANY OTHER MANNER PERMITTED BY LAW.
- (b) Notwithstanding anything to the contrary contained herein, each party to this Agreement acknowledges and irrevocably agrees (i) that any action, suit, claim or proceeding, cause of action, cross-claim or third-party claim of any kind of description, whether in law or in equity, whether in contract or in tort or otherwise, involving or against any of the Debt Financing Sources or any affiliate thereof arising out of or relating to this Agreement or any Debt Financing Commitment Letter or the performance thereunder shall be

subject to the exclusive jurisdiction of any state or federal court sitting in the Borough of Manhattan in the City and State of New York, and any appellate court from any thereof, (ii) not to bring or permit any of their affiliates to bring or support anyone else in bringing any such action or proceeding in any other court, (iii) to waive any right to trial by jury in respect of any such action or proceeding, (iv) that none of the Debt Financing Sources will have any liability to the Company (in each case, other than the Parent Related Parties) relating to or arising out of this Agreement, the Debt Financing or any of the transactions contemplated hereby or thereby or the performance of any services thereunder, whether in law or in equity, whether in contract or in tort or otherwise (provided that, notwithstanding the foregoing, nothing herein shall affect the rights of the Parent Related Parties against the Debt Financing Sources with respect to the Debt Financing or any of the transactions contemplated hereby or any services thereunder), (v) that the Debt Financing Sources and their respective affiliates are express third-party beneficiaries of this Section 9.15(b), and (vi) Section 9.3 and this Section 9.15 and the definitions of "Company Material Adverse Effect" and "Debt Financing Sources" shall not be amended, modified or waived (including any definitions in this Agreement to the extent such amendment or waiver would modify any such foregoing Sections or provisions) in any way adverse to the Debt Financing Sources without the prior written consent of the Debt Financing Sources; provided that, notwithstanding the foregoing, nothing herein shall affect the rights of the Parent Related Parties against the Debt Financing Sources with respect to the Debt Financing or any of the transactions contemplated hereby or any services thereunder. For clarity, in no event shall the provisions of this Section 9.15(b) apply to Parent or its affiliates, regardless of whether any such Person is a lender, Debt Financing Source or an affiliate thereof.

- 9.16 <u>Payments under this Agreement</u>. Each party agrees that all amounts required to be paid hereunder shall be paid in United States currency and, except as otherwise expressly set forth in this Agreement, without discount, rebate, reduction or withholding and not subject counterclaim or offset, on the dates required hereby (with time being of the essence).
- 9.17 Non-Recourse. Notwithstanding anything herein to the contrary, this Agreement may only be enforced against, and any Proceeding (whether in Contract or in tort, in Law or in equity or otherwise, or granted by statute or otherwise, whether by or through attempted piercing of the corporate, limited partnership or limited liability company veil or any other theory or doctrine, including alter ego or otherwise) based upon, arising out of, or related to or by reason of (i) this Agreement or any other Transaction Document or the Transactions, (ii) the negotiation, execution or performance this Agreement, any other Transaction Document or any other agreement referenced herein or therein (including any representation or warranty made in, in connection with, or as an inducement to, this Agreement, any other Transaction Document or such other agreement), (iii) any breach or violation of this Agreement, any other Transaction Document or any other agreement referenced herein or therein or (iv) any failure of the transactions contemplated hereunder or under any Transaction Document or any other agreement referenced herein or therein to be consummated may only be brought against, the Persons that are expressly named as parties hereto or thereto, as applicable (together with any assignee of a party hereto pursuant to Section 9.3 (Assignment)) and then only with respect to the specific obligations set forth herein with respect to such party. In furtherance and not in limitation of the foregoing, and notwithstanding anything contained in this Agreement, any other Transaction Document or any other document or certificate referenced herein or therein or otherwise to the contrary, each party hereto covenants, agrees and acknowledges, on behalf of itself and the Company Related Parties and Parent Related Parties, as applicable, that no recourse under this Agreement, any other Transaction Document or any other document or certificate referenced herein or therein or in connection with any transactions contemplated hereby or thereby shall be sought or had against any other person, including any Parent Related Party or Company Related Party, and no other person, including any Parent Related Party or Company Related Party, shall have any liabilities or obligations (whether in Contract or in tort, in Law or in equity or otherwise, or granted by statute or otherwise, whether by or through attempted piercing of the corporate, limited partnership or limited liability company veil or any other theory or doctrine, including alter ego or otherwise) for any claims, causes of action, obligations or Liabilities arising under, out of, in connection with or related to the items in the immediately preceding clauses (i) through (iv), it being expressly agreed and acknowledged that no Liability or losses whatsoever shall attach to, be imposed on or otherwise be incurred by any of the aforementioned, as such, arising under, out of, in connection with or related to the items in the immediately preceding clauses (i) through (iv), in each case, except for claims that the Company, Parent or Merger Sub, as applicable, may assert (subject in all respects to the limitations set forth in this Agreement) (x) against any person that is party to and solely pursuant to the terms and conditions of, the Confidentiality Agreement, or (y) against Parent and Merger Sub solely in accordance with, and pursuant to the terms and conditions of, this Agreement. Notwithstanding anything to the contrary herein or otherwise, no Parent Related Party or Company

Related Party shall be responsible or liable for any multiple, consequential, indirect, special, statutory, exemplary or punitive damages which may be alleged as a result of this Agreement, the other Transaction Documents or any other agreement referenced herein or therein or the transactions contemplated hereunder or thereunder, or the termination or abandonment of any of the foregoing.

- 9.18 Disclosure Schedules. The parties hereto agree that any reference in a particular Section of the Disclosure Schedule shall be deemed to be an exception to (or, as applicable, a disclosure for purposes of), the representations and warranties (or covenants, as applicable), of the relevant party that are contained in the corresponding Section of this Agreement and any other representations and warranties of such party that is contained in this Agreement to which the relevance of such item thereto is reasonably apparent on its face. Each party hereto has or may have set forth information in the Disclosure Schedules in a section thereof that corresponds to the Section of this Agreement to which it relates. The specification of any dollar amount contained in the representations or warranties in this Agreement, or the fact that any item of information is disclosed in the Disclosure Schedule shall not be construed to mean that such information is required to be disclosed by this Agreement. The mere inclusion of an item in the Disclosure Schedule as an exception to (or, as applicable, a disclosure for purposes of) a representation or warranty shall not be deemed an admission that (a) such item represents a material exception or material fact, event or circumstance or that such item has had or would reasonably be expected to have a Company Material Adverse Effect or Parent Material Adverse Effect, as applicable, or (b) such information (or any non-disclosed information of comparable or greater significance) is required to be disclosed by the terms of this Agreement or is material to the business, results of operations or financial condition of the Company, Parent or Merger Sub, as applicable. Capitalized terms used and not otherwise defined in the Disclosure Schedule shall have the meanings given to them in this Agreement.
- 9.19 <u>Survival</u>. The representations, warranties, covenants and agreements of the parties hereto contained in this Agreement shall not survive the Closing except that this <u>Section 9.19</u> shall not limit any covenant or agreement of the parties which by its terms contemplates performance after the Effective Time, which shall survive to the extent expressly provided for herein.

