

## Descriptor Information Before Sorting

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<b>Data Set Name</b>	INPUTDS.SHOES	<b>Observations</b>	395
<b>Member Type</b>	DATA	<b>Variables</b>	8
<b>Engine</b>	V9	<b>Indexes</b>	0
<b>Created</b>	08/18/2020 07:55:31	<b>Observation Length</b>	96
<b>Last Modified</b>	08/18/2020 07:55:31	<b>Deleted Observations</b>	0
<b>Protection</b>		<b>Compressed</b>	NO
<b>Data Set Type</b>		<b>Sorted</b>	NO
<b>Label</b>			
<b>Data Representation</b>	WINDOWS_64		
<b>Encoding</b>	us-ascii ASCII (ANSI)		

Variables in Creation Order					
#	Variable	Type	Len	Informat	Label
1	Region	Char	25		
2	Product	Char	14		
3	Subsidiary	Char	12		
4	Stores	Num	8		Number of Stores
5	Sales	Num	8	DOLLAR12.	Total Sales
6	Inventory	Num	8	DOLLAR12.	Total Inventory
7	Returns	Num	8	DOLLAR12.	Total Returns
8	date	Num	8		

## Descriptor Information After Sorting

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<b>Data Set Name</b>	WORK.SHOES	<b>Observations</b>	395
<b>Member Type</b>	DATA	<b>Variables</b>	8
<b>Engine</b>	V9	<b>Indexes</b>	0
<b>Created</b>	12/17/2021 13:30:29	<b>Observation Length</b>	96
<b>Last Modified</b>	12/17/2021 13:30:29	<b>Deleted Observations</b>	0
<b>Protection</b>		<b>Compressed</b>	NO
<b>Data Set Type</b>		<b>Sorted</b>	YES
<b>Label</b>			
<b>Data Representation</b>	WINDOWS_64		
<b>Encoding</b>	wlatin1 Western (Windows)		

Variables in Creation Order					
#	Variable	Type	Len	Informat	Label
1	Region	Char	25		
2	Product	Char	14		
3	Subsidiary	Char	12		
4	Stores	Num	8		Number of Stores
5	Sales	Num	8	DOLLAR12.	Total Sales
6	Inventory	Num	8	DOLLAR12.	Total Inventory
7	Returns	Num	8	DOLLAR12.	Total Returns
8	date	Num	8		

Sort Information	
<b>Sortedby</b>	Region Subsidiary DESCENDING Product
<b>Validated</b>	YES
<b>Character Set</b>	ANSI

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Addis Ababa	Women's Dress	2019-04-04	\$108,942	\$311,017	\$3,233	12

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Addis Ababa	Women's Casual	2019-07-31	\$51,541	\$98,641	\$940	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Addis Ababa	Sport Shoe	2019-05-31	\$1,690	\$16,634	\$79	4

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Addis Ababa	Slipper	2019-07-26	\$68,641	\$279,795	\$1,771	14

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Addis Ababa	Sandal	2019-08-10	\$62,819	\$204,284	\$1,861	10

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Addis Ababa	Men's Dress	2019-04-14	\$76,793	\$136,273	\$2,433	7

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Addis Ababa	Men's Casual	2019-04-13	\$67,242	\$118,036	\$2,284	4

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Addis Ababa	Boot	2019-03-11	\$29,761	\$191,821	\$769	12
Africa	Addis Ababa			\$467,429	\$1,356,501	\$13,370	

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Algiers	Women's Dress	2019-03-25	\$90,648	\$266,805	\$2,690	12

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Algiers	Sport Shoe	2019-01-18	\$2,617	\$9,372	\$168	9

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Algiers	Slipper	2019-12-04	\$64,891	\$248,198	\$1,823	17

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Algiers	Sandal	2019-03-23	\$29,198	\$84,447	\$1,530	25

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Algiers	Men's Dress	2019-01-22	\$123,743	\$428,575	\$3,621	13

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Algiers	Men's Casual	2019-09-29	\$63,206	\$100,982	\$2,221	4

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Algiers	Boot	2019-11-17	\$21,297	\$73,737	\$710	21
Africa	Algiers			\$395,600	\$1,212,116	\$12,763	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Cairo	Women's Dress	2019-03-29	\$14,095	\$51,145	\$745	3

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Cairo	Women's Casual	2019-04-12	\$328,474	\$940,851	\$10,124	14

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Cairo	Sport Shoe	2019-08-27	\$2,259	\$20,815	\$44	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Cairo	Slipper	2019-07-02	\$13,732	\$54,117	\$1,216	9

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Cairo	Sandal	2019-06-17	\$10,532	\$50,430	\$598	9

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Cairo	Men's Dress	2019-11-20	\$4,051	\$45,962	\$97	5

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Cairo	Men's Casual	2019-02-21	\$360,209	\$1,063,251	\$9,424	25

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Cairo	Boot	2019-12-16	\$4,846	\$18,965	\$229	20
Africa	Cairo			\$738,198	\$2,245,536	\$22,477	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Johannesburg	Women's Dress	2019-01-17	\$42,682	\$120,127	\$966	4

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Johannesburg	Sport Shoe	2019-01-08	\$5,172	\$29,368	\$139	8

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Johannesburg	Slipper	2019-09-27	\$39,452	\$130,025	\$1,565	12

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Johannesburg	Sandal	2019-03-04	\$17,337	\$63,003	\$809	13

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Johannesburg	Boot	2019-12-10	\$8,365	\$33,011	\$483	14
Africa	Johannesburg			\$113,008	\$375,534	\$3,962	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Khartoum	Women's Dress	2019-12-05	\$48,031	\$132,679	\$1,374	6

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Khartoum	Women's Casual	2019-05-03	\$19,582	\$30,727	\$384	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Khartoum	Sport Shoe	2019-09-03	\$2,521	\$27,041	\$84	7

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Khartoum	Slipper	2019-01-19	\$43,452	\$143,015	\$1,573	11

## Listing of Amounts

Including Region and Subsidiary within Region Totals

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Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Khartoum	Sandal	2019-12-31	\$26,427	\$81,825	\$1,281	18

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Khartoum	Men's Dress	2019-09-23	\$18,053	\$51,132	\$1,177	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Khartoum	Men's Casual	2019-09-08	\$9,244	\$16,230	\$478	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Khartoum	Boot	2019-10-21	\$19,282	\$105,370	\$700	24
Africa	Khartoum			\$186,592	\$588,019	\$7,051	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Kinshasa	Women's Dress	2019-02-25	\$32,928	\$87,149	\$717	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Kinshasa	Women's Casual	2019-07-09	\$17,919	\$21,363	\$400	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Kinshasa	Sport Shoe	2019-03-26	\$4,888	\$27,998	\$162	10

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Kinshasa	Slipper	2019-05-27	\$52,807	\$183,937	\$1,440	11

# Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Kinshasa	Sandal	2019-03-18	\$16,662	\$104,438	\$611	10

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Kinshasa	Men's Dress	2019-10-31	\$57,691	\$95,663	\$1,699	5

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Kinshasa	Boot	2019-04-16	\$13,921	\$70,736	\$553	16
Africa	Kinshasa			\$196,816	\$591,284	\$5,582	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Luanda	Women's Dress	2019-08-31	\$8,467	\$47,387	\$210	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Luanda	Sport Shoe	2019-04-21	\$801	\$3,247	\$29	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Luanda	Slipper	2019-07-25	\$19,146	\$97,060	\$701	5

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Luanda	Sandal	2019-04-24	\$11,145	\$19,900	\$657	9

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Luanda	Men's Dress	2019-01-17	\$29,582	\$67,247	\$705	2



## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Luanda	Men's Casual	2019-06-01	\$62,893	\$149,864	\$1,701	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Luanda	Boot	2019-10-22	\$6,081	\$51,572	\$325	8
Africa	Luanda			\$138,115	\$436,277	\$4,328	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Nairobi	Women's Dress	2019-10-12	\$28,515	\$62,740	\$678	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Nairobi	Sport Shoe	2019-02-20	\$2,202	\$11,328	\$174	10

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Nairobi	Slipper	2019-02-15	\$34,955	\$87,438	\$1,320	12

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Nairobi	Sandal	2019-04-10	\$16,289	\$47,406	\$1,175	19

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Nairobi	Men's Dress	2019-08-26	\$8,587	\$20,877	\$363	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Africa	Nairobi	Boot	2019-06-21	\$16,282	\$66,017	\$844	25
Africa	Nairobi			\$106,830	\$295,806	\$4,554	
Africa				\$2,342,588	\$7,101,073	\$74,087	

## Listing of Amounts

Including Region and Subsidiary within Region Totals

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Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Asia	Bangkok	Women's Casual	2019-07-07	\$5,389	\$16,251	\$185	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Asia	Bangkok	Slipper	2019-04-27	\$3,019	\$16,075	\$127	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Asia	Bangkok	Sandal	2019-04-05	\$3,230	\$15,087	\$120	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Asia	Bangkok	Men's Dress	2019-05-04	\$3,033	\$20,831	\$52	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Asia	Bangkok	Boot	2019-05-29	\$1,996	\$9,576	\$80	1
Asia	Bangkok			\$16,667	\$77,820	\$564	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Asia	Seoul	Women's Dress	2019-07-23	\$78,234	\$140,628	\$1,891	7

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Asia	Seoul	Women's Casual	2019-02-18	\$20,448	\$36,576	\$790	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Asia	Seoul	Sport Shoe	2019-11-26	\$937	\$455	\$10	1

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Asia	Seoul	Slipper	2019-12-14	\$149,013	\$469,007	\$2,941	21

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Asia	Seoul	Sandal	2019-08-07	\$4,978	\$21,483	\$105	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Asia	Seoul	Men's Dress	2019-09-28	\$116,333	\$251,803	\$2,443	7

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Asia	Seoul	Men's Casual	2019-08-25	\$11,754	\$2,176	\$833	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Asia	Seoul	Boot	2019-11-18	\$60,712	\$160,589	\$1,296	17
Asia	Seoul			\$442,409	\$1,082,717	\$10,309	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Asia	Tokyo	Sport Shoe	2019-11-19	\$1,155	\$15,602	\$22	1
Asia				\$460,231	\$1,176,139	\$10,895	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Calgary	Women's Dress	2019-06-04	\$12,601	\$54,677	\$488	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Calgary	Sport Shoe	2019-03-20	\$9,745	\$38,059	\$264	9

# Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Calgary	Slipper	2019-04-23	\$5,676	\$48,061	\$253	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Calgary	Sandal	2019-05-31	\$2,886	\$15,838	\$147	7

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Calgary	Men's Dress	2019-04-11	\$12,775	\$39,663	\$353	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Calgary	Boot	2019-10-09	\$17,720	\$63,280	\$472	8
Canada	Calgary			\$61,403	\$259,578	\$1,977	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Montreal	Women's Dress	2019-07-21	\$132,638	\$483,637	\$2,880	12

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Montreal	Women's Casual	2019-10-01	\$24,497	\$34,808	\$832	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Montreal	Sport Shoe	2019-05-20	\$29,435	\$178,128	\$1,129	31

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Montreal	Slipper	2019-08-29	\$135,305	\$500,053	\$3,395	24

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Montreal	Sandal	2019-11-07	\$3,002	\$18,382	\$122	7

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Montreal	Men's Dress	2019-08-03	\$112,009	\$355,170	\$3,713	11

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Montreal	Men's Casual	2019-02-06	\$53,929	\$187,155	\$2,241	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Montreal	Boot	2019-05-31	\$40,213	\$240,132	\$1,472	25
Canada	Montreal			<b>\$531,028</b>	<b>\$1,997,465</b>	<b>\$15,784</b>	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Ottawa	Women's Dress	2019-01-18	\$33,824	\$84,378	\$939	4

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Ottawa	Women's Casual	2019-01-20	\$18,712	\$46,064	\$427	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Ottawa	Sport Shoe	2019-05-12	\$2,598	\$15,007	\$204	6

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Ottawa	Slipper	2019-09-17	\$30,905	\$89,576	\$1,397	10

