



CYBERSECURITY:

TECHNOLOGY, APPLICATION, AND POLICY

Advancing Cybersecurity: Management, Strategy and Organizational Issues

Module 5



PROFESSIONAL
EDUCATION



MIT COMPUTER SCIENCE AND ARTIFICIAL INTELLIGENCE LABORATORY

Advancing Cybersecurity: Management, Strategy and Organizational Issues

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TOPICS FOR TODAY

■ Cybersecurity is Important

Not a surprise

■ Thinking about Vulnerabilities: Friends and Enemies?

Understanding white hats and black hats

The vulnerability ecosystem

Bug bounty programs

The white hat workforce

■ Making Things Better: A Systems View of Cybersecurity

Reducing vulnerabilities: Playing better defense

Examining metrics and ROI

■ Management and Governance of Cybersecurity

Education

Cybersecurity frameworks

Instructions on a simulation(separate module)



FILLING IMPORTANT NEED FOR IMPROVED SECURITY OF CRITICAL INFRASTRUCTURE

- **Security of conventional information systems is recognized as important ...**
 - But still not fully effective (e.g., Target, Sony, HSBC, US OPM, etc.)
- **Security of our Cyber-Physical Infrastructure and IoT ...**
 - E.g., computer controlled utilities, home sensors, oil & gas sites, chemical, water, financial services, autonomous vehicles, telecom, infrastructure, etc.
- ... is even more important, but much less research has been done.**
- **Most research focused on improving hardware and software**
 - Helpful, but ...
 - Majority of events (estimates 70-80%) are aided or abetted by insiders
- **Need to address managerial, organizational, and strategic aspects of cybersecurity**



CYBERSECURITY IS IMPORTANT TO EVERYONE

- **White House Executive Order:** “... cyber threat to critical infrastructure continues to grow and represents one of the most serious national security challenges we must confront ...”
 - **\$19B proposed in FY2017 budget for Cybersecurity**
- **U.S. Secretary of Energy Ernest Moniz:** “... nation's oil and gas industry ... cyber threats continue to increase in frequency and sophistication ...”
 - **December 2015 attack on Ukrainian electric distribution**
- **SEC Commissioner Luis A. Aguilar** warned that “... boards that choose to ignore, or minimize the importance of cybersecurity oversight responsibility, do so at their own peril ...”



THINKING ABOUT VULNERABILITIES: FRIENDS AND ENEMIES?

- UNDERSTANDING WHITE HATS AND BLACK HATS**
- THE VULNERABILITY ECOSYSTEM**



VULNERABILITIES AND SECURITY

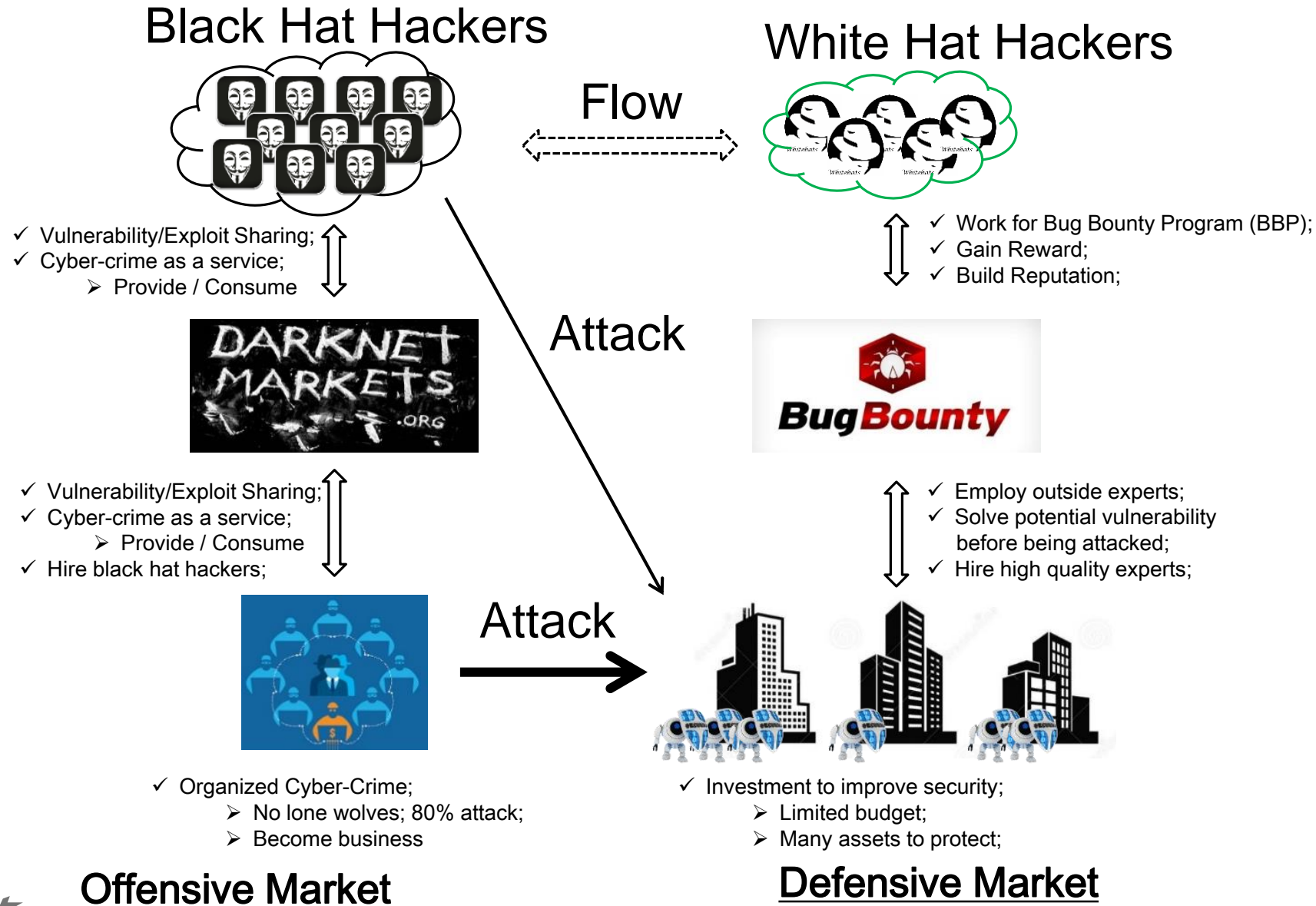




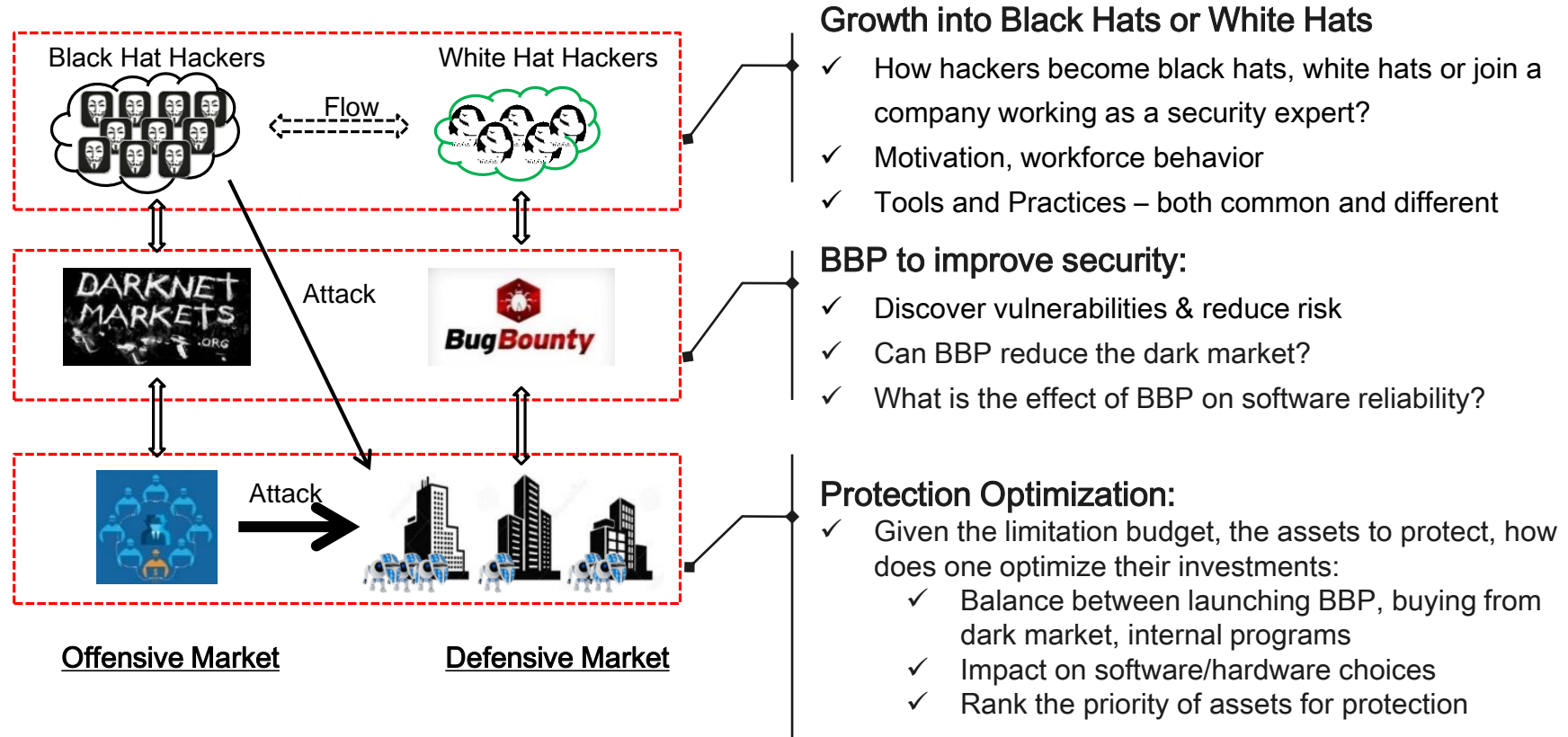
ALL VULNERABILITIES ARE NOT THE SAME: A TOPOLOGY

Vulnerability Characteristics	Quantity of Vulnerabilities	➤ Scarce - Numerous
	Priority of Vulnerability	➤ Critical – Low Acceptable Risk
	Likelihood of Vulnerability Rediscovery	➤ Low - High
Patching Dynamics	Technical Difficulty of Remediation	➤ Easy - Hard to Fix
	Logistical Difficulty of Remediation	➤ Easy - Hard to Access
	Discovered /Patch Available	➤ Yes/Yes Yes/No No/No
Market Dynamics	Third Party Market for Vulnerability	➤ Offensive, Defensive, Mixed, Etc.
	Market Size	➤ Small - Large
	Bug Bounty Program	➤ Yes, No
Human Dynamics	Attackers	➤ Criminals, States, Patriots, Etc.
	Researcher Pool	➤ Small - Large
	Attacker Motivation	➤ Political, Financial, Reputational

Overview of Offensive and Defensive Markets



What Issues Can we Address by Examining these Markets?





