

## Contents

|  |    |
|--|----|
| R Markdown . . . . .   | 2  |
| Anàlisis CA . . . . .  | 2  |
| Transformació de la variable duration . . . . .  | 2  |
| Eigenvalues and dominant axes analysis . . . . .   | 2  |
| Duration_fact - job . . . . .  | 3  |
| Duration_fact - Education . . . . .  | 5  |
| Anàlisis MCA . . . . .   | 7  |
| 1. Eigenvalues and dominant axes. How many axes we have to<br>consider for next Hierarchical Classification stage? . . . . | 7  |
| Regla de Kaiser . . . . .  | 8  |
| Regla del colze . . . . .  | 11 |
| 2. Individuals point of view . . . . .   | 12 |
| 3. Interpreting map of categories . . . . .  | 16 |
| 4. Interpreting the axes association to factor map . . . . .   | 21 |
| Dimensió 1 . . . . .   | 21 |
| Dimensió 2 . . . . .   | 23 |
| Dimensió 3 . . . . .   | 25 |
| 5. Perform a MCA taking into account also supplementary variables  | 27 |
| Clustering MCA . . . . .   | 32 |
| Description of clusters . . . . .  | 32 |
| Parangons and class-specific individuals . . . . .   | 42 |

---

title: "Entrega-2"  
author: "Ivan Cala Mesa - Pau Bosch Ribalta"  
date: "May 1, 2023"  
output:  
pdf\_document:  
toc: yes  
toc\_depth: 4  
html\_document:  
toc: yes  
toc\_depth: '4'  
df\_print: paged  
geometry: left=1.9cm,right=1.9cm,top=1.25cm,bottom=1.52cm

---

```
fontsize: 18pt
classoption: a4paper
editor_options:
chunk_output_type: console
```

---

## R Markdown

Obtenim les dades i les classifiquem:

```
setwd("/home/pau/Escriptori/adei/lab2")
load("./bank-additional-clean.RData")

var_dis <- c("age", "job", "marital", "education", "housing", "loan",
            "contact", "month", "day_of_week", "previous", "poutcome",
            "mout")
var_con<- c("age_num", "duration", "campaign", "emp.var.rate", "cons.conf.idx",
            "cons.price.idx", "euribor3m", "nr.employed", "na_count")
var_res<- c("y")
df$default <- NULL
```

## Anàlisi CA

Transformació de la variable duration

```
df$duration_fact <- cut(df$duration,
                       breaks = c(0, 10, 30, 60, 300, 900, 1800, max(df$duration)),
                       labels = c("extr.curt", "molt.curta", "curta",
                                   "normal", "llarga", "molt.llarga", "extr.llarga"))
df$duration_fact <- as.factor(df$duration_fact)

summary(df$duration_fact)
```

```
##  extr.curt  molt.curta      curta      normal      llarga molt.llarga
##           8          59       124       2128       2001         652
## extr.llarga
##           28
```

## Eigenvalues and dominant axes analysis

Realitzarem l'anàlisi per la targeta (duration\_fact) i per les variables categòriques job i education

**Duration\_fact - job** Realitzem la taula que relaciona les dues variables i fem l'anàlisi de correspondència (CA).

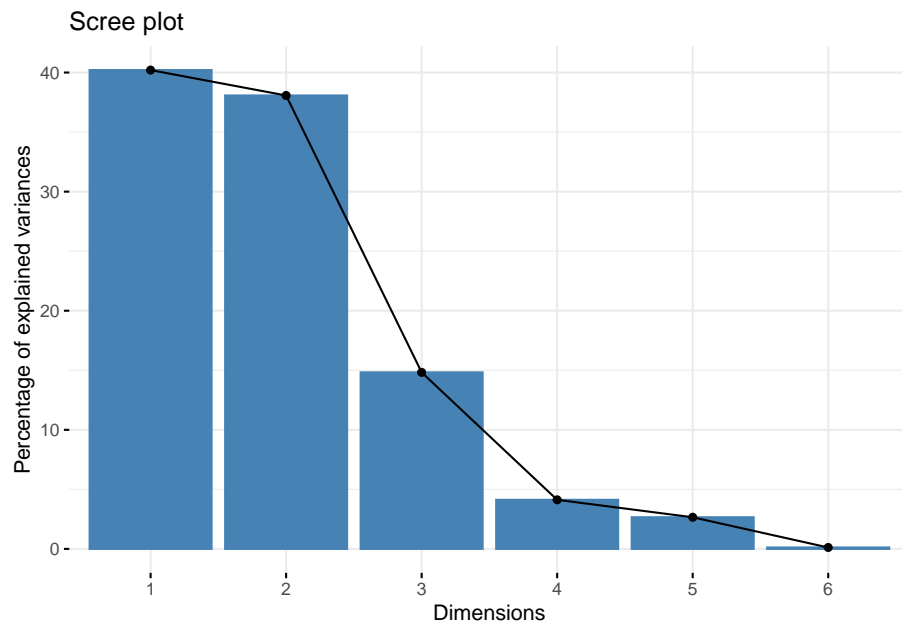
```
tab1 <- table(df[,c("duration_fact", "job")])
tab1
```

```
##              job
## duration_fact admin. blue-collar management self-employed services technician
##  extr.curt      3          3          1          0          0          1
##  molt.curta    14         22          5          1          6          6
##  curta         25         44          5          9         11         18
##  normal        468        549        168        143        227        317
##  llarga        488        492        151        145        220        313
##  molt.llarga   166        171         48         52         65         95
##  extr.llarga    5         11          1          2          1          6
##              job
## duration_fact unemployed
##  extr.curt           0
##  molt.curta          5
##  curta             12
##  normal            256
##  llarga            192
##  molt.llarga        55
##  extr.llarga         2
```

```
res.ca1 <- CA(tab1, graph = F)
```

Seguidament triarem les dimensions que hem d'agafar gràficament i a partir dels eigenvalues.

```
fviz_eig(res.ca1)
```



```
mm <- mean(res.ca1$eig[,1])
ll<- which(as.data.frame(res.ca1$eig[,1])>mm)
length(ll) #Número dimensions
```

```
## [1] 2
```

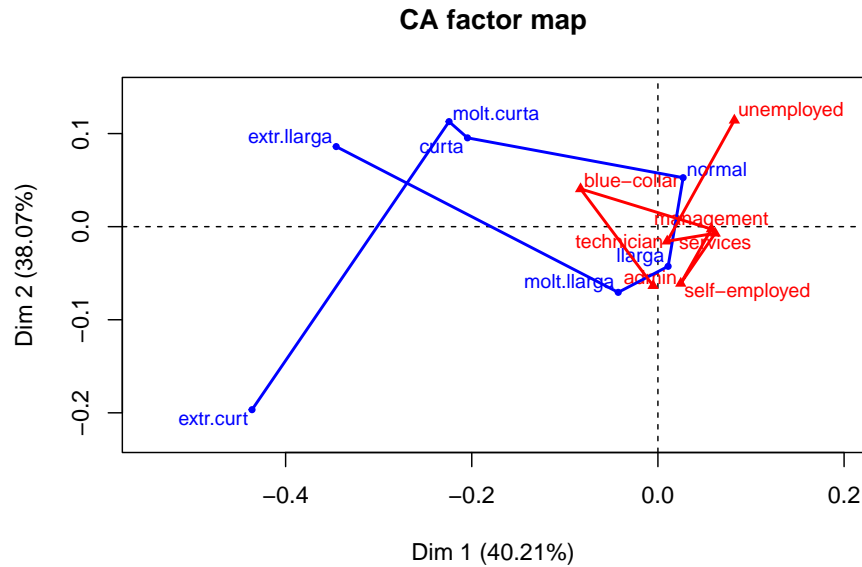
```
res.ca1$eig[length(ll),3]
```

```
## [1] 78.27887
```

Gràficament, per la regla del colze, veiem que la dimensió on hi ha un canvi important de la corba és la 2. A més, per Kaiser, agafem totes les dimensions amb els eigenvalues els quals superin la mitjana de tots els eigenvalues, i també ens surten dues dimensions.

Amb dues dimensions representem un 78.2788744%, un percentatge prou considerable.

```
plot( res.ca1, cex=0.8, graph.type = "classic" )
lines( res.ca1$row$coord[,1], res.ca1$row$coord[,2], col="blue", lwd = 2 )
lines( res.ca1$col$coord[,1], res.ca1$col$coord[,2], col="red", lwd = 2 )
```



**Duration\_fact - Education** Igual que amb la parella anterior, realitzem la taula que relaciona les dues variables i fem l'anàlisi de correspondència (CA).

```
df$education <- factor(df$education, levels = c("illiterate", "basic", "high.school", "professional.course"))
tab2 <- table(df[,c("duration_fact", "education")])
tab2
```

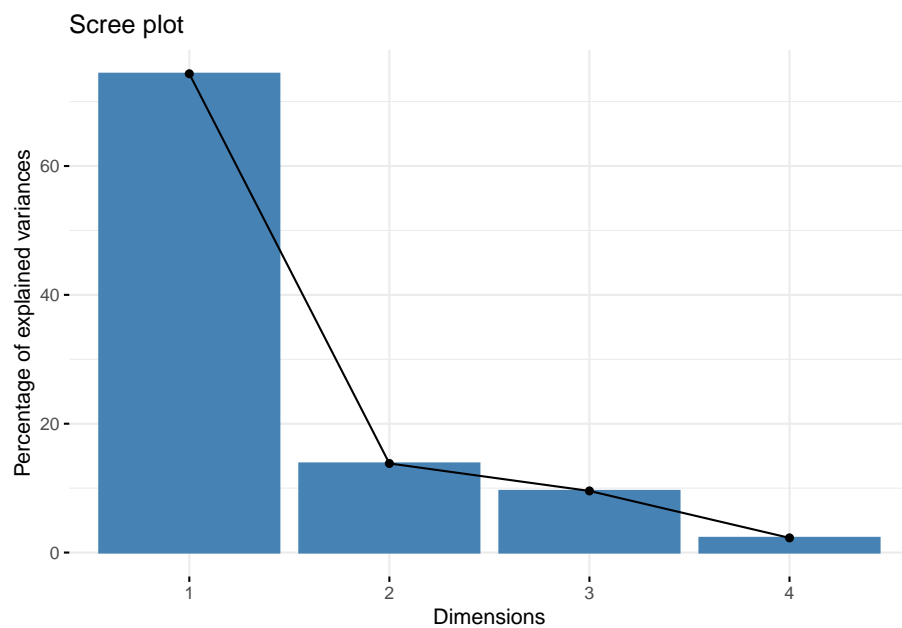
```
##          education
## duration_fact illiterate basic high.school professional.course
## extr.curt      0      4      1      1
## molt.curta     0     26     16     5
## curta         0     57     26    15
## normal        0    769    529   283
## llarga        2    669    475   250
## molt.llarga   0    230    159    73
## extr.llarga   0     12      6      5
##          education
## duration_fact university.degree
## extr.curt      2
## molt.curta     12
## curta         26
## normal        547
## llarga        605
## molt.llarga   190
```

```
##      extr.llarga                5
```

```
res.ca2 <- CA(tab2, graph = F)
```

Seguidament triarem les dimensions que hem d'agafar gràficament i a partir dels eigenvalues.

```
fviz_eig(res.ca2)
```



```
mm <- mean(res.ca2$eig[,1])  
l1 <- which(as.data.frame(res.ca2$eig[,1]) > mm)  
length(l1) #Número dimensions
```

```
## [1] 1
```

```
res.ca2$eig[length(l1),3]
```

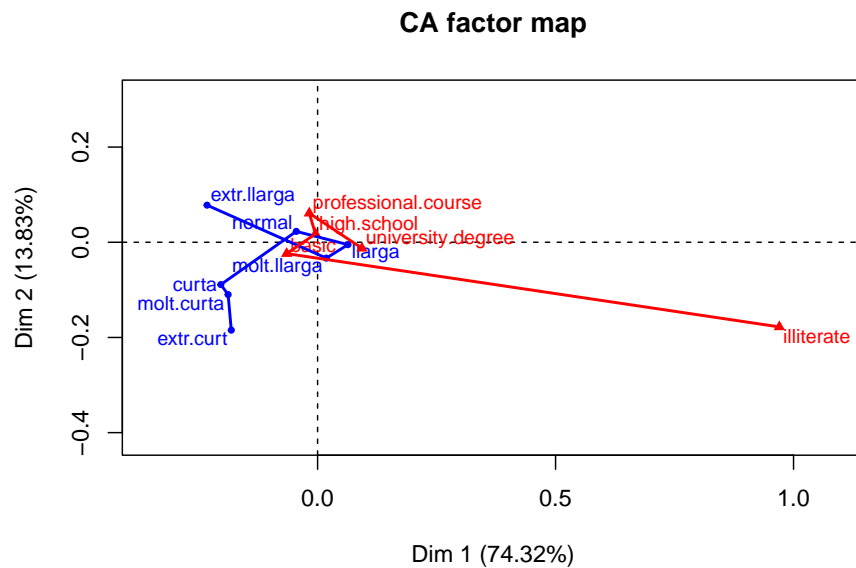
```
## [1] 74.3226
```

Gràficament, per la regla del colze, veiem que la dimensió on hi ha un canvi important de la corba és la 1. A més, per Kaiser, agafem totes les dimensions

amb els eigenvalues els quals superin la mitjana de tots els eigenvalues, i també ens surt una sola dimensió.

