

#### **About Us**

Nomad Pet is a new-generation company with a dedicated team coming from the tradition industry. We know our products for decades and we learn trends. We target to serve the gr demand around Nomads with their closest friends: pets traveling around the World or goir Adventure.

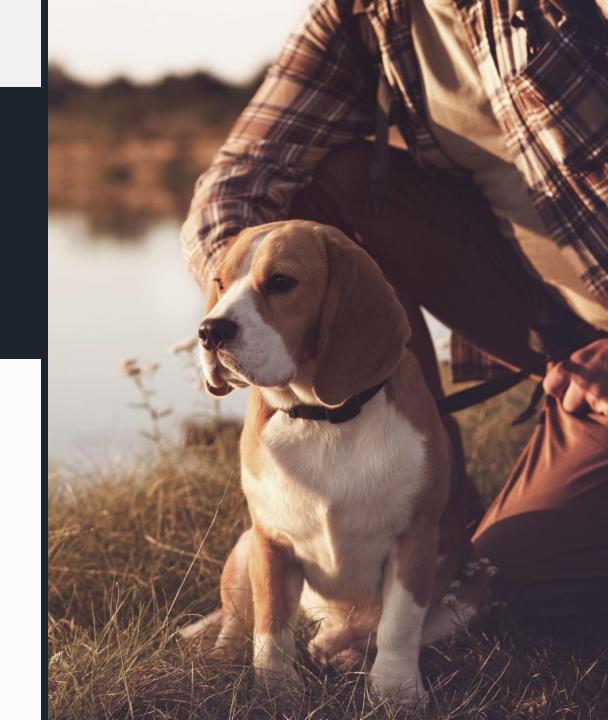
## WHO WE ARE?

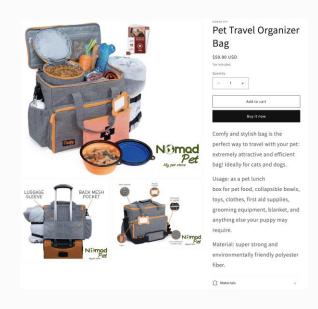
#### What is our mission?

We are the most reliable provider of travel accessories for your pet buddies. We are the source you look for while searching for products for creating experiences with your lifetime companions.

# What our target group?

The target group of Nomad Pet is anyone with a pet who likes to travel with it. More specifically, people 18-70 years old in the middle economic class of the US who want to have pets in the adventurous moments of their lives.









## WHAT ARE WE SELLING?



#### Contact us

Email: info@nomadpet.com

Address: Nomad Pet Ltd., 60601, 35th ave., building 45, Chicago, Illinois

Phone: +1 800 Nomad Pet

Please check FAQ section. If you don't find answer there our Help Center will get back to you within 1 business day.

