

# Income of Adults: Data Storytelling

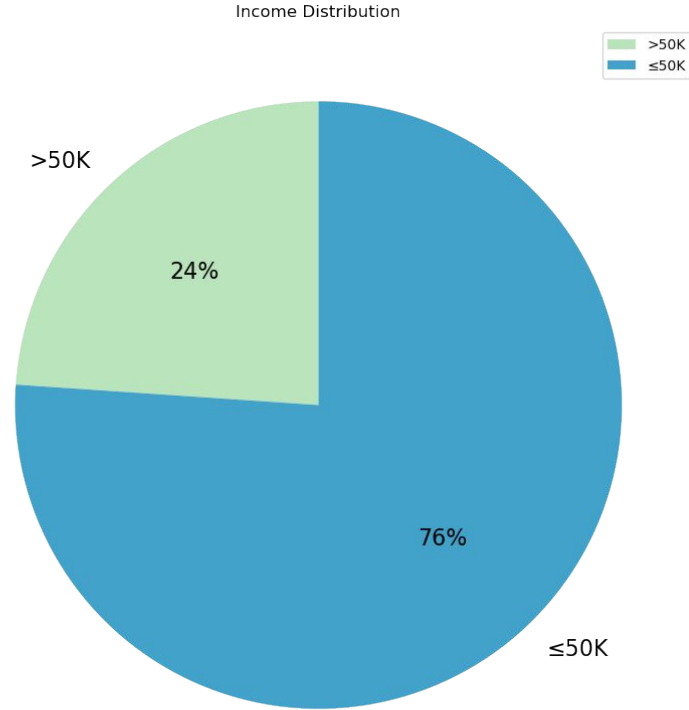
Paul Jacob

# Problem

- Problem: Lenders, land lords, and similar entities want to know payment reliability. Aside from having substantial savings or assets, earning an adequate income is a major contributor to payment reliability. From this demographic dataset for adult individuals and their income bracket (i.e.  $>50K$  or  $\leq 50K$ ), we want to better understanding variable relationships within the data using visualizations and hypothesis testing.
- Questions: What relationships exist within the income bracket demographic dataset? And what are some of the measurable factors that influence individual annual income in the United States?
- Solution: We look to measurable factors that influence individual income bracket, namely individual annual income  $>50K$  and  $\leq 50K$ . From the data we had available and explored are demographics, e.g. age, work class, education, marital status, occupation, relationship, race, gender, capital gain, capital loss, and native country. We look at trends, correlations, and glean insights influencing individual income.

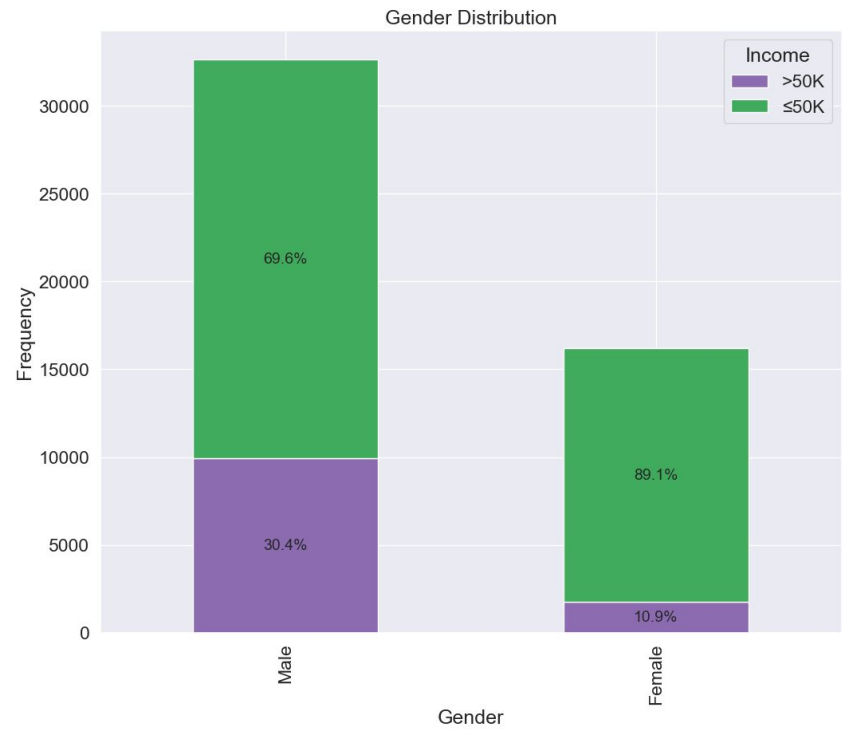
# Income Distribution

- 3:1 ratio for individuals with  $\leq 50K$  in annual income to individuals with  $>50K$  in annual income.

