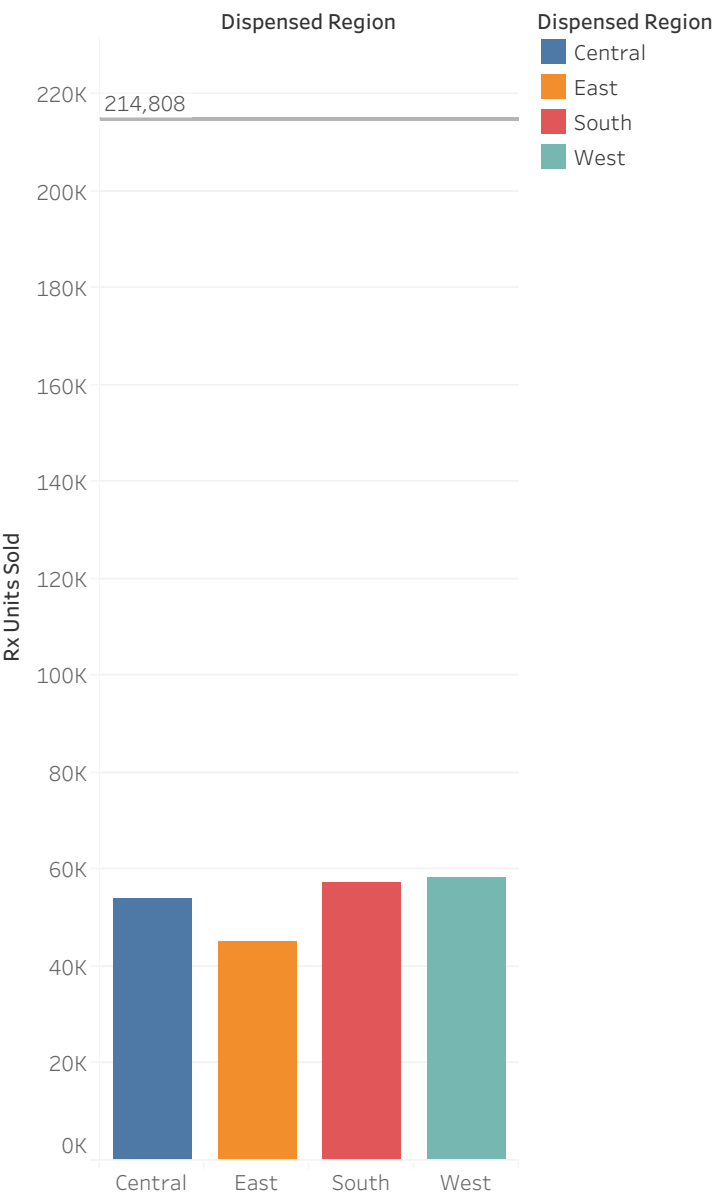


EDA Questions to Answer

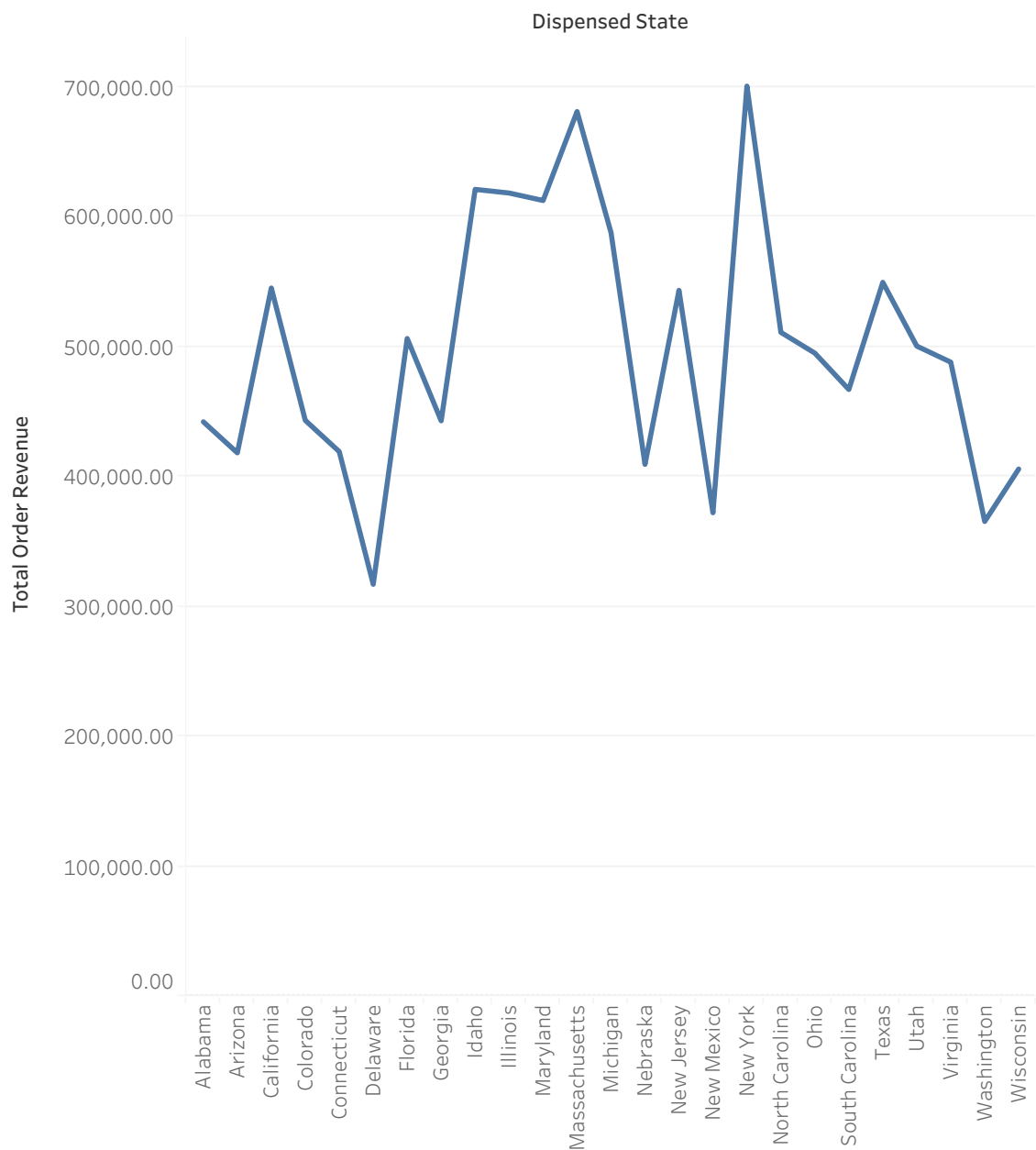
1. How many Rx units sold in all regions..?
2. What is the total order revenue in Dispensed states..?
3. What is MSRP per unit in each segment..?
4. How much is the Order gross profit in Dispensed states..?
5. Who did highest sales(TOTAL) in each region..?
6. What is the Average Distributer Wholesale Cost(per unit) from each Dispensed Pharmacy Rep..?
7. What is the Total Order Revenue in each month from 2007 to 2010..?
8. What are the Rx dosage types sold and how many of them sold on first six months in the year of 2007..?
9. Find median of MSRP(per unit) from Rx Distributor..?
10. Illustrate Dispensed states with order gross profit margin..?
11. Display Dispensed Region with Average Total order revenue at MSRP..?
12. How many Rx Dosage types sold place them by Rx Route..?
13. What is the Sum(Total) Order Revenue in Dispensed states..?
14. How many number of Total Sales occurred from Dispensed Pharmacy Rep from all the regions..?
15. How many number of Rx Dosages sold from 2007 to 2010 place them in ascending order..?
16. Count the number of Pharmacy Data by Dispensed Pharmacy Rep..?
17. What is the Total order revenue and MSRP per unit from Dispensed State..?
18. Measure all the Values from Dispensed Pharmacy Rep display them separately...?
19. What is the Average Order gross profit margin at MSRP in Dispensed States...?
20. What is the Distributor Retail Sales price(per unit) from Dispensed Pharmacy Rep...?

1. How many Rx units sold in all regions..?



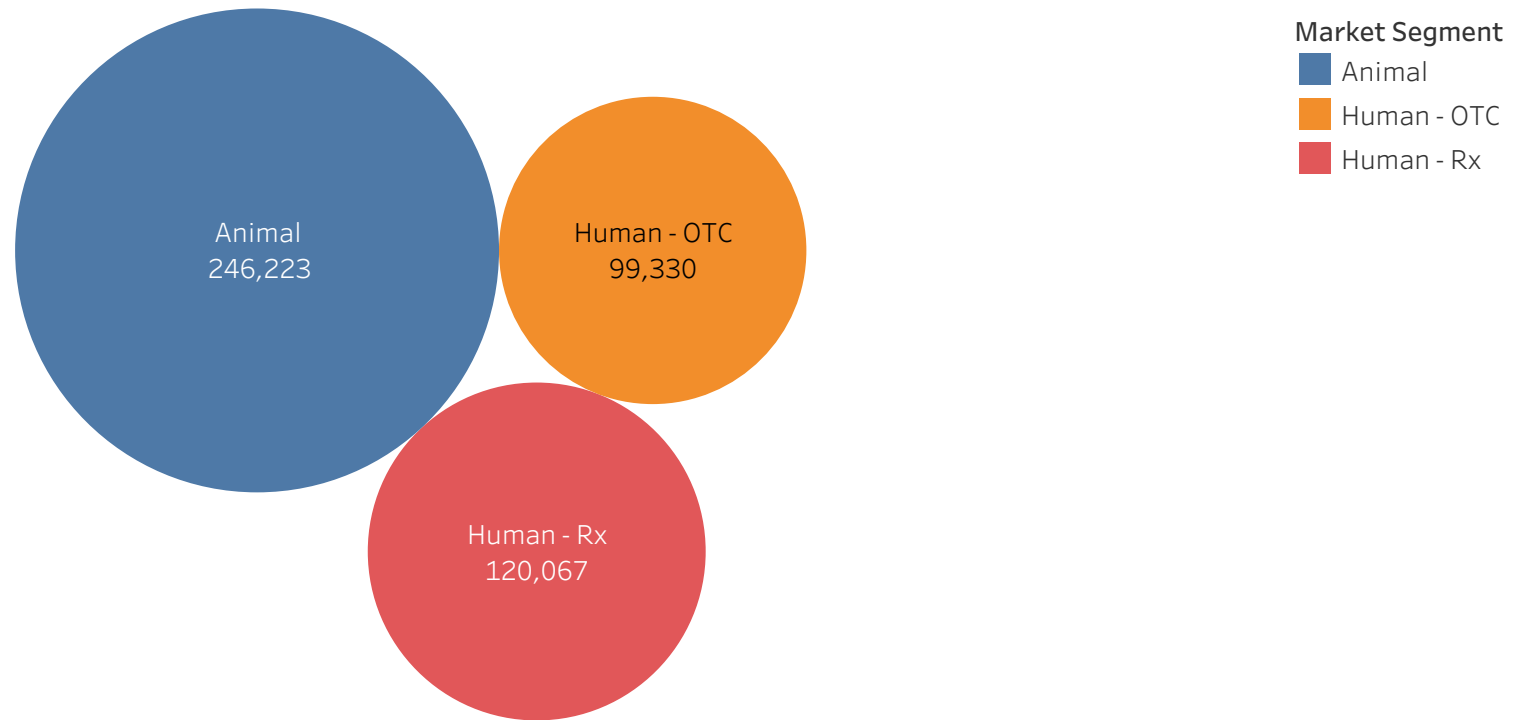
Sum of Rx Units Sold for each Dispensed Region.
Color shows details about Dispensed Region.