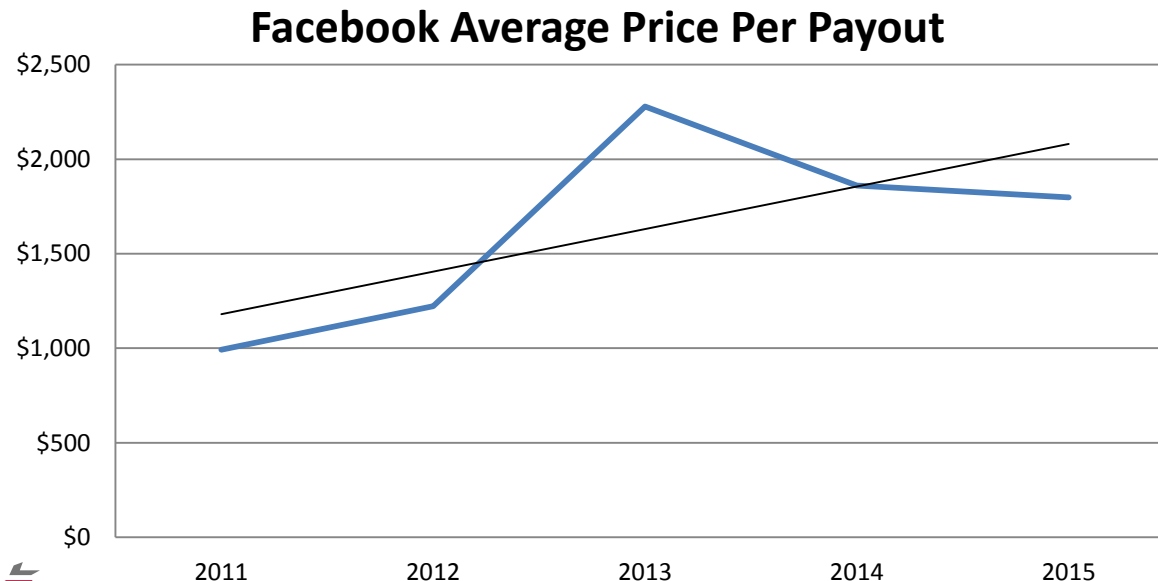
THINKING ABOUT VULNERABILITIES: FRIENDS AND ENEMIES?

-BUG BOUNTY PROGRAMS

THE NEW SECURITY WORKFORCE: BUG BOUNTY PROGRAMS



- Over 250 firms offer bug bounty programs (e.g., Google, Facebook, Yahoo)
- Facebook has had over \$3.5 million in payouts (2015)
- HackerOne has had over \$4 million in payouts since inception (2015)
- Private bug bounty programs (e.g., LinkedIn, Apple)
- Many bugs are bountied for charity or recognition
- Represents “defensive capability” of over 25,000 security researchers
- Provides some insight into “offensive capability”





Hack the Pentagon

The first U.S. Government commercial bug bounty program.

www.defense.gov · [@DeptofDefense](#)

[Policy](#)[Thanks](#)

Thank you for your interest in HackerOne's Department of Defense (DoD) "Hack the Pentagon" pilot--the first ever U.S. Government commercial Bug Bounty program. This was an effort for the Government to explore new approaches to its cybersecurity challenges, and evolve to adopt the best practices used by the most successful and secure software companies in the world, the DoD can ensure U.S. systems and warfighters are as secure as possible.

The Hack the Pentagon Bug Bounty Pilot ran from Monday, April 18, 2016 to Thursday, May 12, 2016.

We appreciate the efforts of all of the participants, especially those who submitted valid issues. A list of successful participants can be found on the Thanks page above.

Program Overview Statistics

- Total registered participants: 1,410
- Total reports submitted: 1,189
- Unique valid reports: 138
- Average bounty amount: \$588
- Total bounties paid: \$71,200

The most common vulnerability type reported was Cross-Site Scripting (XSS), followed by Information Disclosure and Cross-Site Request Forgery (CSRF).

The most severe vulnerability submitted and the highest awarded was a SQL Injection.

Hackers thanked (157)



[mlitchfield](#)

Reputation: 461



[m0arcatz](#)

Reputation: 303



[popeax](#)

Reputation: 180



[hogarth45](#)

Reputation: 125



[craigarendt](#)

Reputation: 107

[All Hackers](#) >

Hack the Pentagon Bug Bounty Program: Does it Make a Difference?



“Already a staple for companies such as Google and Facebook, the bug bounty program – which pays friendly hackers to do the sorts of things that recreational hackers might do for fun, and that criminals like to do for far more nefarious purposes – **was so successful that Pentagon officials say that they are considering another bug bounty program for later this year. Other federal agencies, they add, would do well to follow their lead.**”

And that saves the Pentagon money – **the bug bounty pilot program cost \$150,000.**

“It’s not a small sum but if we had gone through the normal process of hiring an outside firm to do a security audit and vulnerability assessment, which is what we usually do, it would have cost us over \$1 million,” said **Defense Secretary Ash Carter.**

The **DOD paid \$5 million over three years to one vendor, which found less than 10 vulnerabilities.**

In total, **1,400** eligible ethical hackers – otherwise known as “white hats” – were invited to take part in the program, and more than 250 of them found and submitted at least one vulnerability. Of these, **138** were found to be “legitimate, unique, and eligible for a bounty,” said Secretary Carter.

Equally important, by allowing outside hackers to find holes and vulnerabilities, **it frees up the US military’s own cyberspecialists “to spend more time fixing them than finding them.”** Carter added. “The pilot showed us one way to streamline what we do to defend out networks and correct vulnerabilities more quickly.”



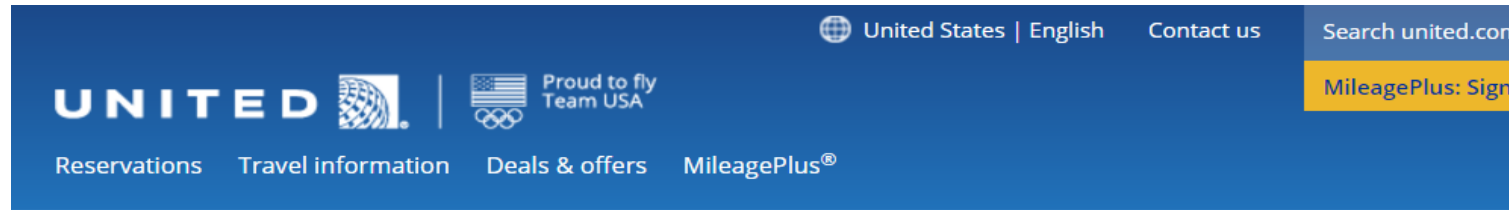
GM embraces white-hat hackers with public vulnerability disclosure program

First major automaker (aside from Tesla) to issue guidelines promising not to sue researchers.

On January 5, General Motors quietly flipped the switch on Detroit's first public security vulnerability disclosure program, launched in partnership with the bug bounty and disclosure portal provider HackerOne. General Motors Chief Cybersecurity Officer Jeff Massimilla told Ars the new portal was a first step in creating relationships with outside security researchers and increasing the speed with which GM discovers and addresses security issues.

"We very highly value third-party security research," Massimilla said. He explained that under the program, those third parties can reveal vulnerabilities they find with the guarantee that GM will work with them and not take legal action—as long as they follow the fairly straightforward guidelines posted on the program's portal.

[Arstechnica SEAN GALLAGHER - 1/8/2016, 10:44 AM](#)



[Home](#) > [Contact us](#) > **Bug Bounty Program**

United Airlines bug bounty program

At United, we take your safety, security and privacy seriously. We utilize best practices and are confident that our systems are secure. We are committed to protecting our customers' privacy and the personal data we receive from them, which is why we are offering a bug bounty program — the first of its kind within the airline industry. We believe that this program will further bolster our security and allow us to continue to provide excellent service. If you think you have discovered a potential security bug that affects our websites, apps and/or online portals, please let us know. If the submission meets our requirements, we'll gladly reward you for your time and effort.

Before reporting a security bug, please review the "[United Terms](#)." By participating in the bug bounty program, you agree to comply with these terms.

What is a bug bounty program?

A bug bounty program permits independent researchers to discover and report security issues that affect the confidentiality, integrity and/or availability of customer or company information and rewards them for being the first to discover a bug.