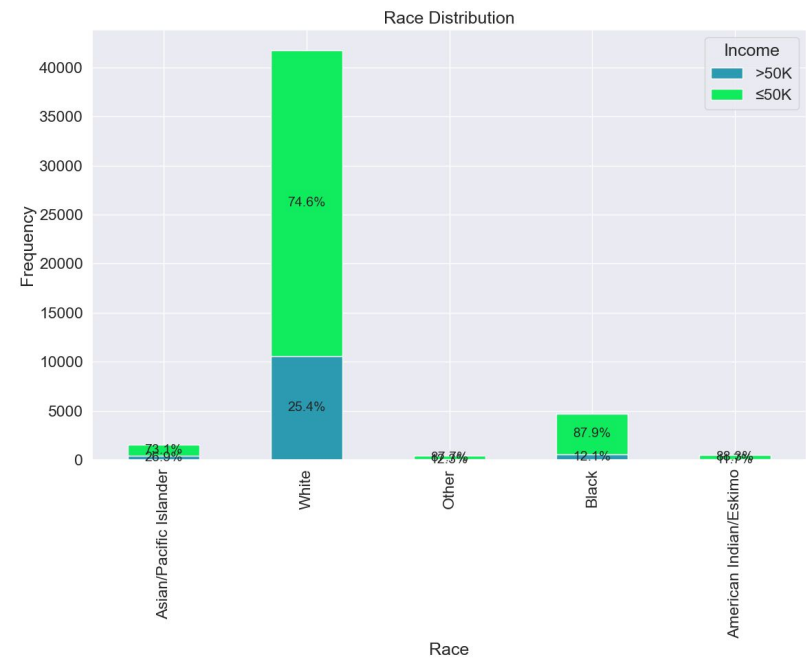


# Gender Distribution

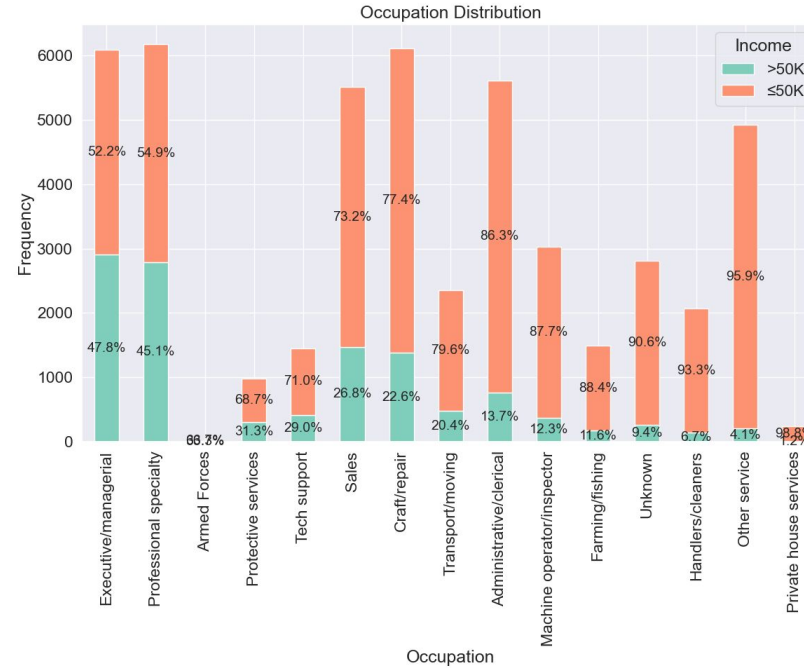
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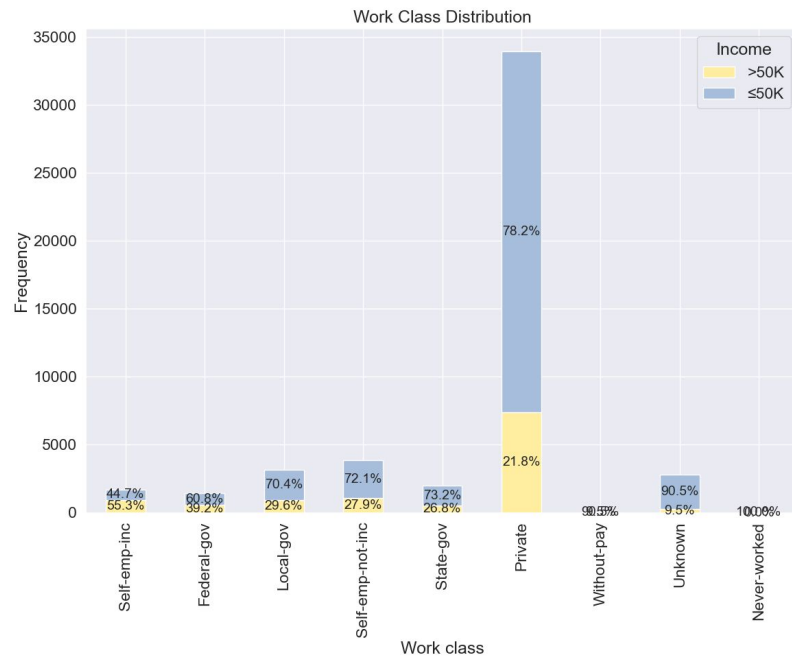
# Race Distribution