2. What is the total order revenue in Dispensed state..?



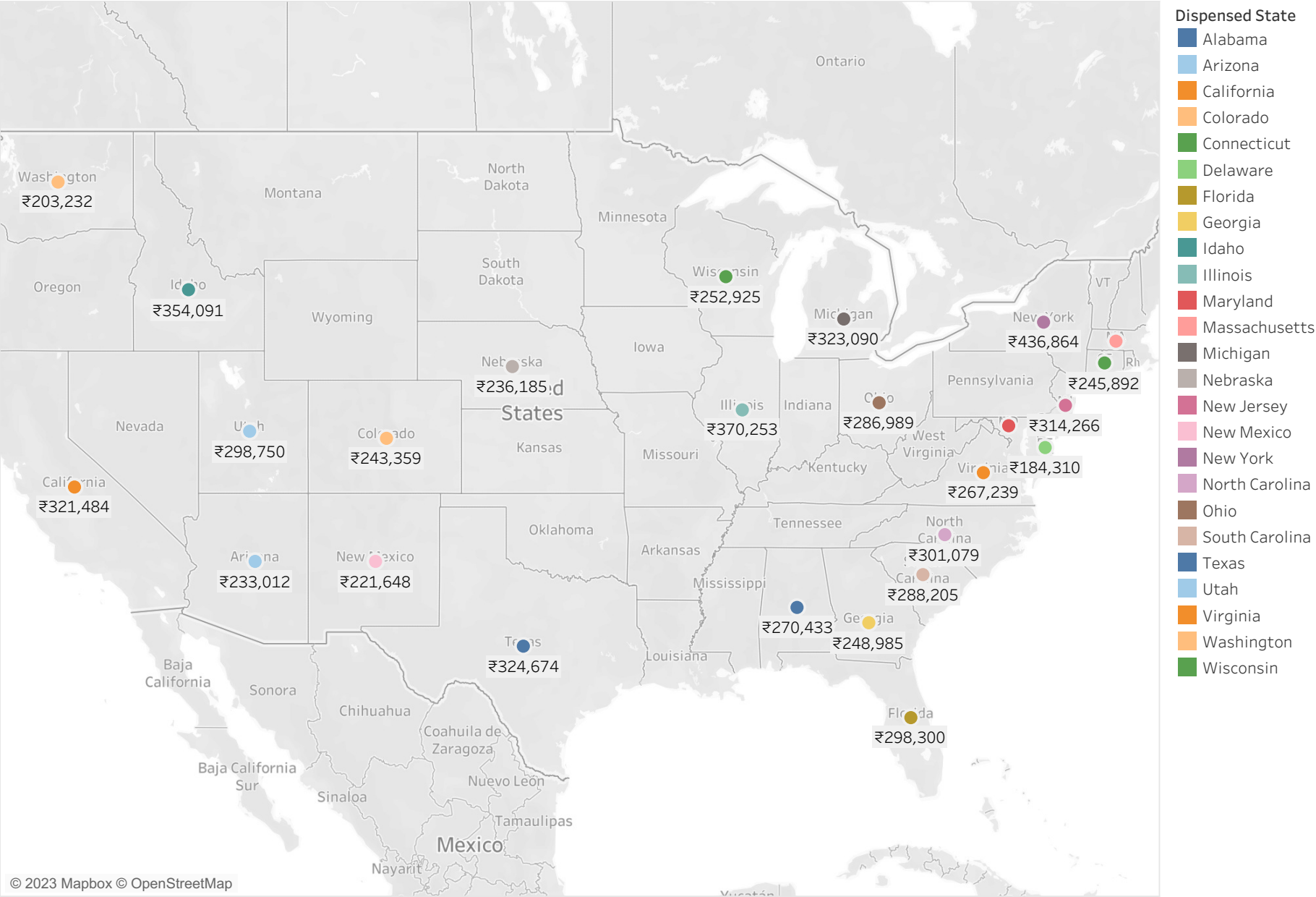
The trend of sum of Total Order Revenue for Dispensed State.

3. What is the MSRP per unit in each segment..?



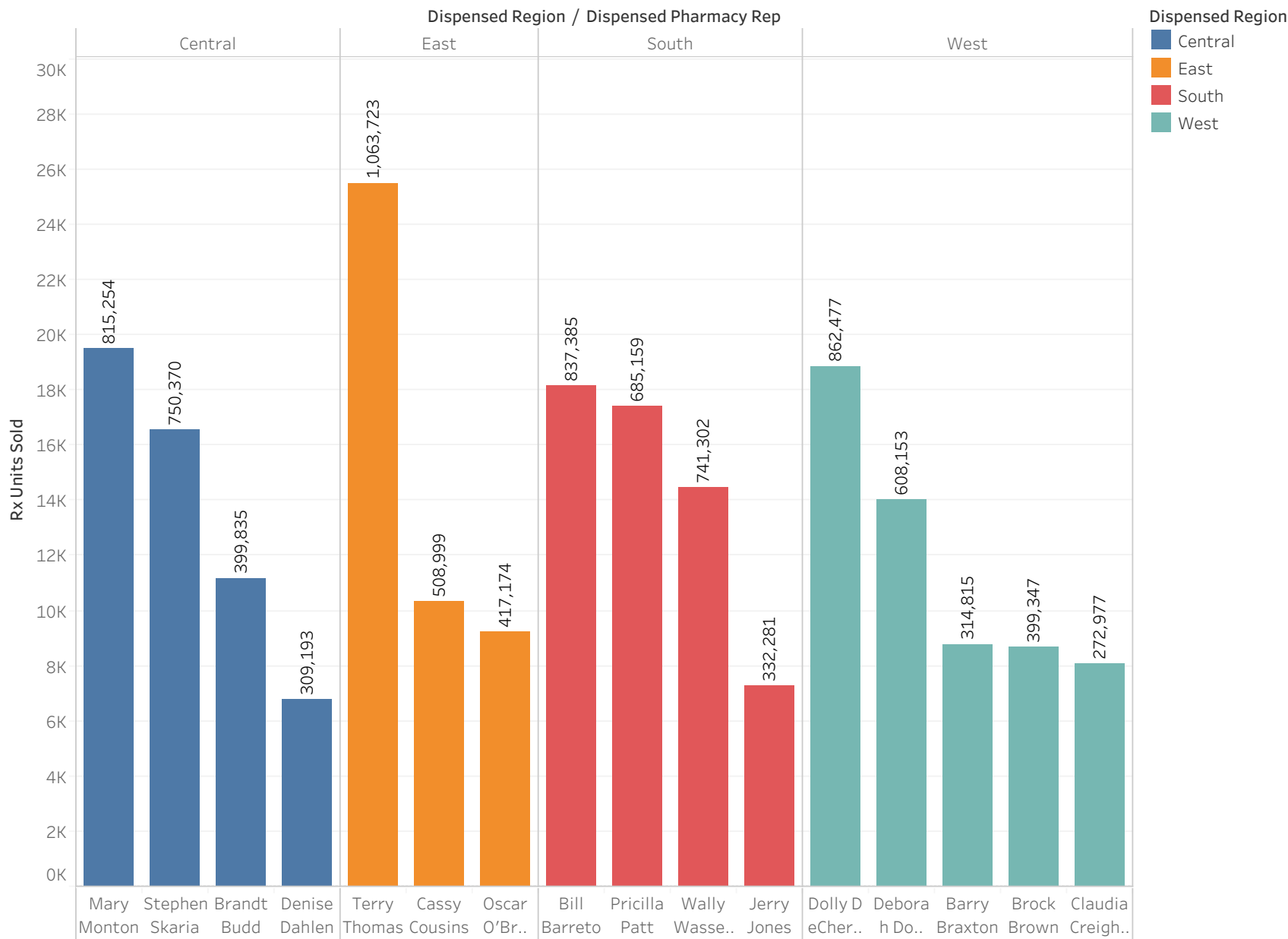
Market Segment and sum of MSRP (per Unit). Color shows details about Market Segment. Size shows sum of MSRP (per Unit). The marks are labeled by Market Segment and sum of MSRP (per Unit).

