

Paul Ashbourne
110 Orchard Heights Blvd.
Aurora, Ontario
Canada L4G 2Z9

☎ (905) 758-2239

✉ paul.ashbourne@uwaterloo.ca

Dropbox Recruiting

Dropbox, Inc.

185 Berry St #400

San Francisco, California 94107

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Dear Sir or Madam,

As a longtime user of Dropbox, I am always impressed with the effectiveness and simplicity of the cloud-storage platform. Dropbox has changed the way that I interact with technology and how I store, access, and safeguard my digital life. I am studying Software Engineering at the University of Waterloo in and am currently in my 3A school term. I recently learned that Dropbox would be hiring interns for the summer of 2016 and am excited at the opportunity to apply for this role.

I have spent my last two work terms interning at Wish, a rapidly-growing e-commerce startup in San Francisco. As a member of Wish's platform team, I was responsible for maintaining the front-end and back-end systems of the e-commerce platform and worked across the entire stack. In my time at Wish, I completed several successful projects which had significant impact on the growth of the business. One such project required me to build a system to automate pre-orders of popular products at bulk prices. This feature led to an increase of profit margins from 15% to 30% on affected products. Another notable project which I owned across the entire stack was the development of a system which leveraged a network of global warehouses to store products closer to customers, significantly reducing shipping times. I also redesigned the merchant signup and onboarding flow from scratch, leading to an increase in the end-to-end conversion rate by a factor of 6.

I am highly motivated and rapidly learn new skills on-demand. In my previous positions, I have been complimented by my colleagues for consistently seeking ways to improve all features and systems that I work on and for improving the efficiency of the entire team through my work. I am an excellent team player and work effectively with individuals of varying backgrounds and technical expertise. I believe that my considerable technical skills, coupled with my constant motivation to improve myself and everything that I work on, will make me a valuable asset to the Dropbox team.

Thank you for taking the time to review my application. I look forward to speaking with you about how I can apply my skills to contribute to the growth and success of Dropbox. Please contact me regarding interview availability. I can be reached by phone at (905) 758-2239 or by email at paul.ashbourne@uwaterloo.ca.

Sincerely,

Paul Ashbourne

3A Software Engineering

University of Waterloo