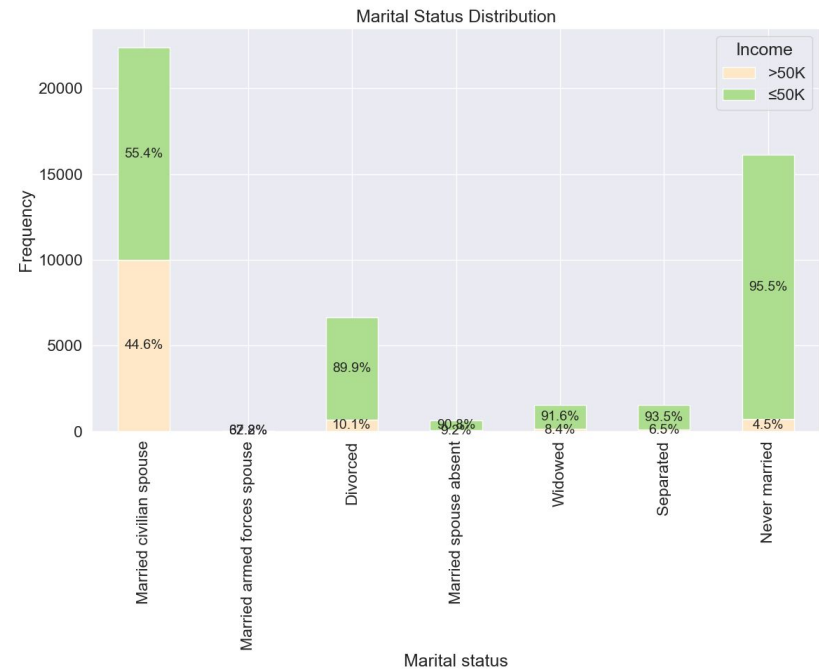
# Occupation Distribution



# Work Class Distribution

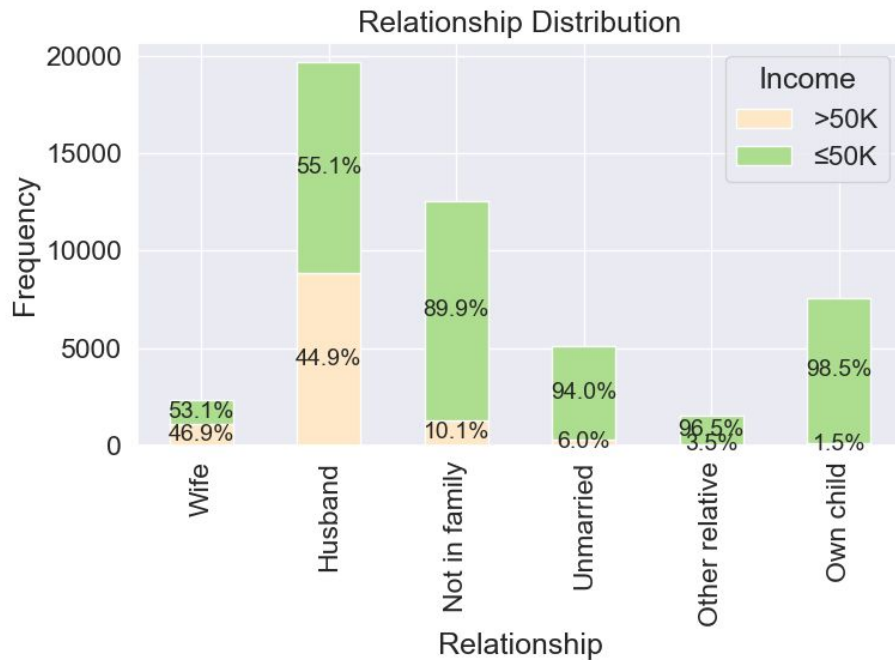


# Marital Status Distribution

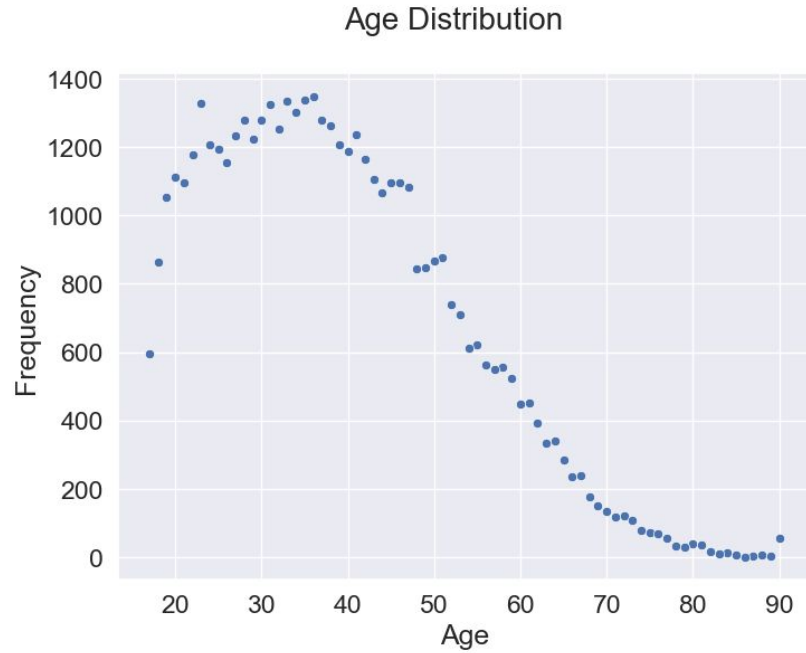




