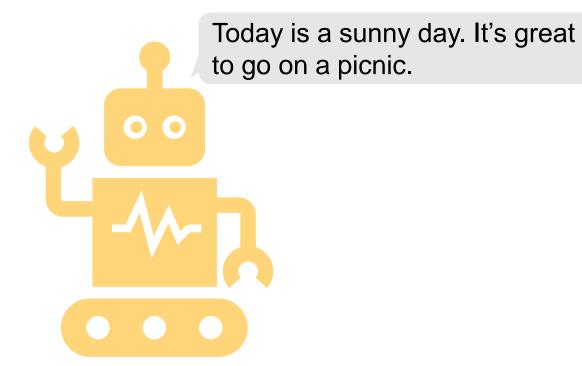


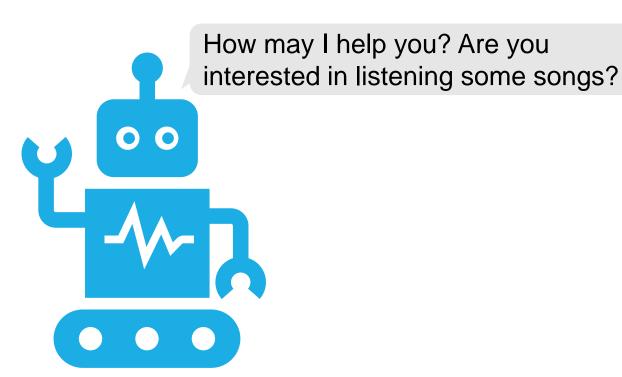
Transitioning from Open-Domain to Task-Related Topics

# **Two Types of Dialogue Systems**

Open-Domain Chatting

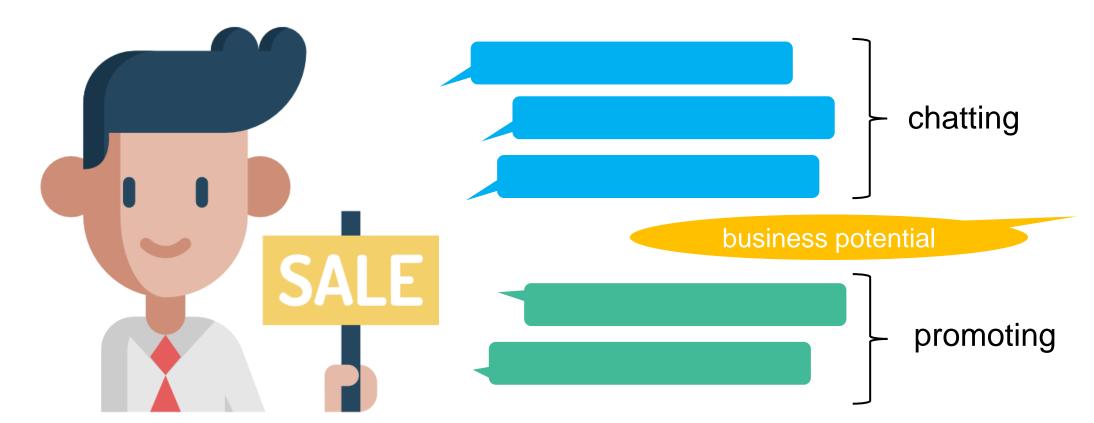
Task-Oriented





# Salesperson: Discover Business Potential

- Human salesperson is capable of
  - mining business-related intentions from customers via chatting
  - smoothly promoting the related product through conversations



# Open-Domain

## SalesBot: Social to Task-Oriented

User Salesperson

My son is 2 and a half. He is handful, but I love him so much.

That's adorable. I have a 2-year-old son and he's the same way. Do you have any pets?

No, I don't. I work too much to have time for one. How about you?

I work a lot too. I'm a stay at home mom. What do you do for work?

I work at a library. It's a lot of fun, and I get to meet lots of interesting people.

That sounds like a fun job. I bet you meet some interesting people at the library. What else do you like to do?

I like to read a lot. I also like to go to the movies. What about yourself?

Are you interested in watching any movie?

I'm looking for a movie to watch. A regular showing would be fine.

Where are you located?

I'm in San Francisco, please look for movies there.

