Data Science - Capstone: Cars Insurance Claim. An application of machine learning techniques to know if a client will claim their loan

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### Introduction

This present work is part of the capstone project of the ninth course, called Capstone, of the Professional Certificate in Data Science at Harvard University and EdX. Its goal is to demonstrate that the student acquired skills and knowledge during the previous eight courses of the program.

The task consists of analyzing a data set called "Cars Insurance Data" that contains information from an insurer about claims that its customers have had in their cars with a series of descriptive characteristics to develop a prediction algorithm that allows guessing if a customer will claim their loan or not.

To do so, the first thing that will be done is to become familiar with the data, then a classification tree and random forest model will be applied, the results will be discussed, and finally some conclusions will be drawn.

## Data overview

The first step is to know the data. The database that will be used in this work is called the Cars Insurance Data data set.

The chosen database includes a sample of 10,000 claims that have an outcome variable that indicates whether or not clients claim the loan. In addition, 18 other variables are collected that will be discussed later.

There is no single, clear or even less simple rule to distinguish whether the client will claim the loan or not from a few features, and that's where machine learning techniques to recognize more complex hidden rules will come in.

The variables present in the database are divided between categorical and ordinal and their description is as follows:

ID -> identifies each claim with a numeric code

AGE -> indicates the age of the insured divided into ranges that are: 16-25, 26-39, 40-64 or 65+

GENDER -> indicates the sex of the insured divided as male or female

 $RACE \rightarrow$  indicates the race of the insured divided as majority or minority

 $DRIVING\_EXPERIENCE$  -> indicates the years of experience that the insured has driving divided into the ranges: 0-9v, 10-19v, 20-29v o 30v+

EDUCATION -> indicates the level of completed education that the insured has divided as: high school, none or university

INCOME -> indicates the class to which the insured belongs according to their income divided into: middle class, poverty, upper class or working class

CREDIT\_SCORE -> indicates the credit score received by the insured

 $VEHICLE\_OWNERSHIP$  -> indicates if the insured is the owner of the vehicle or not indicated with 0 or 1

VEHICLE\_YEAR -> indicates the vehicle registration year divided as before 2015 or after 2015

MARRIED -> indicates if the insured is married or not with values 0 or 1

CHILDREN -> indicates if the insured has children or not with values 0 or 1

 $POSTAL\_CODE$  -> indicates the postal code of the insured differentiated between the following values:  $10238,\,21217,\,32765$  or 92101

ANNUAL MILEAGE -> indicates the annual mileage that the insured realize on his vehicle

 $VEHICLE\_TYPE$  -> indicates the type of vehicle that the insured has differentiated into sedan or sports car

SPEEDING VIOLATIONS -> indicates speeding limit violations committed by the insured

DUIS -> indicates the amount of fines the insured has for driving with alcohol

PAST\_ACCIDENTS -> indicates the number of accidents the insured has had previously

OUTCOME -> indicates 1 if a customer has claimed his/her loan else 0

More information about the data can be obtained in the following link:

