



Richa Sharma

Key Account Executive at PhonePe Pvt. Ltd.

Contact

Address:
Surat, Gujarat

Phone:
+91 9428174060

Email:
Richasharma.rs99@gmail.com

Hobbies

- Discover New Things
- Listening Music
- Mentoring
- Travelling

Languages

- English
- Hindi
- Gujarati

CAREER OBJECTIVE

To use my strength and provide maximum benefits to the organization so that I can be a good asset for the organization and where I find myself necessary for the organization.

SKILL HIGHLIGHTS

- Good at Communicating.
- Good Listener.
- Good in Maintaining quality relation with co-workers.
- Ability to work accurately and pay attention to details.
- Capable of grasping new concepts quickly.
- Accurate and precise in all projects and assignments.
- Analytical and problem solver.

AWARDS AND RECOGNITIONS

- Secured 1st and 3rd Rank Nationally in the month of January and February 2022 Respectively (**PhonePe Pvt. Ltd.**)

EXPERIENCE

- **PhonePe Pvt. Ltd.**
(Key Account Executive –Dec 2021 – Till Date)
- **The Times of India**
(Internship – Business Development Executive – June 2021 – July 2021)
- **The Times of India**
(Internship – Business Development Executive – March 2021 – April 2021)
- **Bajaj Finserv**
(Internship – Marketing Executive – October 2020 – December 2020)

EDUCATION

Course	University/ Board	Year	Marks
MBA (Marketing)	Parul University, Vadodara	2022	8.74
B. Tech (Electrical)	Uka Tarsadia University, Bardoli	2020	8.06

CERTIFICATE COURSE

- The Fundamentals of Digital Marketing.

WORK SUMMARY

- To Onboard premium stores in the sector assigned to me.
- To ensure merchant satisfaction.
- Resolved merchant service issues.
- Increased PhonePe merchants in my sector through leveraging excellent service.
- Develop strong internal working relationships with all departments.

EXTRA CIRCULAR ACTIVITIES

- Tech Demiurge : National Case Study Competition
- NSS Volunteer
- Speech Marathon Winner

RESEARCH & PUBLICATION

Author:Richa Sharma, A STUDY ON IMPACT OF ONLINE AND OFFLINE PROMOTIONAL ACTIVITIES ON TOURISM IN GUJARAT *Journal of Education: Rabindra Bharati University*. Vol: XXIV, No. :1(VII), 170-181 : 2022

(**Co-Author:** Manishankar Kumar, **Guided By:** Prof: Axita Thakkar (*Assistant Professor, Parul Institute of Management & Research*))

DECLARATION

I hereby declare that the information provided above is true to the best of my knowledge.

Richa sharma
(Surat, Gujarat)