

Meenakshi Changrani

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New Civil Road, Surat-395003

Gujarat

Experience: 4+ years

- Recently Experiencing from 1 Year 3 Month in “Xcellence-IT” as a Sr. Business Development Executive Post at Surat (Jan-2021)
- Experience from 1 year 11 months in “Key Concepts Tech LLP” as a Sr. Business Development Executive Post at Surat (Jan-2019)
- Experience of 1year in “ADVision AMC Government Company” as a ClientRelationship Manager (CRM) post at Ahmadabad. (Jan-2018)
- Experience of 7 months in “City Broadband ISP Company” as a Customer Support Relationship (CRM) and Management Information System (MIS) post at Surat. (June-2017)

Freelancing : 8+ Months

- Recently Experiencing from 2 months in “Natrix Solutions” as a Business Development Executive at Surat. (Jan-2022)
 - Worked on bidding portals Upwork
 - Generate Leads and Requirement gathering
 - Prepare Portfolio and writing the technical cover letters
- 3 Months experience in “Deep Technologies” as a Business Development Executive at Surat. (July-2021)
 - Work on bidding portals Upwork, Freelancer & Guru
 - Prepare Portfolio and writing the technical cover letters
 - Generate Leads and share the quotation with clients
- 3 Months experience in “IXdesign” as a Business Development Executive at Surat. (Oct-2021)
 - Worked on bidding portals Upwork
 - Generate Leads and Requirement gathering
 - Assign task to Designers
 - Finalize project and submit it to client

Internship: 2 years and 3 Months

- 1 year internship in “Softvan Company” as a Project Developer at Ahmadabad.
- 1 year internship in “Akshar InfoTech Solutions” as a Project Developer at Surat.
- Design Ved Company for 3Months trained in java application “Click To Donate” basedon NGO.
- Way to Web Company for 10 Days trained in basic languages.

Projects Experiences

- OCXEE LTD :
OCXEE helps students make the right choices in regards to education, accommodationand monetary transactions. It cannot be denied that students who study in a different societies, civilizations, cultures, and languages get groomed into better planners, decision-makers, innovators, and leaders.

- E-Healthcare :
One year in “Softvan Company” at Ahmadabad
Final Year Degree Project Website and Application “ E-Healthcare ” in JAVA withSpring
Frame Work based on doctor gives patient medical treatment online.
- Student Section Management :
Web design on “Student Section Management“ in Visual studio10 based on all theprocess
of College Student Section management processes.
- Auto-Auxichem E-Biz Solutions :
Diploma Final Year: IDP “Auto-Auxichem E-Biz Solutions" in Visual studio10 with
ASP.NET with VB.NET and DB in SQL Server Application for Printing&Dying

Educational Qualification

| Name of Institution | Qualifying Examination | Course | Board/ University | Year | Marks Obtained % / SPI |
|--|------------------------------|------------------------|-------------------|---------------|------------------------|
| Department Of Business And Industrial Management | MBA | Marketing Management | VNSGU | Pursuing - SY | |
| L.D College of Engineering, Ahmadabad | Bachelor of Engineering (BE) | Information Technology | GTU | 2017 | 8.14 |
| Dr S & S S Gandhi College of Engineering, Surat | Diploma | Information Technology | GTU | 2014 | 9.63 |
| Shardayatan School, Surat | HSC(12 th) | Science | G.S.E.B | 2012 | 51% |
| Shardayatan School, Surat | S.S.C | - | G.S.E.B | 2009 | 74% |

Skills:

- Communication & Interpersonal
- Collaboration & Affiliation with Clients
- Negotiation & Persuasion
- Project & Time Management
- Research, Marketing & Strategy
- Business Intelligence & Competitor Analysis
- Bridge between Sales & Technical Team
- Strong Followups & Goal Focused

Personal Information

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| Languages Known | : English, Hindi, Sindhi, Gujarati. |
| Date of Birth | : 13 rd October 1993 |
| Gender | : Female. |
| Strengths | : Leadership, Good Learner, Eager about learn new things. |
| Hobbies | : Listening Songs, Net Surfing and Searching, Interacting. |

Declaration

I, hereby declare that all information given by me is true.

Meenakshi Changrani