https://www.kaggle.com/sagnik1511/car-insurance-data

The first step, after converting the variables into factors to be processed correctly, is to make a first general observation of the content of all the variables.

```
##
                                     GENDER
                                                                 DRIVING_EXPERIENCE
          ID
                       AGE.
                                                       RACE
##
    100153:
               1
                    16-25:2016
                                 female:5010
                                                majority:9012
                                                                 0-9y :3530
##
    100198:
                    26-39:3063
                                 male :4990
                                                minority: 988
                                                                 10-19y:3299
               1
                    40-64:2931
                                                                 20-29y:2119
    1003
               1
                    65+ :1990
                                                                 30y+ :1052
##
    100513:
               1
    100624:
##
##
    100647:
               1
##
    (Other):9994
                                                             CREDIT_SCORE
##
          EDUCATION
                                   INCOME
   high school:4157
##
                        middle class :2138
                                                                    : 982
##
               :1915
                        poverty
                                      :1814
                                              0.053357545462743516:
                                                                        1
##
    university:3928
                        upper class :4336
                                              0.060866616311608834:
                                                                        1
##
                        working class:1712
                                              0.06481035331020586 :
                                                                        1
##
                                              0.09538709369408786:
                                                                        1
##
                                              0.0972109997290097
                                                                        1
##
                                               (Other)
                                                                    :9013
##
    VEHICLE OWNERSHIP
                            VEHICLE YEAR
                                          MARRIED
                                                       CHILDREN
                                                                  POSTAL CODE
##
    0.0:3030
                       after 2015 :3033
                                           0.0:5018
                                                       0.0:3112
                                                                  10238:6940
##
    1.0:6970
                       before 2015:6967
                                           1.0:4982
                                                       1.0:6888
                                                                   21217: 120
##
                                                                   32765:2456
                                                                   92101: 484
##
##
##
##
                                      SPEEDING_VIOLATIONS DUIS
##
    ANNUAL_MILEAGE
                        VEHICLE_TYPE
                                                                      PAST_ACCIDENTS
                                       0
                                              :5028
    11000.0:1253
                               :9523
                                                            0:8118
                                                                             :5584
##
                    sedan
                                                                      0
    12000.0:1218
                    sports car: 477
                                       1
                                              :1544
                                                            1:1470
                                                                      1
                                                                             :1783
```

```
##
    13000.0:1137
                                           2
                                                   :1161
                                                                  2:
                                                                      331
                                                                             2
                                                                                     :1104
##
    10000.0:1071
                                           3
                                                   : 830
                                                                  3:
                                                                       68
                                                                             3
                                                                                     : 646
             : 957
##
                                           4
                                                   : 530
                                                                  4:
                                                                       10
                                                                             4
                                                                                     : 366
                                                                        2
##
    14000.0: 894
                                           5
                                                     319
                                                                  5:
                                                                             5
                                                                                       232
##
    (Other):3470
                                           (Other): 588
                                                                  6:
                                                                        1
                                                                             (Other): 285
    OUTCOME
##
##
    0.0:6867
##
    1.0:3133
##
##
##
##
##
```

The first thing that emerges from this is that the ID variable has a different value for each record and is only an identifier of the claim, therefore, it does not provide any information and will be eliminated from now on.

The first thing that comes out of this is that the ID variable has a different value for each record and is only an identifier of the claim, therefore it does not provide any information and will be removed from now on.

Other important data regarding the records that can be found in the sample are: that the majority are between 26 and 39 years old, that there are more women than men, almost all the insured are of the majority race, most of them are between 0 and 19 years of experience driving, they have passed high school, they are upper class, owners of the crashed vehicle, whose registration date is after 2015, without marrying, with children, their zip code is 10238, almost everyone has a sedan and few a car sports, most have no speeding violations, no DUIS, no accidents in the past, and no loan his claim. In addition, we can see that the annual mileage and credit score vary a lot, so they will be analyzed differently.

## **Data Analysis**

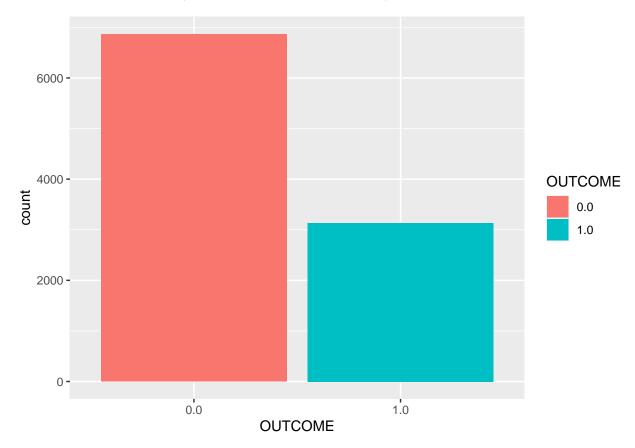
In the first previous analysis, it was seen that the variables CREDIT\_SCORE, ANNUAL\_MILEAGE, SPEEDING\_VIOLATIONS and PAST\_ACCIDENTS have more than six different values, and in fact the variable CREDIT\_SCORE has a different value for each record so this value is continuous and will be treated in a way different, but the other variables will be formatted so that they can be viewed in table format and decide how to proceed.

```
SPEEDING_VIOLATIONS
##
                                                                             2
                                                                                        3
##
       0
             1
                 10
                       11
                             12
                                  13
                                         14
                                              15
                                                    16
                                                          17
                                                                18
                                                                      19
                                                                                  22
                                                                                              4
##
   5028 1544
                 50
                       30
                             20
                                  12
                                         5
                                               8
                                                     4
                                                           3
                                                                 1
                                                                       2 1161
                                                                                  1
                                                                                      830
                                                                                           530
##
       5
            6
                  7
                        8
                              9
                140
    319
          188
                       75
                             49
##
##
   PAST ACCIDENTS
##
       0
            1
                 10
                                         15
                                               2
                                                     3
                                                                 5
                                                                       6
                                                                             7
                                                                                  8
                                                                                        9
                       11
                             12
                                  14
                        7
                              2
                                                   646
                                                                                       19
   5584 1783
                                    1
                                          1 1104
                                                         366
                                                               232
                                                                            61
                                                                                 41
   ANNUAL_MILEAGE
##
                      11000.0 12000.0 13000.0 14000.0 15000.0 16000.0 17000.0
##
            10000.0
                                                                                       18000.0
##
        957
                1071
                         1253
                                  1218
                                            1137
                                                      894
                                                                632
                                                                         419
                                                                                  246
                                                                                            103
##
   19000.0
              2000.0 20000.0 21000.0 22000.0
                                                   3000.0
                                                            4000.0
                                                                      5000.0
                                                                               6000.0
                                                                                        7000.0
##
         48
                   2
                            13
                                      3
                                               2
                                                        10
                                                                 27
                                                                          65
                                                                                   165
                                                                                            322
##
              9000.0
    8000.0
##
        557
                 856
```