Amb aquesta dimensions representem un 40.2057898%, de nou un percentatge prou considerable.

```
plot( res.ca2, cex=0.8, graph.type = "classic" )
lines( res.ca2$row$coord[,1], res.ca2$row$coord[,2], col="blue", lwd = 2 )
lines( res.ca2$col$coord[,1], res.ca2$col$coord[,2], col="red", lwd = 2 )
```



## Anàlisis MCA

```
llmout<-which(df$mout=="Yes")
res.mca<-MCA(df[,c(var_res, var_dis[1:11]) ], quali.sup=1, ind.sup=llmout,
graph = F)
```

**1. Eigenvalues and dominant axes. How many axes we have to consider for next Hierarchical Classification stage?**

En aquest primer punt haurem d'escollir les dimensions que agafem per fer l'anàlisi a partir dels eigenvalues. Per a triar les dimensions durement a terme dos mètodes, el de Kaiser i el de la regla del colze:

**Regla de Kaiser** La regla de Kaiser ens diu que haurem d'agafar totes aquelles dimensions amb el valor del eigenvalue superior al de la mitjana d'eigenvalues de totes les dimensions.

```
summary(res.mca, nbelements = 12, nbind = 0)
```

```
##
## Call:
## MCA(X = df[, c(var_res, var_dis[1:11])], ind.sup = llmout, quali.sup = 1,
##      graph = F)
##
## Eigenvalues
##
```

|                         | Dim.1 | Dim.2  | Dim.3  | Dim.4  | Dim.5  | Dim.6  | Dim.7  |
|-------------------------|-------|--------|--------|--------|--------|--------|--------|
| ## Variance             | 0.216 | 0.175  | 0.147  | 0.142  | 0.135  | 0.122  | 0.115  |
| ## % of var.            | 7.200 | 5.838  | 4.900  | 4.740  | 4.493  | 4.076  | 3.848  |
| ## Cumulative % of var. | 7.200 | 13.037 | 17.938 | 22.678 | 27.171 | 31.248 | 35.095 |

```
##
```

|                         | Dim.8  | Dim.9  | Dim.10 | Dim.11 | Dim.12 | Dim.13 | Dim.14 |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|
| ## Variance             | 0.107  | 0.102  | 0.099  | 0.098  | 0.096  | 0.095  | 0.094  |
| ## % of var.            | 3.574  | 3.416  | 3.316  | 3.279  | 3.197  | 3.151  | 3.117  |
| ## Cumulative % of var. | 38.669 | 42.085 | 45.401 | 48.680 | 51.877 | 55.028 | 58.145 |

```
##
```

|                         | Dim.15 | Dim.16 | Dim.17 | Dim.18 | Dim.19 | Dim.20 | Dim.21 |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|
| ## Variance             | 0.092  | 0.091  | 0.090  | 0.088  | 0.087  | 0.084  | 0.082  |
| ## % of var.            | 3.077  | 3.034  | 2.989  | 2.934  | 2.884  | 2.815  | 2.724  |
| ## Cumulative % of var. | 61.222 | 64.257 | 67.246 | 70.180 | 73.064 | 75.879 | 78.603 |

```
##
```

|                         | Dim.22 | Dim.23 | Dim.24 | Dim.25 | Dim.26 | Dim.27 | Dim.28 |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|
| ## Variance             | 0.081  | 0.080  | 0.077  | 0.076  | 0.068  | 0.060  | 0.055  |
| ## % of var.            | 2.688  | 2.677  | 2.582  | 2.538  | 2.266  | 2.001  | 1.831  |
| ## Cumulative % of var. | 81.291 | 83.968 | 86.550 | 89.088 | 91.354 | 93.355 | 95.186 |

```
##
```

|                         | Dim.29 | Dim.30 | Dim.31 | Dim.32 | Dim.33  |
|-------------------------|--------|--------|--------|--------|---------|
| ## Variance             | 0.050  | 0.043  | 0.030  | 0.019  | 0.002   |
| ## % of var.            | 1.661  | 1.428  | 1.009  | 0.647  | 0.070   |
| ## Cumulative % of var. | 96.846 | 98.274 | 99.283 | 99.930 | 100.000 |

```
##
## Categories (the 12 first)
##
```

|                  | Dim.1  | ctr   | cos2  | v.test  | Dim.2  | ctr   | cos2  |
|------------------|--------|-------|-------|---------|--------|-------|-------|
| ## Jove          | 0.877  | 1.101 | 0.027 | 11.565  | -0.711 | 0.892 | 0.018 |
| ## Jove-Adult    | 0.038  | 0.042 | 0.003 | 3.964   | -0.058 | 0.119 | 0.007 |
| ## Adult         | -0.239 | 0.662 | 0.022 | -10.349 | 0.244  | 0.851 | 0.023 |
| ## Gran          | 1.597  | 0.652 | 0.016 | 8.772   | -0.551 | 0.096 | 0.002 |
| ## admin.        | 0.438  | 1.896 | 0.059 | 17.051  | -0.458 | 2.554 | 0.064 |
| ## blue-collar   | -0.667 | 4.847 | 0.155 | -27.700 | 0.674  | 6.101 | 0.159 |
| ## management    | 0.132  | 0.056 | 0.001 | 2.664   | -0.397 | 0.621 | 0.013 |
| ## self-employed | 0.111  | 0.036 | 0.001 | 2.140   | -0.222 | 0.180 | 0.004 |
| ## services      | -0.192 | 0.165 | 0.004 | -4.650  | 0.020  | 0.002 | 0.000 |



```

## technician | 0.362 0.838 0.023 10.764 | -0.129 0.131 0.003
## unemployed | 0.170 0.125 0.003 4.036 | -0.036 0.007 0.000
## divorced | 0.010 0.000 0.000 0.235 | -0.179 0.175 0.004
##          v.test Dim.3 ctr cos2 v.test
## Jove -9.373 | -0.520 0.569 0.010 -6.859 |
## Jove-Adult -5.989 | -0.220 2.056 0.106 -22.849 |
## Adult 10.565 | 0.517 4.535 0.101 22.345 |
## Gran -3.024 | 4.408 7.298 0.119 24.216 |
## admin. -17.818 | -0.540 4.236 0.090 -21.025 |
## blue-collar 27.984 | 0.623 6.208 0.135 25.862 |
## management -7.998 | 0.121 0.068 0.001 2.430 |
## self-employed -4.294 | 0.290 0.366 0.006 5.611 |
## services 0.480 | -1.350 11.974 0.217 -32.712 |
## technician -3.835 | -0.098 0.089 0.002 -2.901 |
## unemployed -0.861 | 0.919 5.360 0.097 21.841 |
## divorced -4.321 | -0.013 0.001 0.000 -0.318 |
##
## Categorical variables (eta2)
##          Dim.1 Dim.2 Dim.3
## age | 0.058 0.038 0.234 |
## job | 0.189 0.185 0.458 |
## marital | 0.104 0.084 0.090 |
## education | 0.203 0.215 0.427 |
## housing | 0.030 0.005 0.025 |
## loan | 0.002 0.001 0.000 |
## contact | 0.528 0.049 0.109 |
## month | 0.488 0.135 0.152 |
## day_of_week | 0.062 0.014 0.025 |
## previous | 0.327 0.594 0.030 |
## poutcome | 0.384 0.606 0.067 |
##
## Supplementary categories
##          Dim.1 cos2 v.test Dim.2 cos2 v.test Dim.3
## y_no | -0.585 0.375 -43.036 | 0.192 0.040 14.131 | -0.241
## y_yes | 0.641 0.375 43.036 | -0.210 0.040 -14.131 | 0.264
##          cos2 v.test
## y_no 0.064 -17.713 |
## y_yes 0.064 17.713 |
##
## Supplementary categorical variables (eta2)
##          Dim.1 Dim.2 Dim.3
## y | 0.375 0.040 0.064 |

```

```

mm <- mean(res.mca$eig[,1])
ll<- which(as.data.frame(res.mca$eig[,1])>mm)

```

```
length(ll) #Número dimensions
```

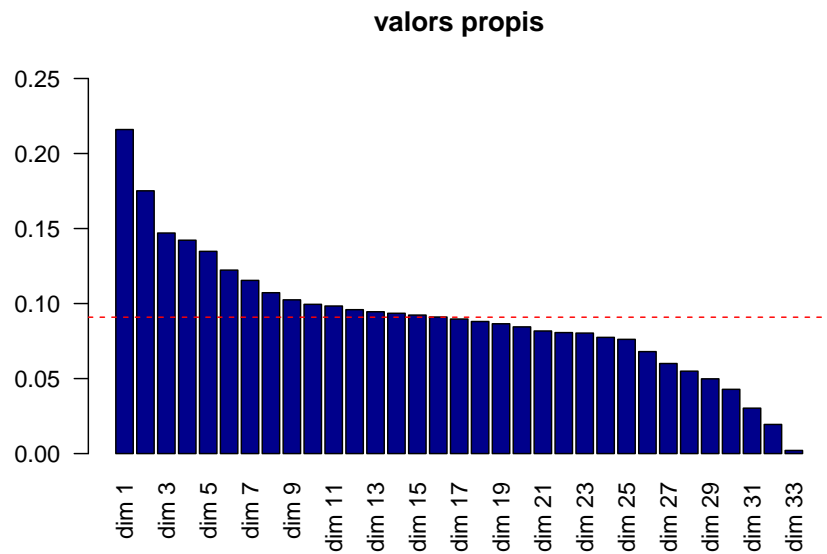
```
## [1] 16
```

```
res.mca$eig[length(ll),3]
```

```
## [1] 64.25661
```

```
barplot(res.mca$eig[,1],  
        main="valors propis",  
        names.arg=paste("dim",1:nrow(res.mca$eig)),  
        las = 2,  
        ylim = c(0, 0.25),  
        col = "blue4")
```

```
abline(h = mm,  
       col = "red",  
       lty = "dashed")
```



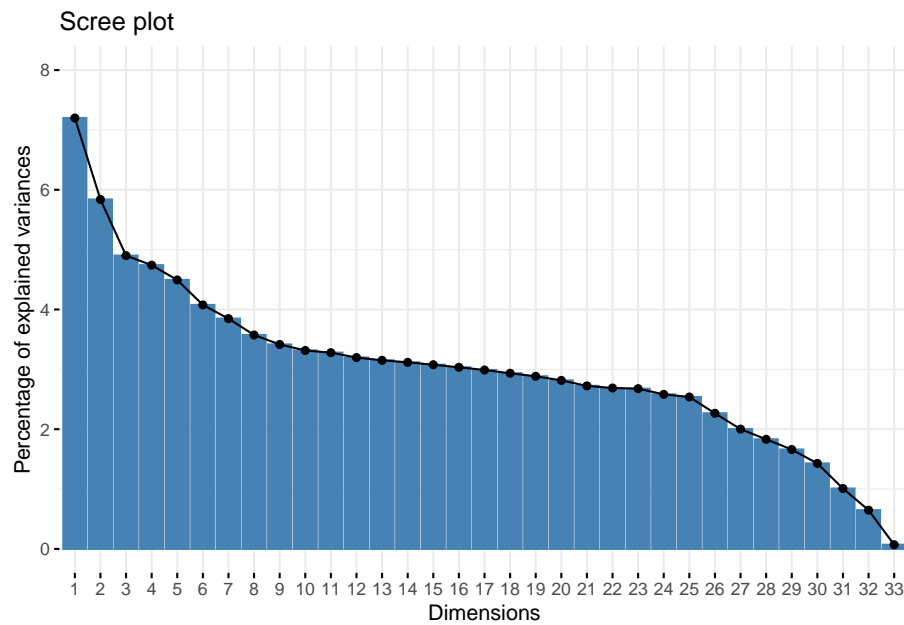
Per la regla de Kaiser ens surten 16 dimensions, però el percentatge explicat és 64.2566121%, un percentatge que considerem baix.