9.20 Waiver of Conditions.

- (a) The conditions to the obligations of each party hereto to consummate the Transactions are for the sole benefit of each such party, and may be waived only by each such party in whole or in part to the extent permitted by applicable Laws.
- (b) No failure or delay by any party hereto in exercising any right, power or privilege hereunder shall operate as a waiver thereof, nor shall any single or partial exercise thereof preclude any other or further exercise thereof or the exercise of any other right, power or privilege. The rights and remedies herein provided shall be cumulative and not exclusive of any rights or remedies provided by applicable Law.
- 9.21 Obligations of Parent, Merger Sub and the Company. Whenever this Agreement requires a Subsidiary of Parent (including Merger Sub) to take any action, such requirement shall be deemed to include an undertaking on the part of Parent to cause such Subsidiary to take such action. Whenever this Agreement requires a Subsidiary of the Company to take any action, such requirement shall be deemed to include an undertaking on the part of the Company to cause such Subsidiary to take such action.

IN WITNESS WHEREOF, Parent, Merger Sub and the Company have caused this Agreement to be executed as of the date first written above by their respective officers or managers thereunto duly authorized.

Parent:

BLUE HORIZON PARTNERS, INC.

By: /s/ Matt Herndon

Name: Matt Herndon Title: President

Merger Sub:

BLUE HORIZON PARTNERS MERGER SUB, INC.

By: /s/ Matt Herndon

Name: Matt Herndon Title: President

The Company:

PATRIOT TRANSPORTATION HOLDING, INC.

By: /s/ Robert E. Sandlin

Name: Robert E. Sandlin

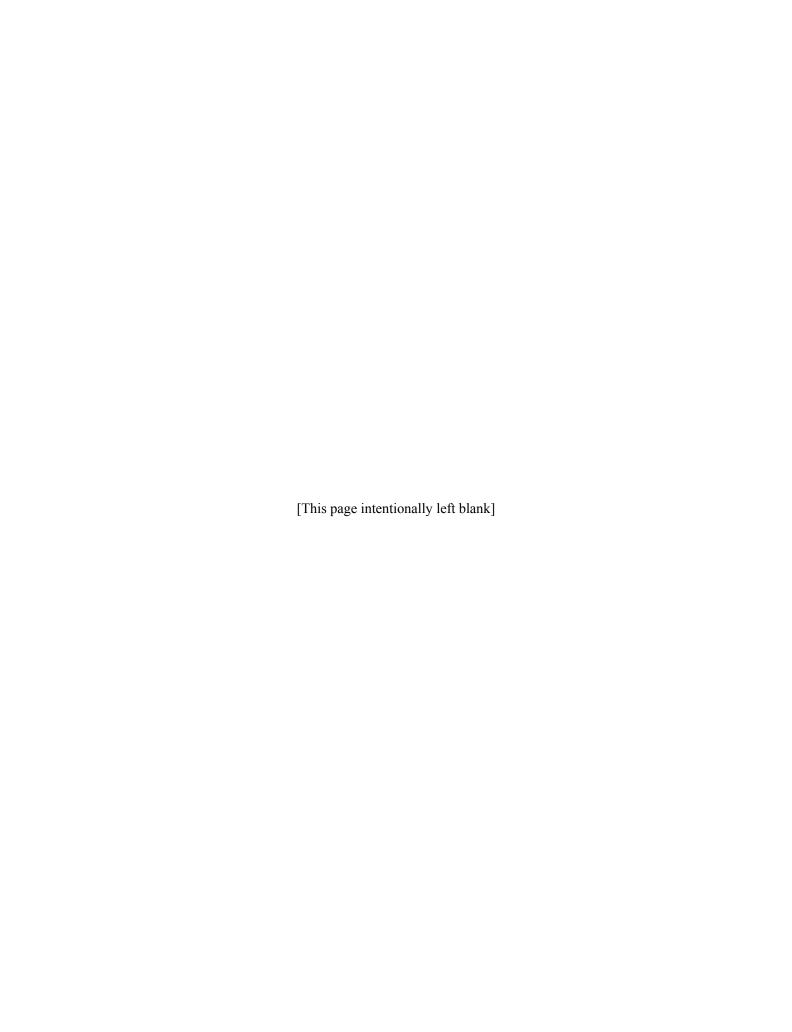
Title: President and Chief Executive Officer

EXHIBIT A

FORM OF ARTICLES OF INCORPORATION OF SURVIVING CORPORATION

Amended and Restated Articles of Incorporation of PATRIOT TRANSPORTATION HOLDING, INC.

Article I:	The name of the corporation is:				
	Patriot Transportation Holding, Inc.				
Article II:	The principle place of business address is:				
	4312 S. Georgia Place Oklahoma City, OK 73129				
	The mailing address of the corporation is:				
	4312 S. Georgia Place Oklahoma City, OK 73129				
Article II:	The purpose for which this corporation is organized is:				
	Any and all lawful business.				
Article IV:	The number of shares the corporation is authorized to issue is:				
	100,000				
Article V:	The name and Florida street address of the registered agent is:				
	[] []				
	I certify that I am familiar with and accept the responsibilities of the registered agent.				
	Registered Agent Signature:				
Article VI:	The name and address of the incorporator is:				
	[] []				
Article VII:	The effective date for these Amended and Restated Articles of Incorporation shall be:				
	[]				



LETTERHEAD OF CASSEL SALPETER & CO., LLC

November 1, 2023

Patriot Transportation Holding, Inc. 200 West Forsyth St., 7th Floor Jacksonville, FL 32202 Attention: Board of Directors

Members of the Board of Directors:

We have been advised that Patriot Transportation Holding, Inc. (the "Company") intends to enter into an Agreement and Plan of Merger (the "Merger Agreement") by and among the Company, Blue Horizon Partners, Inc. ("Parent") and Blue Horizons Merger Sub, Inc. a wholly owned subsidiary of Parent ("Merger Sub"), pursuant to which, among other things, Merger Sub will merge (the "Merger") with the Company, each outstanding share of common stock, par value \$0.10 per share ("Company Common Stock"), of the Company will be converted into the right to receive \$16.26 in cash (the "Merger Consideration") and the Company will become a wholly owned subsidiary of Parent.

You have requested that Cassel Salpeter & Co., LLC render an opinion (this "Opinion") to the Board of Directors of the Company (the "Board") as to whether, as of the date of this Opinion, the Merger Consideration to be received by the holders of the Company Common Stock in the Merger pursuant to the Merger Agreement is fair, from a financial point of view, to such holders.

In arriving at this Opinion, we have made such reviews, analyses, and inquiries as we have deemed necessary and appropriate under the circumstances. Among other things, we have:

- Reviewed an execution copy, received by us on October 31, 2023, of the Merger Agreement.
- Reviewed certain publicly available financial information and other data with respect to the Company that
 we deemed relevant.
- Reviewed certain other information and data with respect to the Company made available to us by the Company, including projections with respect to the future financial performance of the Company prepared by management of the Company (the "Projections"), and other internal financial information furnished to us by or on behalf of the Company.
- Considered and compared the financial and operating performance of the Company with that of companies with publicly traded equity securities that we deemed relevant.
- Considered the publicly available financial terms of certain transactions that we deemed relevant.
- Discussed the business, operations, and prospects of the Company and the proposed Merger with the Company's management and certain of the Company's representatives.
- Conducted such other analyses and inquiries, and considered such other information and factors, as we deemed appropriate.