As can be seen in the previous tables, these three variables do not have a large number of different values, so they are converted to numeric so that they appear ordered numerically and not alphabetically, but they will be treated like the rest of the variables with discrete values.

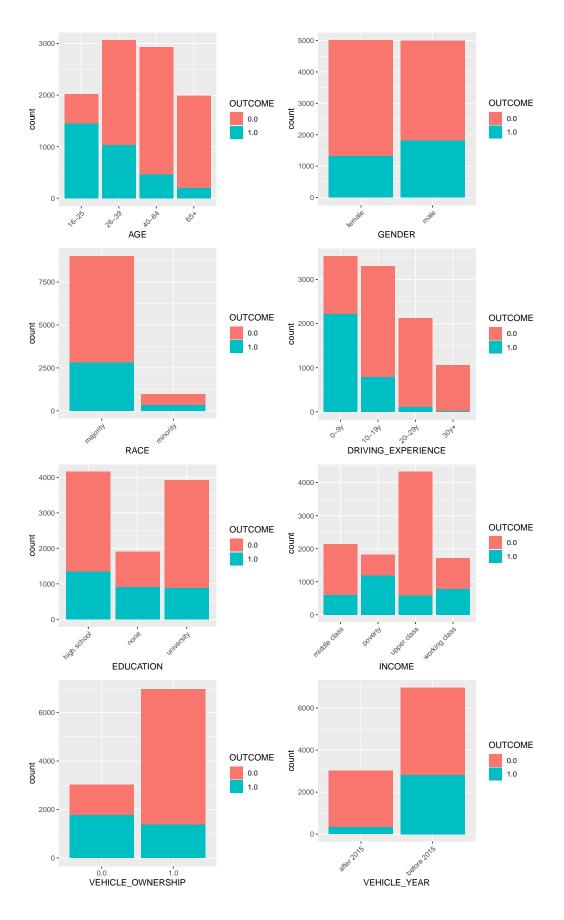
The CREDIT\_SCORE variable is also passed to numeric, but it will be treated differently because it is continuous.

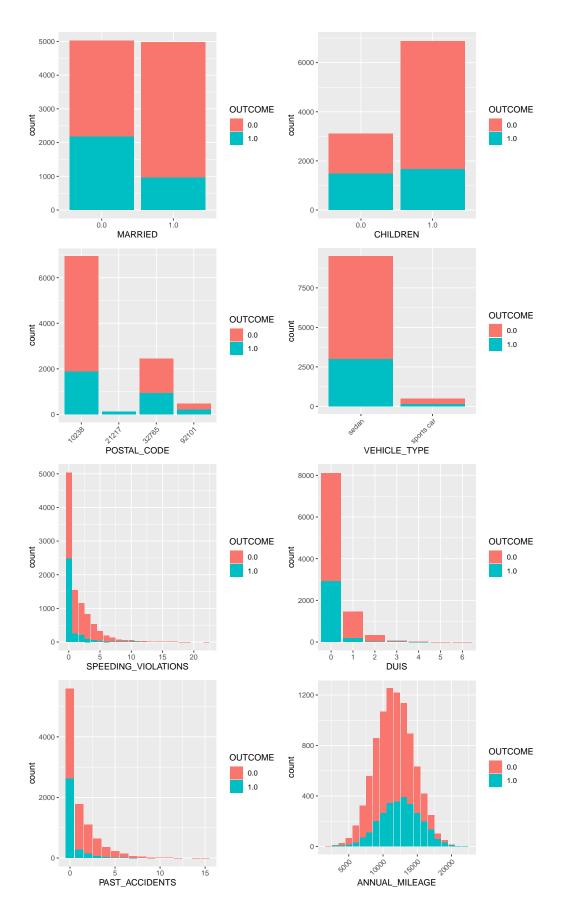
After this little treatment of the data, the variables continue to be analyzed. An important fact is to observe what proportion of claims in the sample have a value of 1 (the client has claimed his loan) and what proportion have a value of 0 (the client has not claimed his loan).