**Regla del colze** La regla del colze ens diu que hem d'agafar la dimensió la qual fa variar la corba de la gràfica que ens indica el valor propi de cada dimensió:

```
res.mca$eig
```

| ##        | eigenvalue  | percentage of variance | cumulative percentage of variance |
|-----------|-------------|------------------------|-----------------------------------|
| ## dim 1  | 0.215985532 | 7.1995177              | 7.199518                          |
| ## dim 2  | 0.175136654 | 5.8378885              | 13.037406                         |
| ## dim 3  | 0.147012791 | 4.9004264              | 17.937833                         |
| ## dim 4  | 0.142213865 | 4.7404622              | 22.678295                         |
| ## dim 5  | 0.134796116 | 4.4932039              | 27.171499                         |
| ## dim 6  | 0.122285019 | 4.0761673              | 31.247666                         |
| ## dim 7  | 0.115427448 | 3.8475816              | 35.095247                         |
| ## dim 8  | 0.107226255 | 3.5742085              | 38.669456                         |
| ## dim 9  | 0.102473603 | 3.4157868              | 42.085243                         |
| ## dim 10 | 0.099474533 | 3.3158178              | 45.401061                         |
| ## dim 11 | 0.098357758 | 3.2785919              | 48.679652                         |
| ## dim 12 | 0.095920509 | 3.1973503              | 51.877003                         |
| ## dim 13 | 0.094527756 | 3.1509252              | 55.027928                         |
| ## dim 14 | 0.093515471 | 3.1171824              | 58.145110                         |
| ## dim 15 | 0.092316196 | 3.0772065              | 61.222317                         |
| ## dim 16 | 0.091028857 | 3.0342952              | 64.256612                         |
| ## dim 17 | 0.089676076 | 2.9892025              | 67.245815                         |
| ## dim 18 | 0.088030654 | 2.9343551              | 70.180170                         |
| ## dim 19 | 0.086521870 | 2.8840623              | 73.064232                         |
| ## dim 20 | 0.084453327 | 2.8151109              | 75.879343                         |
| ## dim 21 | 0.081712085 | 2.7237362              | 78.603079                         |
| ## dim 22 | 0.080640389 | 2.6880130              | 81.291092                         |
| ## dim 23 | 0.080312899 | 2.6770966              | 83.968189                         |
| ## dim 24 | 0.077456392 | 2.5818797              | 86.550068                         |
| ## dim 25 | 0.076140285 | 2.5380095              | 89.088078                         |
| ## dim 26 | 0.067968101 | 2.2656034              | 91.353681                         |
| ## dim 27 | 0.060034342 | 2.0011447              | 93.354826                         |
| ## dim 28 | 0.054925787 | 1.8308596              | 95.185686                         |
| ## dim 29 | 0.049820820 | 1.6606940              | 96.846380                         |
| ## dim 30 | 0.042831485 | 1.4277162              | 98.274096                         |
| ## dim 31 | 0.030266658 | 1.0088886              | 99.282984                         |
| ## dim 32 | 0.019421634 | 0.6473878              | 99.930372                         |
| ## dim 33 | 0.002088834 | 0.0696278              | 100.000000                        |

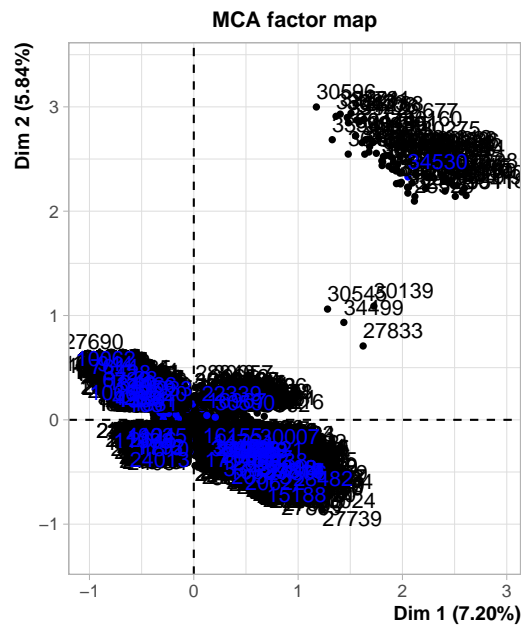
```
fviz_screplot(res.mca,
               ylim = c(0, 8),
               ncp = 33)
```



En el nostre cas, agafarem la primera dimensió que té un percentatge acumulat de varianza més gran de 85%, la dimensió 24. Podem veure gràficament com aquesta dimensió és la última que manté una corba de valor propi constant i que ens explica suficient varianza, a partir de la dimensió 25 la corba canvia la seva linealitat.

## 2. Individuals point of view

```
plot(res.mca, choix = c("ind"),
     invisible = c("var", "quali.sup"),
     cex = 1)
```



Podem distingir dos grups diferenciats d'individus, un a l'origen de coordenades i l'altre al primer quadrant, i un grup molt petit d'individus entre ells. Tal i com veiem a la gràfica, el grup del primer quadrant té una contribució molt superior als altres tan en la dimensió 1 com en la 2.

A continuació veurem els 10 individus que més contribueixen a explicar la primera dimensió i quins valors tenen en les diferents variables:

```
inds <- res.mca$ind$coord
inds <- as.data.frame(inds)
rang<-inds[order(inds$`Dim 1`, decreasing = TRUE),]
res.mca$ind$coord[row.names(rang)[1:10],1]
```

```
##      30418      30140      30419      30208      30189      29511      30150      30315
## 2.609911 2.595063 2.570233 2.533980 2.522024 2.506387 2.488380 2.463199
##      30185      30244
## 2.454798 2.411644
```

```
df[which(row.names(df) %in% row.names(res.mca$ind$coord
                                     [row.names(rang)[1:10],])),1:20]
```

```
##           age           job marital           education housing loan
## 30189 Jove-Adult      admin. single      high.school      yes  no
## 30315 Jove-Adult      admin. married university.degree    yes  no
```

```

## 30208 Jove-Adult technician single professional.course yes no
## 30244 Jove-Adult technician married professional.course yes yes
## 30419 Jove-Adult self-employed single university.degree yes yes
## 30150 Adult admin. single university.degree no no
## 30140 Jove-Adult technician single university.degree yes no
## 30185 Jove-Adult admin. single high.school no no
## 30418 Jove-Adult admin. single university.degree yes no
## 29511 Jove-Adult admin. single university.degree yes no
## contact month day_of_week duration campaign previous poutcome
## 30189 cellular apr thu 354 1 Yes success
## 30315 cellular apr thu 483 1 Yes success
## 30208 cellular apr thu 218 1 Yes success
## 30244 cellular apr thu 266 2 Yes success
## 30419 cellular apr thu 509 1 Yes success
## 30150 cellular apr thu 494 1 Yes success
## 30140 cellular apr thu 701 1 Yes success
## 30185 cellular apr thu 252 1 Yes success
## 30418 cellular apr thu 502 1 Yes success
## 29511 cellular apr mon 670 4 Yes success
## emp.var.rate cons.price.idx cons.conf.idx euribor3m nr.employed y
## 30189 -1.8 93.075 -47.1 1.365 5099.1 yes
## 30315 -1.8 93.075 -47.1 1.365 5099.1 yes
## 30208 -1.8 93.075 -47.1 1.365 5099.1 yes
## 30244 -1.8 93.075 -47.1 1.365 5099.1 yes
## 30419 -1.8 93.075 -47.1 1.365 5099.1 yes
## 30150 -1.8 93.075 -47.1 1.365 5099.1 yes
## 30140 -1.8 93.075 -47.1 1.365 5099.1 yes
## 30185 -1.8 93.075 -47.1 1.365 5099.1 yes
## 30418 -1.8 93.075 -47.1 1.365 5099.1 yes
## 29511 -1.8 93.075 -47.1 1.405 5099.1 yes
## age_num
## 30189 45
## 30315 36
## 30208 36
## 30244 36
## 30419 40
## 30150 53
## 30140 31
## 30185 31
## 30418 30
## 29511 43

```

Seguidament veurem la mateixa informació però per la segona dimensió:

```
rang<-inds[order(inds$`Dim 2`, decreasing = TRUE),]
res.mca$ind$coord[row.names(rang)[1:10],2]
```

```
##      30596      34731      32721      33383      30473      28168      34408      34276
## 2.998819 2.937982 2.930081 2.909436 2.898307 2.882058 2.872351 2.854547
##      35942      28677
## 2.846646 2.821221
```

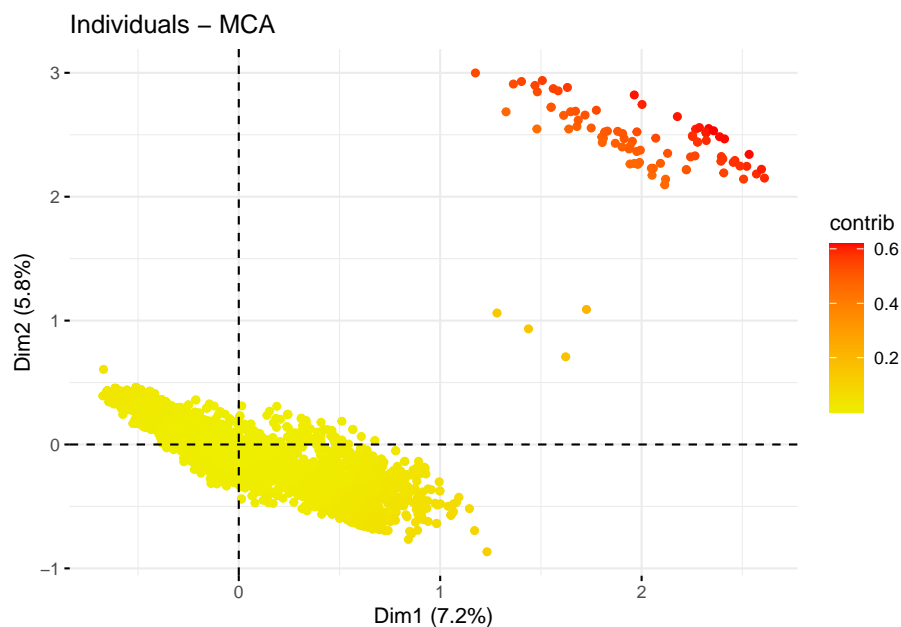
```
df[which(row.names(df) %in% row.names(res.mca$ind$coord
                                     [row.names(rang)[1:10],])),1:20]
```

```
##      age      job marital education housing loan  contact month
## 28168 Jove-Adult blue-collar married      basic      yes      no telephone apr
## 28677 Jove-Adult blue-collar married      basic      no      no cellular apr
## 32721      Adult blue-collar married      basic      no      no cellular may
## 34731      Adult blue-collar married      basic      no      no cellular may
## 30596      Adult blue-collar married      basic      yes     no telephone may
## 35942 Jove-Adult blue-collar married      basic      no      yes cellular may
## 30473      Adult blue-collar married      basic      yes     no cellular may
## 34408 Jove-Adult blue-collar married      basic      no      no cellular may
## 33383      Adult blue-collar married      basic      no      no cellular may
## 34276 Jove-Adult blue-collar married      basic      no      yes cellular may
##      day_of_week duration campaign previous poutcome emp.var.rate
## 28168      mon      1353          2      Yes success      -1.8
## 28677      thu       583          1      Yes success      -1.8
## 32721      mon       474          1      Yes success      -1.8
## 34731      thu       532          2      Yes success      -1.8
## 30596      mon       483          4      Yes success      -1.8
## 35942      mon       487          1      Yes success      -1.8
## 30473      mon       293          3      Yes success      -1.8
## 34408      thu       680          1      Yes success      -1.8
## 33383      tue       309          1      Yes success      -1.8
## 34276      thu       722          2      Yes success      -1.8
##      cons.price.idx cons.conf.idx euribor3m nr.employed  y age_num
## 28168      93.075      -47.1      1.466      5099.1 yes      34
## 28677      93.075      -47.1      1.410      5099.1 yes      32
## 32721      92.893      -46.2      1.299      5099.1 yes      50
## 34731      92.893      -46.2      1.266      5099.1 yes      54
## 30596      92.893      -46.2      1.354      5099.1 yes      50
## 35942      92.893      -46.2      1.264      5099.1 yes      43
## 30473      92.893      -46.2      1.354      5099.1 yes      50
## 34408      92.893      -46.2      1.266      5099.1 yes      31
## 33383      92.893      -46.2      1.291      5099.1 yes      48
## 34276      92.893      -46.2      1.266      5099.1 yes      43
```

A la següent gràfica podrem veure sobre el pla quins individus són els més contributius (marcats en vermell) i els menys (en groc).

```
# A l'hora de fer les gràfiques per individus i categories,  
# posarem com a invisible els individus suplementaris per no tenir-los en  
# compte (individus amb outliers multivariants)
```

