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title: "Entrega-2"
author: "Ivan Cala Mesa - Pau Bosch Ribalta"
date: "April 30, 2023"
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 html_document:
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 chunk_output_type: console

R Markdown

Obtenim les dades i les classifiquem:

```
setwd("/home/pau/Escriptori/adei/lab2")  
load("./bank-additional-clean.RData")
```

```
var_dis <- c("age", "job", "marital", "education", "housing", "loan",
            "contact", "month", "day_of_week", "previous", "poutcome",
            "mout")
var_con<- c("age_num", "duration", "campaign", "emp.var.rate", "cons.conf.idx",
            "cons.price.idx", "euribor3m", "nr.employed", "na_count")
var_res<- c("y")
df$default <- NULL
```

Anàlisis MCA

```
llmout<-which(df$mout=="Yes")
res.mca<-MCA(df[,c(var_res, var_dis[1:11])] , quali.sup=1, ind.sup=llmout,
             graph = F)
```

1. Eigenvalues and dominant axes. How many axes we have to consider for next Hierarchical Classification stage?

Dimensions a agafar respecte regla de Kaiser agafant el mean.

```
summary(res.mca, nbelements = 12, nbind = 0)
```

```
##
## Call:
## MCA(X = df[, c(var_res, var_dis[1:11])], ind.sup = llmout, quali.sup = 1,
##      graph = F)
##
## Eigenvalues
##
```

	Dim.1	Dim.2	Dim.3	Dim.4	Dim.5	Dim.6	Dim.7
## Variance	0.216	0.175	0.147	0.142	0.135	0.122	0.115
## % of var.	7.200	5.838	4.900	4.740	4.493	4.076	3.848
## Cumulative % of var.	7.200	13.037	17.938	22.678	27.171	31.248	35.095

```
##
```

	Dim.8	Dim.9	Dim.10	Dim.11	Dim.12	Dim.13	Dim.14
## Variance	0.107	0.102	0.099	0.098	0.096	0.095	0.094
## % of var.	3.574	3.416	3.316	3.279	3.197	3.151	3.117
## Cumulative % of var.	38.669	42.085	45.401	48.680	51.877	55.028	58.145

```
##
```

	Dim.15	Dim.16	Dim.17	Dim.18	Dim.19	Dim.20	Dim.21
## Variance	0.092	0.091	0.090	0.088	0.087	0.084	0.082
## % of var.	3.077	3.034	2.989	2.934	2.884	2.815	2.724
## Cumulative % of var.	61.222	64.257	67.246	70.180	73.064	75.879	78.603

```
##
```

	Dim.22	Dim.23	Dim.24	Dim.25	Dim.26	Dim.27	Dim.28
## Variance	0.081	0.080	0.077	0.076	0.068	0.060	0.055

```

## % of var.          2.688  2.677  2.582  2.538  2.266  2.001  1.831
## Cumulative % of var. 81.291 83.968 86.550 89.088 91.354 93.355 95.186
##                   Dim.29 Dim.30 Dim.31 Dim.32 Dim.33
## Variance          0.050  0.043  0.030  0.019  0.002
## % of var.         1.661  1.428  1.009  0.647  0.070
## Cumulative % of var. 96.846 98.274 99.283 99.930 100.000
##
## Categories (the 12 first)
##                   Dim.1    ctr    cos2  v.test    Dim.2    ctr    cos2
## Jove              |  0.877  1.101  0.027  11.565 | -0.711  0.892  0.018
## Jove-Adult        |  0.038  0.042  0.003  3.964 | -0.058  0.119  0.007
## Adult             | -0.239  0.662  0.022 -10.349 |  0.244  0.851  0.023
## Gran              |  1.597  0.652  0.016  8.772 | -0.551  0.096  0.002
## admin.            |  0.438  1.896  0.059  17.051 | -0.458  2.554  0.064
## blue-collar       | -0.667  4.847  0.155 -27.700 |  0.674  6.101  0.159
## management        |  0.132  0.056  0.001  2.664 | -0.397  0.621  0.013
## self-employed     |  0.111  0.036  0.001  2.140 | -0.222  0.180  0.004
## services          | -0.192  0.165  0.004 -4.650 |  0.020  0.002  0.000
## technician        |  0.362  0.838  0.023  10.764 | -0.129  0.131  0.003
## unemployed        |  0.170  0.125  0.003  4.036 | -0.036  0.007  0.000
## divorced          |  0.010  0.000  0.000  0.235 | -0.179  0.175  0.004
##
##                   v.test    Dim.3    ctr    cos2  v.test
## Jove              -9.373 | -0.520  0.569  0.010 -6.859 |
## Jove-Adult        -5.989 | -0.220  2.056  0.106 -22.849 |
## Adult             10.565 |  0.517  4.535  0.101  22.345 |
## Gran              -3.024 |  4.408  7.298  0.119  24.216 |
## admin.            -17.818 | -0.540  4.236  0.090 -21.025 |
## blue-collar       27.984 |  0.623  6.208  0.135  25.862 |
## management        -7.998 |  0.121  0.068  0.001  2.430 |
## self-employed     -4.294 |  0.290  0.366  0.006  5.611 |
## services          0.480 | -1.350 11.974  0.217 -32.712 |
## technician        -3.835 | -0.098  0.089  0.002 -2.901 |
## unemployed        -0.861 |  0.919  5.360  0.097  21.841 |
## divorced          -4.321 | -0.013  0.001  0.000 -0.318 |
##
## Categorical variables (eta2)
##                   Dim.1 Dim.2 Dim.3
## age              |  0.058  0.038  0.234 |
## job               |  0.189  0.185  0.458 |
## marital           |  0.104  0.084  0.090 |
## education         |  0.203  0.215  0.427 |
## housing           |  0.030  0.005  0.025 |
## loan              |  0.002  0.001  0.000 |
## contact           |  0.528  0.049  0.109 |
## month             |  0.488  0.135  0.152 |
## day_of_week       |  0.062  0.014  0.025 |

```

```
## previous      | 0.327 0.594 0.030 |
## poutcome      | 0.384 0.606 0.067 |
##
## Supplementary categories
##              Dim.1   cos2  v.test   Dim.2   cos2  v.test   Dim.3
## y_no          | -0.585  0.375 -43.036 |  0.192  0.040 14.131 | -0.241
## y_yes         |  0.641  0.375 43.036 | -0.210  0.040 -14.131 |  0.264
##              cos2  v.test
## y_no          0.064 -17.713 |
## y_yes         0.064  17.713 |
##
## Supplementary categorical variables (eta2)
##              Dim.1 Dim.2 Dim.3
## y            | 0.375 0.040 0.064 |

mm <- mean(res.mca$eig[,1])
ll<- which(as.data.frame(res.mca$eig[,1])>mm)
length(ll) #Número dimensions

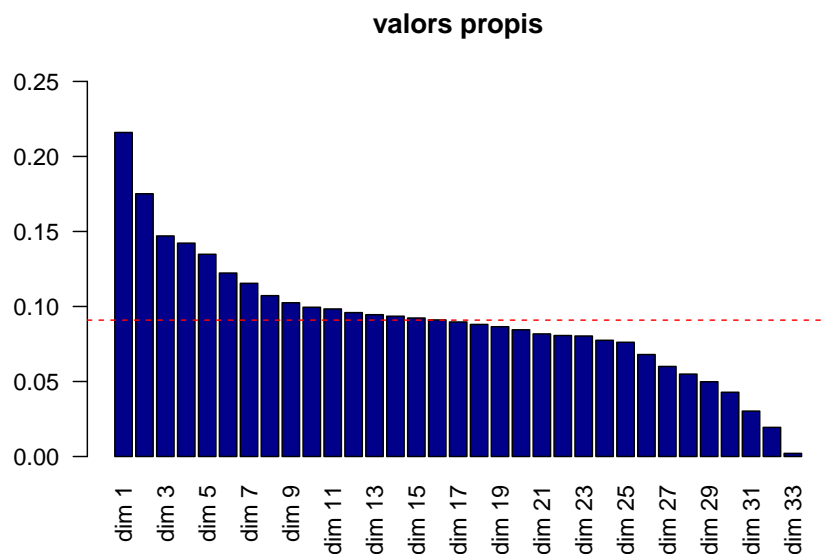
## [1] 16

res.mca$eig[length(ll),3]

## [1] 64.25661

barplot(res.mca$eig[,1],
        main="valors propis",
        names.arg=paste("dim",1:nrow(res.mca$eig)),
        las = 2,
        ylim = c(0, 0.25),
        col = "blue4")

abline(h = mm,
       col = "red",
       lty = "dashed")
```



Per la regla de Kaiser ens surten 16 dimensions, però el percentatge explicat és 64.2566121%, un percentatge que considerem baix. Per aquest motiu realitzarem l'anàlisi amb la regla del colze:

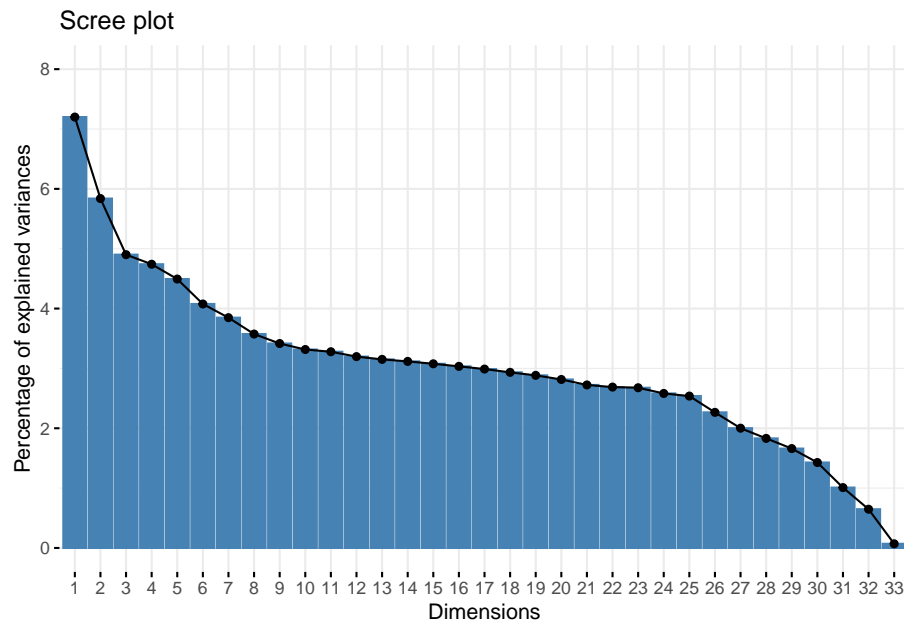
Regla del colze

```
res.mca$eig
```

##	eigenvalue	percentage of variance	cumulative percentage of variance
## dim 1	0.215985532	7.1995177	7.199518
## dim 2	0.175136654	5.8378885	13.037406
## dim 3	0.147012791	4.9004264	17.937833
## dim 4	0.142213865	4.7404622	22.678295
## dim 5	0.134796116	4.4932039	27.171499
## dim 6	0.122285019	4.0761673	31.247666
## dim 7	0.115427448	3.8475816	35.095247
## dim 8	0.107226255	3.5742085	38.669456
## dim 9	0.102473603	3.4157868	42.085243
## dim 10	0.099474533	3.3158178	45.401061
## dim 11	0.098357758	3.2785919	48.679652
## dim 12	0.095920509	3.1973503	51.877003
## dim 13	0.094527756	3.1509252	55.027928
## dim 14	0.093515471	3.1171824	58.145110
## dim 15	0.092316196	3.0772065	61.222317
## dim 16	0.091028857	3.0342952	64.256612