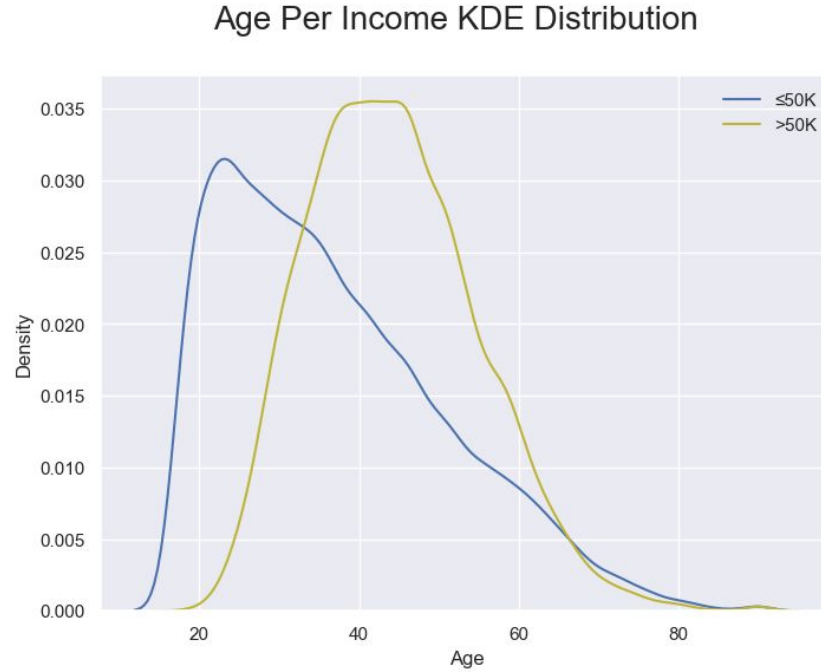
# Relationship Distribution



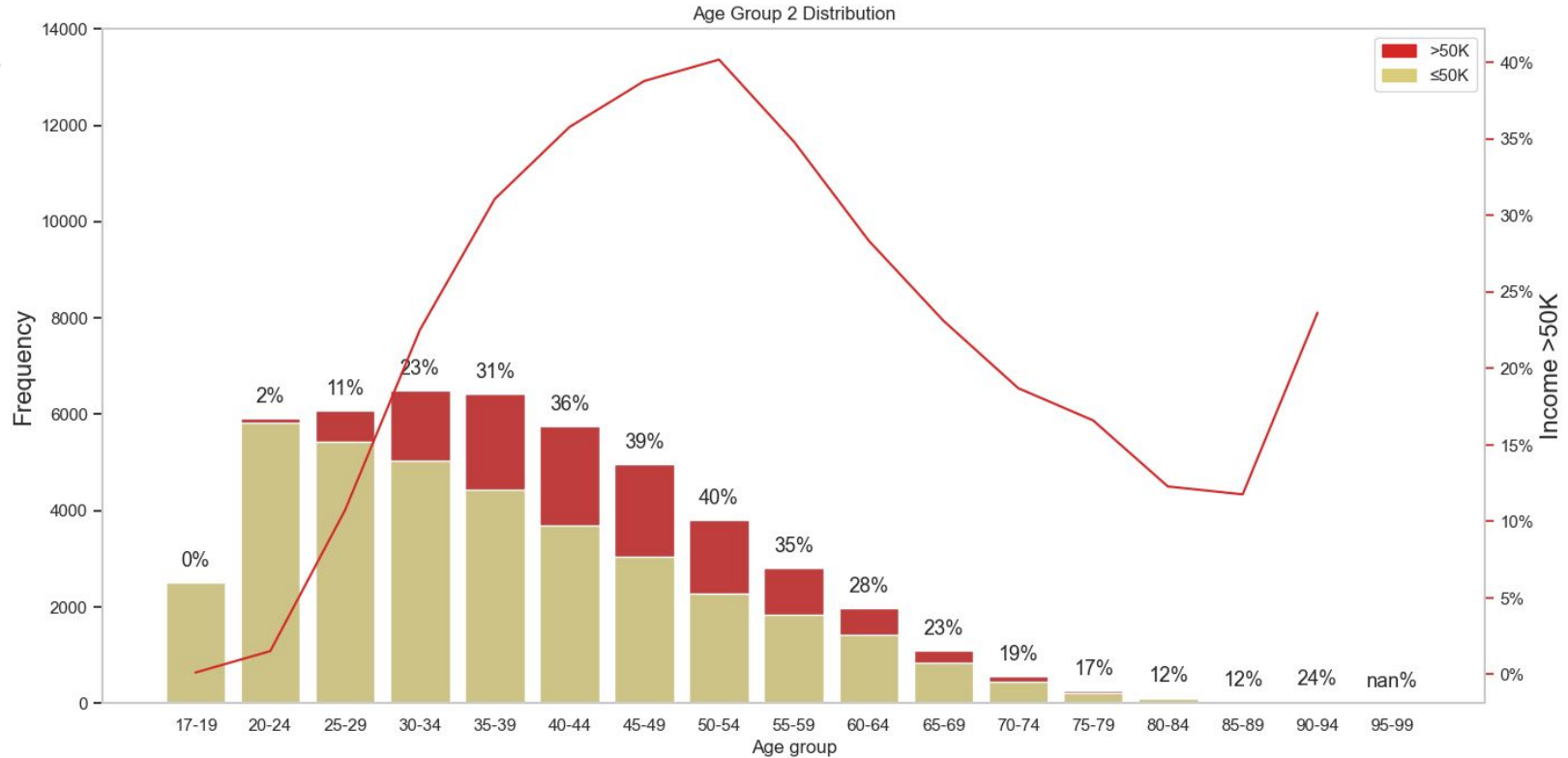
# Age Distribution



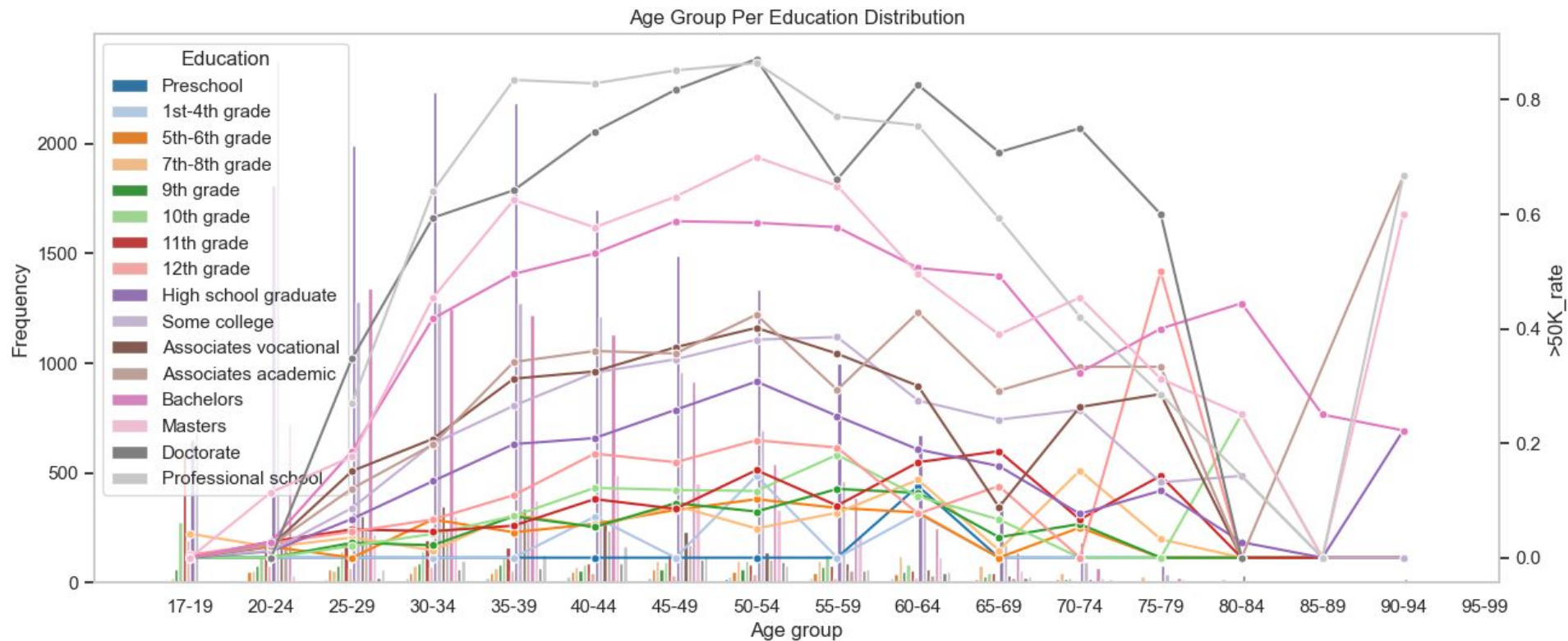