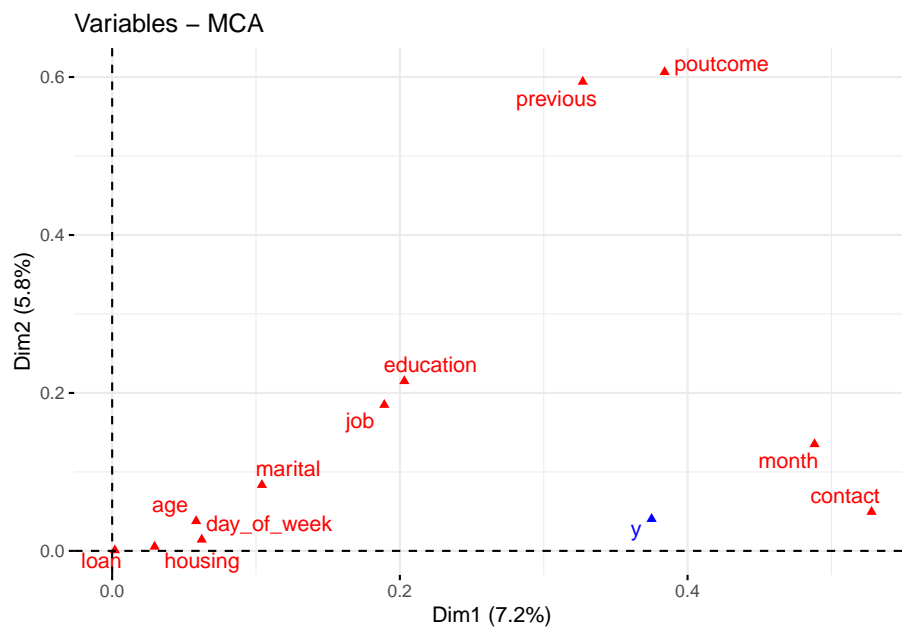
```
fviz_mca_ind(  
  res.mca,  
  geom=c("point"),  
  col.ind="contrib",  
  invisible=c("ind.sup"),  
  gradient.cols=c("yellow2", "red")  
)
```



### 3. Interpreting map of categories

```
fviz_mca_var(res.mca,  
  choice="mca.cor",  
  repel = T)
```

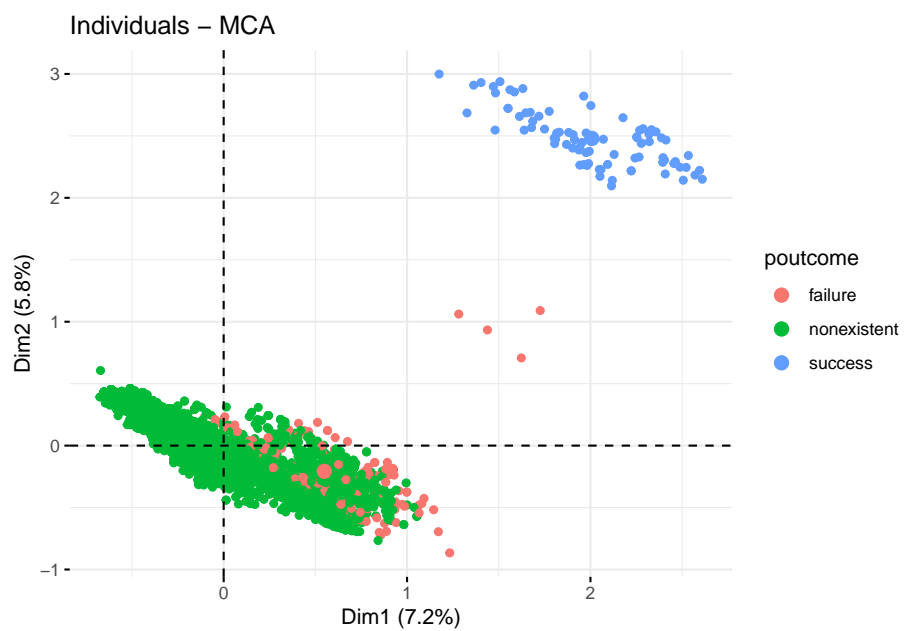




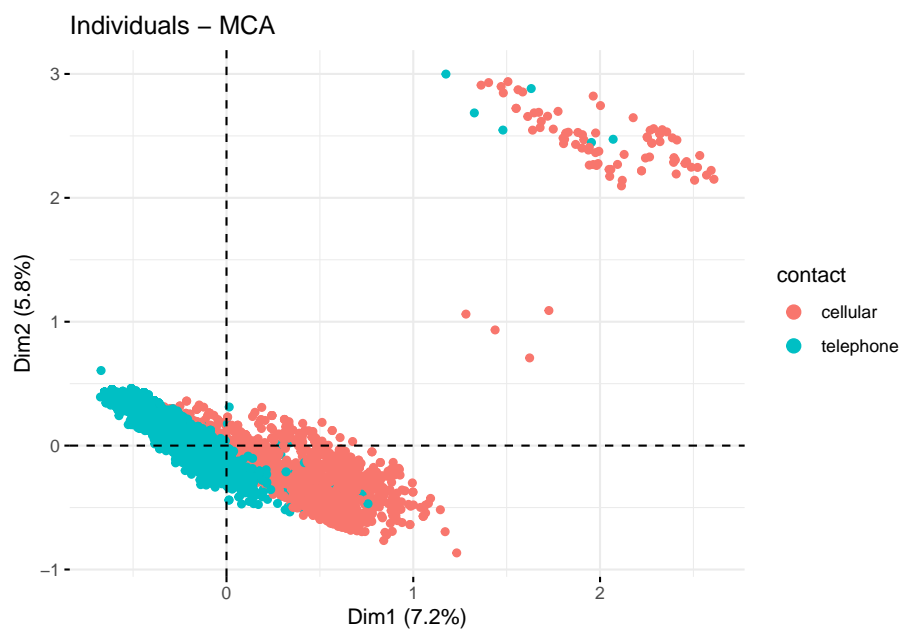
Podem veure que contribueixen en gran mesura les variables `previous` i `poutcome` per ambdues dimensions, mentres que per la dimensió 1 també contribueixen `month` i `contact`. `Education` i `job` tenen una contribució en les dues dimensions en menor mesura de les mencionades anteriorment.

```
fviz_mca_var(res.mca,
              alpha.var="contrib",
              repel = T)
```

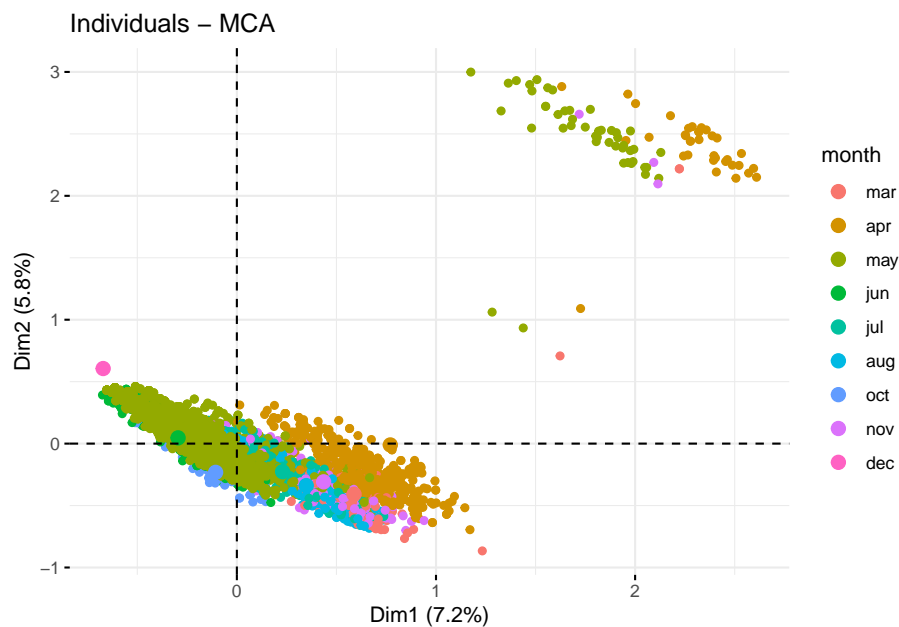




```
fviz_mca_ind(res.mca,  
  label="none",  
  invisible=c("ind.sup"),  
  geom = c("point"),  
  habillage="contact")
```



```
fviz_mca_ind(res.mca,  
  label="none",  
  invisible=c("ind.sup"),  
  geom = c("point"),  
  habillage="month")
```



En els tres gràfics anteriors, podem veure com les categories formen grups diferenciats, sobretot en les dues primeres. A la última gràfica les categories no estan tan marcades, tot i que es veu una tendència semblant entre categories.

#### 4. Interpreting the axes association to factor map

Per aquest punt drem a terme una descripció de dimensions a través de la funció `dimdesc` per poder veure les variables i categories més relacionades amb cada dimensió. Realitzarem l'anàlisi amb profunditat de les tres primeres dimensions ja que són les més rellevants.

```
res.des <- dimdesc(res.mca)
```

```
res.des$`Dim 1`$quali
```

##### Dimensió 1

| ##         | R2          | p.value      |
|------------|-------------|--------------|
| ## y       | 0.374987432 | 0.000000e+00 |
| ## contact | 0.527902185 | 0.000000e+00 |
| ## month   | 0.488263590 | 0.000000e+00 |

```
## previous      0.327162493  0.000000e+00
## poutcome      0.384056740  0.000000e+00
## education     0.203105403  2.555766e-241
## job           0.189176924  2.541743e-220
## marital       0.104098708  1.426304e-118
## day_of_week   0.062267605  1.968206e-67
## age           0.058376451  4.596511e-64
## housing       0.029524225  4.813177e-34
## loan          0.001906531  2.143411e-03
```

Les variables que més ens representen la primera dimensió són les variables següents:

- contact (0.528)
- month (0.488)
- poutcome (0.384)

Aquestes tres variables són les que hem vist que estaven més relacionades anteriorment de forma gràfica.

```
res.des$`Dim 1`$category
```

| ##                             | Estimate   | p.value       |
|--------------------------------|------------|---------------|
| ## poutcome=success            | 1.17531597 | 0.000000e+00  |
| ## previous=Yes                | 1.01047661 | 0.000000e+00  |
| ## month=apr                   | 0.64675641 | 0.000000e+00  |
| ## contact=cellular            | 0.35132508 | 0.000000e+00  |
| ## y=y_yes                     | 0.28488898 | 0.000000e+00  |
| ## education=university.degree | 0.05900022 | 2.383815e-128 |
| ## marital=single              | 0.19670535 | 2.666734e-114 |
| ## job=admin.                  | 0.18013247 | 4.137677e-67  |
| ## day_of_week=thu             | 0.19339224 | 6.660628e-53  |
| ## month=mar                   | 0.46472456 | 6.802393e-45  |
| ## month=nov                   | 0.31200496 | 1.079628e-39  |
| ## month=aug                   | 0.22458575 | 4.665454e-37  |
| ## housing=housing_yes         | 0.07985867 | 4.813177e-34  |
| ## age=Jove                    | 0.14354196 | 2.506712e-31  |
| ## job=technician              | 0.14485506 | 2.581261e-27  |
| ## month=jul                   | 0.10589318 | 1.029731e-24  |
| ## age=Gran                    | 0.47806017 | 1.307906e-18  |
| ## job=unemployed              | 0.05540381 | 5.365573e-05  |
| ## loan=loan_yes               | 0.02895621 | 2.143411e-03  |
| ## job=management              | 0.03794035 | 7.710261e-03  |

|                                  |             |               |
|----------------------------------|-------------|---------------|
| ## education=illiterate          | 0.63136693  | 1.235638e-02  |
| ## day_of_week=wed               | 0.02407510  | 2.879632e-02  |
| ## job=self-employed             | 0.02795219  | 3.237426e-02  |
| ## loan=loan_no                  | -0.02895621 | 2.143411e-03  |
| ## education=high.school         | -0.14980519 | 4.746968e-04  |
| ## day_of_week=mon               | -0.05256369 | 3.291634e-04  |
| ## age=Jove-Adult                | -0.24629074 | 7.288918e-05  |
| ## job=services                  | -0.11268984 | 3.254931e-06  |
| ## education=professional.course | -0.08612124 | 1.676784e-09  |
| ## month=jun                     | -0.41903271 | 1.194469e-18  |
| ## age=Adult                     | -0.37531139 | 2.372548e-25  |
| ## day_of_week=tue               | -0.14817144 | 8.073767e-34  |
| ## housing=housing_no            | -0.07985867 | 4.813177e-34  |
| ## poutcome=failure              | -0.28388793 | 1.169020e-65  |
| ## marital=married               | -0.15185866 | 6.566766e-96  |
| ## job=blue-collar               | -0.33359402 | 2.665337e-183 |
| ## education=basic               | -0.45444072 | 1.483351e-208 |
| ## poutcome=nonexistent          | -0.89142804 | 0.000000e+00  |
| ## previous=No                   | -1.01047661 | 0.000000e+00  |
| ## month=may                     | -0.30916544 | 0.000000e+00  |
| ## contact=telephone             | -0.35132508 | 0.000000e+00  |
| ## y=y_no                        | -0.28488898 | 0.000000e+00  |

Les categories que més representen la primera dimensió són les següents:

- success de poutcome (1.175)
- Yes de previous (1.01)
- apr de month (0.647)

Tot i que hi hagi contribucions negatives amb valors més destacats, no els tenim en compte ja que són categories contràries a les que tenim en positiu.