# Listing of Amounts

Including Region and Subsidiary within Region Totals

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Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Ottawa	Sandal	2019-11-08	\$2,600	\$1,727	\$27	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Ottawa	Men's Casual	2019-06-14	\$19,210	\$29,249	\$578	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Ottawa	Boot	2019-07-14	\$7,892	\$28,162	\$377	5
Canada	Ottawa			\$115,741	\$294,163	\$3,949	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Toronto	Women's Dress	2019-12-18	\$53,940	\$165,711	\$1,967	7

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Toronto	Women's Casual	2019-04-22	\$63,492	\$149,239	\$1,700	4

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Toronto	Sport Shoe	2019-11-20	\$34,585	\$164,113	\$913	29

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Toronto	Slipper	2019-07-01	\$80,352	\$302,074	\$1,908	14

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Toronto	Sandal	2019-01-10	\$1,190	\$6,763	\$38	2

# Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Toronto	Men's Dress	2019-12-07	\$37,519	\$84,690	\$806	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Toronto	Men's Casual	2019-08-14	\$15,403	\$20,811	\$1,401	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Toronto	Boot	2019-08-31	\$33,291	\$149,118	\$994	16
Canada	Toronto			\$319,772	\$1,042,519	\$9,727	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Vancouver	Women's Dress	2019-08-22	\$756,347	\$2,503,387	\$19,378	21

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Vancouver	Women's Casual	2019-02-17	\$304,106	\$665,323	\$8,278	20

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Vancouver	Sport Shoe	2019-02-07	\$64,026	\$370,388	\$2,297	26

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Vancouver	Slipper	2019-03-11	\$700,513	\$2,520,085	\$21,247	27

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Vancouver	Sandal	2019-12-16	\$5,120	\$56,325	\$294	15

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Vancouver	Men's Dress	2019-04-05	\$757,798	\$1,847,559	\$16,833	28

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Vancouver	Men's Casual	2019-06-14	\$353,361	\$671,837	\$20,470	25

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Canada	Vancouver	Boot	2019-05-22	\$286,497	\$882,080	\$9,160	31
Canada	Vancouver			\$3,227,768	\$9,516,984	\$97,957	
Canada				\$4,255,712	\$13,110,709	\$129,394	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Kingston	Women's Dress	2019-06-25	\$375,817	\$1,147,300	\$11,656	41

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Kingston	Women's Casual	2019-08-18	\$215,069	\$275,321	\$7,361	18

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Kingston	Sport Shoe	2019-06-30	\$18,177	\$86,162	\$944	23

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Kingston	Slipper	2019-03-02	\$476,638	\$1,555,357	\$15,713	37

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Kingston	Sandal	2019-12-22	\$200,156	\$624,163	\$8,365	15



# Listing of Amounts

Including Region and Subsidiary within Region Totals

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Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Kingston	Men's Dress	2019-02-14	\$270,863	\$618,703	\$7,447	23

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Kingston	Men's Casual	2019-11-22	\$576,112	\$1,159,556	\$20,005	28

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Kingston	Boot	2019-04-12	\$102,372	\$393,376	\$4,454	33
Central America/Caribbean	Kingston			\$2,235,204	\$5,859,938	\$75,945	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Managua	Women's Dress	2019-09-25	\$63,238	\$163,951	\$2,308	10

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Managua	Women's Casual	2019-07-10	\$48,567	\$118,849	\$1,318	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Managua	Sport Shoe	2019-10-31	\$5,655	\$17,155	\$269	14

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Managua	Slipper	2019-07-28	\$92,539	\$289,520	\$2,800	25

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Managua	Sandal	2019-08-31	\$65,478	\$261,456	\$2,524	37

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Managua	Men's Dress	2019-04-09	\$35,393	\$72,044	\$1,456	4

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Managua	Men's Casual	2019-03-07	\$69,276	\$79,666	\$1,861	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Managua	Boot	2019-02-23	\$34,660	\$162,033	\$1,775	17
Central America/Caribbean	Managua			<b>\$414,806</b>	<b>\$1,164,674</b>	<b>\$14,311</b>	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Mexico City	Women's Dress	2019-03-21	\$69,553	\$257,437	\$1,614	7

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Mexico City	Women's Casual	2019-08-22	\$31,301	\$91,171	\$973	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Mexico City	Sport Shoe	2019-06-30	\$2,196	\$23,183	\$59	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Mexico City	Slipper	2019-07-18	\$96,113	\$340,122	\$4,028	31

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Mexico City	Sandal	2019-04-19	\$52,233	\$175,201	\$2,127	33

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Mexico City	Men's Dress	2019-08-08	\$30,157	\$78,950	\$1,012	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Mexico City	Men's Casual	2019-02-27	\$66,216	\$70,123	\$2,198	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	Mexico City	Boot	2019-03-15	\$20,819	\$79,994	\$814	21
Central America/Caribbean	Mexico City			\$368,588	\$1,116,181	\$12,825	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	San Juan	Women's Dress	2019-10-24	\$109,110	\$336,513	\$3,776	16

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	San Juan	Women's Casual	2019-01-01	\$104,420	\$318,207	\$4,240	10

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	San Juan	Sport Shoe	2019-07-10	\$936	\$4,546	\$74	4

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	San Juan	Slipper	2019-10-01	\$217,891	\$707,919	\$6,825	7

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	San Juan	Sandal	2019-06-15	\$60,515	\$210,250	\$3,287	27

## Listing of Amounts

Including Region and Subsidiary within Region Totals

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Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	San Juan	Men's Dress	2019-10-26	\$68,482	\$137,355	\$2,756	8

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	San Juan	Men's Casual	2019-03-25	\$44,909	\$182,986	\$1,355	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Central America/Caribbean	San Juan	Boot	2019-11-26	\$32,892	\$135,309	\$1,504	31
Central America/Caribbean	San Juan			\$639,155	\$2,033,085	\$23,817	
Central America/Caribbean				\$3,657,753	\$10,173,878	\$126,898	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Budapest	Women's Dress	2019-03-06	\$52,022	\$144,360	\$1,452	6

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Budapest	Women's Casual	2019-11-29	\$49,880	\$137,093	\$1,528	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Budapest	Sport Shoe	2019-02-06	\$16,460	\$79,416	\$790	23

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Budapest	Slipper	2019-11-06	\$111,816	\$453,821	\$4,070	17

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Budapest	Sandal	2019-03-25	\$1,814	\$4,894	\$96	5

**Listing of Amounts**  
Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Budapest	Men's Dress	2019-10-27	\$37,499	\$147,214	\$930	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Budapest	Men's Casual	2019-01-19	\$66,936	\$87,655	\$3,944	6

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Budapest	Boot	2019-08-05	\$74,102	\$317,515	\$3,341	22
Eastern Europe	Budapest			<b>\$410,529</b>	<b>\$1,371,968</b>	<b>\$16,151</b>	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Moscow	Women's Dress	2019-12-12	\$72,671	\$196,973	\$2,227	10

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Moscow	Women's Casual	2019-06-07	\$104,119	\$211,220	\$2,325	6

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Moscow	Sport Shoe	2019-10-30	\$21,464	\$110,822	\$859	23

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Moscow	Slipper	2019-09-16	\$127,033	\$520,271	\$3,983	11

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Moscow	Men's Dress	2019-03-07	\$113,119	\$302,236	\$4,004	11

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Moscow	Men's Casual	2019-02-19	\$55,094	\$156,554	\$1,895	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Moscow	Boot	2019-04-20	\$67,476	\$329,604	\$3,142	23
Eastern Europe	Moscow			\$560,976	\$1,827,680	\$18,435	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Prague	Women's Dress	2019-02-21	\$128,497	\$425,237	\$3,434	14

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Prague	Women's Casual	2019-09-10	\$15,897	\$33,800	\$414	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Prague	Sport Shoe	2019-01-31	\$23,708	\$117,976	\$623	18

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Prague	Slipper	2019-10-05	\$128,971	\$585,026	\$5,346	29

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Prague	Sandal	2019-05-10	\$712	\$3,384	\$48	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Prague	Men's Dress	2019-09-16	\$102,448	\$231,514	\$2,492	9

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Prague	Men's Casual	2019-07-14	\$150,273	\$336,151	\$7,455	12

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Prague	Boot	2019-11-11	\$86,215	\$341,326	\$3,555	11
Eastern Europe	Prague			<b>\$636,721</b>	<b>\$2,074,414</b>	<b>\$23,367</b>	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Warsaw	Women's Dress	2019-04-29	\$108,936	\$425,390	\$4,465	19

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Warsaw	Women's Casual	2019-11-03	\$39,360	\$102,641	\$1,365	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Warsaw	Sport Shoe	2019-03-20	\$29,570	\$139,313	\$1,053	19

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Warsaw	Slipper	2019-05-23	\$141,878	\$712,365	\$6,336	16

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Warsaw	Sandal	2019-06-16	\$1,190	\$960	\$57	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Warsaw	Men's Dress	2019-02-08	\$82,695	\$205,338	\$2,862	10



## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Warsaw	Men's Casual	2019-04-23	\$304,093	\$729,044	\$9,364	15

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Eastern Europe	Warsaw	Boot	2019-08-14	\$78,992	\$363,358	\$3,246	26
Eastern Europe	Warsaw			\$786,714	\$2,678,409	\$28,748	
Eastern Europe				\$2,394,940	\$7,952,471	\$86,701	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Al-Khobar	Women's Dress	2019-10-25	\$241,820	\$611,686	\$6,167	11

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Al-Khobar	Women's Casual	2019-09-05	\$226,514	\$447,377	\$5,966	13

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Al-Khobar	Sport Shoe	2019-05-28	\$449	\$1,836	\$43	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Al-Khobar	Slipper	2019-06-26	\$66,796	\$201,779	\$3,052	26

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Al-Khobar	Sandal	2019-12-17	\$1,380	\$13,343	\$62	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Al-Khobar	Men's Dress	2019-01-07	\$261,445	\$711,246	\$6,979	22



## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Al-Khobar	Men's Casual	2019-09-20	\$340,201	\$616,745	\$13,251	24

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Al-Khobar	Boot	2019-08-24	\$15,062	\$44,658	\$765	10
Middle East	Al-Khobar			\$1,153,667	\$2,648,670	\$36,285	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Dubai	Women's Dress	2019-03-24	\$435,891	\$1,292,400	\$12,999	19

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Dubai	Women's Casual	2019-07-28	\$233,374	\$416,012	\$8,102	19

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Dubai	Sport Shoe	2019-09-25	\$1,487	\$11,432	\$70	5

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Dubai	Slipper	2019-03-03	\$387,680	\$1,238,698	\$12,768	17

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Dubai	Sandal	2019-05-31	\$17,492	\$59,985	\$734	24

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Dubai	Men's Dress	2019-05-31	\$324,312	\$746,970	\$8,159	25

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Dubai	Men's Casual	2019-03-18	\$419,336	\$868,115	\$17,552	29

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Dubai	Boot	2019-06-09	\$90,972	\$403,259	\$4,049	15
Middle East	Dubai			\$1,910,544	\$5,036,871	\$64,433	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Tel Aviv	Women's Dress	2019-09-09	\$434,496	\$1,272,531	\$17,394	18

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Tel Aviv	Women's Casual	2019-02-18	\$288,904	\$790,386	\$12,000	19

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Tel Aviv	Sport Shoe	2019-03-21	\$2,071	\$15,121	\$47	4

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Tel Aviv	Slipper	2019-11-20	\$208,004	\$639,427	\$7,738	21

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Tel Aviv	Sandal	2019-03-24	\$16,314	\$71,094	\$574	17

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Tel Aviv	Men's Dress	2019-03-27	\$253,814	\$631,479	\$8,727	24

## Listing of Amounts

Including Region and Subsidiary within Region Totals

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Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Tel Aviv	Men's Casual	2019-01-02	\$1,298,717	\$2,881,005	\$57,362	11

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Middle East	Tel Aviv	Boot	2019-10-01	\$65,248	\$222,165	\$2,320	20
Middle East	Tel Aviv			\$2,567,568	\$6,523,208	\$106,162	
Middle East				\$5,631,779	\$14,208,749	\$206,880	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Auckland	Women's Dress	2019-01-04	\$42,760	\$158,688	\$1,278	6