# Age Distribution



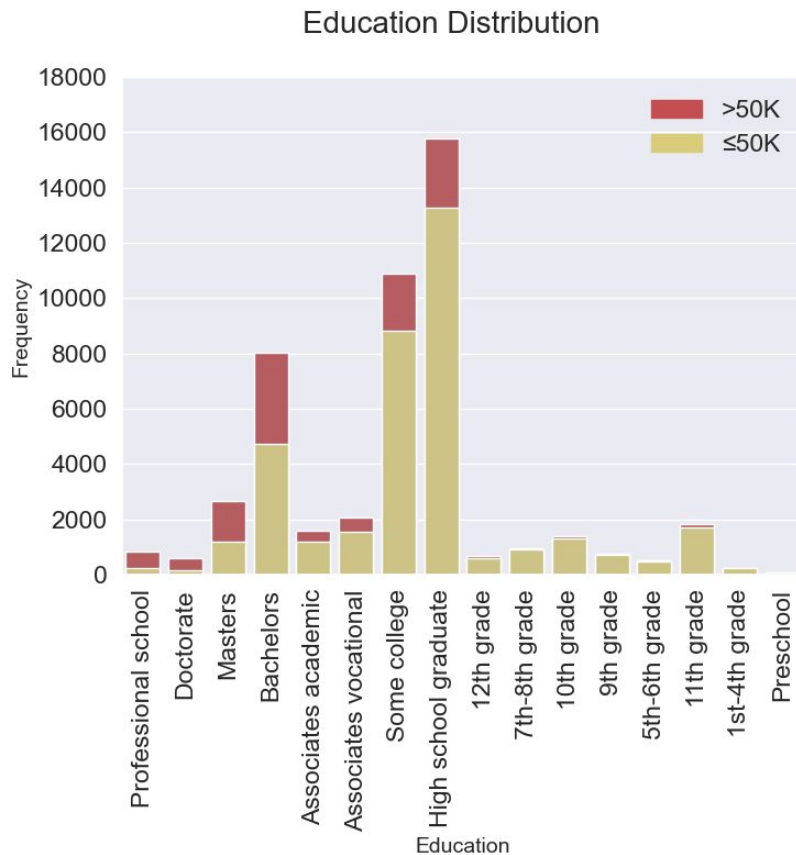
# Age Group Distribution



# Age Group Per Education Distribution

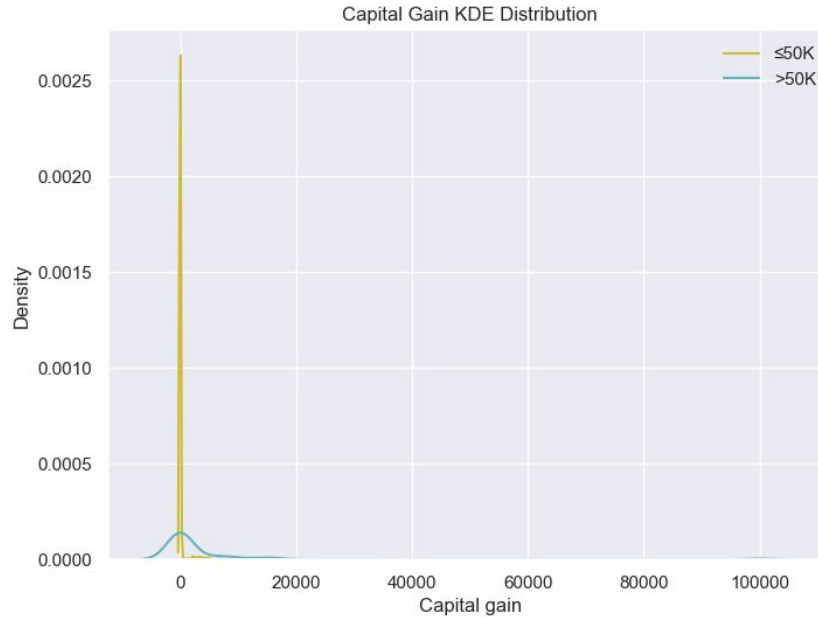


# Education Distribution