Aquestes tres categories són les que hem vist que estaven més relacionades anteriorment de forma gràfica.

```
res.des$`Dim 2`$quali
```

## Dimensió 2

| ##          | R2           | p.value      |
|-------------|--------------|--------------|
| ## previous | 0.5940564621 | 0.000000e+00 |

```
## poutcome      0.6062924147  0.000000e+00
## education     0.2149866672  2.160555e-257
## job           0.1848775504  1.122408e-214
## month         0.1351545003  2.072247e-149
## marital       0.0835207347  3.160431e-94
## contact       0.0494419477  2.166185e-56
## y             0.0404296938  3.143042e-46
## age          0.0377013815  7.044337e-41
## day_of_week   0.0142988220  1.337097e-14
## housing       0.0053479661  2.667713e-07
## loan          0.0008247522  4.355077e-02
```

Les variables que més ens representen la segona dimensió són les variables següents:

- poutcome (0.6062)
- previous (0.5940)
- education (0.215)

Aquestes tres variables són les que hem vist que estaven més relacionades anteriorment de forma gràfica.

```
res.des$`Dim 2`$category
```

| ##                       | Estimate    | p.value       |
|--------------------------|-------------|---------------|
| ## poutcome=success      | 1.73394719  | 0.000000e+00  |
| ## previous=Yes          | 1.22612449  | 0.000000e+00  |
| ## education=basic       | 0.31810208  | 9.138533e-212 |
| ## job=blue-collar       | 0.31488937  | 2.189283e-187 |
| ## month=may             | 0.17499654  | 1.506661e-102 |
| ## marital=married       | 0.14623996  | 1.751311e-89  |
| ## contact=telephone     | 0.09681807  | 2.166185e-56  |
| ## y=y_no                | 0.08423522  | 3.143042e-46  |
| ## age=Adult             | 0.21471233  | 2.315031e-26  |
| ## age=Jove-Adult        | 0.08827440  | 1.987533e-09  |
| ## education=high.school | 0.01860896  | 9.527271e-09  |
| ## housing=housing_no    | 0.03060577  | 2.667713e-07  |
| ## day_of_week=thu       | 0.06294006  | 9.326999e-07  |
| ## day_of_week=mon       | 0.04771803  | 1.318104e-04  |
| ## loan=loan_no          | 0.01714975  | 4.355077e-02  |
| ## loan=loan_yes         | -0.01714975 | 4.355077e-02  |
| ## age=Gran              | -0.11796644 | 2.483794e-03  |
| ## month=oct             | -0.14489659 | 3.614771e-04  |



```
## job=technician          -0.02121630  1.242614e-04
## day_of_week=fri         -0.05220759  1.885359e-05
## job=self-employed       -0.06021933  1.728930e-05
## marital=divorced        -0.01775560  1.526968e-05
## housing=housing_yes     -0.03060577  2.667713e-07
## day_of_week=wed         -0.06639553  4.421294e-08
## poutcome=failure        -0.95300863  1.250230e-12
## job=management          -0.13337023  1.030364e-15
## age=Jove                -0.18502029  4.814380e-21
## month=nov               -0.22143499  4.994564e-25
## month=mar               -0.32129786  3.766175e-27
## month=jul               -0.13918909  2.462041e-29
## month=aug               -0.25156750  4.941531e-43
## y=y_yes                 -0.08423522  3.143042e-46
## contact=cellular        -0.09681807  2.166185e-56
## job=admin.              -0.15882870  2.586561e-73
## marital=single          -0.12848436  1.929238e-79
## poutcome=nonexistent    -0.78093856  6.075965e-139
## education=university.degree -0.16532509  8.613027e-153
## previous=No             -1.22612449  0.000000e+00
```

Les categories que més representen la segona dimensió són les següents:

- success de poutcome (1.734)
- Yes de previous (1.226)
- basic de education (0.318)

Aquestes tres categories són les que hem vist que estaven més relacionades anteriorment de forma gràfica.

```
res.des$`Dim 3`$quali
```

### Dimensió 3

```
##          R2          p.value
## job      0.45767503  0.000000e+00
## education 0.42707963  0.000000e+00
## age      0.23380846  9.505926e-285
## month    0.15175628  5.160481e-170
## contact  0.10850285  2.414833e-125
```

```
## marital      0.09033880 3.122212e-102
## poutcome     0.06740715 1.530758e-75
## y            0.06352746 1.877783e-72
## previous     0.03006950 1.190896e-34
## housing      0.02525844 2.622655e-29
## day_of_week  0.02524322 2.528430e-26
```

Les variables que més ens representen la segona dimensió són les variables següents:

- job (0.458)
- education (0.427)
- age (0.234)

```
res.des$`Dim 3`$category
```

| ##                             | Estimate    | p.value       |
|--------------------------------|-------------|---------------|
| ## education=basic             | 0.03036553  | 0.000000e+00  |
| ## job=blue-collar             | 0.24075041  | 2.869731e-158 |
| ## age=Gran                    | 1.28909975  | 9.665342e-138 |
| ## contact=cellular            | 0.13140691  | 2.414833e-125 |
| ## job=unemployed              | 0.35425607  | 4.453087e-111 |
| ## marital=married             | 0.11728914  | 2.174045e-83  |
| ## y=y_yes                     | 0.09674160  | 1.877783e-72  |
| ## month=apr                   | 0.18403860  | 6.229941e-69  |
| ## poutcome=failure            | 0.41986805  | 1.832819e-43  |
| ## previous=No                 | 0.25273932  | 1.190896e-34  |
| ## housing=housing_yes         | 0.06093985  | 2.622655e-29  |
| ## month=aug                   | 0.11799097  | 2.284992e-25  |
| ## month=nov                   | 0.09532077  | 7.725177e-15  |
| ## month=jul                   | 0.01548543  | 5.942950e-13  |
| ## day_of_week=wed             | 0.07781044  | 2.614175e-11  |
| ## day_of_week=thu             | 0.07066121  | 4.948072e-11  |
| ## job=self-employed           | 0.11327939  | 1.918956e-08  |
| ## month=mar                   | 0.06475565  | 1.590061e-07  |
| ## education=illiterate        | 1.06838259  | 1.358657e-06  |
| ## poutcome=nonexistent        | 0.04610141  | 3.030347e-06  |
| ## job=management              | 0.04816927  | 1.506661e-02  |
| ## education=university.degree | -0.25750295 | 4.547814e-02  |
| ## day_of_week=tue             | -0.02438976 | 1.598485e-02  |
| ## job=technician              | -0.03553068 | 3.713086e-03  |
| ## month=jun                   | -0.20722310 | 1.264593e-03  |
| ## day_of_week=mon             | -0.04162443 | 9.623346e-05  |

|                          |             |               |
|--------------------------|-------------|---------------|
| ## day_of_week=fri       | -0.08245746 | 1.849777e-11  |
| ## age=Jove              | -0.60057120 | 6.233578e-12  |
| ## month=oct             | -0.64919397 | 3.733186e-19  |
| ## housing=housing_no    | -0.06093985 | 2.622655e-29  |
| ## previous=Yes          | -0.25273932 | 1.190896e-34  |
| ## poutcome=success      | -0.46596946 | 6.149424e-36  |
| ## y=y_no                | -0.09674160 | 1.877783e-72  |
| ## marital=single        | -0.15058853 | 1.507932e-98  |
| ## job=admin.            | -0.20528163 | 1.083739e-102 |
| ## month=may             | -0.20002879 | 4.193292e-107 |
| ## age=Adult             | -0.20294259 | 1.890559e-116 |
| ## age=Jove-Adult        | -0.48558596 | 5.626479e-122 |
| ## contact=telephone     | -0.13140691 | 2.414833e-125 |
| ## job=services          | -0.51564283 | 3.571756e-264 |
| ## education=high.school | -0.62594578 | 0.000000e+00  |

Les categories que més representen la segona dimensió són les següents:

- Gran de age (1.289)
- illiterate de education (1.068)
- oct de month (-0.649)

## 5. Perform a MCA taking into account also supplementary variables

Realitzarem el nou anàlisi MCA amb les variables continues com a suplementàries. Per a realitzar el nou model obviarem la variable “age\_num”, ja que la tenim en compte a la variable “age” i ens alteraria els resultats incloure-la dues vegades.

```
res.mca_sup<-MCA(df[,c(var_res, var_con[2:8], var_dis[1:11]) ], quali.sup=1,
                 quanti.sup = c(2:8), ind.sup=llmout, graph = F)
```

Igual que hem fet a l'apartat anterior, realitzarem una nova descripció de dimensions per veure les variacions.

```
res.des_sup <- dimdesc(res.mca_sup)
```

```
res.des_sup
```

```
## $'Dim 1'
```

```
##
```

```
## Link between the variable and the continuous variables (R-square)
```

```

## =====
##               correlation      p.value
## duration      0.2522384  1.453834e-72
## nr.employed   -0.4591929  2.942456e-256
## emp.var.rate  -0.5906105  0.000000e+00
## euribor3m     -0.5952353  0.000000e+00
## cons.conf.idx -0.6546221  0.000000e+00
## cons.price.idx -0.6697710  0.000000e+00
##
## Link between the variable and the categorical variable (1-way anova)
## =====
##               R2      p.value
## y             0.374987432  0.000000e+00
## contact       0.527902185  0.000000e+00
## month         0.488263590  0.000000e+00
## previous      0.327162493  0.000000e+00
## poutcome      0.384056740  0.000000e+00
## education     0.203105403  2.555766e-241
## job           0.189176924  2.541743e-220
## marital       0.104098708  1.426304e-118
## day_of_week   0.062267605  1.968206e-67
## age           0.058376451  4.596511e-64
## housing       0.029524225  4.813177e-34
## loan          0.001906531  2.143411e-03
##
## Link between variable abd the categories of the categorical variables
## =====
##               Estimate      p.value
## poutcome=success      1.17531597  0.000000e+00
## previous=Yes           1.01047661  0.000000e+00
## month=apr              0.64675641  0.000000e+00
## contact=cellular       0.35132508  0.000000e+00
## y=y_yes                0.28488898  0.000000e+00
## education=university.degree 0.05900022  2.383815e-128
## marital=single         0.19670535  2.666734e-114
## job=admin.             0.18013247  4.137677e-67
## day_of_week=thu        0.19339224  6.660628e-53
## month=mar              0.46472456  6.802393e-45
## month=nov              0.31200496  1.079628e-39
## month=aug              0.22458575  4.665454e-37
## housing=housing_yes    0.07985867  4.813177e-34
## age=Jove               0.14354196  2.506712e-31
## job=technician         0.14485506  2.581261e-27
## month=jul              0.10589318  1.029731e-24
## age=Gran               0.47806017  1.307906e-18
## job=unemployed         0.05540381  5.365573e-05

```

```

## loan=loan_yes          0.02895621  2.143411e-03
## job=management         0.03794035  7.710261e-03
## education=illiterate    0.63136693  1.235638e-02
## day_of_week=wed        0.02407510  2.879632e-02
## job=self-employed      0.02795219  3.237426e-02
## loan=loan_no           -0.02895621  2.143411e-03
## education=high.school  -0.14980519  4.746968e-04
## day_of_week=mon        -0.05256369  3.291634e-04
## age=Jove-Adult         -0.24629074  7.288918e-05
## job=services           -0.11268984  3.254931e-06
## education=professional.course -0.08612124  1.676784e-09
## month=jun              -0.41903271  1.194469e-18
## age=Adult              -0.37531139  2.372548e-25
## day_of_week=tue        -0.14817144  8.073767e-34
## housing=housing_no     -0.07985867  4.813177e-34
## poutcome=failure       -0.28388793  1.169020e-65
## marital=married        -0.15185866  6.566766e-96
## job=blue-collar        -0.33359402  2.665337e-183
## education=basic        -0.45444072  1.483351e-208
## poutcome=nonexistent   -0.89142804  0.000000e+00
## previous=No            -1.01047661  0.000000e+00
## month=may              -0.30916544  0.000000e+00
## contact=telephone      -0.35132508  0.000000e+00
## y=y_no                 -0.28488898  0.000000e+00
##
## $'Dim 2'
##
## Link between the variable and the continuous variables (R-square)
## =====
##               correlation      p.value
## cons.price.idx  0.09636262  1.145336e-11
## cons.conf.idx   0.09399734  3.601633e-11
## campaign        -0.04611342  1.186972e-03
## nr.employed     -0.09247914  7.404675e-11
## duration        -0.13111935  2.174986e-20
##
## Link between the variable and the categorical variable (1-way anova)
## =====
##               R2      p.value
## previous      0.5940564621  0.000000e+00
## poutcome      0.6062924147  0.000000e+00
## education     0.2149866672  2.160555e-257
## job           0.1848775504  1.122408e-214
## month         0.1351545003  2.072247e-149
## marital       0.0835207347  3.160431e-94
## contact       0.0494419477  2.166185e-56