This Opinion only addresses whether, as of the date hereof, the Merger Consideration to be received by the holders of Company Common Stock in the Merger pursuant to the Merger Agreement is fair, from a financial point of view, to such holders and does not address any other terms, aspects, or implications of the Merger, the Merger Agreement or any related transaction or agreement, including, without limitation, (i) any term or aspect of the Merger that is not susceptible to financial analyses, (ii) any term, aspect or implication of the support agreements to be entered into by certain stockholders of the Company pursuant to which such stockholders will appoint a proxy holder to vote all of the shares of Company Common Stock owned by them in favor of the approval and adoption of the Merger Agreement and the Merger, (iii) the fairness of the Merger, or all or any portion of the Merger Consideration, to any other security holders of the Company or any other person or any creditors or other constituencies of the Company or any other person, nor (iv) the fairness of the amount or nature, or any other aspect, of any compensation or consideration payable to or received by any officers, directors, or employees of any parties to the Merger, or any

class of such persons, relative to the Merger Consideration to be received by the holders of Company Common Stock in the Merger pursuant to the Merger Agreement, or otherwise. We are not expressing any view or opinion as to the prices at which shares of Company Common Stock or any other security of the Company may trade or be purchased or sold at any time.

This Opinion does not address the relative merits of the Merger as compared to any alternative transaction or business strategy that might exist for the Company, or the merits of the underlying decision by the Board or the Company to engage in or consummate the Merger. The financial and other terms of the Merger were determined pursuant to negotiations between the parties to the Merger Agreement and were not determined by or pursuant to any recommendation from us. We have not been requested to, and did not, (a) solicit indications of interest from third parties regarding a potential transaction involving the Company, (b) initiate or participate in any discussions or negotiations with third parties with respect to the Merger, the securities, assets, businesses or operations of the Company or any other party, or any alternatives to the Merger, (c) negotiate the terms of the Merger, or (d) advise the Board, the Company or any other party with respect to alternatives to the Merger. We expect to be authorized in accordance with the Merger Agreement to solicit third party indications of interest in acquiring the Company for a prescribed period following the execution of the Merger Agreement, subject to the terms, conditions and procedures set forth therein.

In arriving at this Opinion, we have, with your consent, relied upon and assumed, without independently verifying, the accuracy and completeness of all of the financial and other information that was supplied or otherwise made available to us or available from public sources, and we have further relied upon the assurances of the Company's management that they were not aware of any facts or circumstances that would make any such information inaccurate or misleading. We are not legal, tax, accounting, environmental or regulatory advisors, and we do not express any views or opinions as to any legal, tax, accounting, environmental or regulatory matters relating to the Company, the Merger or otherwise. We understand and have assumed that the Company has obtained or will obtain such advice as it deems necessary or appropriate from qualified legal, tax, accounting, environmental, regulatory, and other professionals, that such advice is sound and reasonable and that the Board and the Company have acted or will act in accordance therewith. We have assumed at your direction that the Projections were reasonably prepared on a basis reflecting the best currently available estimates and judgments of the management of the Company with respect to the future financial performance of the Company, and we have assumed at your direction that the Projections provide a reasonable basis upon which to analyze and evaluate the Company and form an opinion. At your direction, we have used and relied upon the Projections for purposes of our analyses and this Opinion. We express no view or opinion with respect to the Projections or the assumptions on which they are based. We have not evaluated the solvency or creditworthiness of the Company, Parent or any other party to the Merger, the fair value of the Company or any of its assets or liabilities, or whether the Company, Parent or any other party to the Merger is paying or receiving reasonably equivalent value in the Merger under any applicable foreign, state, or federal laws relating to bankruptcy, insolvency, fraudulent transfer, or similar matters, nor have we evaluated, in any way, the ability of the Company, Parent or any other party to the Merger to pay its obligations when they come due. We have not physically inspected the Company's properties or facilities and have not made or obtained any evaluations or appraisals of the Company's assets or liabilities (including any contingent, derivative, or off-balance-sheet assets and liabilities). We have not attempted to confirm whether the Company has good title to its assets. Our role in reviewing any information was limited solely to performing such reviews as we deemed necessary to support our own advice and analysis and was not on behalf of the Board, the Company, or any other party.

We have assumed, with your consent, that the Merger will be consummated in a manner that complies in all respects with applicable foreign, federal, state, and local laws, rules, and regulations and that, in the course of obtaining any regulatory or third party consents, approvals, or agreements in connection with the Merger, no delay, limitation, restriction, or condition will be imposed that would have an adverse effect on the Company or the Merger. We also have assumed, with your consent, that the final executed form of the Merger Agreement will not differ in any material respect from the execution copy we have reviewed and that the Merger will be consummated on the terms set forth in the Merger Agreement, without waiver, modification, or amendment of any term, condition, or agreement thereof that is material to our analyses or this Opinion. We have also assumed that the representations and

warranties of the parties to the Merger Agreement contained therein are true and correct and that each such party will perform all of the covenants and agreements to be performed by it under the Merger Agreement. We offer no opinion as to the contractual terms of the Merger Agreement or the likelihood that the conditions to the consummation of the Merger set forth in the Merger Agreement will be satisfied.

Our analyses and this Opinion are necessarily based upon market, economic, and other conditions as they exist on, and could be evaluated as of, the date hereof. Accordingly, although subsequent developments may arise that would otherwise affect this Opinion, we do not assume any obligation to update, review, or reaffirm this Opinion to you or any other person or otherwise to comment on or consider events occurring or coming to our attention after the date hereof.

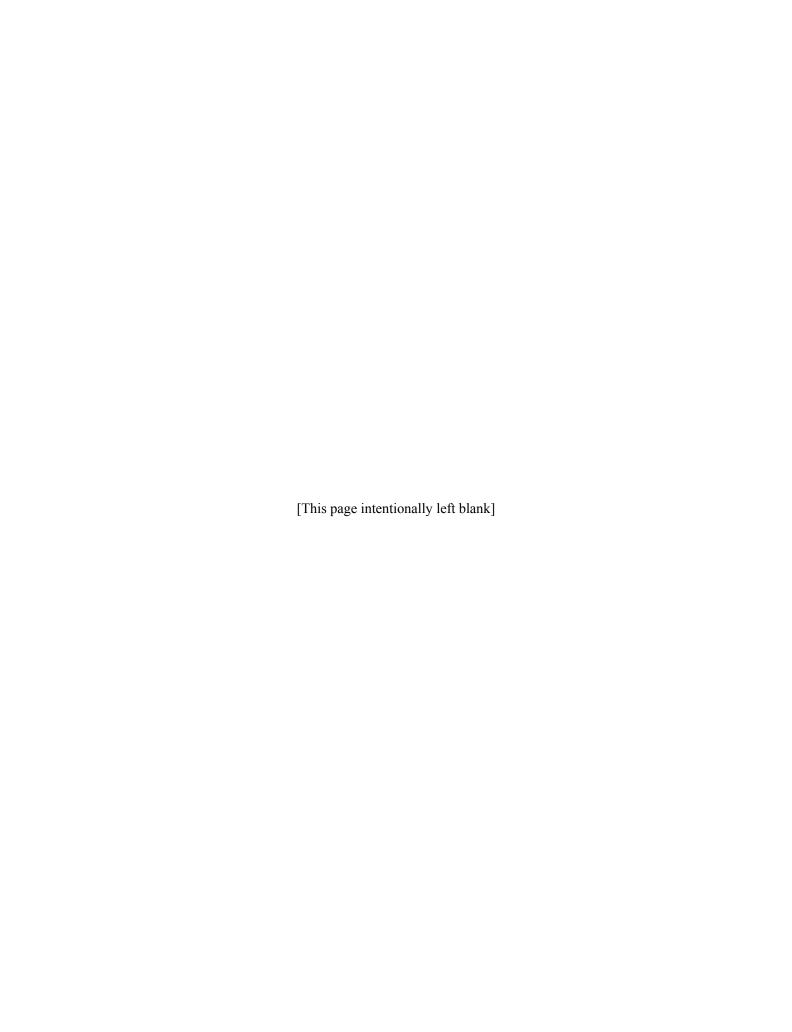
This Opinion is addressed to the Board for the use and benefit of the members of the Board (in their capacities as such) in connection with the Board's evaluation of the Merger and may not be used for any other purpose without our prior written consent. This Opinion is not intended to and does not constitute advice or a recommendation to any of the Company's stockholders or any other security holders as to how such holder should vote or act with respect to any matter relating to the Merger or otherwise.