4. How much is the Order gross profit in Dispensed state..?



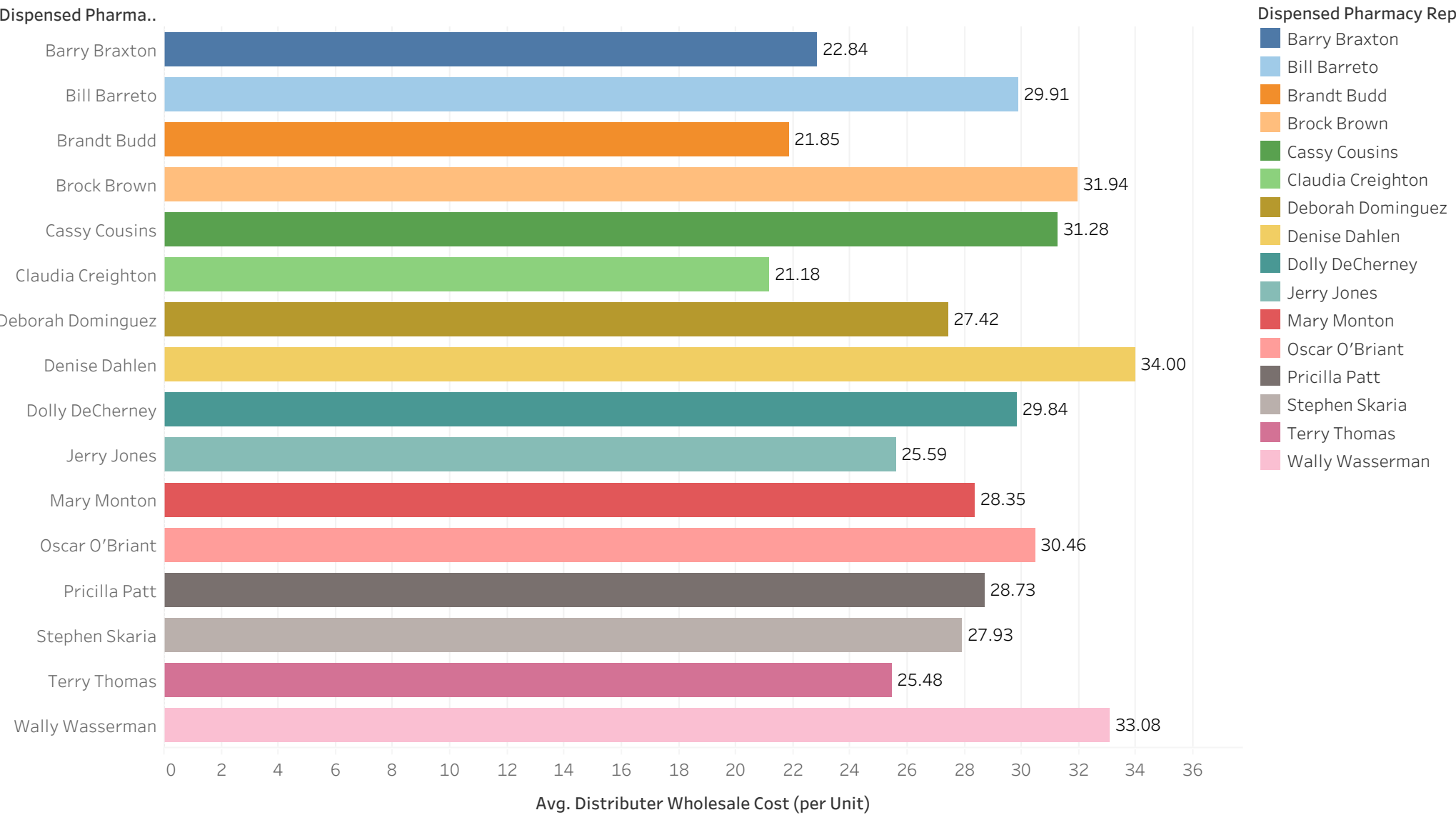
Map based on Longitude (generated) and Latitude (generated). Color shows details about Dispensed State. The marks are labeled by sum of Order Gross Profit.

5. Who did highest sales(TOTAL) in each region..?



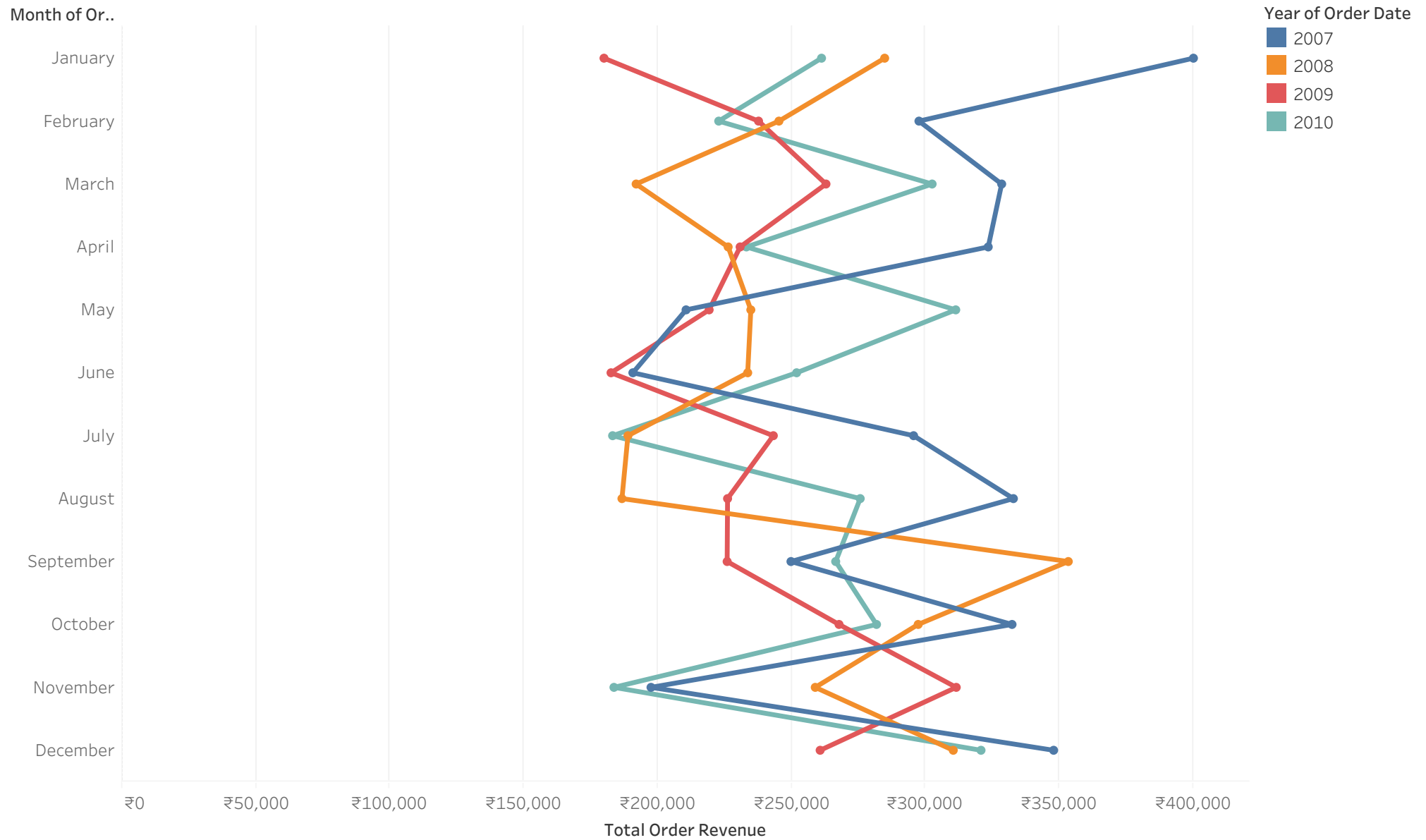
Sum of Rx Units Sold for each Dispensed Pharmacy Rep broken down by Dispensed Region. Color shows details about Dispensed Region. The marks are labeled by sum of TOTAL SALES.

6. What is the Average Distrubuter Wholesale Cost(per unit) from each Dispensed Pharamacy Rep..?



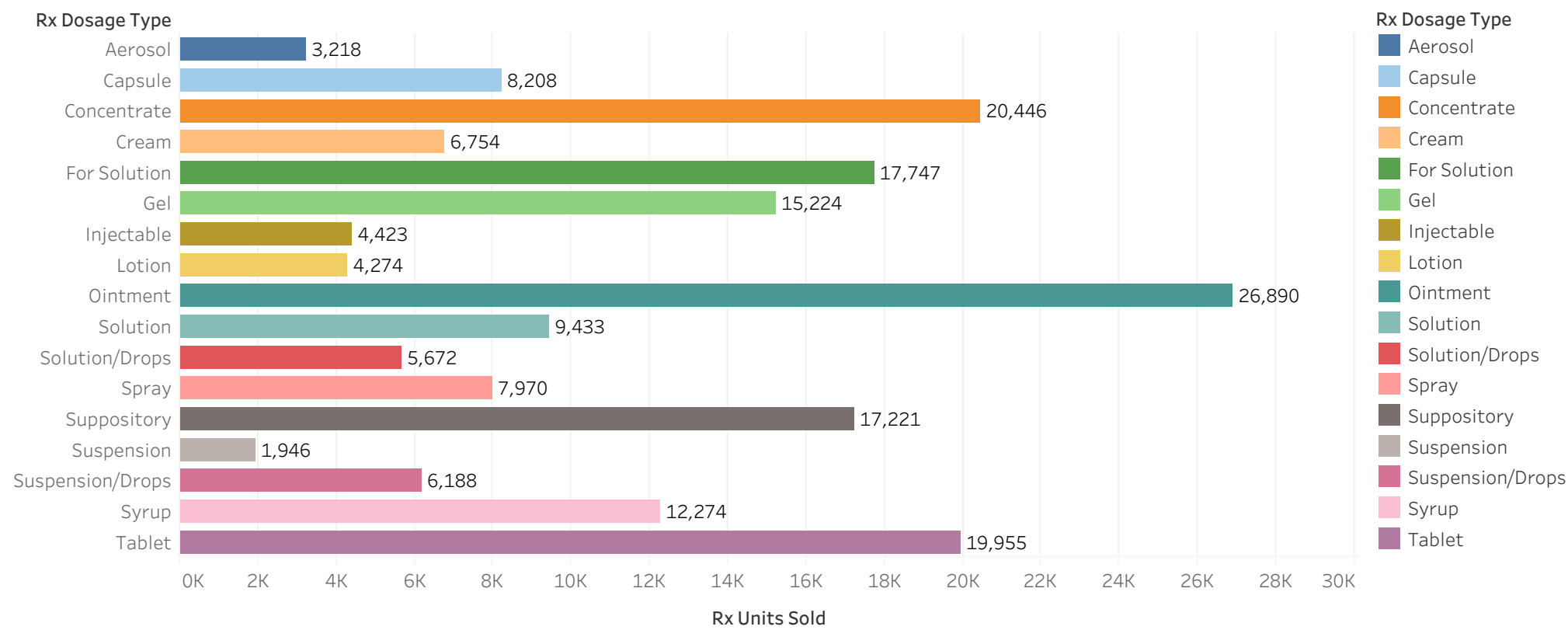
Average of Distributer Wholesale Cost (per Unit) for each Dispensed Pharmacy Rep. Color shows details about Dispensed Pharmacy Rep. The marks are labeled by average of Distributer Wholesale Cost (per Unit).