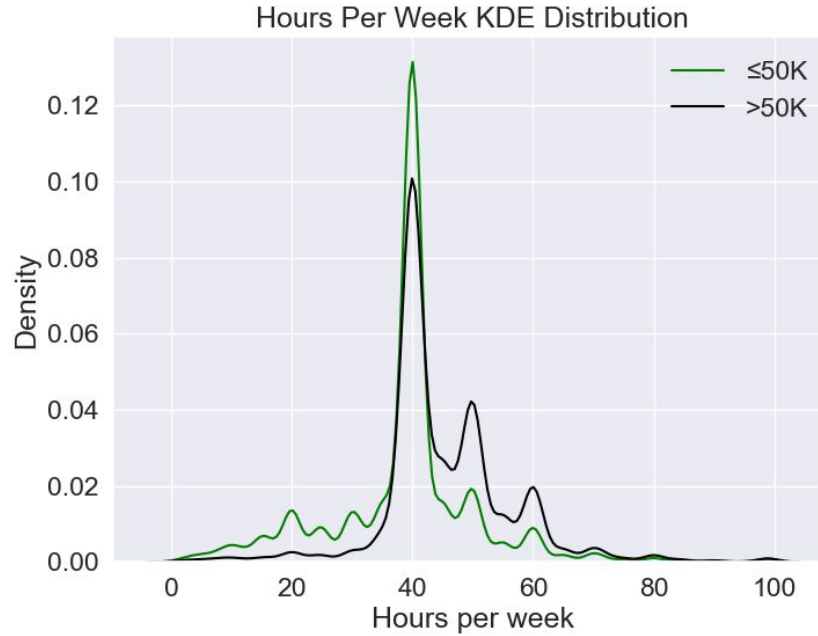
# Capital Gain KDE Distribution

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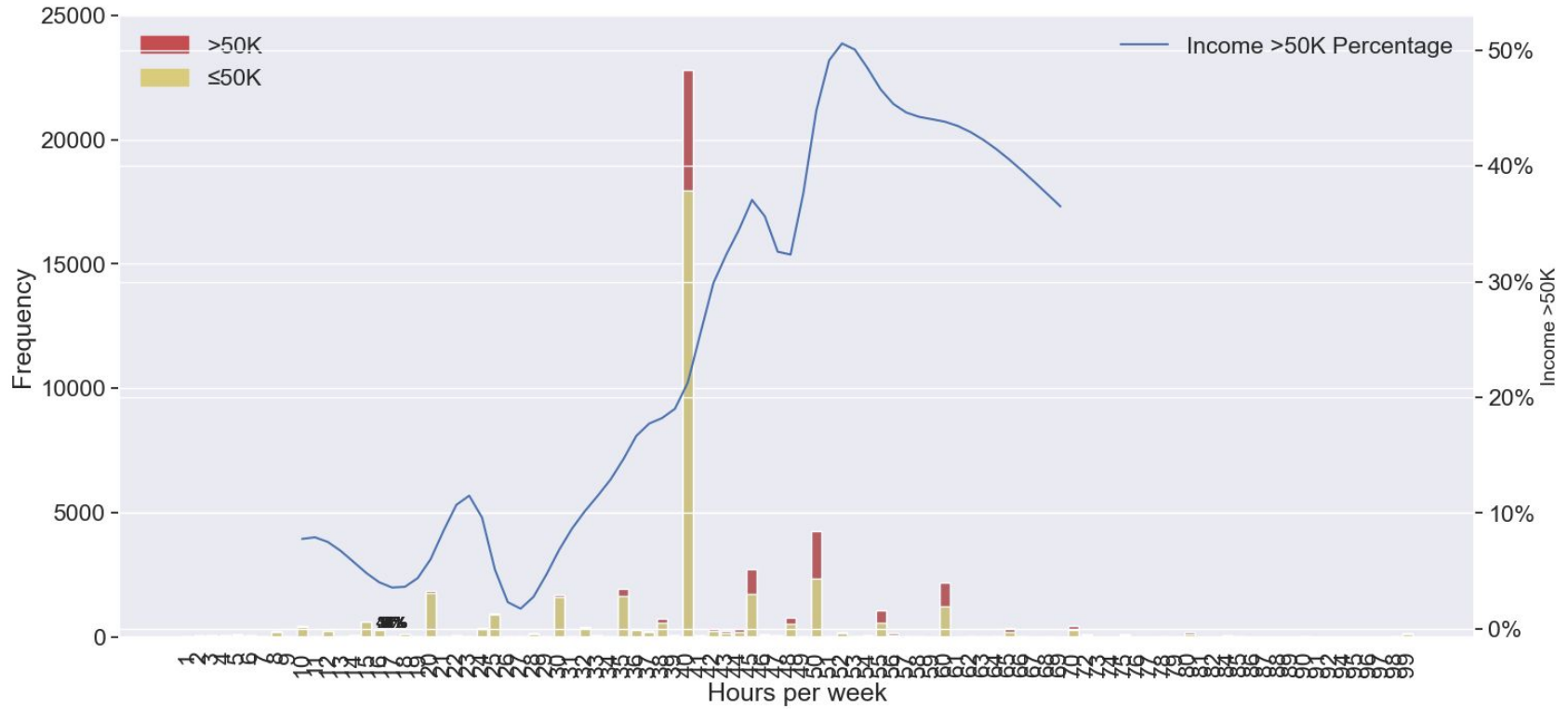
# Hours Per Week KDE Distribution