We will receive a fee for rendering this Opinion, no portion of which is contingent upon the completion of the Merger. In addition, the Company has agreed to reimburse certain of our expenses and to indemnify us and certain related parties for certain liabilities that may arise out of our engagement or the rendering of this Opinion. In accordance with our policies and procedures, a fairness committee was not required to, and did not, approve the issuance of this Opinion.

Based upon and subject to the foregoing, it is our opinion that, as of the date of this Opinion, the Merger Consideration to be received by the holders of Company Common Stock in the Merger pursuant to the Merger Agreement is fair, from a financial point of view, to such holders.

Very truly yours,

/s/ Cassel Salpeter & Co., LLC



Annex C

IRREVOCABLE PROXY AND AGREEMENT

This Irrevocable Proxy and Agreement (this "<u>Proxy and Agreement</u>"), granted and entered into as of November 1, 2023, by each of the Persons set forth on <u>Exhibit A</u> (each, a "<u>Stockholder</u>" and, collectively, the "<u>Stockholders</u>") to and with each of the members of the Company Board who is not a Stockholder (each a "<u>Proxy Holder</u>") of Patriot Transportation Holding, Inc., a Florida corporation (the "<u>Company</u>"), and the Company. Capitalized terms used but not defined herein will have the meanings given to them in the Merger Agreement (as defined below).

RECITALS

WHEREAS, concurrently with the execution and delivery of this Proxy and Agreement, (i) the Company, (ii) Blue Horizon Partners, Inc., an Oklahoma corporation ("<u>Acquiror</u>") and (iii) Blue Horizon Partners Merger Sub, Inc., a Florida corporation and wholly owned subsidiary of Acquiror ("<u>Merger Sub</u>"), are entering into an Agreement and Plan of Merger (as may be amended from time to time, the "<u>Merger Agreement</u>"), which provides for the merger of Merger Sub with and into the Company (the "<u>Merger</u>"), with the Company surviving the Merger as a wholly owned subsidiary of Acquiror;

WHEREAS, as of October 26, 2023 (the "Reference Date"), each Stockholder is the record owner of the number of shares of common stock, par value \$0.10 per share, of the Company (the "Company Common Stock") set forth opposite such Stockholder's name on Exhibit A hereto under the heading "Owned Shares" (the "Owned Shares"). The total set forth opposite each Stockholder's name being all of the shares of Company Common Stock owned of record by such Stockholder as of the Reference Date, and the aggregate of the shares set forth in Exhibit A being all of the shares of Company Common Stock for which the any Stockholder is a "beneficial owner" (within the meaning of Rule 13d-3 under the Exchange Act) as of the Reference Date; and

WHEREAS, as a condition to the willingness of the Company and Acquiror to enter into the Merger Agreement and as an inducement and in consideration therefor, the Company Board has requested that each Stockholder agree, and each Stockholder has agreed, to grant the irrevocable proxy set forth herein and to agree to the other matters set forth in this Proxy and Agreement.

NOW, THEREFORE, in consideration of the foregoing and intending to be legally bound hereby, each of the Stockholders hereby grants the irrevocable proxy set forth below and the Stockholders, the Proxy Holders and the Company otherwise agrees as follows:

1. Irrevocable Proxy. Each Stockholder hereby irrevocably appoints the Proxy Holders, or any of them, with full power of substitution and resubstitution and power to act alone, as such Stockholder's proxy and attorney-in-fact, to vote all of the Owned Shares of such Stockholder and any additional shares of Company Common Stock acquired by such Stockholder or its respective controlled affiliates after the Reference Date and prior to the Termination Date (including by purchase, gift, bequest or other transfer, as a result of a stock split, reverse stock split, stock dividend or distribution or any change in Common Stock by reason of any recapitalization, reorganization, combination, reclassification, exchange of shares or similar transaction, or upon exercise, vesting, or conversion of any securities (including any Company Stock Options, Company Stock Appreciation Rights, Company restricted stock, Company performance award, or any other equity awards)) (collectively, and together with such Stockholder's Owned Shares, such Stockholder's "Covered Shares") at the Company Meeting and at every other meeting of Company stockholders, including any postponement, recess or adjournment thereof, or in any other circumstance, however called, and to execute consents with respect all of such Stockholder's Covered Shares as follows: (a) in favor of (i) the adoption of the Merger Agreement and the approval of the Merger, (ii) the approval of any advisory proposal with respect to "golden parachute compensation," (iii) the approval of any proposal to adjourn or postpone any Company Meeting to a later date if the Company proposes or requests such postponement or adjournment, and (iv) the approval of any other proposal to be voted upon or consented to by the Company stockholders at any Company Meeting or other meeting of stockholders or in respect of any proposed action by written consent, the approval of which is necessary for the consummation of the Merger and the other transactions contemplated by the Merger Agreement, but only to the extent that such Covered Shares are entitled to be voted on or consent to such proposal, and (b) against (i) any proposal, action, or agreement that would reasonably be expected to result in a breach of any covenant, representation or warranty or other obligation or agreement of the Company contained in the Merger Agreement or that would reasonably be expected to result in any condition set forth in the Merger Agreement not being satisfied or not being fulfilled prior to the Termination Date (as defined in below), (ii) any proposal to amend the Company Charter or Company Bylaws, (iii) any Acquisition Proposal, (iv) any reorganization, dissolution, liquidation, winding up or similar extraordinary transaction involving the Company (except as contemplated by the Merger Agreement) and (v) any other proposal, action or agreement that would reasonably be expected to prevent or materially impede or materially delay the approval of the Merger Agreement or the consummation of the Merger or any of the other transactions contemplated by the Merger Agreement, (clauses (a) and (b) collectively, the "Supported Matters"); provided that, such Stockholder will retain at all times the right to vote such Stockholder's Covered Shares (or to direct how such Covered Shares will be voted) in such Stockholder's sole discretion on matters other than Supported Matters.

Each Stockholder hereby affirms that the irrevocable proxy set forth in this <u>Section 1</u> is given in connection with the Company's execution of the Merger Agreement, and further affirms that the irrevocable proxy is coupled with an interest, is intended to be irrevocable in accordance with the provisions of Section 607.0722 of the FBCA and may under no circumstances be revoked prior to the Termination Date. The irrevocable proxy granted by each Stockholder herein is a durable power of attorney and will survive the dissolution, bankruptcy or incapacity of such Stockholder. Notwithstanding the foregoing, the proxy and appointment granted hereby will be automatically revoked, without any action by any Stockholder, upon any termination of this Proxy and Agreement pursuant to <u>Section 2</u>.

Except as permitted by Section 5.3 of the Merger Agreement, no Stockholder will take any action that would reasonably be expected to prevent or materially impair or materially delay the consummation of the transactions contemplated by this Proxy and Agreement.