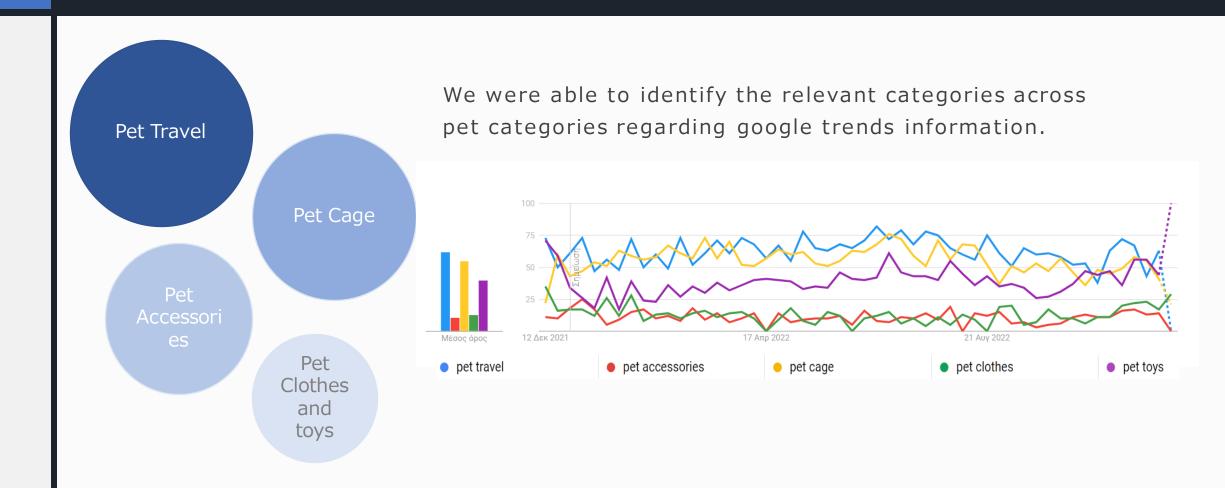
Name	Email *
Phone number	
Comment	

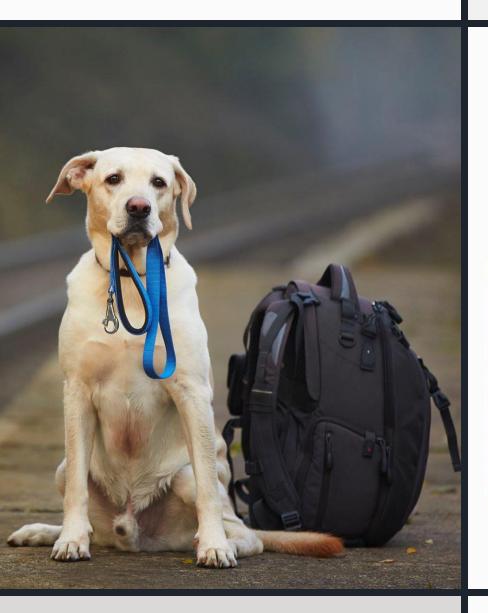
# DO YOU WANT TO CONTACT US?

## KEYWORDS



## What are people talking about?





### **Traveling with pets?**

Among the travel category combined with pets, we can highlight the following keywords:

Keyword	Search Volume	CPC	Paid Difficulty	SEO Difficulty	Justification
nomad pet	10	\$0	1	18	Brand Name
cat	2240000	\$1.44	2	76	Main Theme
dog	2240000	\$2.54	8	82	Main Theme
pet store	1500000	\$2.92	19	82	Main Theme
cats and dogs	110000	\$4.22	1	87	Main Theme
pet	301000	\$3.05	46	72	Main Theme
pet shop	201000	\$1.85	2	87	Main Theme
pet travel	4900	\$1.73	73	62	Main Theme
travel with your pet	900	\$1.89	30	81	Value Proposition
pet buddy	390	\$1.73	100	57	Value Proposition

Ubersuggest.com

bags to carry dogs	8100	\$1.05	49	84	Productus
travel bag-backpack for dog	6600	\$1.00	24	43	Productus
carrying bag for cats	2900	\$0.69	52	80	Productus
bags to carry cats	2900	\$0.69	45	81	Productus
travel pet carrier	1900	\$0.95	49	61	Category
carrying bag for small dogs	1600	\$1.32	49	82	Productus
travel bag-backpack for cat	880	\$0.88	72	79	Productus
travel bag for dog airline approved	660	\$0.73	32	28	Productus
pet travel bag	720	\$1.15	39	44	product
pet lunch box	480	\$1.07	75	44	Category
pet travel organizer bag	310	\$0.51	41	56	Product
pet document folder	880	\$0.62	84	59	Product
pet travel certificate	620	\$1.78	22	55	Product
pet documents	450	\$1.83	48	72	Product
pet document organizer	320	\$0.82	84	58	Category
pet travel health certificate	1300	\$1.80	31	65	Article
pet travel international	1000	\$1.70	38	74	Article
airlines with pet travel	590	\$2.11	77	71	Article

Ubersuggest.com



## WHICH ARE THE KEYWORDS FOR OUR PRODUCTS?



Idea 1 All you need to know about the pet health certificate.