7. What is the Total Order Revenue in each month from 2007 to 2010..?



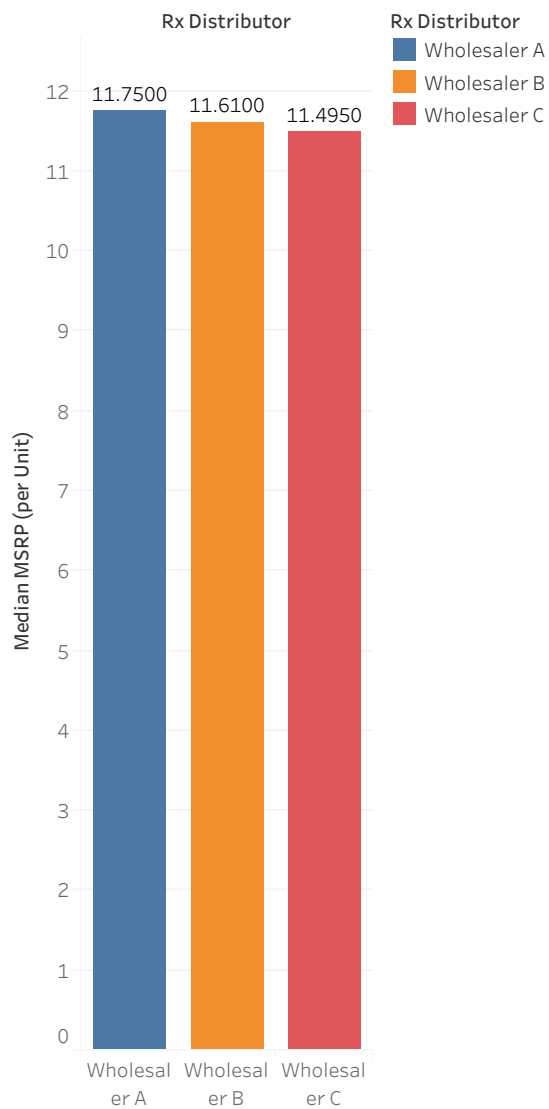
The trend of sum of Total Order Revenue for Order Date Month. Color shows details about Order Date Year.

8. What are the Rx dosage types sold and how many of them sold on first six months in the year of 2007..?



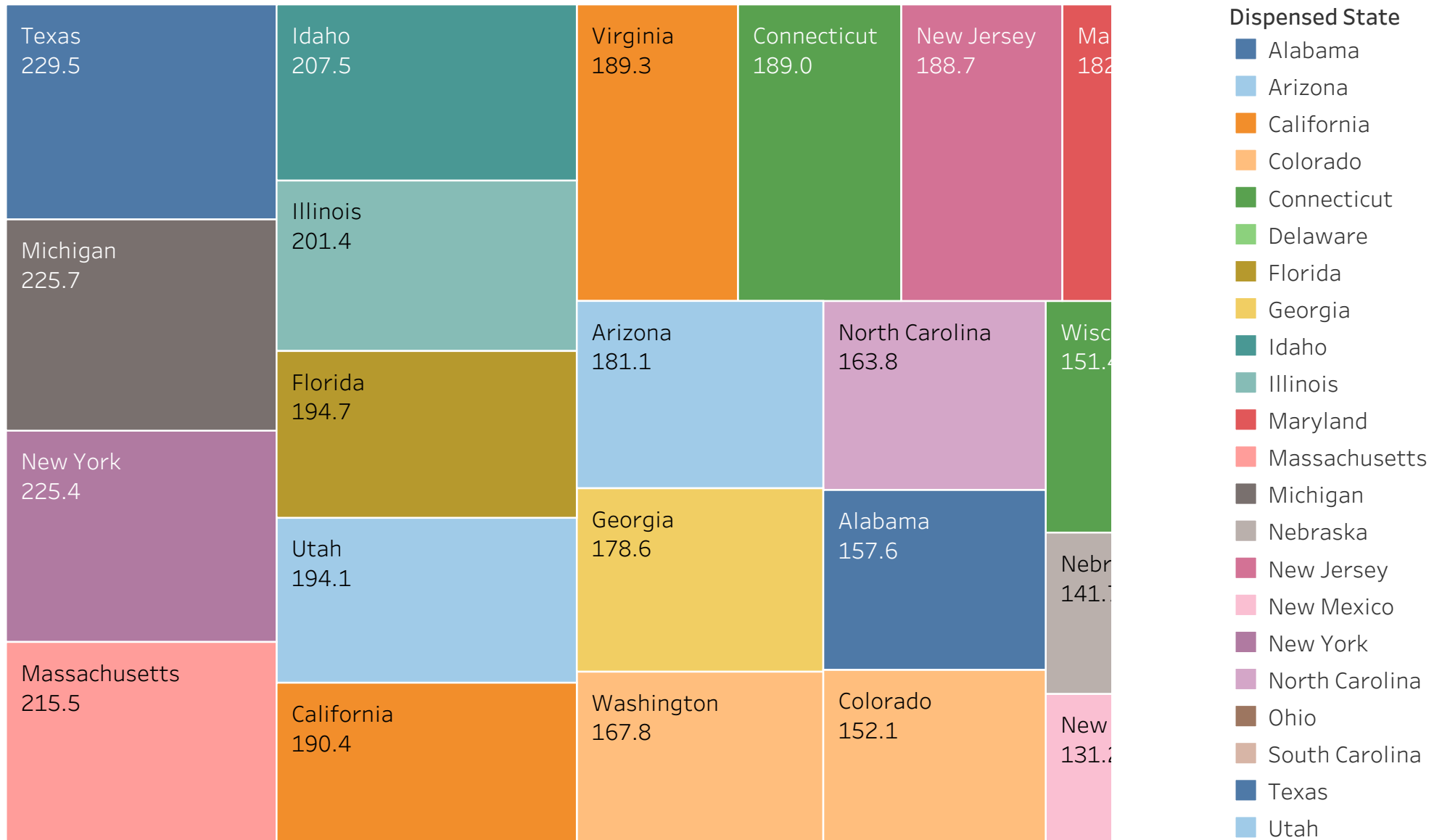
Sum of Rx Units Sold for each Rx Dosage Type. Color shows details about Rx Dosage Type. The marks are labeled by sum of Rx Units Sold. The data is filtered on Order Date, which ranges from 01/01/2007 to 30/06/2010.

9. Find median of
MSRP(per unit) from Rx
Distributor..?



Median of MSRP (per Unit) for each Rx
Distributor. Color shows details about
Rx Distributor. The marks are labeled by
median of MSRP (per Unit).

10. Illustrate Dispensed states with order gross profit margin..?



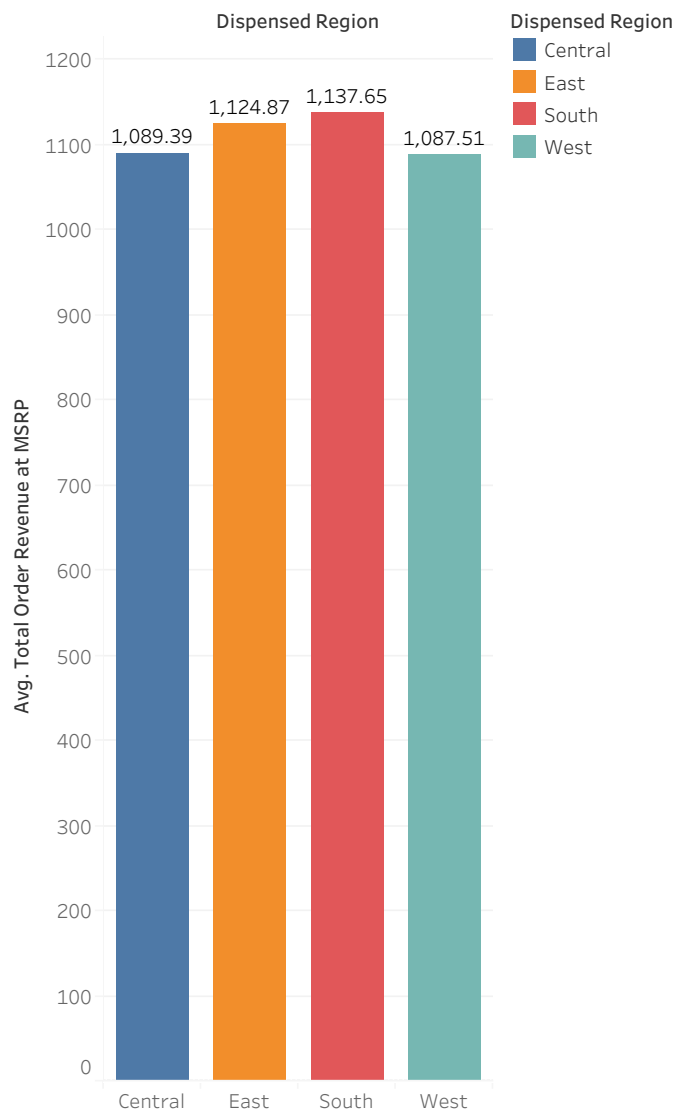
Dispensed State and sum of Order Gross Profit Margin. Color shows details about Dispensed State. Size shows sum of Order Gross Profit Margin. The marks are labeled by Dispensed State and sum of Order Gross Profit Margin.