## dim 17	0.089676076	2.9892025	67.245815
## dim 18	0.088030654	2.9343551	70.180170
## dim 19	0.086521870	2.8840623	73.064232
## dim 20	0.084453327	2.8151109	75.879343
## dim 21	0.081712085	2.7237362	78.603079
## dim 22	0.080640389	2.6880130	81.291092
## dim 23	0.080312899	2.6770966	83.968189
## dim 24	0.077456392	2.5818797	86.550068
## dim 25	0.076140285	2.5380095	89.088078
## dim 26	0.067968101	2.2656034	91.353681
## dim 27	0.060034342	2.0011447	93.354826
## dim 28	0.054925787	1.8308596	95.185686
## dim 29	0.049820820	1.6606940	96.846380
## dim 30	0.042831485	1.4277162	98.274096
## dim 31	0.030266658	1.0088886	99.282984
## dim 32	0.019421634	0.6473878	99.930372
## dim 33	0.002088834	0.0696278	100.000000

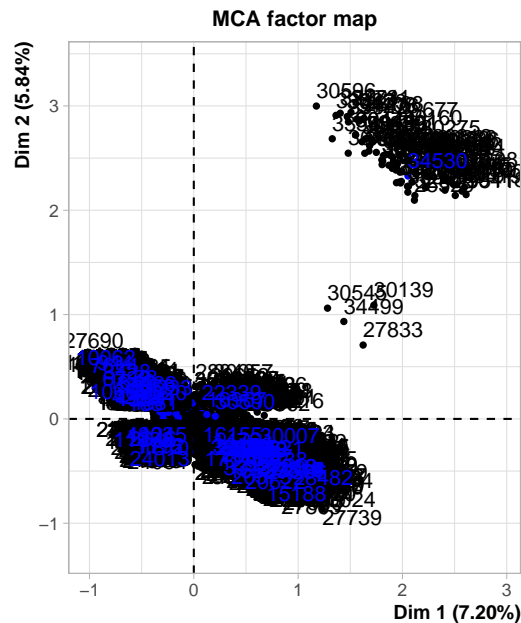
```
fviz_screplot(res.mca,
  ylim = c(0, 8),
  ncp = 33)
```



Podem veure que la primera dimensió que té un percentatge acumulat de variància més gran de 85% és la dimensió 24.

2. Individuals point of view

```
plot(res.mca, choix = c("ind"),
     invisible = c("var", "quali.sup"),
     cex = 1)
```



Podem veure dos grups diferenciats d'individus i un grup petit entre els dos grups. Tal i com veiem a la gràfica, un dels grups té una contribució molt superior als altres tan en la dimensió 1 com en la 2.

```
inds <- res.mca$ind$coord
inds <- as.data.frame(inds)
rang<-inds[order(inds$`Dim 1`, decreasing = TRUE),]
res.mca$ind$coord[row.names(rang)[1:10],1]
```

```
##      30418      30140      30419      30208      30189      29511      30150      30315
## 2.609911 2.595063 2.570233 2.533980 2.522024 2.506387 2.488380 2.463199
##      30185      30244
## 2.454798 2.411644
```

```
df[which(row.names(df) %in% row.names(res.mca$ind$coord
[ row.names(rang)[1:10],)),1:20]
```

##		age	job	marital	education	housing	loan	
##	30189	Jove-Adult	admin.	single	high.school	yes	no	
##	30315	Jove-Adult	admin.	married	university.degree	yes	no	
##	30208	Jove-Adult	technician	single	professional.course	yes	no	
##	30244	Jove-Adult	technician	married	professional.course	yes	yes	
##	30419	Jove-Adult	self-employed	single	university.degree	yes	yes	
##	30150	Adult	admin.	single	university.degree	no	no	
##	30140	Jove-Adult	technician	single	university.degree	yes	no	
##	30185	Jove-Adult	admin.	single	high.school	no	no	
##	30418	Jove-Adult	admin.	single	university.degree	yes	no	
##	29511	Jove-Adult	admin.	single	university.degree	yes	no	
##		contact	month	day_of_week	duration	campaign	previous	poutcome
##	30189	cellular	apr	thu	354	1	Yes	success
##	30315	cellular	apr	thu	483	1	Yes	success
##	30208	cellular	apr	thu	218	1	Yes	success
##	30244	cellular	apr	thu	266	2	Yes	success
##	30419	cellular	apr	thu	509	1	Yes	success
##	30150	cellular	apr	thu	494	1	Yes	success
##	30140	cellular	apr	thu	701	1	Yes	success
##	30185	cellular	apr	thu	252	1	Yes	success
##	30418	cellular	apr	thu	502	1	Yes	success
##	29511	cellular	apr	mon	670	4	Yes	success
##		emp.var.rate	cons.price.idx	cons.conf.idx	euribor3m	nr.employed	y	
##	30189	-1.8	93.075	-47.1	1.365	5099.1	yes	
##	30315	-1.8	93.075	-47.1	1.365	5099.1	yes	
##	30208	-1.8	93.075	-47.1	1.365	5099.1	yes	
##	30244	-1.8	93.075	-47.1	1.365	5099.1	yes	
##	30419	-1.8	93.075	-47.1	1.365	5099.1	yes	
##	30150	-1.8	93.075	-47.1	1.365	5099.1	yes	
##	30140	-1.8	93.075	-47.1	1.365	5099.1	yes	
##	30185	-1.8	93.075	-47.1	1.365	5099.1	yes	
##	30418	-1.8	93.075	-47.1	1.365	5099.1	yes	
##	29511	-1.8	93.075	-47.1	1.405	5099.1	yes	
##		age_num						
##	30189	45						
##	30315	36						
##	30208	36						
##	30244	36						
##	30419	40						
##	30150	53						
##	30140	31						
##	30185	31						
##	30418	30						
##	29511	43						

Los 10 primeros individuos más contributivos en la dimension 1


```
rang<-inds[order(inds$`Dim 2`, decreasing = TRUE),]
res.mca$ind$coord[row.names(rang)[1:10],2]
```

```
##      30596      34731      32721      33383      30473      28168      34408      34276
## 2.998819 2.937982 2.930081 2.909436 2.898307 2.882058 2.872351 2.854547
##      35942      28677
## 2.846646 2.821221
```

```
df[which(row.names(df) %in% row.names(res.mca$ind$coord
                                     [row.names(rang)[1:10],])),1:20]
```

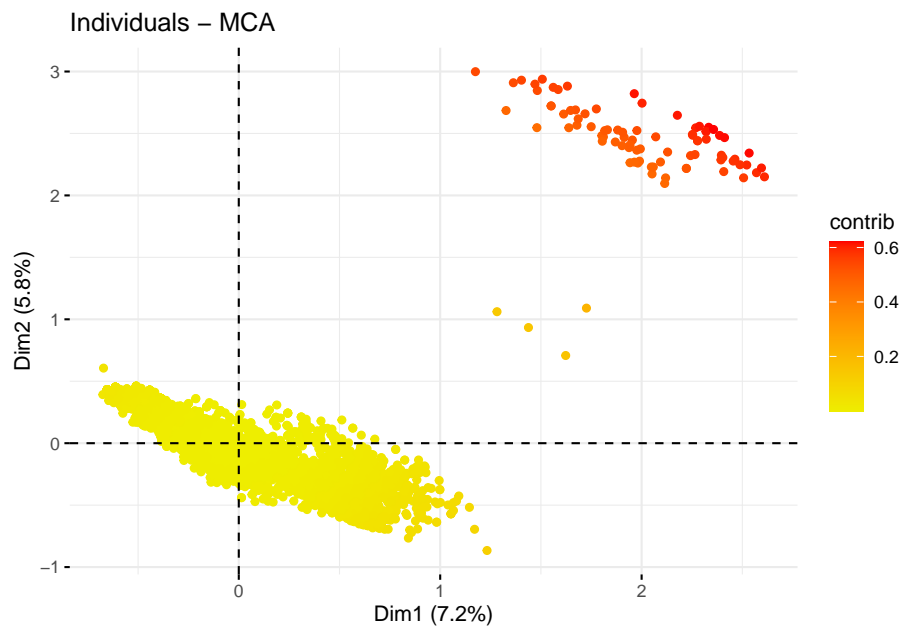
```
##      age      job marital education housing loan  contact month
## 28168 Jove-Adult blue-collar married      basic      yes      no telephone apr
## 28677 Jove-Adult blue-collar married      basic      no      no cellular apr
## 32721      Adult blue-collar married      basic      no      no cellular may
## 34731      Adult blue-collar married      basic      no      no cellular may
## 30596      Adult blue-collar married      basic      yes     no telephone may
## 35942 Jove-Adult blue-collar married      basic      no      yes cellular may
## 30473      Adult blue-collar married      basic      yes     no cellular may
## 34408 Jove-Adult blue-collar married      basic      no      no cellular may
## 33383      Adult blue-collar married      basic      no      no cellular may
## 34276 Jove-Adult blue-collar married      basic      no      yes cellular may
##      day_of_week duration campaign previous poutcome emp.var.rate
## 28168      mon      1353          2      Yes success      -1.8
## 28677      thu       583          1      Yes success      -1.8
## 32721      mon       474          1      Yes success      -1.8
## 34731      thu       532          2      Yes success      -1.8
## 30596      mon       483          4      Yes success      -1.8
## 35942      mon       487          1      Yes success      -1.8
## 30473      mon       293          3      Yes success      -1.8
## 34408      thu       680          1      Yes success      -1.8
## 33383      tue       309          1      Yes success      -1.8
## 34276      thu       722          2      Yes success      -1.8
##      cons.price.idx cons.conf.idx euribor3m nr.employed  y age_num
## 28168      93.075      -47.1      1.466      5099.1 yes      34
## 28677      93.075      -47.1      1.410      5099.1 yes      32
## 32721      92.893      -46.2      1.299      5099.1 yes      50
## 34731      92.893      -46.2      1.266      5099.1 yes      54
## 30596      92.893      -46.2      1.354      5099.1 yes      50
## 35942      92.893      -46.2      1.264      5099.1 yes      43
## 30473      92.893      -46.2      1.354      5099.1 yes      50
## 34408      92.893      -46.2      1.266      5099.1 yes      31
## 33383      92.893      -46.2      1.291      5099.1 yes      48
## 34276      92.893      -46.2      1.266      5099.1 yes      43
```