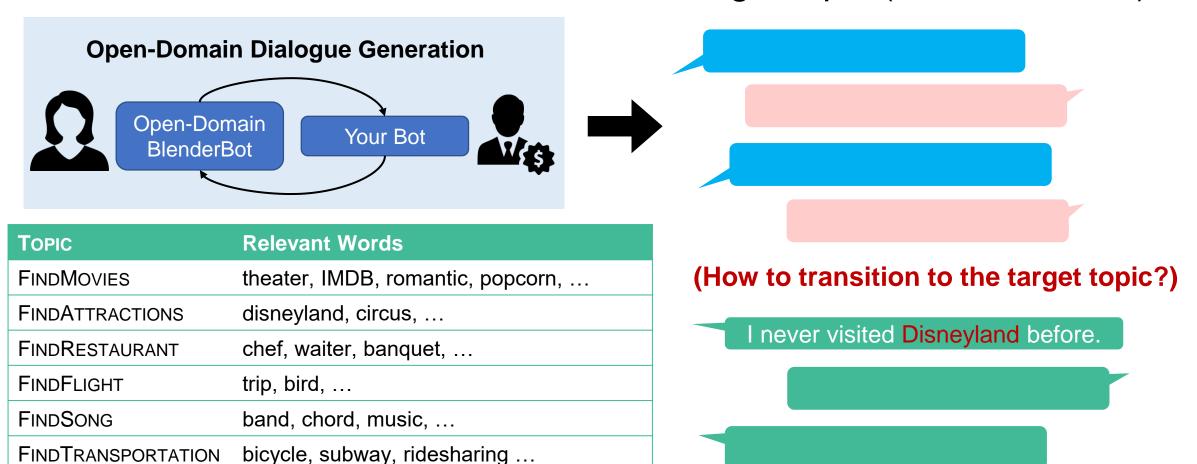
There are [COUNT] movies you can watch. What do you think of [MOVIE\_NAME]?

**FINDHOTEL** 

towels, minibar, ...

## SalesBot: Social to Task-Oriented

Task: allow the user to talk about the target topic (relevant words)



## **Warmup: Transition Turn Generation**

#### Generative-based Generation:

Training data: OTTers (Source Topic → Transition → Target Topic)
User A
User B

```
Entity Path: outside - garden - flower
```

User A **Source Topic:** I spend a lot of time **outside**. (Source Topic)

User B Transition: I like the outdoors as well, especially gardening. It destresses me.

Target Topic: I enjoy relaxing and getting flowers.

#### Entity Path: seafood - Swedish fish - candy

User A **Source Topic:** I like **seafood** a lot.

User B Transition: Since you like seafood, is **Swedish fish** a candy that you might enjoy?

Target Topic: I have no self control when it comes to candy.

#### Entity Path: engagement - marriage - child

User A **Source Topic:** I think I am getting engaged soon.

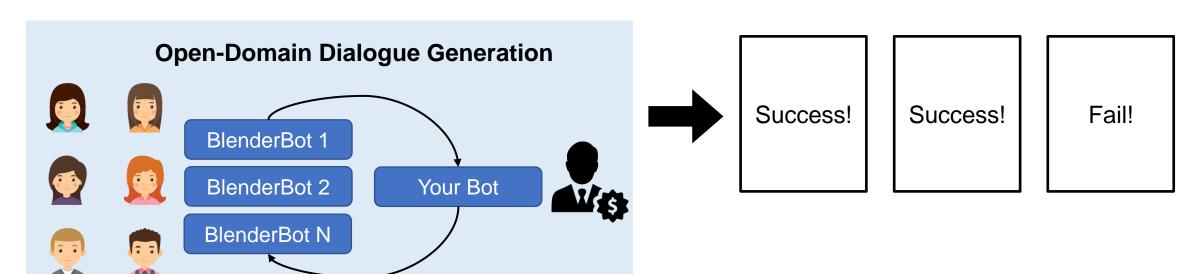
User B Transition: I have two children from a previous marriage

**Target Topic:** My **children** are my life.

## **Automatic Evaluation**

## Topic triggering performance

 Transition success rate: how many dialogues are successfully reach the target topics (contain target words in the user utterances) within the predefined length



## **Human Evaluation**

## Dialogue quality

- Q1 Naturalness: Is the dialogue a natural customer-salesperson conversation?
- Q2 Relevance: How relevant is the salesperson's communication content to the conversation context?
- Q2 Aggressiveness: How aggressive is the salesperson's communication strategy?
- Q3 Overall: Do you think the conversation is overall a good example of interacting with customers?

# **Final Project Rules**

- Team size: 3~5 persons
  - Please find your team members and report it in COOL
- Given
  - BlenderBot-build user simulators
  - Task-related keyword lists
  - Evaluation script
- Others
  - Warmup will due on May 21 (original due date: May 15).
  - Please vote for the final presentation due date