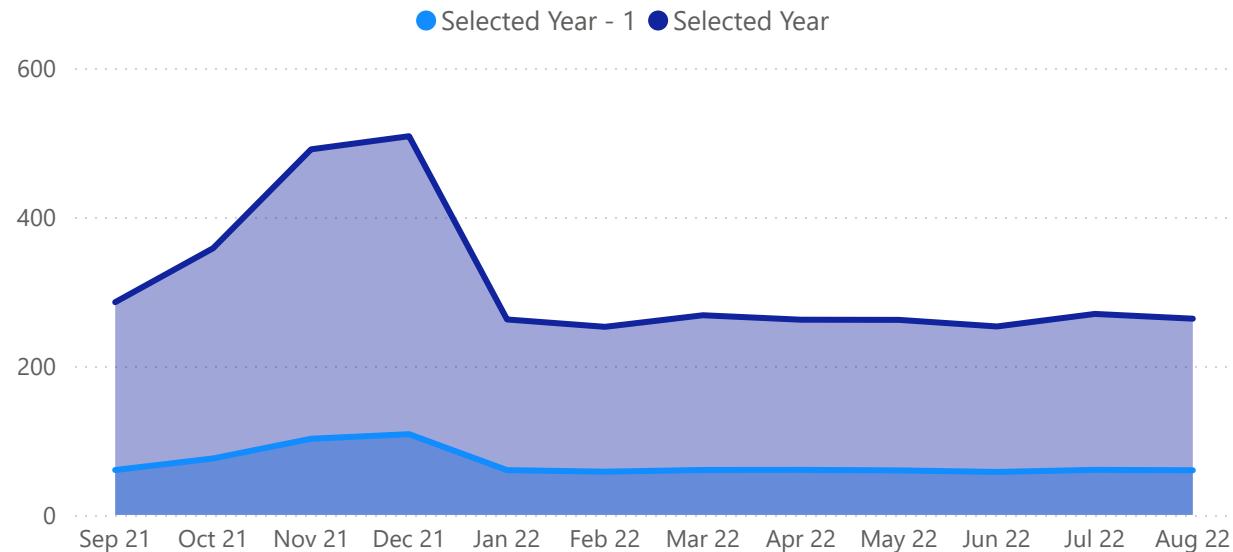


	2018	2019	2020	2021	2022	Total
gross_sales_amount	\$58.32M	\$209.06M	\$535.95M	\$1,664.64M	\$7,370.14M	\$9,838.11M
net_invoice_sales_amount	\$44.40M	\$161.62M	\$411.25M	\$1,272.13M	\$5,643.13M	\$7,532.54M
post_invoice_deductions_amount	\$10.66M	\$29.72M	\$95.85M	\$281.64M	\$1,243.54M	\$1,661.40M
post_invoice_other_deductions_amount	\$4.63M	\$20.53M	\$47.43M	\$166.65M	\$663.42M	\$902.65M
net_sales_amount	\$29.11M	\$111.37M	\$267.98M	\$823.85M	\$3,736.17M	\$4,968.48M

2019	2020	2021	2022 Est	Q1	Q2	Q3	Q4	YTD	YTG
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Line Item	2022 Est	LY	YoY Chg	YoY Chg %
Gross Sales	7,370.14	1,664.64	5,705.50	342.75
Pre Invoice Deduction	1,727.01	392.50	1,334.51	340.00
Net Invoice Sales	5,643.13	1,272.13	4,370.99	343.59
- Post Discounts	1,243.54	281.64	961.90	341.54
- Post Deductions	663.42	166.65	496.77	298.09
Total Post Invoice Deduction	1,906.95	448.29	1,458.67	325.39
Net Sales	3,736.17	823.85	2,912.32	353.50
- Manufacturing Cost	2,197.28	497.78	1,699.50	341.42
- Freight Cost	100.49	22.05	78.43	355.64
- Other Cost	15.52	3.39	12.14	358.03
Total COGS	2,313.29	523.22	1,790.07	342.13
Gross Margin	1,422.88	300.63	1,122.25	373.30
Gross Margin %	38.08	36.49	1.59	4.37
GM / Unit	15.76	5.99	9.77	162.95

Net Sales Performance Over Time



market	P & L values		P & L YoY Chg %	segment	P & L values		P & L YoY Chg %
	France	Media Markt		Accessories	Batteries	Business Laptop	
Media Markt	98.75	8.88	161.12	Keyboard	225.25	343.89	127.27
Atliq e Store	9.13	9.13	133.76	Mouse	157.48	367.18	135.16
Elite	8.71	10.10	146.83	Desktop	711.08	38.43	10.10
Sorefoz	10.10	10.44	168.46	Business Laptop	421.35	1,580.43	127.27
Amazon	10.44	11.45	168.52	Personal Desktop	619.25	529.82	133.76
AltiQ Exclusive	11.45	9.76	176.82	Notebook	421.35	3,736.17	135.16
Epic Stores	9.76	9.34	176.82	Business Laptop	619.25	353.50	186.57
UniEuro	9.34	10.43	177.33	Gaming Laptop	529.82	3,736.17	198.24
Elkjøp	10.43	10.52	186.57	Personal Laptop	529.82	3,736.17	196.74
Chip 7	10.52	10.52	198.24	Total	529.82	3,736.17	353.50
Netherlands	20.22	20.22	196.74	Total	529.82	3,736.17	353.50
Total	3,736.17	3,736.17	353.50				