Els 10 primers individus més contributius en la dimensió 2

A la següent gràfica podem veure sobre el pla quins individus són els més contributius (marcats en vermell) i els menys (en groc). Els punts de color blau corresponen a individus suplementaris (individus amb outliers multivariants).

```
# A l'hora de fer les gràfiques per individus i categories,  
# posarem com a invisible els individus suplementaris per no tenir-los en  
# compte (individus amb outliers multivariants)
```

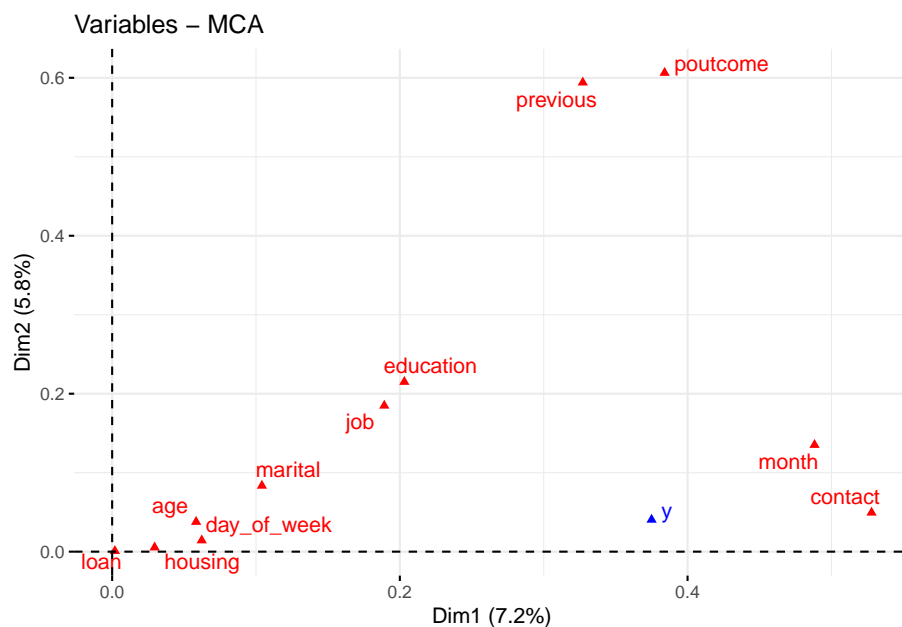
```
fviz_mca_ind(  
  res.mca,  
  geom=c("point"),  
  col.ind="contrib",  
  invisible=c("ind.sup"),  
  gradient.cols=c("yellow2", "red")  
)
```



Com podem veure en el següent punt, les categories més representatives en les dues dimensions són succe i yes en gran mesura. Això ho podem veure en els individus més representatius, que comparteixen valors.

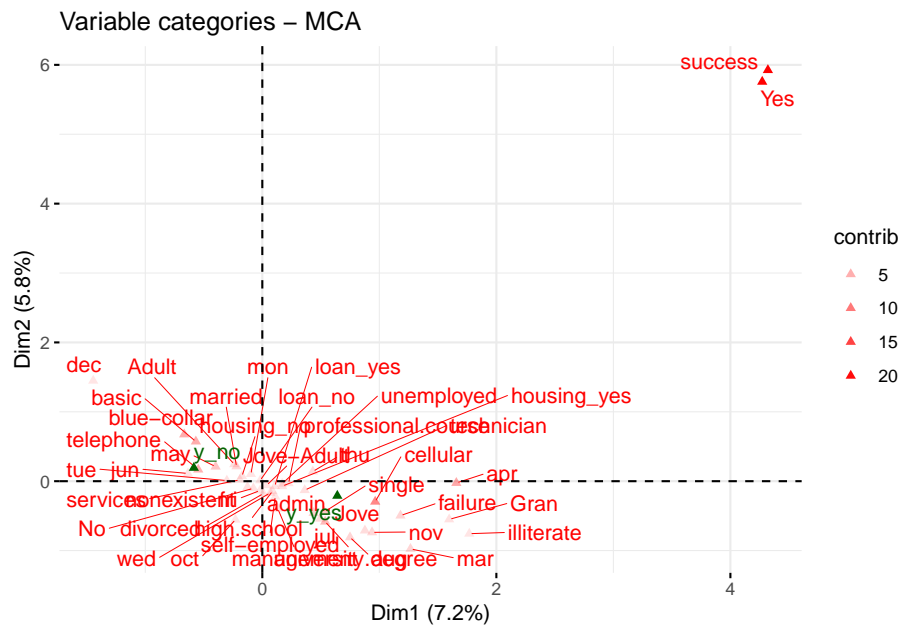
3. Interpreting map of categories

```
fviz_mca_var(res.mca,  
             choice="mca.cor",  
             repel = T)
```



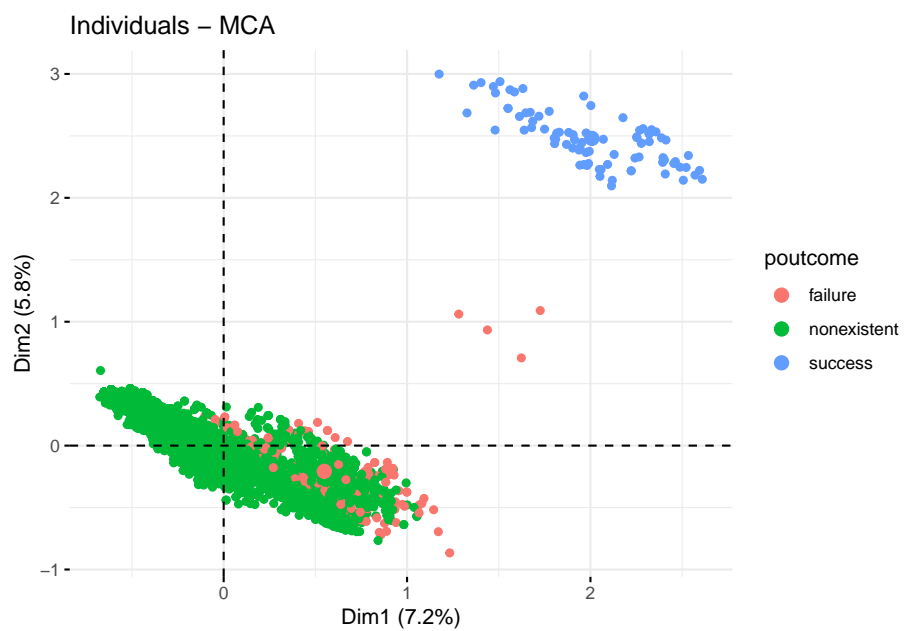
Podem veure que contribueixen en gran mesura les variables “previous” i “poutcome” per ambdues dimensions, mentres que per la dimensió 1 també contribueixen “month”, “contact” i “y”, aquesta última en menor mesura.

```
fviz_mca_var(res.mca,  
             alpha.var="contrib",  
             repel = T)
```

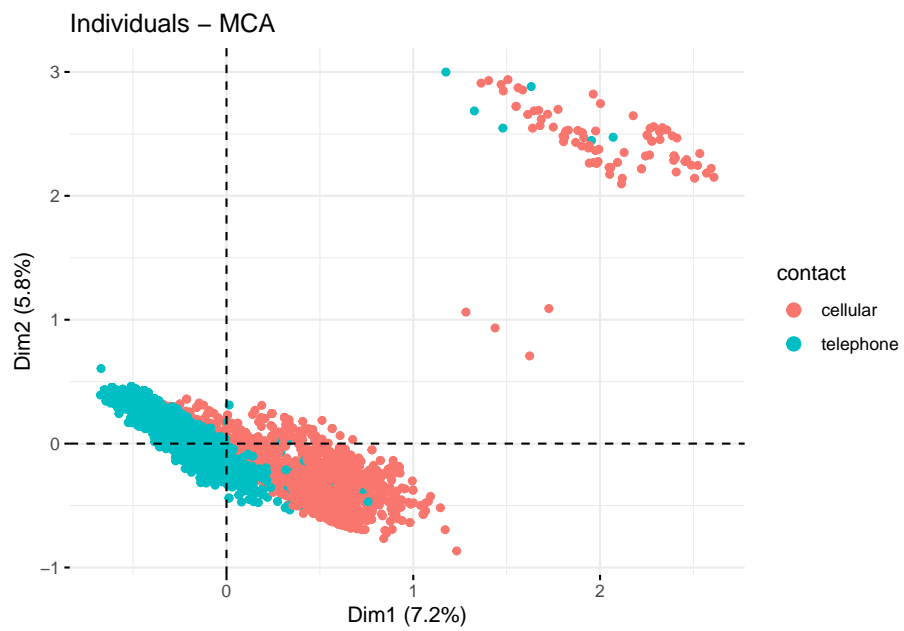


Les categories més contributives en ambdos dimensions és “success” (categoria de “poutcome”, variable que hem vist que contribuia en les dues dimensions) i “yes” (categoria de previous), la resta de categories no són tan determinants.