```

```

## y          0.0404296938 3.143042e-46
## age        0.0377013815 7.044337e-41
## day_of_week 0.0142988220 1.337097e-14
## housing    0.0053479661 2.667713e-07
## loan       0.0008247522 4.355077e-02
##
## Link between variable abd the categories of the categorical variables
## =====
##
##              Estimate      p.value
## poutcome=success      1.73394719 0.000000e+00
## previous=Yes          1.22612449 0.000000e+00
## education=basic       0.31810208 9.138533e-212
## job=blue-collar       0.31488937 2.189283e-187
## month=may             0.17499654 1.506661e-102
## marital=married       0.14623996 1.751311e-89
## contact=telephone     0.09681807 2.166185e-56
## y=y_no                0.08423522 3.143042e-46
## age=Adult             0.21471233 2.315031e-26
## age=Jove-Adult        0.08827440 1.987533e-09
## education=high.school 0.01860896 9.527271e-09
## housing=housing_no    0.03060577 2.667713e-07
## day_of_week=thu       0.06294006 9.326999e-07
## day_of_week=mon       0.04771803 1.318104e-04
## loan=loan_no          0.01714975 4.355077e-02
## loan=loan_yes         -0.01714975 4.355077e-02
## age=Gran              -0.11796644 2.483794e-03
## month=oct              -0.14489659 3.614771e-04
## job=technician        -0.02121630 1.242614e-04
## day_of_week=fri       -0.05220759 1.885359e-05
## job=self-employed     -0.06021933 1.728930e-05
## marital=divorced      -0.01775560 1.526968e-05
## housing=housing_yes   -0.03060577 2.667713e-07
## day_of_week=wed       -0.06639553 4.421294e-08
## poutcome=failure      -0.95300863 1.250230e-12
## job=management        -0.13337023 1.030364e-15
## age=Jove              -0.18502029 4.814380e-21
## month=nov             -0.22143499 4.994564e-25
## month=mar             -0.32129786 3.766175e-27
## month=jul             -0.13918909 2.462041e-29
## month=aug             -0.25156750 4.941531e-43
## y=y_yes               -0.08423522 3.143042e-46
## contact=cellular      -0.09681807 2.166185e-56
## job=admin.            -0.15882870 2.586561e-73
## marital=single        -0.12848436 1.929238e-79
## poutcome=nonexistent  -0.78093856 6.075965e-139
## education=university.degree -0.16532509 8.613027e-153

```

```

## previous=No                -1.22612449  0.000000e+00
##
## $'Dim 3'
##
## Link between the variable and the continuous variables (R-square)
## =====
##               correlation      p.value
## duration      0.1400398 4.646852e-23
## nr.employed   -0.1218646 8.315456e-18
## emp.var.rate  -0.1844349 4.757303e-39
## euribor3m     -0.1954924 9.525318e-44
## cons.conf.idx -0.2419309 9.945248e-67
## cons.price.idx -0.2519419 2.158776e-72
##
## Link between the variable and the categorical variable (1-way anova)
## =====
##               R2      p.value
## job            0.45767503 0.000000e+00
## education      0.42707963 0.000000e+00
## age            0.23380846 9.505926e-285
## month          0.15175628 5.160481e-170
## contact        0.10850285 2.414833e-125
## marital        0.09033880 3.122212e-102
## poutcome       0.06740715 1.530758e-75
## y              0.06352746 1.877783e-72
## previous       0.03006950 1.190896e-34
## housing        0.02525844 2.622655e-29
## day_of_week    0.02524322 2.528430e-26
##
## Link between variable abd the categories of the categorical variables
## =====
##               Estimate      p.value
## education=basic      0.03036553 0.000000e+00
## job=blue-collar      0.24075041 2.869731e-158
## age=Gran             1.28909975 9.665342e-138
## contact=cellular     0.13140691 2.414833e-125
## job=unemployed       0.35425607 4.453087e-111
## marital=married      0.11728914 2.174045e-83
## y=y_yes              0.09674160 1.877783e-72
## month=apr            0.18403860 6.229941e-69
## poutcome=failure     0.41986805 1.832819e-43
## previous=No          0.25273932 1.190896e-34
## housing=housing_yes  0.06093985 2.622655e-29
## month=aug            0.11799097 2.284992e-25
## month=nov            0.09532077 7.725177e-15
## month=jul            0.01548543 5.942950e-13

```

```
## day_of_week=wed          0.07781044  2.614175e-11
## day_of_week=thu          0.07066121  4.948072e-11
## job=self-employed        0.11327939  1.918956e-08
## month=mar                 0.06475565  1.590061e-07
## education=illiterate     1.06838259  1.358657e-06
## poutcome=nonexistent     0.04610141  3.030347e-06
## job=management          0.04816927  1.506661e-02
## education=university.degree -0.25750295  4.547814e-02
## day_of_week=tue         -0.02438976  1.598485e-02
## job=technician          -0.03553068  3.713086e-03
## month=jun               -0.20722310  1.264593e-03
## day_of_week=mon         -0.04162443  9.623346e-05
## day_of_week=fri         -0.08245746  1.849777e-11
## age=Jove                -0.60057120  6.233578e-12
## month=oct               -0.64919397  3.733186e-19
## housing=housing_no      -0.06093985  2.622655e-29
## previous=Yes            -0.25273932  1.190896e-34
## poutcome=success        -0.46596946  6.149424e-36
## y=y_no                  -0.09674160  1.877783e-72
## marital=single          -0.15058853  1.507932e-98
## job=admin.              -0.20528163  1.083739e-102
## month=may               -0.20002879  4.193292e-107
## age=Adult               -0.20294259  1.890559e-116
## age=Jove-Adult          -0.48558596  5.626479e-122
## contact=telephone       -0.13140691  2.414833e-125
## job=services            -0.51564283  3.571756e-264
## education=high.school   -0.62594578  0.000000e+00
```

Per cada dimensió podem veure les correlacions que hi ha amb les variables contínues, la majoria d'aquestes són índex econòmics que contribueixen de forma negativa a les dimensions.

Tant per variables com per categories, el fet d'incloure les variables contínues com a suplementàries no ha variat el seu resultat ni contribució.

## Clustering MCA

### Description of clusters

Per a relitzar la descripció dels grups d'individus, hem de realitzar una agrupació jeràrquica dels components principals (HCPC).

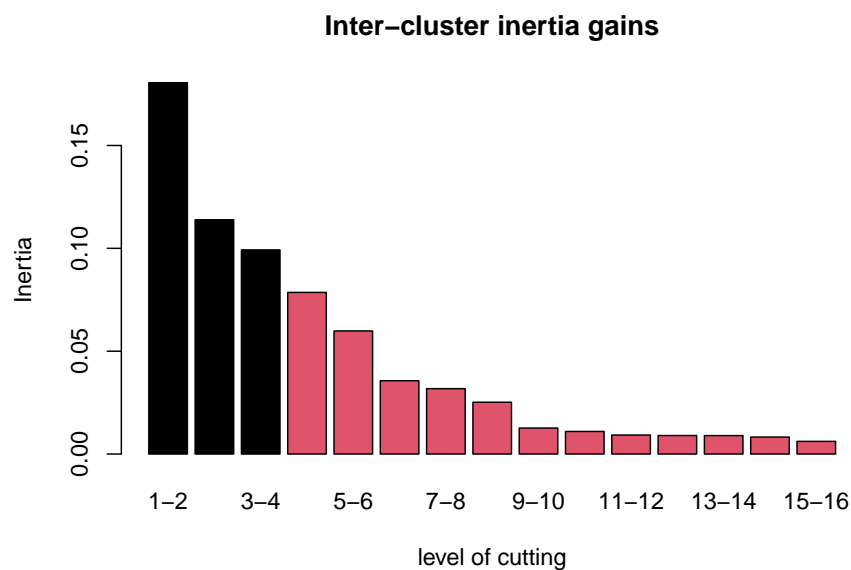
```
# Posem nb.clust = -1 perquè utilitzi el numero de clusters que ens recomana
res.hcpc_mca<-HCPC(res.mca, nb.clust = -1, order=TRUE, graph = F)
```



Agafem 4 clusters, ja que són els que ens indica el propi HCPC que hem d'incloure degut a la inèrcia acumulada d'aquests.

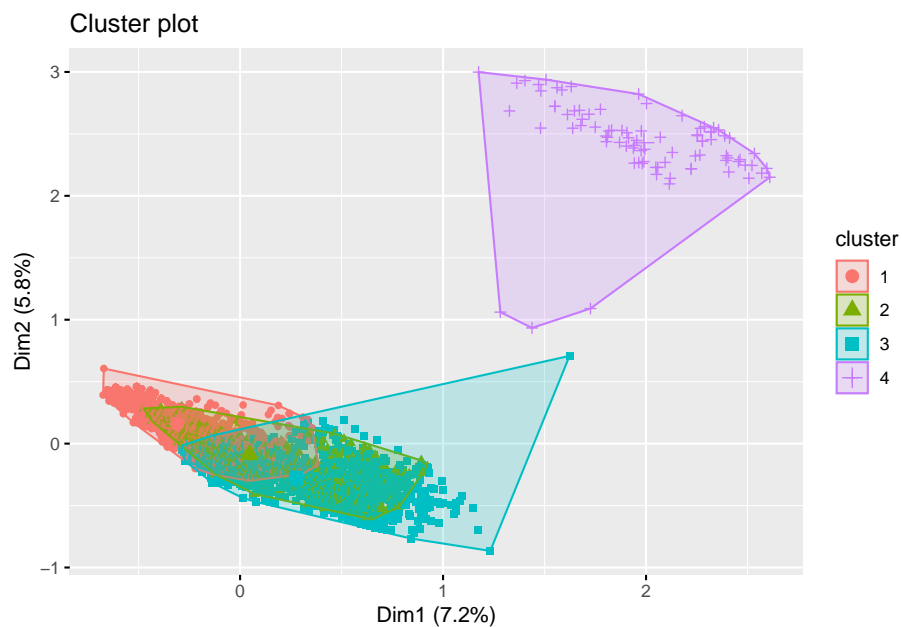
A la següent gràfica es pot veure les inèrcies per cada parella de clusters. Veiem que les més significatives són de la 1 a la 4 (les que ens recomanava agafar el HCPC).

```
#fviz_dend(res.hcpc_mca, show_labels = FALSE)
plot(res.hcpc_mca, choice = "bar")
```



A continuació imprimirem en un factor map tots els individus agrupats amb els diferents clusters que tenim. Podem veure com el cluster 1, 3 i 4 estan completament diferenciats, però el cluster 2 està dispers amb el primer i tercer. També observem com els clusters 3 i 4 tenen punts molt desviats que provoquen que abarquin molta superfície sense individus.

```
fviz_cluster(res.hcpc_mca, geom = "point")
```



A continuació durem a terme la descripció de clusters envers les variables i categories més rellevants en ells.