Eligibility requirements

To ensure that submissions and payouts are fair and relevant, the following eligibility requirements and guidelines apply to all researchers submitting bug reports:

- All bugs must be new discoveries. Award miles will be provided only to the first researcher who submits a particular security bug.
- The researcher must be a MileagePlus member in good standing. If you're not yet a member, [join the MileagePlus program now](#).
- The researcher must not reside in a country currently on a United States sanctions list.
- The researcher submitting the bug must not be an employee of United Airlines, any Star Alliance™ member airline or any other partner airline, or a family member or household member of an employee of United Airlines or any partner

<https://www.united.com/web/en-US/content/Contact/bugbounty.aspx>



United Airlines waits 6 months to patch critical flaw submitted to bug bounty program

It took six months after submitting a critical flaw to United Airlines bug bounty program, and a threat of public disclosure, before the serious vulnerability was patched.

A security researcher found and reported a critical vulnerability to United Airlines that could allow an attacker to “completely manage any aspect of a flight reservation using United’s website.” He claims United Airlines, which announced a bug bounty program about six months ago, didn’t deploy a fix for five months and only plugged the holes after he threatened to publicly disclose the unpatched vulnerability.

...

Bug bounty programs are important for creating better security, but Westergren added, “Running one effectively is critical.” Although his “intention to publicly disclose the vulnerability appears to have pressured United to fix it,” he suspects “that the request for comment by media personnel ultimately forced them to take the necessary action.”



United launches bug bounty, but in-flight systems off limits

- How (and why) to launch a bug bounty program
- Extortion or fair trade? The value of bug bounties