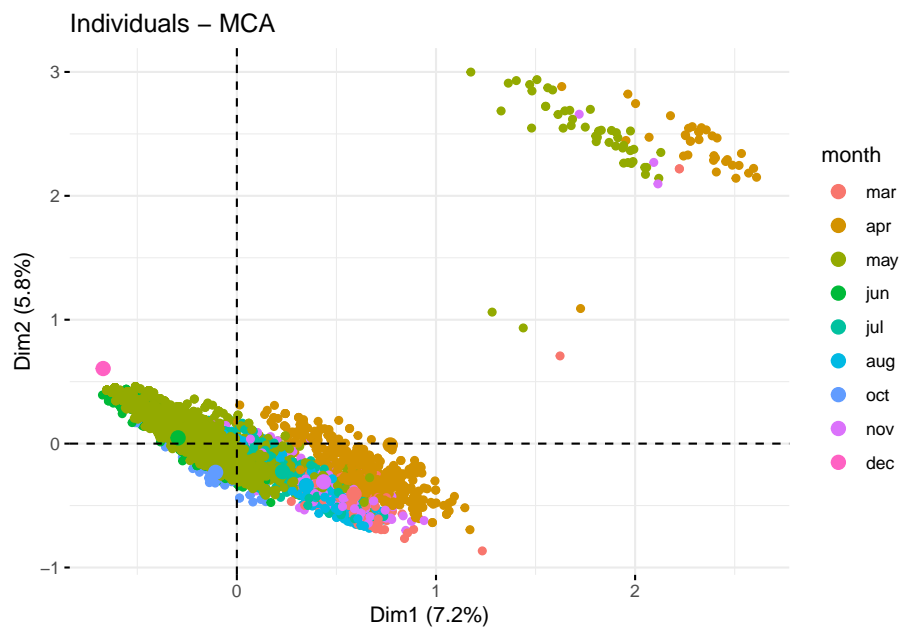
```
# A l'hora de fer les gràfiques per individus i categories, posarem
# com a invisible els individus suplementaris per no tenir-los en compte
# (individus amb outliers multivariants)
fviz_mca_ind(res.mca,
  label="none",
  invisible=c("ind.sup"),
  geom = c("point"),
  habillage="poutcome")
```



```
fviz_mca_ind(res.mca,  
  label="none",  
  invisible=c("ind.sup"),  
  geom = c("point"),  
  habillage="contact")
```



```
fviz_mca_ind(res.mca,  
  label="none",  
  invisible=c("ind.sup"),  
  geom = c("point"),  
  habillage="month")
```



En els tres gràfics, podem veure com les categories formen grups diferenciats, sobretot en les dues primeres. A la última gràfica les categories no estan tan marcades, tot i que es veu una tendència igual entre categories.

4. Interpreting the axes association to factor map

```
res.des <- dimdesc(res.mca)
```

```
res.des$`Dim 1`$quali
```

##		R2	p.value
## y		0.374987432	0.000000e+00
## contact		0.527902185	0.000000e+00
## month		0.488263590	0.000000e+00
## previous		0.327162493	0.000000e+00
## poutcome		0.384056740	0.000000e+00
## education		0.203105403	2.555766e-241
## job		0.189176924	2.541743e-220
## marital		0.104098708	1.426304e-118
## day_of_week		0.062267605	1.968206e-67
## age		0.058376451	4.596511e-64
## housing		0.029524225	4.813177e-34
## loan		0.001906531	2.143411e-03

Les variables que més ens representen la primera dimensió són les variables següents:

- contact (0.528)
- month (0.488)
- poutcome (0.384)

Aquestes tres variables són les que hem vist que estaven més relacionades anteriorment de forma gràfica.

```
res.des$`Dim 1`$category
```

##	Estimate	p.value
## poutcome=success	1.17531597	0.000000e+00
## previous=Yes	1.01047661	0.000000e+00
## month=apr	0.64675641	0.000000e+00
## contact=cellular	0.35132508	0.000000e+00
## y=y_yes	0.28488898	0.000000e+00
## education=university.degree	0.05900022	2.383815e-128
## marital=single	0.19670535	2.666734e-114
## job=admin.	0.18013247	4.137677e-67
## day_of_week=thu	0.19339224	6.660628e-53
## month=mar	0.46472456	6.802393e-45
## month=nov	0.31200496	1.079628e-39
## month=aug	0.22458575	4.665454e-37
## housing=housing_yes	0.07985867	4.813177e-34
## age=Jove	0.14354196	2.506712e-31
## job=technician	0.14485506	2.581261e-27
## month=jul	0.10589318	1.029731e-24
## age=Gran	0.47806017	1.307906e-18
## job=unemployed	0.05540381	5.365573e-05
## loan=loan_yes	0.02895621	2.143411e-03
## job=management	0.03794035	7.710261e-03
## education=illiterate	0.63136693	1.235638e-02
## day_of_week=wed	0.02407510	2.879632e-02
## job=self-employed	0.02795219	3.237426e-02
## loan=loan_no	-0.02895621	2.143411e-03
## education=high.school	-0.14980519	4.746968e-04
## day_of_week=mon	-0.05256369	3.291634e-04
## age=Jove-Adult	-0.24629074	7.288918e-05
## job=services	-0.11268984	3.254931e-06
## education=professional.course	-0.08612124	1.676784e-09
## month=jun	-0.41903271	1.194469e-18

## age=Adult	-0.37531139	2.372548e-25
## day_of_week=tue	-0.14817144	8.073767e-34
## housing=housing_no	-0.07985867	4.813177e-34
## poutcome=failure	-0.28388793	1.169020e-65
## marital=married	-0.15185866	6.566766e-96
## job=blue-collar	-0.33359402	2.665337e-183
## education=basic	-0.45444072	1.483351e-208
## poutcome=nonexistent	-0.89142804	0.000000e+00
## previous=No	-1.01047661	0.000000e+00
## month=may	-0.30916544	0.000000e+00
## contact=telephone	-0.35132508	0.000000e+00
## y=y_no	-0.28488898	0.000000e+00

Les categories que més representen la primera dimensió són les següents:

- success de poutcome (1.175)
- Yes de previous (1.01)
- apr de month (0.647)

Tot i que hi hagi contribucions negatives amb valors més destacats, no els tenim en compte ja que són categories contràries a les que tenim en positiu.

Aquestes tres categories són les que hem vist que estaven més relacionades anteriorment de forma gràfica.

```
res.des$`Dim 2`$quali
```

##	R2	p.value
## previous	0.5940564621	0.000000e+00
## poutcome	0.6062924147	0.000000e+00
## education	0.2149866672	2.160555e-257
## job	0.1848775504	1.122408e-214
## month	0.1351545003	2.072247e-149
## marital	0.0835207347	3.160431e-94
## contact	0.0494419477	2.166185e-56
## y	0.0404296938	3.143042e-46
## age	0.0377013815	7.044337e-41
## day_of_week	0.0142988220	1.337097e-14
## housing	0.0053479661	2.667713e-07
## loan	0.0008247522	4.355077e-02

Les variables que més ens representen la segona dimensió són les variables següents:

- poutcome (0.6062)
- previous (0.5940)
- education (0.215)

Aquestes tres variables són les que hem vist que estaven més relacionades anteriorment de forma gràfica.

```
res.des$`Dim 2`$category
```

##	Estimate	p.value
## poutcome=success	1.73394719	0.000000e+00
## previous=Yes	1.22612449	0.000000e+00
## education=basic	0.31810208	9.138533e-212
## job=blue-collar	0.31488937	2.189283e-187
## month=may	0.17499654	1.506661e-102
## marital=married	0.14623996	1.751311e-89
## contact=telephone	0.09681807	2.166185e-56
## y=y_no	0.08423522	3.143042e-46
## age=Adult	0.21471233	2.315031e-26
## age=Jove-Adult	0.08827440	1.987533e-09
## education=high.school	0.01860896	9.527271e-09
## housing=housing_no	0.03060577	2.667713e-07
## day_of_week=thu	0.06294006	9.326999e-07
## day_of_week=mon	0.04771803	1.318104e-04
## loan=loan_no	0.01714975	4.355077e-02
## loan=loan_yes	-0.01714975	4.355077e-02
## age=Gran	-0.11796644	2.483794e-03
## month=oct	-0.14489659	3.614771e-04
## job=technician	-0.02121630	1.242614e-04
## day_of_week=fri	-0.05220759	1.885359e-05
## job=self-employed	-0.06021933	1.728930e-05
## marital=divorced	-0.01775560	1.526968e-05
## housing=housing_yes	-0.03060577	2.667713e-07
## day_of_week=wed	-0.06639553	4.421294e-08
## poutcome=failure	-0.95300863	1.250230e-12
## job=management	-0.13337023	1.030364e-15
## age=Jove	-0.18502029	4.814380e-21
## month=nov	-0.22143499	4.994564e-25
## month=mar	-0.32129786	3.766175e-27
## month=jul	-0.13918909	2.462041e-29
## month=aug	-0.25156750	4.941531e-43
## y=y_yes	-0.08423522	3.143042e-46
## contact=cellular	-0.09681807	2.166185e-56
## job=admin.	-0.15882870	2.586561e-73

```
## marital=single          -0.12848436  1.929238e-79
## poutcome=nonexistent    -0.78093856  6.075965e-139
## education=university.degree -0.16532509  8.613027e-153
## previous=No             -1.22612449  0.000000e+00
```

Les categories que més representen la segona dimensió són les següents:

- success de poutcome (1.734)
- Yes de previous (1.226)
- basic de education (0.318)

Aquestes tres categories són les que hem vist que estaven més relacionades anteriorment de forma gràfica.

```
res.des$`Dim 3`$quali
```

```
##          R2      p.value
## job      0.45767503  0.000000e+00
## education 0.42707963  0.000000e+00
## age      0.23380846  9.505926e-285
## month    0.15175628  5.160481e-170
## contact  0.10850285  2.414833e-125
## marital  0.09033880  3.122212e-102
## poutcome 0.06740715  1.530758e-75
## y        0.06352746  1.877783e-72
## previous 0.03006950  1.190896e-34
## housing  0.02525844  2.622655e-29
## day_of_week 0.02524322  2.528430e-26
```

Les variables que més ens representen la segona dimensió són les variables següents:

- job (0.458)
- education (0.427)
- age (0.234)

```
res.des$`Dim 3`$category
```

##	Estimate	p.value
## education=basic	0.03036553	0.000000e+00
## job=blue-collar	0.24075041	2.869731e-158
## age=Gran	1.28909975	9.665342e-138
## contact=cellular	0.13140691	2.414833e-125
## job=unemployed	0.35425607	4.453087e-111
## marital=married	0.11728914	2.174045e-83
## y=y_yes	0.09674160	1.877783e-72
## month=apr	0.18403860	6.229941e-69
## poutcome=failure	0.41986805	1.832819e-43
## previous=No	0.25273932	1.190896e-34
## housing=housing_yes	0.06093985	2.622655e-29
## month=aug	0.11799097	2.284992e-25
## month=nov	0.09532077	7.725177e-15
## month=jul	0.01548543	5.942950e-13
## day_of_week=wed	0.07781044	2.614175e-11
## day_of_week=thu	0.07066121	4.948072e-11
## job=self-employed	0.11327939	1.918956e-08
## month=mar	0.06475565	1.590061e-07
## education=illiterate	1.06838259	1.358657e-06
## poutcome=nonexistent	0.04610141	3.030347e-06
## job=management	0.04816927	1.506661e-02
## education=university.degree	-0.25750295	4.547814e-02
## day_of_week=tue	-0.02438976	1.598485e-02
## job=technician	-0.03553068	3.713086e-03
## month=jun	-0.20722310	1.264593e-03
## day_of_week=mon	-0.04162443	9.623346e-05
## day_of_week=fri	-0.08245746	1.849777e-11
## age=Jove	-0.60057120	6.233578e-12
## month=oct	-0.64919397	3.733186e-19
## housing=housing_no	-0.06093985	2.622655e-29
## previous=Yes	-0.25273932	1.190896e-34
## poutcome=success	-0.46596946	6.149424e-36
## y=y_no	-0.09674160	1.877783e-72
## marital=single	-0.15058853	1.507932e-98
## job=admin.	-0.20528163	1.083739e-102
## month=may	-0.20002879	4.193292e-107
## age=Adult	-0.20294259	1.890559e-116
## age=Jove-Adult	-0.48558596	5.626479e-122
## contact=telephone	-0.13140691	2.414833e-125
## job=services	-0.51564283	3.571756e-264
## education=high.school	-0.62594578	0.000000e+00

Les categories que més representen la segona dimensió són les següents:

- Gran de age (1.289)

- illiterate de education (1.068)
- oct de month (-0.649)

5. Perform a MCA taking into account also supplementary variables

Realitzarem el nou anàlisi MCA amb les variables continues com a suplementàries. Per a realitzar el nou model obviarem la variable “age_num”, ja que la tenim en compte a la variable “age” i ens alteraria els resultats tenir-la en compte dues vegades.

```
res.mca_sup<-MCA(df[,c(var_res, var_con[2:8], var_dis[1:11]) ], quali.sup=1,
                 quanti.sup = c(2:8), ind.sup=llmout, graph = F)
```

```
res.des_sup <- dimdesc(res.mca_sup)
```

```
res.des_sup
```

```
## $‘Dim 1‘
##
## Link between the variable and the continuous variables (R-square)
## =====
##               correlation      p.value
## duration      0.2522384  1.453834e-72
## nr.employed   -0.4591929  2.942456e-256
## emp.var.rate  -0.5906105  0.000000e+00
## euribor3m     -0.5952353  0.000000e+00
## cons.conf.idx -0.6546221  0.000000e+00
## cons.price.idx -0.6697710  0.000000e+00
##
## Link between the variable and the categorical variable (1-way anova)
## =====
##               R2      p.value
## y             0.374987432  0.000000e+00
## contact       0.527902185  0.000000e+00
## month         0.488263590  0.000000e+00
## previous      0.327162493  0.000000e+00
## poutcome      0.384056740  0.000000e+00
## education     0.203105403  2.555766e-241
## job           0.189176924  2.541743e-220
## marital       0.104098708  1.426304e-118
## day_of_week   0.062267605  1.968206e-67
## age           0.058376451  4.596511e-64
## housing       0.029524225  4.813177e-34
```

```

## loan          0.001906531  2.143411e-03
##
## Link between variable abd the categories of the categorical variables
## =====
##              Estimate      p.value
## poutcome=success      1.17531597  0.000000e+00
## previous=Yes           1.01047661  0.000000e+00
## month=apr              0.64675641  0.000000e+00
## contact=cellular       0.35132508  0.000000e+00
## y=y_yes                0.28488898  0.000000e+00
## education=university.degree  0.05900022  2.383815e-128
## marital=single        0.19670535  2.666734e-114
## job=admin.             0.18013247  4.137677e-67
## day_of_week=thu        0.19339224  6.660628e-53
## month=mar              0.46472456  6.802393e-45
## month=nov              0.31200496  1.079628e-39
## month=aug              0.22458575  4.665454e-37
## housing=housing_yes    0.07985867  4.813177e-34
## age=Jove               0.14354196  2.506712e-31
## job=technician         0.14485506  2.581261e-27
## month=jul              0.10589318  1.029731e-24
## age=Gran               0.47806017  1.307906e-18
## job=unemployed         0.05540381  5.365573e-05
## loan=loan_yes          0.02895621  2.143411e-03
## job=management        0.03794035  7.710261e-03
## education=illiterate   0.63136693  1.235638e-02
## day_of_week=wed        0.02407510  2.879632e-02
## job=self-employed      0.02795219  3.237426e-02
## loan=loan_no           -0.02895621  2.143411e-03
## education=high.school  -0.14980519  4.746968e-04
## day_of_week=mon        -0.05256369  3.291634e-04
## age=Jove-Adult         -0.24629074  7.288918e-05
## job=services           -0.11268984  3.254931e-06
## education=professional.course -0.08612124  1.676784e-09
## month=jun              -0.41903271  1.194469e-18
## age=Adult              -0.37531139  2.372548e-25
## day_of_week=tue        -0.14817144  8.073767e-34
## housing=housing_no     -0.07985867  4.813177e-34
## poutcome=failure       -0.28388793  1.169020e-65
## marital=married        -0.15185866  6.566766e-96
## job=blue-collar        -0.33359402  2.665337e-183
## education=basic        -0.45444072  1.483351e-208
## poutcome=nonexistent   -0.89142804  0.000000e+00
## previous=No            -1.01047661  0.000000e+00
## month=may              -0.30916544  0.000000e+00
## contact=telephone      -0.35132508  0.000000e+00

```

```

## y=y_no                                -0.28488898  0.000000e+00
##
## $'Dim 2'
##
## Link between the variable and the continuous variables (R-square)
## =====
##               correlation      p.value
## cons.price.idx  0.09636262  1.145336e-11
## cons.conf.idx  0.09399734  3.601633e-11
## campaign       -0.04611342  1.186972e-03
## nr.employed    -0.09247914  7.404675e-11
## duration       -0.13111935  2.174986e-20
##
## Link between the variable and the categorical variable (1-way anova)
## =====
##               R2      p.value
## previous      0.5940564621  0.000000e+00
## poutcome      0.6062924147  0.000000e+00
## education     0.2149866672  2.160555e-257
## job           0.1848775504  1.122408e-214
## month         0.1351545003  2.072247e-149
## marital       0.0835207347  3.160431e-94
## contact       0.0494419477  2.166185e-56
## y             0.0404296938  3.143042e-46
## age          0.0377013815  7.044337e-41
## day_of_week   0.0142988220  1.337097e-14
## housing       0.0053479661  2.667713e-07
## loan         0.0008247522  4.355077e-02
##
## Link between variable abd the categories of the categorical variables
## =====
##               Estimate      p.value
## poutcome=success      1.73394719  0.000000e+00
## previous=Yes          1.22612449  0.000000e+00
## education=basic       0.31810208  9.138533e-212
## job=blue-collar       0.31488937  2.189283e-187
## month=may             0.17499654  1.506661e-102
## marital=married       0.14623996  1.751311e-89
## contact=telephone     0.09681807  2.166185e-56
## y=y_no                0.08423522  3.143042e-46
## age=Adult             0.21471233  2.315031e-26
## age=Jove-Adult        0.08827440  1.987533e-09
## education=high.school 0.01860896  9.527271e-09
## housing=housing_no    0.03060577  2.667713e-07
## day_of_week=thu       0.06294006  9.326999e-07
## day_of_week=mon       0.04771803  1.318104e-04

```

```

## loan=loan_no          0.01714975  4.355077e-02
## loan=loan_yes         -0.01714975  4.355077e-02
## age=Gran              -0.11796644  2.483794e-03
## month=oct              -0.14489659  3.614771e-04
## job=technician         -0.02121630  1.242614e-04
## day_of_week=fri        -0.05220759  1.885359e-05
## job=self-employed      -0.06021933  1.728930e-05
## marital=divorced       -0.01775560  1.526968e-05
## housing=housing_yes    -0.03060577  2.667713e-07
## day_of_week=wed        -0.06639553  4.421294e-08
## poutcome=failure       -0.95300863  1.250230e-12
## job=management         -0.13337023  1.030364e-15
## age=Jove               -0.18502029  4.814380e-21
## month=nov              -0.22143499  4.994564e-25
## month=mar              -0.32129786  3.766175e-27
## month=jul              -0.13918909  2.462041e-29
## month=aug              -0.25156750  4.941531e-43
## y=y_yes                -0.08423522  3.143042e-46
## contact=cellular       -0.09681807  2.166185e-56
## job=admin.             -0.15882870  2.586561e-73
## marital=single         -0.12848436  1.929238e-79
## poutcome=nonexistent   -0.78093856  6.075965e-139
## education=university.degree -0.16532509  8.613027e-153
## previous=No            -1.22612449  0.000000e+00
##
## $'Dim 3'
##
## Link between the variable and the continuous variables (R-square)
## =====
##               correlation      p.value
## duration      0.1400398  4.646852e-23
## nr.employed   -0.1218646  8.315456e-18
## emp.var.rate  -0.1844349  4.757303e-39
## euribor3m     -0.1954924  9.525318e-44
## cons.conf.idx -0.2419309  9.945248e-67
## cons.price.idx -0.2519419  2.158776e-72
##
## Link between the variable and the categorical variable (1-way anova)
## =====
##               R2      p.value
## job           0.45767503  0.000000e+00
## education     0.42707963  0.000000e+00
## age           0.23380846  9.505926e-285
## month         0.15175628  5.160481e-170
## contact       0.10850285  2.414833e-125
## marital       0.09033880  3.122212e-102