10.Illustrate Dispensed states with order gross profit margin..?



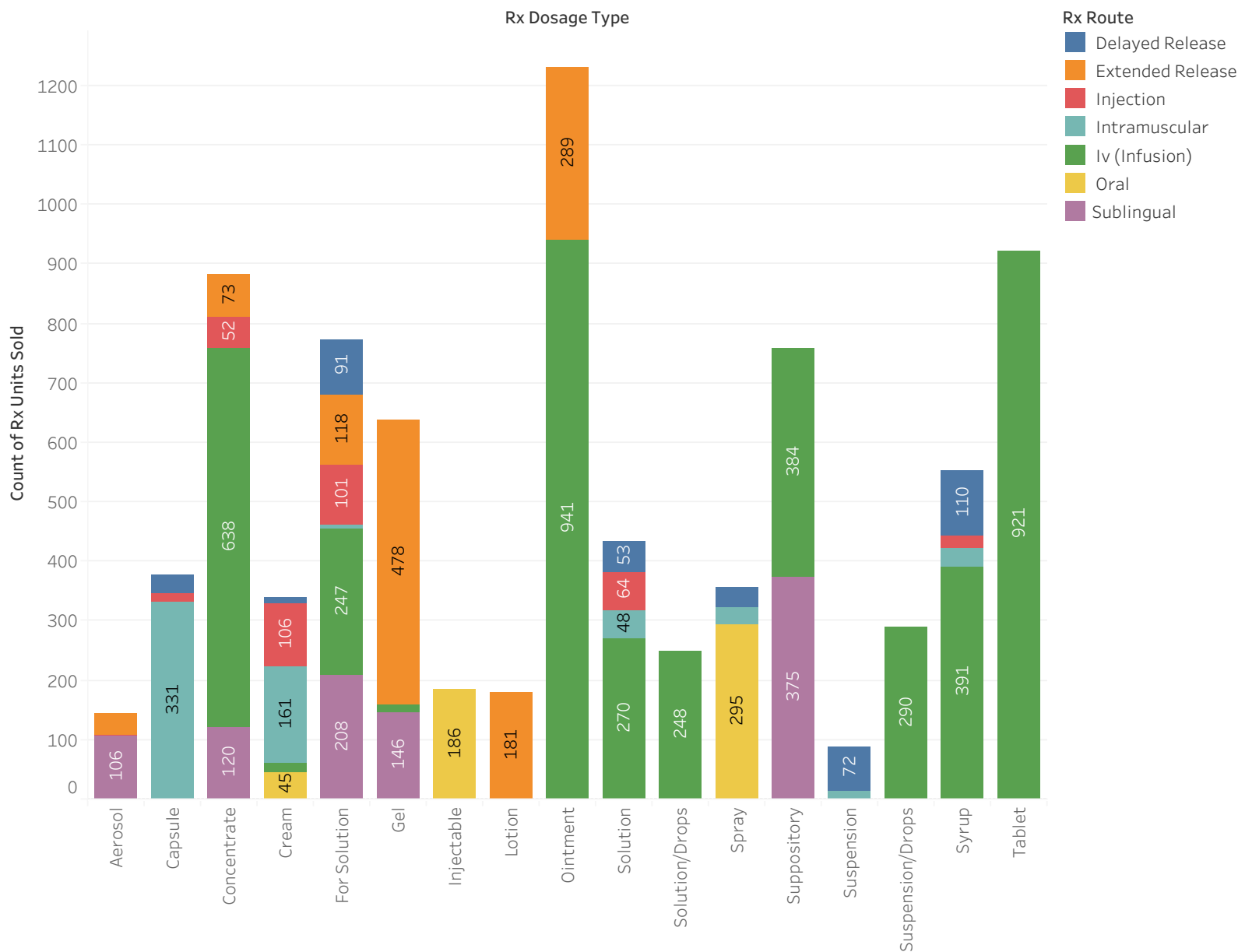
Dispensed State and sum of Order Gross Profit Margin. Color shows details about Dispensed State. Size shows sum of Order Gross Profit Margin. The marks are labeled by Dispensed State and sum of Order Gross Profit Margin.

11. Display Dispensed Region
with Average Total order
revenue at MSRP..?



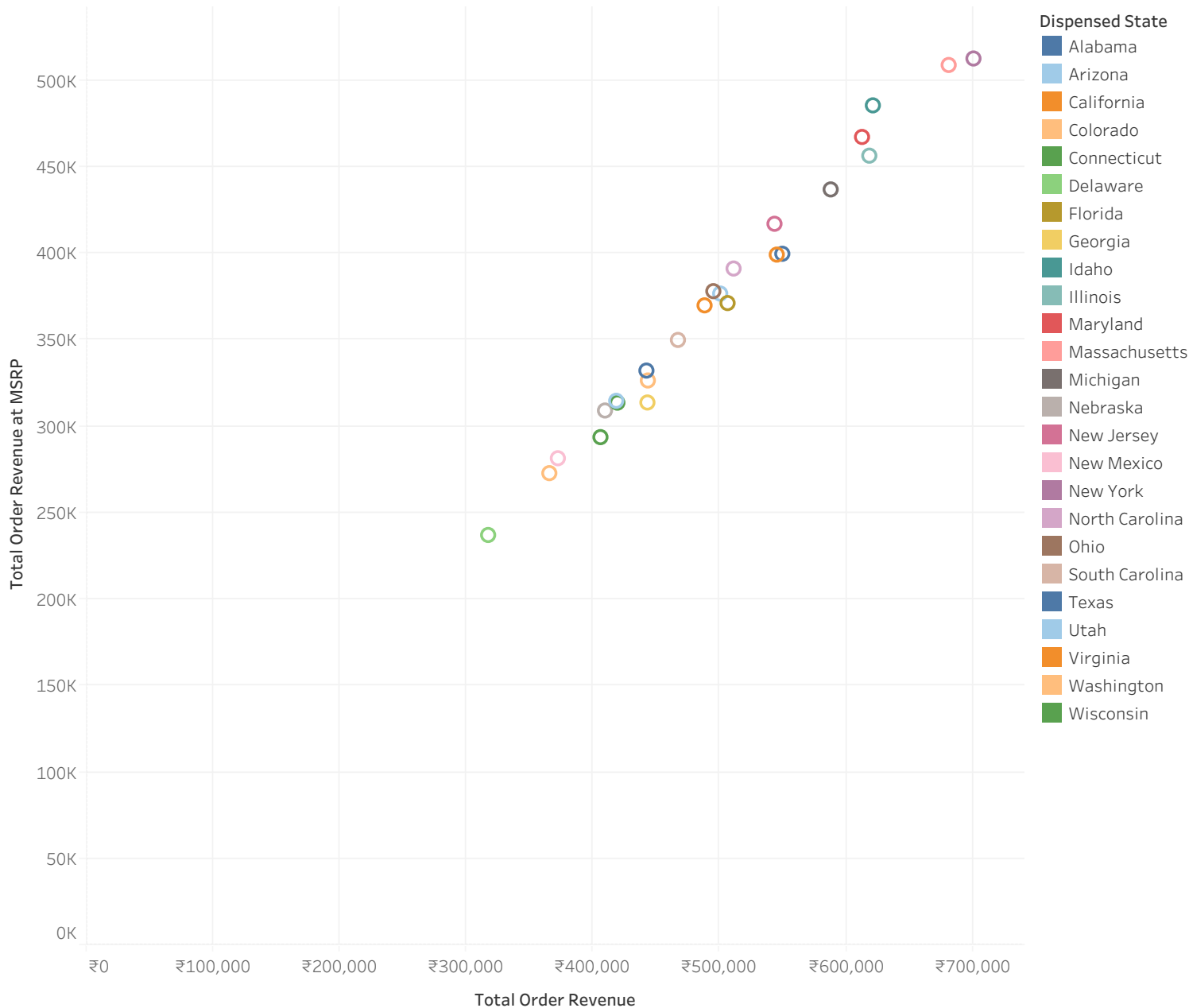
Average of Total Order Revenue at MSRP for each Dispensed Region. Color shows details about Dispensed Region. The marks are labeled by average of Total Order Revenue at MSRP.

12. How many Rx Dosage types sold place them by Rx Route..?



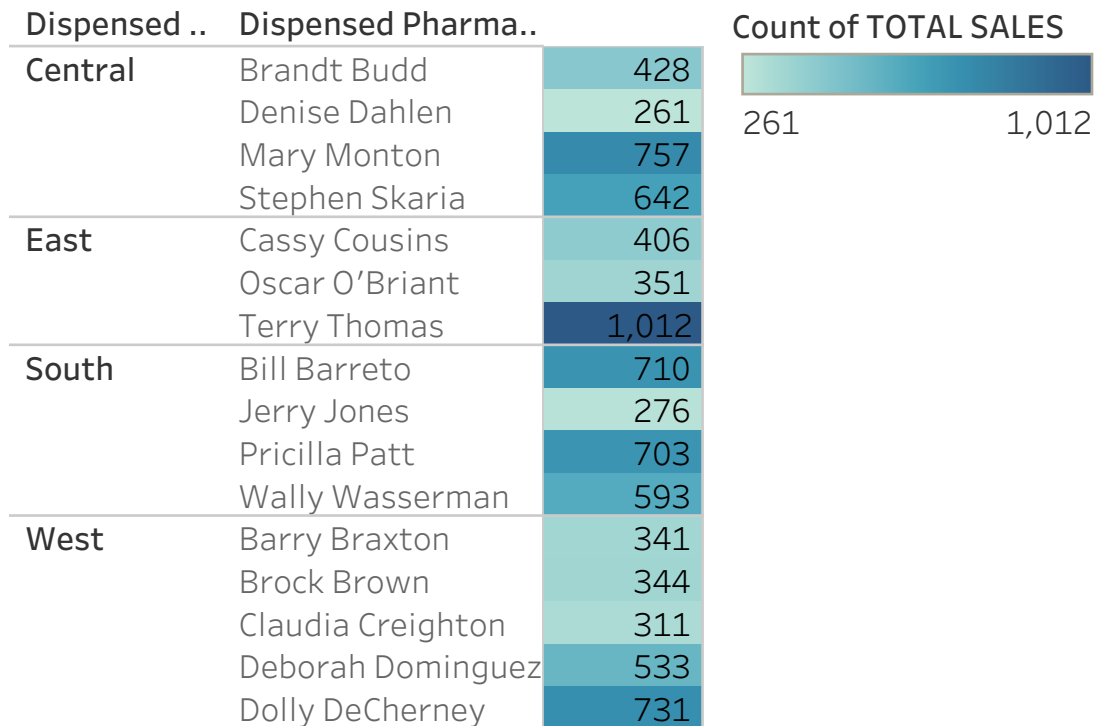
Count of Rx Units Sold for each Rx Dosage Type. Color shows details about Rx Route. The marks are labeled by count of Rx Units Sold.