MAKING THINGS BETTER: A SYSTEMS VIEW OF CYBERSECURITY

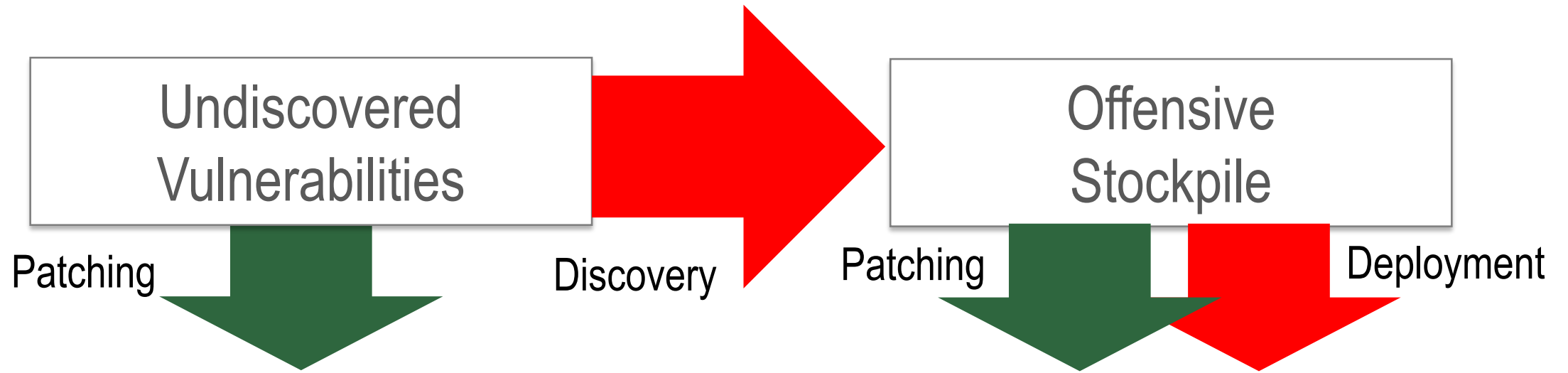
-REDUCING VULNERABILITIES: PLAYING BETTER DEFENSE

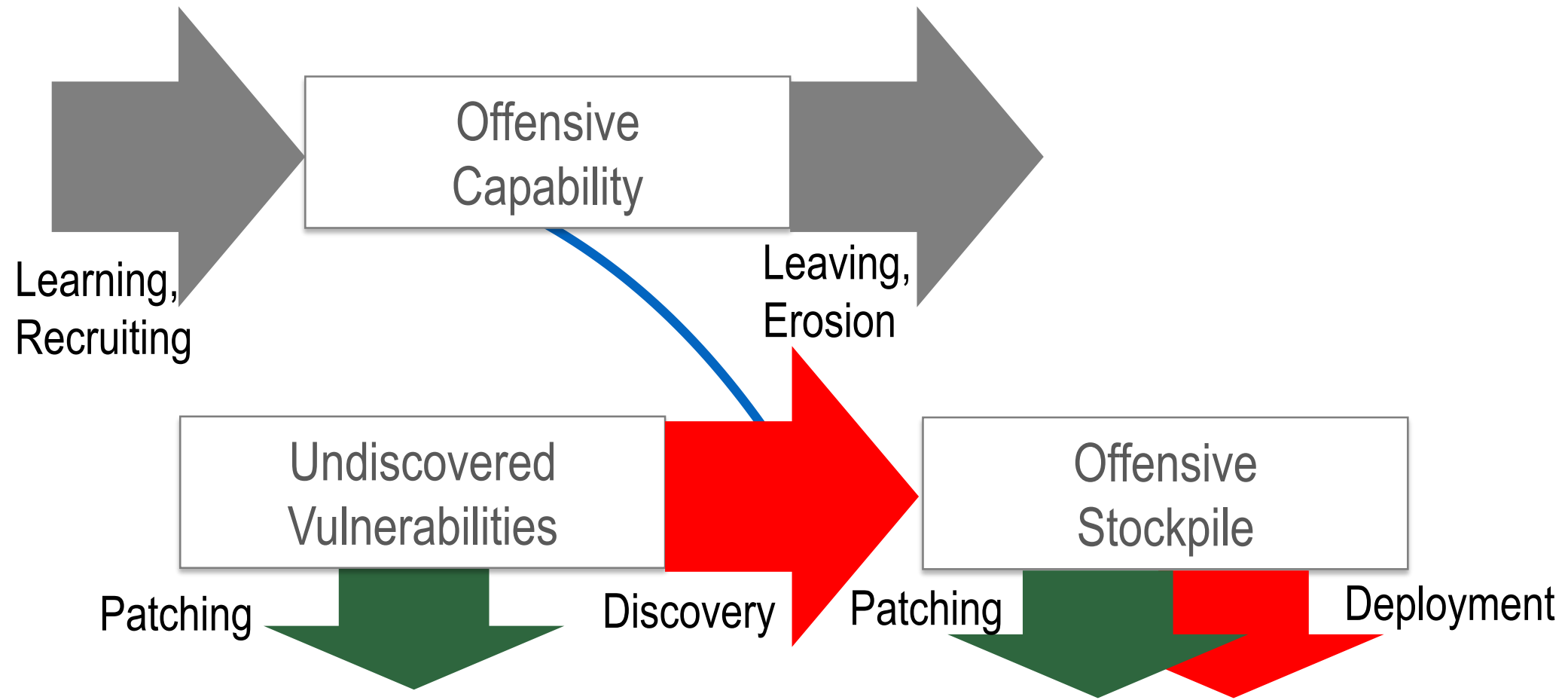


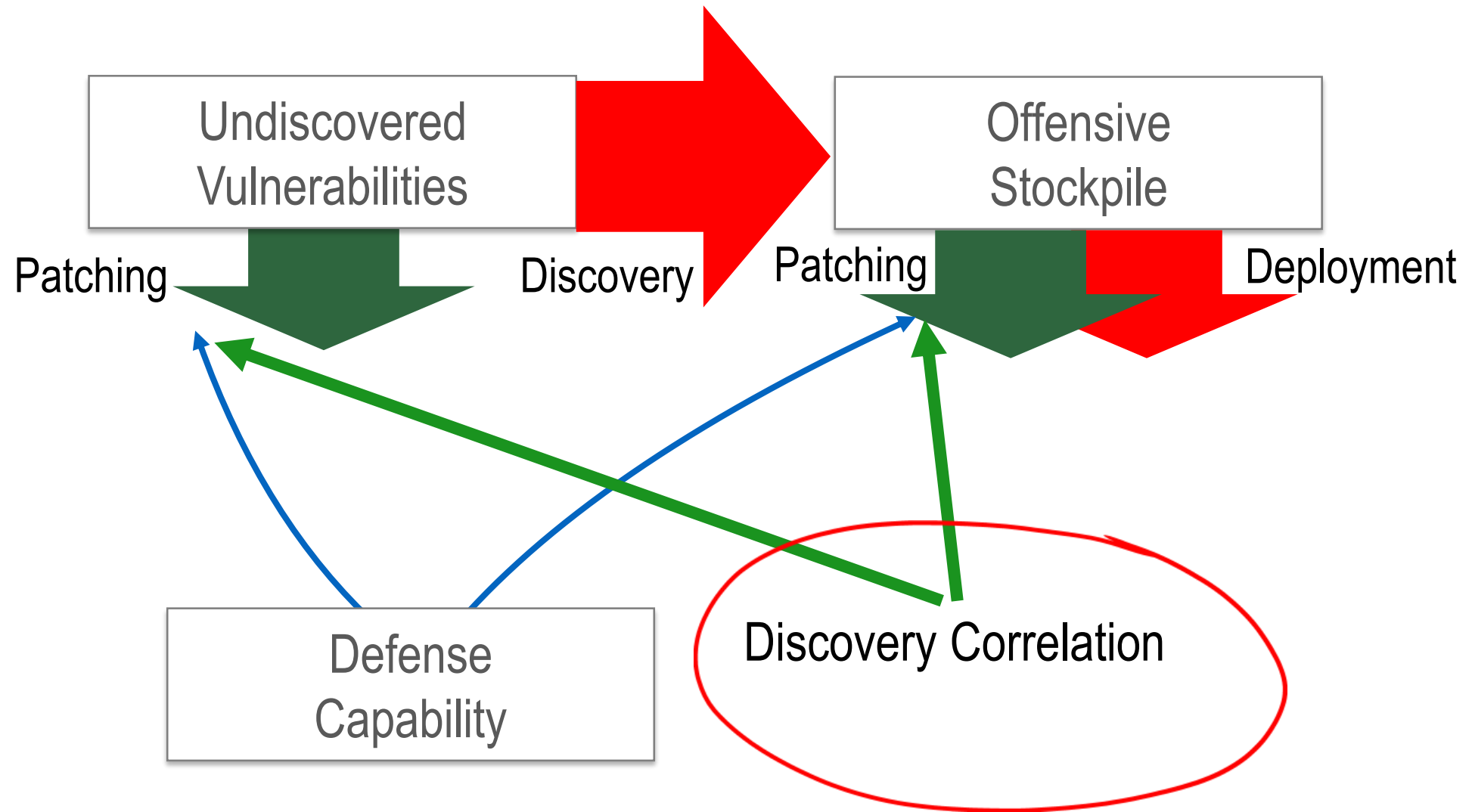
Undiscovered
Vulnerabilities

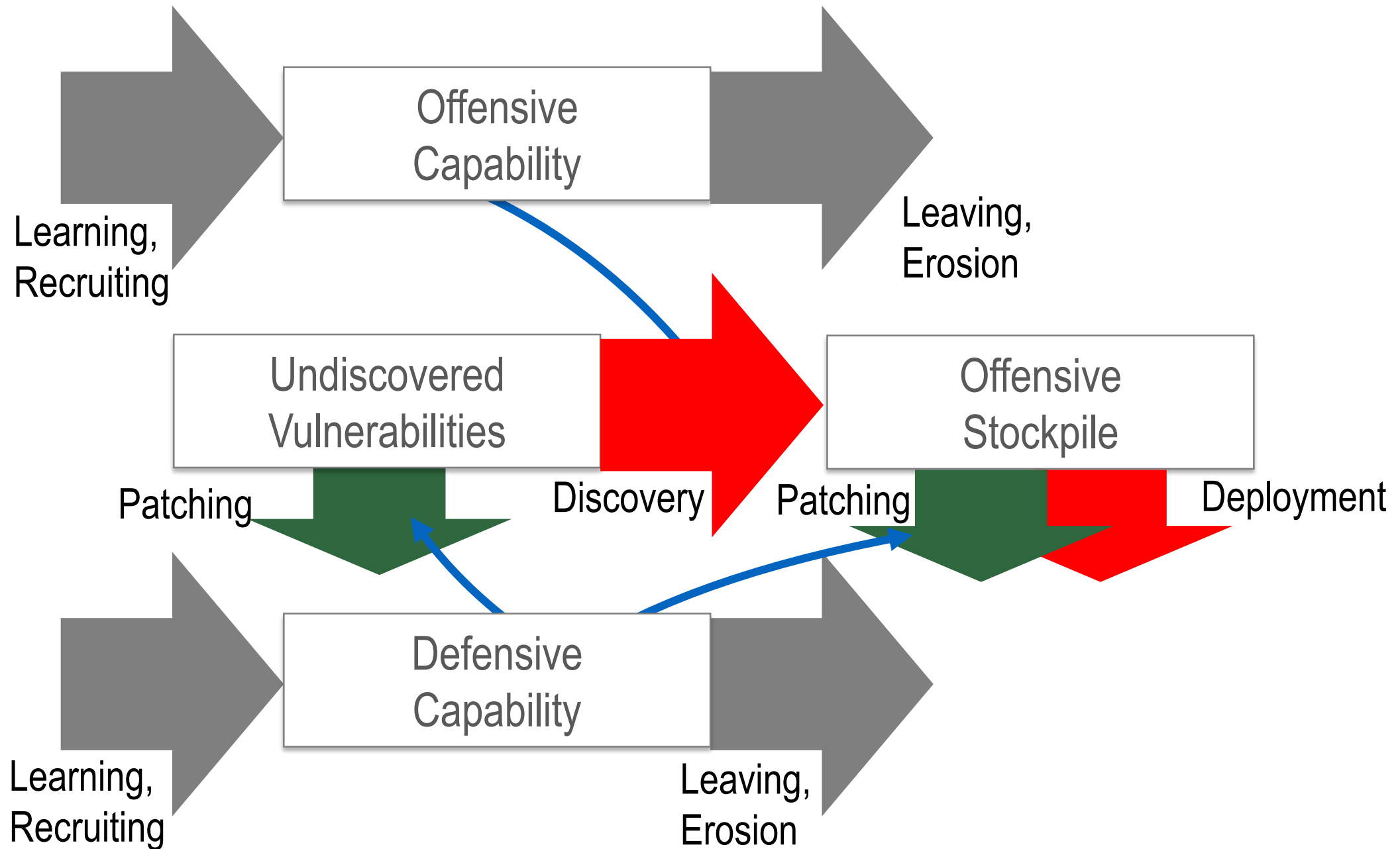
Patching



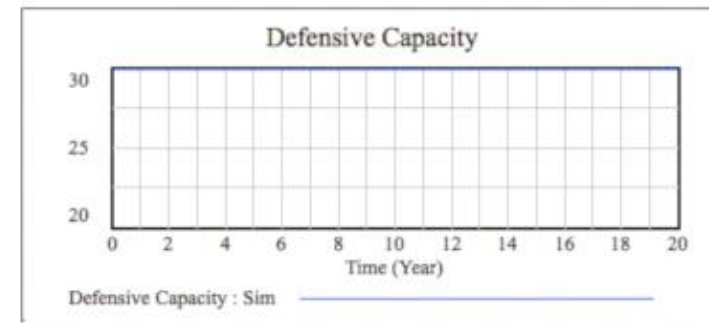
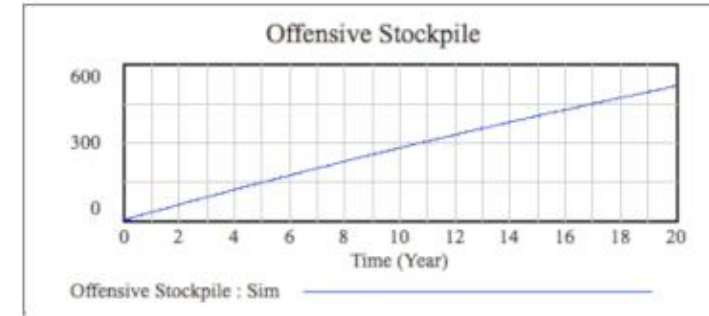
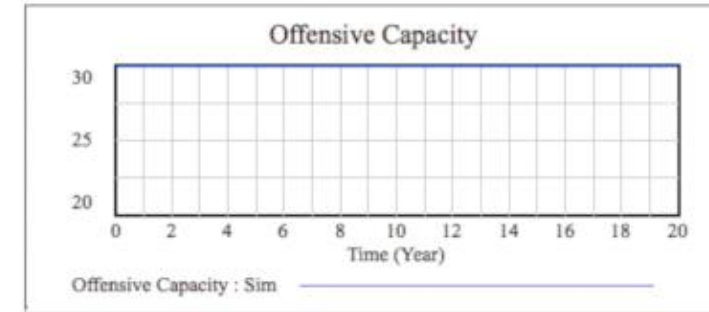
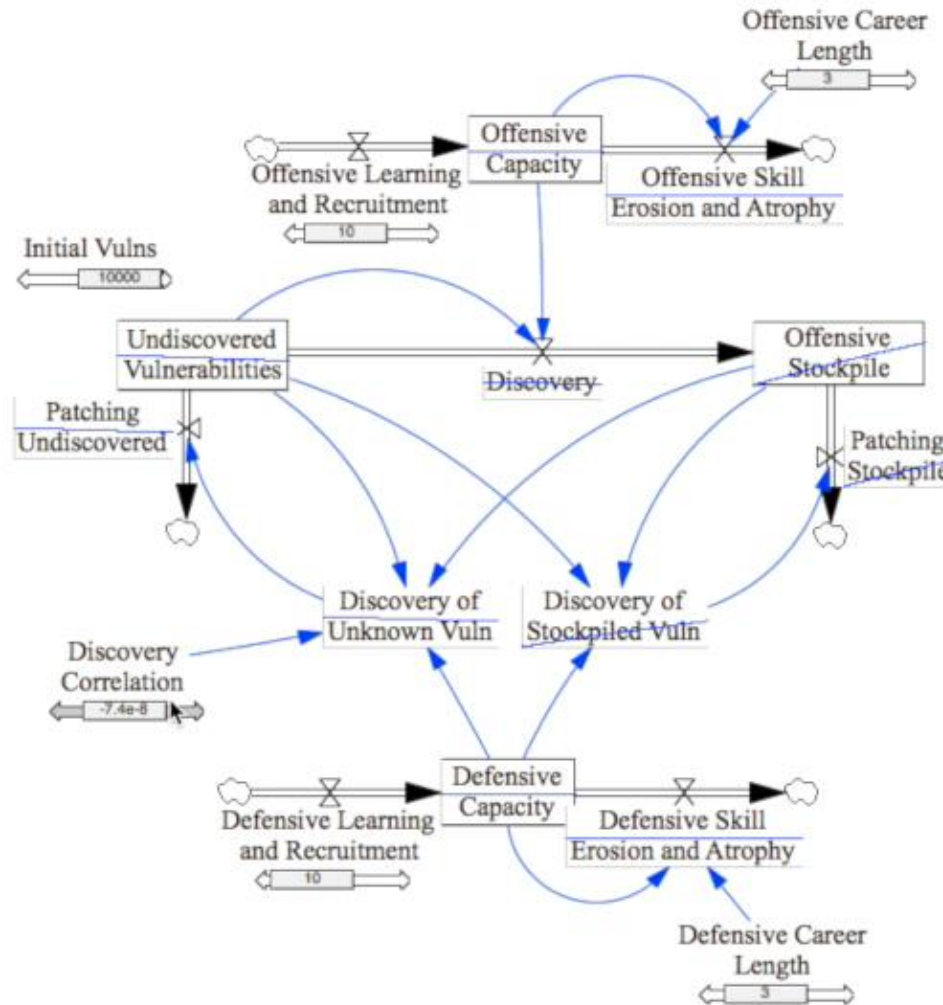








