Battle of the Neighbourhoods: Hamburg, Germany

Introduction

At about 1.9 million population, Hamburg is the second most-populated city in Germany. A former free trade city of the Hanseatic League of merchants, it remains a wealthy city-state to this day, housing many corporate headquarters and offices. Its wealth as measured by GDP per capita is second only to the likes of Frankfurt and Wolfsburg (with its Volkswagen headquarter and manufacturing plants). Hamburg should thus be of business interest to investors and business owners alike.

The goal is to utilize Foursquare location data along with other available data on the city of Hamburg to hopefully obtain some insights and identify business opportunities. In particular, we aim to identify in which neighbourhood(s) in Hamburg that one should open a new supermarket or grocery store.

Data

Conveniently, the German wikipedia page 'Liste der Bezirke und Stadtteile Hamburgs' (list of districts and city parts of Hamburg) already lists all the city parts (i.e. neighbourhoods) along with their area, population, density, and even coordinates. These coordinates can be supplied to Foursquare application to obtain venues and business information, which will then be associated with each of these Hamburg neighbourhoods, providing us with data which can be readily processed and analyzed right away.

Methodology

Based on the data we have on hand, we decided that we have enough data to make recommendations on where to open a new grocery store, supermarket, and even a new park, namely because along with venues and coordinates, we also possess population data. For groceries, supermarkets, and parks, the proximity to one's residence should be key to the decision to patronize the venue. The same probably cannot be said of other types of shops such as restaurants, cafes, or bar, at least not to same extent.

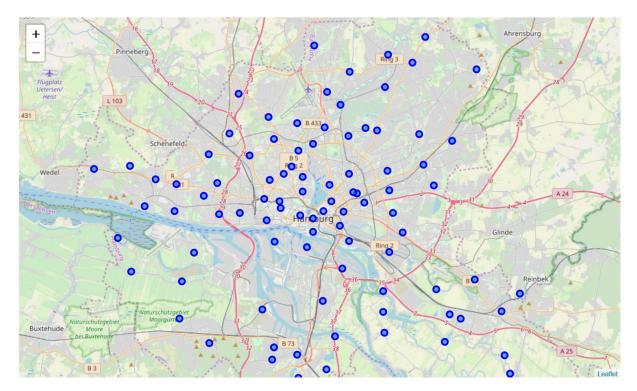
First we read the table from the mentioned Wikipedia page

| | Stadtteil | Ortsteile | Bezirk | Area | Population | Density | Coordinates | Мар |
|------|------------------|-----------|---------------|------|------------|---------|-----------------------------|-----|
| 0.00 | Hamburg-Altstadt | nan | Hamburg-Mitte | nan | 2272.00 | 947.00 | 53° 33′ 0″ N, 10° 0′ 0″ O | nan |
| 1.00 | HafenCity | nan | Hamburg-Mitte | nan | 4592.00 | 2087.00 | 53° 32′ 28″ N, 10° 0′ 1″ O | nan |
| 2.00 | Neustadt | nan | Hamburg-Mitte | nan | 12920.00 | 5617.00 | 53° 33′ 7″ N, 9° 59′ 8″ O | nan |
| 3.00 | St. Pauli | nan | Hamburg-Mitte | nan | 22436.00 | 8974.00 | 53° 33′ 25″ N, 9° 57′ 50″ O | nan |
| 4.00 | St. Georg | nan | Hamburg-Mitte | nan | 11384.00 | 4743.00 | 53° 33′ 18″ N, 10° 0′ 44″ O | nan |
| 5.00 | Hammerbrook | nan | Hamburg-Mitte | nan | 4323.00 | 1441.00 | 53° 32′ 43″ N, 10° 1′ 50″ O | nan |
| 6.00 | Borgfelde | nan | Hamburg-Mitte | nan | 7696.00 | 9620.00 | 53° 33′ 17″ N, 10° 2′ 4″ O | nan |
| 7.00 | Hamm | nan | Hamburg-Mitte | nan | 38773.00 | 9693.00 | 53° 33′ 39″ N, 10° 3′ 28″ O | nan |
| 8.00 | Horn | nan | Hamburg-Mitte | nan | 38799.00 | 6576.00 | 53° 33′ 14″ N, 10° 5′ 24″ O | nan |
| 9.00 | Billstedt | nan | Hamburg-Mitte | nan | 70355.00 | 4139.00 | 53° 32′ 26″ N, 10° 6′ 4″ O | nan |

Then we processed the data, extracting coordinates, computing area and radius of each neighbourhood.