Primer de tot veiem les variables més relacionades amb tots els clusters:

```
res.hcpc_mca$desc.var$test.chi2
```

```
##           p.value df
## job      0.000000e+00 18
## education 0.000000e+00 12
## previous  0.000000e+00  3
## poutcome 0.000000e+00  6
## month     2.749774e-235 24
## contact   9.965243e-211  3
## y         4.828120e-166  3
## marital   2.045561e-64  6
## age       6.296158e-21  9
## day_of_week 5.642845e-12 12
## housing   6.548853e-12  3
```

Les següents variables són les que ens aporten més informació per representar els clusters. Són totes variables discretes ja que es tracta d'un anàlisi MCA:

- job
- education

- poutcome
- month

Seguidament podem veure, per cadascun dels 4 clusters escollits, les categories que els conformen. Aquests valors els relacionarem amb les variables que hem vist que estan més relacionades per veure'n les seves categories exactes:

```
res.hcpc_mca$desc.var$category
```

```
## $'1'
##                               Cla/Mod      Mod/Cla      Global      p.value
## education=basic              86.133487    66.56291685    35.1821862    0.000000e+00
## job=blue-collar              90.532081    51.44508671    25.8704453    0.000000e+00
## contact=telephone            60.247462    84.43752779    63.8056680    9.477077e-177
## month=may                     57.993351    85.32681192    66.9838057    3.520823e-146
## y=y_no                       62.098335    71.32058693    52.2874494    1.785644e-135
## marital=married              53.888000    74.87772343    63.2591093    4.968708e-55
## job=services                 76.571429    17.87461094    10.6275304    6.875358e-53
## poutcome=nonexistent         47.500536    98.44375278    94.3522267    7.002413e-34
## education=high.school        59.367194    31.70297910    24.3117409    1.989472e-28
## previous=No                  46.342469    100.00000000    98.2388664    5.871416e-24
## housing=housing_no           50.695012    55.13561583    49.5141700    4.920995e-13
## age=Adult                    50.221239    30.28012450    27.4493927    4.717230e-05
## month=jun                     58.152174     4.75767008     3.7246964    4.860564e-04
## day_of_week=tue              49.832776    26.50066696    24.2105263    6.050054e-04
## loan=loan_no                 46.290170    87.10538017    85.6680162    8.287388e-03
## month=oct                     29.268293     0.53357048     0.8299595    3.542951e-02
## day_of_week=wed              42.227378    16.18497110    17.4493927    3.217246e-02
## loan=loan_yes                40.960452    12.89461983    14.3319838    8.287388e-03
## marital=divorced             39.196941     9.11516229    10.5870445    2.047602e-03
## age=Jove                     32.738095     2.44553135     3.4008097    6.343174e-04
## day_of_week=thu              40.081384    17.51889729    19.8987854    1.232443e-04
## month=jul                     33.587786     5.86927523     7.9554656    5.715705e-07
## age=Gran                      3.333333     0.04446421     0.6072874    3.092767e-07
## job=self-employed            29.106628     4.49088484     7.0242915    9.457441e-11
## housing=housing_yes          40.457097    44.86438417    50.4858300    4.920995e-13
## poutcome=failure             17.857143     1.55624722     3.9676113    1.144982e-16
## poutcome=success              0.000000     0.00000000     1.6801619    7.070463e-23
## previous=Yes                  0.000000     0.00000000     1.7611336    5.871416e-24
## month=mar                     2.542373     0.13339262     2.3886640    4.227342e-27
## month=nov                     8.556150     0.71142730     3.7854251    2.406330e-29
## month=aug                     11.567164     1.37839040     5.4251012    1.103349e-34
## job=management              15.466667     2.57892397     7.5910931    1.622807e-37
## marital=single                27.863777    16.00711427    26.1538462    2.705281e-51
## job=admin.                   23.123382    11.91640729    23.4615385    5.726114e-72
```

|                                  |            |             |            |               |
|----------------------------------|------------|-------------|------------|---------------|
| ## month=apr                     | 6.378132   | 1.24499778  | 8.8866397  | 3.025751e-80  |
| ## y=y_yes                       | 27.365295  | 28.67941307 | 47.7125506 | 1.785644e-135 |
| ## education=professional.course | 1.437700   | 0.40017786  | 12.6720648 | 2.460003e-162 |
| ## contact=cellular              | 19.574944  | 15.56247221 | 36.1943320 | 9.477077e-177 |
| ## job=technician                | 2.002670   | 0.66696309  | 15.1619433 | 1.377363e-190 |
| ## education=university.degree   | 2.184996   | 1.33392619  | 27.7935223 | 0.000000e+00  |
| ##                               | v.test     |             |            |               |
| ## education=basic               | Inf        |             |            |               |
| ## job=blue-collar               | Inf        |             |            |               |
| ## contact=telephone             | 28.345623  |             |            |               |
| ## month=may                     | 25.746578  |             |            |               |
| ## y=y_no                        | 24.772245  |             |            |               |
| ## marital=married               | 15.624362  |             |            |               |
| ## job=services                  | 15.306910  |             |            |               |
| ## poutcome=nonexistent          | 12.133687  |             |            |               |
| ## education=high.school         | 11.058706  |             |            |               |
| ## previous=No                   | 10.094021  |             |            |               |
| ## housing=housing_no            | 7.227463   |             |            |               |
| ## age=Adult                     | 4.069213   |             |            |               |
| ## month=jun                     | 3.488325   |             |            |               |
| ## day_of_week=tue               | 3.429360   |             |            |               |
| ## loan=loan_no                  | 2.640131   |             |            |               |
| ## month=oct                     | -2.103415  |             |            |               |
| ## day_of_week=wed               | -2.142261  |             |            |               |
| ## loan=loan_yes                 | -2.640131  |             |            |               |
| ## marital=divorced              | -3.083240  |             |            |               |
| ## age=Jove                      | -3.416500  |             |            |               |
| ## day_of_week=thu               | -3.839581  |             |            |               |
| ## month=jul                     | -5.000584  |             |            |               |
| ## age=Gran                      | -5.117704  |             |            |               |
| ## job=self-employed             | -6.475379  |             |            |               |
| ## housing=housing_yes           | -7.227463  |             |            |               |
| ## poutcome=failure              | -8.288695  |             |            |               |
| ## poutcome=success              | -9.846880  |             |            |               |
| ## previous=Yes                  | -10.094021 |             |            |               |
| ## month=mar                     | -10.781114 |             |            |               |
| ## month=nov                     | -11.246622 |             |            |               |
| ## month=aug                     | -12.284049 |             |            |               |
| ## job=management                | -12.800795 |             |            |               |
| ## marital=single                | -15.066123 |             |            |               |
| ## job=admin.                    | -17.940188 |             |            |               |
| ## month=apr                     | -18.969884 |             |            |               |
| ## y=y_yes                       | -24.772245 |             |            |               |
| ## education=professional.course | -27.151061 |             |            |               |
| ## contact=cellular              | -28.345623 |             |            |               |
| ## job=technician                | -29.446951 |             |            |               |

```

## education=university.degree          -Inf
##
## $'2'
##
## Cla/Mod      Mod/Cla      Global      p.value
## education=professional.course 92.971246 67.6744186 12.6720648 0.000000e+00
## job=technician                88.651535 77.2093023 15.1619433 0.000000e+00
## month=aug                     34.328358 10.6976744 5.4251012 6.104470e-12
## previous=No                   17.720997 100.0000000 98.2388664 5.046124e-08
## age=Jove-Adult               18.989959 74.7674419 68.5425101 1.140506e-05
## poutcome=nonexistent         17.850247 96.7441860 94.3522267 4.129123e-04
## day_of_week=tue              19.565217 27.2093023 24.2105263 2.520745e-02
## age=Gran                     3.333333 0.1162791 0.6072874 2.645836e-02
## age=Adult                    15.339233 24.1860465 27.4493927 1.741316e-02
## job=self-employed            9.221902 3.7209302 7.0242915 8.581173e-06
## age=Jove                     4.761905 0.9302326 3.4008097 6.527235e-07
## month=apr                    8.883827 4.5348837 8.8866397 1.253005e-07
## poutcome=success             0.000000 0.0000000 1.6801619 1.100549e-07
## previous=Yes                 0.000000 0.0000000 1.7611336 5.046124e-08
## job=unemployed               7.495069 4.4186047 10.2631579 1.343328e-11
## job=services                 5.714286 3.4883721 10.6275304 7.876437e-17
## job=management              3.466667 1.5116279 7.5910931 7.748804e-18
## education=university.degree  9.541151 15.2325581 27.7935223 2.408001e-21
## education=high.school        6.827644 9.5348837 24.3117409 2.928148e-33
## job=blue-collar              4.147105 6.1627907 25.8704453 3.846798e-59
## job=admin.                   2.588438 3.4883721 23.4615385 6.370328e-69
## education=basic              3.739931 7.5581395 35.1821862 6.391386e-94
##
## v.test
## education=professional.course      Inf
## job=technician                     Inf
## month=aug                          6.877190
## previous=No                        5.449678
## age=Jove-Adult                     4.388661
## poutcome=nonexistent               3.531691
## day_of_week=tue                    2.238209
## age=Gran                           -2.219417
## age=Adult                          -2.377866
## job=self-employed                  -4.450147
## age=Jove                           -4.974927
## month=apr                          -5.285590
## poutcome=success                   -5.309287
## previous=Yes                       -5.449678
## job=unemployed                     -6.763892
## job=services                       -8.333082
## job=management                     -8.603253
## education=university.degree        -9.485683
## education=high.school               -12.015997

```

```

## job=blue-collar          -16.216639
## job=admin.               -17.546104
## education=basic          -20.559018
##
## $'3'
##
## Cla/Mod      Mod/Cla      Global      p.value
## education=university.degree 86.598689 68.13753582 27.7935223 0.000000e+00
## job=admin.                  72.131148 47.90830946 23.4615385 7.295011e-192
## contact=cellular            58.836689 60.28653295 36.1943320 2.586108e-148
## y=y_yes                     51.803140 69.97134670 47.7125506 9.515429e-121
## month=apr                    76.765376 19.31232092  8.8866397 2.709105e-77
## job=management              79.733333 17.13467049  7.5910931 3.553602e-75
## marital=single              52.089783 38.56733524 26.1538462 2.184403e-47
## month=nov                   76.470588  8.19484241  3.7854251 1.407523e-31
## job=self-employed           60.518732 12.03438395  7.0242915 4.199892e-23
## poutcome=failure            66.326531  7.44985673  3.9676113 2.600404e-19
## month=mar                   73.728814  4.98567335  2.3886640 1.020654e-17
## previous=No                 35.936534 99.94269341 98.2388664 1.144210e-15
## age=Jove                    61.309524  5.90257880  3.4008097 3.635738e-12
## age=Gran                    93.333333  1.60458453  0.6072874 3.811565e-11
## month=aug                   54.104478  8.30945559  5.4251012 1.159896e-10
## month=jul                   50.127226 11.28939828  7.9554656 3.779458e-10
## housing=housing_yes         39.414595 56.33237822 50.4858300 1.221197e-09
## day_of_week=thu             40.488301 22.80802292 19.8987854 1.721074e-04
## marital=divorced            42.447419 12.72206304 10.5870445 3.672714e-04
## job=unemployed              42.406312 12.32091691 10.2631579 4.992983e-04
## day_of_week=wed             39.443155 19.48424069 17.4493927 5.647987e-03
## month=oct                   51.219512  1.20343840  0.8299595 3.806523e-02
## age=Adult                   32.669617 25.38681948 27.4493927 1.608590e-02
## month=jun                   25.543478  2.69340974  3.7246964 3.955253e-03
## education=high.school       31.806828 21.89111748 24.3117409 3.241826e-03
## poutcome=nonexistent        34.649217 92.55014327 94.3522267 6.875285e-05
## day_of_week=tue             29.933110 20.51575931 24.2105263 6.301578e-06
## housing=housing_no          31.152903 43.66762178 49.5141700 1.221197e-09
## previous=Yes                1.149425  0.05730659  1.7611336 1.144210e-15
## poutcome=success            0.000000  0.00000000  1.6801619 1.336576e-16
## job=services                16.190476  4.87106017 10.6275304 1.268130e-24
## marital=married             27.200000 48.71060172 63.2591093 1.050906e-54
## job=technician              6.542056  2.80802292 15.1619433 3.344219e-88
## education=professional.course 3.194888  1.14613181 12.6720648 9.838051e-96
## y=y_no                      20.286489 30.02865330 52.2874494 9.515429e-121
## month=may                   23.209429 44.01146132 66.9838057 8.495490e-140
## contact=telephone           21.986041 39.71346705 63.8056680 2.586108e-148
## job=blue-collar             3.990610  2.92263610 25.8704453 3.266085e-204
## education=basic             8.745685  8.71060172 35.1821862 1.448069e-207
##
## v.test

```

```

## education=university.degree          Inf
## job=admin.                           29.546446
## contact=cellular                      25.936442
## y=y_yes                              23.365829
## month=apr                             18.609144
## job=management                       18.345995
## marital=single                       14.459480
## month=nov                             11.691575
## job=self-employed                     9.899112
## poutcome=failure                     8.984446
## month=mar                             8.571591
## previous=No                           8.010309
## age=Jove                             6.950663
## age=Gran                             6.611223
## month=aug                             6.444490
## month=jul                             6.262874
## housing=housing_yes                   6.077436
## day_of_week=thu                       3.756789
## marital=divorced                     3.562549
## job=unemployed                       3.481133
## day_of_week=wed                       2.767547
## month=oct                             2.074152
## age=Adult                             -2.406961
## month=jun                             -2.881709
## education=high.school                 -2.943826
## poutcome=nonexistent                 -3.980561
## day_of_week=tue                      -4.516010
## housing=housing_no                   -6.077436
## previous=Yes                         -8.010309
## poutcome=success                     -8.270269
## job=services                         -10.243317
## marital=married                      -15.576540
## job=technician                      -19.909834
## education=professional.course        -20.760576
## y=y_no                               -23.365829
## month=may                            -25.170195
## contact=telephone                    -25.936442
## job=blue-collar                     -30.492603
## education=basic                      -30.744506
##
## $'4'
##
## Cla/Mod   Mod/Cla   Global   p.value   v.test
## previous=Yes      98.8505747 100.000000 1.761134 9.693892e-186 29.065884
## poutcome=success  100.0000000 96.511628 1.680162 2.126492e-177 28.398230
## contact=cellular   4.4742729 93.023256 36.194332 5.878562e-29 11.167541
## y=y_yes            3.6487060 100.000000 47.712551 1.008897e-28 11.119452