THE 0DAY MARKET SYSTEM DYNAMICS MODEL

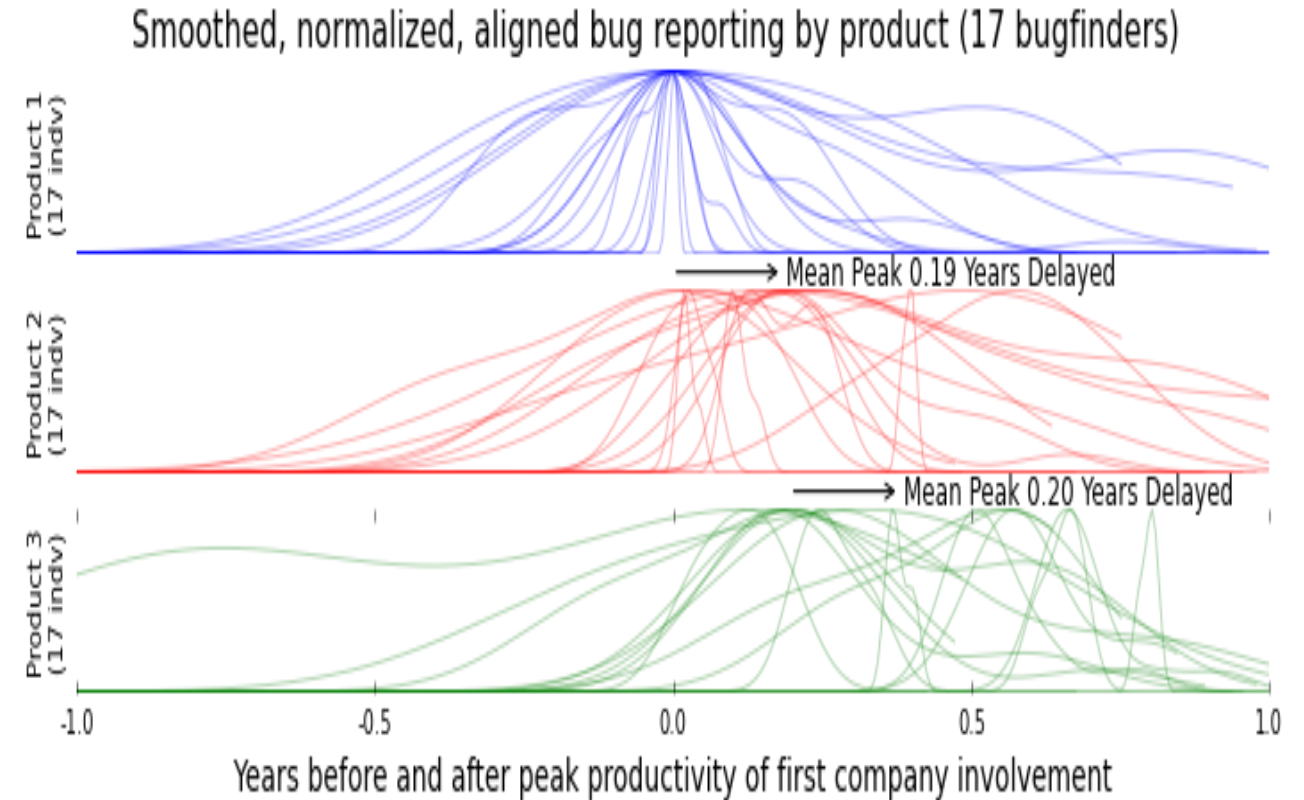
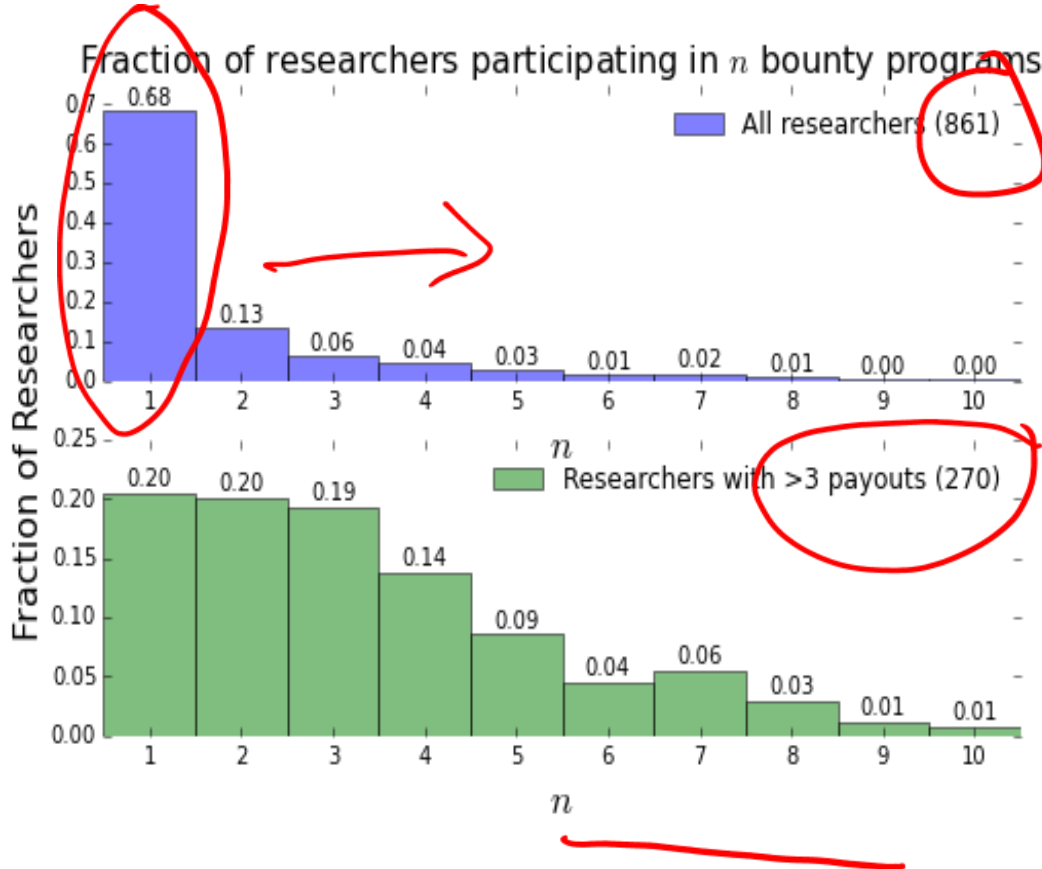




MAKING THINGS BETTER: A SYSTEMS VIEW OF CYBERSECURITY

-THE WHITE HAT WORKFORCE

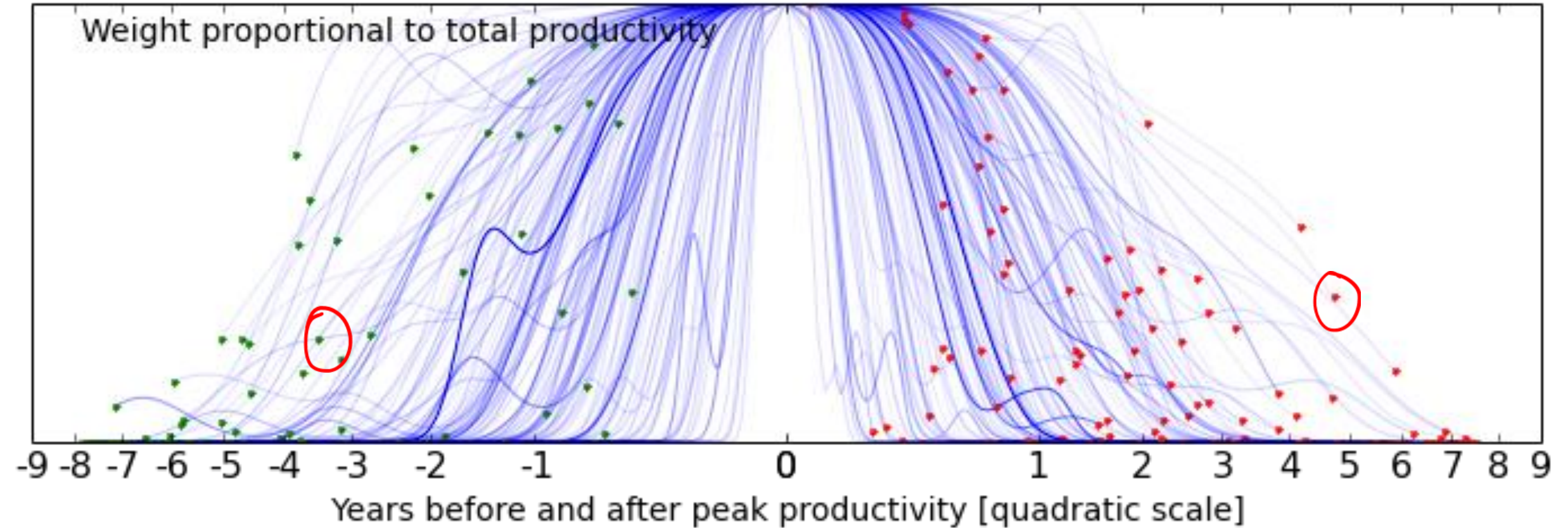
Defense Market Workforce : Bug Bounty Programs