| | Stadtteil | Bezirk | Area | Population | Density | Latitude | Longitude | Radius |
|------|------------------|---------------|-------|------------|---------|----------|-----------|---------|
| 0.00 | Hamburg-Altstadt | Hamburg-Mitte | 2.40 | 2272.00 | 947.00 | 53.55 | 10.00 | 781.63 |
| 1.00 | HafenCity | Hamburg-Mitte | 2.20 | 4592.00 | 2087.00 | 53.54 | 10.00 | 748.53 |
| 2.00 | Neustadt | Hamburg-Mitte | 2.30 | 12920.00 | 5617.00 | 53.55 | 9.99 | 765.33 |
| 3.00 | St. Pauli | Hamburg-Mitte | 2.50 | 22436.00 | 8974.00 | 53.56 | 9.96 | 797.90 |
| 4.00 | St. Georg | Hamburg-Mitte | 2.40 | 11384.00 | 4743.00 | 53.55 | 10.01 | 781.79 |
| 5.00 | Hammerbrook | Hamburg-Mitte | 3.00 | 4323.00 | 1441.00 | 53.55 | 10.03 | 874.04 |
| 6.00 | Borgfelde | Hamburg-Mitte | 0.80 | 7696.00 | 9620.00 | 53.55 | 10.03 | 451.35 |
| 7.00 | Hamm | Hamburg-Mitte | 4.00 | 38773.00 | 9693.00 | 53.56 | 10.06 | 1009.27 |
| 8.00 | Horn | Hamburg-Mitte | 5.90 | 38799.00 | 6576.00 | 53.55 | 10.09 | 1225.74 |
| 9.00 | Billstedt | Hamburg-Mitte | 17.00 | 70355.00 | 4139.00 | 53.54 | 10.10 | 2080.51 |

The neighbourhood locations were then visualized on the map



The venue data was then fetched from Foursquare app. The total number of returned venues was 3151.

| Neighborhood | Venue |
|-----------------|--------|
| Allermöhe | 10.00 |
| Alsterdorf | 32.00 |
| Altengamme | 6.00 |
| Altona-Altstadt | 100.00 |
| Altona-Nord | 37.00 |
| Bahrenfeld | 28.00 |
| Barmbek-Nord | 39.00 |
| Barmbek-Süd | 52.00 |
| Bergedorf | 43.00 |
| Bergstedt | 12.00 |

One hot encoding was used to convert venue rows into columns, then it was joined with the original table. The sum and mean was likewise computed

| | Stadtteil | Bezirk | Area | Population | Density | Latitude | Longitude | Radius | ATM | Accessories Store | Advertising Agency | Afghan Restaurant | Airpo |
|--------|------------|---------|--------|------------|---------|----------|-----------|---------|------|----------------------|-----------------------|----------------------|-------|
| 98.00 | Francop | Harburg | 8.75 | 709.00 | 81.00 | 53.51 | 9.85 | 1492.97 | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 |
| 99.00 | Neuenfelde | Harburg | 15.59 | 4848.00 | 311.00 | 53.51 | 9.80 | 1992.38 | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 |
| 100.00 | Cranz | Harburg | 1.30 | 799.00 | 615.00 | 53.54 | 9.78 | 575.18 | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 |
| 101.00 | All | All | 740.06 | 1885264.00 | 2547.44 | nan | nan | nan | 1.00 | 3.00 | 1.00 | 1.00 | 3.0 |
| 102.00 | Mean | Mean | 7.33 | 18665.98 | 2547.44 | nan | nan | nan | 0.01 | 0.03 | 0.01 | 0.01 | 0.0 |

One venue was added into each category, to represent the case that a new venue is opened, then the unit is converted to 'venue per 1 million population', and only the interested columns were selected.

| | Stadtteil | Population | Grocery Store | Park | Supermarket |
|------|------------------|------------|---------------|--------|-------------|
| 0.00 | Hamburg-Altstadt | 2272.00 | 880.28 | 440.14 | 440.14 |
| 1.00 | HafenCity | 4592.00 | 217.77 | 435.54 | 435.54 |
| 2.00 | Neustadt | 12920.00 | 77.40 | 77.40 | 154.80 |
| 3.00 | St. Pauli | 22436.00 | 44.57 | 89.14 | 89.14 |
| 4.00 | St. Georg | 11384.00 | 263.53 | 175.69 | 175.69 |
| 5.00 | Hammerbrook | 4323.00 | 231.32 | 231.32 | 231.32 |
| 6.00 | Borgfelde | 7696.00 | 129.94 | 259.88 | 129.94 |
| 7.00 | Hamm | 38773.00 | 25.79 | 77.37 | 257.91 |
| 8.00 | Horn | 38799.00 | 51.55 | 77.32 | 180.42 |
| 9.00 | Billstedt | 70355.00 | 28.43 | 28.43 | 99.50 |