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Auckland	Women's Casual	2019-10-18	\$18,189	\$15,241	\$421	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Auckland	Sport Shoe	2019-09-10	\$5,117	\$35,246	\$211	5

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Auckland	Slipper	2019-03-28	\$33,000	\$136,625	\$1,321	11

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Auckland	Sandal	2019-09-02	\$325	\$23,897	\$10	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Auckland	Men's Dress	2019-05-26	\$4,892	\$538	\$325	1

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Auckland	Boot	2019-05-18	\$20,141	\$97,919	\$962	12
Pacific	Auckland			\$124,424	\$468,154	\$4,528	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Canberra	Women's Dress	2019-05-25	\$21,486	\$58,824	\$1,096	5

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Canberra	Women's Casual	2019-03-27	\$15,032	\$42,469	\$409	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Canberra	Sport Shoe	2019-04-30	\$12,211	\$80,393	\$336	10

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Canberra	Slipper	2019-10-27	\$44,121	\$155,948	\$1,252	10

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Canberra	Sandal	2019-04-14	\$1,093	\$8,711	\$21	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Canberra	Men's Dress	2019-08-27	\$4,231	\$346,780	\$350	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Canberra	Men's Casual	2019-10-21	\$24,733	\$45,172	\$614	1

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Canberra	Boot	2019-01-26	\$32,640	\$188,437	\$1,237	21
Pacific	Canberra			<b>\$155,547</b>	<b>\$926,734</b>	<b>\$5,315</b>	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Jakarta	Women's Dress	2019-05-13	\$4,659	\$19,899	\$255	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Jakarta	Women's Casual	2019-09-18	\$18,761	\$27,749	\$468	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Jakarta	Sport Shoe	2019-04-04	\$6,110	\$26,124	\$164	4

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Jakarta	Slipper	2019-06-17	\$22,060	\$82,215	\$861	7

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Jakarta	Sandal	2019-12-13	\$24,940	\$134,557	\$1,112	31

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Jakarta	Men's Dress	2019-12-29	\$186,631	\$559,904	\$6,447	22

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Jakarta	Men's Casual	2019-09-28	\$373,908	\$1,139,026	\$10,960	12

## Listing of Amounts

Including Region and Subsidiary within Region Totals

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Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Jakarta	Boot	2019-05-14	\$11,975	\$50,645	\$523	6
Pacific	Jakarta			<b>\$649,044</b>	<b>\$2,040,119</b>	<b>\$20,790</b>	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Kuala Lumpur	Women's Dress	2019-08-27	\$61,108	\$245,543	\$1,977	8

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Kuala Lumpur	Women's Casual	2019-01-08	\$36,110	\$91,052	\$995	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Kuala Lumpur	Sport Shoe	2019-10-06	\$450	\$8,136	\$42	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Kuala Lumpur	Slipper	2019-07-22	\$83,212	\$382,786	\$2,568	17

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Kuala Lumpur	Sandal	2019-10-09	\$4,130	\$24,936	\$213	7

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Kuala Lumpur	Men's Dress	2019-08-07	\$55,667	\$161,328	\$2,288	7

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Kuala Lumpur	Men's Casual	2019-09-21	\$106,657	\$310,404	\$4,092	6

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Kuala Lumpur	Boot	2019-12-13	\$25,796	\$143,063	\$1,110	15
Pacific	Kuala Lumpur			<b>\$373,130</b>	<b>\$1,367,248</b>	<b>\$13,285</b>	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Manila	Women's Dress	2019-07-01	\$229,372	\$818,328	\$7,265	12

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Manila	Women's Casual	2019-10-15	\$131,794	\$265,543	\$4,241	9

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Manila	Sport Shoe	2019-12-10	\$2,281	\$15,955	\$144	8

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Manila	Slipper	2019-04-06	\$171,735	\$708,799	\$5,544	14

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Manila	Sandal	2019-09-11	\$15,759	\$65,223	\$620	18

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Manila	Men's Dress	2019-11-12	\$144,151	\$464,158	\$4,414	14

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Manila	Men's Casual	2019-02-02	\$128,309	\$264,891	\$5,285	7

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Manila	Boot	2019-10-10	\$31,503	\$110,179	\$1,449	21
Pacific	Manila			<b>\$854,904</b>	<b>\$2,713,076</b>	<b>\$28,962</b>	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Singapore	Women's Dress	2019-05-30	\$40,056	\$117,217	\$1,413	5

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Singapore	Slipper	2019-08-19	\$36,612	\$139,288	\$843	6

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Singapore	Sandal	2019-06-08	\$2,177	\$5,897	\$35	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Singapore	Men's Dress	2019-08-02	\$30,619	\$103,585	\$1,148	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Singapore	Men's Casual	2019-06-22	\$28,761	\$89,599	\$690	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Pacific	Singapore	Boot	2019-06-15	\$1,520	\$374	\$120	2
Pacific	Singapore			<b>\$139,745</b>	<b>\$455,960</b>	<b>\$4,249</b>	
Pacific				<b>\$2,296,794</b>	<b>\$7,971,291</b>	<b>\$77,129</b>	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Bogota	Women's Dress	2019-10-02	\$71,736	\$117,761	\$2,646	14



## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Bogota	Sport Shoe	2019-07-07	\$4,729	\$11,597	\$333	19

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Bogota	Slipper	2019-12-24	\$33,723	\$88,411	\$2,033	15

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Bogota	Sandal	2019-08-01	\$22,712	\$62,856	\$1,292	16

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Bogota	Men's Dress	2019-02-25	\$37,187	\$62,770	\$1,424	4

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Bogota	Men's Casual	2019-09-26	\$20,835	\$43,155	\$1,136	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Bogota	Boot	2019-08-01	\$15,312	\$35,805	\$1,229	19
South America	Bogota			\$206,234	\$422,355	\$10,093	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Buenos Aires	Women's Dress	2019-04-13	\$21,261	\$31,081	\$964	4

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Buenos Aires	Women's Casual	2019-07-02	\$15,470	\$19,479	\$382	1

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Buenos Aires	Sport Shoe	2019-12-03	\$3,545	\$6,103	\$229	14

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Buenos Aires	Slipper	2019-10-31	\$11,759	\$23,822	\$939	8

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Buenos Aires	Sandal	2019-07-19	\$18,765	\$75,358	\$604	21

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Buenos Aires	Men's Dress	2019-07-24	\$14,437	\$29,932	\$354	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Buenos Aires	Men's Casual	2019-05-07	\$16,019	\$15,889	\$498	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Buenos Aires	Boot	2019-03-26	\$17,027	\$39,291	\$1,073	16
South America	Buenos Aires			\$118,283	\$240,955	\$5,043	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Caracas	Women's Dress	2019-05-19	\$144,302	\$454,123	\$5,274	26

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Caracas	Women's Casual	2019-11-21	\$42,654	\$68,096	\$1,525	3

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Caracas	Sport Shoe	2019-07-20	\$1,716	\$12,360	\$79	4

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Caracas	Slipper	2019-10-05	\$132,853	\$457,658	\$4,609	19

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Caracas	Sandal	2019-04-20	\$22,973	\$118,535	\$1,096	29

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Caracas	Men's Dress	2019-04-07	\$135,371	\$275,526	\$4,710	15

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Caracas	Men's Casual	2019-05-19	\$245,757	\$445,579	\$7,918	14

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Caracas	Boot	2019-10-24	\$63,697	\$307,509	\$2,731	13
South America	Caracas			<b>\$789,323</b>	<b>\$2,139,386</b>	<b>\$27,942</b>	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	La Paz	Women's Dress	2019-10-06	\$29,069	\$73,048	\$1,648	8

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	La Paz	Women's Casual	2019-10-20	\$48,260	\$138,402	\$2,547	6

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	La Paz	Sport Shoe	2019-08-12	\$8,095	\$25,212	\$254	15

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	La Paz	Slipper	2019-01-07	\$125,763	\$338,758	\$6,501	18

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	La Paz	Sandal	2019-12-07	\$27,728	\$81,525	\$945	31

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	La Paz	Men's Dress	2019-09-06	\$131,079	\$173,417	\$3,698	11

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	La Paz	Men's Casual	2019-07-06	\$124,203	\$184,499	\$4,046	6

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	La Paz	Boot	2019-06-15	\$36,309	\$100,618	\$2,925	21
South America	La Paz			\$530,506	\$1,115,479	\$22,564	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Montevideo	Women's Dress	2019-11-02	\$21,434	\$63,913	\$1,213	5

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Montevideo	Women's Casual	2019-11-06	\$28,343	\$66,442	\$1,374	3

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Montevideo	Sport Shoe	2019-07-12	\$8,365	\$39,256	\$361	22

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Montevideo	Slipper	2019-04-20	\$80,525	\$236,273	\$3,419	28

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Montevideo	Sandal	2019-06-01	\$27,742	\$90,767	\$1,913	12

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Montevideo	Men's Dress	2019-06-27	\$45,566	\$125,584	\$2,708	8

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Montevideo	Men's Casual	2019-05-23	\$52,968	\$76,200	\$1,811	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Montevideo	Boot	2019-02-18	\$53,703	\$150,601	\$3,226	15
South America	Montevideo			<b>\$318,646</b>	<b>\$849,036</b>	<b>\$16,025</b>	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Santiago	Women's Dress	2019-05-06	\$21,436	\$45,398	\$759	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Santiago	Women's Casual	2019-11-13	\$5,709	\$6,972	\$506	1

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Santiago	Sport Shoe	2019-10-21	\$4,184	\$19,113	\$112	6

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Santiago	Slipper	2019-02-02	\$23,260	\$46,106	\$1,224	9

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Santiago	Sandal	2019-12-17	\$12,343	\$35,668	\$631	22

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Santiago	Men's Dress	2019-05-16	\$23,117	\$44,160	\$1,026	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Santiago	Boot	2019-02-18	\$14,907	\$39,222	\$939	14
South America	Santiago			\$104,956	\$236,639	\$5,197	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Sao Paulo	Women's Dress	2019-03-06	\$68,387	\$144,670	\$2,714	13

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Sao Paulo	Women's Casual	2019-04-27	\$38,791	\$117,081	\$1,438	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Sao Paulo	Sport Shoe	2019-11-06	\$2,427	\$10,132	\$147	7

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Sao Paulo	Slipper	2019-01-13	\$54,768	\$217,967	\$2,675	21

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Sao Paulo	Sandal	2019-04-21	\$33,662	\$121,645	\$1,682	18

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Sao Paulo	Men's Dress	2019-10-18	\$38,912	\$89,758	\$1,740	5

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Sao Paulo	Men's Casual	2019-12-03	\$85,168	\$107,413	\$3,120	5

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
South America	Sao Paulo	Boot	2019-03-21	\$44,720	\$173,578	\$2,471	12
South America	Sao Paulo			\$366,835	\$982,244	\$15,987	
South America				\$2,434,783	\$5,986,094	\$102,851	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Chicago	Women's Dress	2019-07-22	\$293,313	\$754,157	\$10,194	37

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Chicago	Women's Casual	2019-07-06	\$172,021	\$474,524	\$5,399	11

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Chicago	Sport Shoe	2019-09-22	\$17,347	\$74,605	\$684	17

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Chicago	Slipper	2019-03-20	\$329,235	\$1,049,530	\$10,654	13

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Chicago	Sandal	2019-09-13	\$601	\$17,121	\$35	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Chicago	Men's Dress	2019-05-27	\$261,607	\$824,485	\$8,915	28

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Chicago	Men's Casual	2019-09-04	\$408,978	\$831,672	\$17,907	26

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Chicago	Boot	2019-12-20	\$82,483	\$305,061	\$3,735	16
United States	Chicago			\$1,565,585	\$4,331,155	\$57,523	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Los Angeles	Women's Dress	2019-01-07	\$148,129	\$452,383	\$4,289	16

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Los Angeles	Women's Casual	2019-02-27	\$62,661	\$231,285	\$2,346	6

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Los Angeles	Sport Shoe	2019-11-14	\$16,307	\$98,221	\$601	19



# Listing of Amounts

Including Region and Subsidiary within Region Totals

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Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Los Angeles	Slipper	2019-06-29	\$98,866	\$330,743	\$3,457	11