### Ideas

## SOCIAL MEDIA



### **Social Media Channels**

Instagram Facebook Pinterest TikTok

## Who are our U.S. competitors?

	Web	Social Media	SM Strategy	Price of the Cheapest Carrier Bag (in dollars)
IBIYAYA	https://ibiyaya-usa.com	Instagram, Pinterest, Facebook	<ul> <li>High number of IG followers (11.2K)</li> <li>Very active on the Social Media</li> <li>Sharing promotions</li> </ul>	70
ARCA	https://arcapetlove.com	Instagram, Pinterest, Facebook, YouTube	<ul><li>Active on the Social media</li><li>Small Brand</li><li>Sharing tips</li></ul>	59
SherpaPet	https://sherpapet.com	Instagram, Facebook	<ul><li>High number of IG followers (3.2K)</li><li>Sharing promotions</li></ul>	35
Petco	https://www.petco.com	Instagram, Facebook, Twitter, Pinterest, YouTube	<ul> <li>Very high number of IG followers (696K)</li> <li>Very active on the Social Media</li> <li>Sharing tips and promotions</li> </ul>	19

#### INSTAGRAM

- Large audience
- Targets our customers aged between 18-35

#### Main purposes:

- To track competitors
- To promote products
- To entertain our audience by posting fun stories and giving travel tips
- To improve our products via customers' feedback



#### nomadpetstore



## WHAT DOCUMENTS DO I NEED TO HAVE BEFORE TRAVELING BY PLANE WITH MY DOG?

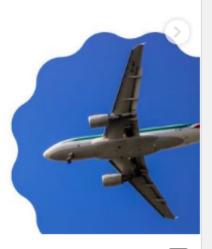
Before traveling with your dog you must have the following documents:



Vaccination card with complete schedule



Certificate of health and fitness to fly













nomadpetstore \* Pet Document Holder \*

- The best way to organize your pet's documents
- Available on our website: nomad-pet.com

#petstore #travelwithmydog #dog #petcertification
#petdocumentholder #holder #petlovers #pettravel #NomadPet

#### **FACEBOOK**

- Large audience
- Targets little older audience than Instagram

#### Main purposes:

- To inform about our products, give tips and share our passion and mission for pet travel
- To stay connected with our clients and listen to them through their comments



#### **PINTEREST**

- Smaller audience
- Targets mostly our female audience aged b etween 25-45

#### Main purposes:

 To create guides, offer ideas on how to use our products and share the experiences of our customers by posting their experiences with their pets.



#### TIK-TOK

- Targets our customers aged between 18-25
- Unique in terms that no one of our competitors has yet targeted customers using TikTok lower competition

#### Main purposes:

- To post video that might be more entertaining and engaging than an image or text
- To demonstrate the use of our products

https://www.tiktok.com/@nomad.pet.store/video/7175676541697936646?is\_copy\_url=1&is\_from\_webapp=v1



## EMAIL MARKETING



## WELCOME EMAIL EXAMPLE



#### Welcome travelers!

& lets adventure begin with your travel buddy's pet!



You've been added to our Nomad Pet community and will now be among the first to hear about new arrivals, travel tips for pets, and special offers!

As a special treat, enjoy 15% off for your next purchase online with code Nomad.Pet.4.ever at checkout.

Check our products









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Contact Us Email: info@nomadpet.com

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Phone: +1 800 Nomad Pet

Grow your business with ( mailchimp



## Welcome travelers!

& lets adventure begin with your travel buddy's pet!