```

|                         |           |           |           |               |            |
|-------------------------|-----------|-----------|-----------|---------------|------------|
| ## month=apr            | 7.9726651 | 40.697674 | 8.886640  | 1.072676e-15  | 8.018244   |
| ## day_of_week=thu      | 3.7639878 | 43.023256 | 19.898785 | 9.257787e-07  | 4.906793   |
| ## job=technician       | 2.8037383 | 24.418605 | 15.161943 | 2.337339e-02  | 2.267276   |
| ## month=jun            | 0.0000000 | 0.000000  | 3.724696  | 3.712800e-02  | -2.084354  |
| ## month=may            | 1.3901481 | 53.488372 | 66.983806 | 9.052054e-03  | -2.610082  |
| ## month=aug            | 0.0000000 | 0.000000  | 5.425101  | 7.908101e-03  | -2.655968  |
| ## month=jul            | 0.0000000 | 0.000000  | 7.955466  | 7.511337e-04  | -3.370201  |
| ## day_of_week=tue      | 0.6688963 | 9.302326  | 24.210526 | 4.297599e-04  | -3.521100  |
| ## y=y_no               | 0.0000000 | 0.000000  | 52.287449 | 1.008897e-28  | -11.119452 |
| ## contact=telephone    | 0.1903553 | 6.976744  | 63.805668 | 5.878562e-29  | -11.167541 |
| ## poutcome=nonexistent | 0.0000000 | 0.000000  | 94.352227 | 4.020961e-114 | -22.704752 |
| ## previous=No          | 0.0000000 | 0.000000  | 98.238866 | 9.693892e-186 | -29.065884 |

- Cluster 1
  - job
    1. blue-collar (51,45%)
    2. services (17,87%)
    3. admin (11.92%) (de forma negativa)
  - education
    1. basic (66,56%)
    2. high.school (31,7%)
  - month
    1. may (85,33%)

Com a informació addicional, comentar que cap dels individus dins del cluster ha estat contactat previament (previous=no), això provoca que hi hagi un 0% de poutcome=success.

- Cluster 2
  - job
    1. technician (77.21%)
  - education
    1. professional.course (67.67%): Veiem una clara relació entre aquests nivells d'estudis i la categoria technician de la variable job: la majoria de fp estan destinades a feines tècniques.
    2. university.degree (15.23%) (de forma negativa)
  - month
    1. aug (10,69%)
    2. apr (4,53%) (de forma negativa)



En aquest cluster la variable té molt poc pes.

- Cluster 3

- job

1. admin (47,91%)
2. management (17,13%)
3. self-employed (12,03%)

Aquestes tres categories estan bastant relacionades amb el tipus de feina que són, ja que feines administratives, de control i d'autònom són similars.

- education

1. university.degree (68.14%): Aquesta categoria esta bastant relacionada amb els nivells de job descrits anteriorment, ja que són posicions de feina altes i aquí es descriu el nivell més alt d'estudis registrat.
2. high.school (21.89%) (de forma negativa)

- month

1. may (44,01%) (de forma negativa)
2. apr (19,31%)
3. jul (11,29%)
4. aug (8,31%)

- Cluster 4

- month

1. may (53,49%) (de forma negativa)
2. apr (40,70%)

En aquest últim cluster, com que tenen un gran pes previous i poutcome, les variables job i education no són representatives. En el cas de previous, la categoria més significant és yes (100%) i de poutcome és success (96,51%). Destacar també que tots els poutcome=success es troben en aquest cluster.

- Cut quality

La qualitat de la partició amb 4 clusters és del 48.2918107%.

## Parangons and class-specific individuals

En aquest apartat podem observar els individus més cercans i més allunyats dels centroides de cada cluster.

A la taula següent podem veure, per cada cluster, els 5 individus més cercans als centroides amb les respectives distàncies:

```
res.hcpc_mca$desc.ind$para
```

```
## Cluster: 1
##      218      2140      162      70      217
## 0.07651285 0.07651285 0.07651285 0.07651285 0.08021202
## -----
## Cluster: 2
##    21748    19754    2385    2006    35970
## 0.2762256 0.2964458 0.2977149 0.3060090 0.3098983
## -----
## Cluster: 3
##    12566    17809    25995    14696    15936
## 0.1232529 0.1243103 0.1244148 0.1356608 0.1464823
## -----
## Cluster: 4
##    25854    30502    33387    30464    34649
## 0.3519480 0.3537620 0.3607975 0.4241063 0.4299914
```

A la taula següent podem veure, per cada cluster, els 5 individus més distants als centroides amb les respectives distàncies:

```
res.hcpc_mca$desc.ind$dist
```

```
## Cluster: 1
##    30005    1760    1730    1764    1725
## 1.941382 1.577068 1.570114 1.522564 1.522564
## -----
## Cluster: 2
##    27724    30302    27767    30141    19249
## 1.999976 1.534193 1.516153 1.510455 1.502705
## -----
## Cluster: 3
##    28615    28541    29982    30001    30384
## 2.643395 2.627127 2.507550 2.507550 2.368233
## -----
## Cluster: 4
##    30154    28677    30236    30239    30208
## 3.528231 3.510440 3.508366 3.506306 3.506113
```

```
res.hcpc_mca$data.clust[which(rownames(res.hcpc_mca$data.clust)%in%names
                               (res.hcpc_mca$desc.ind$para[[1]])),]
```

```
##           y           age           job marital education      housing      loan
## 217 y_no Jove-Adult blue-collar single      basic housing_yes loan_no
## 218 y_no Jove-Adult blue-collar single      basic housing_yes loan_yes
## 2140 y_no Jove-Adult blue-collar single      basic housing_yes loan_yes
## 162 y_no Jove-Adult blue-collar single      basic housing_yes loan_yes
## 70 y_no Jove-Adult blue-collar single      basic housing_yes loan_yes
##           contact month day_of_week previous      poutcome clust
## 217 telephone may mon No nonexistent 1
## 218 telephone may mon No nonexistent 1
## 2140 telephone may mon No nonexistent 1
## 162 telephone may mon No nonexistent 1
## 70 telephone may mon No nonexistent 1
```

```
res.hcpc_mca$data.clust[which(rownames(res.hcpc_mca$data.clust)%in%names
                               (res.hcpc_mca$desc.ind$dist[[1]])),]
```

```
##           y age           job marital education      housing      loan      contact
## 30005 y_yes Gran unemployed married      basic housing_yes loan_no telephone
## 1764 y_yes Jove services single high.school housing_yes loan_no telephone
## 1725 y_no Jove services single high.school housing_yes loan_no telephone
## 1730 y_no Jove services single high.school housing_no loan_no telephone
## 1760 y_no Jove services single high.school housing_no loan_yes telephone
##           month day_of_week previous      poutcome clust
## 30005 apr tue No nonexistent 1
## 1764 may fri No nonexistent 1
## 1725 may fri No nonexistent 1
## 1730 may fri No nonexistent 1
## 1760 may fri No nonexistent 1
```

```
res.hcpc_mca$data.clust[which(rownames(res.hcpc_mca$data.clust)%in%names
                               (res.hcpc_mca$desc.ind$para[[2]])),]
```

```
##           y           age           job marital education      housing
## 19754 y_yes Jove-Adult technician married      high.school housing_no
## 21748 y_yes Jove-Adult services married professional.course housing_no
## 35970 y_yes Jove-Adult technician married professional.course housing_no
## 2006 y_no Adult technician single professional.course housing_yes
## 2385 y_no Jove-Adult self-employed single professional.course housing_yes
##           loan      contact month day_of_week previous      poutcome clust
## 19754 loan_no telephone aug fri No nonexistent 2
```

```
## 21748 loan_no cellular aug tue No nonexistent 2
## 35970 loan_no cellular may mon No nonexistent 2
## 2006 loan_no telephone may mon No nonexistent 2
## 2385 loan_yes telephone may tue No nonexistent 2
```

```
res.hcpc_mca$data.clust[which(rownames(res.hcpc_mca$data.clust)%in%names
                             (res.hcpc_mca$desc.ind$dist[[2]])),]
```

```
##          y      age      job marital      education      housing
## 27767 y_yes Jove-Adult technician single professional.course housing_yes
## 19249 y_yes Jove-Adult technician single professional.course housing_yes
## 30141 y_yes Jove-Adult technician married professional.course housing_yes
## 30302 y_yes      Adult technician married professional.course housing_yes
## 27724 y_yes      Gran technician married professional.course housing_yes
##          loan contact month day_of_week previous      poutcome clust
## 27767 loan_yes cellular mar fri No nonexistent 2
## 19249 loan_yes cellular aug wed No nonexistent 2
## 30141 loan_no cellular apr thu No failure 2
## 30302 loan_yes cellular apr thu No failure 2
## 27724 loan_no cellular mar tue No nonexistent 2
```

```
res.hcpc_mca$data.clust[which(rownames(res.hcpc_mca$data.clust)%in%names
                             (res.hcpc_mca$desc.ind$para[[3]])),]
```

```
##          y      age      job marital      education      housing      loan
## 17809 y_yes Jove-Adult admin. married university.degree housing_no loan_no
## 15936 y_yes Jove-Adult admin. married university.degree housing_no loan_no
## 12566 y_yes Jove-Adult management married high.school housing_yes loan_no
## 25995 y_yes      Adult admin. married high.school housing_no loan_no
## 14696 y_yes Jove-Adult management married high.school housing_yes loan_no
##          contact month day_of_week previous      poutcome clust
## 17809 cellular jul tue No nonexistent 3
## 15936 cellular jul mon No nonexistent 3
## 12566 cellular jul mon No nonexistent 3
## 25995 cellular nov wed No nonexistent 3
## 14696 cellular jul tue No nonexistent 3
```

```
res.hcpc_mca$data.clust[which(rownames(res.hcpc_mca$data.clust)%in%names
                             (res.hcpc_mca$desc.ind$dist[[3]])),]
```

```
##          y age      job marital education      housing      loan contact
## 30384 y_yes Gran unemployed single basic housing_yes loan_no cellular
## 28541 y_yes Gran unemployed married basic housing_no loan_no cellular
```

```
## 29982 y_yes Gran unemployed married basic housing_no loan_no cellular
## 30001 y_yes Gran unemployed married basic housing_no loan_no cellular
## 28615 y_yes Gran unemployed married basic housing_no loan_yes cellular
##      month day_of_week previous poutcome clust
## 30384 apr      thu      No nonexistent 3
## 28541 apr      wed      No failure 3
## 29982 apr      tue      No failure 3
## 30001 apr      tue      No failure 3
## 28615 apr      wed      No failure 3
```

```
res.hcpc_mca$data.clust[which(rownames(res.hcpc_mca$data.clust)%in%names
                             (res.hcpc_mca$desc.ind$para[[4]])),]
```

```
##      y      age      job marital education housing loan
## 34649 y_yes Jove-Adult technician single basic housing_yes loan_no
## 25854 y_yes Jove-Adult blue-collar single high.school housing_yes loan_no
## 30464 y_yes Jove-Adult unemployed married high.school housing_no loan_no
## 30502 y_yes Jove-Adult unemployed married high.school housing_yes loan_no
## 33387 y_yes Jove-Adult admin. single basic housing_no loan_yes
##      contact month day_of_week previous poutcome clust
## 34649 cellular may      thu      Yes success 4
## 25854 cellular nov      wed      Yes success 4
## 30464 cellular may      mon      Yes success 4
## 30502 cellular may      mon      Yes success 4
## 33387 cellular may      tue      Yes success 4
```

```
res.hcpc_mca$data.clust[which(rownames(res.hcpc_mca$data.clust)%in%names
                             (res.hcpc_mca$desc.ind$dist[[4]])),]
```

```
##      y      age      job marital education housing
## 30239 y_yes Adult technician married professional.course housing_yes
## 28677 y_yes Jove-Adult blue-collar married basic housing_no
## 30208 y_yes Jove-Adult technician single professional.course housing_yes
## 30154 y_yes Jove-Adult services married high.school housing_yes
## 30236 y_yes Adult technician married professional.course housing_yes
##      loan contact month day_of_week previous poutcome clust
## 30239 loan_no cellular apr      thu      Yes success 4
## 28677 loan_no cellular apr      thu      Yes success 4
## 30208 loan_no cellular apr      thu      Yes success 4
## 30154 loan_no cellular apr      thu      Yes success 4
## 30236 loan_yes cellular apr      thu      Yes success 4
```

En les taules anteriors hem pogut veure els valors de les variables que tenen els individus més propers i llunyans de cada cluster. D'aquí podem treure les següents conclusions:

- Els individus més propers, tenen valors de les variables corresponents amb les categories vistes a la descripció de clusters, per tant, té sentit que siguin els individus més cercans al centroide.
- Els individus més llunyans, tenen valors de les variables contraris amb les categories vistes a la descripció de clusters, per tant, té sentit que siguin els individus més distants al centroide.