13. What is the Sum(Total) Order Revenue in Dispensed states..?



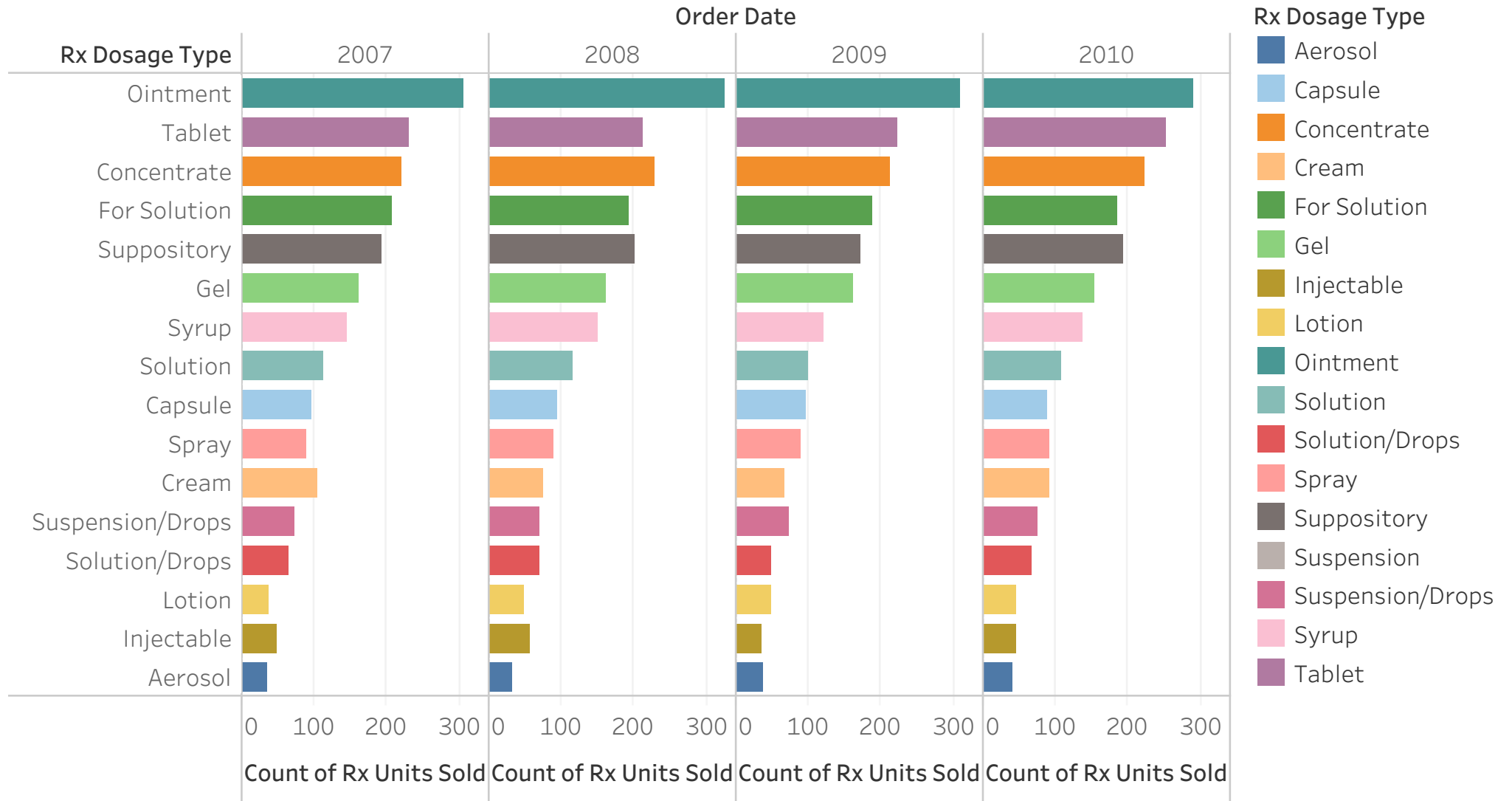
Sum of Total Order Revenue vs. sum of Total Order Revenue at MSRP. Color shows details about Dispensed State.

14. How many number of
Total Sales occurred from
Dispensed Pharamacy Rep
from all the regions..?



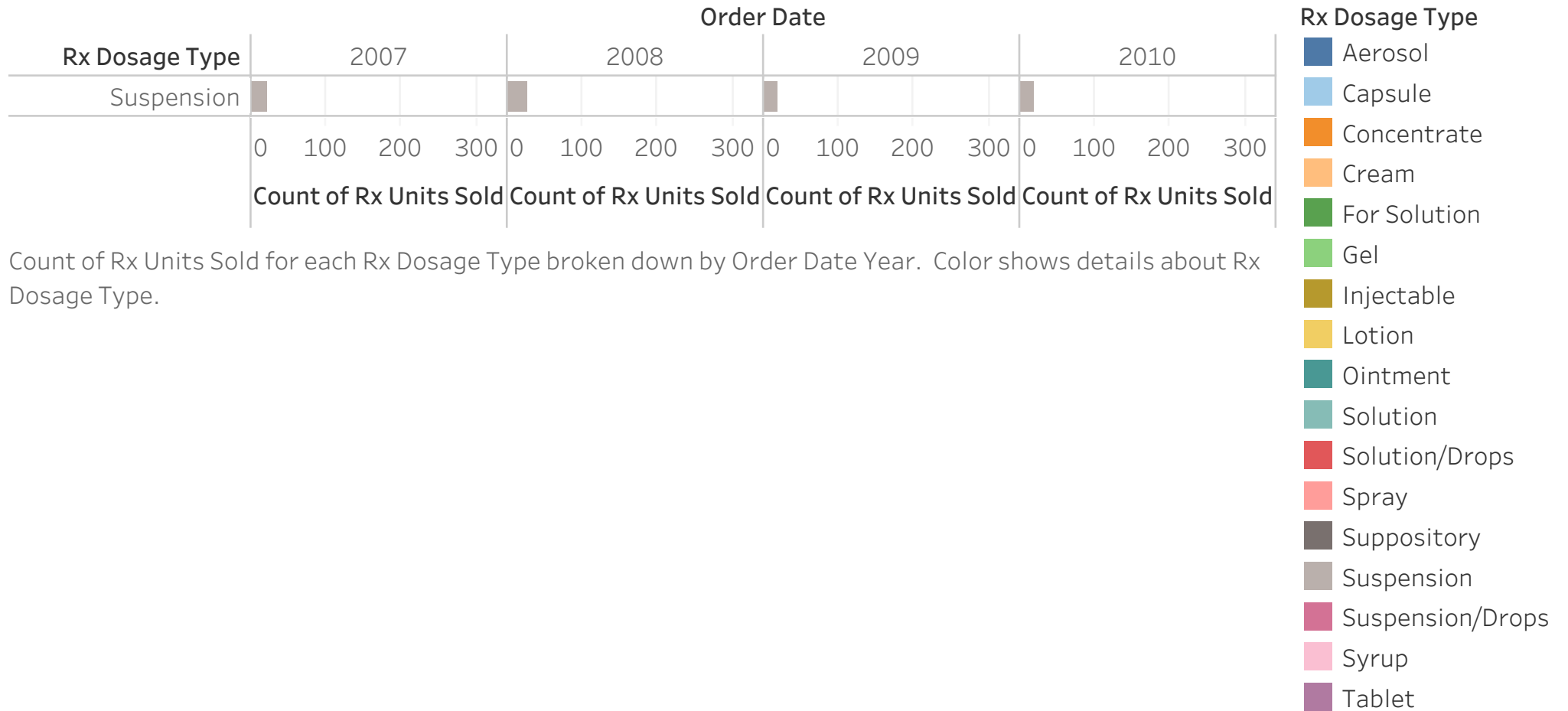
Count of TOTAL SALES broken down by
Dispensed Region and Dispensed Pharmacy
Rep. Color shows count of TOTAL SALES. The
marks are labeled by count of TOTAL SALES.