## **NURTURING EMAIL EXAMPLE**

#### Eva, look at this incredible information!



#### 10 Countries pet friendly for travelers

If your pet buddy loves to travel like you, then you should know that preparing for a new journey with your pet is not a small thing. In fact, different places in a city such as restaurants, hotels, or other interesting places prohibit bringing your buddy on the premises, and some outdoor areas, like public spaces, won't even allow your friend to come along.

But not every country makes these adventures so difficult, in fact, in other cities, being a Pet Nomad owner is actually a good idea.

There are countries that love their pets so much that they recently allowed your buddles to be free in so many places. If you're looking to travel with your pet, you should take a look at these pet-friendly countries.

Continue reading









Eva, look at this incredible information!



10 Countries pet friendly for travelers

# CONVERSION EMAIL EXAMPLE



Your fluffy friends want to travel by your side! Make sure they have everything they need for your next adventure!



This pet travel backpack is suitable for small dogs and cats. Easy to wear and safe for your travel pet buddy.

Available on our website. Check the link below and learn more.

**BUY NOW** 









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Contact Us



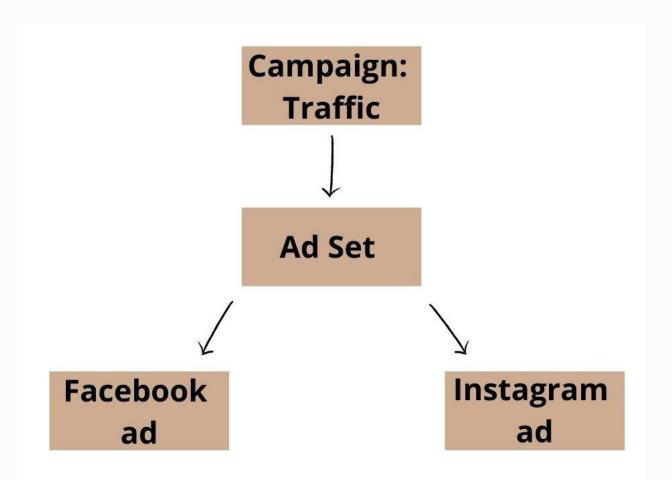
Your fluffy friends want to travel by your side! Make sure they have everything they need for your next adventure!