The Defense Market Workforce: Career Lifespan

Smoothed, normalized, aligned bug reporting careers
of the top 180 MSFT bugfinders

Weight proportional to total productivity



Defense Market Workforce: Program Age vs. Career Lifespan

The influence of program age on average career length

20 finders
on chromium.org
(Age: 4.2 years)

Mean Career Span 1.25 Years
Mean Career STD 1.55 Years

15 finders
on corp.badoo.com
(Age: 2.5 years)

Mean Career Span 0.61 Years
Mean Career STD 0.88 Years

268 finders
on hackerone.com
(Age: 1.7 years)

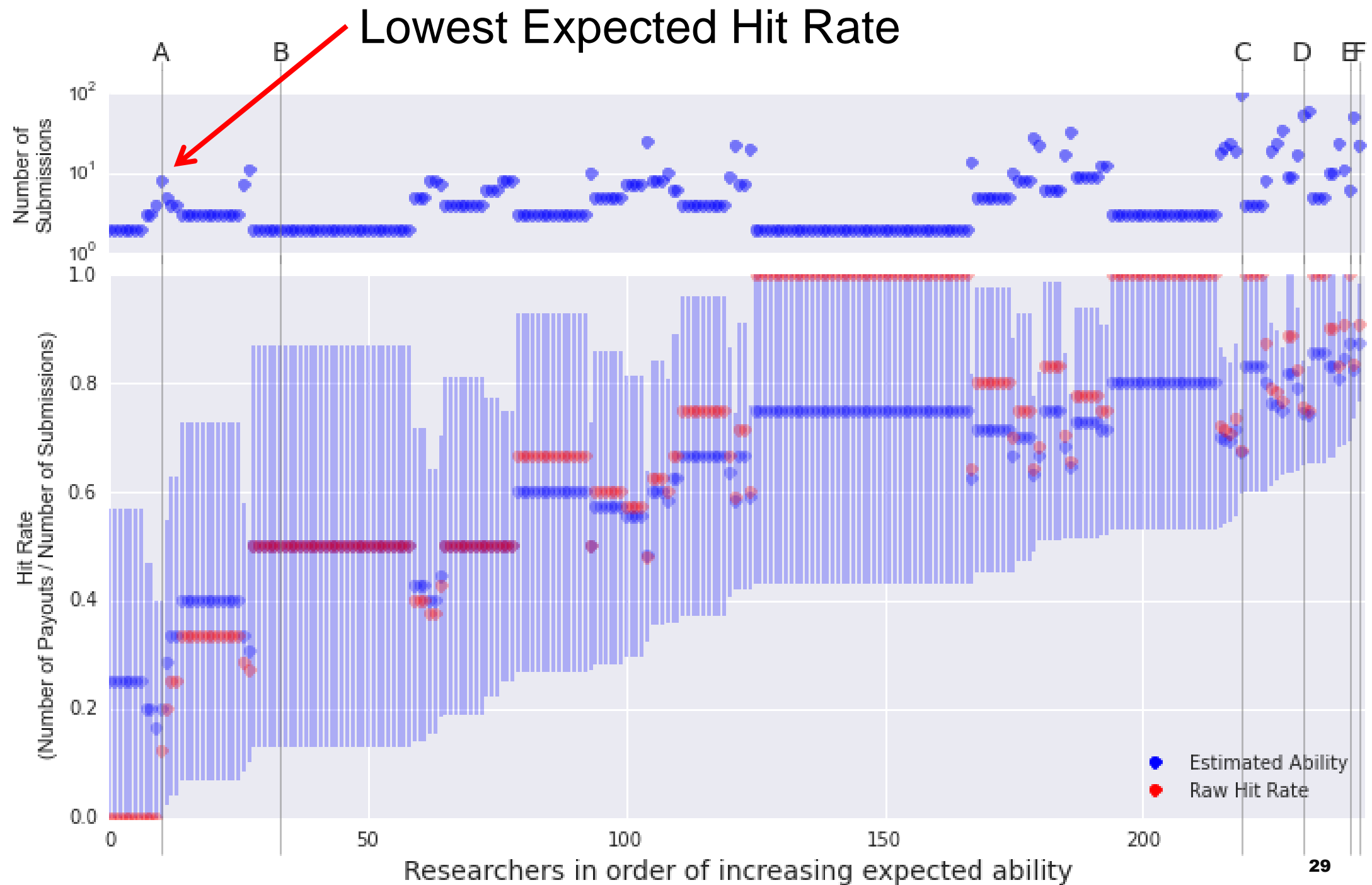
Mean Career Span 0.65 Years
Mean Career STD 0.89 Years

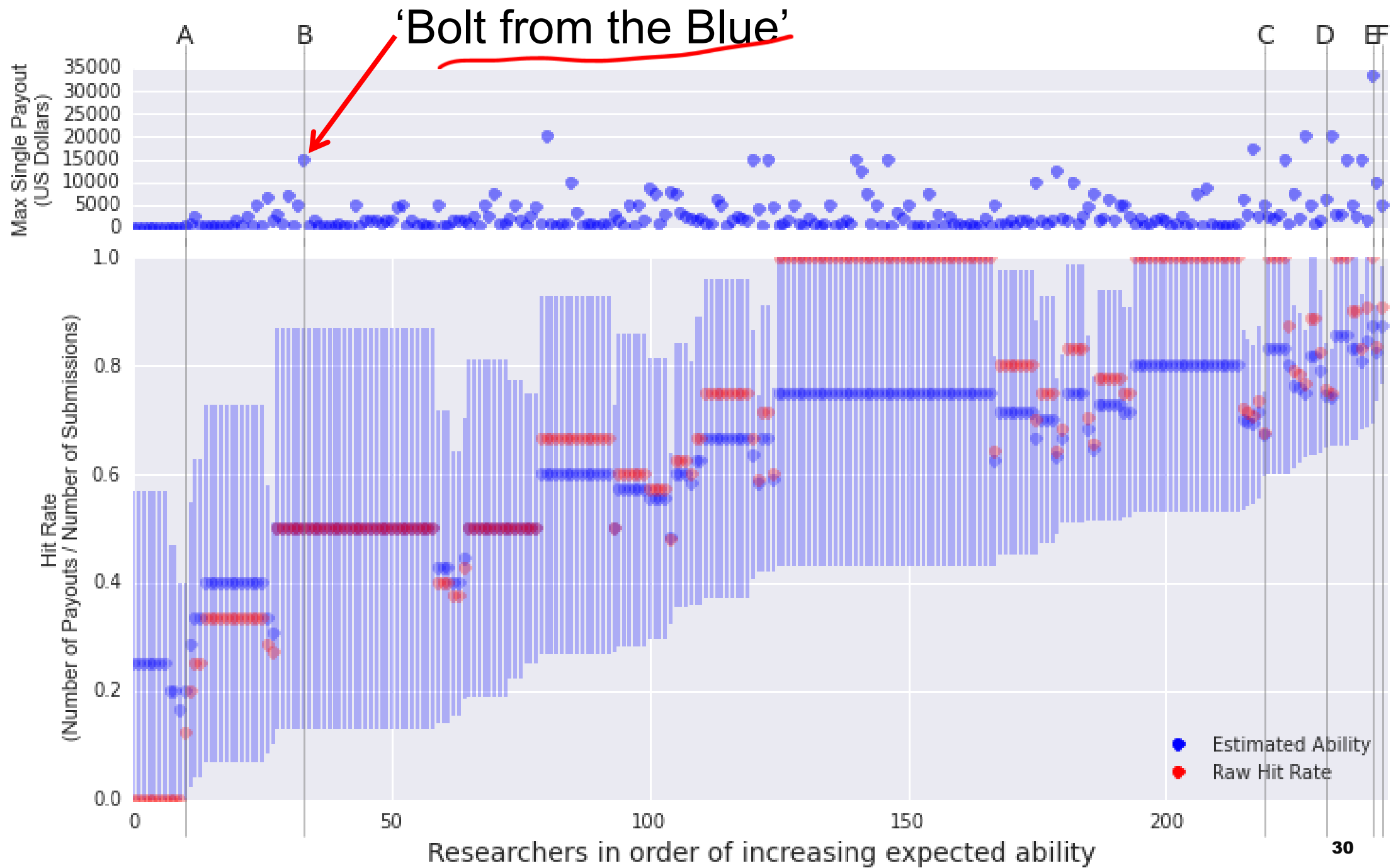
163 finders
on Facebook
(Age: 3.8 years)

