# Paul Kim

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#### **EDUCATION**

#### **Northwestern University**

Evanston, IL

Bachelor of Science in Industrial Engineering, Double Major in Economics

Jun 2026 (Expected)

Minor in Business Institutions, Kellogg Certificate Program for Undergraduates in Managerial Analytics

- GPA: 3.7/4.0
- Relevant Coursework: Honors Calculus, Competitive Strategy, Stochastic Models, Statistics and Machine Learning

### RELEVANT EXPERIENCE

Monitor Deloitte Seoul, KR

Consulting Business Analyst

May 2024 - Jun 2024

- Collaborated with Deloitte US to facilitate 120+ person PMI workshops for a \$9B M&A deal between SK hynix and Intel
- Provided Korean translations for workshop slide decks and recorded multiple meeting notes for engineering module
- Organized daily updates from each swim lane and provided summarized progress reports for team manager daily
- Tracked milestone alignment and action item progress for each swim lane, extracting statistics using pivot charts in Excel

Republic of Korea Army Seoul, KR

Fire Direction Control Squad Leader, Sergeant

Sep 2022 – Mar 2024

- Performed calculations and operated chemical detection equipment as horizontal-vertical control operator (HVCO)
- Orchestrated weekly training sessions for squad of 4 and won first place in the brigade's annual performance evaluation

Sievo Chicago, IL

Data Management Specialist Intern

Jun 2022 - Aug 2022

- Classified and consolidated client spend data using T-SQL, Qlik, Excel, and internal company dashboard
- Orchestrated monthly data imports for 3 clients, leveraging Jira, PowerBI, and MS SQL, ensuring timely delivery of data
- Oversaw weekly ticket influx and distributed unclaimed tickets across the team to achieve 100% first response rate
- Spearheaded new AI algorithm integration, improving tail spend classification by 30%+ across 4 client companies

# PROJECT EXPERIENCE

### **Tesla Stock Volatility Project**

Seoul, KR

Independent Project

*May* 2023 – *Jul* 2023

- Leveraged TensorFlow with GARCH and LSTM models to capture Tesla's volatility dynamics with 90.17% accuracy
- Performed cointegration analysis with Meta stock returns using VECM and residual analysis after bootstrapping
- Attained 97.85% accuracy in predicting stock volatility by applying ARIMA modeling with GridSearchCV optimization

Block Sight not Heat Evanston, IL

Team Leader

*Apr* 2022 – *Jun* 2022

- Directed a team of 4 in the innovative design of a house aimed at addressing extreme diurnal temperature variations
- Created final prototype, published a 43-page report on design process, and presented a 15-minute pitch on final output
- Applied the original model to Northwestern's quarantine housing facility as part of a secondary report

### Global Research and Consulting Group (Kellogg)

Chicago, IL

Project Leader, Epilepsy Foundation of Greater Chicago

Oct 2021 – Feb 2022

- Took charge of client communication, delivered progress reports, and managed project timeline for team of 5
- Cleansed and reorganized epilepsy training data for 366 schools in the Chicagoland area using Microsoft Excel
- Constructed an interactive Tableau dashboard with geolocation features and a searchable filter for use of lawmakers

## ADDITIONAL INFORMATION

Technical skills: Python, R, SQL, Excel – advanced; TensorFlow, Java - intermediate; MATLAB, HTML/CSS/JS - basic Languages: English (Native), Korean (Native), Chinese (Proficient), Spanish (Basic), French (Basic)