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Los Angeles	Sandal	2019-03-04	\$737	\$20,838	\$38	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Los Angeles	Men's Dress	2019-12-20	\$147,670	\$348,869	\$4,962	15

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Los Angeles	Men's Casual	2019-06-11	\$177,010	\$401,199	\$6,336	9

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Los Angeles	Boot	2019-07-14	\$85,932	\$347,252	\$3,283	14
United States	Los Angeles			\$737,312	\$2,230,790	\$25,312	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Minneapolis	Women's Dress	2019-07-20	\$224,168	\$760,977	\$5,820	27

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Minneapolis	Women's Casual	2019-07-25	\$110,760	\$287,412	\$3,440	7

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Minneapolis	Sport Shoe	2019-01-08	\$18,151	\$116,192	\$1,009	29

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Minneapolis	Slipper	2019-07-26	\$131,813	\$487,233	\$4,833	16

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Minneapolis	Sandal	2019-05-03	\$3,551	\$32,907	\$161	8

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Minneapolis	Men's Dress	2019-06-21	\$235,842	\$623,645	\$7,344	22

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Minneapolis	Men's Casual	2019-04-20	\$263,712	\$564,741	\$9,991	16

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Minneapolis	Boot	2019-08-15	\$111,940	\$615,489	\$4,475	16
United States	Minneapolis			\$1,099,937	\$3,488,596	\$37,073	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	New York	Women's Dress	2019-12-15	\$288,972	\$1,129,697	\$10,257	17

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	New York	Women's Casual	2019-10-06	\$178,842	\$438,035	\$4,236	10

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	New York	Sport Shoe	2019-10-16	\$22,190	\$141,140	\$847	23

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	New York	Slipper	2019-03-08	\$252,758	\$1,059,333	\$8,503	24

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	New York	Sandal	2019-06-21	\$554	\$5,060	\$23	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	New York	Men's Dress	2019-04-09	\$191,755	\$658,134	\$5,399	18

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	New York	Men's Casual	2019-04-25	\$456,985	\$890,096	\$13,453	20

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	New York	Boot	2019-10-21	\$97,151	\$495,479	\$3,983	18
United States	New York			\$1,489,207	\$4,816,974	\$46,701	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Seattle	Women's Dress	2019-01-22	\$133,405	\$392,307	\$4,037	21

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Seattle	Women's Casual	2019-01-14	\$17,252	\$28,513	\$790	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Seattle	Sport Shoe	2019-07-29	\$30,408	\$108,266	\$1,021	29

# Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Seattle	Slipper	2019-12-03	\$155,255	\$553,502	\$5,277	10

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Seattle	Sandal	2019-12-27	\$6,596	\$18,768	\$181	10

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Seattle	Men's Dress	2019-03-02	\$132,397	\$274,310	\$3,153	10

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Seattle	Men's Casual	2019-01-05	\$65,842	\$112,538	\$3,395	6

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
United States	Seattle	Boot	2019-06-14	\$70,790	\$226,678	\$3,039	15
United States	Seattle			\$611,945	\$1,714,882	\$20,893	
United States				\$5,503,986	\$16,582,397	\$187,502	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Copenhagen	Women's Dress	2019-10-28	\$18,153	\$62,048	\$664	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Copenhagen	Women's Casual	2019-07-28	\$502,636	\$1,110,412	\$17,448	26

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Copenhagen	Sport Shoe	2019-04-23	\$1,927	\$17,683	\$31	1
Western Europe	Copenhagen	Sport Shoe	2019-03-22	\$101,922	\$327,742	\$4,204	13
Western Europe	Copenhagen	Sport Shoe		\$103,849	\$345,425	\$4,235	

# Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Copenhagen	Slipper	2019-01-28	\$15,908	\$69,133	\$594	4

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Copenhagen	Men's Dress	2019-07-28	\$12,415	\$36,074	\$686	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Copenhagen	Men's Casual	2019-02-07	\$38,492	\$90,672	\$767	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Copenhagen	Boot	2019-08-14	\$1,663	\$4,657	\$129	2
Western Europe	Copenhagen			\$693,116	\$1,718,421	\$24,523	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Geneva	Women's Dress	2019-12-11	\$111,396	\$339,166	\$3,036	14

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Geneva	Women's Casual	2019-06-18	\$69,470	\$226,247	\$2,114	5

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Geneva	Sport Shoe	2019-04-21	\$15,951	\$119,953	\$592	17

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Geneva	Slipper	2019-10-26	\$109,808	\$440,623	\$3,311	27

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Geneva	Sandal	2019-02-27	\$736	\$3,529	\$51	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Geneva	Men's Dress	2019-12-14	\$26,888	\$60,544	\$1,140	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Geneva	Men's Casual	2019-12-12	\$71,618	\$138,897	\$2,484	4

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Geneva	Boot	2019-07-26	\$41,341	\$171,030	\$1,560	22
Western Europe	Geneva			\$447,208	\$1,499,989	\$14,288	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Heidelberg	Women's Dress	2019-11-21	\$140,189	\$403,156	\$4,812	23

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Heidelberg	Women's Casual	2019-11-21	\$141,287	\$424,473	\$3,861	9

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Heidelberg	Sport Shoe	2019-11-25	\$38,961	\$230,819	\$1,316	11

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Heidelberg	Slipper	2019-01-01	\$243,342	\$928,112	\$7,940	17

## Listing of Amounts

Including Region and Subsidiary within Region Totals

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Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Heidelberg	Sandal	2019-06-10	\$977	\$4,618	\$62	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Heidelberg	Men's Dress	2019-03-08	\$161,679	\$468,267	\$5,373	16

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Heidelberg	Men's Casual	2019-09-25	\$175,694	\$595,118	\$9,845	12

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Heidelberg	Boot	2019-10-27	\$65,610	\$301,779	\$2,829	14
Western Europe	Heidelberg			<b>\$967,739</b>	<b>\$3,356,342</b>	<b>\$36,038</b>	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Lisbon	Women's Dress	2019-08-21	\$167,780	\$538,624	\$4,150	17

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Lisbon	Women's Casual	2019-09-25	\$41,939	\$112,366	\$1,266	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Lisbon	Sport Shoe	2019-07-22	\$19,686	\$118,262	\$824	19

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Lisbon	Slipper	2019-09-16	\$170,694	\$865,325	\$5,925	12

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Lisbon	Sandal	2019-03-16	\$1,650	\$24,253	\$64	4

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Lisbon	Men's Dress	2019-05-24	\$108,906	\$328,209	\$2,665	8

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Lisbon	Men's Casual	2019-02-18	\$311,341	\$502,959	\$12,247	18

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Lisbon	Boot	2019-01-31	\$76,349	\$341,911	\$3,290	18
Western Europe	Lisbon			\$898,345	\$2,831,909	\$30,431	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	London	Women's Dress	2019-10-04	\$149,354	\$527,226	\$5,084	25

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	London	Women's Casual	2019-09-27	\$68,962	\$162,447	\$1,978	5

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	London	Sport Shoe	2019-08-09	\$9,165	\$42,239	\$354	10

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	London	Slipper	2019-06-23	\$172,002	\$625,925	\$5,620	14



# Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	London	Sandal	2019-12-05	\$5,217	\$11,111	\$24	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	London	Men's Dress	2019-03-01	\$151,458	\$446,963	\$4,870	13

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	London	Men's Casual	2019-06-15	\$151,402	\$401,374	\$7,159	13

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	London	Boot	2019-07-03	\$54,449	\$289,527	\$2,321	31
Western Europe	London			\$762,009	\$2,506,812	\$27,410	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Madrid	Women's Dress	2019-02-26	\$11,385	\$59,192	\$273	1

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Madrid	Women's Casual	2019-08-24	\$50,146	\$113,870	\$1,216	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Madrid	Slipper	2019-02-03	\$12,127	\$10,234	\$500	4

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Madrid	Men's Dress	2019-03-20	\$54,791	\$181,739	\$1,468	4

## Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Madrid	Men's Casual	2019-07-01	\$71,014	\$59,011	\$3,784	4

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Madrid	Boot	2019-08-05	\$1,179	\$1,027	\$93	1
Western Europe	Madrid			\$200,642	\$425,073	\$7,334	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Paris	Women's Dress	2019-07-20	\$122,546	\$362,247	\$3,727	19

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Paris	Women's Casual	2019-01-09	\$91,243	\$184,365	\$2,388	5

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Paris	Sport Shoe	2019-01-19	\$3,449	\$28,588	\$186	4

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Paris	Slipper	2019-03-16	\$90,975	\$251,927	\$2,372	19

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Paris	Sandal	2019-12-06	\$1,520	\$23,816	\$60	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Paris	Men's Dress	2019-05-04	\$203,532	\$421,109	\$5,722	16

## Listing of Amounts

Including Region and Subsidiary within Region Totals

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Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Paris	Men's Casual	2019-03-18	\$89,416	\$156,288	\$3,863	5

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Paris	Boot	2019-07-16	\$19,196	\$41,506	\$1,006	15
Western Europe	Paris			\$621,877	\$1,469,846	\$19,324	

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Rome	Women's Dress	2019-11-09	\$106,676	\$389,861	\$3,160	16

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Rome	Women's Casual	2019-09-27	\$19,964	\$62,256	\$954	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Rome	Sport Shoe	2019-05-26	\$9,969	\$74,848	\$549	14

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Rome	Slipper	2019-04-22	\$42,442	\$132,283	\$1,829	13

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Rome	Sandal	2019-07-17	\$1,249	\$4,611	\$48	3

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Rome	Men's Dress	2019-10-30	\$28,249	\$69,058	\$651	2

# Listing of Amounts

Including Region and Subsidiary within Region Totals

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Rome	Men's Casual	2019-02-10	\$37,271	\$91,670	\$1,761	2

Sales Region	Local within Region	Product Description	Reporting Date	Reseller's Sales	Reseller's Inventory	Reseller's Returns	Number of Stores in Subsidiary
Western Europe	Rome	Boot	2019-07-10	\$36,244	\$209,271	\$1,455	23
Western Europe	Rome			\$282,064	\$1,033,858	\$10,407	
Western Europe				\$4,873,000	\$14,842,250	\$169,755	
				\$33,851,566	\$99,105,051	\$1,172,092	

# Selected Numerical Summaries of Shoe Sales

by Type, Region and Returns Classification

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Sales Region	Product Description	Reseller's Returns	Variable	Label	N	Minimum	Lower Quartile	Median	Upper Quartile	Maximum
Africa	Boot	Tier1	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	4	8.0	11.0	15.0	18.0	20.0
					4	4846.0	5463.5	7223.0	11143.0	13921.0
					4	18965.0	25988.0	42291.5	61154.0	70736.0
		Tier2	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	4	12.0	16.5	22.5	24.5	25.0
					4	16282.0	17782.0	20289.5	25529.0	29761.0
					4	66017.0	69877.0	89553.5	148595.5	191821.0
	Men's Casual	Tier1	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	1	1.0	1.0	1.0	1.0	1.0
					1	9244.0	9244.0	9244.0	9244.0	9244.0
					1	16230.0	16230.0	16230.0	16230.0	16230.0
		Tier3	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	3	3.0	3.0	4.0	4.0	4.0
					3	62893.0	62893.0	63206.0	67242.0	67242.0
					3	100982.0	100982.0	118036.0	149864.0	149864.0
		Tier4	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	1	25.0	25.0	25.0	25.0	25.0
					1	360209.0	360209.0	360209.0	360209.0	360209.0
					1	1063251.0	1063251.0	1063251.0	1063251.0	1063251.0
	Men's Dress	Tier1	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	2	1.0	1.0	3.0	5.0	5.0
					2	4051.0	4051.0	6319.0	8587.0	8587.0
					2	20877.0	20877.0	33419.5	45962.0	45962.0
		Tier2	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	2	2.0	2.0	2.5	3.0	3.0
					2	18053.0	18053.0	23817.5	29582.0	29582.0
					2	51132.0	51132.0	59189.5	67247.0	67247.0
		Tier3	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	2	5.0	5.0	6.0	7.0	7.0
					2	57691.0	57691.0	67242.0	76793.0	76793.0
					2	95663.0	95663.0	115968.0	136273.0	136273.0
		Tier4	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	1	13.0	13.0	13.0	13.0	13.0
					1	123743.0	123743.0	123743.0	123743.0	123743.0
					1	428575.0	428575.0	428575.0	428575.0	428575.0
	Sport Shoe	Tier1	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	8	2.0	3.5	7.5	9.5	10.0
					8	801.0	1946.0	2390.0	3752.5	5172.0
					8	3247.0	10350.0	18724.5	27519.5	29368.0
	Women's Casual	Tier1	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	2	1.0	1.0	1.0	1.0	1.0
					2	17919.0	17919.0	18750.5	19582.0	19582.0
					2	21363.0	21363.0	26045.0	30727.0	30727.0
		Tier2	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	1	2.0	2.0	2.0	2.0	2.0
					1	51541.0	51541.0	51541.0	51541.0	51541.0
					1	98641.0	98641.0	98641.0	98641.0	98641.0
		Tier4	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	1	14.0	14.0	14.0	14.0	14.0
					1	328474.0	328474.0	328474.0	328474.0	328474.0
					1	940851.0	940851.0	940851.0	940851.0	940851.0
	Women's Dress	Tier1	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	1	1.0	1.0	1.0	1.0	1.0
					1	8467.0	8467.0	8467.0	8467.0	8467.0
					1	47387.0	47387.0	47387.0	47387.0	47387.0
		Tier2	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	5	3.0	3.0	3.0	4.0	6.0
					5	14095.0	28515.0	32928.0	42682.0	48031.0
					5	51145.0	62740.0	87149.0	120127.0	132679.0
		Tier3	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	2	12.0	12.0	12.0	12.0	12.0
					2	90648.0	90648.0	99795.0	108942.0	108942.0
					2	266805.0	266805.0	288911.0	311017.0	311017.0