Mean Career Span 1.12 Years
Mean Career STD 1.57 Years

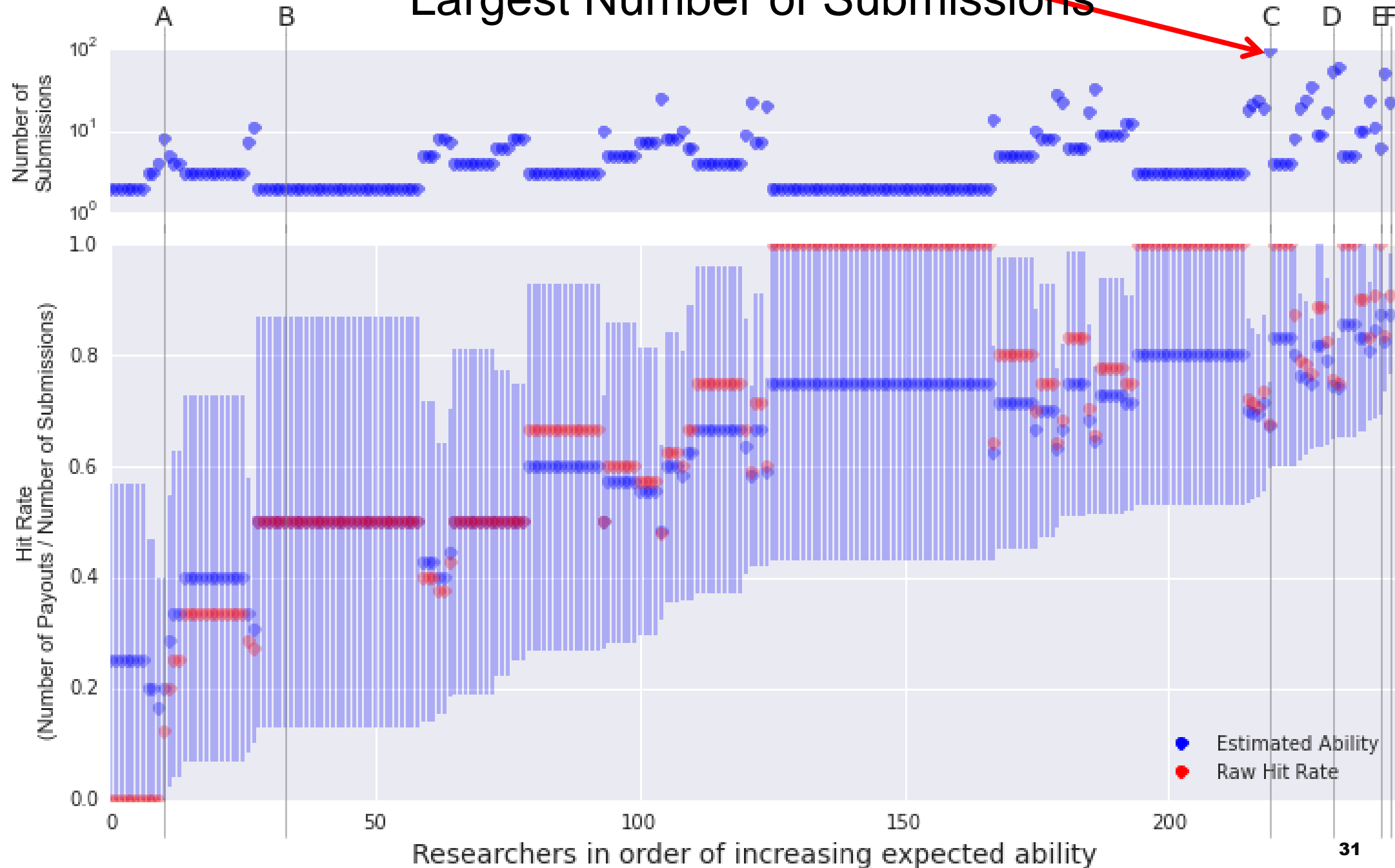
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Years before and after peak productivity [quadratic scale]

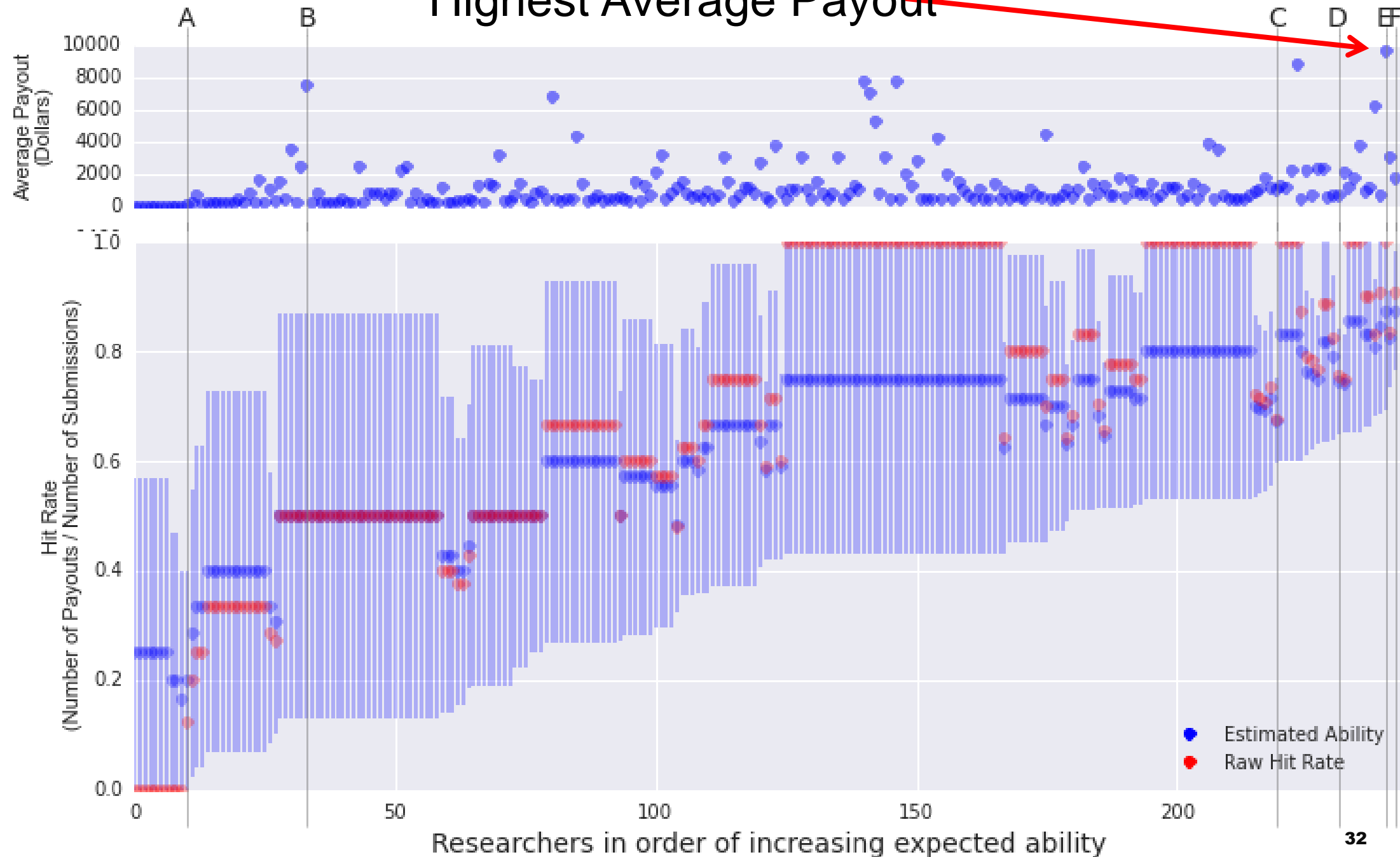




Largest Number of Submissions



Highest Average Payout





Insights from a Systems View

- Understanding the tools and techniques of finding vulnerabilities helps to improve security
- Creating incentives for tools and techniques for vulnerability discovery is a more efficient way for defenders to drain the offensive stockpile
- Bug bounties are effective way to help find vulnerabilities, especially in less mature software
- Understanding the researcher/hacker/security workforce will help with defense and offense
- All organizations can learn from bug bounty programs



MAKING THINGS BETTER: A SYSTEMS VIEW OF CYBERSECURITY

-EXAMINING METRICS AND ROI

The Dynamics of Cyber Threats and Security

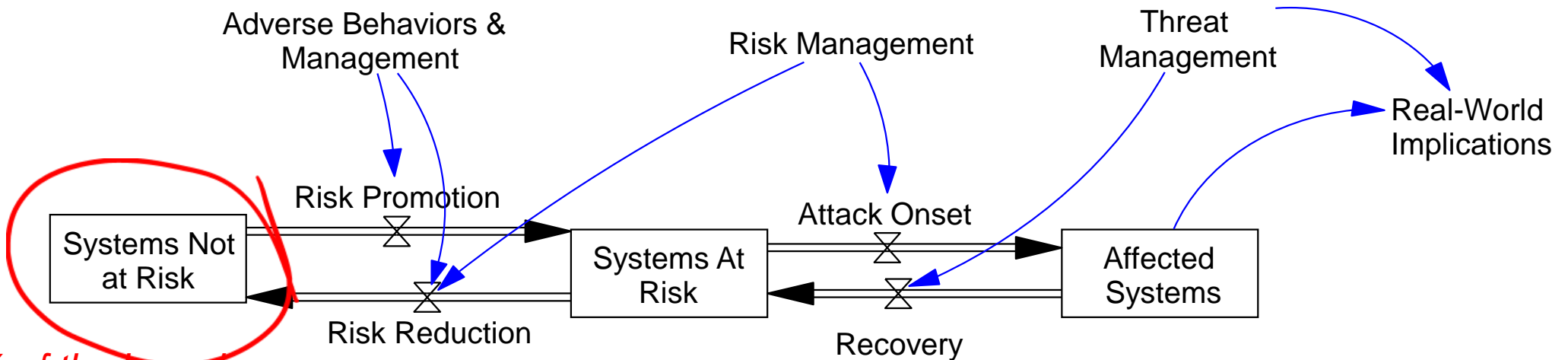
60% of all incidents were attributed to errors made by System Administrators

67% were aided by significant errors (of the victim)

170 Million malware attacks – 5 malware events every second

64% resulted from hacking

38% utilized Malware



Over 80% of the breaches had patches available for more than 1 year

99.9% of the exploited vulnerabilities were compromised more than a year after the patch was available

