

WELCOME!

HOW JETBRAINS BUILDS THE PRODUCTS USERS LOVE

EUGENE TOPOROV, MARKETING LEAD

HOW JETBRAINS BUILDS THE PRODUCTS **USERS LOVE**



Hanneli Tavante

@hannelita

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Hey [@jetbrains](#) it's time to build a powerful tool the way you always do to kill things like Matlab forever. Plz. Yours truly, with love, me.

3:20 AM - 28 Jul 2015



Brittany

@CompChimera

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[@software_monk](#) [@pycharm](#) [@jetbrains](#) I agree! I'm kind of in love with clion

12:28 AM - 19 Jul 2015



Aaron Crowder

@CrowderSoup

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[@resharper](#) [@jetbrains](#) You guys def make great products. I LOVE [@pycharm](#) tbh.

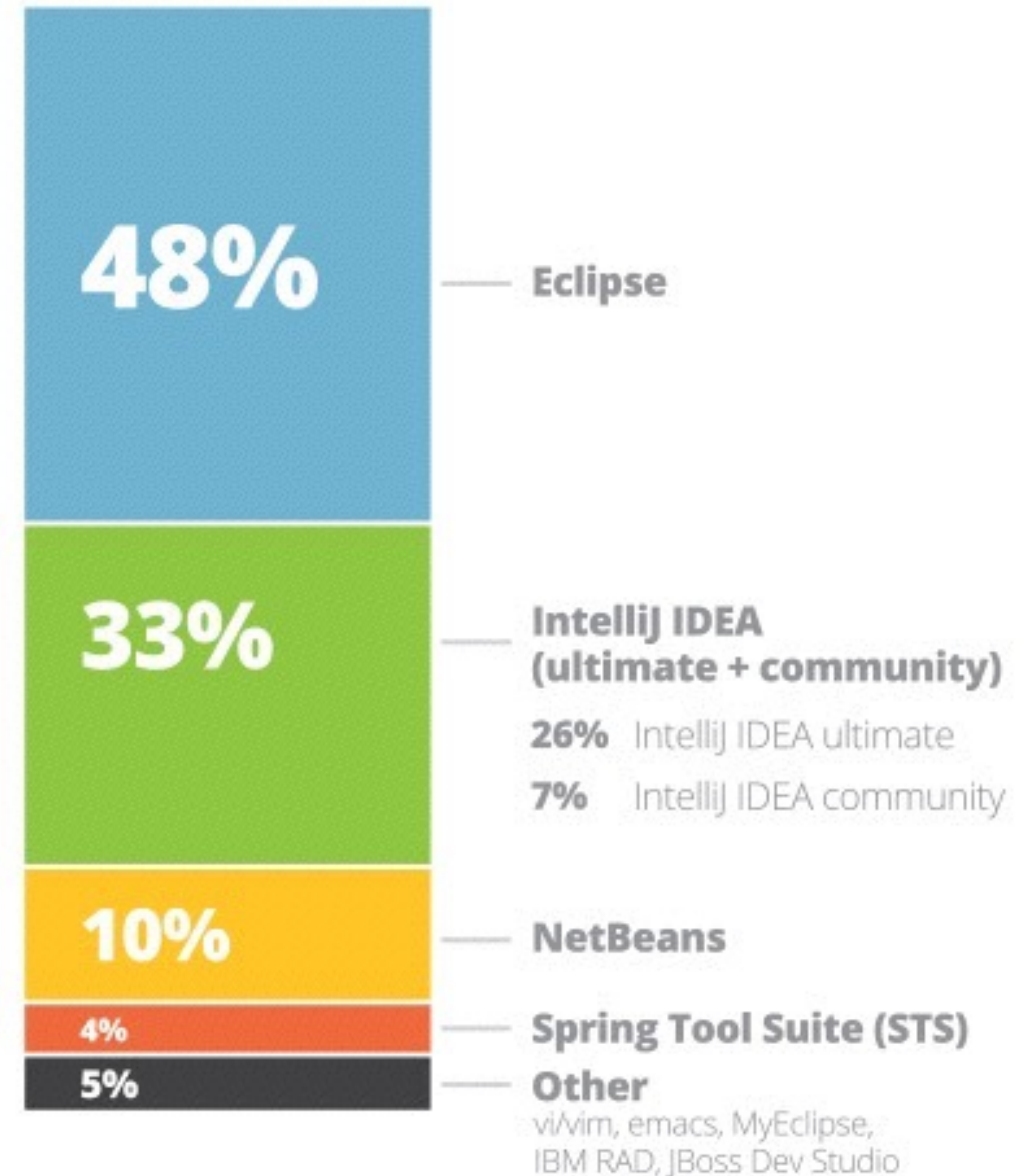
9:54 PM - 23 Jul 2015

THEY LOVE US!

JAVA IDE MARKET

BY ZERO TURNAROUND

IDE used most often



Which IDE would you rather use or test for development?

49%

IntelliJ IDEA
(ultimate + community)

51%

Any Other IDE

PROVE OF LOVE

EVEN DESIRE

HOW JETBRAINS BUILDS THE PRODUCTS **USERS LOVE**

**WHAT WE CREATE
IS DEFINED BY
HOW WE WORK**

**HOW WE WORK
IS DEFINED BY
WHO WE ARE**

WHO WE ARE



HOW WE WORK



HOW WE WORK



“Removing barriers” by Hadi Hariri

“... At JetBrains a lot of these barriers don't exist. But not having barriers isn't always easy. In fact you cannot just break them all down and think everything will just work...”

vimeo.com/131644347

CULTURE

“Culture is simply a shared way of doing something with passion.”

– *Brian Chesky (Airbnb)*

“If you break the culture, you break the machine that creates your products.”

– *Brian Chesky (Airbnb)*

THANKS!