Excluding Slipper and Sandal

Tier 1= Up to \$600, Tier 2 = Up to \$1400, Tier 3 = Up to \$3500, Tier 4 = Over \$3500

## Selected Numerical Summaries of Shoe Sales by Type, Region and Returns Classification

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Sales Region	Product Description	Reseller's Returns	Variable	Label	N	Minimum	Lower Quartile	Median	Upper Quartile	Maximum
Asia	Boot	Tier1	Stores Sales Inventory	Number of Stores in	1	1.0	1.0	1.0	1.0	1.0
				Subsidiary	1	1996.0	1996.0	1996.0	1996.0	1996.0
				Reseller's Sales Reseller's Inventory	1	9576.0	9576.0	9576.0	9576.0	9576.0
		Tier2	Stores Sales Inventory	Number of Stores in	1	17.0	17.0	17.0	17.0	17.0
				Subsidiary	1	60712.0	60712.0	60712.0	60712.0	60712.0
				Reseller's Sales Reseller's Inventory	1	160589.0	160589.0	160589.0	160589.0	160589.0
	Men's Casual	Tier2	Stores Sales Inventory	Number of Stores in	1	1.0	1.0	1.0	1.0	1.0
				Subsidiary	1	11754.0	11754.0	11754.0	11754.0	11754.0
				Reseller's Sales Reseller's Inventory	1	2176.0	2176.0	2176.0	2176.0	2176.0
	Men's Dress	Tier1	Stores Sales Inventory	Number of Stores in	1	1.0	1.0	1.0	1.0	1.0
				Subsidiary	1	3033.0	3033.0	3033.0	3033.0	3033.0
				Reseller's Sales Reseller's Inventory	1	20831.0	20831.0	20831.0	20831.0	20831.0
		Tier3	Stores Sales Inventory	Number of Stores in	1	7.0	7.0	7.0	7.0	7.0
				Subsidiary	1	116333.0	116333.0	116333.0	116333.0	116333.0
				Reseller's Sales Reseller's Inventory	1	251803.0	251803.0	251803.0	251803.0	251803.0
	Sport Shoe	Tier1	Stores Sales Inventory	Number of Stores in	2	1.0	1.0	1.0	1.0	1.0
				Subsidiary	2	937.0	937.0	1046.0	1155.0	1155.0
				Reseller's Sales Reseller's Inventory	2	455.0	455.0	8028.5	15602.0	15602.0
	Women's Casual	Tier1	Stores Sales Inventory	Number of Stores in	1	1.0	1.0	1.0	1.0	1.0
				Subsidiary	1	5389.0	5389.0	5389.0	5389.0	5389.0
				Reseller's Sales Reseller's Inventory	1	16251.0	16251.0	16251.0	16251.0	16251.0
		Tier2	Stores Sales Inventory	Number of Stores in	1	2.0	2.0	2.0	2.0	2.0
				Subsidiary	1	20448.0	20448.0	20448.0	20448.0	20448.0
				Reseller's Sales Reseller's Inventory	1	36576.0	36576.0	36576.0	36576.0	36576.0
	Women's Dress	Tier3	Stores Sales Inventory	Number of Stores in	1	7.0	7.0	7.0	7.0	7.0
				Subsidiary	1	78234.0	78234.0	78234.0	78234.0	78234.0
				Reseller's Sales Reseller's Inventory	1	140628.0	140628.0	140628.0	140628.0	140628.0
Canada	Boot	Tier1	Stores Sales Inventory	Number of Stores in	2	5.0	5.0	6.5	8.0	8.0
				Subsidiary	2	7892.0	7892.0	12806.0	17720.0	17720.0
				Reseller's Sales Reseller's Inventory	2	28162.0	28162.0	45721.0	63280.0	63280.0
		Tier2	Stores Sales Inventory	Number of Stores in	1	16.0	16.0	16.0	16.0	16.0
				Subsidiary	1	33291.0	33291.0	33291.0	33291.0	33291.0
				Reseller's Sales Reseller's Inventory	1	149118.0	149118.0	149118.0	149118.0	149118.0
		Tier3	Stores Sales Inventory	Number of Stores in	1	25.0	25.0	25.0	25.0	25.0
				Subsidiary	1	40213.0	40213.0	40213.0	40213.0	40213.0
				Reseller's Sales Reseller's Inventory	1	240132.0	240132.0	240132.0	240132.0	240132.0
		Tier4	Stores Sales Inventory	Number of Stores in	1	31.0	31.0	31.0	31.0	31.0
				Subsidiary	1	286497.0	286497.0	286497.0	286497.0	286497.0
				Reseller's Sales Reseller's Inventory	1	882080.0	882080.0	882080.0	882080.0	882080.0
	Men's Casual	Tier1	Stores Sales Inventory	Number of Stores in	1	1.0	1.0	1.0	1.0	1.0
				Subsidiary	1	19210.0	19210.0	19210.0	19210.0	19210.0
				Reseller's Sales Reseller's Inventory	1	29249.0	29249.0	29249.0	29249.0	29249.0
		Tier3	Stores Sales Inventory	Number of Stores in	2	2.0	2.0	2.5	3.0	3.0
				Subsidiary	2	15403.0	15403.0	34666.0	53929.0	53929.0
				Reseller's Sales Reseller's Inventory	2	20811.0	20811.0	103983.0	187155.0	187155.0
		Tier4	Stores Sales Inventory	Number of Stores in	1	25.0	25.0	25.0	25.0	25.0
				Subsidiary	1	353361.0	353361.0	353361.0	353361.0	353361.0
				Reseller's Sales Reseller's Inventory	1	671837.0	671837.0	671837.0	671837.0	671837.0

Excluding Slipper and Sandal

Tier 1= Up to \$600, Tier 2 = Up to \$1400, Tier 3 = Up to \$3500, Tier 4 = Over \$3500

# Selected Numerical Summaries of Shoe Sales

by Type, Region and Returns Classification

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Sales Region	Product Description	Reseller's Returns	Variable	Label	N	Minimum	Lower Quartile	Median	Upper Quartile	Maximum
Canada	Men's Dress	Tier1	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	1	1.0	1.0	1.0	1.0	1.0
					1	12775.0	12775.0	12775.0	12775.0	12775.0
					1	39663.0	39663.0	39663.0	39663.0	39663.0
		Tier2	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	1	2.0	2.0	2.0	2.0	2.0
					1	37519.0	37519.0	37519.0	37519.0	37519.0
					1	84690.0	84690.0	84690.0	84690.0	84690.0
		Tier4	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	2	11.0	11.0	19.5	28.0	28.0
					2	112009.0	112009.0	434903.5	757798.0	757798.0
					2	355170.0	355170.0	1101364.5	1847559.0	1847559.0
	Sport Shoe	Tier1	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	2	6.0	6.0	7.5	9.0	9.0
					2	2598.0	2598.0	6171.5	9745.0	9745.0
					2	15007.0	15007.0	26533.0	38059.0	38059.0
		Tier2	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	2	29.0	29.0	30.0	31.0	31.0
					2	29435.0	29435.0	32010.0	34585.0	34585.0
					2	164113.0	164113.0	171120.5	178128.0	178128.0
		Tier3	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	1	26.0	26.0	26.0	26.0	26.0
					1	64026.0	64026.0	64026.0	64026.0	64026.0
					1	370388.0	370388.0	370388.0	370388.0	370388.0
	Women's Casual	Tier1	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	1	1.0	1.0	1.0	1.0	1.0
					1	18712.0	18712.0	18712.0	18712.0	18712.0
					1	46064.0	46064.0	46064.0	46064.0	46064.0
		Tier2	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	1	2.0	2.0	2.0	2.0	2.0
					1	24497.0	24497.0	24497.0	24497.0	24497.0
					1	34808.0	34808.0	34808.0	34808.0	34808.0
		Tier3	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	1	4.0	4.0	4.0	4.0	4.0
					1	63492.0	63492.0	63492.0	63492.0	63492.0
					1	149239.0	149239.0	149239.0	149239.0	149239.0
	Women's Dress	Tier4	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	1	20.0	20.0	20.0	20.0	20.0
					1	304106.0	304106.0	304106.0	304106.0	304106.0
					1	665323.0	665323.0	665323.0	665323.0	665323.0
		Tier1	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	1	2.0	2.0	2.0	2.0	2.0
					1	12601.0	12601.0	12601.0	12601.0	12601.0
					1	54677.0	54677.0	54677.0	54677.0	54677.0
		Tier2	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	1	4.0	4.0	4.0	4.0	4.0
					1	33824.0	33824.0	33824.0	33824.0	33824.0
					1	84378.0	84378.0	84378.0	84378.0	84378.0
		Tier3	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	2	7.0	7.0	9.5	12.0	12.0
					2	53940.0	53940.0	93289.0	132638.0	132638.0
					2	165711.0	165711.0	324674.0	483637.0	483637.0
		Tier4	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	1	21.0	21.0	21.0	21.0	21.0
					1	756347.0	756347.0	756347.0	756347.0	756347.0
					1	2503387.0	2503387.0	2503387.0	2503387.0	2503387.0
Central America/Caribbean	Boot	Tier2	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	1	21.0	21.0	21.0	21.0	21.0
					1	20819.0	20819.0	20819.0	20819.0	20819.0
					1	79994.0	79994.0	79994.0	79994.0	79994.0
		Tier3	Stores Sales Inventory	Number of Stores in Subsidiary Reseller's Sales Reseller's Inventory	2	17.0	17.0	24.0	31.0	31.0
					2	32892.0	32892.0	33776.0	34660.0	34660.0
					2	135309.0	135309.0	148671.0	162033.0	162033.0

Excluding Slipper and Sandal

Tier 1= Up to \$600, Tier 2 = Up to \$1400, Tier 3 = Up to \$3500, Tier 4 = Over \$3500