```



```

## poutcome      0.06740715  1.530758e-75
## y              0.06352746  1.877783e-72
## previous       0.03006950  1.190896e-34
## housing        0.02525844  2.622655e-29
## day_of_week    0.02524322  2.528430e-26
##
## Link between variable abd the categories of the categorical variables
## =====
##
##              Estimate      p.value
## education=basic      0.03036553  0.000000e+00
## job=blue-collar      0.24075041  2.869731e-158
## age=Gran             1.28909975  9.665342e-138
## contact=cellular     0.13140691  2.414833e-125
## job=unemployed       0.35425607  4.453087e-111
## marital=married      0.11728914  2.174045e-83
## y=y_yes              0.09674160  1.877783e-72
## month=apr            0.18403860  6.229941e-69
## poutcome=failure     0.41986805  1.832819e-43
## previous=No          0.25273932  1.190896e-34
## housing=housing_yes  0.06093985  2.622655e-29
## month=aug            0.11799097  2.284992e-25
## month=nov            0.09532077  7.725177e-15
## month=jul            0.01548543  5.942950e-13
## day_of_week=wed      0.07781044  2.614175e-11
## day_of_week=thu      0.07066121  4.948072e-11
## job=self-employed    0.11327939  1.918956e-08
## month=mar            0.06475565  1.590061e-07
## education=illiterate  1.06838259  1.358657e-06
## poutcome=nonexistent 0.04610141  3.030347e-06
## job=management       0.04816927  1.506661e-02
## education=university.degree -0.25750295  4.547814e-02
## day_of_week=tue      -0.02438976  1.598485e-02
## job=technician       -0.03553068  3.713086e-03
## month=jun            -0.20722310  1.264593e-03
## day_of_week=mon      -0.04162443  9.623346e-05
## day_of_week=fri      -0.08245746  1.849777e-11
## age=Jove             -0.60057120  6.233578e-12
## month=oct            -0.64919397  3.733186e-19
## housing=housing_no   -0.06093985  2.622655e-29
## previous=Yes         -0.25273932  1.190896e-34
## poutcome=success     -0.46596946  6.149424e-36
## y=y_no              -0.09674160  1.877783e-72
## marital=single       -0.15058853  1.507932e-98
## job=admin.           -0.20528163  1.083739e-102
## month=may            -0.20002879  4.193292e-107
## age=Adult            -0.20294259  1.890559e-116

```

```
## age=Jove-Adult          -0.48558596 5.626479e-122
## contact=telephone        -0.13140691 2.414833e-125
## job=services             -0.51564283 3.571756e-264
## education=high.school    -0.62594578 0.000000e+00
```

Per cada dimensió podem veure les correlacions que hi ha, la majoria d'aquestes són pels índex econòmics i de forma negativa.

Tant per variables com per categories, el fet d'incloure les variables continues com a suplementàries no ha variat el seu resultat ni contribució.

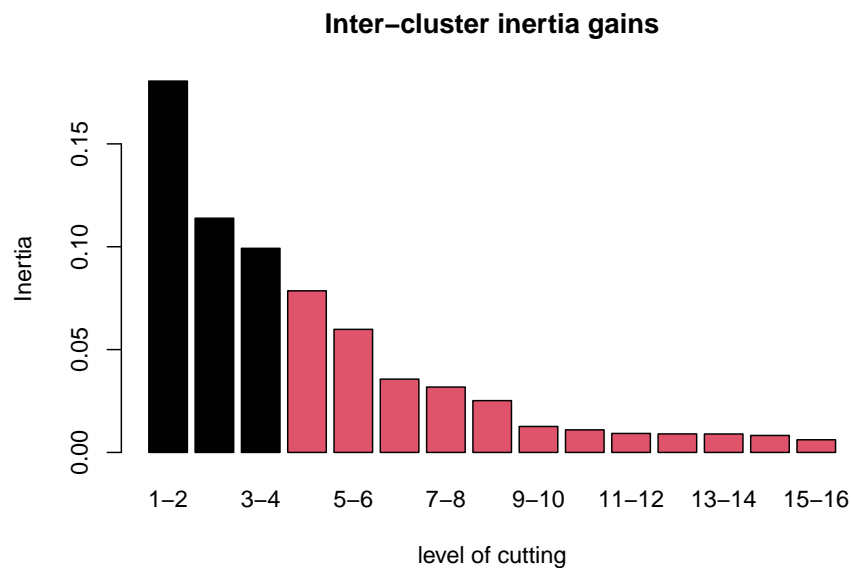
Clustering MCA

Description of clusters

```
# Posem nb.clust = -1 perquè utilitzi el numero de clusters que ens recomana
res.hcmc_mca<-HCPC(res.mca, nb.clust = -1, order=TRUE, graph = F)
```

Agafem 4 clusters, ja que són els que ens indica el propi HCPC que hem d'incloure degut a la inèrcia acumulada d'aquests.

```
#fviz_dend(res.hcmc_mca, show_labels = FALSE)
plot(res.hcmc_mca, choice = "bar")
```



A la primera gràfica podem veure la inèrcia de cada grup de clusters i la distància entre cadascun d'ells. Observem que a mida que anem augmentant el número de cluster, la inèrcia es va igualant més amb la del següent cluster.

A la gràfica de barres següent es pot veure les inèrcies exactes per cada parella de clusters. Veiem que les més significatives són de la 1 a la 4 (les que ens recomanava agafar el HCPC).

```
fviz_cluster(res.hcmc_mca, geom = "point")
```



A la gràfica factor map (la última), podem veure com el cluster 1, 3 i 4 estan completament diferenciats, però el cluster 2 està dispers amb el primer i tercer cluster. També observem com els clusters 3 i 4 tenen punts molt desviats que provoquen que abarquin molta superfície sense punts significatius.

```
res.hcmc_mca$desc.var$test.chi2
```

##		p.value	df
##	job	0.000000e+00	18
##	education	0.000000e+00	12
##	previous	0.000000e+00	3
##	poutcome	0.000000e+00	6
##	month	2.749774e-235	24
##	contact	9.965243e-211	3
##	y	4.828120e-166	3

```
## marital      2.045561e-64  6
## age          6.296158e-21  9
## day_of_week  5.642845e-12 12
## housing      6.548853e-12  3
```

Les següents variables són les que ens aporten més informació per representar els clusters. Són totes variables discretes ja que es tracta d'un anàlisi MCA:

- job
- education
- previous
- poutcome

```
res.hcmc_mca$desc.var$category
```

```
## $'1'
## Cla/Mod Mod/Cla Global p.value
## education=basic 86.133487 66.56291685 35.1821862 0.000000e+00
## job=blue-collar 90.532081 51.44508671 25.8704453 0.000000e+00
## contact=telephone 60.247462 84.43752779 63.8056680 9.477077e-177
## month=may 57.993351 85.32681192 66.9838057 3.520823e-146
## y=y_no 62.098335 71.32058693 52.2874494 1.785644e-135
## marital=married 53.888000 74.87772343 63.2591093 4.968708e-55
## job=services 76.571429 17.87461094 10.6275304 6.875358e-53
## poutcome=nonexistent 47.500536 98.44375278 94.3522267 7.002413e-34
## education=high.school 59.367194 31.70297910 24.3117409 1.989472e-28
## previous=No 46.342469 100.00000000 98.2388664 5.871416e-24
## housing=housing_no 50.695012 55.13561583 49.5141700 4.920995e-13
## age=Adult 50.221239 30.28012450 27.4493927 4.717230e-05
## month=jun 58.152174 4.75767008 3.7246964 4.860564e-04
## day_of_week=tue 49.832776 26.50066696 24.2105263 6.050054e-04
## loan=loan_no 46.290170 87.10538017 85.6680162 8.287388e-03
## month=oct 29.268293 0.53357048 0.8299595 3.542951e-02
## day_of_week=wed 42.227378 16.18497110 17.4493927 3.217246e-02
## loan=loan_yes 40.960452 12.89461983 14.3319838 8.287388e-03
## marital=divorced 39.196941 9.11516229 10.5870445 2.047602e-03
## age=Jove 32.738095 2.44553135 3.4008097 6.343174e-04
## day_of_week=thu 40.081384 17.51889729 19.8987854 1.232443e-04
## month=jul 33.587786 5.86927523 7.9554656 5.715705e-07
## age=Gran 3.333333 0.04446421 0.6072874 3.092767e-07
## job=self-employed 29.106628 4.49088484 7.0242915 9.457441e-11
## housing=housing_yes 40.457097 44.86438417 50.4858300 4.920995e-13
## poutcome=failure 17.857143 1.55624722 3.9676113 1.144982e-16
## poutcome=success 0.000000 0.00000000 1.6801619 7.070463e-23
```