ResultsNeighbourhoods that would most benefit from a new grocery store

| | Stadtteil | Population | Grocery Store | Park | Supermarket |
|-------|--------------|------------|---------------|-------|-------------|
| 71.00 | Rahlstedt | 91740.00 | 10.90 | 10.90 | 130.80 |
| 45.00 | Winterhude | 55900.00 | 17.89 | 71.56 | 71.56 |
| 13.00 | Wilhelmsburg | 54068.00 | 18.50 | 73.98 | 73.98 |
| 60.00 | Bramfeld | 52498.00 | 19.05 | 19.05 | 190.48 |
| 53.00 | Langenhorn | 45666.00 | 21.90 | 43.80 | 109.49 |
| 50.00 | Barmbek-Nord | 41886.00 | 23.87 | 23.87 | 95.50 |
| 37.00 | Niendorf | 40717.00 | 24.56 | 49.12 | 122.80 |
| 72.00 | Lohbrügge | 39809.00 | 25.12 | 25.12 | 125.60 |
| 7.00 | Hamm | 38773.00 | 25.79 | 77.37 | 257.91 |
| 55.00 | Wandsbek | 36149.00 | 27.66 | 82.99 | 138.32 |

Neighbourhoods that would most benefit from a new supermarket

| | Stadtteil | Population | Grocery Store | Park | Supermarket |
|-------|-----------------|------------|---------------|--------|-------------|
| 54.00 | Eilbek | 22233.00 | 44.98 | 89.96 | 44.98 |
| 32.00 | Eimsbüttel | 58196.00 | 34.37 | 68.73 | 51.55 |
| 21.00 | Ottensen | 35585.00 | 56.20 | 84.31 | 56.20 |
| 18.00 | Altona-Altstadt | 29305.00 | 68.25 | 68.25 | 68.25 |
| 45.00 | Winterhude | 55900.00 | 17.89 | 71.56 | 71.56 |
| 13.00 | Wilhelmsburg | 54068.00 | 18.50 | 73.98 | 73.98 |
| 56.00 | Marienthal | 13382.00 | 74.73 | 224.18 | 74.73 |
| 63.00 | Sasel | 23778.00 | 42.06 | 84.11 | 84.11 |
| 59.00 | Farmsen-Berne | 34689.00 | 28.83 | 28.83 | 86.48 |
| 3.00 | St. Pauli | 22436.00 | 44.57 | 89.14 | 89.14 |

Neighbourhoods that would most benefit from a new park

| | Stadtteil | Population | Grocery Store | Park | Supermarket |
|-------|--------------------|------------|---------------|-------|-------------|
| 71.00 | Rahlstedt | 91740.00 | 10.90 | 10.90 | 130.80 |
| 60.00 | Bramfeld | 52498.00 | 19.05 | 19.05 | 190.48 |
| 50.00 | Barmbek-Nord | 41886.00 | 23.87 | 23.87 | 95.50 |
| 72.00 | Lohbrügge | 39809.00 | 25.12 | 25.12 | 125.60 |
| 25.00 | Lurup | 36695.00 | 54.50 | 27.25 | 109.01 |
| 9.00 | Billstedt | 70355.00 | 28.43 | 28.43 | 99.50 |
| 59.00 | Farmsen-Berne | 34689.00 | 28.83 | 28.83 | 86.48 |
| 97.00 | Neugraben-Fischbek | 30690.00 | 32.58 | 32.58 | 130.34 |
| 22.00 | Bahrenfeld | 29976.00 | 33.36 | 33.36 | 166.80 |
| 38.00 | Schnelsen | 29300.00 | 34.13 | 34.13 | 204.78 |

Discussion

We identified the neighbourhoods in which one would most benefit from opening a new grocery store, supermarket, and park, with a rather simple methodology requiring no advanced machine learning or clustering techniques. It should nevertheless still be convincing as we were able to show the number of venues per population ratios of each neighbourhood which then tells us which neighbourhoods could benefit from an additional venue. Some of the recommended neighbourhoods such as Eimsbüttel, Altona, Winterhude, and Neustadt are fairly central locations and should be the safer choices to open a new venue than other recommended neighbourhoods which are further away and more loosely populated.

If one were to look closely, though, one would notice some peculiarities in the number of venues that Foursquare returned. For example, Foursquare data seems to suggest that there is only 1 ATM in the whole city of Hamburg. Kebab joints, coming in at 2, should not be the case as well as one can almost literally find one or more around every neighbourhood. This does suggest that there is a problem with Foursquare venue data. If this data is ever updated correctly, though, then we can definitely rely on our results. All this being said, a total of 228 supermarkets sounds like a reasonable number, so the results on supermarket is the most reliable of our three.

Conclusion

The purpose of this project is to analyze the neighbourhoods of Hamburg in order to come up with good options for investing in a new grocery, supermarket, or park. This however is by no means a definite revelation and there should be other aspects and parameters at work in determining if and when a business is to be successful. Nonetheless it should have been of some use to narrow down the choices that an investor or business operator could choose in his/her endeavour at a new business and some of the recommended options are as mentioned fairly central so could be solid options in one's next investment.