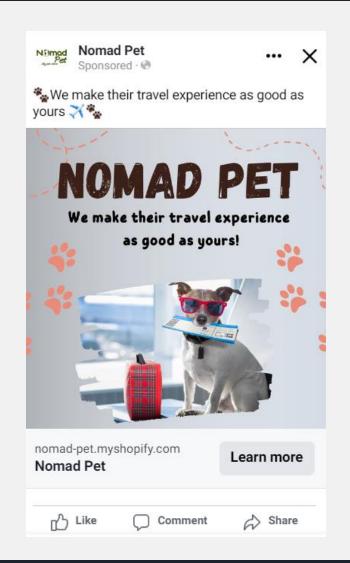
# LET'S TALK ABOUT SOCIAL MEDIA ADS

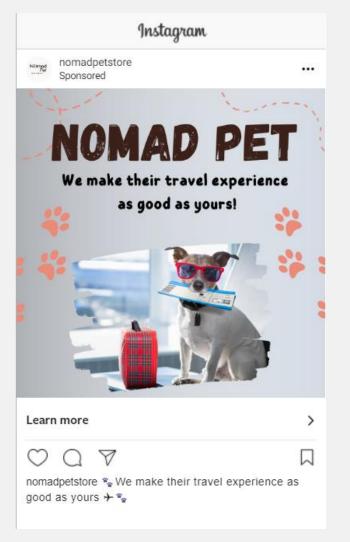
FIRST CAMPAIGN:
INCREASE
TRAFFIC ON OUR
WEB STORE

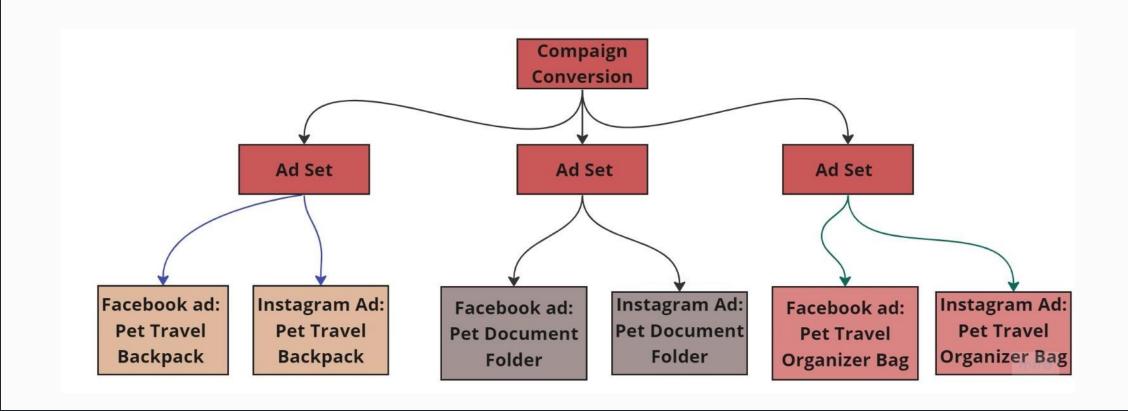


## The target audience

- men and women,
- live in the US,
- have a date range of 18-65+,
- · language English,
- Interests: Adventure travel, Mountains, Kitten, Dog toy, Pet store, Cats, Happy Pets, Dog health, Cat food, Dogs, Puppy, Camping, Nature (science), Dog food, Pet food, Pets, Travel or PetLove,
- Behaviors: Frequent Travelers or Frequent international travelers



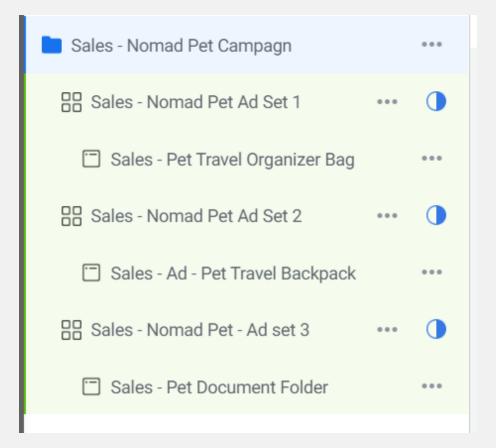




#### 2ND CAMPAIGN: INCREASE CONVERSION

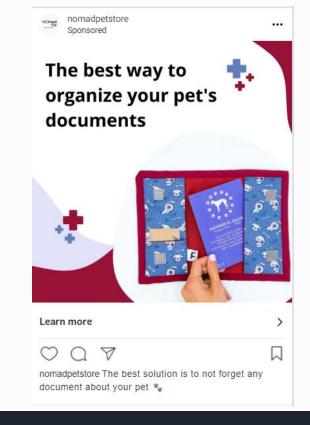
### Why 3 ad sets?

In this campaign, we have three different ad sets that differ in budget. Along with searches, people tend to search more for pet travel backpack (budget 25€), a little less for a pet travel organizer bag (budget 20€), and even less for pet document folder (budget 15€)

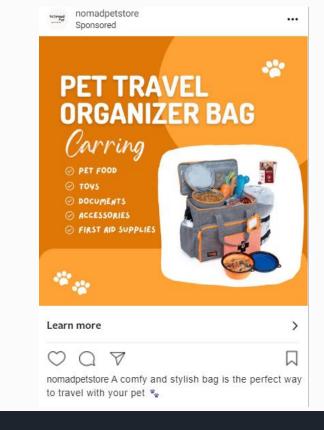


#### Target audience is the same for each ad set

- men and women,
- live in the US,
- have a date range of 30-64 (that have the financial ability and the desire to travel),
- language English,
- Interests: Adventure travel, Mountains, Pet store, Cats, Dogs, Camping,
   Pet food, Pets, Travel or PetLove,
- Behaviors: Frequent Travelers