15. How many number of Rx Dosages sold from 2007 to 2010
place them in ascending order..?

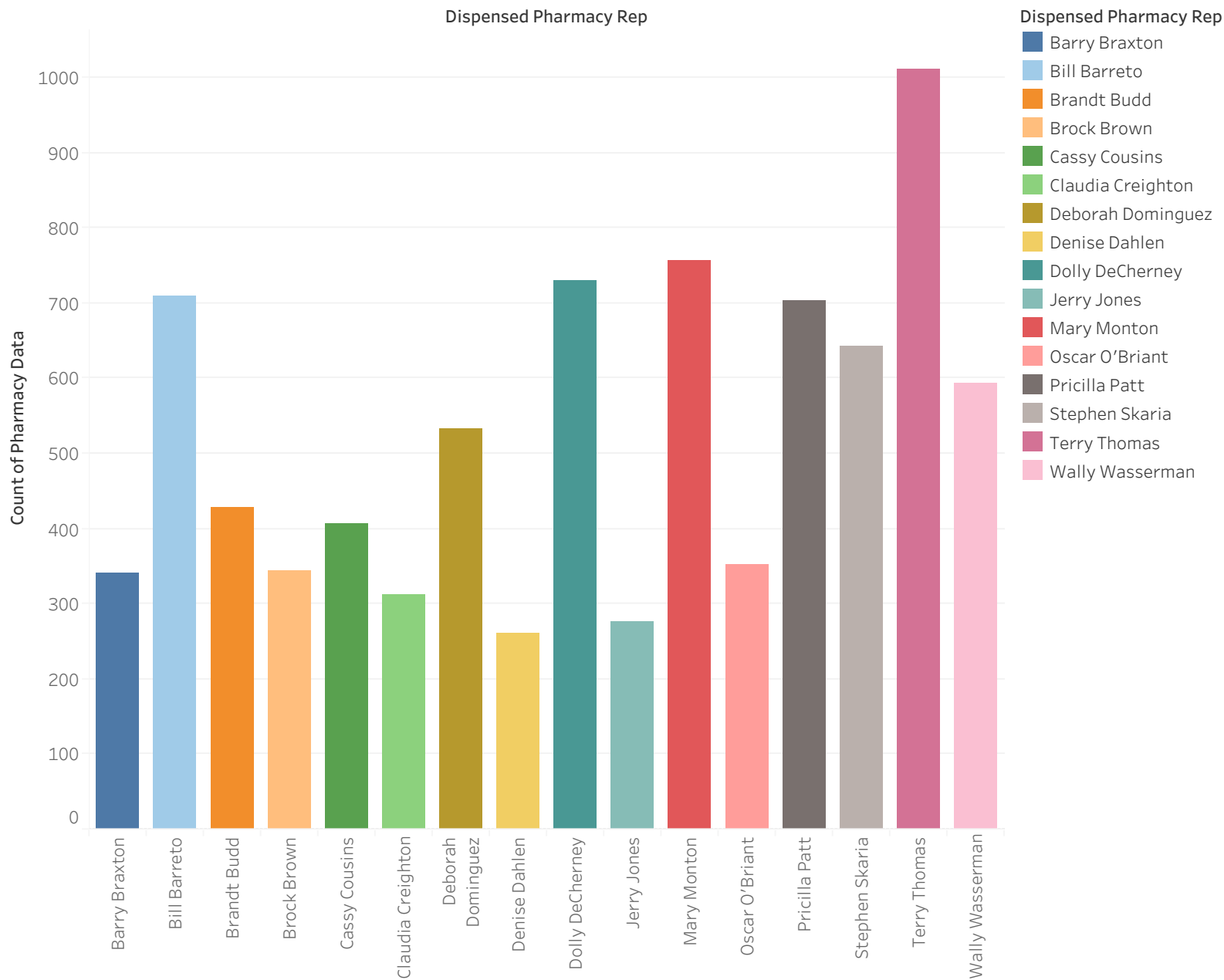


Count of Rx Units Sold for each Rx Dosage Type broken down by Order Date Year. Color shows details about Rx Dosage Type.

15. How many number of Rx Dosages sold from 2007 to 2010
place them in ascending order..?

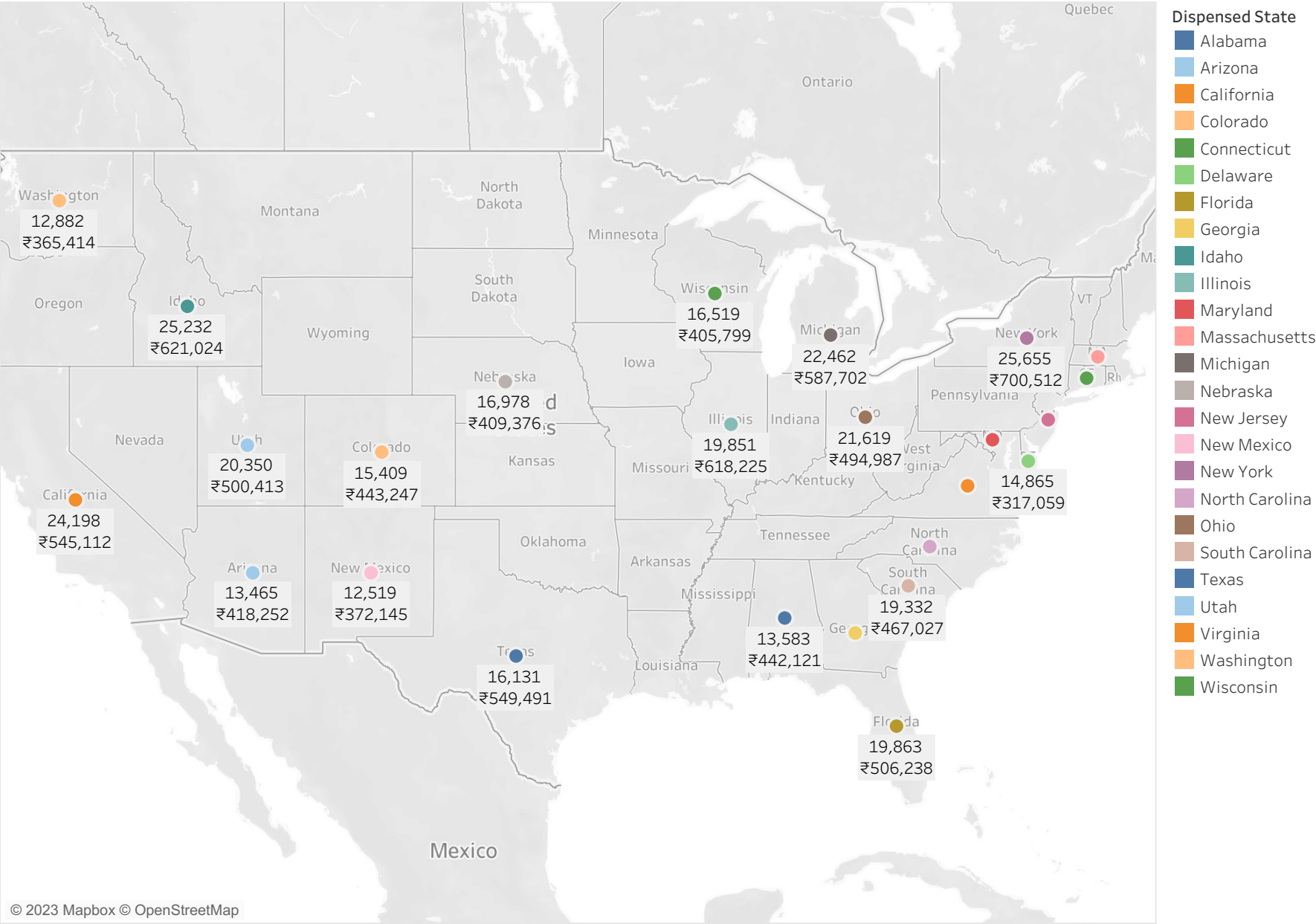


16. Count the number of Pharamacy Data by Dispensed Pharmacy Rep..?



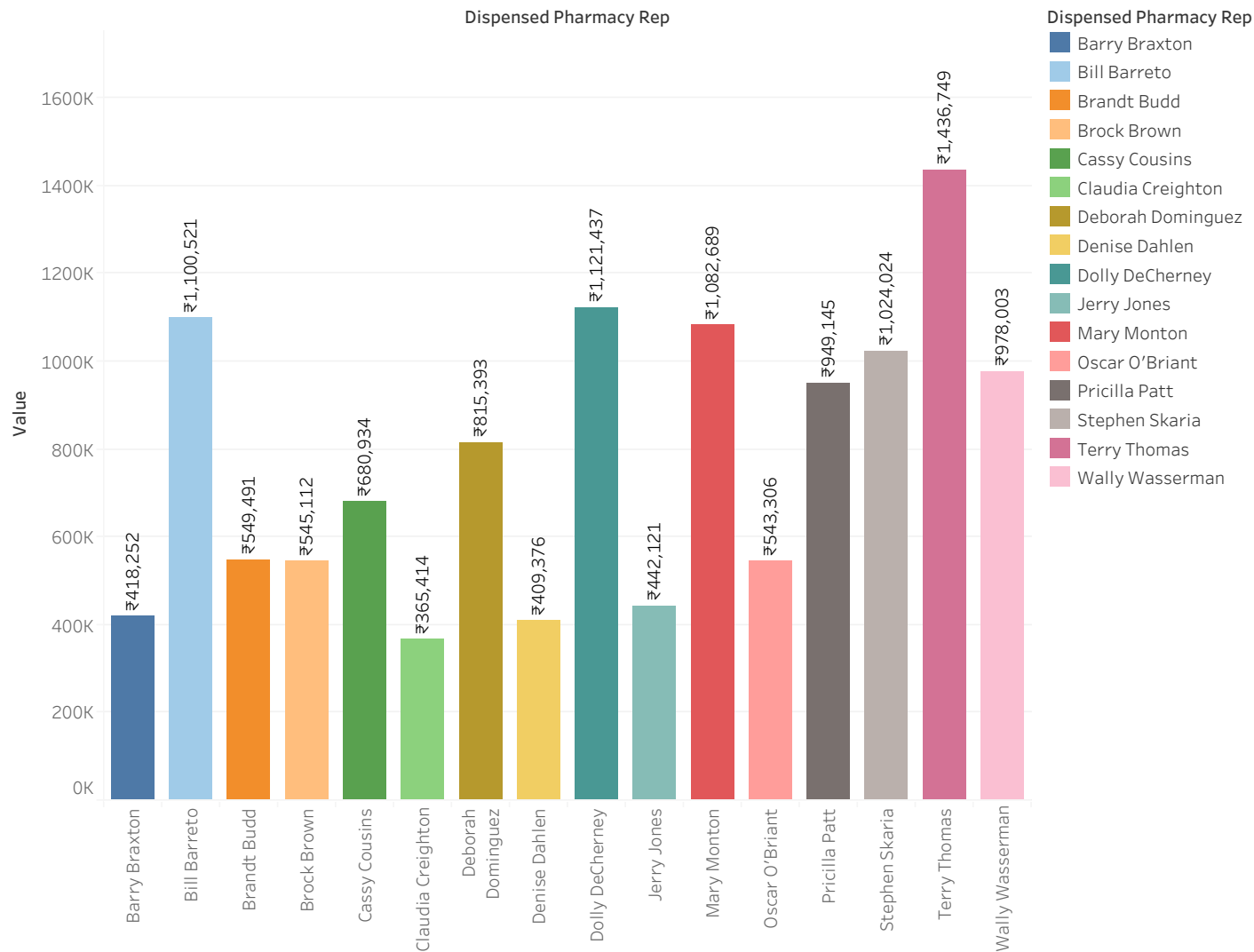
Count of Pharmacy Data for each Dispensed Pharmacy Rep. Color shows details about Dispensed Pharmacy Rep.