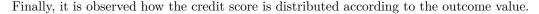
In the previous graph, it can be seen that the number of loans that are not claimed is double that of the number that are, so there may be low prevalence problems.

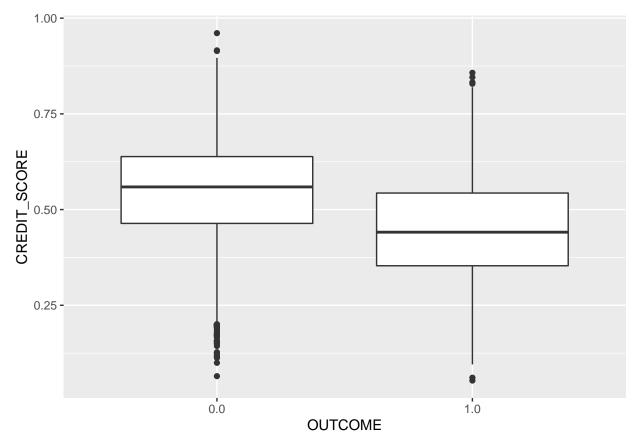
It is also logical to graphically observe the distribution according to the rest of the variables, distinguishing between claimed loan or unclaimed loan.





The reader can appreciate that there are some differences. For example, most clients who claim their loan are between the ages of 16 and 15, while those over 65 tend not to claim it; this also occurs with driving experience, where the majority of clients who claim their loan have between 0 and 9 years of experience, while those with more than 30 years of experience usually do not claim it; men demand it more than women; upper-class clients tend not to claim loans while poverty-class clients do; there is a higher proportion of owners who do not claim than those who do; there are more clients who are not married claim their loan than those who are; the proportion of claimed when they do not have or do have children is similar, but there are many more who have children and do not claim than those who do; those who do not violate speed limits, do not have DUIS and have not had accidents in the past have a similar distribution between those who claim and those who do not and finally, while everyone in the 21217 zip code has claimed the loan, the majority of the 10238 have not they have done.

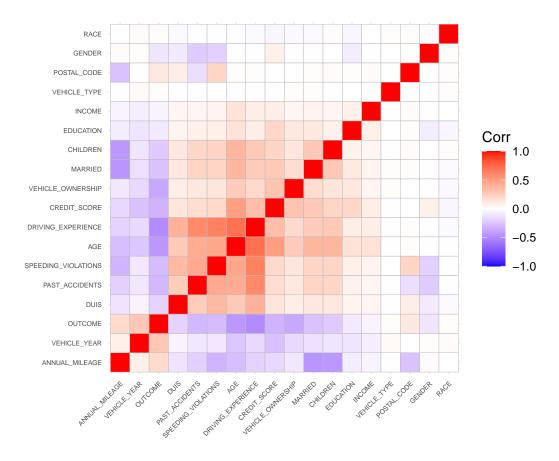




As can be seen in the previous boxplot, those who do not claim their loan have a higher credit score, because they have a higher median and higher values and those who do claim it have a lower credit score, in general.

These characteristics are the ones that will help the models to classify the outcome.

Now it will be checked whether there are also correlations between some of these features. Do they usually appear together? Separately? Or is it completely random? This can be analyzed through a correlation matrix, after making some conversions, since some data are categorical, and not numerical.



Indeed, it can be seen that there are elements that relate to others, either in a positive or a negative way.

However, these variables, even when they do not explain the same thing, are related since they indirectly explain the same information or are logical relationships. Example: AGE - DRIVING EXPERIENCE.