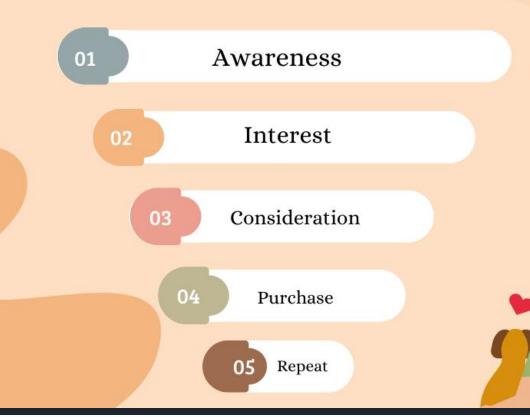




## EXAMPLES

## NOMAD PET FUNNEL

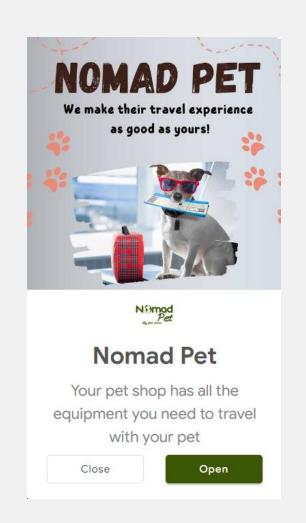
## **FUNNEL**

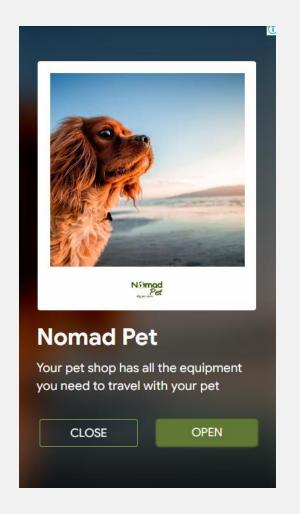


## **Awareness** and **Interest**

Our main goal is to be known as a pet store for traveler pets.

We decided to do this through Google Display Ads.

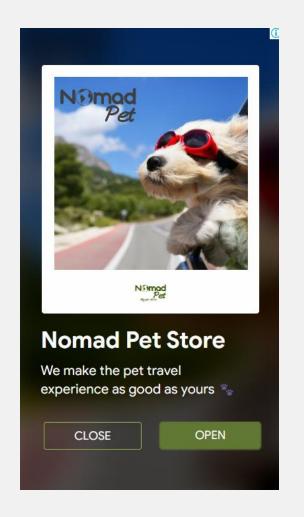




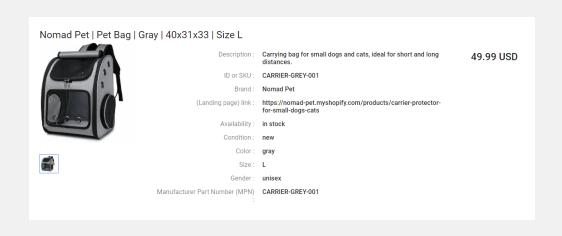
#### Consideration

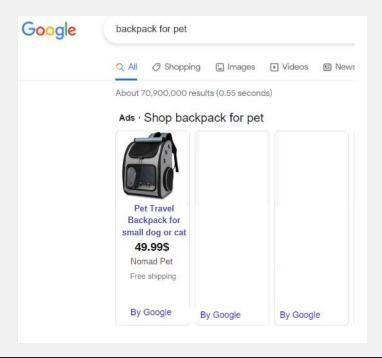
We are targeting people who are already interested in our brand. We will be targeting this people through *Display Ads.* 





