Jane Doe Business Development Manager

Strategic business leader with proven expertise in market expansion and revenue growth.

Skilled in building partnerships, developing client relationships, and driving organizational success through innovative solutions.

Passionate about sustainable business practices and team development.

- jane.doe@email.com
- **555-0123**
- in janedoe
- Chicago, USA

m Education

MBA, Business Administration Business School (2015-2017)

BA, International Relations State University (2010-2014)

Core Competencies

Human Resources



Digital



Business Development Director

Global Solutions Inc. - 2023-Present

Leading strategic growth initiatives and managing key client relationships across multiple regions. Focus on developing new market opportunities and enhancing existing partnerships.

Key Achievements:

- Increased regional revenue by 45% through strategic partnerships
- Led team of 12 business development managers
- Launched successful market entry in 3 new territories
- Developed and implemented client retention program
- Streamlined operational processes
- Mentored junior team members

Strategic Planning Team Leadership Market Analysis

Client Relations Revenue Growth

Senior Business Manager

Innovation Partners - 2020-2023

Managed portfolio of key accounts while developing and executing business growth strategies. Led crossfunctional teams in implementing innovative solutions for clients.

Notable Achievements:

- Successfully managed \$20M client portfolio
- Developed new business vertical generating 30% growth
- Led organizational change management initiatives
- Established strategic partnerships with industry leaders
- Implemented customer success program

Account Management Business Strategy

Change Management Client Relations Revenue Growth