## previous=Yes	0.000000	0.00000000	1.7611336	5.871416e-24
## month=mar	2.542373	0.13339262	2.3886640	4.227342e-27
## month=nov	8.556150	0.71142730	3.7854251	2.406330e-29
## month=aug	11.567164	1.37839040	5.4251012	1.103349e-34
## job=management	15.466667	2.57892397	7.5910931	1.622807e-37
## marital=single	27.863777	16.00711427	26.1538462	2.705281e-51
## job=admin.	23.123382	11.91640729	23.4615385	5.726114e-72
## month=apr	6.378132	1.24499778	8.8866397	3.025751e-80
## y=y_yes	27.365295	28.67941307	47.7125506	1.785644e-135
## education=professional.course	1.437700	0.40017786	12.6720648	2.460003e-162
## contact=cellular	19.574944	15.56247221	36.1943320	9.477077e-177
## job=technician	2.002670	0.66696309	15.1619433	1.377363e-190
## education=university.degree	2.184996	1.33392619	27.7935223	0.000000e+00
##	v.test			
## education=basic	Inf			
## job=blue-collar	Inf			
## contact=telephone	28.345623			
## month=may	25.746578			
## y=y_no	24.772245			
## marital=married	15.624362			
## job=services	15.306910			
## poutcome=nonexistent	12.133687			
## education=high.school	11.058706			
## previous=No	10.094021			
## housing=housing_no	7.227463			
## age=Adult	4.069213			
## month=jun	3.488325			
## day_of_week=tue	3.429360			
## loan=loan_no	2.640131			
## month=oct	-2.103415			
## day_of_week=wed	-2.142261			
## loan=loan_yes	-2.640131			
## marital=divorced	-3.083240			
## age=Jove	-3.416500			
## day_of_week=thu	-3.839581			
## month=jul	-5.000584			
## age=Gran	-5.117704			
## job=self-employed	-6.475379			
## housing=housing_yes	-7.227463			
## poutcome=failure	-8.288695			
## poutcome=success	-9.846880			
## previous=Yes	-10.094021			
## month=mar	-10.781114			
## month=nov	-11.246622			
## month=aug	-12.284049			
## job=management	-12.800795			

```

## marital=single -15.066123
## job=admin. -17.940188
## month=apr -18.969884
## y=y_yes -24.772245
## education=professional.course -27.151061
## contact=cellular -28.345623
## job=technician -29.446951
## education=university.degree -Inf
##
## $'2'
## Cla/Mod Mod/Cla Global p.value
## education=professional.course 92.971246 67.6744186 12.6720648 0.000000e+00
## job=technician 88.651535 77.2093023 15.1619433 0.000000e+00
## month=aug 34.328358 10.6976744 5.4251012 6.104470e-12
## previous=No 17.720997 100.0000000 98.2388664 5.046124e-08
## age=Jove-Adult 18.989959 74.7674419 68.5425101 1.140506e-05
## poutcome=nonexistent 17.850247 96.7441860 94.3522267 4.129123e-04
## day_of_week=tue 19.565217 27.2093023 24.2105263 2.520745e-02
## age=Gran 3.333333 0.1162791 0.6072874 2.645836e-02
## age=Adult 15.339233 24.1860465 27.4493927 1.741316e-02
## job=self-employed 9.221902 3.7209302 7.0242915 8.581173e-06
## age=Jove 4.761905 0.9302326 3.4008097 6.527235e-07
## month=apr 8.883827 4.5348837 8.8866397 1.253005e-07
## poutcome=success 0.000000 0.0000000 1.6801619 1.100549e-07
## previous=Yes 0.000000 0.0000000 1.7611336 5.046124e-08
## job=unemployed 7.495069 4.4186047 10.2631579 1.343328e-11
## job=services 5.714286 3.4883721 10.6275304 7.876437e-17
## job=management 3.466667 1.5116279 7.5910931 7.748804e-18
## education=university.degree 9.541151 15.2325581 27.7935223 2.408001e-21
## education=high.school 6.827644 9.5348837 24.3117409 2.928148e-33
## job=blue-collar 4.147105 6.1627907 25.8704453 3.846798e-59
## job=admin. 2.588438 3.4883721 23.4615385 6.370328e-69
## education=basic 3.739931 7.5581395 35.1821862 6.391386e-94
## v.test
## education=professional.course Inf
## job=technician Inf
## month=aug 6.877190
## previous=No 5.449678
## age=Jove-Adult 4.388661
## poutcome=nonexistent 3.531691
## day_of_week=tue 2.238209
## age=Gran -2.219417
## age=Adult -2.377866
## job=self-employed -4.450147
## age=Jove -4.974927
## month=apr -5.285590

```

```

## poutcome=success -5.309287
## previous=Yes -5.449678
## job=unemployed -6.763892
## job=services -8.333082
## job=management -8.603253
## education=university.degree -9.485683
## education=high.school -12.015997
## job=blue-collar -16.216639
## job=admin. -17.546104
## education=basic -20.559018
##
## $'3'
## Cla/Mod Mod/Cla Global p.value
## education=university.degree 86.598689 68.13753582 27.7935223 0.000000e+00
## job=admin. 72.131148 47.90830946 23.4615385 7.295011e-192
## contact=cellular 58.836689 60.28653295 36.1943320 2.586108e-148
## y=y_yes 51.803140 69.97134670 47.7125506 9.515429e-121
## month=apr 76.765376 19.31232092 8.8866397 2.709105e-77
## job=management 79.733333 17.13467049 7.5910931 3.553602e-75
## marital=single 52.089783 38.56733524 26.1538462 2.184403e-47
## month=nov 76.470588 8.19484241 3.7854251 1.407523e-31
## job=self-employed 60.518732 12.03438395 7.0242915 4.199892e-23
## poutcome=failure 66.326531 7.44985673 3.9676113 2.600404e-19
## month=mar 73.728814 4.98567335 2.3886640 1.020654e-17
## previous=No 35.936534 99.94269341 98.2388664 1.144210e-15
## age=Jove 61.309524 5.90257880 3.4008097 3.635738e-12
## age=Gran 93.333333 1.60458453 0.6072874 3.811565e-11
## month=aug 54.104478 8.30945559 5.4251012 1.159896e-10
## month=jul 50.127226 11.28939828 7.9554656 3.779458e-10
## housing=housing_yes 39.414595 56.33237822 50.4858300 1.221197e-09
## day_of_week=thu 40.488301 22.80802292 19.8987854 1.721074e-04
## marital=divorced 42.447419 12.72206304 10.5870445 3.672714e-04
## job=unemployed 42.406312 12.32091691 10.2631579 4.992983e-04
## day_of_week=wed 39.443155 19.48424069 17.4493927 5.647987e-03
## month=oct 51.219512 1.20343840 0.8299595 3.806523e-02
## age=Adult 32.669617 25.38681948 27.4493927 1.608590e-02
## month=jun 25.543478 2.69340974 3.7246964 3.955253e-03
## education=high.school 31.806828 21.89111748 24.3117409 3.241826e-03
## poutcome=nonexistent 34.649217 92.55014327 94.3522267 6.875285e-05
## day_of_week=tue 29.933110 20.51575931 24.2105263 6.301578e-06
## housing=housing_no 31.152903 43.66762178 49.5141700 1.221197e-09
## previous=Yes 1.149425 0.05730659 1.7611336 1.144210e-15
## poutcome=success 0.000000 0.00000000 1.6801619 1.336576e-16
## job=services 16.190476 4.87106017 10.6275304 1.268130e-24
## marital=married 27.200000 48.71060172 63.2591093 1.050906e-54
## job=technician 6.542056 2.80802292 15.1619433 3.344219e-88

```

```

## education=professional.course 3.194888 1.14613181 12.6720648 9.838051e-96
## y=y_no 20.286489 30.02865330 52.2874494 9.515429e-121
## month=may 23.209429 44.01146132 66.9838057 8.495490e-140
## contact=telephone 21.986041 39.71346705 63.8056680 2.586108e-148
## job=blue-collar 3.990610 2.92263610 25.8704453 3.266085e-204
## education=basic 8.745685 8.71060172 35.1821862 1.448069e-207
## v.test
## education=university.degree Inf
## job=admin. 29.546446
## contact=cellular 25.936442
## y=y_yes 23.365829
## month=apr 18.609144
## job=management 18.345995
## marital=single 14.459480
## month=nov 11.691575
## job=self-employed 9.899112
## poutcome=failure 8.984446
## month=mar 8.571591
## previous=No 8.010309
## age=Jove 6.950663
## age=Gran 6.611223
## month=aug 6.444490
## month=jul 6.262874
## housing=housing_yes 6.077436
## day_of_week=thu 3.756789
## marital=divorced 3.562549
## job=unemployed 3.481133
## day_of_week=wed 2.767547
## month=oct 2.074152
## age=Adult -2.406961
## month=jun -2.881709
## education=high.school -2.943826
## poutcome=nonexistent -3.980561
## day_of_week=tue -4.516010
## housing=housing_no -6.077436
## previous=Yes -8.010309
## poutcome=success -8.270269
## job=services -10.243317
## marital=married -15.576540
## job=technician -19.909834
## education=professional.course -20.760576
## y=y_no -23.365829
## month=may -25.170195
## contact=telephone -25.936442
## job=blue-collar -30.492603
## education=basic -30.744506

```



```
##
## $'4'
##
```

	Cla/Mod	Mod/Cla	Global	p.value	v.test
## previous=Yes	98.8505747	100.000000	1.761134	9.693892e-186	29.065884
## poutcome=success	100.000000	96.511628	1.680162	2.126492e-177	28.398230
## contact=cellular	4.4742729	93.023256	36.194332	5.878562e-29	11.167541
## y=y_yes	3.6487060	100.000000	47.712551	1.008897e-28	11.119452
## month=apr	7.9726651	40.697674	8.886640	1.072676e-15	8.018244
## day_of_week=thu	3.7639878	43.023256	19.898785	9.257787e-07	4.906793
## job=technician	2.8037383	24.418605	15.161943	2.337339e-02	2.267276
## month=jun	0.000000	0.000000	3.724696	3.712800e-02	-2.084354
## month=may	1.3901481	53.488372	66.983806	9.052054e-03	-2.610082
## month=aug	0.000000	0.000000	5.425101	7.908101e-03	-2.655968
## month=jul	0.000000	0.000000	7.955466	7.511337e-04	-3.370201
## day_of_week=tue	0.6688963	9.302326	24.210526	4.297599e-04	-3.521100
## y=y_no	0.000000	0.000000	52.287449	1.008897e-28	-11.119452
## contact=telephone	0.1903553	6.976744	63.805668	5.878562e-29	-11.167541
## poutcome=nonexistent	0.000000	0.000000	94.352227	4.020961e-114	-22.704752
## previous=No	0.000000	0.000000	98.238866	9.693892e-186	-29.065884

- Cluster 1

Per aquest primer cluster tenim que les categories de education basic i high.school són les més representatives. Els resultats ens mostren que el 66,56% de education que trobem al claster són de la categoria basic i el 31,7% són de high.school, la resta de categories apareixen amb un percentatge més baix.

Pel que fa a la variable job, les categories blue.collar (51,45%), services (17,87%) i admin (11.92%), són les categories de job amb més presència dins el cluster.

Com a informació addicional, comentar que cap dels individus dins del cluster ha estat contactat previament (previous=no), això provoca que hi hagi un 0% de poutcome=success.

- Cluster 2

Pel segon cluster, tenim que les categories de education professional.course i university.degree són les més representatives, tot i que aquesta segona de forma negativa. Això ens mostra que dins d'aquest cluster, la majoria de persones tenen estudis superiors, professional.course (67.67%) i university.degree (15.23%).

