

## Tackling the Challenges of Big Data

### Big Data Analytics

**Andrew W. Lo**

Charles E. and Susan T. Harris Professor  
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## Tackling the Challenges of Big Data

### Big Data Analytics

#### Applications: Finance

#### The Challenge of Consumer Credit Risk Management

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## Consumer Credit Risk Management

- \$3T of consumer credit outstanding as of 8/13
- \$840B of it is revolving consumer credit
- Average credit card debt as of 10/13: \$15,159
- 46.7% of households carry positive credit card balance as of 12/12
- Current "charge-off" rates are 6.7% (2013Q2), but reached 10.2% in 2010Q1

⇒ **Can We Predict These Credit Cycles?**



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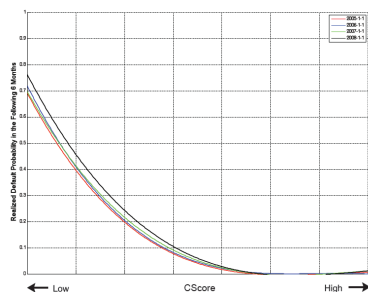
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## Standard Credit Scores Are Too Insensitive



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## MIT Laboratory for Financial Engineering:

"Consumer Credit Risk Models via Machine-Learning Algorithms",  
by  
Amir E. Khandani,  
Adlar J. Kim,  
Andrew W. Lo  
*Journal of Banking & Finance* (2010)



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## Anonymized Data from Large U.S. Commercial Bank

Transaction Data			
Transaction Count	By Category		
	By Channel	By Category	By Category
Total Inflow	ACH (Count, Inflow and Outflow)	Mortgage payment	Hotel expenses
Total Outflow	ATM (Count, Inflow and Outflow)	Credit card payment	Travel expenses
	BPV (Count, Inflow and Outflow)	Auto loan payment	Recreation (golf)
	CC (Count, Inflow and Outflow)	Student loan payment	Department Stores Expenses
	DC (Count, Inflow and Outflow)	All other types of loan payment	Retail Stores Expenses
	INT (Count, Inflow and Outflow)	Other line of credit payments	Clothing expenses
	WBI (Count, Inflow and Outflow)	Brokerage net flow	Discount Store Expenses
		Dividends net flow	Big Box Store Expenses
		Utilities Payments	Education Expenses
		TV	Total Food Expenses
		Phone	Grocery Expenses
		Internet	Restaurant Expenses
		Collection Agencies	Unemployment Inflow
			Collection Agencies

### Balance Data

Checking Account Balance  
Brokerage Account Balance  
Savings Account Balance  
CD Account Balance  
IRA Account Balance

File Age  
Credit Score  
Open/Closed Flag & Date of Closure  
Bankruptcy (Date & Code)  
MSA & Zip

### Credit Bureau Data

Type (CC, MTG, AUT, etc)  
Age of Account  
Balance  
Limit if applicable  
Payment Status  
48 Month Payment Status History

**1% Sample =  
10 Tb!**

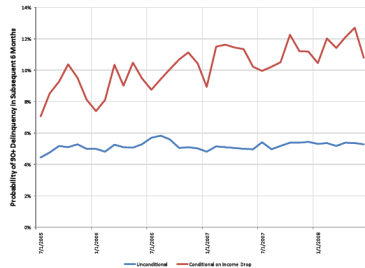


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## Extract "Interesting" Features



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## Tackling the Challenges of Big Data

### Big Data Analytics Applications: Finance

Machine Learning Techniques for Analyzing Big Data

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## Objectives

- For consumer  $j$  with characteristics or "features"  $X_j$ , estimate probability of default or delinquency  $P(X_j)$
- Characteristics include:
  - Individual characteristics, macro factors, interactions between the two

Inputs describing consumer  $i$

consumer level categorical expenditures

consumer credit history & financial behaviors

Forecast Model



Credit Risk Forecast of consumer  $i$

$P(X_i)$ : probability of consumer  $j$  becoming 90+ days delinquent within next 3 months



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## Machine Learning Techniques

- Decision trees (e.g., CART)
- Logistic regression
- Random forests
- Clustering/segmentation (can be used with other models)
- Software:
  - WEKA (machine-learning suite – University of Waikato, NZ)  
<http://www.cs.waikato.ac.nz/ml/weka/>
  - LIBLINEAR (National Taiwan University)  
<http://www.csie.ntu.edu.tw/~cjlin/liblinear/>



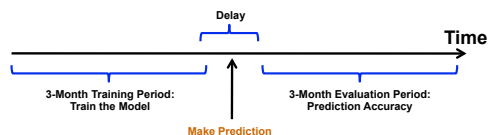
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## Model Evaluation Framework

- Prediction made for probability of going 90+ delinquent for individual credit cards over 3-month horizon
- Using non-overlapping data (in time) to calibrate the model:



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## Model Evaluation Framework

Input	Training Period			Prediction Date	Evaluation Period		
	Date	Start Date	End Date		Date	Start Date	End Date
Jan-08	Feb-08	Apr-08	May-08	Apr-08	May-08	Jul-08	Aug-08
Feb-08	Mar-08	May-08	Jun-08	May-08	Jun-08	Aug-08	Sep-08
Mar-08	Apr-08	Jun-08	Jul-08	Jun-08	Jul-08	Sep-08	Oct-08
Apr-08	May-08	Jul-08	Aug-08	Jul-08	Aug-08	Oct-08	Nov-08
May-08	Jun-08	Aug-08	Sep-08	Aug-08	Sep-08	Nov-08	Dec-08
Jun-08	Jul-08	Sep-08	Oct-08	Sep-08	Oct-08	Dec-08	Jan-09
Jul-08	Aug-08	Oct-08	Nov-08	Oct-08	Nov-08	Jan-09	Feb-09
Aug-08	Sep-08	Nov-08	Dec-08	Nov-08	Dec-08	Jan-09	Mar-09
Sep-08	Oct-08	Dec-08	Jan-09	Dec-08	Jan-09	Mar-09	Apr-09
Oct-08	Nov-08	Jan-09		Jan-09	Feb-09	Apr-09	



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## Summary Statistics

Starting Date	Ending Date	Total Credit Cards Count	Customers Going 90+ Days Delinquent		Customers NOT Going 90+ Days Delinquent	
			Count	Percent of Total	Count	Percent of Total
May-08	Jul-08	575,573	13,939	2.4	561,634	97.6
Jun-08	Aug-08	644,395	14,112	2.2	630,284	97.8
Jul-08	Sep-08	690,926	14,067	2.1	676,859	97.9
Aug-08	Oct-08	720,285	14,371	2.0	705,914	98.0
Sep-08	Nov-08	720,660	14,880	2.1	705,780	97.9
Oct-08	Dec-08	718,465	14,971	2.1	703,494	97.9
Nov-08	Jan-09	715,943	15,202	2.1	700,741	97.9
Dec-08	Feb-09	710,732	16,579	2.3	694,153	97.7
Jan-09	Mar-09	661,006	16,984	2.6	644,022	97.4
Feb-09	Apr-09	659,342	16,689	2.5	642,653	97.5



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**Applications: Finance**  
Machine Learning Techniques for Analyzing Big Data

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Empirical Results for a  
Commercial Bank's Credit Card Division

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## Empirical Results

Training Window		Prediction Date	Evaluation Window		Average Predicted Probability of Going 90+ Delinquent		
Start	End		Start	End	Among All	Among Customers Going 90+ Days Delinquent	Among Customers NOT Going 90+ Days Delinquent
Feb-08	Apr-08	Apr-08	May-08	Jul-08	2.5	61.2	1.0
Mar-08	May-08	May-08	Jun-08	Aug-08	2.0	62.1	0.6
Apr-08	Jun-08	Jun-08	Jul-08	Sep-08	1.9	60.4	0.7
May-08	Jul-08	Jul-08	Aug-08	Oct-08	1.9	62.5	0.6
Jun-08	Aug-08	Aug-08	Sep-08	Nov-08	2.0	62.4	0.7
Jul-08	Sep-08	Sep-08	Oct-08	Dec-08	2.1	63.6	0.8
Aug-08	Oct-08	Oct-08	Nov-08	Jan-09	2.1	62.5	0.8
Sep-08	Nov-08	Nov-08	Dec-08	Feb-09	2.2	60.8	0.8
Oct-08	Dec-08	Dec-08	Jan-09	Mar-09	2.4	60.8	0.8
Nov-08	Jan-09	Jan-09	Feb-09	Apr-09	2.4	62.8	0.9

Captures overall increase in risk

Shows clear separation between two types of customers



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## Empirical Results

- Type I and Type II error tradeoffs can be controlled by varying the threshold of the model.

Classifier Threshold = 10%

Actual Outcome	Model Prediction	
	Good	Bad
Good	95.16%	2.27%
Bad	0.32%	2.25%

Classifier Threshold = 20%

Actual Outcome	Model Prediction	
	Good	Bad
Good	96.37%	1.06%
Bad	0.44%	2.13%

Classifier Threshold = 30%

Actual Outcome	Model Prediction	
	Good	Bad
Good	96.78%	0.65%
Bad	0.57%	2.00%

Classifier Threshold = 50%

Actual Outcome	Model Prediction	
	Good	Bad
Good	97.14%	0.29%
Bad	0.89%	1.68%



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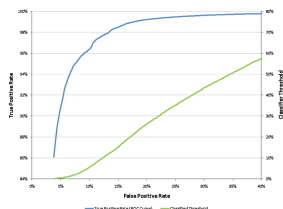


## Empirical Results

- Receiver Operating Characteristic (ROC) Curve**
- Summarizes the trade-off noted on last slide
- True and false positive rate is calculated for different level of threshold

The threshold level can be optimized based on:

- Business objectives
- Risk appetite
- Capital requirements
- Employment cycle
- Etc.



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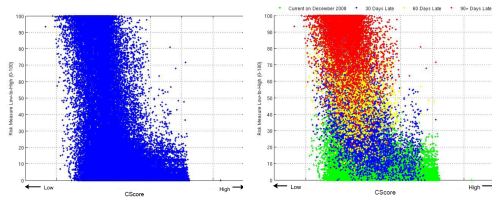
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## Empirical Results

- Comparison with traditional credit scores



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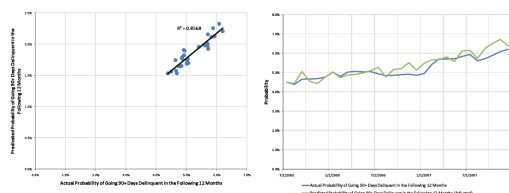
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## Macro Forecasts of Credit Losses

- Forecasts of future credit losses may be used to construct an early warning system (12 months ahead!) for emerging problems in consumer credit



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## Measuring Value-Added of Forecasts

### Assume that:

- In the beginning, both good and bad consumers will have the same average running balance
- Bad consumers will incur certain rate of "run-up" in their balance before default (we use 10%, 20%, 30% and 50% in our analysis)
- Credit card interest rate and lender's funding cost rate are fixed at 5%
- Time horizon over which consumers amortize their credit card balance is fixed (we use 3, 5, and 10 years)
- The estimated value-added ranges from 6% to 24%, depending on the assumed parameters and client type (see next slide)**



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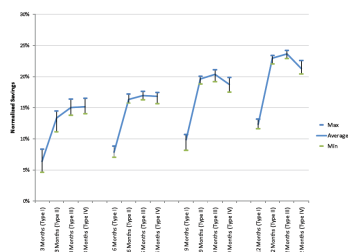
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## Measuring Value-Added of Forecasts

- Type I clients have "thin" files (very few transactions), Type IV clients have very "thick" files (many transactions)



These results show that the availability of features makes a big difference in forecast power and value-added



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## Conclusion

- Big data can be used to construct better consumer credit risk forecasts
- Machine-learning techniques can add value
- High dimensionality of the data is both a blessing and a curse
- Key aspects are feature-vector construction and nonlinear interactions
- Many practical applications are possible



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