



PAUL RUELLAND

Contact

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Email

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City

Sydney, NSW

Skills

Technical Skills:

- Financial Statement Analysis
- Deal Structuring
- CRM Software
- Data Entry and Management
- Digital communication
- Microsoft Excel, Powerpoint, Word

Soft Skills:

- Attention to Detail
- Adaptability
- Interpersonal communication
- Problem solving
- Customer relations

Languages

English - Native

French - Native

Objective

High-performing Mechanical Engineering student at UNSW with a 90+ WAM and strong analytical and interpersonal skills. Eager to connect with leading industry professional and explore opportunities at the intersection of finance, consulting, and engineering.

Experience

● Associate - Client Services, Medpro Finance

Aug 2024 - Present

- Prepared 50+ Information Memorandums for commercial loans.
- Managed creation and review of loan documentation, ensuring compliance with regulatory standards
- Liaised with a diverse range of clients and internal teams, building trust and ensuring smooth end-to-end loan processes, reducing average loan processing time by 20%.
- Delivered exceptional customer service, swiftly resolving client inquiries and concerns
- Facilitated testing and implementation of online customer portal

*References available upon request

● Associate - Sales , Icebreaker Warringah Mall

Nov 2023 - Aug 2024

- Achieved the store's largest sale of the financial year in 2024.
- Maintained deep knowledge of Icebreaker's premium product, and actively engaged customers to recommend appropriate pieces, leading to 1.5x the store's average UPT
- Responsible for daily reporting to store manager, as well as providing back-office support
- Collaborated with team members to achieve sales targets

*References available upon request

Education

● Bachelor of Engineering (Honours) - Mechanical, UNSW

WAM: 90+

1st in MMAN1130 (Design and Manufacturing)

Expected Graduation: 2027

Active Member: EngSoc, UNSW Founders, UNIT (Private Equity Development Program 2024)

● International Baccalaureate (IB) Diploma, St. Andrew's Cathedral School, Sydney City

Graduation Year: 2023

IB Score: 43.75 (equivalent ATAR of 99.35)

Honours in Physics, Business Management, and Spanish ab initio.