## Selected Numerical Summaries of Shoe Sales

by Type, Region and Returns Classification

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Sales Region	Product Description	Reseller's Returns	Variable	Label	N	Minimum	Lower Quartile	Median	Upper Quartile	Maximum
Central America/Caribbean	Boot	Tier4	Stores Sales Inventory	Number of Stores in	1	33.0	33.0	33.0	33.0	33.0
				Subsidiary	1	102372.0	102372.0	102372.0	102372.0	102372.0
				Reseller's Sales	1	393376.0	393376.0	393376.0	393376.0	393376.0
	Men's Casual	Tier2	Stores Sales Inventory	Reseller's Inventory						
				Number of Stores in	1	2.0	2.0	2.0	2.0	2.0
				Subsidiary	1	44909.0	44909.0	44909.0	44909.0	44909.0
				Reseller's Sales	1	182986.0	182986.0	182986.0	182986.0	182986.0
		Tier3	Stores Sales Inventory	Reseller's Inventory						
				Number of Stores in	2	3.0	3.0	3.0	3.0	3.0
				Subsidiary	2	66216.0	66216.0	67746.0	69276.0	69276.0
				Reseller's Sales	2	70123.0	70123.0	74894.5	79666.0	79666.0
		Tier4	Stores Sales Inventory	Reseller's Inventory						
				Number of Stores in	1	28.0	28.0	28.0	28.0	28.0
				Subsidiary	1	576112.0	576112.0	576112.0	576112.0	576112.0
				Reseller's Sales	1	1159556.0	1159556.0	1159556.0	1159556.0	1159556.0
		Men's Dress	Tier2	Stores Sales Inventory	Reseller's Inventory	Number of Stores in	Subsidiary	Reseller's Sales	Reseller's Inventory	
			Tier3	Stores Sales Inventory	Reseller's Inventory	Number of Stores in	Subsidiary	Reseller's Sales	Reseller's Inventory	
			Tier4	Stores Sales Inventory	Reseller's Inventory	Number of Stores in	Subsidiary	Reseller's Sales	Reseller's Inventory	
	Sport Shoe	Tier1	Stores Sales Inventory	Reseller's Inventory	Number of Stores in	Subsidiary	Reseller's Sales	Reseller's Inventory		
		Tier2	Stores Sales Inventory	Reseller's Inventory	Number of Stores in	Subsidiary	Reseller's Sales	Reseller's Inventory		
	Women's Casual	Tier2	Stores Sales Inventory	Reseller's Inventory	Number of Stores in	Subsidiary	Reseller's Sales	Reseller's Inventory		
		Tier4	Stores Sales Inventory	Reseller's Inventory	Number of Stores in	Subsidiary	Reseller's Sales	Reseller's Inventory		
	Women's Dress	Tier3	Stores Sales Inventory	Reseller's Inventory	Number of Stores in	Subsidiary	Reseller's Sales	Reseller's Inventory		
		Tier4	Stores Sales Inventory	Reseller's Inventory	Number of Stores in	Subsidiary	Reseller's Sales	Reseller's Inventory		
Eastern Europe	Boot	Tier3	Stores Sales Inventory	Reseller's Inventory	Number of Stores in	Subsidiary	Reseller's Sales	Reseller's Inventory		
		Tier4	Stores Sales Inventory	Reseller's Inventory	Number of Stores in	Subsidiary	Reseller's Sales	Reseller's Inventory		
	Men's Casual	Tier3	Stores Sales Inventory	Reseller's Inventory	Number of Stores in	Subsidiary	Reseller's Sales	Reseller's Inventory		

Excluding Slipper and Sandal

Tier 1= Up to \$600, Tier 2 = Up to \$1400, Tier 3 = Up to \$3500, Tier 4 = Over \$3500



## Selected Numerical Summaries of Shoe Sales

by Type, Region and Returns Classification

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Sales Region	Product Description	Reseller's Returns	Variable	Label	N	Minimum	Lower Quartile	Median	Upper Quartile	Maximum
Eastern Europe	Men's Casual	Tier4	Stores	Number of Stores in Subsidiary	3	6.0	6.0	12.0	15.0	15.0
			Sales	Reseller's Sales	3	66936.0	66936.0	150273.0	304093.0	304093.0
			Inventory	Reseller's Inventory	3	87655.0	87655.0	336151.0	729044.0	729044.0
	Men's Dress	Tier2	Stores	Number of Stores in Subsidiary	1	3.0	3.0	3.0	3.0	3.0
			Sales	Reseller's Sales	1	37499.0	37499.0	37499.0	37499.0	37499.0
			Inventory	Reseller's Inventory	1	147214.0	147214.0	147214.0	147214.0	147214.0
		Tier3	Stores	Number of Stores in Subsidiary	2	9.0	9.0	9.5	10.0	10.0
			Sales	Reseller's Sales	2	82695.0	82695.0	92571.5	102448.0	102448.0
			Inventory	Reseller's Inventory	2	205338.0	205338.0	218426.0	231514.0	231514.0
		Tier4	Stores	Number of Stores in Subsidiary	1	11.0	11.0	11.0	11.0	11.0
			Sales	Reseller's Sales	1	113119.0	113119.0	113119.0	113119.0	113119.0
			Inventory	Reseller's Inventory	1	302236.0	302236.0	302236.0	302236.0	302236.0
	Sport Shoe	Tier2	Stores	Number of Stores in Subsidiary	4	18.0	18.5	21.0	23.0	23.0
			Sales	Reseller's Sales	4	16460.0	18962.0	22586.0	26639.0	29570.0
			Inventory	Reseller's Inventory	4	79416.0	95119.0	114399.0	128644.5	139313.0
	Women's Casual	Tier1	Stores	Number of Stores in Subsidiary	1	1.0	1.0	1.0	1.0	1.0
			Sales	Reseller's Sales	1	15897.0	15897.0	15897.0	15897.0	15897.0
			Inventory	Reseller's Inventory	1	33800.0	33800.0	33800.0	33800.0	33800.0
		Tier2	Stores	Number of Stores in Subsidiary	1	3.0	3.0	3.0	3.0	3.0
			Sales	Reseller's Sales	1	39360.0	39360.0	39360.0	39360.0	39360.0
			Inventory	Reseller's Inventory	1	102641.0	102641.0	102641.0	102641.0	102641.0
		Tier3	Stores	Number of Stores in Subsidiary	2	3.0	3.0	4.5	6.0	6.0
			Sales	Reseller's Sales	2	49880.0	49880.0	76999.5	104119.0	104119.0
			Inventory	Reseller's Inventory	2	137093.0	137093.0	174156.5	211220.0	211220.0
	Women's Dress	Tier3	Stores	Number of Stores in Subsidiary	3	6.0	6.0	10.0	14.0	14.0
			Sales	Reseller's Sales	3	52022.0	52022.0	72671.0	128497.0	128497.0
			Inventory	Reseller's Inventory	3	144360.0	144360.0	196973.0	425237.0	425237.0
		Tier4	Stores	Number of Stores in Subsidiary	1	19.0	19.0	19.0	19.0	19.0
			Sales	Reseller's Sales	1	108936.0	108936.0	108936.0	108936.0	108936.0
			Inventory	Reseller's Inventory	1	425390.0	425390.0	425390.0	425390.0	425390.0
Middle East	Boot	Tier2	Stores	Number of Stores in Subsidiary	1	10.0	10.0	10.0	10.0	10.0
			Sales	Reseller's Sales	1	15062.0	15062.0	15062.0	15062.0	15062.0
			Inventory	Reseller's Inventory	1	44658.0	44658.0	44658.0	44658.0	44658.0
		Tier3	Stores	Number of Stores in Subsidiary	1	20.0	20.0	20.0	20.0	20.0
			Sales	Reseller's Sales	1	65248.0	65248.0	65248.0	65248.0	65248.0
			Inventory	Reseller's Inventory	1	222165.0	222165.0	222165.0	222165.0	222165.0
		Tier4	Stores	Number of Stores in Subsidiary	1	15.0	15.0	15.0	15.0	15.0
			Sales	Reseller's Sales	1	90972.0	90972.0	90972.0	90972.0	90972.0
			Inventory	Reseller's Inventory	1	403259.0	403259.0	403259.0	403259.0	403259.0
	Men's Casual	Tier4	Stores	Number of Stores in Subsidiary	3	11.0	11.0	24.0	29.0	29.0
			Sales	Reseller's Sales	3	340201.0	340201.0	419336.0	1298717.0	1298717.0
			Inventory	Reseller's Inventory	3	616745.0	616745.0	868115.0	2881005.0	2881005.0
	Men's Dress	Tier4	Stores	Number of Stores in Subsidiary	3	22.0	22.0	24.0	25.0	25.0
			Sales	Reseller's Sales	3	253814.0	253814.0	261445.0	324312.0	324312.0
			Inventory	Reseller's Inventory	3	631479.0	631479.0	711246.0	746970.0	746970.0
	Sport Shoe	Tier1	Stores	Number of Stores in Subsidiary	3	2.0	2.0	4.0	5.0	5.0
			Sales	Reseller's Sales	3	449.0	449.0	1487.0	2071.0	2071.0
			Inventory	Reseller's Inventory	3	1836.0	1836.0	11432.0	15121.0	15121.0
	Women's Casual	Tier4	Stores	Number of Stores in Subsidiary	3	13.0	13.0	19.0	19.0	19.0
			Sales	Reseller's Sales	3	226514.0	226514.0	233374.0	288904.0	288904.0
			Inventory	Reseller's Inventory	3	416012.0	416012.0	447377.0	790386.0	790386.0
	Women's Dress	Tier4	Stores	Number of Stores in Subsidiary	3	11.0	11.0	18.0	19.0	19.0
			Sales	Reseller's Sales	3	241820.0	241820.0	434496.0	435891.0	435891.0
			Inventory	Reseller's Inventory	3	611686.0	611686.0	1272531.0	1292400.0	1292400.0
Pacific	Boot	Tier1	Stores	Number of Stores in Subsidiary	2	2.0	2.0	4.0	6.0	6.0
			Sales	Reseller's Sales	2	1520.0	1520.0	6747.5	11975.0	11975.0
			Inventory	Reseller's Inventory	2	374.0	374.0	25509.5	50645.0	50645.0
		Tier2	Stores	Number of Stores in Subsidiary	3	12.0	12.0	15.0	21.0	21.0
			Sales	Reseller's Sales	3	20141.0	20141.0	25796.0	32640.0	32640.0
			Inventory	Reseller's Inventory	3	97919.0	97919.0	143063.0	188437.0	188437.0
		Tier3	Stores	Number of Stores in Subsidiary	1	21.0	21.0	21.0	21.0	21.0
			Sales	Reseller's Sales	1	31503.0	31503.0	31503.0	31503.0	31503.0
			Inventory	Reseller's Inventory	1	110179.0	110179.0	110179.0	110179.0	110179.0

Excluding Slipper and Sandal

Tier 1= Up to \$600, Tier 2 = Up to \$1400, Tier 3 = Up to \$3500, Tier 4 = Over \$3500

