# **BHOOMIKA CS**

# **Customer Marketing Executive**

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## **SUMMARY**

With **2 Years** of experience working as a customer service executive I strive to bring high-quality business intelligence solutions to businesses seeking higher efficiency. With expertise in advanced excel and good communication with stakeholders

## **EXPERIENCE**

## **Customer Marketing Executive**

### 1.Wipro

m 03/2022 - 04/2024 p Mysore

- Good Customer engagement strategies
- Good in Lead generation and conversion strategies
- Experience in Understanding of customer needs and
- preferences Ability to increase customer loyalty
- Good communication with stakeholders to streamline business operations and improve customer experience.
- Good in Time management and efficiency

### **Customer Relation Management**

#### 2.Relicomp Builders and Developers

■ 03/2022 - 04/2024 ■ Mysore

- Creating and drafting sale agreement and sale deed once sale is done
- Attending customer complaints once the sale order is done
- Interacting with customers from the date of booking till registration process
- Co ordinating with bank executive for loan process
- Maintaining good relationship with customer from post sales
- Uploading sale deed in kaveri online app for registration and registration date schedules
- Providing require documents for any related legal and bank process based on the customer requirements.
- Calculating payment after post sales.

## **Mysore**

## **SKILLS**

HlookUp VlookUp Pivot

Office Outlook Macros Charts &

**Graphs** 

## **STRENGTHS**

#### Hard-working

Handled multiple customers

#### Solving complex problems

Reduced work load to resolve in simple way

## **EDUCATION**

### **BCom**

**JSS College for Women** 

<u>m</u> 2018 - 2020

**PUC** 

**AMB** composite PU college

**2015 - 2017** 

**SSLC** 

**Cambrige public school** 

## **KEY ACCOMPLISHMENTS**

#### **Recieved Customer star award**

On maintaining good collabaration with stakeholders i recieved star award

## **PASSIONS**

#### Social service

Participated in numerous fund-raising, volunteering and camping activities and developed organisational, communication and leadership skills.

### **Volunteering in Orphanage**

Mentored underprivileged girls aged between 3 to 16 years old in their academic and social development

#### **Dance**

Western and Tradition dance

## **Declaration**

Hereby I declare that the above furnished details are true to the best of my knowledge and belief.

Place:

Date: