

# Patrick McGuigan

Software Engineer

## 👤 Profile

I am an enthusiastic software developer eager to use my unique skillset to help your team and company grow and innovate.

## 📁 Employment History

### Customer Success Manager at Friction Labs, Denver, CO

January 2021 — July 2023

Leveraged my technological and relationship-management expertise to modify and improve the existing workflow by designing new methods for each step in the sales process.

Developed new programs to boost current account performance as well as revive underperforming accounts.

Represented the company as the go-to point of contact for all U.S. based accounts, and ensured a spotless reputation for being a simple and enjoyable company to work with.

### Brand Ambassador at Porsche Westwood, Westwood, MA

November 2018 — January 2020

Developed and maintained long lasting relationships with clients through consistent value-based communication.

Collaborated with all departments to ensure a comprehensively excellent experience for each customer and their individual needs.

Established an initial contact with each potential customer that came into the store, setting up a no-pressure environment for anyone whether they were guaranteed to buy, or just wanted to explore.

### Supervisor, Route Setter, Instructor at Rock Spot Climbing, Boston, MA

January 2012 — November 2018

Oversaw all gym operations and delegated important tasks to employees.

Prepared itineraries for our B-level climbing team, and assisted in leading team practices.

Designed and tested intuitive and high quality indoor rock climbing routes.

## 🎓 Education

Bachelor of Arts, Curry College, Boston

Certificate of Completion, General Assembly, remote

## Details

Lakewood, CO

(339) 788-1008

patrick.mcguigan5@gmail.com

## Links

linkedin

Portfolio

## Skills

JavaScript (Programming Language)

Python (Programming Language)

HyperText Markup Language (HTML)

Cascading Style Sheets (CSS)

Node.js

Express.js

Application Programming Interface (API)

MongoDB

PostgreSQL

JQuery

Github

Bootstrap (Front-End Framework)

Docker

Ruby (Programming Language)

Amazon Web Services

## Languages

English