#### **Purchase**





After our target customers have already considered coming back to our website, the next step is attracting them to make the purchase. Since our customers already know what they are looking for, we will target them through *Google Shopping Ads.* 

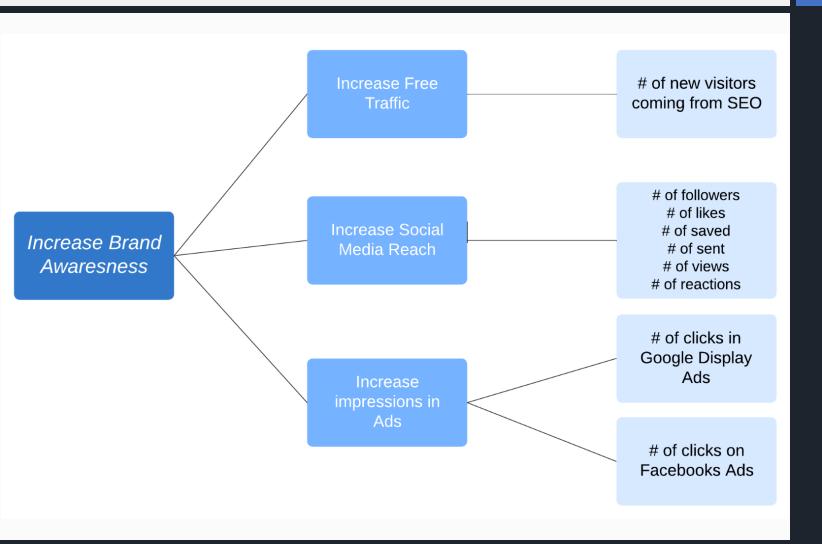


### Repeat

Our target users are the customers that already had made a purchase and our goal is to make long-term consumers. Even though we believe that using Ads is an excellent method to generate either awareness, consideration or purchase, in this last step, we decided to get back to email marketing to re-target our most reliable customers. In these emails sent to specific clients, we will offer discounts and preferences for new products. We are also going to send them "happy birthday mail", so in this way, we will show that we care about them and at the same time remind them of our present.

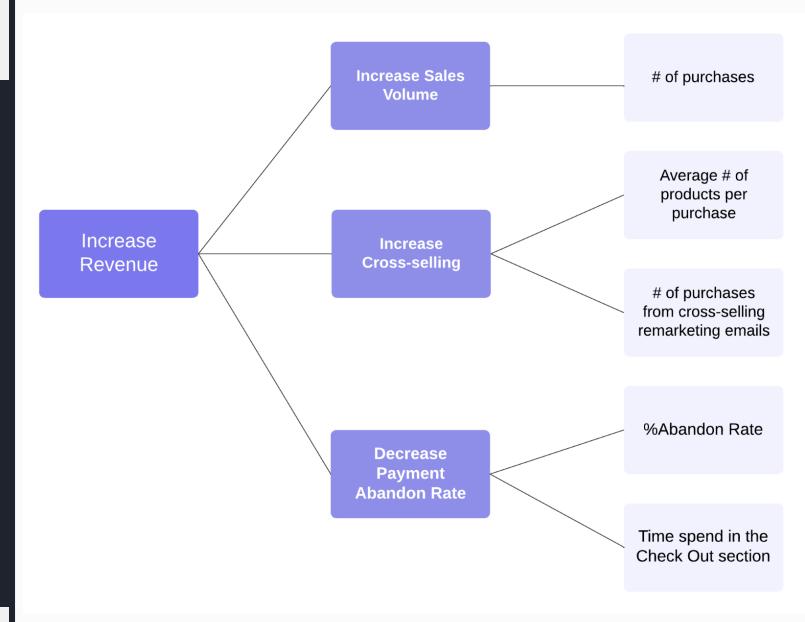
# GOOGLE

Business Objectives



# 1. INCREASE BRAND AWARENESS

## 2. INCREASE REVENUE





## THANK YOU!