Each of the Proxy Holders agrees that, prior to the Termination Date, he or she will vote or consent in respect of, or cause to be voted or consents to be executed in respect of, all of the Covered Shares of each of the Stockholders at the Company Meeting and at every other meeting of Company stockholders, including any postponement, recess or adjournment thereof, or in any other circumstance, however called, and to execute consents with respect to all of such Stockholder's Covered Shares, in favor of the Supported Matters set forth in clause (a) of the first paragraph of this Section 1 and against the Supported Matters set forth in clause (b) of the first paragraph of this Section 1. The Company will ensure that the Proxy Holders comply with the foregoing sentence. Without limiting the obligations of each Proxy Holder hereunder, the parties acknowledge and agree that obligations of the Proxy Holders hereunder will be exercised by the consent of a majority of all Proxy Holders.

2. <u>Termination</u>. This Proxy and Agreement will be revoked and terminated automatically and without further action upon the earliest to occur of: (i) the valid termination of the Merger Agreement in accordance with its terms or (ii) the Effective Time (such date, the "<u>Termination Date</u>"); <u>provided</u> that the provisions set forth in <u>Sections 9</u> through <u>23</u> will survive the revocation and termination of this Proxy and Agreement; and <u>provided further</u> that, the revocation and termination of this Proxy and Agreement will not prevent any party hereto or the Acquiror from seeking any remedies (at law or in equity) against any party hereto for that party's Willful Breach of this Proxy and Agreement that may have occurred on or before such termination. For the purpose hereof, "<u>Willful Breach</u>" means a material breach of any covenant or agreement in this of this Proxy and Agreement that is a consequence of an act or failure to act undertaken by the breaching party with the actual knowledge that such party's action or failure to act would result in or constitute a material breach of this Proxy and Agreement.

3. Certain Covenants of the Stockholders.

3.1 <u>Transfers</u>. Beginning on the date hereof until the Termination Date, each Stockholder hereby covenants and agrees that, except as expressly permitted by this Proxy and Agreement, (a) such Stockholder will not, directly or indirectly (i) tender any Covered Shares into any tender or exchange offer, (ii) offer, sell, transfer, assign, exchange, pledge, hypothecate, encumber or otherwise dispose of (collectively, "<u>Transfer</u>") or enter into any contract, option, agreement, understanding or other arrangement with respect to the Transfer of, any Covered Shares or beneficial ownership, voting power or any other interest thereof or therein (including by operation of law), (iii) grant any proxies or powers of attorney, deposit any Covered Shares into a voting trust or enter into a voting agreement with respect to any Covered Shares that is inconsistent with this Proxy and Agreement, or (iv) commit or agree to take any of the foregoing actions. Notwithstanding the foregoing, this Proxy and Agreement will not restrict Transfers by a Stockholder of any or all of its Covered Shares to any of

its affiliates, <u>provided</u>, that prior to and as a condition to the effectiveness of such Transfer, such affiliate will have executed and delivered to the Company a counterpart of this Proxy and Agreement pursuant to which such affiliate will be bound by all of the terms and provisions of this Proxy and Agreement. Any Transfer in violation of this Section 3.1 will be void *ab initio*.

3.2 <u>Documentation and Information</u>. Each Stockholder will permit and hereby consents to and authorizes the Company and Acquiror to publish and disclose in all documents and schedules filed with the SEC, and any press release or other disclosure document that the Company or Acquiror reasonably determines to be necessary in connection with the Merger Agreement and any of the transactions contemplated by the Merger Agreement, including a copy of this Proxy and Agreement, the identity of each Stockholder and their respective ownership of Covered Shares and the nature of the Stockholders' commitments and obligations under this Proxy and Agreement.

3.3 Go-Shop; No Solicitation.

- (a) Each Stockholder hereby covenants and agrees that, from and after the No-Shop Period Start Date until the Termination Date, except as expressly contemplated by this Proxy and Agreement, such Stockholder will not, and will cause its Representatives not to, directly or indirectly (i) solicit, initiate, propose or knowingly induce the making, submission or announcement of, or knowingly encourage, facilitate or assist, any Inquiry or proposal that constitutes, or would reasonably be expected to lead to, an Acquisition Proposal; (ii) furnish to any person other than Parent, Merger Sub, and their respective affiliates (each such person, a "Third Party"), any non-public information relating to such Stockholder, its Covered Shares, the Company or any of its Subsidiaries or afford to any Third Party access to the properties, assets, books, records or other non-public information, or to any personnel, of the Company or its Subsidiaries, in any such case with the intent to induce the making, submission or announcement of, or to knowingly encourage, facilitate or assist an Acquisition Proposal or any Inquiries or the making of any proposal or offer that would reasonably be expected to lead to an Acquisition Proposal; (iii) participate or engage in discussions, communications or negotiations with any Third Party with respect to an Acquisition Proposal or Inquiry (other than informing such Third Parties of the provisions contained in this Section 3.3); (iv) approve, endorse or recommend any proposal that constitutes or would reasonably be expected to lead to, an Acquisition Proposal; (v) enter into any letter of intent, agreement in principle, memorandum of understanding, merger agreement, acquisition agreement or other Contract relating to an Acquisition Proposal or Acquisition Transaction; or (vi) authorize or commit to do any of the foregoing, in each case except to the same extent that the Company is permitted to engage in, or take, any of the foregoing activities pursuant to and in compliance with Section 5.3 of the Merger Agreement. Each Stockholder hereby represents and warrants that such Stockholder has read Section 5.3 of the Merger Agreement and agrees not to facilitate or participate in any actions prohibited thereby.
- (b) From the date hereof until the No-Shop Period Start Date, each Stockholder will substantially concurrently (and, in any event, within twenty-four (24) hours) make available to Acquiror any non-public information concerning the Company and its Subsidiaries that is provided by or on behalf of such Stockholder to any Person or its Representatives pursuant to Section 5.3(a) of the Merger Agreement that was not previously made available to Acquiror and will not provide to any such Person any non-public information of or relating to Acquiror, Merger Sub or any of their respective affiliates or Representatives.
- (c) From and after the No-Shop Period Start Date until the Termination Date, each Stockholder will promptly (and, in any event, within thirty-six (36) hours) notify the Company and Acquiror in writing if any of the following are received by such Stockholder or any of its Representatives: any Acquisition Proposals, including copies of any written materials relating thereto, any Inquiries, offers or proposals or requests for non-public information or discussions that constitute or would reasonably be expected to lead to an Acquisition Proposal, or any material revisions to the terms and conditions of any pending Acquisition Proposal disclosed pursuant to this Section 3.3(c). Such notice must include (i) the identity of the Third Party making such Inquiries, offers or proposals, (ii) a summary of the material terms and conditions of such Inquiries, offers or proposals to the extent such material terms and conditions are not included in the written materials provided in the following clause (iii); and (iii) copies of any written materials relating thereto provided to such Stockholder or any of its Representatives. Thereafter, each Stockholder will keep the Company and Acquiror reasonably informed, on a reasonably prompt basis (and in any event within twenty-four (24) hours after receipt) as requested by the Company or Acquiror, of the status (and

supplementally provide the material terms or changes to the terms) of any such Inquiries, offers or proposals (including any amendments thereto and copies of any new, amended or revised written materials relating thereto provided to such Stockholder or any of its Representatives) and the status of any such discussions or negotiations.