75% of cases go undiscovered or uncontained for weeks or months

On average, an attack is only discovered after it has been active 243 days

- Verizon Data Breach Report 2009
- Verizon Data Breach Report 2015

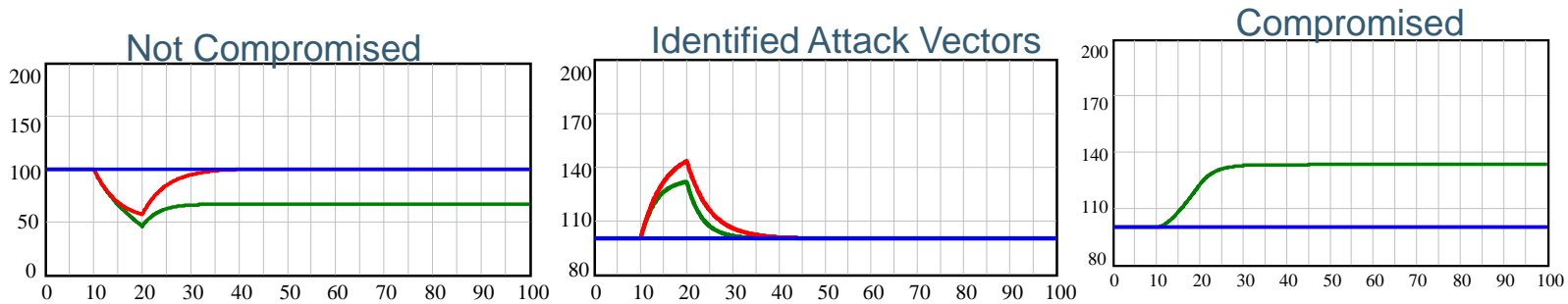




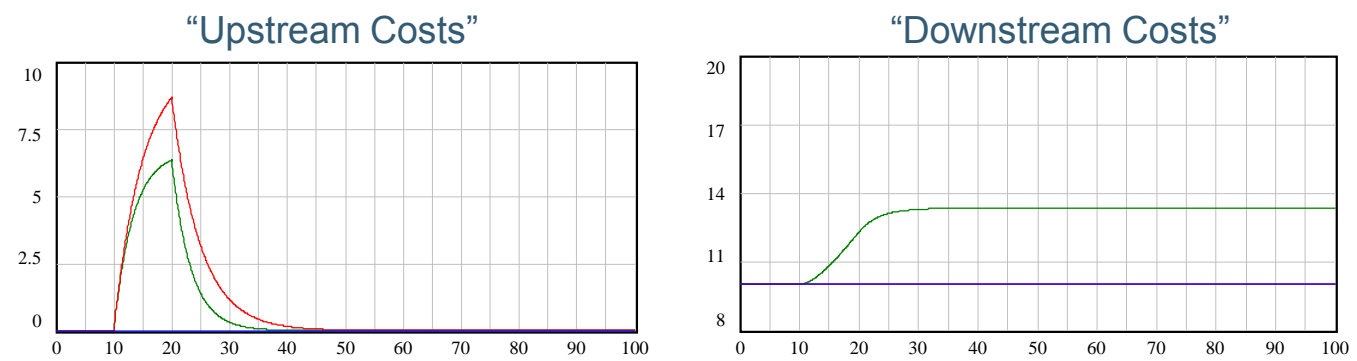
Cyber Risk Evaluation and Metrics – Examining ROI

Blue is base case; red case is patching with configuration standards; green is current case

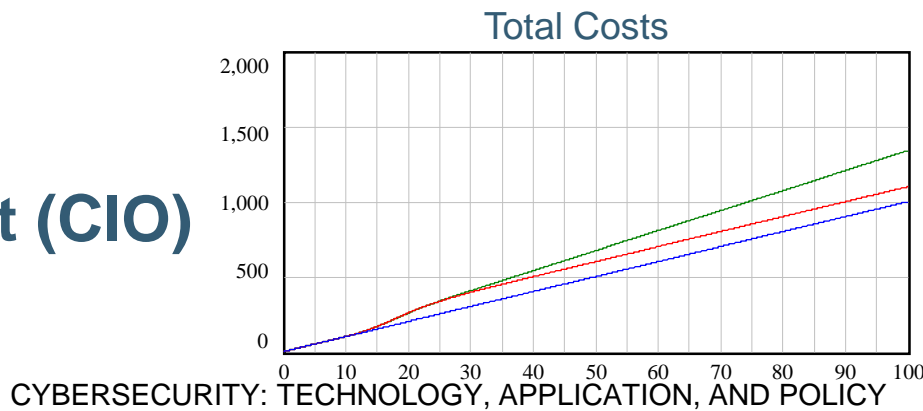
Technical



Managers



Senior Management (CIO)



PROFESSIONAL
EDUCATION



CYBERSECURITY: TECHNOLOGY, APPLICATION, AND POLICY

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MANAGEMENT AND GOVERNANCE OF CYBERSECURITY

- EDUCATION**
- CYBERSECURITY FRAMEWORKS**

Management Level Cyber Education

	Topic	Description	Type of Session(s)
Cyber Security Background	Compliance, Security & Risk	What is the difference among these areas? How should a board view them? Prioritize them? Manage them?	Lecture
	Cyber Security as a System	Overview of Preventative, Detective and Response (Compensating) controls – and discussion of how they are necessary and work as a system.	Lecture, Exercise/Simulation
Fiduciary Responsibility	The Board & Executive Management	How often and how much time to spend on Cyber Security issues at the Board level. Composition of the Board. The Role of Board Committees. Reporting and executive staff interaction. Look at the issues, processes, etc. from both sides. Certification, Frameworks (NIST).	Case Study Best Practices
Management	Cyber Risk	Various approaches and frameworks that an organization might use to manage Risk issues related to cyber activity. Understand the strengths & weaknesses of the approaches, what to expect from management staff, etc.	Lecture Case Study
	Investment	Approaches to allocating investment (time and funds) across business and cyber security items – and also across various cyber security areas.	Best Practices
	People	Models for interaction between the Board, Executive Business Management, the Chief Information Officer and the Chief Information Security Officer.	Case study Best Practices

NIST CYBERSECURITY FRAMEWORK CORE

	Functions	Categories	Subcategories	Informative References
What processes and assets need protection?	IDENTIFY			
What safeguards are available?	PROTECT			
What techniques can identify incidents?	DETECT			
What techniques can contain impacts of incidents?	RESPOND			
What techniques can restore capabilities?	RECOVER			

<http://www.nist.gov/cyberframework/>

CYBERSECURITY: TECHNOLOGY, APPLICATION, AND POLICY

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FRAMEWORK CORE SAMPLE

PROTECT (PR)	Access Control (PR.AC): Access to assets and associated facilities is limited to authorized users, processes, or devices, and to authorized activities and transactions.	PR.AC-1: Identities and credentials are managed for authorized devices and users	<ul style="list-style-type: none"> • CCS CSC 16 • COBIT 5 DSS05.04, DSS06.03 • ISA 62443-2-1:2009 4.3.3.5.1 • ISA 62443-3-3:2013 SR 1.1, SR 1.2, SR 1.3, SR 1.4, SR 1.5, SR 1.7, SR 1.8, SR 1.9 • ISO/IEC 27001:2013 A.9.2.1, A.9.2.2, A.9.2.4, A.9.3.1, A.9.4.2, A.9.4.3 • NIST SP 800-53 Rev. 4 AC-2, IA Family
		PR.AC-2: Physical access to assets is managed and protected	<ul style="list-style-type: none"> • COBIT 5 DSS01.04, DSS05.05 • ISA 62443-2-1:2009 4.3.3.3.2, 4.3.3.3.8 • ISO/IEC 27001:2013 A.11.1.1, A.11.1.2, A.11.1.4, A.11.1.6, A.11.2.3 • NIST SP 800-53 Rev. 4 PE-2, PE-3, PE-4, PE-5, PE-6, PE-9
		PR.AC-3: Remote access is managed	<ul style="list-style-type: none"> • COBIT 5 APO13.01, DSS01.04, DSS05.03 • ISA 62443-2-1:2009 4.3.3.6.6 • ISA 62443-3-3:2013 SR 1.13, SR 2.6 • ISO/IEC 27001:2013 A.6.2.2, A.13.1.1, A.13.2.1

<http://www.nist.gov/cyberframework/>

CURRENT USES

The NIST Cybersecurity Framework is designed to use in business and cybersecurity operations:

- Self-Assessment, Risk Assessment, Gap Analysis, Budget & Resourcing Decisions
- Standardizing Communication Between Business Units
- Communicate Requirements with Partners and Suppliers
- Describe Applicability of Products and Services
- Identify Opportunities for New or Revised Standards
- As a Part of Cybersecurity Certifications
- Categorize and Organize Requests for Proposal Responses

The Framework also supports:

- Consistent dialog, both within and amongst countries
- Common platform on which to innovate, and identify market opportunities

<http://www.nist.gov/cyberframework/>

Additional Activities

- Analysis of offensive markets and security researchers
- Understanding offensive and defensive markets through the eyes of practitioners
- Policy analysis: Vulnerability markets and the DOD
- Analysis of threat sharing initiatives
- Publications, training and education

Current Active (IC)³ Projects



- * Board governance of cyber
- * Board-level cyber education

Strategy/Governance

- * Where does cybersecurity leadership fit in organization

Management

Operations

- * **Cyber safety:**
Applying research in accident prevention to cybersecurity
- * Lessons learned from studying cyber attacks on Industrial Control Systems (ICS)

Finance

- * **Impact of cyber risk concerns on innovation**
- * Cyber risk evaluation & metrics
- * Role of cyber insurance in risk mitigation

Technology

- * **Vulnerability research and the Security workforce**
- * Evaluating and comparing national cyber frameworks
- * Usability vs security

Partnering

- * Comparison of international cyber information sharing processes
- * Success factors for cybersecurity startups

- * **Mature research (papers available)**
- * **In-progress research (informal initial results)**
- * **Start-up research**

For more information please contact:

msiegel@mit.edu

ic3.mit.edu

Organization

- * **Home of Security: Organizational Cybersecurity Culture**
- * **Bridging IT/OT culture gap**

- * **Framework for types of cyber education throughout the organization**

THANK YOU

Michael Siegel

Principal Research Scientist – Sloan School of Management