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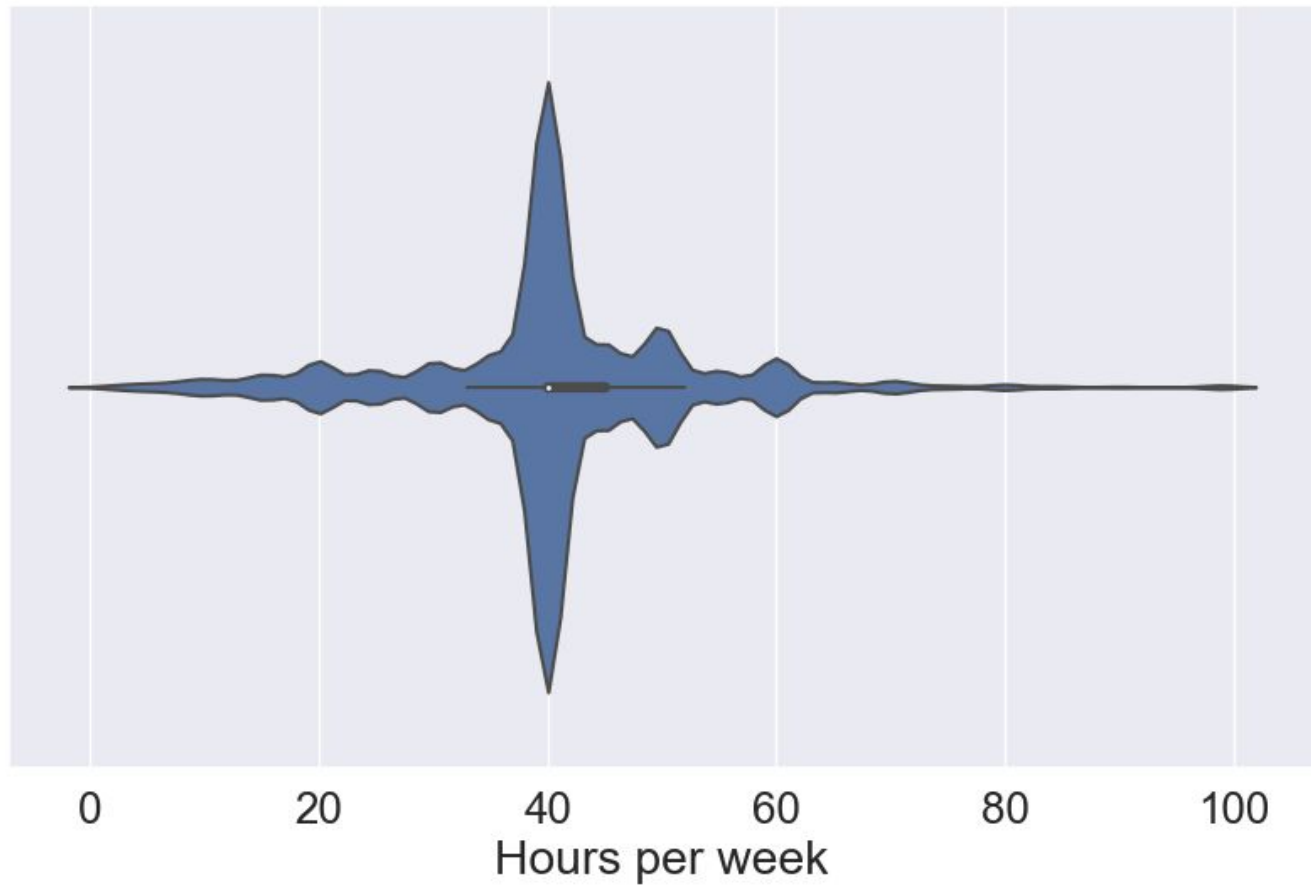




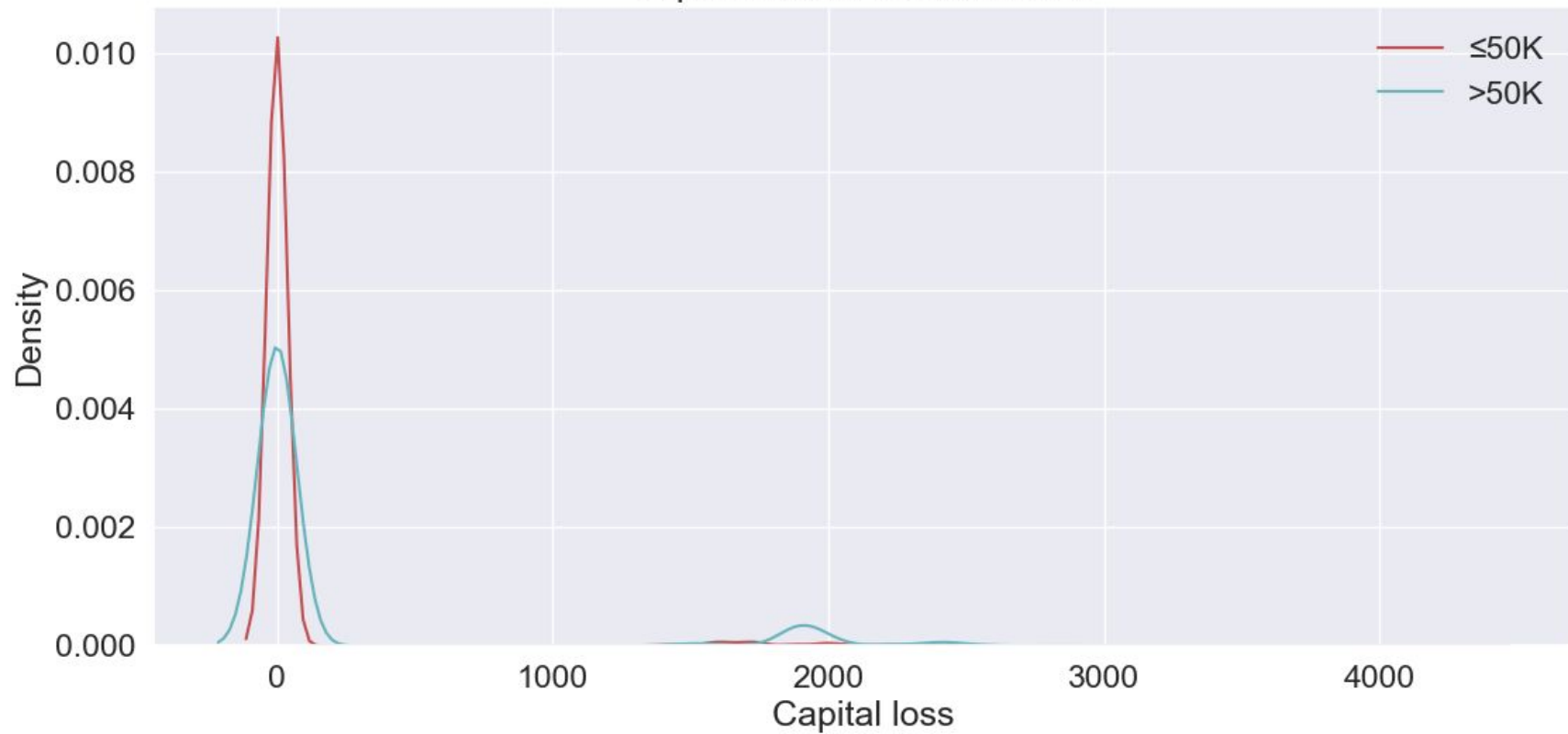
Hours Per Week Distribution and Income >50K Percentage