- 4. <u>Representations and Warranties of the Stockholders</u>. Each Stockholder hereby represents and warrants as follows:
 - 4.1 <u>Due Authority.</u> Such Stockholder, if not a natural person, is a legal entity duly organized, validly existing and in good standing under the Laws of its jurisdiction of formation. Such Stockholder has all requisite corporate or other similar power and authority and has taken all corporate or other similar action necessary (including approval by the board of directors or applicable corporate bodies) to grant the irrevocable proxy, and execute, deliver, comply with and perform its obligations, under this Proxy and Agreement in accordance with the terms hereof and to consummate the transactions contemplated hereby, and no other action on the part of or vote of holders of any equity securities of such Stockholder is necessary to authorize the grant of the irrevocable proxy, and the execution and delivery of, compliance with and performance, by such Stockholder under and of this Proxy and Agreement. This Proxy and Agreement has been duly executed and delivered by the Stockholder and, assuming the due execution and delivery of this Proxy and Agreement by all of the other parties hereto, constitutes a legal, valid and binding agreement of such Stockholder enforceable against such Stockholder in accordance with its terms, except as such enforceability may be limited by applicable bankruptcy, insolvency, reorganization, moratorium and other similar Laws affecting or relating to creditors' rights generally.
 - 4.2 No Conflict. The grant of the irrevocable proxy, and the execution and delivery of, compliance with and performance, by such Stockholder under and of this Proxy and Agreement do not and will not (i) if not a natural person, conflict with or result in any violation or breach of any provision of the certificate of formation or operating agreement or similar organizational documents of such Stockholder, (ii) conflict with or result in a violation or breach of any applicable Law, (iii) require any consent by any Person under, constitute a default, or an event that, with or without notice or lapse of time or both, would constitute a default under, or cause or permit the termination, cancellation or acceleration of any right or obligation or the loss of any benefit to which such Stockholder is entitled, under any Contract binding upon such Stockholder, or to which any of its properties, rights or other assets are subject or (iv) result in the creation of a Lien (other than Permitted Liens) on any of the properties or assets (including intangible assets) of such Stockholder, except in the case of clauses (ii), (iii) and (iv) above, any such violation, breach, conflict, consent, default, termination, acceleration, cancellation or loss that would not, individually or in the aggregate, reasonably be expected to restrict, prohibit or impair the consummation of the Merger and the other transactions contemplated by the Merger Agreement or the grant of the irrevocable proxy by such Stockholder, or performance by such Stockholder of its obligations, under this Proxy and Agreement.
 - 4.3 Consents. No consent, approval, order or authorization of, or registration, declaration or filing with, any Governmental Entity or any other Person, is required by or with respect to such Stockholder in connection with the grant of the irrevocable proxy by such Stockholder or the execution and delivery of this Proxy and Agreement or the consummation by such Stockholder of the transactions contemplated hereby, except (a) as required by the rules and regulations promulgated under the Exchange Act, the Securities Act, or state securities, takeover and "blue sky" Laws, (b) compliance with any applicable Antitrust Laws, (c) the applicable rules and regulations of the SEC or the NASDAQ or (d) as would not, individually or in the aggregate, reasonably be expected to restrict, prohibit, impair or delay the consummation of the Merger and the other transactions contemplated by the Merger Agreement or the grant of the irrevocable proxy by such Stockholder, or performance by such Stockholder of its obligations, under this Proxy and Agreement.
 - 4.4 Ownership of the Owned Shares. Each Stockholder is the record owner of the shares of Company Common Stock set forth opposite its name on Exhibit A, representing all beneficially owned shares of Company Common Stock held by the Stockholders, all of which are free and clear of any Liens, other than those arising under applicable securities Laws or created by this Proxy and Agreement. No Stockholder owns, of record or beneficially, any shares of capital stock of the Company, or other rights to acquire shares of capital stock of the Company, in each case, other than the Owned Shares or as set forth on Exhibit A. Such Stockholder has the sole right to dispose of the Owned Shares, and none of the Owned Shares is subject to any pledge, disposition,

transfer or other agreement, arrangement or restriction, except as contemplated by this Proxy and Agreement. As of the date hereof, such Stockholder has not entered into any agreement to transfer any Owned Shares and no person has a right to acquire any of the Owned Shares held by such Stockholder.

- 4.5 <u>Absence of Litigation</u>. There is no legal action pending against, or, to the knowledge of such Stockholder, threatened against such Stockholder that would reasonably be expected to prevent, or materially impair the grant of the irrevocable proxy by such Stockholder, or the ability of such Stockholder to perform its obligations, under this Proxy and Agreement.
- 5. Representations and Warranties of the Company. The Company hereby represents and warrants as follows:
- 5.1 <u>Due Authority.</u> The Company is a legal entity duly incorporated, validly existing and in good standing under the Laws of its jurisdiction of formation. The Company has all requisite corporate power and authority and has taken all corporate action necessary (including approval by the board of directors or applicable corporate bodies) to execute, deliver and perform its obligations under this Proxy and Agreement in accordance with the terms hereof and no other corporate action by the Company or vote of holders of the capital stock of the Company is necessary to approve and adopt this Proxy and Agreement. This Proxy and Agreement has been duly executed and delivered by the Company and, assuming the due execution and delivery of this Proxy and Agreement by all of the other parties hereto, constitutes a valid and binding agreement of the Company enforceable against the Company in accordance with its terms, except as such enforceability may be limited by applicable bankruptcy, insolvency, reorganization, moratorium and other similar Laws affecting or relating to creditors' rights generally.
- 5.2 No Conflict. The execution, delivery and performance by the Company of this Proxy and Agreement do not and will not, other than as provided in the Merger Agreement with respect to the Merger and the other transactions contemplated thereby, (i) conflict with or violate any provision of the Company Charter or Company Bylaws or the similar organizational documents of any of its Subsidiaries, (ii) conflict with or violate any applicable Law, (iii) require any consent by any Person under, constitute a default, or an event that, with or without notice or lapse of time or both, would constitute a default under, or cause or permit the termination, cancellation or acceleration of any right or obligation or the loss of any benefit to which the Company and any of its Subsidiaries are entitled, under any Contract binding upon the Company or any of its Subsidiaries, or to which any of their respective properties, rights or other assets are subject or (iv) result in the creation of a Lien (other than Permitted Liens) on any of the properties or assets (including intangible assets) of the Company or any of its Subsidiaries, except in the case of clauses (ii), (iii) and (iv) above, any such violation, breach, conflict, consent, default, termination, acceleration, cancellation or loss that would not reasonably be expected to restrict, prohibit or impair the performance by the Company of its obligations under this Proxy and Agreement.
- 6. <u>Non-Survival of Representations, Warranties and Covenants</u>. Other than the covenants and agreements in <u>Section 16</u>, which will survive, the representations, warranties and covenants contained herein will not survive the <u>Effective Time</u>.
- 7. <u>Certain Adjustments</u>. In the event of a stock split, stock dividend or distribution, or any change in the Company Common Stock by reason of any split-up, reverse stock split, recapitalization, combination, reclassification, exchange of shares or the like, the terms "Company Common Stock," "Covered Shares" and "Owned Shares" will be deemed to refer to and include such shares as well as all such stock dividends and distributions and any securities into which or for which any or all of such shares may be changed or exchanged or which are received in such transaction.
- 8. <u>Further Assurances</u>. The Stockholders will, from time to time, execute and deliver, or cause to be executed and delivered, such additional or further consents, documents and other instruments as the Proxy Holders, the Company or the Acquiror may reasonably request to the extent necessary to effect the grant of the irrevocable proxy and the transactions contemplated by this Proxy and Agreement.
- 9. <u>Notices</u>. All notices and other communications under this Proxy and Agreement must be in writing and will be deemed given (a) when personally delivered, (b) when transmitted via electronic mail to the applicable e-mail address, in each case before 6:00 p.m., U.S. Central Time, on a Business Day, in each case solely if receipt is confirmed by the receiving party on the same day (but excluding any automated reply, such as an out-of-office

notification), (c) the next Business Day following the day on which the same has been delivered prepaid to a reputable national overnight air courier service or (d) the third (3rd) Business Day following the day on which the same is sent by certified or registered mail, postage prepaid. In each case, the intended recipient is set forth below:

if to Acquiror to:

Blue Horizon Partners, Inc. 4312 South Georgia Place Oklahoma City, OK 73129 Attention: Matt Herndon

with a copy (which will not constitute notice) to:

Scudder Law Firm, P.C., L.L.O. 411 South 13th St. 2nd Fl. Lincoln, NE 68508

Attention: Mark Scudder Heidi

Attention: Mark Scudder Heidi Hornung-Scherr

if to the Stockholders, to the address or email set forth on Exhibit A for each Stockholder.