Pel que fa a job, la categoria amb més força dins del cluster és technician (77.21%), la resta tenen menys importància.

- Cluster 3

En el tercer cluster, tenim que les categories més representatives per education són university.degree (68.14%) i high.school (21.89%).

Pel que fa a la variable job, les categories més significatives són admin (47,91%), management (17,13) i self-employed (12,03%). Aquestes tres categories estan bastant relacionades amb el tipus de feina que són, ja que feines administratives, de control i d'autònom són similars.

- Cluster 4

En aquest últim cluster, com que tenen un gran pes previous i poutcome, les variables job i education no són representatives. En el cas de previous, la categoria més significant és yes (100%) i de poutcome és success (96,51%). Destacar també que tots els poutcome=success es troben en aquest cluster.

- Cut quality

La qualitat de la partició amb 4 clusters és del 48.2918107.

Parangons and class-specific individuals

```
res.hcmc_mca$desc.ind$para
```

```
## Cluster: 1
##      218      2140      162      70      217
## 0.07651285 0.07651285 0.07651285 0.07651285 0.08021202
## -----
## Cluster: 2
##    21748    19754    2385    2006    35970
## 0.2762256 0.2964458 0.2977149 0.3060090 0.3098983
## -----
## Cluster: 3
##    12566    17809    25995    14696    15936
## 0.1232529 0.1243103 0.1244148 0.1356608 0.1464823
## -----
## Cluster: 4
##    25854    30502    33387    30464    34649
## 0.3519480 0.3537620 0.3607975 0.4241063 0.4299914
```

En les taules anteriors podem veure els 5 parangons més cercans als centroides per cadascún dels clusters.

```
res.hcmc_mca$desc.ind$dist
```

```
## Cluster: 1
##      30005      1760      1730      1764      1725
## 1.941382 1.577068 1.570114 1.522564 1.522564
## -----
## Cluster: 2
##      27724      30302      27767      30141      19249
## 1.999976 1.534193 1.516153 1.510455 1.502705
## -----
## Cluster: 3
##      28615      28541      29982      30001      30384
## 2.643395 2.627127 2.507550 2.507550 2.368233
## -----
## Cluster: 4
##      30154      28677      30236      30239      30208
## 3.528231 3.510440 3.508366 3.506306 3.506113
```

En les taules anteriors podem veure els 5 parangons més allunyats als centroides per cadascun dels clusters.

```
res.hcmc_mca$data.clust[which(rownames(res.hcmc_mca$data.clust)%in%names
                             (res.hcmc_mca$desc.ind$para[[1]])),]
```

```
##      y      age      job marital education      housing      loan
## 217 y_no Jove-Adult blue-collar single      basic housing_yes loan_no
## 218 y_no Jove-Adult blue-collar single      basic housing_yes loan_yes
## 2140 y_no Jove-Adult blue-collar single      basic housing_yes loan_yes
## 162 y_no Jove-Adult blue-collar single      basic housing_yes loan_yes
## 70 y_no Jove-Adult blue-collar single      basic housing_yes loan_yes
##      contact month day_of_week previous      poutcome clust
## 217 telephone may      mon      No nonexistent      1
## 218 telephone may      mon      No nonexistent      1
## 2140 telephone may      mon      No nonexistent      1
## 162 telephone may      mon      No nonexistent      1
## 70 telephone may      mon      No nonexistent      1
```

```
res.hcmc_mca$data.clust[which(rownames(res.hcmc_mca$data.clust)%in%names
                             (res.hcmc_mca$desc.ind$dist[[1]])),]
```

```
##      y      age      job marital education      housing      loan      contact
## 30005 y_yes Gran unemployed married      basic housing_yes loan_no telephone
## 1764 y_yes Jove      services single high.school housing_yes loan_no telephone
```

```
## 1725 y_no Jove services single high.school housing_yes loan_no telephone
## 1730 y_no Jove services single high.school housing_no loan_no telephone
## 1760 y_no Jove services single high.school housing_no loan_yes telephone
##      month day_of_week previous      poutcome clust
## 30005 apr      tue      No nonexistent      1
## 1764 may      fri      No nonexistent      1
## 1725 may      fri      No nonexistent      1
## 1730 may      fri      No nonexistent      1
## 1760 may      fri      No nonexistent      1
```

```
res.hcmc_mca$data.clust[which(rownames(res.hcmc_mca$data.clust)%in%names
                             (res.hcmc_mca$desc.ind$para[[2]])),]
```

```
##      y      age      job marital      education      housing
## 19754 y_yes Jove-Adult technician married      high.school housing_no
## 21748 y_yes Jove-Adult      services married professional.course housing_no
## 35970 y_yes Jove-Adult technician married professional.course housing_no
## 2006 y_no Adult technician single professional.course housing_yes
## 2385 y_no Jove-Adult self-employed single professional.course housing_yes
##      loan contact month day_of_week previous      poutcome clust
## 19754 loan_no telephone aug      fri      No nonexistent      2
## 21748 loan_no cellular aug      tue      No nonexistent      2
## 35970 loan_no cellular may      mon      No nonexistent      2
## 2006 loan_no telephone may      mon      No nonexistent      2
## 2385 loan_yes telephone may      tue      No nonexistent      2
```

```
res.hcmc_mca$data.clust[which(rownames(res.hcmc_mca$data.clust)%in%names
                             (res.hcmc_mca$desc.ind$dist[[2]])),]
```

```
##      y      age      job marital      education      housing
## 27767 y_yes Jove-Adult technician single professional.course housing_yes
## 19249 y_yes Jove-Adult technician single professional.course housing_yes
## 30141 y_yes Jove-Adult technician married professional.course housing_yes
## 30302 y_yes      Adult technician married professional.course housing_yes
## 27724 y_yes      Gran technician married professional.course housing_yes
##      loan contact month day_of_week previous      poutcome clust
## 27767 loan_yes cellular mar      fri      No nonexistent      2
## 19249 loan_yes cellular aug      wed      No nonexistent      2
## 30141 loan_no cellular apr      thu      No failure      2
## 30302 loan_yes cellular apr      thu      No failure      2
## 27724 loan_no cellular mar      tue      No nonexistent      2
```

```
res.hcmc_mca$data.clust[which(rownames(res.hcmc_mca$data.clust)%in%names
                             (res.hcmc_mca$desc.ind$para[[3]])),]
```

```
##           y      age      job marital      education      housing      loan
## 17809 y_yes Jove-Adult      admin. married university.degree housing_no loan_no
## 15936 y_yes Jove-Adult      admin. married university.degree housing_no loan_no
## 12566 y_yes Jove-Adult management married      high.school housing_yes loan_no
## 25995 y_yes      Adult      admin. married      high.school housing_no loan_no
## 14696 y_yes Jove-Adult management married      high.school housing_yes loan_no
##           contact month day_of_week previous      poutcome clust
## 17809 cellular    jul      tue      No nonexistent      3
## 15936 cellular    jul      mon      No nonexistent      3
## 12566 cellular    jul      mon      No nonexistent      3
## 25995 cellular    nov      wed      No nonexistent      3
## 14696 cellular    jul      tue      No nonexistent      3
```

```
res.hcmc_mca$data.clust[which(rownames(res.hcmc_mca$data.clust)%in%names
                             (res.hcmc_mca$desc.ind$dist[[3]])),]
```

```
##           y age      job marital education      housing      loan      contact
## 30384 y_yes Gran unemployed single      basic housing_yes loan_no cellular
## 28541 y_yes Gran unemployed married      basic housing_no loan_no cellular
## 29982 y_yes Gran unemployed married      basic housing_no loan_no cellular
## 30001 y_yes Gran unemployed married      basic housing_no loan_no cellular
## 28615 y_yes Gran unemployed married      basic housing_no loan_yes cellular
##           month day_of_week previous      poutcome clust
## 30384 apr      thu      No nonexistent      3
## 28541 apr      wed      No failure      3
## 29982 apr      tue      No failure      3
## 30001 apr      tue      No failure      3
## 28615 apr      wed      No failure      3
```

```
res.hcmc_mca$data.clust[which(rownames(res.hcmc_mca$data.clust)%in%names
                             (res.hcmc_mca$desc.ind$para[[4]])),]
```

```
##           y      age      job marital      education      housing      loan
## 34649 y_yes Jove-Adult technician single      basic housing_yes loan_no
## 25854 y_yes Jove-Adult blue-collar single high.school housing_yes loan_no
## 30464 y_yes Jove-Adult unemployed married high.school housing_no loan_no
## 30502 y_yes Jove-Adult unemployed married high.school housing_yes loan_no
## 33387 y_yes Jove-Adult      admin. single      basic housing_no loan_yes
##           contact month day_of_week previous poutcome clust
## 34649 cellular    may      thu      Yes success      4
```

```
## 25854 cellular nov wed Yes success 4
## 30464 cellular may mon Yes success 4
## 30502 cellular may mon Yes success 4
## 33387 cellular may tue Yes success 4
```

```
res.hcmc_mca$data.clust[which(rownames(res.hcmc_mca$data.clust)%in%names
                             (res.hcmc_mca$desc.ind$dist[[4]])),]
```

```
##          y      age      job marital      education      housing
## 30239 y_yes      Adult technician married professional.course housing_yes
## 28677 y_yes Jove-Adult blue-collar married      basic housing_no
## 30208 y_yes Jove-Adult technician single professional.course housing_yes
## 30154 y_yes Jove-Adult services married      high.school housing_yes
## 30236 y_yes      Adult technician married professional.course housing_yes
##          loan contact month day_of_week previous poutcome clust
## 30239 loan_no cellular apr      thu      Yes success 4
## 28677 loan_no cellular apr      thu      Yes success 4
## 30208 loan_no cellular apr      thu      Yes success 4
## 30154 loan_no cellular apr      thu      Yes success 4
## 30236 loan_yes cellular apr      thu      Yes success 4
```

En les taules anteriors hem pogut veure els valors de les variables que tenen els individus més propers i llunyans de cada cluster. D'això podem treure unes quantes conclusions:

- Els individus més propers, tenen valors de les variables corresponents amb les categories vistes a la descripció de clusters, per tant, té sentit que siguin els individus més propers al centroide.
- Els individus més llunyans, tenen valors de les variables contraris amb les categories vistes a la descripció de clusters, per tant, té sentit que siguin els individus més llunyans al centroide.