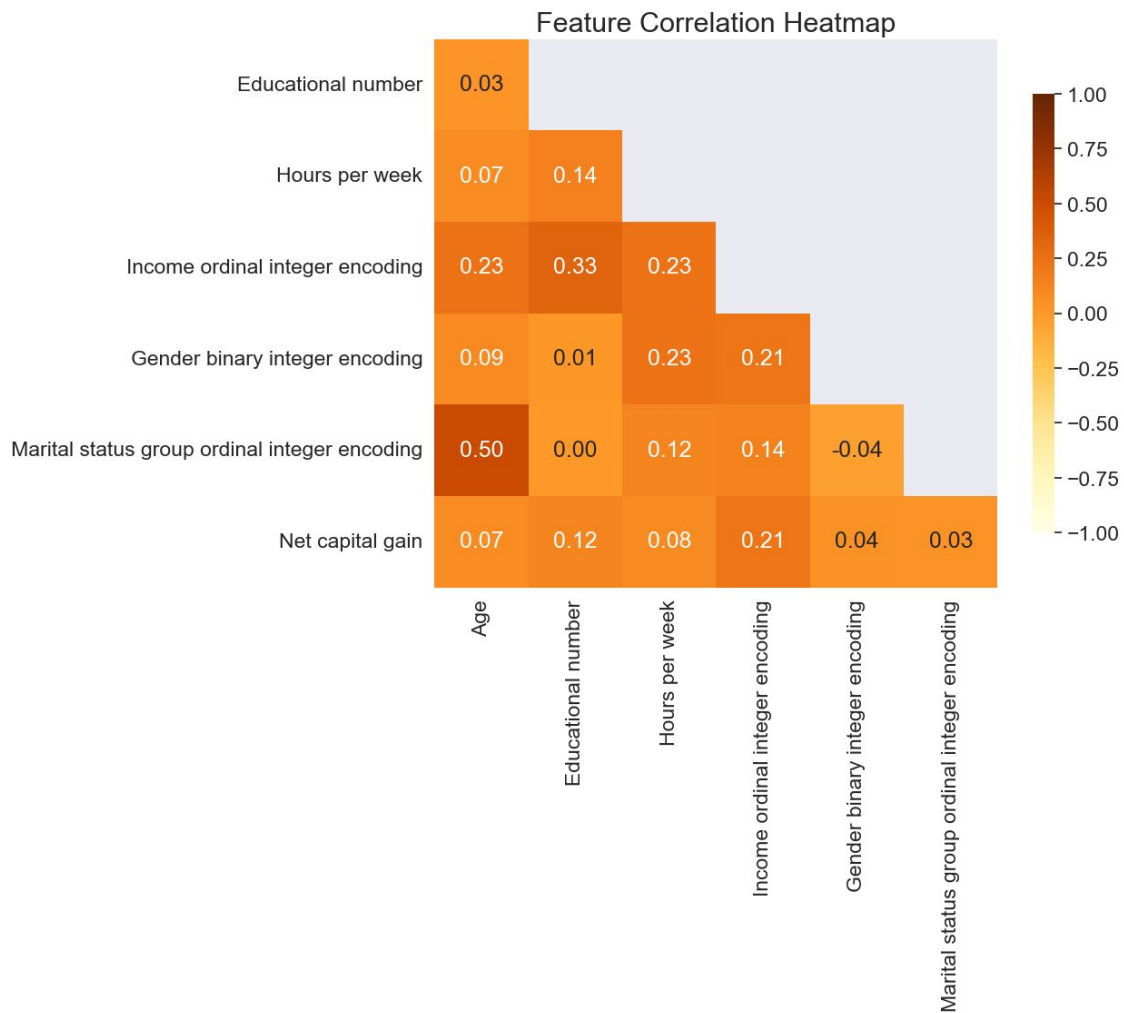


Hours Per Week Violin Distribution



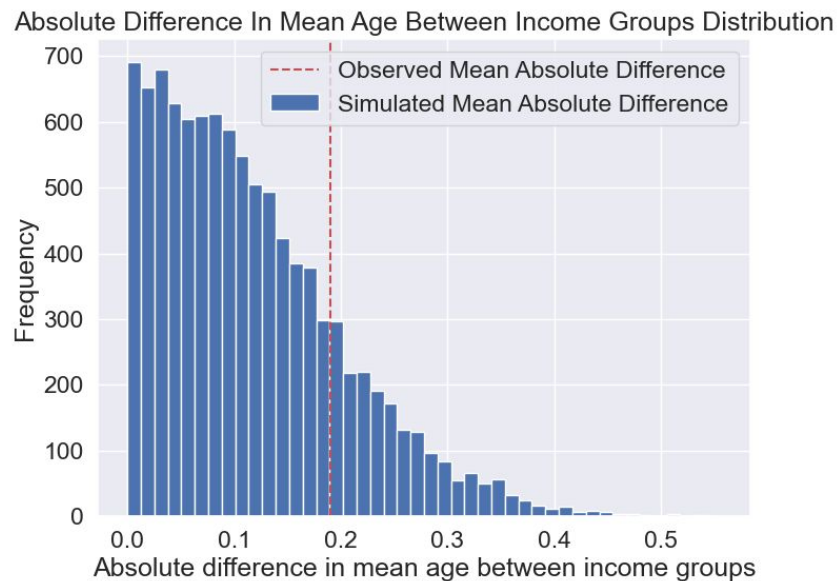
Capital Loss KDE Distribution





# Hypothesis Test: Permutation Test

- **Null hypothesis:** The observed difference in the mean age of  $\leq 50K$  income and  $>50K$  income individuals is due to chance (and thus not due to income bracket).
- **Alternate hypothesis:** The observed difference in the mean age of  $\leq 50K$  income and  $>50K$  income individuals is not due to chance (and is actually due to income bracket).
- **Finding:** We reject the null hypothesis. Using a significance level of 5%, the number of absolute differences greater than the observed absolute difference is 18.92% (i.e.  $>5\%$ ).



# Conclusion

- There is a skew for the number of individuals making  $>50K$  compared to  $\leq 50K$  in the dataset at 1:3 ratio.
- The top correlations with income bracket were education, age, and hours worked per week at 33%, 23%, and 23% respectively.

# Appendix