- 10. Interpretation. Where a reference in this Proxy and Agreement is made to a section or exhibit, such reference will be to a section of or exhibit to this Proxy and Agreement unless otherwise indicated. If a term is defined as one part of speech (such as a noun), it will have a corresponding meaning when used as another part of speech (such as a verb). Unless the context of this Proxy and Agreement clearly requires otherwise, words importing the masculine gender will include the feminine and neutral genders and vice versa, and the definitions of terms contained in this Proxy and Agreement are applicable to the singular as well as the plural forms of such terms. The words "includes" or "including" will mean "including without limitation," the words "hereof," "hereby," "herein," "hereunder" and similar terms in this Proxy and Agreement will refer to this Proxy and Agreement as a whole and not any particular section or article in which such words appear, the word "extent" in the phrase "to the extent" will mean the degree to which a subject or other thing extends and such phrase will not mean simply "if," any reference to a "Law or law" will include any rules and regulations promulgated thereunder, and any reference to "any Law or law" in this Proxy and Agreement will mean such Law as from time to time amended, modified or supplemented. Each reference to a "wholly owned Subsidiary" or "wholly owned Subsidiaries" of a Person will be deemed to include any Subsidiary of such Person where all of the equity interests of such Subsidiary are directly or indirectly owned by such Person (other than directors qualifying shares, nominee shares or other equity interests that are required by Law or regulation to be held by a director or nominee).
- 11. <u>Entire Agreement</u>. This Proxy and Agreement (along with the documents referenced herein) and the Merger Agreement collectively constitute the entire agreement, and supersede all other prior agreements, understandings, representations and warranties both written and oral, among the parties hereto, with respect to the subject matter hereof.
- 12. No Third-Party Beneficiaries. This Proxy and Agreement will be binding upon and inure solely to the benefit of the parties hereto and their respective successors and permitted assigns, and nothing in this Proxy and Agreement, express or implied, is intended to or will confer upon any other Person any right, benefit or remedy of any nature whatsoever under or by reason of this Proxy and Agreement; provided, however, that Acquiror is an express third party beneficiary of this Proxy and Agreement and will be entitled to enforce this Proxy and Agreement against the parties hereto.
- 13. Governing Law; Waiver of Jury Trial. This Proxy and Agreement is governed by and construed in accordance with the Laws of the State of Florida without giving effect to any choice or conflict of law provision or rule (whether of the State of Florida or any other jurisdiction) that would cause or permit the application of Laws of any jurisdictions other than those of the State of Florida. Each of the parties (i) hereby irrevocably consents to the service of the summons and complaint and any other process (whether inside or outside the territorial jurisdiction of the federal or state courts located in the State of Florida (the "Chosen Courts")) in any Proceeding arising out of or relating to this Proxy and Agreement, for and on behalf of itself or any of its properties or assets, in accordance

with Section 9 or in such other manner as may be permitted by applicable Law, but nothing in this Section 13 will affect the right of any party to serve legal process in any other manner permitted by applicable Law; (ii) irrevocably and unconditionally consents and submits itself and its properties and assets in any Proceeding to the exclusive general jurisdiction of the Chosen Courts in the event that any dispute or controversy arises out of or relates to this Proxy and Agreement; (iii) irrevocably and unconditionally agrees that it will not attempt to deny or defeat such personal jurisdiction by motion or other request for leave from any Chosen Court; (iv) agrees that any Proceeding arising out of or relating to this Proxy and Agreement will be brought, tried and determined only in the Chosen Courts; (v) waives any objection that it may now or hereafter have to the venue of any such Proceeding in the Chosen Courts or that such Proceeding was brought in an inconvenient court and agrees not to plead or claim the same; and (vi) agrees that it will not bring any Proceeding arising out of or relating to this Proxy and Agreement in any court other than the Chosen Courts. Each of the parties agrees that a final judgment in any Proceeding in the Chosen Courts will be conclusive and may be enforced in other jurisdictions by suit on the judgment or in any other manner provided by applicable Law. EACH PARTY ACKNOWLEDGES AND AGREES THAT ANY CONTROVERSY THAT MAY ARISE PURSUANT TO THIS PROXY AND AGREEMENT IS LIKELY TO INVOLVE COMPLICATED AND DIFFICULT ISSUES, AND THEREFORE EACH PARTY IRREVOCABLY AND UNCONDITIONALLY WAIVES TO THE FULLEST EXTENT PERMITTED BY LAW ANY RIGHT THAT SUCH PARTY MAY HAVE TO A TRIAL BY JURY IN RESPECT OF ANY PROCEEDING (WHETHER FOR BREACH OF CONTRACT, TORTIOUS CONDUCT OR OTHERWISE) DIRECTLY OR INDIRECTLY ARISING OUT OF OR RELATING TO THIS PROXY AND AGREEMENT, AND THE IRREVOCABLE PROXY UNDER, AND THE TRANSACTIONS CONTEMPLATED BY, THIS PROXY AND AGREEMENT. EACH PARTY CERTIFIES AND AGREES THAT (a) NO REPRESENTATIVE, AGENT OR ATTORNEY OF ANY OTHER PARTY HAS REPRESENTED, EXPRESSLY OR OTHERWISE, THAT SUCH OTHER PARTY WOULD NOT, IN THE EVENT OF LITIGATION, SEEK TO ENFORCE THE FOREGOING WAIVER; (b) IT UNDERSTANDS AND HAS CONSIDERED THE IMPLICATIONS OF THIS WAIVER; (c) IT MAKES THIS WAIVER VOLUNTARILY; AND (d) IT HAS BEEN INDUCED TO GRANT OR ENTER INTO THIS PROXY AND AGREEMENT BY, AMONG OTHER THINGS, THE MUTUAL WAIVERS AND CERTIFICATIONS IN THIS SECTION 13.