## Selected Numerical Summaries of Shoe Sales

by Type, Region and Returns Classification

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Sales Region	Product Description	Reseller's Returns	Variable	Label	N	Minimum	Lower Quartile	Median	Upper Quartile	Maximum
Pacific	Men's Casual	Tier2	Stores	Number of Stores in Subsidiary	2	1.0	1.0	1.0	1.0	1.0
			Sales	Reseller's Sales	2	24733.0	24733.0	26747.0	28761.0	28761.0
			Inventory	Reseller's Inventory	2	45172.0	45172.0	67385.5	89599.0	89599.0
		Tier4	Stores	Number of Stores in Subsidiary	3	6.0	6.0	7.0	12.0	12.0
			Sales	Reseller's Sales	3	106657.0	106657.0	128309.0	373908.0	373908.0
			Inventory	Reseller's Inventory	3	264891.0	264891.0	310404.0	1139026.0	1139026.0
	Men's Dress	Tier1	Stores	Number of Stores in Subsidiary	2	1.0	1.0	1.0	1.0	1.0
			Sales	Reseller's Sales	2	4231.0	4231.0	4561.5	4892.0	4892.0
			Inventory	Reseller's Inventory	2	538.0	538.0	173659.0	346780.0	346780.0
		Tier2	Stores	Number of Stores in Subsidiary	1	3.0	3.0	3.0	3.0	3.0
			Sales	Reseller's Sales	1	30619.0	30619.0	30619.0	30619.0	30619.0
			Inventory	Reseller's Inventory	1	103585.0	103585.0	103585.0	103585.0	103585.0
		Tier3	Stores	Number of Stores in Subsidiary	1	7.0	7.0	7.0	7.0	7.0
			Sales	Reseller's Sales	1	55667.0	55667.0	55667.0	55667.0	55667.0
			Inventory	Reseller's Inventory	1	161328.0	161328.0	161328.0	161328.0	161328.0
		Tier4	Stores	Number of Stores in Subsidiary	2	14.0	14.0	18.0	22.0	22.0
			Sales	Reseller's Sales	2	144151.0	144151.0	165391.0	186631.0	186631.0
			Inventory	Reseller's Inventory	2	464158.0	464158.0	512031.0	559904.0	559904.0
	Sport Shoe	Tier1	Stores	Number of Stores in Subsidiary	5	2.0	4.0	5.0	8.0	10.0
			Sales	Reseller's Sales	5	450.0	2281.0	5117.0	6110.0	12211.0
			Inventory	Reseller's Inventory	5	8136.0	15955.0	26124.0	35246.0	80393.0
	Women's Casual	Tier1	Stores	Number of Stores in Subsidiary	3	1.0	1.0	1.0	1.0	1.0
			Sales	Reseller's Sales	3	15032.0	15032.0	18189.0	18761.0	18761.0
			Inventory	Reseller's Inventory	3	15241.0	15241.0	27749.0	42469.0	42469.0
		Tier2	Stores	Number of Stores in Subsidiary	1	2.0	2.0	2.0	2.0	2.0
			Sales	Reseller's Sales	1	36110.0	36110.0	36110.0	36110.0	36110.0
			Inventory	Reseller's Inventory	1	91052.0	91052.0	91052.0	91052.0	91052.0
		Tier4	Stores	Number of Stores in Subsidiary	1	9.0	9.0	9.0	9.0	9.0
			Sales	Reseller's Sales	1	131794.0	131794.0	131794.0	131794.0	131794.0
			Inventory	Reseller's Inventory	1	265543.0	265543.0	265543.0	265543.0	265543.0
	Women's Dress	Tier1	Stores	Number of Stores in Subsidiary	1	1.0	1.0	1.0	1.0	1.0
			Sales	Reseller's Sales	1	4659.0	4659.0	4659.0	4659.0	4659.0
			Inventory	Reseller's Inventory	1	19899.0	19899.0	19899.0	19899.0	19899.0
		Tier2	Stores	Number of Stores in Subsidiary	2	5.0	5.0	5.5	6.0	6.0
			Sales	Reseller's Sales	2	21486.0	21486.0	32123.0	42760.0	42760.0
			Inventory	Reseller's Inventory	2	58824.0	58824.0	108756.0	158688.0	158688.0
		Tier3	Stores	Number of Stores in Subsidiary	2	5.0	5.0	6.5	8.0	8.0
			Sales	Reseller's Sales	2	40056.0	40056.0	50582.0	61108.0	61108.0
			Inventory	Reseller's Inventory	2	117217.0	117217.0	181380.0	245543.0	245543.0
		Tier4	Stores	Number of Stores in Subsidiary	1	12.0	12.0	12.0	12.0	12.0
			Sales	Reseller's Sales	1	229372.0	229372.0	229372.0	229372.0	229372.0
			Inventory	Reseller's Inventory	1	818328.0	818328.0	818328.0	818328.0	818328.0
South America	Boot	Tier2	Stores	Number of Stores in Subsidiary	3	14.0	14.0	16.0	19.0	19.0
			Sales	Reseller's Sales	3	14907.0	14907.0	15312.0	17027.0	17027.0
			Inventory	Reseller's Inventory	3	35805.0	35805.0	39222.0	39291.0	39291.0
		Tier3	Stores	Number of Stores in Subsidiary	4	12.0	12.5	14.0	18.0	21.0
			Sales	Reseller's Sales	4	36309.0	40514.5	49211.5	58700.0	63697.0
			Inventory	Reseller's Inventory	4	100618.0	125609.5	162089.5	240543.5	307509.0
	Men's Casual	Tier1	Stores	Number of Stores in Subsidiary	1	1.0	1.0	1.0	1.0	1.0
			Sales	Reseller's Sales	1	16019.0	16019.0	16019.0	16019.0	16019.0
			Inventory	Reseller's Inventory	1	15889.0	15889.0	15889.0	15889.0	15889.0
		Tier2	Stores	Number of Stores in Subsidiary	1	2.0	2.0	2.0	2.0	2.0
			Sales	Reseller's Sales	1	20835.0	20835.0	20835.0	20835.0	20835.0
			Inventory	Reseller's Inventory	1	43155.0	43155.0	43155.0	43155.0	43155.0
		Tier3	Stores	Number of Stores in Subsidiary	2	3.0	3.0	4.0	5.0	5.0
			Sales	Reseller's Sales	2	52968.0	52968.0	69068.0	85168.0	85168.0
			Inventory	Reseller's Inventory	2	76200.0	76200.0	91806.5	107413.0	107413.0
		Tier4	Stores	Number of Stores in Subsidiary	2	6.0	6.0	10.0	14.0	14.0
			Sales	Reseller's Sales	2	124203.0	124203.0	184980.0	245757.0	245757.0
			Inventory	Reseller's Inventory	2	184499.0	184499.0	315039.0	445579.0	445579.0
	Men's Dress	Tier1	Stores	Number of Stores in Subsidiary	1	1.0	1.0	1.0	1.0	1.0
			Sales	Reseller's Sales	1	14437.0	14437.0	14437.0	14437.0	14437.0
			Inventory	Reseller's Inventory	1	29932.0	29932.0	29932.0	29932.0	29932.0

Excluding Slipper and Sandal

Tier 1= Up to \$600, Tier 2 = Up to \$1400, Tier 3 = Up to \$3500, Tier 4 = Over \$3500

## Selected Numerical Summaries of Shoe Sales

by Type, Region and Returns Classification

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Sales Region	Product Description	Reseller's Returns	Variable	Label	N	Minimum	Lower Quartile	Median	Upper Quartile	Maximum
South America	Men's Dress	Tier2	Stores	Number of Stores in Subsidiary	1	3.0	3.0	3.0	3.0	3.0
			Sales	Reseller's Sales	1	23117.0	23117.0	23117.0	23117.0	23117.0
			Inventory	Reseller's Inventory	1	44160.0	44160.0	44160.0	44160.0	44160.0
		Tier3	Stores	Number of Stores in Subsidiary	3	4.0	4.0	5.0	8.0	8.0
			Sales	Reseller's Sales	3	37187.0	37187.0	38912.0	45566.0	45566.0
			Inventory	Reseller's Inventory	3	62770.0	62770.0	89758.0	125584.0	125584.0
		Tier4	Stores	Number of Stores in Subsidiary	2	11.0	11.0	13.0	15.0	15.0
			Sales	Reseller's Sales	2	131079.0	131079.0	133225.0	135371.0	135371.0
			Inventory	Reseller's Inventory	2	173417.0	173417.0	224471.5	275526.0	275526.0
	Sport Shoe	Tier1	Stores	Number of Stores in Subsidiary	7	4.0	6.0	14.0	19.0	22.0
			Sales	Reseller's Sales	7	1716.0	2427.0	4184.0	8095.0	8365.0
			Inventory	Reseller's Inventory	7	6103.0	10132.0	12360.0	25212.0	39256.0
	Women's Casual	Tier1	Stores	Number of Stores in Subsidiary	2	1.0	1.0	1.0	1.0	1.0
			Sales	Reseller's Sales	2	5709.0	5709.0	10589.5	15470.0	15470.0
			Inventory	Reseller's Inventory	2	6972.0	6972.0	13225.5	19479.0	19479.0
		Tier2	Stores	Number of Stores in Subsidiary	1	3.0	3.0	3.0	3.0	3.0
			Sales	Reseller's Sales	1	28343.0	28343.0	28343.0	28343.0	28343.0
			Inventory	Reseller's Inventory	1	66442.0	66442.0	66442.0	66442.0	66442.0
		Tier3	Stores	Number of Stores in Subsidiary	3	3.0	3.0	3.0	6.0	6.0
			Sales	Reseller's Sales	3	38791.0	38791.0	42654.0	48260.0	48260.0
			Inventory	Reseller's Inventory	3	68096.0	68096.0	117081.0	138402.0	138402.0
	Women's Dress	Tier2	Stores	Number of Stores in Subsidiary	3	3.0	3.0	4.0	5.0	5.0
			Sales	Reseller's Sales	3	21261.0	21261.0	21434.0	21436.0	21436.0
			Inventory	Reseller's Inventory	3	31081.0	31081.0	45398.0	63913.0	63913.0
		Tier3	Stores	Number of Stores in Subsidiary	3	8.0	8.0	13.0	14.0	14.0
			Sales	Reseller's Sales	3	29069.0	29069.0	68387.0	71736.0	71736.0
			Inventory	Reseller's Inventory	3	73048.0	73048.0	117761.0	144670.0	144670.0
		Tier4	Stores	Number of Stores in Subsidiary	1	26.0	26.0	26.0	26.0	26.0
			Sales	Reseller's Sales	1	144302.0	144302.0	144302.0	144302.0	144302.0
			Inventory	Reseller's Inventory	1	454123.0	454123.0	454123.0	454123.0	454123.0
United States	Boot	Tier3	Stores	Number of Stores in Subsidiary	2	14.0	14.0	14.5	15.0	15.0
			Sales	Reseller's Sales	2	70790.0	70790.0	78361.0	85932.0	85932.0
			Inventory	Reseller's Inventory	2	226678.0	226678.0	286965.0	347252.0	347252.0
		Tier4	Stores	Number of Stores in Subsidiary	3	16.0	16.0	16.0	18.0	18.0
			Sales	Reseller's Sales	3	82483.0	82483.0	97151.0	111940.0	111940.0
			Inventory	Reseller's Inventory	3	305061.0	305061.0	495479.0	615489.0	615489.0
	Men's Casual	Tier3	Stores	Number of Stores in Subsidiary	1	6.0	6.0	6.0	6.0	6.0
			Sales	Reseller's Sales	1	65842.0	65842.0	65842.0	65842.0	65842.0
		Tier4	Stores	Number of Stores in Subsidiary	4	9.0	12.5	18.0	23.0	26.0
			Sales	Reseller's Sales	4	177010.0	220361.0	336345.0	432981.5	456985.0
	Men's Dress	Tier3	Stores	Number of Stores in Subsidiary	1	10.0	10.0	10.0	10.0	10.0
			Sales	Reseller's Sales	1	132397.0	132397.0	132397.0	132397.0	132397.0
		Tier4	Stores	Number of Stores in Subsidiary	4	15.0	16.5	20.0	25.0	28.0
			Sales	Reseller's Sales	4	147670.0	169712.5	213798.5	248724.5	261607.0
	Sport Shoe	Tier2	Stores	Number of Stores in Subsidiary	5	17.0	19.0	23.0	29.0	29.0
			Sales	Reseller's Sales	5	16307.0	17347.0	18151.0	22190.0	30408.0
			Inventory	Reseller's Inventory	5	74605.0	98221.0	108266.0	116192.0	141140.0
	Women's Casual	Tier2	Stores	Number of Stores in Subsidiary	1	2.0	2.0	2.0	2.0	2.0
			Sales	Reseller's Sales	1	17252.0	17252.0	17252.0	17252.0	17252.0
		Tier3	Stores	Number of Stores in Subsidiary	2	6.0	6.0	6.5	7.0	7.0
			Sales	Reseller's Sales	2	62661.0	62661.0	86710.5	110760.0	110760.0
		Tier4	Stores	Number of Stores in Subsidiary	2	10.0	10.0	10.5	11.0	11.0
			Sales	Reseller's Sales	2	172021.0	172021.0	175431.5	178842.0	178842.0
	Women's Dress	Tier4	Stores	Number of Stores in Subsidiary	5	16.0	17.0	21.0	27.0	37.0
			Sales	Reseller's Sales	5	133405.0	148129.0	224168.0	288972.0	293313.0
			Inventory	Reseller's Inventory	5	392307.0	452383.0	754157.0	760977.0	1129697.0

Excluding Slipper and Sandal

Tier 1= Up to \$600, Tier 2 = Up to \$1400, Tier 3 = Up to \$3500, Tier 4 = Over \$3500