## Methods

This is a classification problem based on categorical and numerical variables, for which it has been considered that classification trees and random forest would be appropriate techniques. To do this, the database is first broken down into a training set with 80% of the observations and a test set with the remaining 20%. After removing the rows with NA values, the training dataset has 6513 rows and the test dataset 1636.

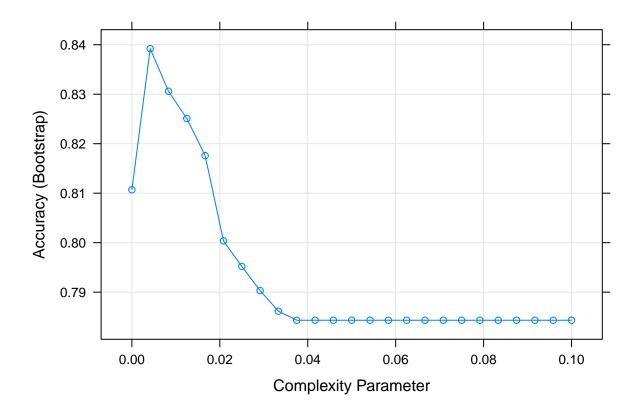
Two different models will be tested: classification tree and random forest.

## Classification Tree

The first approach considered is that of the decision tree, which is basically a flow chart or yes or no questions by partitioning the predictors. The predictions at the ends are referred as nodes. Since the outcomes in this case are categorical, we call this a classification tree.

To apply this method, 25 complexity parameters are tested, from 0 to 0.05. The one that gets a better result in terms of precision is 0.0041666678. With lower and higher values, the accuracy decreases (as can be seen in the next plot), so this is the selected parameter.

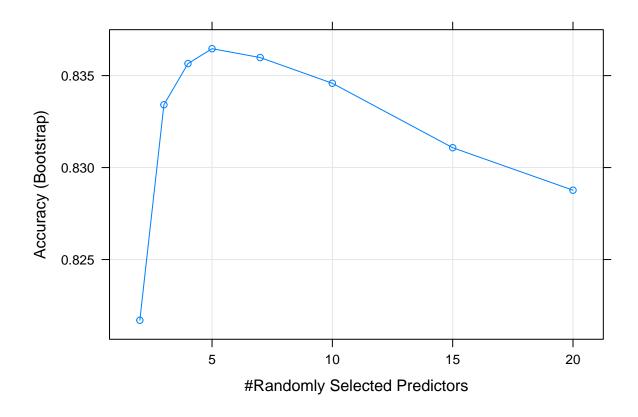
#### ## [1] 0.004166667



## Random Forest

Now, a random forest model is applied. Since there are only two possible outcomes and both have a noticeable presence in the data, there is no point in tuning the minimum node size. This is not the case for the number of selected predictors. Options from 2 to 20 are tested. The best fit in terms of precision occurs with 5 predictors.

## predFixed minNode
## 4 5 2

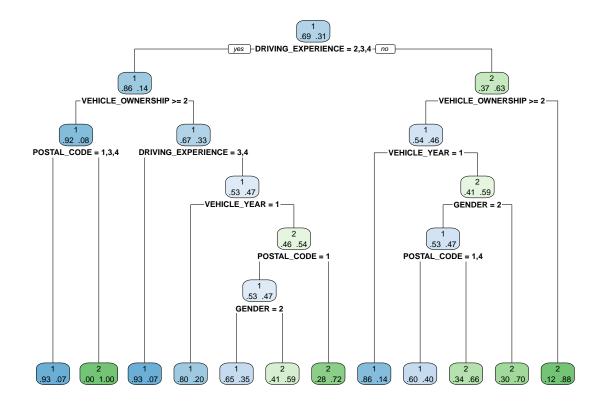


## Results

The models have not yet been applied in the test set, so they may be over-adjusted. To check their actual validity they should be tested on a data sample that has not been used for training.

## Classification Tree

Before testing it, it is convenient to observe the classification tree that has been generated in the previous section. It is a tree with 12 end nodes. The = or >= of the plot should be interpreted as a question. If this characteristic (variable name + value) is fulfilled, the value is 1; if it is not fulfilled, it is 0. With this information, we answer each question and go to the right if the answer is no, and to the left if the answer is yes. For example, in the first division rule, the tree asks if the customer's driving experience is more than 9 years. If you do not have it (negative answer), continue to the right, if it is over 9 years old (positive answer), continue to the left. One of the main advantages of decision trees is that they are easy to interpret.