- 14. <u>Assignment; Successors</u>. Other than as provided herein, neither this Proxy and Agreement nor any of the rights, interests or obligations under this Proxy and Agreement may be assigned or delegated, in whole or in part, by operation of law or otherwise, by any party hereto without the prior written consent of the other parties hereto and the Acquiror, and any such assignment without such prior written consent will be null and void. Subject to the preceding sentence, this Proxy and Agreement will be binding upon, inure to the benefit of, and be enforceable by, the parties hereto and their respective successors and assigns.
- 15. Enforcement. The parties hereto agree that irreparable damage for which monetary damages, even if available, would not be an adequate remedy would occur in the event that the parties hereto do not perform the provisions of this Proxy and Agreement (including any party hereto failing to take such actions that are required of it hereunder in order to consummate this Proxy and Agreement) in accordance with its specified terms or otherwise breach such provisions. The parties hereto acknowledge and agree that (a) the parties hereto and the Acquiror will be entitled, in addition to any other remedy to which they are entitled at law or in equity, to an injunction, specific performance and other equitable relief to prevent breaches (or threatened breaches) of this Proxy and Agreement or to enforce specifically the terms and provisions hereof, (b) the parties hereto will not assert that a remedy of monetary damages would provide an adequate remedy for such breach and (c) the right of specific enforcement is an integral part of the transactions contemplated hereby and without that right, none of the Company or the Stockholders would have entered into this Proxy and Agreement, and none of the Company, Acquiror or Merger Sub would not have entered into the Merger Agreement.
- 16. Waiver of Appraisal and Dissenters' Rights and Certain Other Actions. Each Stockholder hereby irrevocably and unconditionally waives, and agrees not to assert or perfect, any rights of appraisal, to the extent applicable, or rights to dissent in connection with the Merger that such Stockholder may have by virtue of ownership of shares of Company Common Stock. In addition, each Stockholder hereby agrees not to commence or participate in, and to take all actions necessary to opt out of any class in any class action with respect to, any Proceeding, derivative or otherwise, against Acquiror, the Company, or any of their respective Subsidiaries or successors: (a) challenging the validity of, or seeking to enjoin or delay the operation of, any provision of this Proxy and

Agreement or the Merger Agreement (including any claim seeking to enjoin or delay the Effective Time); or (b) alleging a breach of any duty of the Company Board (or any committee thereof), Company stockholder or Acquiror in connection with the Merger Agreement, this Proxy and Agreement, or the irrevocable proxy hereunder or transactions contemplated thereby or hereby.

- 17. Severability. In the event that any provision of this Proxy and Agreement, or the application thereof, becomes or is declared by a court of competent jurisdiction to be illegal, void or unenforceable, the remainder of this Proxy and Agreement will continue in full force and effect and the application of such provision to other Persons or circumstances will be interpreted so as reasonably to effect the intent of the parties hereto. The parties hereto further agree to replace such void or unenforceable provision of this Proxy and Agreement with a valid and enforceable provision that will achieve, to the extent possible, the economic, business and other purposes of such void or unenforceable provision.
- 18. Counterparts. This Proxy and Agreement and any amendments hereto may be executed in one or more counterparts, all of which will be considered one and the same agreement and will become effective when one or more counterparts have been signed by each of the parties hereto and delivered to the other parties hereto, it being understood that all parties hereto need not sign the same counterpart. Any such counterpart, to the extent delivered by electronic delivery, will be treated in all manners and respects as an original executed counterpart and will be considered to have the same binding legal effect as if it were the original signed version thereof delivered in person. No party hereto may raise the use of an electronic delivery to deliver a signature, or the fact that any signature or agreement or instrument was transmitted or communicated through the use of an electronic delivery, as a defense to the formation of a contract, and each party hereto forever waives any such defense, except to the extent such defense relates to lack of authenticity.
- 19. Amendment; Waiver. This Proxy and Agreement may be amended by the parties hereto, and the terms and conditions hereof may be waived, only by an instrument in writing signed on behalf of each of the parties hereto and the Acquiror, or, in the case of a waiver, by an instrument signed on behalf of the party waiving compliance and the Acquiror. No failure or delay on the part of a party or Acquiror in the exercise of any right or remedy hereunder will impair such right or power or be construed to be a waiver of, or acquiescence in, any breach of any representation, warranty or agreement herein, nor will any single or partial exercise of any such right preclude any other or further exercise thereof or of any other right or power.
- 20. No Presumption Against Drafting Party. The Company and the Stockholders acknowledge that each party to this Proxy and Agreement has been represented by counsel in connection with this Proxy and Agreement and the transactions contemplated by this Proxy and Agreement. Accordingly, any rule of law or any legal decision that would require interpretation of any claimed ambiguities in this Proxy and Agreement against the drafting party has no application and is expressly waived.
- 21. No Agreement Until Executed. Irrespective of negotiations among the parties or the exchanging of drafts of this Proxy and Agreement, this Proxy and Agreement will not constitute or be deemed to evidence a contract, agreement, arrangement or understanding between the parties unless and until (a) the Company Board has approved, for purposes of any applicable anti-takeover Laws and regulations, and any applicable provision of the Company Charter or the Company Bylaws, the Merger Agreement, this Proxy and Agreement and the irrevocable proxy and the transactions contemplated by the Merger Agreement and this Proxy and Agreement, including the Merger; (b) the Merger Agreement is executed by all parties thereto.
- 22. <u>No Ownership Interest</u>. Nothing contained in this Proxy and Agreement will be deemed to vest in the Proxy Holders, the Company or the Acquiror any direct or indirect ownership or incidence of ownership of or with respect to the Covered Shares. All rights, ownership and economic benefits of and relating to the Covered Shares will remain vested in and belong to the Stockholders, and the Proxy Holders, the Company or the Acquiror will have no authority to direct the voting or disposition of any of the Covered Shares, except as otherwise provided herein.
- 23. Action in Stockholder Capacity Only. The parties acknowledge that this Proxy and Agreement is granted and entered into by each Stockholder solely in its capacity as a direct or indirect owner of the Covered Shares, and each provision of this Proxy and Agreement will apply to each Stockholder solely in such Stockholder's capacity as a holder of Covered Shares and not in such Stockholder's capacity as a director, officer or employee of the Company or any of its Subsidiaries or as a trustee or fiduciary of any employee benefit plan or employee benefit plan trust. For the avoidance of doubt, this Proxy and Agreement will not apply to any partner, officer, employee or affiliate of such

Stockholder in its capacity as a director, officer or employee of the Company or any of its Subsidiaries or as a trustee or fiduciary of any employee benefit plan or employee benefit plan trust. Nothing in this Proxy and Agreement will (or will require any Stockholder or any partner, officer, employee or affiliate of Stockholder to attempt to) in any way restrict or limit the ability of such Stockholder or any affiliate or employee of such Stockholder who is a director or officer of the Company from taking any action or refraining from taking any action in his or her capacity as a director or officer of the Company or its Subsidiaries or in his or her capacity as trustee or fiduciary of any employee benefit plan or employee benefit plan trust, including the exercise of fiduciary duties to the Company, the Company stockholders or the Company's Subsidiaries or their respective equityholders. Nothing herein will be construed to create any obligation on the part of any director and/or officer of the Company or any of its Subsidiaries or any trustee or fiduciary of any employee benefit plan or employee benefit plan trust, to take or refrain from taking any action in his or her capacity as such director, officer, trustee and/or fiduciary, and any such action taken in such capacity or any such inaction will not constitute a breach of this Proxy and Agreement.

[Signature pages follow]

IN WITNESS WHEREOF, the parties have caused this Proxy and Agreement to be duly executed and delivered on the date and year first above written.

COMPANY

Patriot Transportation Holding, Inc.

By: /s/ Robert Sandlin

Name: Robert Sandlin

Title: President and Chief Executive Officer

IN WITNESS WHEREOF, the parties have caused this Proxy and Agreement to be duly executed and delivered on the date and year first above written.

STOCKHOLDER

John D. Baker II

By: /s/ John D. Baker II

In an individual capacity

IN WITNESS WHEREOF, the parties have caused this Proxy and Agreement to be duly executed and delivered on the date and year first above written.

STOCKHOLDER

Thompson S. Baker II

By: /s/ Thompson S. Baker II

In an individual capacity