17. What is the Total order revenue and MSRP per unit from Dispensed State..?



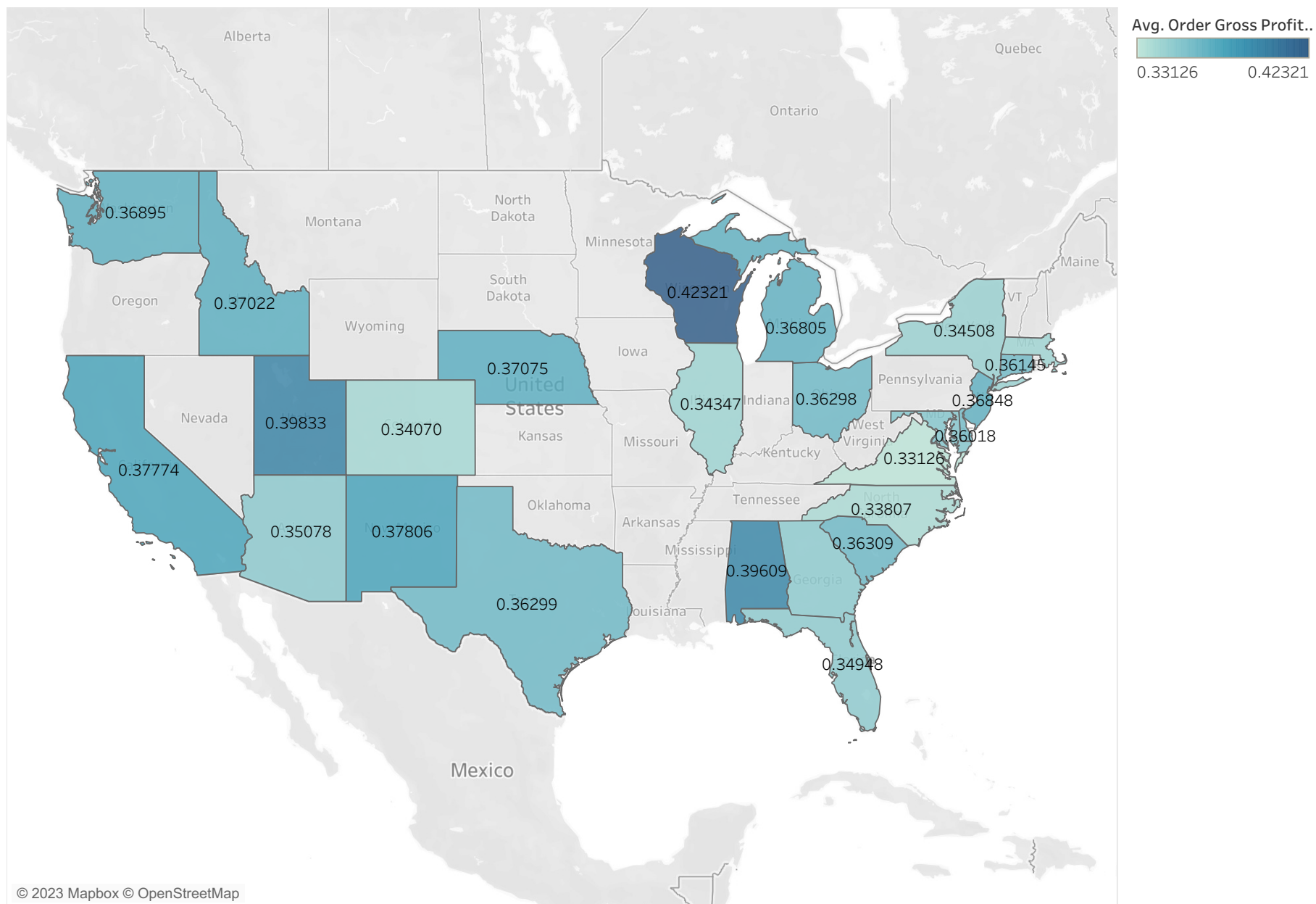
Map based on Longitude (generated) and Latitude (generated). Color shows details about Dispensed State. The marks are labeled by sum of MSRP (per Unit) and sum of Total Order Revenue. Details are shown for Dispensed State.

18. Measure all the Values from Dispensed Pharmacy Rep display them separately...?



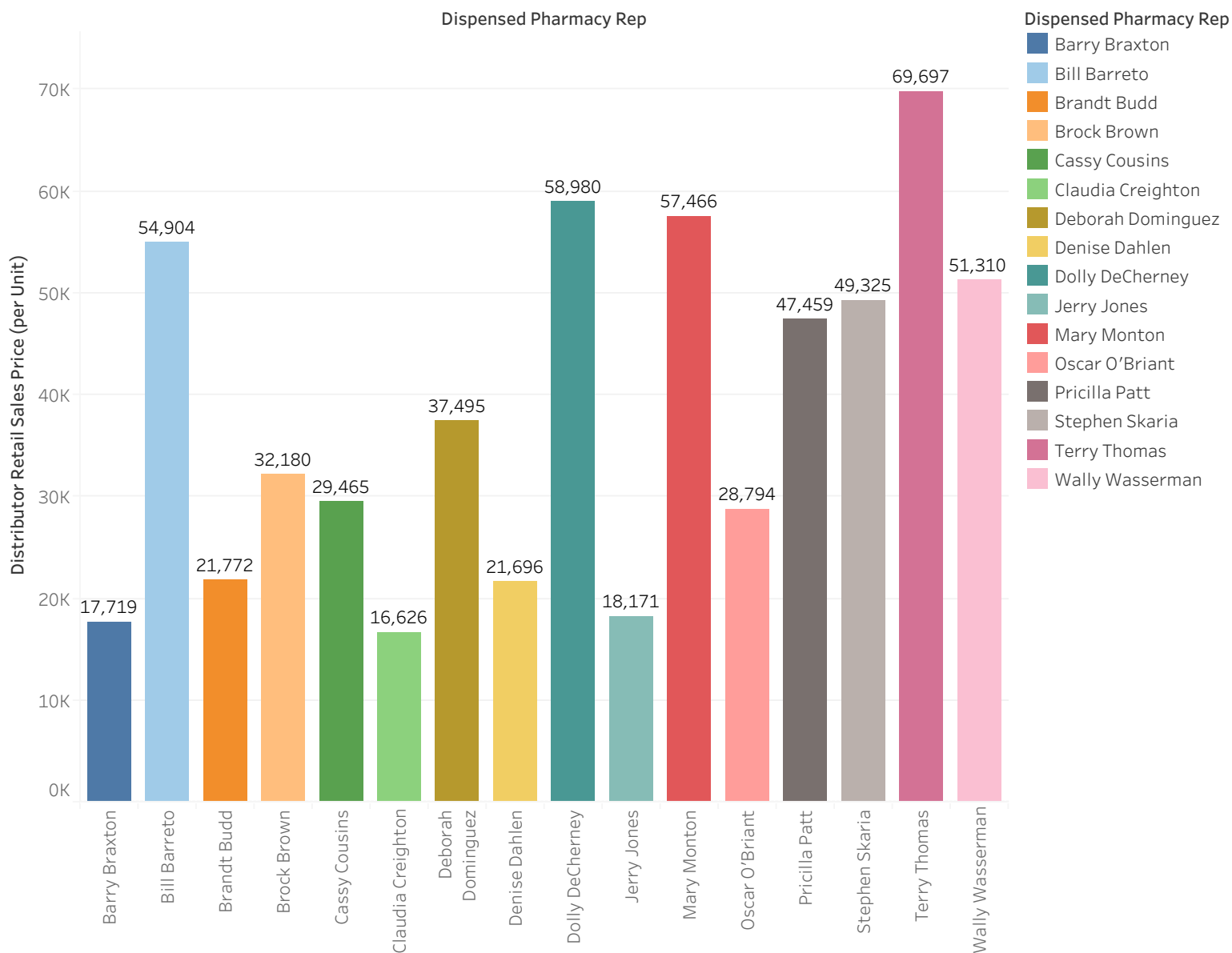
Distributor Wholesale Cost (per Unit), Distributor Retail Sales Price (per Unit), Distributor Total Wholesale Cost, MSRP (per Unit), Order Gross Profit, Order Gross Profit Margin, Order Gross Profit Margin at MSRP, Order Gross Profit at MSRP, count of Pharmacy Data, Rx Units Sold, TOTAL SALES, Total Order Revenue and Total Order Revenue at MSRP for each Dispensed Pharmacy Rep. Color shows details about Dispensed Pharmacy Rep. The marks are labeled by Distributor Wholesale Cost (per Unit), Distributor Retail Sales Price (per Unit), Distributor Total Wholesale Cost, MSRP (per Unit), Order Gross Profit, Order Gross Profit Margin, Order Gross Profit Margin at MSRP, Order Gross Profit at MSRP, count of Pharmacy Data, Rx Units Sold, TOTAL SALES, Total Order Revenue and Total Order Revenue at MSRP.

19. What is the Average Order gross profit margin at MSRP in Dispensed States...?



Map based on Longitude (generated) and Latitude (generated). Color shows average of Order Gross Profit Margin at MSRP. The marks are labeled by average of Order Gross Profit Margin at MSRP. Details are shown for Dispensed State.

20. What is the Distributor Retail Sales price(per unit) from Dispensed Pharamacy Rep...?



Sum of Distributor Retail Sales Price (per Unit) for each Dispensed Pharmacy Rep. Color shows details about Dispensed Pharmacy Rep. The marks are labeled by sum of Distributor Retail Sales Price (per Unit).