## Selected Numerical Summaries of Shoe Sales

by Type, Region and Returns Classification

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Sales Region	Product Description	Reseller's Returns	Variable	Label	N	Minimum	Lower Quartile	Median	Upper Quartile	Maximum
Western Europe	Boot	Tier1	Stores	Number of Stores in Subsidiary	2	1.0	1.0	1.5	2.0	2.0
			Sales	Reseller's Sales	2	1179.0	1179.0	1421.0	1663.0	1663.0
			Inventory	Reseller's Inventory	2	1027.0	1027.0	2842.0	4657.0	4657.0
		Tier2	Stores	Number of Stores in Subsidiary	1	15.0	15.0	15.0	15.0	15.0
			Sales	Reseller's Sales	1	19196.0	19196.0	19196.0	19196.0	19196.0
			Inventory	Reseller's Inventory	1	41506.0	41506.0	41506.0	41506.0	41506.0
		Tier3	Stores	Number of Stores in Subsidiary	5	14.0	18.0	22.0	23.0	31.0
			Sales	Reseller's Sales	5	36244.0	41341.0	54449.0	65610.0	76349.0
			Inventory	Reseller's Inventory	5	171030.0	209271.0	289527.0	301779.0	341911.0
	Men's Casual	Tier2	Stores	Number of Stores in Subsidiary	1	1.0	1.0	1.0	1.0	1.0
			Sales	Reseller's Sales	1	38492.0	38492.0	38492.0	38492.0	38492.0
			Inventory	Reseller's Inventory	1	90672.0	90672.0	90672.0	90672.0	90672.0
		Tier3	Stores	Number of Stores in Subsidiary	2	2.0	2.0	3.0	4.0	4.0
			Sales	Reseller's Sales	2	37271.0	37271.0	54444.5	71618.0	71618.0
			Inventory	Reseller's Inventory	2	91670.0	91670.0	115283.5	138897.0	138897.0
		Tier4	Stores	Number of Stores in Subsidiary	5	4.0	5.0	12.0	13.0	18.0
			Sales	Reseller's Sales	5	71014.0	89416.0	151402.0	175694.0	311341.0
			Inventory	Reseller's Inventory	5	59011.0	156288.0	401374.0	502959.0	595118.0
	Men's Dress	Tier2	Stores	Number of Stores in Subsidiary	3	2.0	2.0	2.0	3.0	3.0
			Sales	Reseller's Sales	3	12415.0	12415.0	26888.0	28249.0	28249.0
			Inventory	Reseller's Inventory	3	36074.0	36074.0	60544.0	69058.0	69058.0
		Tier3	Stores	Number of Stores in Subsidiary	2	4.0	4.0	6.0	8.0	8.0
			Sales	Reseller's Sales	2	54791.0	54791.0	81848.5	108906.0	108906.0
			Inventory	Reseller's Inventory	2	181739.0	181739.0	254974.0	328209.0	328209.0
		Tier4	Stores	Number of Stores in Subsidiary	3	13.0	13.0	16.0	16.0	16.0
			Sales	Reseller's Sales	3	151458.0	151458.0	161679.0	203532.0	203532.0
			Inventory	Reseller's Inventory	3	421109.0	421109.0	446963.0	468267.0	468267.0
	Sport Shoe	Tier1	Stores	Number of Stores in Subsidiary	5	1.0	4.0	10.0	14.0	17.0
			Sales	Reseller's Sales	5	1927.0	3449.0	9165.0	9969.0	15951.0
			Inventory	Reseller's Inventory	5	17683.0	28588.0	42239.0	74848.0	119953.0
		Tier2	Stores	Number of Stores in Subsidiary	2	11.0	11.0	15.0	19.0	19.0
			Sales	Reseller's Sales	2	19686.0	19686.0	29323.5	38961.0	38961.0
			Inventory	Reseller's Inventory	2	118262.0	118262.0	174540.5	230819.0	230819.0
		Tier4	Stores	Number of Stores in Subsidiary	1	13.0	13.0	13.0	13.0	13.0
			Sales	Reseller's Sales	1	101922.0	101922.0	101922.0	101922.0	101922.0
			Inventory	Reseller's Inventory	1	327742.0	327742.0	327742.0	327742.0	327742.0
	Women's Casual	Tier2	Stores	Number of Stores in Subsidiary	3	2.0	2.0	3.0	3.0	3.0
			Sales	Reseller's Sales	3	19964.0	19964.0	41939.0	50146.0	50146.0
			Inventory	Reseller's Inventory	3	62256.0	62256.0	112366.0	113870.0	113870.0
		Tier3	Stores	Number of Stores in Subsidiary	3	5.0	5.0	5.0	5.0	5.0
			Sales	Reseller's Sales	3	68962.0	68962.0	69470.0	91243.0	91243.0
			Inventory	Reseller's Inventory	3	162447.0	162447.0	184365.0	226247.0	226247.0
		Tier4	Stores	Number of Stores in Subsidiary	2	9.0	9.0	17.5	26.0	26.0
			Sales	Reseller's Sales	2	141287.0	141287.0	321961.5	502636.0	502636.0
			Inventory	Reseller's Inventory	2	424473.0	424473.0	767442.5	1110412.0	1110412.0
	Women's Dress	Tier1	Stores	Number of Stores in Subsidiary	1	1.0	1.0	1.0	1.0	1.0
			Sales	Reseller's Sales	1	11385.0	11385.0	11385.0	11385.0	11385.0
			Inventory	Reseller's Inventory	1	59192.0	59192.0	59192.0	59192.0	59192.0
		Tier2	Stores	Number of Stores in Subsidiary	1	3.0	3.0	3.0	3.0	3.0
			Sales	Reseller's Sales	1	18153.0	18153.0	18153.0	18153.0	18153.0
			Inventory	Reseller's Inventory	1	62048.0	62048.0	62048.0	62048.0	62048.0
		Tier3	Stores	Number of Stores in Subsidiary	2	14.0	14.0	15.0	16.0	16.0
			Sales	Reseller's Sales	2	106676.0	106676.0	109036.0	111396.0	111396.0
			Inventory	Reseller's Inventory	2	339166.0	339166.0	364513.5	389861.0	389861.0
		Tier4	Stores	Number of Stores in Subsidiary	4	17.0	18.0	21.0	24.0	25.0
			Sales	Reseller's Sales	4	122546.0	131367.5	144771.5	158567.0	167780.0
			Inventory	Reseller's Inventory	4	362247.0	382701.5	465191.0	532925.0	538624.0

Excluding Slipper and Sandal

Tier 1= Up to \$600, Tier 2 = Up to \$1400, Tier 3 = Up to \$3500, Tier 4 = Over \$3500

## Frequency of Stores by Region and Region by Product and Region by Returns Classification

Sales Region				
Region	Frequency	Percent	Cumulative Frequency	Cumulative Percent
Africa	328	10.11	328	10.11
Asia	39	1.20	367	11.32
Canada	332	10.24	699	21.55
Central America/Caribbean	327	10.08	1026	31.64
Eastern Europe	296	9.13	1322	40.76
Middle East	290	8.94	1612	49.71
Pacific	232	7.15	1844	56.86
South America	365	11.26	2209	68.12
United States	520	16.03	2729	84.15
Western Europe	514	15.85	3243	100.00

Frequency Percent Row Pct Col Pct	Table of Region by Product							
	Region(Sales Region)	Product(Product Description)						Total
		Boot	Men's Casual	Men's Dress	Sport Shoe	Women's Casual	Women's Dress	
	Africa	140	37	36	53	18	44	328
		4.32	1.14	1.11	1.63	0.56	1.36	10.11
		42.68	11.28	10.98	16.16	5.49	13.41	
		16.20	9.27	7.50	8.60	6.67	7.17	
	Asia	18	1	8	2	3	7	39
		0.56	0.03	0.25	0.06	0.09	0.22	1.20
		46.15	2.56	20.51	5.13	7.69	17.95	
		2.08	0.25	1.67	0.32	1.11	1.14	
	Canada	85	31	42	101	27	46	332
		2.62	0.96	1.30	3.11	0.83	1.42	10.24
		25.60	9.34	12.65	30.42	8.13	13.86	
		9.84	7.77	8.75	16.40	10.00	7.49	
	Central America/Caribbean	102	36	38	44	33	74	327
		3.15	1.11	1.17	1.36	1.02	2.28	10.08
		31.19	11.01	11.62	13.46	10.09	22.63	
		11.81	9.02	7.92	7.14	12.22	12.05	
	Eastern Europe	82	36	33	83	13	49	296
		2.53	1.11	1.02	2.56	0.40	1.51	9.13
		27.70	12.16	11.15	28.04	4.39	16.55	
		9.49	9.02	6.88	13.47	4.81	7.98	
	Middle East	45	64	71	11	51	48	290
		1.39	1.97	2.19	0.34	1.57	1.48	8.94
		15.52	22.07	24.48	3.79	17.59	16.55	
		5.21	16.04	14.79	1.79	18.89	7.82	
	Pacific	77	27	48	29	14	37	232
		2.37	0.83	1.48	0.89	0.43	1.14	7.15
		33.19	11.64	20.69	12.50	6.03	15.95	
		8.91	6.77	10.00	4.71	5.19	6.03	
	South America	110	31	47	87	17	73	365
		3.39	0.96	1.45	2.68	0.52	2.25	11.26
		30.14	8.49	12.88	23.84	4.66	20.00	
		12.73	7.77	9.79	14.12	6.30	11.89	
	United States	79	77	93	117	36	118	520
		2.44	2.37	2.87	3.61	1.11	3.64	16.03
		15.19	14.81	17.88	22.50	6.92	22.69	
		9.14	19.30	19.38	18.99	13.33	19.22	
	Western Europe	126	59	64	89	58	118	514
		3.89	1.82	1.97	2.74	1.79	3.64	15.85
		24.51	11.48	12.45	17.32	11.28	22.96	
		14.58	14.79	13.33	14.45	21.48	19.22	
	Total	864	399	480	616	270	614	3243
		26.64	12.30	14.80	18.99	8.33	18.93	100.00

Excluding Slipper and Sandal

Tier 1= Up to \$600, Tier 2 = Up to \$1400, Tier 3 = Up to \$3500, Tier 4 = Over \$3500



## Frequency of Stores by Region and Region by Product and Region by Returns Classification

Frequency Percent Row Pct	Table of Region by Returns					
	Region(Sales Region)	Returns(Reseller's Returns)				
		Tier1	Tier2	Tier3	Tier4	Total
	<b>Africa</b>	121	108	47	52	328
		3.73	3.33	1.45	1.60	10.11
		36.89	32.93	14.33	15.85	
	<b>Asia</b>	5	20	14	0	39
		0.15	0.62	0.43	0.00	1.20
		12.82	51.28	35.90	0.00	
	<b>Canada</b>	33	84	79	136	332
		1.02	2.59	2.44	4.19	10.24
		9.94	25.30	23.80	40.96	
	<b>Central America/Caribbean</b>	21	54	83	169	327
		0.65	1.67	2.56	5.21	10.08
		6.42	16.51	25.38	51.68	
	<b>Eastern Europe</b>	1	89	132	74	296
		0.03	2.74	4.07	2.28	9.13
		0.34	30.07	44.59	25.00	
	<b>Middle East</b>	11	10	20	249	290
		0.34	0.31	0.62	7.68	8.94
		3.79	3.45	6.90	85.86	
	<b>Pacific</b>	43	66	41	82	232
		1.33	2.04	1.26	2.53	7.15
		18.53	28.45	17.67	35.34	
	<b>South America</b>	91	69	133	72	365
		2.81	2.13	4.10	2.22	11.26
		24.93	18.90	36.44	19.73	
	<b>United States</b>	0	119	58	343	520
		0.00	3.67	1.79	10.58	16.03
		0.00	22.88	11.15	65.96	
	<b>Western Europe</b>	50	64	171	229	514
		1.54	1.97	5.27	7.06	15.85
		9.73	12.45	33.27	44.55	
	<b>Total</b>	376	683	778	1406	3243
		11.59	21.06	23.99	43.35	100.00

Excluding Slipper and Sandal

Tier 1= Up to \$600, Tier 2 = Up to \$1400, Tier 3 = Up to \$3500, Tier 4 = Over \$3500