This critical point obtained previously will be used for the adjustment of the final model and against which the final evaluation of its effectiveness will be made.

Now it is time to validate the model with the test set. The results of the confusion matrix are shown below.

```
## ## testPredRpart 1 2 ## 1 1000 140 ## 2 118 378
```

## [1] 84.22983

It can be seen that, although the global precision achieved is sufficiently high (84.23%), there are 140 classified as claimed. In this case, sensitivity is much more important than specificity.

The random forest method is designed to correct some problems of overfitting and instability of decision trees. That is why this has been the next step: will the random forest model be able to correct these errors?

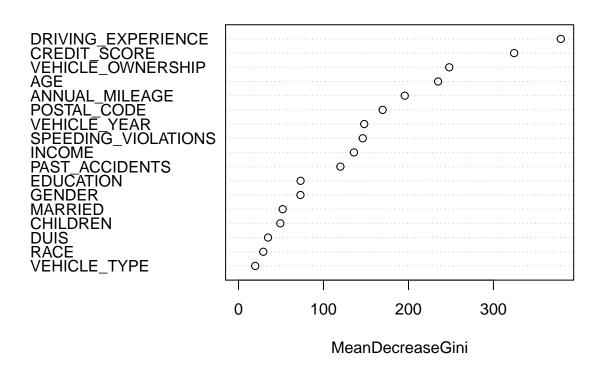
## **Random Forest**

As seen in the previous section, the final random forest model with 5 randomly selected predictors achieves 84% accuracy, although it still needs to be validated in the test set.

Random forest models are not as easily interpreted as decision trees. However, it is possible to know that the most important variables for the classification made by the random forest are the following:

##	VEHICLE_TYPE	RACE	DUIS	CHILDREN
##	19.67029	29.15037	34.77743	49.25018
##	MARRIED	GENDER	EDUCATION	PAST_ACCIDENTS
##	52.01296	72.88680	73.03533	119.87882
##	INCOME	SPEEDING_VIOLATIONS	VEHICLE_YEAR	POSTAL_CODE
##	135.83462	146.22880	147.95314	169.63767
##	ANNUAL_MILEAGE	AGE	VEHICLE_OWNERSHIP	CREDIT_SCORE
##	195.64779	234.87026	248.00300	324.33176
##	DRIVING_EXPERIENCE			
##	379.22436			

## mod



The importance of the variables in the model shows a clear bias in the variables credit\_score and vehicle\_year.

Finally, it is validated that the model is the test set. The confusion matrix is now provided:

```
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction
            1 1011 150
##
##
            2 107 368
##
##
                  Accuracy : 0.8429
##
                    95% CI: (0.8244, 0.8602)
##
       No Information Rate: 0.6834
       P-Value [Acc > NIR] : < 2.2e-16
##
```

```
##
##
                     Kappa: 0.6287
##
##
    Mcnemar's Test P-Value: 0.008796
##
               Sensitivity: 0.9043
##
               Specificity: 0.7104
##
            Pos Pred Value: 0.8708
##
##
            Neg Pred Value: 0.7747
##
                Prevalence: 0.6834
##
            Detection Rate: 0.6180
##
      Detection Prevalence: 0.7097
##
         Balanced Accuracy: 0.8074
##
##
          'Positive' Class : 1
##
```

As can be seen in the confusion matrix above, the Random Forest does not improve the classification of the Classification Tree much since the accuracy is 84.29 and before it was 84.23, but we know that the sensitivity is 0.9043 and the specificity 0.7104.

### Conclusion

In this work, two classification algorithms have been developed to distinguish if a client claims their loan or not based on a series of characteristics. Specifically, a classification tree and a random forest have been applied, both with about 84% accuracy. The final model is, therefore, improvable.

As both algorithms have an accuracy of 84%, it is difficult to decide on one or the other algorithm, although the advantage offered by the classification tree is its easy and intuitive interpretation, so that by following the different division rules it would be possible to reach a conclusion for ourselves and when deciding between one or the other, this could help us choose.

Some observations must be taken into account. In this problem in which we find ourselves, sensitivity is more important than specificity since it is important to see the outcome correctly marked as claimed than the possibility that a claim is marked as claimed and has not been.

As the model has room for improvement, future research will have to improve the model, not from the general precision, but looking for the highest possible sensitivity. Also in this case, a better fit of the model should be sought by exploring other techniques and combining them together.